Hospice of Hope Romania Limited and Subsidiaries

(A Company Limited by Guarantee)

Operating as "Hospices of Hope"

Annual Report and Accounts



A29 19/08/2010 COMPANIES HOUSE

31 December 2009

Registered Charity Number. 1088475 and SC040117 Registered Company Number: 4120082

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Trustees, Officers and Advisers

Chairman

Andrew Bache CMG JP

UK Board of Trustees

Andrew Bache CMG JP
Dr Mary Baines OBE
Fergus Cass
Andrea Evans
Linda Howard
Roger Northcott
Mihai Radoi
Trevor Snuggs
Dr Simon Pennell*

Patrons

The Duchess of Norfolk
Dame Marion Roe DBE
Digby, Lord Jones of Birmingham
Lady Kershaw
Princess Marina Sturdza
Serban Cantacuzino CBE

Executive Director

Graham Perolls OBE

Deputy Director James Niblett ACA

Scottish Director Malcolm McVittle

Registered Office and Principal Office

Hospices of Hope 28a High Street Otford Kent TN14 5PQ UK

Statutory Auditors

Creaseys LLP
12 Lonsdale Gardens
Tunbridge Wells
Kent TN1 1PA

Solicitors

Gough, Clinton & Broom 104 Bellegrove Road Welling Kent DA16 3QD

Bankers

HSBC Bank ptc 1/5 Week Street Maidstone Kent ME14 1QW

Investment Bankers

COIF Charity Funds
CCLA Investment Management Ltd
80 Cheapside
London
EC2V 6DZ

^{*}Dr Simon Pennell was recruited to the Board in 2009. He is a GP with special interest in Palliative Care from Bournemouth. In early 2009 he was able to spend 3 months with the Hospice Casa Sperantei team in Bucharest, training new members of the team and participating in educational courses held there. He now has a considerable insight into the work on the ground and alongside Mary Baines he is well placed to advise the trustees on medical aspects of the services.

Vision, Mission, Aim, Structure and Partners

<u>Our Vision</u> is of a future where all terminally ill patients in Romania and surrounding countries are able to live and die with dignity as respected and valued members of their society

<u>Our Mission</u> is to improve quality of life for the terminally ill and their families in Romania and other countries in the region through increased provision and access to high quality palliative care services and training

<u>Our Aim</u> is to achieve policy changes in Romania, Serbia and Moldova that will lead to hospice/palliative care becoming available to a majority of the population. We also aim to influence the governments of the surrounding countries that do not currently have palliative care services or adequate systems in place to care for those who are terminally ill.

Our Structure

Hospices of Hope has two UK office bases, Otford and Edinburgh and a wholly owned Trading Company which runs a chain of 17 charity shops in South-East England and Edinburgh

We work through our partner organisations in Romania, Serbia and Moldova Our objective is to enable these organisations to become self-sustainable as soon as practicable

We also support other hospice and palliative care organisations in Central and Eastern Europe through the provision of advocacy, technical support, training and funding

Our Country Partners

ROMANIA - Hospice Casa Sperantei, Brasov and Bucharest

MOLDOVA - Hospice Angelus, Chisinau

SERBIA - BELhospice and the Prue Dufour Education Centre, Belgrade

We have also trained medical professionals from:

ALBANIA MONTENEGRO
BULGARIA UKRAINE
HUNGARY BOSNIA
MACEDONIA UZBEKISTAN
TAJIKISTAN RUSSIA
GREECE KAZAKHSTAN

KOSOVO

Overview of our Activities 2009

Fundraising and Strategy

2009 was a particularly challenging year for Hospices of Hope due to the continuing world-wide recession and the constraints on fundraising experienced by the whole of the UK charitable sector. In particular, it is always difficult to raise funds for international development work when there are increasing needs and problems at home. However, we were able to plan in advance for this scenario by concentrating our efforts on 3 particular areas of fundraising, individual and corporate donors who were not affected by the recession, our charity shops which tend to do well during a recession and a larger number of low ticket price events. This strategy proved effective and although our income was lower than the previous year, we were still able to fulfil all our commitments to our partners in Romania, Moldova and Serbia. We congratulate the teams in Otford and Edinburgh for their success in achieving this result through their hard and dedicated work.

Although the recession also began to hit the countries in which our partner countries operate during the middle half of 2009, we were able to use the opportunity to assist and encourage our partners to step up their own fundraising activities. This produced very pleasing results with our Romanian partner charity being able to raise an increasing proportion of operating costs.

Sponsored football tournaments were held in Bucharest and Belgrade during 2009, just one of the many fundraising initiatives that have been proven to work successfully in our target countries

New Bucharest hospice

During 2008, we launched an appeal to raise funds for a new in-patient teaching hospice in Romania's capital, Bucharest. This is desperately needed but the economic downturn quickly caused us to put the project on hold in case we became overstretched and could not maintain our established services. However, in the summer of 2009, a new manager for GlaxoSmithKline arrived in Bucharest, having recently lost his mother to cancer under the care of a Canadian hospice.

Patrick Desbiens was so inspired by the experience that he came to Romania wanting to help a hospice project. We agreed that he would set up an honorary patrons committee comprising business leaders and ambassadors in Bucharest. The appeal for a 30 bed hospice with ancillary accommodation and the first 9 month's running costs was set at a total of 3.8 million Euros. By the end of 2009, 1.83 million Euros had been pledged, a quite extraordinary result. Our intention is to set up an honorary patron's committee in the UK during 2010 and also launch a public appeal in Romania to ensure that the hospice becomes part of the Bucharest community through as many citizens as possible feeling they own a small part of it. We are also hopeful that a suitable public building will be donated for renovation or a plot of land. Meanwhile, our partner, Hospice Casa Speranter, maintained a positive relationship with the Romanian government throughout the year.

