# ACARIS HEALTHCARE SOLUTIONS PLC FINANCIAL STATEMENTS FOR 31 AUGUST 2004

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COMPANIES HOUSE 31/03/05

KINNAIRD HILL

Chartered Accountants & Registered Auditors
Anglia House
285 Milton Road
Cambridge
CB4 1XQ

# **FINANCIAL STATEMENTS**

# YEAR ENDED 31 AUGUST 2004

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#### THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 31 AUGUST 2004

The directors present their report and the financial statements of the group for the year ended 31 August 2004.

# PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the group during the year was the research, development and manufacture of products to detect allergens in the domestic or industrial environment.

The reporting period has seen many exciting developments at Acaris. During the period the turnover of the group nearly doubled. Acaris created a variety of revenue opportunities for Mite-Alert in the service sector, e-commerce and direct sales through distributors. In April 2004, the company acquired Medivac Healthcare Limited, a UK company specialising in marketing allergen avoidance products for asthma, eczema, and rhinitis sufferers.

The strategic key strength of Medivac is its database comprising in excess of 120,000 prospects. Post acquisition activities included integration and optimisation of the operations of the enlarged company. Subsequently a direct mail was launched including a combination of traditional Medivac products, Mite-Alert and newly sourced allergy related products. Following the success of this campaign, the company is planning a further marketing campaign in 2005.

Previously we reported Acaris entering into a technology licensing agreement with City Technology Limited (CTL) in October 2002. The purpose of this agreement is to co-develop with CTL a new range of products to detect and monitor hazardous biological agents used in industrial environments. The development of the first product, detection system for airborne biological agents in the detergent industry was completed in 2004. The monitoring system will enter field trials in the first quarter of 2005, initially in the UK. The product will be available to two major global detergent manufacturers. Acaris expects revenues for the manufacture of the reagents, initially along with royalties on sales. CTL have continued to fund the second product development programme, detection of airborne mould. The programme was agreed in 2004 and the initial phase of the programme commenced in January 2005.

With product in place and with the CTL agreement referred to above, the Directors expect revenues to develop over the coming year. However, in order to develop the business and maximise profitability it may, in the future, be necessary to raise further funds by way of equity investment. To facilitate such funding the Directors may wish to allot equity securities for cash and your attention is therefore drawn to Resolution 5 set out in the Notice of Meeting attached hereto.

#### RESULTS AND DIVIDENDS

The trading results for the year and the group's financial position at the end of the year are shown in the attached financial statements.

The directors have not recommended a dividend.

# THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 31 AUGUST 2004

#### THE DIRECTORS AND THEIR INTERESTS

The directors who served the company during the year together with their beneficial interests in the shares of the company were as follows:

	Ordinary Shares of £0.02 each		
	At	At	
	31 August 2004	1 September 2003	
Dr A Cooke	1,237,500	1,237,500	
Dr R Pirzad	1,237,500	1,237,500	
Dr S Powell	25,000	25,000	
Mr M Dyer Bartlett	_	_	
•		ATT WITH	

On 22 October 2004 J Williams resigned as secretary of the company. M Dyer-Bartlett was appointed secretary of the Company on the same date.

On 21 January 2004 the allotment of options to key employees and directors under an unapproved share option scheme was approved by the board. At the same date, 30,302 options each at a grant price of 55p per share were granted to Dr R Pirzad and Dr A Cooke.

None of the group directors held shares in the subsidiary undertakings of the Company.

#### POLICY ON THE PAYMENT OF CREDITORS

It is the group's policy that payments to suppliers are made in accordance with those terms and conditions agreed between the group and its suppliers provided that all trading terms and conditions have been complied with.

At 31 August 2004 the group had an average of 91 days purchases outstanding in trade creditors (2003: 78 days). However, excluding the acquisition and results of Medivac Healthcare Limited the group had an average of 55 days purchases outstanding at the year end. The directors aim to reduce the level of creditors in Medivac Ltd to an amount consistent with group payment policy during the forthcoming year.

# POST BALANCE SHEET EVENT

In October 2004 the company successfully completed an offer for subscription resulting in the issue of 194,036 shares at a price of 55p per share.

#### **AUDITORS**

On 11 February 2005 the Company appointed Kinnaird Hill as auditors. A resolution to re-appoint Kinnaird Hill as auditors will be put to the members at the Annual General Meeting.

