Report and Financial Statements

Year Ended

31 May 2013

Company Number 4142508

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Report and financial statements for the year ended 31 May 2013

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Directors

U K Sharma

D T Manners

FRHO'Leary

L Lawrence

L Forster

I D Hounsome

IS Davis

S Brand

Secretary and registered office

IS Davis, Centurion House, Barnes Wallis Road, Segensworth, Hampshire, PO155TT

Company number

4142508

Auditors

BDO LLP, Arcadia House, Maritime Walk, Ocean Village, Southampton, SO14 3TL

Report of the directors for the year ended 31 May 2013

The directors present their report together with the audited financial statements for the year ended 31 May 2013

Results and dividends

The profit and loss account is set out on page 5 and shows the profit for the year

Final dividends of 596p per share were paid to ordinary shareholders during the year, together with the interim dividend of 173p per share

Principal activities, review of business and future developments

The company's principal activity remains that of IT reseller focusing on the UK medium sized corporate market

Vohkus Limited has had another year of steady growth and finished with turnover close to £40m. This was an increase of 8% and came on top of the previous year's growth of 11%. Since the financial meltdown of 2008/2009 the company's turnover has grown by 81% and gross profit by a highly impressive 87%.

| Year Ended | 2009 | 2010 | 2011 | 2012 | 2013 |
|---------------------|------|------|------|------|------|
| Turnover (£m) | 21 9 | 268 | 33 2 | 36 8 | 39 6 |
| Year on Year Growth | | 22% | 24% | 11% | 8% |
| Cumulative Growth | | 22% | 52% | 68% | 81% |

Vohkus Limited has continued to invest in new technologies and in sales and technical staff and has been rewarded with awards from Cisco and recognition in a number of performance league tables

As part of its plan for organic growth Vohkus Limited has expanded the size of its London City sales office, opened a sales office in north London and increased its technical knowledge base with the recruitment of additional service personnel

Key performance indicators

The key performance indicators of the company are turnover growth and gross profit margin as discussed above

Principal risks and uncertainties

Vohkus Limited has continued to attract new customers in all business sectors and this customer base ensures there is no dependency either on one individual customer or on a single sector

The IT sector is one in which recruitment is becoming difficult. With this in mind Vohkus Limited has implemented a strategy of recruiting at a junior level and providing training within a recognised Apprenticeship Scheme. At the end of May 2013 the company had six apprentices on its payroll and has developed a comprehensive training scheme for recruiting sales staff in 2013/2014.

Vohkus Limited has been increasing its overseas activities in recent years and has in place appropriate safeguards to minimise exchange risk through the natural hedging of receipts and payments

Whilst the level of credit insurance available in the economy remains generally low the vast majority of the company's turnover remained insured and the directors are pleased to note that the level of bad debts for a third consecutive year was negligible

Vohkus Limited has a large range of suppliers with whom it enjoys healthy trading relationships. However Vohkus Limited continues its policy of securing more favourable terms with a number of key trade partners. Payments are made strictly to terms and wherever offered early settlement discount is taken.

Vohkus Limited continues to be financed by a £4m Commercial Finance facility from Lloyds TSB Bank plc

Report of the directors for the year ended 31 May 2013 (continued)

Directors

The directors of the company during the year were

U K Sharma

D T Manners

FRHO'Leary

L Lawrence

L Forster

I D Hounsome

IS Davis

S Brand

Directors' responsibilities

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

Auditors

All of the current directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the company's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The directors are not aware of any relevant audit information of which the auditors are unaware

BDO LLP have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting

By order of the board

IS Davis

Secretary

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Independent auditor's report

To the members of Vohkus Limited

We have audited the financial statements of Vohkus Limited for the year ended 31 May 2013 which comprise the profit and loss account, the balance sheet, the cash flow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www frc org uk/auditscopeukprivate

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 May 2013 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent auditor's report (continued)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Mr Paul Anthony (senior statutory auditor)