Pioneering hospice care in the rural areas of Romania

We were also able to secure funds for the continuation of the "Romanian rural project" which is pioneering mobile hospice care in two poor rural areas of Transylvania. This has proved extremely successful and has brought specialist care for the first time to many poor families who have very limited access even to basic health care facilities.

Moldova

The project in Moldova progressed well during 2009 and we were able to fund additional nurses and doctors thanks to grants from a UK and a German foundation. Our partner, Hospice Angelus, held its first Charity Ball, which was attended by the Prime Minister and his wife as well as our patron, Princess Marina Sturdza, who has an excellent relationship with the new Moldovan government. We continued to lobby for government funding for palliative care in Moldova, and are hopeful that there will be a breakthrough in 2010 in this respect. The care offered to patients in Moldova from such a dedicated team is truly inspiring.

Serbia

The project in Serbia continued to be our most challenging. Having secured an initial 3 year grant for our Serbian partner BELhospice which ended in 2009, we were hopeful that the Serbian Ministry of Health would start to contribute to the costs. However, despite continuous lobbying on our part, they remained completely intransigent in their view that NGO's, according to Serbian law, were unable to provide a full medical service. Now that the country is on a path towards EU succession, we hope this obstacle will be removed. In the meantime, although we struggled to raise funds to keep our partner, BELhospice, affoat due to the difficulty in finding sources of funding for Serbia, we thought it important to make special arrangements to maintain the very valuable hospice home-care service they provide (the only one of its kind in the whole country) in addition to their palliative care educational courses and specialist input to a number of hospitals.

Other countries

During 2009 we also provided advocacy training, technical expertise and advice to other countries in the region including Albania, Macedonia, Hungary, Greece and Kosovo.

Conclusion

Considering the very difficult economic environment which we encountered in 2009, we are very thankful that the services to our patients in South Eastern Europe did not suffer and in fact even more were able to receive the care that they needed. We continue to be grateful to the foundations, individuals, companies, churches and organisations which supported us and remain optimistic that we can continue to develop our services and particularly achieve our goal of providing the first in-patient teaching hospice in Bucharest

Specific Activities – what we said we would do, what we have achieved and what we plan to do in 2010

Advocacy and Promotion

In 2008 we said we would:

- Continue to work on the development of a National Plan for Palliative Care in partnership with the Romanian government and develop relationships with the new government following elections
- Continue to lobby the Romanian government to support home-care services in general and particularly in the rural areas
- Continue to lobby the Moldovan government for financial resources for palliative care
- Continue to persuade the Serbian Ministry of Health to change legislation relating to NGO's providing a medical service
- Aim to promote hospice services in our partner countries through World Hospice Day

In 2009 we:

- Supported our Romanian partner with their advocacy initiatives. These were frustrated somewhat due to impending elections in the latter half of the year.
- Worked with our Romanian partner to draw up a framework contract for homecare services. This will be presented to the House of Insurance in 2010
- Helped promote hospice/palliative care in the rural areas of Brasov County
- Supported our Moldovan partner following elections in the summer in their efforts to build relationships with the new government
- Advised our Serbian partner on their continuing negotiations with the Ministry of Health

In 2010 we will:

- Help to continue building links with the new Romanian government to further promote hospice/palliative care and achieve improvements in the legislation
- Ensure that the framework contract for home-care services is presented to the House of Insurance with a view to obtaining funding for palliative home-care services
- Support Hospice Casa Sperantei with their initiative to establish a hospice in Bucharest by negotiating with the Mayor and other national and local authorities
- Continue to press for the Serbian and Moldovan governments to fund our NGO partner

Technical assistance

in 2008 we said we would:

- Provide advice to all our partners on steering their projects through a global recession
- Help consolidate services in Moldova and Serbia and advise on new developments

In 2009 we:

- Gave constant support and advice to our partners on sustainability issues and fundraising, ensuring that they could continue to provide their services
- Advised on the early stages of the appeal to establish a hospice in Bucharest –
 e g fundraising strategy, legal and technical aspects
- Gave support to develop the volunteer force in Brasov

In 2010 we will:

- Support the initiative to establish a hospice in Bucharest ,through providing technical assistance in the areas of architectural, fundraising and legal issues
- Advise Hospice Angelus Moldova on their negotiations with the Ministry of Health regarding funding for their services and a possible in-patient unit.
- Advise BELhospice in Serbia regarding applications to the European Commission and European Union for funding

Education and Training

In 2008 we said we would:

- Seek to help establish a medical diploma course in palliative care based in Romania, which will be available to doctors from all over Eastern Europe
- Identify and train two senior nurses in Moldova and Serbia in order to provide nurse trainers for the future

In 2009 we:

- Started to prepare the groundwork for an on-line multi-disciplinary palliative care course, which may now be based in the UK rather than Romania in order to reach more countries
- Carried out the training programme for two senior nurses in Moldova and Serbia with funding from the Burdett Trust in order to strengthen palliative care nursing in both countries and enable them to teach palliative care skills to other nurses

In 2010 we will:

- Continue to prepare the curriculum for an on-line multi-disciplinary palliative care course, identify a UK university to work with, and establish a technical solution for the course to be provided on-line
- Seek to identify palliative care professionals to assist with training required for the new Bucharest hospice

FUNDING

In 2008 we said we would:

- Aim to raise £667,000 in addition to the profits from charity shops (reduced from previous year due to the worldwide recession)
- Help recruit and train a fundraiser for Hospice Angelus, Moldova and start local fundraising
- Continue to build capacity of our partner organisations and encourage Hospice Casa Sperantei (Brasov) to be self-sustainable by 2011

In 2009 we:

- Raised £699,628, in addition to the profits from the charity shops, which was 6% less than the budgeted figure attributable to the severe economic downturn
- Started operating two new charity shops in Weybridge and Pimlico, increasing the total number of shops to 16
- Recruited and trained the first Moldovan fundraiser. This led to the first Charity
 Ball being held in Chisinau, together with a number of other events that
 increased the amount raised locally.
- Helped build the capacity of Hospice Casa Speranter's fundraising team, which resulted in 84% of their total funding being raised in Romania. This was an outstanding result. We believe that the hospice in Brasov is on target to be self-sustainable by 2011 which will allow us to concentrate more of our funding on building up services in Bucharest and our other partners in the region.