Registered office: Babraham Hall Babraham

Cambridgeshire

CB2 4AT

Signed on behalf of the directors

R Pirzad Director

Approved by the directors on R. Aynul

29th Mach 2005

# STATEMENT OF DIRECTORS' RESPONSIBILITIES

# YEAR ENDED 31 AUGUST 2004

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group at the end of the year and of the group's profit or loss for the year then ended. In preparing those financial statements, the directors are required to:

select suitable accounting policies, as described on pages 11 to 13, and then apply them consistently;

make judgements and estimates that are reasonable and prudent;

state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ACARIS HEALTHCARE SOLUTIONS PLC

#### YEAR ENDED 31 AUGUST 2004

We have audited the financial statements of Acaris Healthcare Solutions PLC for the year ended 31 August 2004 on pages 6 to 21 which have been prepared under the historical cost convention and the accounting policies set out on pages 11 to 13.

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

# RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the group is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### BASIS OF AUDIT OPINION

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

In forming our opinion, we have examined the adequacy of the disclosures made in note 1 of the financial statements concerning the uncertainty as to the future revenues and funding of the group. In view of the significance of this uncertainty, we consider that it should be drawn to your attention but our opinion is not qualified in this respect.

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ACARIS HEALTHCARE SOLUTIONS PLC (continued)

#### YEAR ENDED 31 AUGUST 2004

#### **OPINION**

In our opinion the financial statements give a true and fair view of the state of the company's affairs and of the group as at 31 August 2004 and of the loss of the group for the year then ended, and have been properly prepared in accordance with the Companies Act 1985.

Anglia House 285 Milton Road Cambridge CB4 1XQ

KINNAIRD HILL Chartered Accountants & Registered Auditors

Kimaid Hill

# **GROUP PROFIT AND LOSS ACCOUNT**

#### YEAR ENDED 31 AUGUST 2004

	Note	2004 £	2003 £
GROUP TURNOVER	2	199,003	106,109
Cost of sales		57,885	19,245
GROSS PROFIT		141,118	86,864
Research and Development costs Administrative expenses		151,289 276,426	298,643 130,797
OPERATING LOSS	3	(286,597)	(342,576)
Interest receivable Interest payable and similar charges	6	133 (887)	4,599 (307)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(287,351)	(338,284)
Tax on loss on ordinary activities	7	(49,582)	-
LOSS ON ORDINARY ACTIVITIES AFTER TAXATION		(237,769)	(338,284)
Minority interests		(7,404)	_
LOSS ATTRIBUTABLE TO MEMBERS OF THE PARENT COMPANY	8	(230,365)	(338,284)
LOSS FOR THE FINANCIAL YEAR	Ť	(230,365)	(338,284)
Earnings per share (pence)	9	(4.8)	(8.0)

All of the activities of the group are classed as continuing.

The company has taken advantage of section 230 of the Companies Act 1985 not to publish its own Profit and Loss Account.

# **RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS**

#### YEAR ENDED 31 AUGUST 2004

	2004	2003
	£	£
Loss for the financial year	(230,365)	(338,284)
New equity share capital subscribed	<del>-</del>	23,169
Premium on new share capital subscribed (net of costs)		584,349
	(230,365)	269,234
Goodwill written off on acquisition of subsidiary	(2,300)	_
Net (reduction)/addition to funds	(232,665)	269,234
Opening shareholders' equity funds/(deficit)	267,170	(2,064)
Closing shareholders' equity funds	34,505	267,170

#### **GROUP BALANCE SHEET**

#### 31 AUGUST 2004

	2004		2003	
ı	Note	£	£	£
FIXED ASSETS				
Intangible assets	10		187,500	_
Tangible assets	11		25,371	34,975
			212,870	34,975
CURRENT ASSETS				
Stocks	13	34,565		33,312
Debtors	14	63,327		33,989
Cash at bank and in hand		24,850		197,244
		122,742		264,545
CREDITORS: Amounts falling due within one				
year	15	138,674		32,350
NET CURRENT (LIABILITIES)/ASSETS			(15,932)	232,195
TOTAL ASSETS LESS CURRENT LIABILITIES			196,938	267,170
CREDITORS: Amounts falling due after more				
than one year	16		170,377	
			26,561	267,170
MINORITY INTERESTS			7,943	_
			34,504	267,170
CAPITAL AND RESERVES				
Called-up equity share capital	19		95,685	95,685
Share premium account	20		1,055,622	1,055,622
Merger reserve	20		(41,050)	(41,050)
Profit and loss account	20		(1,075,752)	(843,087)
SHAREHOLDERS' FUNDS			34,505	267,170

These financial statements were approved by the directors on the 21k Mach and are signed on their behalf by:

Dr A Cooke

# **COMPANY BALANCE SHEET**

#### 31 AUGUST 2004

		200	)4	2003
	Note	£	£	£
FIXED ASSETS				
Investments in subsidiary undertakings	12		51,000	51,000
			51,000	51,000
CURRENT ASSETS				
Debtors	14	9,029		7,582
Cash at bank and in hand		4,897		197,203
		13,926		204,785
CREDITORS: Amounts falling due within one				
year	15	11,791		9,785
NET CURRENT ASSETS			2,136	195,000
TOTAL ASSETS LESS CURRENT LIABILITIES	\$		53,136	246,000
CAPITAL AND RESERVES				
Called-up equity share capital	19		95,685	95,685
Share premium account	20		1,055,622	1,055,622
Profit and loss account	20		(1,098,171)	(905,307)
SHAREHOLDERS' FUNDS			53,136	246,000

Dr. A. Cookel

# **GROUP CASH FLOW**

# YEAR ENDED 31 AUGUST 2004

		2004		2003	
	Note	£	£	£	
NET CASH OUTFLOW FROM OPERATING ACTIVITIES	21		(201,867)	(373,181)	
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	21		(754)	4,292	
TAXATION	21		49,582		
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT	21		(12,609)	(45,788)	
CASH OUTFLOW BEFORE FINANCING			(165,648)	(414,677)	
FINANCING	21		(8,042)	607,518	
(DECREASE)/INCREASE IN CASH	21		(173,690)	192,841	

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 AUGUST 2004

#### 1. ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared under the historical cost convention, and in accordance with applicable accounting standards.

#### **Basis of consolidation**

The consolidated financial statements incorporate the results of Acaris Healthcare Solutions PLC and its two subsidiaries, Acaris Limited and Medivac Healthcare Limited, drawn up to 31 August 2004. These are adjusted, where appropriate, to conform to group accounting policies. Acaris Limited is accounted for under the merger method of accounting whereas Medivac Healthcare Limited has been treated under the acquisition method. The goodwill arising on the acquisition of Medivac has been eliminated against reserves on the grounds that the effect of capitalising and amortising it would not be material to the results of the group.

As a consolidated group profit and loss account is published, a separate profit and loss account for the parent company is omitted from the group financial statements by virtue of section 230 of the Companies Act 1985.

#### **Turnover**

The turnover shown in the group profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax.

#### Research and development

Research and development expenditure is written off in the year in which it is incurred.

#### Goodwill

Goodwill arising on the acquisition of Medivac Healthcare Limited has been written off to reserves on the basis that it is not material.

#### Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Trade marks - 80 months

#### Fixed assets

All fixed assets are initially recorded at cost.

#### **Investments**

Investments in subsidiary undertakings are recorded at the amount invested, less any required provision for diminution in value.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 AUGUST 2004

#### 1. ACCOUNTING POLICIES (continued)

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Plant and machinery – 4 years straight line Fixtures and fittings – 4 years straight line Fixtures and fittings (within Medivac Healthcare Limited) – 33% reducing balance

#### Stocks

Stocks are stated at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Operating lease agreements

Rentals payable under operating leases are charged in the Profit and Loss Account on a straight line basis over the lease term.

#### Pension costs

The group operates a defined contribution pension scheme. Contributions to the scheme are charged in the Profit and Loss Account as they become payable in accordance with the rules of the scheme.

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exception:

deferred tax assets are recognised only to the extent that the Directors consider that it is more likely than not that there will be suitable taxable profits in the foreseeable future from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which the timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 AUGUST 2004

#### 1. ACCOUNTING POLICIES (continued)

#### Going concern

In common with other development stage companies, the group funds its operations through a mix of licensing revenues, product sales and capital injections from investors. At this stage in its development it is particularly reliant on revenues from a few key agreements with customers, notably City Technology Limited, as described in the Directors' Report. The timing and amount of revenues from these agreements is inherently uncertain and should revenues fall short of expectations the holding company of the group may need to raise additional funding from investors.

However, the directors have carefully reviewed the forecast cash requirements of the group in the light of the above risks and believe that it is still appropriate to present the accounts on a going concern basis. The accounts therefore exclude any adjustments to carrying values that might be necessary should the group be unable to continue in operation for the foreseeable future.

#### 2. TURNOVER

The turnover and loss before tax are attributable to the one principal activity of the group.

An analysis of turnover is given below:

	2004	2003
	£	£
United Kingdom	199,003	106,109
_		

The contribution of Medivac Healthcare Limited, acquired during the year, was £38,454.