For and on behalf of BDO LLP, statutory auditor

Southampton United Kingdom

0 September 2013

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127)

Profit and loss account for the year ended 31 May 2013

| | Note | 2013 £ | 2012 £ |
|--------------------------------------------------------------------------------------|------|---------------|-----------------|
| Turnover | 2 | 39,628,632 | 36,797,832 |
| Cost of sales | | 32,036,613 | 29,098,889 |
| Gross profit | | 7,592,019 | 7,698,943 |
| Administrative expenses | | 7,434,623 | 7,675,211 |
| | | 157,396 | 23,732 |
| Other operating income | | 224,974 | 442,596 |
| Operating profit | 3 | 382,370 | 466,328 |
| Other interest receivable and similar income Interest payable and similar charges | 6 | 6 (63,247) | 690 (35,702) |
| Profit on ordinary activities before taxation | | 319,129 | 431,316 |
| Taxation on profit on ordinary activities | 8 | 17,844 | 73,727 |
| Profit on ordinary activities after taxation | | 301,285 | 357,589 |

All amounts relate to continuing activities

All recognised gains and losses in the current and prior year are included in the profit and loss account

Balance sheet at 31 May 2013

| Company number 4142508 | Note | 2013 £ | 2013 £ | 2012 £ | 2012 £ |
|---------------------------------------|------|-----------|-----------|-----------|-----------|
| Fixed assets | | | | | |
| Tangible assets | 9 | | 331,110 | | 294,772 |
| Current assets | | • | | | |
| Stocks | 10 | 437,695 | | 929,815 | |
| Debtors | 11 | 8,209,508 | | 7,280,705 | |
| Cash at bank and in hand | | 521,277 | | 311,760 | |
| | | | | | |
| | | 9,168,480 | | 8,522,280 | |
| Creditors: amounts falling due within | | | | | |
| one year | 12 | 7,983,828 | | 7,409,542 | |
| | | | | | |
| Net current assets | | | 1,184,652 | | 1,112,738 |
| Total assets less current liabilities | | | 1,515,762 | | 1,407,510 |
| Provisions for liabilities | 13 | | 7,817 | | 850 |
| | | | 1,507,945 | | 1,406,660 |
| | | | | | |
| Capital and reserves | | | | | |
| Called up share capital | 15 | | 40,000 | | 40,000 |
| Capital redemption reserve | 16 | | 10,000 | | 10,000 |
| Profit and loss account | 16 | | 1,457,945 | | 1,356,660 |
| Shareholders' funds | 17 | | 1,507,945 | | 1,406,660 |
| | | | | | |

The financial statements were approved by the board of directors and authorised for issue on

10SEP13

U K Sharma Director

The notes on pages 8 to 20 form part of these financial statements

Cashflow statement for the year ended 31 May 2013

| | Note | 2013 £ | 2013 £ | 2012 £ | 2012 £ |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|------------------------|-----------|----------------------------------|-----------|
| Net cash inflow from operating activities | 21 | | 1,298,037 | | 140,129 |
| Returns on investments and servicing of finance Interest received Interest paid bank loans and overdrafts Interest paid invoice discounting Interest paid hire purchase | | 6 (422) (62,825) | | 690 (50) (35,532) (120) | |
| Net cash outflow from returns on investments and servicing of finance | | | (63,241) | | (35,012) |
| Taxation Corporation tax paid | | | (82,428) | | (26,044) |
| Capital expenditure and financial investment Payments to acquire tangible fixed assets Receipts from sale of tangible fixed assets | S | (151,889) 845 | | (149,141) | |
| Net cash outflow from capital expenditure and financial investment | | | (151,044) | | (149,141) |
| Dividends paid | | | (200,000) | | (210,000) |
| Increase/(Decrease) in cash | 22 | | 801,324 | | (280,068) |

