
British Land Investment Management Limited

Annual Report and Accounts

Year ended 31 March 2010

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Company number: 4088640

British Land Investment Management Limited

REPORT OF THE DIRECTORS for the year ended 31 March 2010

The directors submit their report and financial statements for the year ended 31 March 2010

Principal activities

The company is a wholly owned subsidiary of The British Land Company PLC and operates as a constituent of The British Land Company PLC group of companies (the "group"). The company's principal activity is to market and be the operator of unregulated collective investment schemes. This company has also been used to provide finance to third parties on behalf of The British Land Company PLC. Any risks and rewards associated with this financing are retained by The British Land Company PLC.

Business review

As shown in the company's profit and loss account on page 5, the company's turnover has decreased by 15.8% over the prior year and profit before tax has increased by 55.6% over the prior year.

Dividends of £nil (2009: £nil) were paid in the year. Dividends paid are shown in note 11.

The balance sheet on page 7 shows that the company's financial position at the year end is, in net asset terms, consistent with the prior year.

The performance of the group, which includes the company, is discussed in the group's annual report which does not form part of this report.

Details of significant events since the balance sheet date, if any, are contained in note 15.

Risk management

This company is part of a large property investment group. As such, the fundamental underlying risks for this company are those of the property group as discussed below.

The company generates returns to shareholders through long-term investment decisions requiring the evaluation of opportunities arising in the following areas:

- demand for space from occupiers against available supply,
- differential pricing for premium locations and buildings,
- alternative use for buildings,
- demand for returns from investors in property, compared to other asset classes,
- economic cycles, including their impact on tenant covenant quality, interest rates, inflation and property values,
- price differentials for capital to finance the business,
- legislative changes, including planning consents and taxation, and
- construction pricing and programming.

These opportunities also represent risks, the most significant being change to the value of the property portfolio. This risk has high visibility to senior executives and is considered and managed on a continuous basis. Executives use their knowledge and experience to knowingly accept a measured degree of market risk.

The company's preference for prime assets and their secure long term contracted rental income, primarily with upward only rent review clauses, presents lower risks than many other property portfolios.

The company has no third party debt. It therefore has no interest rate exposure.

The directors consider the company to be a going concern and the accounts are prepared on this basis. Details of this are shown in note 1 of the financial statements.

British Land Investment Management Limited

REPORT OF THE DIRECTORS **for the year ended 31 March 2010**

Environment

Across the group, The British Land Company PLC recognises the importance of its environmental responsibilities, monitors its impact on the environment, and designs and implements policies to reduce any damage that might be caused by the group's activities. The company operates in accordance with group policies. The group's full corporate responsibility report is available online at www.britishland.com/crReport2010

Directors

The directors who served during the year were

B T Grose (appointed 13 October 2009 and resigned 13 October 2009)

A M Jones (resigned 06 November 2009)

P J Martin

A D Smith (appointed 06 November 2009)

Directors' responsibilities statement

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent
- state whether applicable UK Accounting Standards have been followed, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Payments policy

In the absence of dispute, amounts due to trade and other suppliers are settled as expeditiously as possible within their terms of payment. Payments are administered on a consistent basis throughout the group by The British Land Company PLC whose suppliers' days outstanding at 31 March 2010 were 34 (31 March 2009: 32).

British Land Investment Management Limited

**REPORT OF THE DIRECTORS
for the year ended 31 March 2010**

Disclosure of information to Auditors

Each of the persons who is a director at the date of approval of this report confirms that

(a) so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware, and

(b) the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditors are aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006

Auditors

A resolution to reappoint Deloitte LLP as the company's auditors will be proposed at the Annual General Meeting

This report was approved by the Board on 29 July 2010

A handwritten signature in black ink, consisting of a large capital 'A' followed by a series of connected loops and a final flourish.

Director

British Land Investment Management Limited

**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF
British Land Investment Management Limited
for the year ended 31 March 2010**

We have audited the financial statements of British Land Investment Management Limited for the year ended 31 March 2010 which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Total Recognised Gains and Losses and the related notes 1 to 16. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.