#### 3. OPERATING LOSS

Operating loss is stated after charging:

	2004	2003
	£	£
Directors' emoluments	90,738	115,725
Amortisation	12,500	-
Depreciation of owned fixed assets	12,560	12,105
Auditors' remuneration		
- as auditors	7,000	4,500
- non-audit services	_	2,500
Operating lease rentals – plant and machinery	_	2,004
·		

2003

2004

#### 4. PARTICULARS OF EMPLOYEES

The average number of persons employed by the group during the financial year, including the directors, amounted to 5 persons (2003: 4). The aggregate payroll costs of the above were:

	2004	2003
	£	£
Wages and salaries	180,562	174,879
Social security costs	18,158	18,920
Pension costs	6,790	3,558
	205,510	197,357

# NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 AUGUST 2004

#### 5. DIRECTORS' EMOLUMENTS

The directors' aggregate emoluments in respect of qualifying services were:

	Emoluments receivable	2004 £ 90,738	2003 £ 115,725
	Members of money purchase pension schemes	3	2
6.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2004 £	2003 £
	Interest payable on bank borrowing	887	307
7.	TAXATION ON ORDINARY ACTIVITIES		
		2004 £	2003 £
	Current tax:		
	UK Corporation tax on the results for the year at 19% (2003 - 19%) Tax credits received in respect of R&D expenditure	(49,582)	- 

The adjustment shown in the current year relates to a research and development tax credit received from the Inland Revenue under the Finance Act 2000 for prior year research and development expenditure. Whilst the company believes it may have a valid claim for further credits under the Act in respect of current year expenditure, this amount has not been credited due to the uncertainty involved.

(49.582)

# 8. LOSS ATTRIBUTABLE TO MEMBERS OF THE PARENT COMPANY

The loss dealt with in the accounts of the parent company was £192,864 (2003 - £412,206). This includes a provision made in full for the intercompany balance with Acaris Limited.

#### 9. EARNINGS PER SHARE

Total current tax

	2004	2003
Earnings per ordinary share (pence) Earnings per ordinary share (pence, fully diluted)	(4.8) (4.8)	(8.0)

Earnings per share have been calculated on the net basis on the loss on ordinary activities after taxation and after deduction of minority interests of £230,366 (2003 - £338,284) using the average number of ordinary shares in issue of 4,784,273 (2003 - 4,205,052).

Earning per share on a fully diluted basis have been calculated to include shares not yet issued but held under share option schemes of 60,604 shares.

# NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED 31 AUGUST 2004

#### 10. INTANGIBLE FIXED ASSETS

Group	Trade marks £
COST Additions	200,000
At 31 August 2004	200,000
AMORTISATION Charge for the year	$\frac{12,500}{12,500}$
At 31 August 2004	12,300
NET BOOK VALUE At 31 August 2004 At 31 August 2003	<u>187,500</u> 

The Company holds no intangible fixed assets.

#### 11. TANGIBLE FIXED ASSETS

Group	Plant & Machinery	Fixtures & Fittings	Total
	£	£	£
COST			
At 1 September 2003	40,431	7,994	48,425
Additions	_	109	109
Acquired in subsidiary undertaking	_	23,778	23,778
At 31 August 2004	40,431	31,881	72,312
DEPRECIATION			
At 1 September 2003	10,107	3,343	13,450
Acquired in subsidiary undertaking	_	20,931	20,931
Charge for the year	10,108	2,452	12,560
At 31 August 2004	20,215	26,726	46,941
NET BOOK VALUE			
At 31 August 2004	20,216	5,155	25,371
At 31 August 2003	30,324	4,651	34,975
9			

The company holds no tangible fixed assets.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 AUGUST 2004

#### 12. INVESTMENTS

Company	Compai	ay
	2004	2003
	£	£
Cost and net book value	51,000	51,000
Additions	_	_
	51,000	51,000
	<del></del>	

The Company holds the entire issued share capital of Acaris Limited, a company incorporated in the UK. Acaris Limited's principal activity is the research, development and manufacture of products to detect allergens in the domestic or industrial environment. The aggregate amount of capital and reserves of Acaris Limited at 31 August 2004 amounted to a deficit of £962,046 and its loss for the period after tax was £169,069.

On 6 April 2004 the Company acquired 81% of the share capital of Medivac Healthcare Limited, a company incorporated in the UK. Medivac Healthcare Limited's principal activity is the design, development and marketing by mail order of a range of products associated with allergy treatment/prevention. The Company acquired its stake in Medivac Healthcare Limited for a nominal amount. Goodwill arising on the acquisition of £2,300 has been written off to reserves. The aggregate amount of capital and reserves of Medivac Healthcare Limited at 31 August 2004 amounted to a deficit of £41,801 and its post acquisition loss for the period after tax was £38,961.