Notes forming part of the financial statements for the year ended 31 May 2013

1 Accounting policies

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards

The following principal accounting policies have been applied

Turnover

Turnover representing sales to products and services to external customers at invoiced amounts less value added tax and other sales taxes, rebates and discounts are recognised at the point of delivery or when the service is provided

Turnover from contractual services that cover a period of time is recognised over the period the service is provided

Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses. Such cost include costs directly attributable to making the asset capable of operating as intended

Depreciation is provided to write off the cost, less estimated residual values, of all tangible fixed assets over their expected useful lives. It is calculated at the following rates

Leasehold property - 25% Straight line
Plant and machinery - 25% Straight line
Motor vehicles - 25% Straight line
Fixtures and fittings - 25% Straight line

Office equipment - Between 25% and 50% Straight line

Stocks

Stocks are valued at the lower of cost and net realisable value. Cost is based on the cost of purchase on a first in, first out basis. Net realisable value is based on estimated selling price less additional costs to completion and disposal.

Foreign currency

Foreign currency transactions are translated into sterling at the rates ruling when they occurred. Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet date. Any differences are taken to the profit and loss account.

Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at a general meeting.

Notes forming part of the financial statements for the year ended 31 May 2013 (continued)

1 Accounting policies (continued)

Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred

Current tax is measured at amounts expected to be paid using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except that the recognition of deferred tax assets is limited to the extent that the company anticipates making sufficient taxable profits in the future to absorb the reversal of the underlying timing differences

Deferred tax balances are not discounted

Leased assets

Where assets are financed by leasing agreements that give rights approximating to ownership (finance leases), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable over the term of the lease. The corresponding leasing commitments are shown as amounts payable to the lessor. Depreciation on the relevant assets is charged to the profit and loss account over the shorter of estimated useful economic life and the period of the lease.

Lease payments are analysed between capital and interest components so that the interest element of the payment is charged to the profit and loss account over the period of the lease and is calculated so that it represents a constant proportion of the balance of capital repayments outstanding. The capital part reduces the amounts payable to the lessor

All other leases are treated as operating leases. Their annual rentals are charged to the profit and loss account on a straight-line basis over the term of the lease.

Pension costs

Contributions to the company's defined contribution pension scheme are charged to the profit and loss account in the year in which they become payable

Research and development

Development costs are charged to the profit and loss account in the year of expenditure, unless individual projects satisfy all of the following criteria

- the project is clearly defined and related expenditure is separately identifiable,
- the project is technically feasible and commercially viable.
- current and future costs are expected to be exceeded by future sales, and
- adequate resources exist for the project to be completed

In such circumstances the costs are carried forward and amortised over a period not exceeding five years commencing in the year the company starts to benefit from the expenditure

Liquid resources

For the purposes of the cash flow statement, liquid resources are defined as current asset investments and short term deposits

| 2 | Turnover | | |
|---|----------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|--------------------------------------|
| | Analysis by geographical market | 2013 £ | 2012 £ |
| | United Kingdom Europe Rest of the world | 37,211,025 1,125,314 1,292,293 | 34,451,441 1,019,568 1,326,823 |
| | | 39,628,632 | 36,797,832 |
| | Turnover is wholly attributable to the principal activity of the company | | |
| 3 | Operating profit | | |
| | This is arrived at after charging/(crediting) | 2013 £ | 2012 £ |
| | Depreciation of tangible fixed assets (Profit)/loss on disposal of tangible fixed assets Hire of other assets - operating leases | 114,735 (29) 206,255 | 148,602 41,958 181,844 |
| | Fees payable to the company's auditor or an associate of the | 2013 £ | 2012 £ |
| | company's auditor for the auditing of the company's annual accounts | 12,325 | 12,100 |

