HOSPICE OF HOPE ROMANIA LTD FINANCIAL STATEMENTS FOR 31 DECEMBER 2004

Charity Number 1088475

HEDLEY DUNK LIMITED

Chartered Accountants & Registered Auditors
Trinity House
3 Bullace Lane
Dartford
Kent

DA1 1BB

A04 *AZ67F8U4* COMPANIES HOUSE

FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2004

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MEMBERS OF THE BOARD AND PROFESSIONAL ADVISERS

The board of trustees

A P F Bache Dr M J Baines Mrs A J Evans Mrs C Hodgins Ms L E Howard M Radoi A R Whitehill

Company secretary

J R Niblett

Registered office

28a High Street

Otford Kent

TN14 5PQ

Auditors

Hedley Dunk Limited Chartered Accountants & Registered Auditors

Trinity House 3 Bullace Lane

Dartford Kent DA1 1BB

Bankers

HSBC Bank Plc 1/5 Week Street Maidstone Kent

ME14 1QW

Solicitors

Pothecary & Barratt White Horse Court

North Street Bishop's Stortford

Herts CM23 2LD

CHAIRMAN'S STATEMENT

YEAR ENDED 31 DECEMBER 2004

I am pleased to report that 2004 has been a most successful year for the charity.

Hospice Casa Sperantei completed its second complete year operating an inpatient hospice building it worked at capacity for the whole year. The services it provides are home-care teams, outpatient's clinic, adult in-patient ward, the Bagpuss children's wing and two day-care rooms. During the year a total of 6,431 home care visits were made. 382 patients were cared for in the in-patient unit.

The Princess Diana Education Centre also continues its vital role of training health care professionals in all aspects of hospice and palliative care, while the new in-patient units give greater possibilities for practical hands-on experience. Courses were given for Romanian doctors, nurses, social workers and pharmacists and a total of and to date more than 2,000 healthcare professionals have been trained at the centre.

The Nicholas Edeleanu Resource Centre for Palliative Care and training Institute was officially opened in November, and was attended by 80 supporters from the UK, USA, and Romania. This is our first facility in Bucharest and it will have a dual role. It will be a centre for training which will be much more accessible for many in the countries surrounding Romania. Its position in the capital also makes it ideal for lobbying the government on policy issues surrounding palliative care in Romania. For the long-term, this work is vital.

The main role of the UK charity is to advise, support and fund-raise on behalf Hospice Casa Sperantei and to encourage and support the development of the hospice movement in Romania and the surrounding countries. The income of £516,357 shown in the accounts represents the amount raised directly in the UK. It is important to note however, that the accounts of Hospice of Hope do not reflect the complete financial picture for Hospice Casa Sperantei, Brasov. The Executive Director and fund-raising team have been successful in securing grants and donations from international funding sources which have then been paid directly by them to the hospice. This has resulted in the total amount raised during 2004 for the Romanian hospice of £752,540.

Having established the inpatient hospice and the Resource Centre and Institute for Palliative Care, our focus for 2005 will be both to sustain the work in Brasov and to work to encourage and support the development of better care for dying patients and their families in other parts of Romania and the wider Balkan Region. In 2003 we launched the "Beacon Project" Appeal. In a report prepared by the University of Sheffield for the Open Society Institute in New York and based on the study of the existing hospice developments in 29 countries of Central Asia and Eastern Europe, Hospice Casa Sperantei was identified as one of five "Beacons of Palliative Care", providing good models for service innovation, partnership approach and successful use of international mechanisms of support. The "Beacon Project" has already made an impact in Bucharest with the Mobilmed hospice team and the Resource Centre. The Beacon project's most recent work is to support a hospice in Belgrade which is called BELhospice.

Finally, on behalf of all the patients who have benefited from hospice care in Romania, I would like to thank all those who have supported us so generously during the past year.

A P F BACHE Chairman

TRUSTEES ANNUAL REPORT

YEAR ENDED 31 DECEMBER 2004

The trustees, who are also Directors for the purposes of the Companies Act, present their report and the financial statements of the charity for the year ended 31 December 2004.

PRINCIPAL ACTIVITY

Hospice of Hope Romania supports the development of hospice care in Romania and the Balkan region.

LEGAL INFORMATION

The foundation was incorporated as a company limited by guarantee on 6th December 2000. The governing document is the Memorandum and Articles of Association.

REVIEW OF THE DEVELOPMENT, ACTIVITIES AND ACHIEVEMENTS

The Charity has successfully completed the third year. We are establishing the organisation and income streams to further fulfil the objectives in the future.

RESULTS

The results for the year, and the charity's financial position at the end of the year are shown in the attached financial statements.