There are no investments in the Group apart from the Company's investment in subsidiaries.

#### 13. STOCKS

	Group		Company	
	2004	2003	2004	2003
	£	£	£	£
Raw materials	25,116	33,312	_	_
Finished goods	9,449	_	_	
	34,565	33,312	<del></del>	
		<del></del>		

#### 14. DEBTORS

Group		Company	
2004	2003	2004	2003
£	£	£	£
15,960	3,173	_	_
_	24,302	_	2,082
45,035	6,514	9,029	5,500
2,331	_	-	
63,327	33,989	9,029	7,582
	2004 £ 15,960 - 45,035 2,331	2004 2003 £ £ 15,960 3,173 - 24,302 45,035 6,514 2,331 -	2004 2003 2004 £ £ £ 15,960 3,173 - - 24,302 - 45,035 6,514 9,029 2,331 -

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 AUGUST 2004

#### 15. CREDITORS: Amounts falling due within one year

	Group		Company		
	2004	2004	2003	2004	2003
	£	£	£	£	
Bank loans and overdrafts	16,376	3,518	_	_	
Trade creditors	67,558	18,464	6,791	7,285	
Corporation tax	2,254	_	_	manum.	
Other taxes and social security costs	7,256	5,368	_	_	
Accruals and deferred income	15,230	5,000	5,000	2,500	
Other creditors	30,000	_	_	-	
	138,674	32,350	11,791	9,785	

Loans issued to the group are secured. Other creditors relate to amounts payable to Mr C Taylor within 12 months in respect of the acquisition of trade marks by Medivac Healthcare Limited.

#### 16. CREDITORS: Amounts falling due after more than one year

Group		Company	
2004	2003	2004	2003
£	£	£	£
12,877	-	_	
157,500	_	_	_
150.055			
•			
	2004 £ 12,877	2004 2003 £ £ 12,877 - 157,500 - 170,377 -	2004 2003 2004 £ £ £ 12,877 157,500 170,377

Loans issued to the group are secured. Other creditors relate to amounts payable to Mr C Taylor for the acquisition of trade marks by Medivac Healthcare Limited (£120,000 being payable within 1-5 years). Although the whole balance is recognised as a creditor in the accounts and is anticipated to become due, the group has the option throughout the period of the agreement to cancel the assignment and return the trade marks to Mr Taylor. The maximum contractual liability arising in these circumstances (over and above the amounts already paid) would be £7,500, being three month's notice of cancellation.

#### 17. COMMITMENTS UNDER OPERATING LEASES

At 31 August 2004 the Group had no annual commitments under non-cancellable operating leases (2003: £15,552).

#### 18. PENSIONS

The Group operates a defined contribution pension scheme for its Directors. There were no unpaid contributions outstanding at the period end.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 AUGUST 2004

#### 19. SHARE CAPITAL

			2004 £	2003 £
50,000,000 Ordinary shares of £0.02 each	ı		1,000,000	1,000,000
Allotted, called up and fully paid:				
	200	4	200	3
	No.	£	No.	£
Ordinary shares of £0.02 each	4,784,273	95,685	4,784,273	95,685

There were no movements during the year.

#### 20. RESERVES

Group	Share premium account £	Merger Reserve £	Profit and loss account
Balance brought forward	1,055,622	(41,050)	(843,087)
Loss for the year	<del></del>	-	(230,365)
Goodwill written off	_	-	(2,300)
Balance carried forward	1,055,622	(41,050)	(1,075,752)
Company		Share premium account £	Profit and loss account
Balance brought forward		1,055,622	(905,307)
Loss for the year			(192,864)
Balance carried forward		1,055,622	(1,098,171)

#### 21. NOTES TO THE STATEMENT OF CASH FLOWS

# RECONCILIATION OF OPERATING LOSS TO NET CASH OUTFLOW FROM OPERATING ACTIVITIES

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The major non cash item excluded from the increase in creditors relates to a £187,500 creditor with Mr C Taylor in respect of trade marks acquired by Medivac Healthcare Limited.