Notes forming part of the financial statements for the year ended 31 May 2013 (continued)

| 4 | Employees | | |
|---|-------------------------------------------------------------------------------|--------------------------------|--------------------------------|
| | Staff costs (including directors) consist of | | |
| | | 2013 £ | 2012 £ |
| | Wages and salaries Social security costs Other pension costs | 4,714,610 575,585 28,574 | 4,663,464 621,398 43,054 |
| | | 5,318,769 | 5,327,916 |
| | The average number of employees (including directors) during the year was as | follows | |
| | | 2013 Number | 2012 Number |
| | Sales Administration & technical services | 53 35 | 53 30 |
| | | 88 | 83 |
| 5 | Directors' remuneration | | |
| | | 2013 £ | 2012 £ |
| | Directors' emoluments Company contributions to money purchase pension schemes | 721,000 12,142 | 947,096 29,650 |
| | | | |

There were 3 directors in the company's defined contribution pension scheme during the year (2012 - 2)

The total amount payable to the highest paid director in respect of emoluments was £199,111 (2012 - £221,301) Company pension contributions of £916 (2012 - £Nil) were made to a money purchase scheme on their behalf

Notes forming part of the financial statements for the year ended 31 May 2013 (continued)

| 6 | Interest payable and similar charges | | |
|---|-------------------------------------------------------------------------------------|-----------|---------------|
| | | 2013 £ | 2012 £ |
| | Bank loans and overdrafts | 422 | 50 |
| | Finance leases and hire purchase contracts Discounting charges and interest | 62,825 | 120 35,532 |
| | | 63,247 | 35,702 |
| 7 | Dividends | | |
| | | 2013 £ | 2012 £ |
| | Class 'A' ordinary shares Interim dividend paid of £1 73 (2012 - £Nil) per share | 45,000 | - |
| | Class 'A' ordinary shares Final dividend paid of £5 96 (2012 - £6 92) per share | 155,000 | 180,000 |
| | | 200,000 | 180,000 |

During the year dividends totalling £107,660 (2012 - £96,923) were waived by certain shareholders

| 8 | Taxation on profit on ordinary activities | | |
|---|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------------------|
| | | 2013 £ | 2012 £ |
| | UK Corporation tax Current tax on profits of the year Adjustment in respect of previous periods | 10,877 - | 82,428 (3,161) |
| | Total current tax | 10,877 | 79,267 |
| | Deferred tax Origination and reversal of timing differences Adjustment in respect of previous periods | 7,307 (340) | (5,790) 250 |
| | Movement in deferred tax provision | 6,967 | (5,540) |
| | Taxation on profit on ordinary activities | 17,844 | 73,727 |
| | The tax assessed for the year is lower than the standard rate of corporation to before tax. The differences are explained below | x in the UK appl | led to profit |
| | | 2013 £ | 2012 £ |
| | Profit on ordinary activities before tax | 319,129 | 431,316 |
| | Profit on ordinary activities at the standard rate of corporation tax in the UK of 24% (2012 - 26%) Effect of | 76,591 | 112,142 |
| | Expenses not deductible for tax purposes Capital allowances for period in (excess)/deficit of depreciation Adjustment to tax charge in respect of previous periods | 13,815 (7,307) - | 29,512 5,790 (3,161) |
| | R & D tax credit Marginal relief Difference in tax rates | (70,046) - (2,176) | (61,443) (2,401) (1,172) |
| | Current tax charge for the year | 10,877 | 79,267 |

Vohkus Limited

Note forming part of the financial statements for the year ended 31 May 2013 (continued)

