# Director's Cuts Production Music Limited ANNUAL REPORT

For the year ended 31 March 2015



Company number: 04130481

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# Director's Cuts Production Music Limited DIRECTORS AND ADVISERS

### **DIRECTORS**

R Emanuel

D Pounder

M Bandier

G Henderson

J Puzio

### **COMPANY SECRETARY**

Abogado Nominees Limited

### **REGISTERED OFFICE**

100 New Bridge Street London EC4V 6JA

### **BUSINESS ADDRESS**

5<sup>th</sup> Floor Kent House 14-17 Market Place London W1W 8AJ

### INDEPENDENT AUDITORS

PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
1 Embankment Place
London
WC2N 6RH

### PRINCIPAL BANKER

Lloyds TSB Bank Plc City Office Bailey Drive Gillingham Business Park ME8 0LS

# Director's Cuts Production Music Limited DIRECTORS' REPORT

The directors submit their report and the audited financial statements of Director's Cuts Production Music Limited for the year ended 31 March 2015.

### BUSINESS REVIEW AND PRINCIPAL ACTIVITIES

The principal activity of the company during the year was that of a music library.

The results for the company show a profit on ordinary activities before tax of £1,028,900 (2014: £1,051,824) for the year and turnover of £1,951,908 (2014: £2,021,110). The company has net assets of £849,271 (2014: £934,901).

### RESULTS AND DIVIDENDS

The profit for the financial year transferred to reserves was £814,370 (2014: £809,904).

An interim dividend of £90 (2014: £75) per ordinary share amounting to £900,000 (2014: £750,000) was paid on 5 November 2014 (2013: 29 August 2013).

The directors recommend a final dividend for the current financial year of £75 (2014: £75) per share totalling £750,000 (2014: £750,000).

### **DIRECTORS**

The following directors have held office from the beginning of the financial year and to the date of approval of these financial statements:

R Emanuel

D Pounder

M Bandier

G Henderson

J Puzio

### STATEMENT OF DISCLOSURE OF INFORMATION TO AUDITORS

Each director of the company, in office at the time of approval of this report, acknowledges that:

- a. so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- b. he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

The confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

# Director's Cuts Production Music Limited DIRECTORS' REPORT

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### SMALL COMPANIES EXEMPTION

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

### INDEPENDENT AUDITORS

PricewaterhouseCoopers LLP have indicated their willingness to continue in office and a resolution to reappoint them as auditors will be proposed at the next annual general meeting.

On behalf of the board

Director

D Pounder

Date 7 August 2015

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF DIRECTOR'S CUTS PRODUCTION MUSIC LIMITED

### Report on the financial statements

### Our opinion

In our opinion, Director's Cuts Production Music Limited's financial statements (the "financial statements"):

- give a true and fair view of the state of the company's affairs as at 31 March 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### What we have audited

The financial statements comprise:

- the Balance sheet as at 31 March 2015;
- the Profit and loss account for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion, the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Other matters on which we are required to report by exception

### Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

### Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF DIRECTOR'S CUTS PRODUCTION MUSIC LIMITED (CONTINUED)

### **Entitlement to exemptions**

Under the Companies Act 2006 we are required to report to you if, in our opinion, the directors were not entitled to: prepare financial statements in accordance with the small companies' regime; take advantage of the small companies' exemption in preparing the Directors' report; and take advantage of the small companies' exemption from preparing a strategic report. We have no exceptions to report arising from this responsibility.

### Responsibilities for the financial statements and the audit

### Our responsibilities and those of the directors

As explained more fully in the Statement of directors' responsibilities set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### What an audit of financial statements involves

We conducted our audit in accordance with ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Jonathan Ford (Senior Statutory Auditor)

For and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors

London

7 August 2015

PROFIT AND LOSS ACCOUNT

For the year ended 31 March 2015

	Note	Year ended 31 March 2015 £	Year ended 31 March 2014 £
TURNOVER	2	1,951,908	2,021,110
Cost of sales		(917,924)	(916,381)
Gross profit		1,033,984	1,104,729
Administrative expense		(7,694)	(56,329)
OPERATING PROFIT	3	1,026,290	1,048,400
Interest receivable and similar income	4	2,610	3,424
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,028,900	1,051,824
Tax on profit on ordinary activities	7	(214,530)	(241,920)
PROFIT FOR THE FINANCIAL YEAR	11	814,370	809,904

All amounts relate to continuing operations.