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 AUGUST 2004

#### 21. NOTES TO THE STATEMENT OF CASH FLOWS (continued)

# RETURNS ON INVESTMENTS AND SERVICING OF FINANCE

	2004 £	2003 £
Interest received	133	4,599
Interest paid	(887)	(307)
Net cash (outflow)/inflow from returns on investments and servicing of finance	(754) —	4,292
TAXATION		
	2004	2003
(D) (11/4) 11/4 12/4 13/4	£	£
Tax paid/(tax credits received)	49,582	
CAPITAL EXPENDITURE		
	2004	2003
Decements to acquire intensible fixed exects	£ (12.500)	£
Payments to acquire intangible fixed assets Payments to acquire tangible fixed assets	(12,500) (109)	(45,788)
Net cash outflow from capital expenditure	(12,609)	(45,788)
FINANCING		
	2004	2003
	£	£
Issue of equity share capital	_	23,169
Share premium on issue of equity share capital  Decrease in bank loans	(8,042)	613,975
Net cash inflow from financing	(8,042)	607,518

# NOTES TO THE FINANCIAL STATEMENTS

# YEAR ENDED 31 AUGUST 2004

# RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

Checrease)/increase in cash in the period   173,690   192,841     Acquired bank loans in subsidiary   1,296			2004	e	2003 £
Acquired cash in subsidiary	(Decrease)/increase in cash in the period		£	£ (173,690)	
Net repayments of bank loans         8,042         —           Change in net debt         (198,129)         192,841           Net funds at 1 September         193,726         885           Net debt at 31 August         (4,403)         193,726           ANALYSIS OF CHANGES IN NET DEBT           ANALYSIS OF CHANGES IN NET DEBT         At 1 Sep 20003 Cash flows Acquisitions £ £         31 Aug 2004 £ £           Cash in hand and at bank         197,244 (173,690)         1,296 24,850           Debt:         Debt due within 1 year         (3,518) (858) (12,000) (16,376)         (16,376)           Debt due after 1 year         - 8,900 (21,777) (12,877)         (12,877)           Net debt         193,726 (165,648) (32,481) (4,403)         (4,403)           PURCHASE OF SUBSIDIARY UNDERTAKINGS           Net assets acquired         2004 £ £           Tangible fixed assets         2,847           Stocks         16,000           Debtors         43,069           Cash at bank and in hand         1,296           Creditors         (32,274)           Bank overdrafts         (2,839)           Loans and finance leases         (33,3777)					
Change in net debt         (198,129)         192,841           Net funds at I September         193,726         885           Net debt at 31 August         4,403         193,726           ANALYSIS OF CHANGES IN NET DEBT         At 1 Sep 2003 Cash flows flows for the first state in hand and at bank         2003 Cash flows flows flows flows flows for the first state in hand and at bank         2004 £ £         31 Aug 2004 £ £           Net cash:         (28,350)         1,296 (21,777) (12,877)         24,850           Debt:         (3,518) (858) (12,000) (16,376) (21,777) (12,877)         20,2653           Debt due within 1 year flet due after 1 year flet due after 1 year flet due flet 1 year flet due after 1 year flet due flet flet due flet 1 year flet due flet fl				(32,481)	192,841
Net funds at 1 September         193,726         885           Net debt at 31 August         4,403         193,726           ANALYSIS OF CHANGES IN NET DEBT         At 1 Sep 2003 Cash flows Acquisitions £ £ £ £         31 Aug 2004 £           Net cash:         2003 Cash flows Acquisitions £ £ £         2004 £           Cash in hand and at bank         197,244 (173,690)         1,296 (24,850)           Debt:         Debt due within 1 year         (3,518)         (858)         (12,000)         (16,376)           Debt due after 1 year         - 8,900         (21,777)         (12,877)           Net debt         193,726 (165,648)         (32,481)         (4,403)           PURCHASE OF SUBSIDIARY UNDERTAKINGS           Net assets acquired         £         2,847           Tangible fixed assets         2,847         2,847           Stocks         16,000         43,069           Cash at bank and in hand         (32,274)         (32,274)           Bank overdrafts         (33,777)         (2,839)           Loans and finance leases         (33,777)         (2,839)           Minority interest stake not acquired         539	Net repayments of bank loans			8,042	
Net debt at 31 August  ANALYSIS OF CHANGES IN NET DEBT  At 1 Sep 2003 Cash flows Acquisitions £ £ £ £  Net cash: Cash in hand and at bank 197,244 (173,690) 1,296 24,850  Debt: Debt due within 1 year (3,518) (858) (12,000) (16,376) Debt due after 1 year - 8,900 (21,777) (12,877)  [3,518] 8,042 (33,777) (29,253)  Net debt 193,726 (165,648) (32,481) (4,403)  PURCHASE OF SUBSIDIARY UNDERTAKINGS  Net assets acquired	Change in net debt			(198,129)	192,841