In 2010 we will:

- Seek to raise a total of £754,000 or more for our activities in line with our budget in addition to the profits from the charity shops
- Increase our charity shops chain by at least one shop during the year
- Launch a UK honorary patron's committee to specifically raise funds for the new Bucharest Hospice Appeal.

Our Beneficiaries - facts and figures

As a result of our activities we helped to provide hospice care for thousands of patients and their families in the region. A few of the relevant statistics are highlighted here

Romania

In 2009 our multi-disciplinary teams cared for 808 new patients in their own homes in Brasov, 109 in Bucharest, 98 in Fagaras and 56 in Zarnesti

372 patients were admitted to the adult in-patient unit in Brasov and there were 295 admissions to the Bagpuss Children's wing

401 patients were treated for lymphoedema or fitted with breast prostheses in Brasov and Bucharest

The social workers from the hospice made 1,524 visits in Brasov and 614 visits in Bucharest, many of them to very needy families

The Day Care Centres in Brasov received 1,426 visits from adults and 776 from children, which included sessions in the new hydrotherapy pool and sensory room

Moldova

320 patients benefitted from specialist home-care in Chisinau which represented a tremendous step forward in the delivery of palliative care services in the Republic of Moldova

Serbia

In 2009, the two BELhospice home-care teams cared for 153 patients and made 1058 home visits

Medical Professionals and Staff involved in palliative care

During 2009 many educational initiatives took place in all our target countries, helping to make palliative care better known and reaching a larger percentage of the population

Together with our US sister charity, we were able to organise video-conferencing teaching sessions on a regular basis. We are particularly grateful to the New England Alliance comprising professionals from Boston and Rhode Island Universities.

150 doctors in Romania attended courses on how to use morphine in palliative care and there were 5 specialist courses held for more than 100 nurses. To date over 11,000 medical professionals have received training from Hospice Casa Sperantei.

Two important national conferences were held in Moldova, one on adult palliative care and one of paediatric palliative care. Both courses helped to make palliative care more widely known in the country. A number of courses were also held at the Prue Dufour Education Centre in Belgrade.

Public Benefit

Hospices of Hope serves the public in Romania and its surrounding countries through its partner organisations. The charity has a policy that it will only work with organisations that provide hospice care of a high standard, free of charge to the beneficiary. Patients are accepted on the basis of need and residential proximity, not on race, religion or ability to pay. The education provided to medical professionals is subsidised where possible.

The trustees confirm that they have referred to the Charity Commission guidance on public benefit when reviewing the aims and objectives of the charity

Financial Review

2009 was a difficult year for all UK charities as the economy retracted. In common with most other charities, Hospices of Hope made savings wherever possible, but income was reduced. The restricted funds of the charity were reduced at the end of the year, while the unrestricted funds increased to provide for the charity during 2010.

The total income for the group during the year was £1,768,980 (£1,845,882 in 2008) Some of the reduction was expected as major grants from GlaxoSmithKline and Tudor Trust finished in 2008. Other trust income was also significantly reduced £114,064 (£148,850 in 2008) as the grant making trusts also experienced a difficult year in 2009. Fundraising events were particularly affected by the lack of confidence among supporters. £61,939 (£163,476 in 2008).

However, the charity was encouraged that income grew in two areas Donations from individuals grew particuarly from committed supporters £158,444 (£134,715 in 2008) income from the charity shops grew as shoppers changed their habits in favour of finding bargains on the high street £1,139,115 (£958,606 in 2009). The two new shops opened in the second half of 2009 also contributed to the increase in turnover in the Trading Company

It should also be noted that some of the funding applied for by our UK staff was received directly by our country partners and do not appear in these accounts

The total expenditure of £1,800,225 (£1,751,417 in 2008) showed a 3% increase due to the increase in activity in the Trading Company

The charity finished the year with available unrestricted reserves of 4.2 months of running costs, slightly over the Trustees' minimum target of 4 months

The restricted reserves have been reduced during the year. The entire Serbian fund is represented by the fixed assets held in Belgrade and therefore there is no restricted cash reserve to fund the project in Serbia. The trustees cautiously agreed that the charity may use unrestricted funds on the Serbian project.