The company has no recognised gains and losses other than the profit above and therefore no separate statement of recognised gains and losses has been presented.

There are no material differences between the profit on ordinary activities before taxation and the profit for the financial year stated above and their historical cost equivalents.

BALANCE SHEET As at 31 March 2015

	Note	31 March	31 March
		2015	2014
		£	£
OVER DEDICE A CORRECT		*	~
CURRENT ASSETS			
Debtors	8	464,647	207,024
Cash at bank and in hand		859,713	1,396,807
		037,713	1,570,007
		1 224 260	1 (02 921
		1,324,360	1,603,831
	_		
CREDITORS: AMOUNTS FALLING	. 9	(475,089)	(668,930)
DUE WITHIN ONE YEAR			
NET CURRENT ASSETS	•	849,271	934,901
1.21,0001021,1100210		017,271	251,201
NIPT ACCIONO		0.40.074	004.004
NET ASSETS		849,271	934,901
		<del></del>	
CAPITAL AND RESERVES			
Called up share capital	10	10,000	10,000
Profit and loss account	11	839,271	924,901
Total and loss account	1.1	639,271	924,901
TOTAL SHAPPHOT PERCENCE	10	0.40.051	024 001
TOTAL SHAREHOLDERS' FUNDS	12	849,271	934,901
			in the second second

The financial statements have been prepared in accordance with the small companies' regime of the Companies Act 2006 relating to small companies.

The financial statements on pages 6 to 14 were approved and authorised for issue by the board of directors on 7 August 2015 and signed on its behalf by:

D Pounder

Company number: 04130481

### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2015

### 1 ACCOUNTING POLICIES

### BASIS OF PREPARATION

The financial statements have been prepared on the going concern basis under the historical cost convention in accordance with applicable accounting standards in the United Kingdom and the Companies Act 2006. The principal accounting policies, which have been applied consistently, are set out below.

### CASH FLOW STATEMENT

The company has taken advantage of the exemption in Financial Reporting Standard 1 'Cash Flow Statements' (Revised 1996) from the requirement to produce a cash flow statement on the grounds that it is a wholly owned subsidiary which is included in the consolidated financial statements prepared by the parent company, which are publicly available.

### **TAXATION**

Current taxation is applied to taxable profits at the rates ruling in the United Kingdom. Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Deferred tax balances are not discounted unless the effects are considered to be material to the company's results.

#### TURNOVER

Turnover, which is stated net of value added tax, consists of:

Indirect licence turnover, which represents revenue remitted via collection societies. This is recognised on a receipts basis.

Direct licence turnover, which represents directly invoiced revenue. This is recognised on an accruals basis in the period to which the respective licences relate.

Direct licence turnover is recognised when the licensor has entered into a non-cancellable agreement, has agreed to a fixed pre-determined fee, has delivered the rights to the licensee who is free to exercise them, has no remaining significant obligations to furnish music and recovery of the full fee is reasonably assured.

### ROYALTY EXPENSE

Royalties are charged to the profit and loss account as incurred. In respect of direct licence revenue where the income is reflected on an accruals basis in the period to which the respective licences relate or indirect revenue where the income is reflected on a receipts basis, due provision is made for any related royalty expense due to the music library owner or writer.

Where advances against future royalties have been made, royalties are charged to the profit and loss account at the rates stated in writer contracts based on royalty turnover generated during the year. Provision is made where it is anticipated that the advance will not be recouped by future royalty charges.

### FOREIGN CURRENCIES

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2015

### 1 ACCOUNTING POLICIES

(continued)

### RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemption under paragraph 3(c) from the provisions in Financial Reporting Standard 8 'Related Party Disclosures' not to disclose transactions entered into between two or more members of a group, provided that the subsidiary is a wholly-owned subsidiary of the group headed by Sony / ATV Music Publishing LLC whose financial statements are publicly available.