ANALYSIS OF CHANGES IN NET DEBT  At 1 Sep 2003 Cash flows Acquisitions f £ £ £ £ £ 2004 £  Net cash: Cash in hand and at bank 197,244 (173,690) 1,296 24,850  Debt: Debt due within 1 year (3,518) (858) (12,000) (16,376) Debt due after 1 year - 8,900 (21,777) (12,877)  [3,518] 8,042 (33,777) (29,253)  Net debt 193,726 (165,648) (32,481) (4,403)  PURCHASE OF SUBSIDIARY UNDERTAKINGS  Net assets acquired £ 2,847  Tangible fixed assets 16,000 Debtors 2,847  Cash at bank and in hand 2,1296 Creditors 3,3777  Bank overdrafts 2,033,777  Minority interest stake not acquired 5399  Minority interest stake not acquired 5399	Net funds at 1 September			193,726	885
At 1 Sep   31 Aug 2004   2003   2008   200	Net debt at 31 August			(4,403)	193,726
1 Sep 2003   Cash flows   Acquisitions 2004   £	ANALYSIS OF CHANGES IN NET DEBT				
Cash in hand and at bank       197,244 (173,690)       1,296 24,850         Debt:       (3,518)       (858)       (12,000)       (16,376)         Debt due within 1 year       - 8,900 (21,777)       (12,877)         Loans and finance leases       - 8,900 (21,777)       (29,253)         (3,518)       8,042 (33,777)       (29,253)         (3,518)       8,042 (33,777)       (29,253)         (4,403)       - (165,648)       (32,481)       (4,403)         PURCHASE OF SUBSIDIARY UNDERTAKINGS       2004       £         Net assets acquired       £       2,847         Stocks       16,000       1,296         Cash at bank and in hand       1,296       1,296         Creditors       (32,274)       1,296         Bank overdrafts       (33,777)       (2,839)         Minority interest stake not acquired       539		1 Sep 2003		<del>-</del> .	31 Aug 2004
Debt due within 1 year Debt due after 1 year    Comparison of the property of		197,244	(173,690)	1,296	24,850
Net debt  193,726 (165,648) (32,481) (4,403)  PURCHASE OF SUBSIDIARY UNDERTAKINGS  Net assets acquired	Debt due within 1 year	(3,518)		•	•
PURCHASE OF SUBSIDIARY UNDERTAKINGS  PURCHASE OF SUBSIDIARY UNDERTAKINGS  Net assets acquired  Tangible fixed assets  Stocks  Debtors  Cash at bank and in hand  Creditors  Bank overdrafts  Loans and finance leases  (33,777)  (2,839)  Minority interest stake not acquired		(3,518)	8,042	(33,777)	(29,253)
Net assets acquired       £         Tangible fixed assets       2,847         Stocks       16,000         Debtors       43,069         Cash at bank and in hand       1,296         Creditors       (32,274)         Bank overdrafts       -         Loans and finance leases       (33,777)         Minority interest stake not acquired       539	Net debt	193,726	(165,648)	(32,481)	(4,403)
Net assets acquired       £         Tangible fixed assets       2,847         Stocks       16,000         Debtors       43,069         Cash at bank and in hand       1,296         Creditors       (32,274)         Bank overdrafts       -         Loans and finance leases       (33,777)         Minority interest stake not acquired       539	PURCHASE OF SUBSIDIARY UNDERTAI	KINGS			2004
Tangible fixed assets       2,847         Stocks       16,000         Debtors       43,069         Cash at bank and in hand       1,296         Creditors       (32,274)         Bank overdrafts       -         Loans and finance leases       (33,777)         Minority interest stake not acquired       539         Amount of the stake of acquired       32,200	Net assets acquired				
Debtors Cash at bank and in hand Creditors Bank overdrafts Loans and finance leases  Minority interest stake not acquired  43,069 (32,274) (32,274) (33,777) (2,839)					•
Cash at bank and in hand Creditors Bank overdrafts Loans and finance leases  Minority interest stake not acquired  1,296 (32,274) (33,777)  (2,839)					
Creditors Bank overdrafts Loans and finance leases  (32,274)  (33,777)  (2,839)  Minority interest stake not acquired					
Bank overdrafts Loans and finance leases  (33,777)  (2,839)  Minority interest stake not acquired					•
Minority interest stake not acquired 539					(33,777)
Millority interest stake not acquired					
Goodwill					
	Goodwiii				
Satisfied by Cash (nominal)					

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 AUGUST 2004

#### 22. RELATED PARTY TRANSACTIONS AND DIRECTORS' LOANS

On 6 April 2004 the group acquired Medivac Healthcare Limited from Mr C Taylor, the sole director and shareholder. Mr C Taylor remains a director of Medivac Healthcare Limited due to his continuing involvement with the business. Through the transaction 81 of the 100 shares owned by Mr C Taylor were acquired by Acaris Healthcare Solutions PLC on 6 April 2004. Acaris Healthcare Solutions PLC has an option to purchase the remaining shares at any time for 19% of the net assets of the Company as at that date.