The restricted funds for the Big Lottery and for the Lloyds TSB project have been completely used up as these projects were completed during the year

Corporate Governance

Hospice of Hope Romania Limited is a company limited by guarantee, governed by a Memorandum and Articles of Association. It was incorporated on 6th December 2000. The objects for which the Company is established are to

Promote relief of sickness, and in particular to

- Promote the care of persons in Central and Eastern Europe suffering from cancer or other life-threatening illnesses whether in hospitals, hospices, clinics or their own homes and to provide medical, nursing and other treatment and attention according to their needs, together with guidance and assistance for those caring for them
- Promote and encourage research into the care and treatment of persons suffering from cancer and other life-threatening illnesses
- Promote, encourage and assist in the teaching and training of doctors, nurses and others engaged in the care of such persons
- Relieve people suffering from shock or depression arising from bereavement by provision of counselling for the families and carers
- Promote and encourage the provision of care by all appropriate institutions and organisations in Central and Eastern Europe for persons suffering from advanced cancer and other life-threatening illnesses
- Assist by grants of money or other help to charitable or non-profit making institutions in furtherance of the above objects

The governing body of the charity is the Board of Trustees, which comprises 10 members and meets 5 or 6 times a year to review strategy and performance together with the Executive Director and the Deputy Director. The Trustees make decisions about policy and delegate executive decisions to the staff of the charity through the Executive Director and the staff. The charity also has a fundraising committee which comprises 10 members and also meets 5 or 6 times a year to 'brainstorm' fundraising ideas, network and contribute to the charity's fundraising plan.

Statement of trustees' responsibilities

The trustees are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice

Company law requires the trustees to prepare accounts for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources of the charitable company for that period in preparing these accounts, the trustees are required to:

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the accounts comply with the Companies Act 2006 the Charities and Trustee Investment (Scotland) Act 2005 and regulation 8 of the Charities Accounts (Scotland) Regulations 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Provision of Information to auditors

Each of the persons who are trustees at the time when this Trustees' report is approved has confirmed that:

- so far as that trustee is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that trustee has taken all the steps that ought to have been taken as a trustee in
 order to be aware of any information needed by the company's auditors in
 connection with preparing their report and to establish that the company's
 auditors are aware of that information

Recruitment and Appointment of Trustees

The trustees aim to maintain a board of ten members with a range of skills and expenence to cover the work and administration of the charity. When vacancies in the board arise then new trustees are recruited by recommendation from trustees and friends of the charity. New trustees are then proposed to the board by the Chairman Once appointed, trustees are given the Charity Commission's booklet about the responsibilities of being a Trustee and a summary of the history, personnel and activities of the charity. They are invited on an orientation visit and given further opportunities for training as required.

Reserves

The trustees have adopted a reserves policy, which they consider appropriate to ensure the continued ability of the charity to meet its objectives. The charity aims to maintain reserves at a level which will provide a minimum of four months of unrestricted resources. Investment decisions are taken by the Board of Trustees.

<u>Investments</u>

The charity's investments policy is to maximise returns through investment in special charity deposit accounts such as COIF

Grant Making Policies

All projects that are accepted for assistance must be able to demonstrate that they fulfil the objectives of the charity. Rigorous controls and procedures are in place to ensure that grant money is spent on its intended purpose.

Risk

The Trustees have in place a policy for the identification and mitigation of risks, and for ensuring that an appropriate system of internal controls is in place and working effectively

The Trustees review risks at least annually and, as appropriate, systems and procedures have been established to mitigate the risks the charity faces. In particular, the significant risks to funding as a result of the economic downturn have led to the development of

initiatives to improve funding and reduce expenditure, whilst ensuring the maintenance of an adequate reserve.

Internal controls have been established to minimise the risks associated with the authorisation of transactions and the safeguarding of assets, and to ensure that financial information is reliable. Procedures are in place to ensure compliance with relevant laws and regulations.

A Memorandum of Understanding is being developed to ensure that (i) the partner organisations are aware of and aligned with the Charity's goals, and (ii) that they are resourced adequately and deliver professional services of a high quality.

This report was approved by the trustees and signed on their behalf by:

A P F Bache Chairman of Trustees

19/07/2010

INDEPENDENT AUDITOR'S REPORT TO THE TRUSTEES AND MEMBERS OF HOSPICE OF HOPE ROMANIA LIMITED

We have audited the financial statements of Hospice Hope Romania Limited for the year ended 31 December 2009 set out on pages 17 to 26 These financial statements have been prepared under the accounting policies set out therein and the requirements of the Financial Reporting Standard for Smaller Entities (effective April 2008)

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006, Section 43 of the Charities Act 1993 and regulations made under section 44 of that Act, and to the charity's trustees, as a body, in accordance with section 44 (1) (c) of the Charities and Trustee investment (Scotland) Act 2005 and regulation 10 of the Charities Accounts (Scotland) Regulations 2006 Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members, as a body, and its trustees, as a body, for our audit work, for this report, or for the opinion we have formed

Respective responsibilities of Trustees and auditors

The Trustees' (who are also the directors of the company for the purposes of company law) responsibilities for preparing the Trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), and for being satisfied that the financial statements give a true and fair view, are set out in the Statement of Trustees' responsibilities

We have been appointed auditors under the Companies Act 2006 and section 43 of the Chanties Act 1993. Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view, have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice and have been prepared in accordance with the Companies Act 2006, the Charities Act 1993, the Charities and Trustee Investment (Scotland) Act 2005 and regulation 8 of the Charities Accounts (Scotland) Regulations 2006 We also report to you whether in our opinion the information given in the Trustees' report is consistent with those financial statements

In addition we report to you if, in our opinion, the company has not kept adequate accounting records, if the company's financial statements are not in agreement with these accounting records and returns, if we have not received all the information and explanations we require for our audit, or if certain disclosures of trustees' remuneration specified by law are not made

We read the Trustees' report and consider the implications for our report if we become aware of any apparent misstatements within it

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the Trustees in the preparation of the financial statements and of whether the accounting policies are appropriate to the group's and charitable parent company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion

- the financial statements give a true and fair view of the state of the group's and parent company's affairs as at 31 December 2009 and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended,
- the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities,
- the financial statements have been prepared in accordance with the Companies Act 2006, the Charities Act 1993, the Charities and Trustee Investment (Scotland) Act 2005 and regulation 8 of the Charities Accounts (Scotland) Regulations 2006, and
- the information given in the Trustees' report is consistent with the financial statements