THE TRUSTEES

The trustees who served the charity during the period were as follows:

A P F Bache
Dr M J Baines
P L Drown
Mrs A J Evans
Mrs C Hodgins
Ms L E Howard
Professor T W I Lovel
D G Quantrell
M Radoi
A R Whitehill

P L Drown retired as a trustee on 14 March 2005.

Professor T W I Lovel retired as a trustee on 12 February 2005.

D G Quantrell retired as a trustee on 12 February 2005.

The charity has paid a premium of £520 in respect of Trustees' indemnity insurance.

TRUSTEES' RESPONSIBILITIES

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity at the end of the year and of the incoming and outgoing resources for the year then ended.

TRUSTEES ANNUAL REPORT (continued)

YEAR ENDED 31 DECEMBER 2004

TRUSTEES' RESPONSIBILITIES (continued)

In preparing those financial statements, the trustees are required to select suitable accounting policies and then apply them consistently, making judgements and estimates that are reasonable and prudent. The trustees must also prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue its activities.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and to enable them to ensure that the financial statements comply with the Companies Act 1985. The trustees are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

A resolution to re-appoint Hedley Dunk Limited as auditors for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985.

Registered office: 28a High Street Otford Kent TN14 5PO

Signed by order of the trustees

J R NIBLETT
Company Secretary

Approved by the trustees on 20th July 2005

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HOSPICE OF HOPE ROMANIA LTD

YEAR ENDED 31 DECEMBER 2004

We have audited the financial statements on pages 7 to 14, which have been prepared under the historical cost convention and the accounting policies set out on page 9.

This report is made solely to the charity's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the charity's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF THE TRUSTEES AND THE AUDITORS

The trustees' (who also act as Directors for the charitable activities of the company) responsibilities for preparing the Trustees Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Trustees' Responsibilities on pages 3 to 4.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Trustees Annual Report is not consistent with the financial statements, if the charity has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding trustees' remuneration and transactions with the charity is not disclosed.

We read the Chairman's statement and the Trustees Annual Report and consider whether they are consistent with the audited financial statements. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

BASIS OF AUDIT OPINION

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charity's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HOSPICE OF HOPE ROMANIA LTD (continued)

YEAR ENDED 31 DECEMBER 2004

OPINION

In our opinion the financial statements give a true and fair view of the charity's state of affairs as at 31 December 2004 and of its incoming resources and application of resources in the year then ended and have been properly prepared in accordance with the Companies Act 1985.

HEDLEY DUNK LIMITED-

Chartered Accountants & Registered Auditors

Trinity House 3 Bullace Lane Dartford Kent DA1 1BB

J814 2MV 5002

STATEMENT OF FINANCIAL ACTIVITIES

YEAR ENDED 31 DECEMBER 2004

| | Note | Total Funds 2004 £ | Total Funds 2003 £ |
|--|------|--------------------------|--------------------------|
| INCOMING RESOURCES | | | |
| Donations from public and industry | 2 | 243,443 | 161,884 |
| Trusts and grants | 3 | 163,490 | 108,100 |
| Events and fundraising | | 88,562 | 53,757 |
| Income from non-charitable trading activities: | | | |
| Shop income | | 20,257 | _ |
| Interest receivable | 4 | 604 | 2,056 |
| TOTAL INCOMING RESOURCES | | 516,356 | 325,797 |
| RESOURCES EXPENDED | | | |
| Costs of generating funds: | | | |
| Shop expenditure | | 29,069 | - |
| Fundraising, events and publicity | 5 | 102,557 | 40,644 |
| Charitable expenditure: | | | -04.4 |
| Costs in furtherance of charitable objects | 6 | 317,911 | 204,478 |
| Management and administration | 7 | 66,929 | 68,191 |
| TOTAL RESOURCES EXPENDED | 8 | 516,466 | 212 212 |
| | 8 | | 313,313 |
| NET (OUTGOING)/INCOMING RESOURCES FOR | | | |
| THE YEAR | 9 | (110) | 12,484 |
| Balances brought forward | | 86,252 | 73,768 |
| Balances carried forward | | 86,142 | 86,252 |

All movements are in Unrestricted Funds

The charity has no recognised gains or losses other than the results for the year as set out above.

All of the activities of the charity are classed as continuing.