On the acquisition of Medivac Healthcare Limited from Mr C Taylor, the group agreed through Medivac Healthcare Limited to purchase the intellectual property rights associated with its products. The rights were acquired for £200,000, payable over 80 months and were accordingly capitalised into the balance sheet at that date. The rights are being amortised over the same period. The balance outstanding under this agreement at the year end was £30,000 within one year and £157,500 over the following 61 months.

At the time of acquisition, Mr C Taylor had a loan owing to the Company amounting to £41,351 held on an interest free basis. This loan was transferred to Acaris Limited, a wholly owned subsidiary of the group, at the date of acquisition. The balance outstanding at the year end amounted to £35,163 and the maximum balance owing during the year was £48,351.

Dr R Pirzad and Dr A Cooke are jointly the controlling party of the Group, holding 51.7% of the issued share capital.

Apart from the above transactions, no transactions with related parties were undertaken such as are required to be disclosed under Financial Reporting Standard 8.

# ACARIS HEALTHCARE SOLUTIONS PLC MANAGEMENT INFORMATION YEAR ENDED 31 AUGUST 2004

The following pages do not form part of the statutory financial statements which are the subject of the independent auditors' report on pages 4 to 5.

# **DETAILED GROUP PROFIT AND LOSS ACCOUNT**

# YEAR ENDED 31 AUGUST 2004

	2004		2003
	£	£	£
TURNOVER		199,003	106,109
COST OF SALES			
Opening stock - raw materials	33,312		_
Acquired stock - finished goods	16,000		_
Purchases	28,382		52,557
Direct costs	14,756		_
	92,449		52,557
Closing stock - raw materials	(25,116)		(33,312)
Closing stock - finished goods	(9,449)		_
		57,885	19,245
GROSS PROFIT		141,118	86,864
OVERHEADS			
Research and Development costs	151,289		298,643
Administrative expenses	276,426		130,797
		427,715	429,440
OPERATING LOSS		$(\overline{286,597})$	(342,576)
Bank interest receivable		133	4,599
		$(\overline{286,464})$	(337,977)
Bank interest payable		(887)	(307)
LOSS ON ORDINARY ACTIVITIES		(287,351)	(338,284)

# NOTES TO THE DETAILED GROUP PROFIT AND LOSS ACCOUNT

# YEAR ENDED 31 AUGUST 2004

	2004		2003
	£	£	£
DECEADON AND DEVEL OBVIENT COCTO			
RESEARCH AND DEVELOPMENT COSTS		<i>57 7</i> 7 7 9	92 109
Research and Development wages		57,728 29,542	82,198
Directors salaries - R&D		38,542 5 202	115,725
Other R&D costs		5,393	33,302
Patent / IPR costs		30,732	10,829
Development expenses		5,069	24,503
Rent and utilities		13,825	32,086
		151,289	298,643
ADMINISTRATIVE EXPENSES			
Personnel costs			
Directors salaries (including non-execs)	64,453		_
Directors pension contributions	5,500		_
Wages and salaries	39,287		_
		109,240	
Establishment emperges			
Establishment expenses Rent and utilities	6,913		
	,		5 <b>2</b> 77
Insurance	6,340		5,277
		13,253	5,277
General expenses			
Travel and subsistence	10,569		10,101
Telephone	3,095		1,937
Office expenses	1,012		2,668
Printing, stationery and postage	5,460		446
General expenses	2,688		2,515
Advertising	37,501		49,852
Legal and professional fees	58,338		38,213
Accountancy fees	1,350		_
Auditors remuneration (including other services)	7,000		7,000
Amortisation	12,500		_
Depreciation of plant and machinery	10,108		10,107
Depreciation of fixtures and fittings	2,025		1,998
Depreciation of office equipment	427		-
<u>F</u>		152,073	124,837
		134,073	
Financial costs Bank charges		1,860	990
Dank Charges			
		276,426	131,104
INTEREST RECEIVABLE			
Bank interest receivable		133	4,599