Roger Ward FCA (Senior statutory auditor)

for and on behalf of

Creaseys LLP

Chartered Accountants Statutory Auditors

12 Lonsdale Gardens Tunbridge Wells Kent TN1 1PA

Date 13 Ayour 2010

STATEMENT OF FINANCIAL ACTIVITIES (including income and expenditure account) YEAR ENDED 31 DECEMBER 2009

	U	nrestricted Funds	Restricted Funds	TOTAL 2009	TOTAL 2008
INCOMING RESOURCES Generated funds	Notes	3		£	£
Donations and Grants	2	216,557	246,540	463,097	634,848
Events and promotions	3	64,133	4,949	69,082	176,810
Trading Company Turnover	4	1,139,115	-	1,139,115	958,606
Investment income		37,264	_	37,264	27,125
Other income - trading company	4	60,422	-	60,422	48,493
TOTAL INCOMING RESOURCES	•	1,517,491	251,489	1,768,980	1,845,882
RESOURCES EXPENDED Cost of generating funds					
Investment costs	5	33,224	-	33,224	15,703
Cost of generating voluntary income	5	39,758	-	39,758	46,975
Cost of events and promotions	5	59,105	-	59,105	86,447
Trading Company	5	1,069,352	-	1,069,352	923,325
		1,201,439		1,201,439	1,072,450
Charitable activities by objective					
Advocacy and Promotion	5	128,260	1,938	130,198	167,582
Technical Assistance	5	84,457	16,865	101,322	100,750
Hospice Education	5	20,771	6,531	27,302	35,255
Grants for Hospice Care	5	26,402	309,586	335,988	370,848
		259,890	334,920	594,810	674,435
Governance costs	5	3,976	-	3,976	4,532
TOTAL RESOURCES EXPENDED	6	1,465,305	334,920	1,800,225	1,751,417
Net incoming /(outgoing)					
resources / Net income/					
(expenditure) for the year		52,186	(83,431)	(31,245)	94,465
RECONCILIATION OF FUNDS					
Total funds at 1 January		300,073	234,472	534,545	440,080
TOTAL FUNDS CARRIED FORWARD	17	352,259	151,041	503,300	534,545

HOSPICE OF HOPE ROMANIA LIMITED AND SUBSIDIARY COMPANIES REGISTERED NUMBER 4120082

BALANCE SHEET 31 DECEMBER 2009

	Note	Group		Charity	
		2009	2008	2009	2008
		£	£	£	£
FIXED ASSETS					
Tangible Assets	10	605,421	585,461	552,750	565,108
Investments	13			45,451	45,452
		605,421	585,461	598,201	610,560
CURRENT ASSETS					
Stocks	11	62,033	40,708	-	-
Debtors	12	102,690	83,735	129,264	94,500
Investments	13	195,614	292,111	195,614	292,111
Cash at bank		53,566	65,604	21,437	26,932
		413,903	482,158	346,315	413,543
CREDITORS: Amounts falling of	iue				
within one year	14	(161,785)	(160,439)	(107,849)	(116,921)
NET CURRENT ASSETS		252,118	321,719	238,466	296,622
CREDITORS: Amounts falling of	iue				
after one year	15	(354,239)	(372,635)	(354,239)	(372,635)
NET ASSETS		503,300	534,545	482,428	534,547
FUNDS					
Restricted	17	151,041	234,472	151,041	234,472
Unrestricted	17	285,936	254,624	331,387	300,075
Trading subsidiary	17	66,323	45,449		-
TOTAL FUNDS		503,300	534,545	482,428	534,547
					

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

These financial statements were approved by the Board of Trustees on 1972 and were signed on their behalf by

A P F Bache
Trustee

AP/Rade

NOTES TO FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2009

1. ACCOUNTING POLICIES

The principal accounting policies are summarised below. The accounting policies have been applied consistently throughout the year and the preceding year.

(a) Basis of Accounts Preparation

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (Effective April 2008), the Statement of Recommended Practice, Accounting and Reporting by Charities issued in March 2005, and the Companies Act 2006. The accounts consolidate those of the Charity and its wholly owned non-charitable subsidiary trading company, Hospices of Hope Trading Limited. In accordance with paragraph 397 of the Charities SORP 2005, no separate SOFA has been presented for the charity alone.

(b) Fund Accounting

Unrestricted funds are available for use at the discretion of the trustees in furtherance of the general objectives of the charity

Restricted funds are subjected to restrictions on their expenditure imposed by the donor or through the terms of an appeal

(c) Incoming Resources

All incoming resources are included in the statement of financial activities when the charity is entitled to the income and the amount can be quantified with reasonable accuracy. The following specific policies are applied to particular categories of income.

Voluntary income is received by way of grants, donations and gifts and is included in full in the Statement of Financial Activities when receivable except where conditions for expenditure have not been met by the year end

Donated items are included at the value to the charity where this can be quantified. The value of the services provided by volunteers has not been included in these accounts

Investment income is included when receivable

(d) Resources Expended

Expenditure is recognised on an accruals basis as a liability is incurred. Expenditure includes VAT which the charity cannot recover and is reported as part of the expenditure to which it relates.

Costs of generating funds comprise the costs associated with attracting voluntary income and the costs of trading

Chantable expenditure comprises those costs incurred by the chanty in the delivery of its activities according to its charitable objects. It includes both costs that can be allocated directly to such activities and those of an indirect nature necessary to support them

Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity, including audit fees

All costs are allocated between the expenditure categories of the Statement of Financial Activities (SoFA) on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly, others are apportioned as set out in Note 5.