BALANCE SHEET

31 DECEMBER 2004

| | | 2004 | | 2003 | |
|--------------------------------|----------|----------|--------|---------|-------------|
| | Note | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Tangible assets | 10 | | 2,560 | | 2,068 |
| CURRENT ASSETS | | | | | |
| Stocks | 11 | 1,870 | | 1,562 | |
| Debtors | 12 | 43,709 | | 25,228 | |
| Investments | 13 | 1,941 | | 11,760 | |
| Cash at bank and in hand | 13 | 46,760 | | 50,629 | |
| Cash at bank and in hand | | | | | |
| | | 94,280 | | 89,179 | |
| CREDITORS: Amounts falling due | 3 | | | | |
| within one year | 14 | (10,698) | | (4,995) | |
| | | | | | |
| NET CURRENT ASSETS | | | 83,582 | | QA 1QA |
| NEI CURRENI ASSEIS | | | 65,562 | | 84,184 |
| TOTAL ASSETS LESS CURRENT | Γ LIABII | ITIES | 86,142 | | 86,252 |
| | | | | | |
| NET ASSETS | | | 86,142 | | 86,252 |
| | | | | | |
| FUNDS | | | | | |
| Unrestricted | 15 | | 86,142 | | 86,252 |
| TOTAL VIEWNO | | | | | |
| TOTAL FUNDS | | | 86,142 | | 86,252 |
| | | | | | |

These financial statements were approved by the members of the committee on the 20th July 2005 and are signed on their behalf by:

A BACHE

ARBachi.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2004

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with the Statement of Recommended Practice "Accounting and Reporting by Charities" (SORP 2000) and the Companies Act 1985.

Cash flow statement

The trustees have taken advantage of the exemption in Financial Reporting Standard No 1 (revised) from including a cash flow statement in the financial statements on the grounds that the charity is small.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

20% reducing balance

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

2. DONATIONS FROM PUBLIC AND INDUSTRY

| | Total Funds | Total Funds |
|--------------------|-------------|-------------|
| | 2004 | 2003 |
| | £ | £ |
| General donations | 136,914 | 131,611 |
| Churches | 6,790 | 7,587 |
| Business donations | 13,600 | 6,076 |
| Bagpuss/schools | 3,911 | 15,898 |
| Collecting boxes | 4,205 | 712 |
| Institute appeal | 78,023 | - |
| | 243,443 | 161,884 |
| | | |

During the year and included in the figures above the company received gift-aided donations totalling £239,155 (2003 - £75,799), which includes £54,257 (2003 - £21,379) of tax recoverable.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2004

3. TRUSTS AND GRANTS

| | Trusts Tudor trust | Total Funds 2004 £ 113,490 50,000 163,490 | Total Funds 2003 £ 63,100 45,000 108,100 |
|----|---|--|--|
| 4. | INTEREST RECEIVABLE | | |
| | Bank interest receivable | Total Funds 2004 £ 604 | Total Funds 2003 £ 2,056 |
| 5. | FUNDRAISING AND PUBLICITY | | |
| | Staff costs Promotional expenses Depreciation | Total Funds 2004 £ 72,005 29,911 641 102,557 | • |

The charity shop in Tollcross, Edinburgh began trading in July 2005. The costs of the shop (£29,069) include £6,959 of one-off start-up costs.

6. COSTS IN FURTHERANCE OF CHARITABLE OBJECTS

| | Total Funds | Total Funds |
|-----------------------------------|-------------|-------------|
| | 2004 | 2003 |
| | £ | £ |
| Provision of charitable services: | | |
| Staff costs | 80,004 | 88,519 |
| Books, journals and subscriptions | 419 | 890 |
| Drugs | 7,652 | 12,929 |
| Medical equipment expenses | 182 | 246 |
| Hospice Casa Sperantei | 205,500 | 79,007 |
| Romania travel | 11,071 | 14,266 |
| Hospice of hope - building | - | 8,621 |
| Mobilmed | 13,083 | - |
| | 317,911 | 204,478 |
| | | ··· |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2004

6. COSTS IN FURTHERANCE OF CHARITABLE OBJECTS (continued)

Analysis of provision of charitable services:

| | Staff costs | Other costs | Total 2004 | Total 2003 |
|----------------------------|--------------|-------------|------------|-------------|
| | £ | £ | £ | £ |
| Staff costs | 77,258 | 2,746 | 80,004 | 88,519 |
| Books, journals and | | | | |
| subscriptions | - | 419 | 419 | 890 |
| Drugs | - | 7,652 | 7,652 | 12,929 |
| Medical equipment expenses | - | 182 | 182 | 246 |
| Hospice Casa Sperantei | - | 205,500 | 205,500 | 79,007 |
| Romania travel | - | 11,071 | 11,071 | 14,266 |
| Hospice of hope – building | - | - | - | 8,621 |
| | 77,258 | 227,570 | 304,828 | 204,478 |
| | = | | | |

The payment to Casa Sperantei included £56,000 for the Institute Building, which was purchased during the year. It also includes grants made by UK charities for Hospice Casa Sperantei which were managed by Hospice of Hope Romania. In previous years some of these grants had been paid directly to the Romanian hospice.