### 2 TURNOVER

The turnover and profit on ordinary activities before taxation is attributable to the one principal activity of the group, which was that of a music library. All turnover originates from the UK. Turnover by geographical destination is as follows:

		Year ended 31 March 2015 £	Year ended 31 March 2014 £
	Geographical markets:		
	UK .	729,642	855,511
	USA	835,918	681,107
	Europe	268,262	383,230
	Australia	118,086	101,262
		1,951,908	2,021,110
3	OPERATING PROFIT	Year ended 31 March 2015	Year ended 31 March 2014
		£	£
	Operating profit on ordinary activities is stated after charging:		
	Foreign exchange loss	7,644	56,321
		<del></del>	

Auditors' remuneration for the current year of £10,000 and prior year (2014: £10,000) has been borne by The Extreme Music Library Limited.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2015

4	INTEREST RECEIVABLE AND SIMILAR INCOME	Year ended 31 March 2015 £	Year ended 31 March 2014 £
	Bank interest Other interest	2,306 304	3,423 1
		2,610	3,424
5	DIVIDENDS	Year ended 31 March 2015 £	Year ended 31 March 2014 £
	Interim dividend paid £90 (2014: £75) per £1 share	900,000	750,000

The directors recommend a final dividend for the current financial year of £750,000 (£75 per share) (2014: £750,000; £75 per share).

### 6 EMPLOYEES

There were no employees during the year apart from the directors (2014: Nil).

The directors of the company are also directors or officers of a number of companies within The Extreme Music Library Limited group of companies. The directors are remunerated by The Extreme Music Library Limited in respect of services provided to the group. The directors do not consider the time spent on dealing with the company's matters to be material and therefore have not sought to separate out their costs in respect of services to the company.

No directors have retirement benefits accruing under money purchase schemes.

There was no compensation for loss of office during the financial year (2014: nil).

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2015

7	TAX ON PROFIT ON ORDINARY ACTIVITIES	Year ended 31 March 2015 £	Year ended 31 March 2014 £
	The tax charge is based on the profits of the year and represe	ents:	
	Current tax: United Kingdom corporation tax on profit for the year Overseas taxation Double taxation relief Adjustment in respect of prior years	216,069 5,904 (5,904) (1,539)	241,920 5,063 (5,063)
	Total current tax	214,530	241,920

The tax assessed for the year is lower than the standard rate of corporation tax (2014: at the standard rate) in the UK of 21% (2014: 23%) applied to the pre-tax profit of the company. The differences are explained below:

	Year ended 31 March 2015 £	Year ended 31 March 2014 £
Profit on ordinary activities before taxation	1,028,900	1,051,824
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 21% (2014: 23%)	216,069	241,920
Effects of: Adjustment in respect of prior years	(1,539)	-
Total current tax	214,530	241,920
	<del></del>	

The company has no recognised or unrecognised deferred tax.

Factors which may affect future tax charges:

Legislation to reduce the main rate of corporation tax from 21% to 20% from 1 April 2015 was substantively enacted on 2 July 2013.

### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2015

8	DEBTORS	31 March 2015 £	31 March 2014 £
	Amounts owed by group undertakings Other debtors Other taxation	308,498 148,693 7,456	156,896 32,451 17,677
		464,647	207,024
		<del></del>	

Amounts owed by group undertakings are unsecured, interest free and have no fixed repayment terms.

9	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	31 March 2015 £	31 March 2014 £
	Amounts owed to group undertakings	69,681	69,681
	Corporation tax	96,211	84,312
	Other taxation and social security	18,379	-
	Accruals and deferred income	290,818	514,937
		475,089	668,930
		****	

Amounts owed to group undertakings are unsecured, interest free and have no fixed repayment terms.

10	CALLED UP SHARE CAPITAL	31 March 2015 £	31 March 2014 £
	Authorised:		
	6,600 (2014: 6,600) 'A' ordinary shares of £1 each	6,600	6,600
	1,700 (2014: 1,700) 'B' ordinary shares of £1 each	1,700	1,700
	1,700 (2014: 1,700) 'C' ordinary shares of £1 each	1,700	1,700
		10,000	10,000
	Allotted, and fully paid:		
	6,600 (2014: 6,600) fully called up 'A' ordinary shares of £1 each	6,600	6,600
	1,700 (2014: 1,700) fully called up 'B' ordinary shares of £1 each	1,700	1,700
	1,700 (2014: 1,700) fully called up 'C' ordinary shares of £1 each	1,700	1,700
	•	10,000	10,000

All ordinary shares rank pari passu except that each class of ordinary shareholders has the right to appoint and replace directors relative to the class of ordinary shares held.

### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2015

11	PROFIT AND LOSS ACCOUNT	Year ended 31 March 2015 £	Year ended 31 March 2014 £
	At beginning of financial year Profit for the financial year Dividend paid	924,901 814,370 (900,000)	864,997 809,904 (750,000)
	At end of financial year	839,271	924,901
12	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	Year ended 31 March 2015 £	Year ended 31 March 2014 £
	Profit for the financial year Dividend paid Opening shareholders' funds	814,370 (900,000) 934,901	809,904 (750,000) 874,997
	Closing shareholders' funds	849,271	934,901

### 13 ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

At 31 March 2015 the entire issued share capital of the company was immediately owned by Famous Music LLC, a company incorporated in the United States of America.

At 31 March 2015 the ultimate parent undertaking was Sony/ATV Music Publishing LLC, a company incorporated in the United States of America.

Sony/ATV Music Publishing LLC is a joint venture company owned 50% by trusts formed by Michael Jackson, 40% by Sony Music Holdings Inc (incorporated in the United States of America) and 10% by SMEJ (USA) Inc (incorporated in the United States of America). Both of these latter companies are ultimately controlled by Sony Corporation, which is incorporated in Japan.

Copies of the consolidated financial statements of Sony/ATV Music Publishing LLC can be obtained from the Company secretary, Sony/ATV Music Publishing LLC, 550 Madison Avenue, NY 10022, USA.

### 14 RELATED PARTY TRANSACTIONS

During the year the company entered into transactions with Extreme Australia PTY Limited, a member of the enlarged group for the recharge of royalty income for the sum of £112,182 (2014: £101,262). The balance owed by Extreme Australia PTY Limited to the company at the year end was £nil (2014: £nil).

## NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 March 2015

### 14 RELATED PARTY TRANSACTIONS (continued)

During the year the company entered into transactions with Extreme Musik GmbH, a member of the enlarged group for the recharge of royalty income for the sum of £228,246 (2014: £245,559). The balance owed by Extreme Musik GmbH to the company at the year end was £nil (2014: £nil).

During the year the company entered into transactions with Bad Boys Production Music B.V. a member of the enlarged group for the recharge of royalty income for the sum of £33,262 (2014: £48,168). The balance owed by Bad Boys Production Music B.V. to the company at the year end was £nil (2014: £nil).

During the year the company entered into transactions to place cash on deposit with Sony Global Treasury Services Ltd (SGTS Ltd), a member of the enlarged group, to maximise interest income returns on cash balances. At the year end the balance on deposit with SGTS Ltd was £661,9743 (2014: £1,367,582).

During the year the company entered into transactions with The Extreme Music Library (Ireland) Limited, a member of the enlarged group for the recharge of royalty income for the sum of £6,860 (2014: £10,611). The balance owed by The Extreme Music Library (Ireland) Limited to the company at the year end was £nil (2014: £nil).

During the year the company entered into transactions with Extreme Group Holdings LLC, a member of the enlarged group for the recharge of royalty income for the sum of £835,811, (2014: £760,000). The balance owed by Extreme Group Holdings LLC to the company at the year end was £nil (2014: £nil).

During the year the group entered into transactions with The Extreme Music Library Limited, a member of the enlarged group for the recharge of royalty expenditure for the sum of £1,342,816 (2014: £1,203,191). The balance owed from The Extreme Music Library Limited to the company at the year end was £308,498 (2014: £156,896).

During the year the company made the following payments to the directors in respect of royalties:

R Emanuel £6,621 (2014: £6,593)

The company has taken advantage of the exemptions conferred by Financial Reporting Standard 8 'Related Party Disclosures' from the requirement to make disclosures concerning transactions with group companies.

All transactions were made on an arm's length basis and at full market value.