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED 31 DECEMBER 2009

(e) Fixed Assets

Depreciation of assets, other than land, is provided at rates calculated to write off the excess of cost over residual amount evenly over the estimated useful economic lives of each class of asset

These rates are currently as follows

Freehold Buildings	2% straight line
Office Equipment	20% straight line
Fundraising Equipment	20% straight line

(f) Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

2.	DONATIONS	Charity and	d Group
		2009	2008
		£	£
	Donations from Individuals (including gift aid receivable)	158,444	134,715
	Legacies	-	172
	Bucharest Clinic Appeal	•	2,325
	Serbia Appeal	•	27,820
	Otford Premises Appeal	-	21,000
	Churches, schools and community groups	21,513	9,682
	Business	26,599	14,103
	GlaxoSmithKline	•	50,000
	Tudor Trust	21,000	80,000
	Big Lottery Fund	121,477	139,840
	Lloyds TSB	•	6,341
	Other Trusts	114,064	148,850
	- -	463,097	634,848
3.	EVENTS AND PROMOTIONS	Charity and	d Group
		2009	2008
		£	£
	Fundraising events	61,939	163,476
	Travel and Insight events	6,843	12,661
	Merchandising	300	673
	-		
		69,082	176,810
	•		

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED 31 DECEMBER 2009

4. INCOME FROM THE SUBSIDIARY COMPANY TRADING ACTIVITIES

The charity owns the entire ordinary share capital of Hospices of Hope Trading Limited Hospices of Hope Trading Limited runs three charity shops in Edinburgh and 13 charity shops in Kent and Sussex. The shops sell donated items and purchased gifts and cards. The subsidiary company's trading results for the year, as extracted from the audited accounts, are summarised below, together with the Charity's own results for the year to distinguish them from the group results in the consolidated Statement of Financial Activities.

	Subsidiary		Charity	
	2009	2008	2009	2008
	£	£	£	£
Donations			463,097	634,848
Events and promotions			69,082	176,810
Sales	1,139,115	958,606		
Cost of sales	(546,600)	(461,121)		
Gross profit Subsidiary	592,515	497,485		
Administration Subsidiary	(522,752)	(462,204)		
Other operating income	60,422	48,493		
Investment income receivable	34	1,014	37,230	26,111
Net Income for year Subsidiary	130,219	84,788		
Gift Aid Donation	(109,345)	(84,788)	109,345	84,788
Gross Incoming resources Charity			678,754	922,557
Costs of charitable activites			(594,810)	(674,435)
Costs of generating funds Charity			(132,087)	(149,125)
Governance costs of the charity			(3,976)	(4,532)
Retained Income/(deficit)	20,874	-	(52,119)	94,465
Net assets at 31 December 2009	66,323	45,451		

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED 31 DECEMBER 2009

5. ANALYSIS OF TOTAL RESOURCES EXPENDED

	Staff Costs	Transfers and Equipment	Travel	Premises	Other Costs	Legal and Professional Fees	2009 Total	2008 Total
	£	£	£	£	£	£	£	£
Basis of Allocation	Staff Time	Direct	Direct	Staff Time	Staff Time	Direct		
Cost of Generating Fund	s							
Investment costs	_	_	-	-	33,199	25	33,224	15,703
Voluntary Income	30,436	_	•	2,388	6,934	-	39,758	46,975
Events & Promotions Trading Costs of the	26,471	-	2,880	1,961	27,793	-	59,105	86,447
subsidiary	435,159		-	376,291	247,868	10,034	1,069,352	923,325
	492,066	-	2,880	380,640	315,794	10,059	1,201,439	1,072,450
Charitable Expenditure								
Advocacy and Promotion	86,259	_	9,187	6,517	28,235	-	130,198	167,582
Technical Assistance	55,227	-	24,743	3,626	17,726	-	101,322	100,750
Hospice Education	-	26,705	-	192	405	-	27,302	35,255
Funding Support	870	334,935		59	124		335,988	370,848
	142,356	361,640	33,930	10,394	46,490	-	594,810	674,435
Governance Costs	•	-	•	-	66	3,910	3,976	4,532
Total Resources Expended - Group (2009)	634,422	361,640	36,810	391,034	362,350	13,969	1,800,225	
(2000)	====							
Total Resources Expended - Group (2008)	570,483	405,065	36,225	349,955	378,623	11,066		1,751,417
Total Resources Expended - Charity (2009)	199,263	361,640	36,810	14,743	114,482	3,935	730,873	
Total Resources Expended - Chanty (2008)	199,720	405,065	36,225	13,661	168,374	5,047		828,092
								

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED 31 DECEMBER 2009

6. TOTAL RESOURCES EXPENDED FOR THE YEAR

	Group		Charity	
	2009	2008	2009	2008
This is stated after charging	£	£	£	£
Depreciation	20,999	16,580	12,358	12,782
Auditors' remuneration				
Audit fees	4,200	3,329	2,750	2,729
Other services	2,460	3,000	1,160	1,700

7 STAFF COSTS AND NUMBERS

	Grou	Charity		
Staff costs were as follows	2009	2008	2009	2008
	£	£	£	£
Salaries and Wages	587,124	535,484	173,932	182,070
Social Security Costs	32,820	31,660	10,853	14,311
Pension Costs	14,478	3,339	14,478	3,339
Total	634,422	570,483	199,263	199,720

No employees received emoluments of more than £60,000

The average number of employees during the year, calculated on the basis of full time equivalents, was as follows

	2009	2008
Management, advocacy and technical assistance	5	3
Hospice Doctor	1	1
Fundraising	2	2
Administration & Support	4	4
Charity Shop staff	27	23
	39	33

The charity does not operate any pension scheme for its employees but does administer contributions to a stakeholder pension scheme for 3 staff (2008 - 3 staff). The charity makes contributions to the scheme as shown in the note

8. TRUSTEE REMUNERATION AND RELATED PARTY TRANSACTIONS

One trustee received expenses during the year of £7 (£8 in 2008)

One trustee made a loan of £50,000 to the charity in 2008. The loan is interest free and was repaid in February 2010.