7. MANAGEMENT AND ADMINISTRATION

| | Total Funds | Total Funds |
|------------------------|---|-------------|
| | 2004 | 2003 |
| | £ | £ |
| Salaries | 17,756 | 9,945 |
| Office costs | 41,475 | 45,626 |
| Audit fees | 940 | 881 |
| Legal and professional | 5,789 | 1,763 |
| Interest payable | 969 | 575 |
| Other | - | 9,401 |
| | 66,929 | 68,191 |
| | # T T T T T T T T T T T T T T T T T T T | |

8. TOTAL RESOURCES EXPENDED

| | Staff costs | Depreciation £ | Other costs | Total Funds 2004 £ | Total Funds 2003 £ |
|-------------------|-------------|----------------|-------------|--------------------------|--------------------------|
| Direct charitable | | | | | |
| expenditure | 77,258 | | 240,653 | 317,911 | 204,478 |
| Fundraising and | | | | | |
| publicity | 65,451 | 641 | 36,465 | 102,557 | 40,644 |
| Management and | | | | | |
| administration | 17,756 | _ | 49,173 | 66,929 | 68,191 |
| Shop expenditure | 13,680 | _ | 15,389 | 29,069 | - |
| | 174,145 | 641 | 341,680 | 516,466 | 313,313 |
| | | | | | |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2004

8. TOTAL RESOURCES EXPENDED (continued)

The aggregate payroll costs were:

| 2003 |
|---------|
| £ |
| 121,963 |
| |

None of the trustees received any remuneration during the year. (2003 - Nil). A trustee was reimbursed for expenses incurred on behalf of the company totalling £49 (2003 - £75).

Particulars of employees:

The average number of staff employed by the charity during the financial year amounted to:

| | 2004 | 2003 |
|--------------------------------|-------------|---------|
| | No | No |
| Number of shop staff | 1 | _ |
| Number of fundraising staff | 2 | _ |
| Number of administrative staff | 1 | 4 |
| Number of management staff | 2 | 1 |
| · · | | |
| | 6 | 5 |
| | 2004 | 2003 |
| | £ | £ |
| Other costs: | | |
| Premises | 547 | 1,497 |
| Legal and professional | 6,729 | 2,644 |
| Other | 319,015 | 187,018 |
| | 326,291 | 191,159 |

9. OPERATING LOSS/PROFIT

Operating loss/profit is stated after charging:

| | 2004 | 2003 |
|------------------------|------|------|
| | £ | £ |
| Depreciation | 641 | 191 |
| Auditors' remuneration | | |
| - as auditors | 940 | 881 |
| | | |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2004

10. TANGIBLE FIXED ASSETS

| | | | Fixtures & fittings |
|-----|---|--------------------|---------------------|
| | COST At 1 January 2004 Additions | | 2,267 1,133 |
| | At 31 December 2004 | | 3,400 |
| | DEPRECIATION At 1 January 2004 Charge for the year | | 199 641 |
| | At 31 December 2004 | | <u>840</u> |
| | NET BOOK VALUE At 31 December 2004 | | 2,560 |
| | At 31 December 2003 | | 2,068 |
| 11. | STOCKS | | |
| | | 2004 £ | 2003 £ |
| | Stock | 1,870 | 1,562 |
| 12. | DEBTORS | | |
| | | 2004 | 2003 |
| | Gift aid recoverable | £ 11,972 | £ 3,192 |
| | Other debtors | 27,658 4,079 | 20,000 2,036 |
| | Prepayments | | |
| | | 43,709 | 25,228 |
| 13. | INVESTMENTS | | |
| | | 2004 £ | 2003 £ |
| | COIF deposit fund | 1,941 | 11,760 |

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2004

14. CREDITORS: Amounts falling due within one year

| | 2004 | 2003 |
|------------------------------|-------------|---------|
| | £ | £ |
| Taxation and social security | 4,926 | _ |
| Other creditors | 5,772 | 4,114 |
| Accruals | , <u> </u> | 881 |
| | 10,698 | 4,995 |
| | | -,,,,,, |

15. ANALYSIS OF NET ASSETS IN UNRESTRICTED FUNDS

| | Tangible | | |
|--------------------|--------------|------------------|---------------|
| | fixed assets | Other net assets | Total |
| | £ | £ | £ |
| Unrestricted funds | 2,560 | 83,722 | 86,142 |
| | | | - |

16. COMPANY LIMITED BY GUARANTEE

The company is limited by guarantee and therefore has no share capital.