9 Tangible fixed assets

| | Leasehold land and buildings | Plant and machinery | Motor vehicles | Fixtures and fittings | Computer equipment | Total E |
|----------------------------------------------------------------------|------------------------------------|------------------------|-------------------|------------------------------|------------------------------|--------------------------------|
| Cost At 1 June 2012 Additions Disposals | 41,684 44,824 (37,897) | 5,400 | 99,925 5,833 | 126,664 6,665 (28,386) | 497,230 94,567 (7,589) | 770,903 151,889 (73,872) |
| At 31 May 2013 | 48,611 | 5,400 | 105,758 | 104,943 | 584,208 | 848,920 |
| Depreciation At 1 June 2012 Provided for the year Disposals | 40,118 5,499 (37,896) | 257 777 | 75,049 6 | 81,848 13,965 (28,387) | 278,859 94,488 (6,773) | 476,131 114,735 (73,056) |
| At 31 May 2013 | 7,721 | 1,034 | 75,055 | 67,426 | 366,574 | 517,810 |
| Net book value At 31 May 2013 | 40,890 | 4,366 | 30,703 | 37,517 | 217,634 | 331,110 |
| At 31 May 2012 | 1,566 | 5,143 | 24,876 | 44,816 | 218,371 | 294,772 |

| 10 | Stocks | | |
|----|-------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-----------------------------------------------------------------|
| | | 2013 £ | 2012 £ |
| | Finished goods and goods for resale | 437,695 | 929,815 |
| | There is no material difference between the replacement cost of stocks and | I the amounts state | ed above |
| 11 | Debtors | | |
| | | 2013 £ | 2012 £ |
| | Trade debtors Directors' loan account Other debtors Prepayments and accrued income | 7,554,234 20,000 191,753 443,521 | 6,785,535 45,000 151,081 299,089 |
| | | 8,209,508 | 7,280,705 |
| | All amounts shown under debtors fall due for payment within one year | | |
| 12 | Creditors amounts falling due within one year | | |
| | | 2013 £ | 2012 £ |
| | Bank loans and overdrafts Trade creditors Corporation tax Other taxation and social security Other creditors Accruals and deferred income | 374,251 6,276,036 10,877 626,106 380,924 315,634 | 966,058 5,235,697 82,428 575,657 174,983 374,719 |
| | | 7,983,828 | 7,409,542 |
| | | | |

| 13 | Provisions for liabilities | | |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|-----------------------------|
| | | | Deferred taxation £ |
| | At 1 June 2012 Charged to profit and loss account | | 850 6,967 |
| | At 31 May 2013 | | 7,817 |
| | Deferred taxation | | |
| | | 2013 £ | 2012 £ |
| | Accelerated capital allowances | 7,817 | 850 |
| | | | |
| 14 | Pensions | | |
| | The company operates a defined contribution pension scheme. The assets separately from those of the company in an independently administered fun amounted to £28,574 (2012 - £43,054). At the year end pension contributions outstanding. There were no prepaid contributions at either the beginning or end of | d The pens of £nil (2012 | sion charge - £nil) were |
| 15 | Share capital | | |
| | | 2013 £ | 2012 £ |
| | Allotted, called up and fully paid | | |
| | 40,000 'A' ordinary shares of £1 each | 40,000 | 40,000 |

Notes forming part of the financial statements for the year ended 31 May 2013 (continued)

| 16 | Reserves | | |
|----|----------------------------------------------------|------------------------------|-----------------------------------|
| | | Capital redemption reserve £ | Profit and loss account |
| | At 1 June 2012 Profit for the year Dividends | 10,000 - - - | 1,356,660 301,285 (200,000) |
| | At 31 May 2013 | 10,000 | 1,457,945 |
| 17 | Reconciliation of movements in shareholders' funds | | |
| | | 2013 £ | 2012 £ |
| | Profit for the year Dividends | 301,285 (200,000) | 357,589 (180,000) |
| | Net additions to shareholders' funds | 101,285 | 177,589 |
| | Opening shareholders' funds | 1,406,660 | 1,229,071 |
| | Closing shareholders' funds | 1,507,945 | 1,406,660 |

18 Commitments under operating leases

The company had annual commitments under non-cancellable operating leases as set out below

| Operating leases which expire | Land and buildings 2013 £ | Other 2013 £ | Land and buildings 2012 £ | Other 2012 £ |
|-----------------------------------------|------------------------------------|--------------------|------------------------------------|--------------------|
| Within one year In two to five years | 38,000 159,646 | 32,600 | 29,110 182,789 | 35,141 |
| | 197,646 | 32,600 | 211,899 | 35,141 |