No trustee or other person related to the charity had any personal interest in any contract or transaction entered into by the charity during the year (In 2008 this was also nil)

9. TAXATION

As a charity, Hospice of Hope Romania is exempt from tax on income and gains falling due within section 505 of the Taxes Act 1988 or s256 of the Taxation and Chargeable Gains Act 1992 to the extent that these are applied to its charitable objects. No tax charges have arisen in the charity. The subsidiary gift aids 100% of its profits to the charity. Therefore no tax is liable on the profits produced.

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED 31 DECEMBER 2009

10. TANGIBLE FIXED ASSETS

Group	Freehold	Buildings			
	Land	11-13 High	Plant and	Fundraising	Total
	and Buildings £	Street, Otford £	Machinery £	Equipment £	£
COST	r.	£	I.	£	I.
At 1 January 2009	147,599	460,571	45,543	2,847	656,560
Additions	30,286	-	10,673	-	40,959
Disposals	<u>-</u>		-	-	-
	177,885	460,571	56,216	2,847	697,519
DEPRECIATION			•		
At 1 January 2009	24,351	9,211	35,155	2,382	71,099
Charge for the year	6,554	9,211	4,834	400	20,999
On disposals		-		-	
At 31 December 2009	30,905	18,422	39,989	2,782	92,098
NET BOOK VALUE					
At 31 December 2009	146,980	442,149	16,227	65	605,421
At 31 December 2008	123,248	451,360	10,388	465	585,461
Charity					
Charity	Serbian Hospice	11-13 High	Office	Fundraising	Total
Charity	Premises	Street, Otford	Equipment	Equipment	
·	· · · · · · · · · · · · · · · · · · ·	-			Total £
COST	Premises £	Street, Otford £	Equipment £	Equipment £	£
·	Premises	Street, Otford	Equipment	Equipment	
COST At 1 January 2009 Additions	Premises £ 117,338	Street, Otford £ 460,571	£ 3,276	Equipment £ 2,847	£ 584,032 -
COST At 1 January 2009	Premises £	Street, Otford £	Equipment £	Equipment £	£
COST At 1 January 2009 Additions	Premises £ 117,338	Street, Otford £ 460,571	£ 3,276	Equipment £ 2,847	£ 584,032 -
COST At 1 January 2009 Additions At 31 December 2009 DEPRECIATION At 1 January 2009	Premises £ 117,338	Street, Otford £ 460,571 460,571	3,276 - 3,276 - 2,637	2,847 - 2,847 - 2,847	£ 584,032 - 584,032
COST At 1 January 2009 Additions At 31 December 2009 DEPRECIATION	Premises £ 117,338	Street, Otford £ 460,571	3,276 - 3,276	2,847 - 2,847	£ 584,032 - 584,032
COST At 1 January 2009 Additions At 31 December 2009 DEPRECIATION At 1 January 2009	Premises £ 117,338	Street, Otford £ 460,571 460,571	3,276 - 3,276 - 2,637	2,847 - 2,847 - 2,847	£ 584,032 - 584,032
COST At 1 January 2009 Additions At 31 December 2009 DEPRECIATION At 1 January 2009 Charge for the year	Premises £ 117,338 - 117,338 4,694 2,347	Street, Otford £ 460,571 460,571 9,211 9,211	3,276 - 3,276 - 3,276 - 2,637 400	2,847 - 2,847 - 2,847 - 2,382 400	£ 584,032 - 584,032 - 18,924 12,358
COST At 1 January 2009 Additions At 31 December 2009 DEPRECIATION At 1 January 2009 Charge for the year At 31 December 2009	Premises £ 117,338 - 117,338 4,694 2,347	Street, Otford £ 460,571 460,571 9,211 9,211	3,276 - 3,276 - 3,276 - 2,637 400	2,847 - 2,847 - 2,847 - 2,382 400	£ 584,032 - 584,032 - 18,924 12,358
COST At 1 January 2009 Additions At 31 December 2009 DEPRECIATION At 1 January 2009 Charge for the year At 31 December 2009 NET BOOK VALUE	Premises £ 117,338 117,338 4,694 2,347 7,041	Street, Otford £ 460,571 460,571 9,211 9,211 18,422	3,276 - 3,276 - 3,276 2,637 400 3,037	2,847 - 2,847 - 2,382 400 2,782	£ 584,032 - 584,032 - 18,924 12,358 31,282

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED 31 DECEMBER 2009

11. STOCKS	Group		Cha	rity
	2009	2008	2009	2008
	£	£	£	£
Stock	62,033	40,708	-	-

Stock comprises promotional materials and gifts purchased for sale in the charity shops.