Notes forming part of the financial statements for the year ended 31 May 2013 (continued)

19 Related party disclosures

Controlling Parties

The directors consider U K Sharma to have control of the company by virtue of his majority shareholding

Related party transactions and balances

U K Sharma and D T Manners, directors of Vohkus Limited, are also directors of E-Plenish Limited

During the year sales and management charges of £377,815 (2012 - £190,382) were made by Vohkus Limited to E-Plenish Limited, and Vohkus Limited purchased services totaling £29,585 (2012 - £19,080) from E-Plenish Limited

At the year end £45,235 (2012 - £15,503) was due from E-Plenish Limited, and is included within trade debtors. Included within creditors at the year end is £4,106 (2012 - £503) due to E-Plenish Limited.

U K Sharma, D T Manners and L Lawrence, directors of Vohkus Limited, are also directors of Simmbiotic Limited

During the year sales and management charges of £66,373 (2012 - £23,843) were made by Vohkus Limited to Simmbiotic Limited, and Vohkus Limited purchased services totaling £224,176 (2012 - £283,877) from Simmbiotic Limited

At the year end £49,701 (2012 - £553) was due from Simmbiotic Limited, and is included within trade debtors. Included within trade creditors at the year end is £17,155 (2012 - £17,310) due to Simmbiotic Limited.

Loans and transactions concerning directors and officers of the company

| | Amounts owed by directors £ |
|---------------|--------------------------------------|
| Related party | |
| S Brand | 10,000 |
| L Forster | 10,000 |
| U Sharma | - |
| 2012 | |
| S Brand | - |
| L Forster | - |
| U Sharma | 45,000 |
| | |

During the year the following dividends were paid to directors U K Sharma £200,000 (2012 - £180,000), Mr D Manners £Nil (2012 - £Nil), Mr F O'Leary £Nil (2012 - £Nil)

During the year the following dividends were waived by directors Mr D Manners £53,830 (2012 - £48,462), Mr F O'Leary £53,830 (2012 - £48,461)

| 20 | Capital commitments | | |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-----------------------------------------------------------------------|
| | | 2013 £ | 2012 £ |
| | Contracted but not provided for | 156,646 | - |
| | The contracted payments above are to be paid to a related party, Simmbiotic Lin | nited | |
| 21 | Reconciliation of operating profit to net cash inflow from operating activiti | es | |
| | | 2013 £ | 2012 £ |
| | Operating profit Depreciation of tangible fixed assets (Profit)/loss on sale of tangible fixed assets Decrease/(increase) in stocks Increase in debtors Increase in creditors | 382,370 114,735 (29) 492,120 (928,803) 1,237,644 | 466,328 148,602 41,702 (367,521) (1,280,426) 1,131,444 |
| | Net cash inflow from operating activities | 1,298,037 | 140,129 |
| 22 | Reconciliation of net cash flow to movement in net funds/(debt) | | |
| | | 2013 £ | 2012 £ |
| | Increase/(decrease) in cash | 801,324 | (280,068) |
| | Cash inflow from changes in debt | | 117 |
| | Movement in net funds/(debt) | 801,324 | (279,951) |
| | Opening net debt | (654,298) | (374,347) |
| | Closing net funds/(debt) | 147,026 | (654,298) |

| 23 | Analysis of net funds/(debt) | | | |
|----|---------------------------------------------|------------------------|--------------------|------------------------|
| | | At 1 June 2012 £ | Cashflow £ | At 31 May 2013 £ |
| | Cash at bank and in hand Bank overdrafts | 311,760 (966,058) | 209,517 591,807 | 521,277 (374,251) |
| | Total | (654,298) | 801,324 | 147,026 |