12. DEBTORS	Group Chai			ity
	2009	2008	2009	2008
	£	£	£	£
Trade Debtors	90,408	53,878	100	3,705
Gift Aid Recoverable	7,324	25,981	7,324	25,981
Due from Subsidiary	-	-	116,882	60,938
Prepayments	4,958	3,876	4,958	3,876
	102,690	83,735	129,264	94,500
13. INVESTMENTS			Char	ity
			2009	2008
			£	£
Fixed assets:				
Share in Hospice of Hope Trading Limit	ed		-	1
Shares in Hospices of Hope Trading Lin	nited		45,451	45,451
			45,451	45,452

The charity owns the entire ordinary share capital of Hospices of Hope Trading Limited, a UK registered company. The charity acquired 2 ordinary £1 shares in Hospices of Hope Trading on 1 January 2007 by way of gift from the Ellenor Foundation Limited. The shares in these companies have been valued in the accounts at the original nominal value plus the amounts retained as net assets at the year end. Hospice of Hope Trading Limited was dissolved in 2009.

	Group		Charity	
	2009	2008	2009	2008
	£	£	£	£
Current assets:				
COIF deposit fund	195,614	292,111	195,614	292,111

This represents an interest bearing deposit account which earns interest at a competitive commercial rate

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED 31 DECEMBER 2009

14. CREDITORS: Amounts falling due within one year

	Group		Cha	Charity	
	2009	2008	2009	2008	
	£	£	£	£	
Taxation and social security	16,649	11,776	4,472	5,035	
Other creditors	47,470	43,629	5,711	6,852	
Accruals	6,862	4,358	6,862	4,358	
Provision for legal fees to convert land	7,406	7,406	7,406	7,406	
Loans from individuals	76,800	65,000	76,800	65,000	
Mortgage on 11-13 High Street, Otford	6,598	6,184	6,598	6,184	
Deferred Income from Grants	-	22,086	-	22,086	
	161,785	160,439	107,849	116,921	

15. CREDITORS: Amounts falling due after one year

_	Group		Charity	
	2009	2008	2009	2008
	£	£	£	£
Loans from individuals	-	11,800	-	11,800
Mortgage on 11-13 High Street, Otford	354,239	360,835	354,239	360,835
	354,239	372,635	354,239	372,635

The mortgage secured on 11-13 High Street, Otford represents 78% of the net book value of the asset (81% at 31st December 2008)

16. ANALYSIS OF NET ASSETS BETWEEN FUNDS

Group		
General	Restricted	Total
Funds	Funds	Funds
£	£	£
495,124	110,297	605,421
373,159	40,744	413,903
(161,785)	-	(161,785)
(354,239)	-	(354,239)
352,259	151,041	503,300
	Funds £ 495,124 373,159 (161,785) (354,239)	General Restricted Funds Funds Funds £ 495,124 110,297 373,159 40,744 (161,785) - (354,239) -

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED 31 DECEMBER 2009

16. ANALYSIS OF NET ASSETS BETWEEN FUNDS continued.

	Charity		
	General Restricted		Total
	Funds	Funds	Funds
	£	£	£
Tangible Fixed Assets	442,453	110,297	552,750
Investments in subsidiaries	45,451	-	45,451
Current Assets	305,571	40,744	346,315
Current Liabilities	(107,849)	_	(107,849)
Liabilities due after one year	(354,239)	-	(354,239)
Net Assets at 31 December 2009	331,387	151,041	482,428

17. MOVEMENTS IN FUNDS - GROUP

	At 1 January	Incoming	Outgoing	Transfers	At 31
	2009	Resources	Resources		December 2009
	£	£	£	£	£
Ionut Fund	10,614	63	(1,138)	-	9,539
Serbia	171,232	-	(62,994)	-	108,238
Big Lottery Fund	6,523	121,477	(128,000)	-	-
Lloyds TSB	6,341	-	(6,341)	-	-
Moldova	34,762	51,260	(59,198)	•	26,824
Rural	5,000	75,189	(77,249)	-	2,940
Bucharest New Hospice	-	-	-	-	-
Hospice School	-	3,500			3,500
Total Restricted Funds	234,472	251,489	(334,920)	-	151,041
Unrestricted Funds	254,624	317,920	(286,608)	-	285,936
Trading Subsidiary	45,449	1,199,571	(1,178,697)		66,323
	534,545	1,768,980	(1,800,225)	_	503,300
				· · · · · · · · · · · · · · · · · · ·	

Purposes of Restricted Funds

lonut Fund - An appeal was launched in 2006 to support the living costs for lonut, a paraplegic patient following the donation of a home for him and his mother in Brasov, Romania

Serbia - Funds for Serbia are donated to meet some of the costs of running BELhospice in Belgrade which was launched in June 2005

The Big Lottery Fund Grant is a three year grant which started in December 2006 to provide palliative care for terminally ill patients with AIDS/HIV in Romania and to raise awareness in the country about the AIDS and HIV

NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEAR ENDED 31 DECEMBER 2009

17. continued. Purposes of restricted funds

Lioyds TSB approved a grant to improve bereavement care, social work and volunteering at Hospice Casa Sperantei, through a link with St Columba's Hospice in Edinburgh

Moldova - An appeal was launched to meet the majority of the running costs of Hospice Angelus in Chisinau, Moldova following an assessment made in March 2007

Rural Project - Hospice care in two rural areas in the county of Brasov was started by Hospice Casa Sperantei in August 2008. Successful applications were made to various trusts for this project

Bucharest New Hospice Appeal - The appeal to build a hospice in Bucharest was launched in May 2008. The appeal was successfully relaunched in Romania at the end of 2009.

The Hospice School Appeal was launched in 2009 to restart the school in the Hospice in Brasov for children who are unable to attend state schools because of their illnesses. The school was shut down in 2008 in order to make savings during the global economic crisis.

18. FINANCIAL COMMITMENTS

At 31 December 2009 the group and charity were committed to making the following

	Group	Charity
Operating leases which expire	•	•
within one year	29,500	-
between two and five years	102,994	15,044
in over five years	141,000	-