Andrew Swarbrick

Andrew Swarbrick BA FCA (Senior Statutory Auditor)
For and on behalf of Deloitte LLP
Chartered Accountants and Statutory Auditors
Cambridge, UK

3 July 2010

British Land Investment Management Limited

**PROFIT AND LOSS ACCOUNT
for the year ended 31 March 2010**

| | Note | 2010 £ | 2009 £ |
|--|------|----------------------|----------------------|
| Turnover | | | |
| Rental income | | | |
| Fees and commissions | | 40,000 | 47,500 |
| Total turnover | | <u>40,000</u> | <u>47,500</u> |
| Cost of sales | | 34,949 | |
| Gross profit | | <u>74,949</u> | <u>47,500</u> |
| Administrative expenses | | | |
| Operating profit | | <u>74,949</u> | <u>47,500</u> |
| Profit on disposal of properties | | | |
| Profit on disposal of investments | | | |
| Group transfer of investments | | | |
| Write up (down) of investments in subsidiaries | | | |
| Dividends receivable | | | |
| Profit on ordinary activities before interest | | <u>74,949</u> | <u>47,500</u> |
| Interest receivable | | | |
| Group | | | |
| Associated companies | | | |
| External - other | | 1 | 665 |
| Interest payable | | | |
| Group | | | |
| Associated companies | | | |
| External - bank overdrafts and loans | | | |
| - other loans | | | |
| Profit on ordinary activities before taxation | 2 | <u>74,950</u> | <u>48,165</u> |
| Taxation | 4 | | |
| Profit for the financial year | | <u><u>74,950</u></u> | <u><u>48,165</u></u> |

Turnover and results are derived from continuing operations within the United Kingdom. The company has two significant classes of business, that of to market and be the operator of unregulated collective investment schemes and also to provide finance to third parties on behalf of The British Land Company PLC. Any risks and rewards associated with this financing are retained by The British Land Company PLC.

British Land Investment Management Limited

**STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES
for the year ended 31 March 2010**

| | 2010 | 2009 |
|---|----------------------|----------------------|
| | £ | £ |
| Profit on ordinary activities after taxation | 74,950 | 48,165 |
| Unrealised surplus (deficit) on revaluation of investment properties | | |
| Unrealised surplus (deficit) on revaluation of investments | | |
| Unrealised surplus (deficit) on revaluation of subsidiaries | | |
| Taxation on realisation of prior year revaluations | | |
| Total recognised gains and losses relating to the financial year | <u>74,950</u> | <u>48,165</u> |

British Land Investment Management Limited

**BALANCE SHEET
as at 31 March 2010**

| | Note | 2010 £ | 2009 £ |
|--|------|-----------|-----------|
| Fixed assets | | | |
| Investment properties | 5 | | |
| Investments | 6 | | |
| | | <hr/> | <hr/> |
| Current assets | | | |
| Debtors - due within one year | 7 | 1,297,537 | 1,258,318 |
| Cash and deposits | | 20,375 | 20,374 |
| | | <hr/> | <hr/> |
| | | 1,317,912 | 1,278,692 |
| Creditors due within one year | 8 | (350,354) | (386,084) |
| | | <hr/> | <hr/> |
| Net current assets | | 967,558 | 892,608 |
| Total assets less current liabilities | | <hr/> | <hr/> |
| | | 967,558 | 892,608 |
| Creditors due after one year | 9 | | |
| | | | |
| Net assets | | <hr/> | <hr/> |
| | | 967,558 | 892,608 |
| Capital and reserves | | | |
| Called up share capital | 10 | 10,000 | 10,000 |
| Share premium | 11 | | |
| Revaluation reserve | 11 | | |
| Profit and loss account | 11 | 957,558 | 882,608 |
| | | <hr/> | <hr/> |
| Shareholders' funds | 11 | 967,558 | 892,608 |
| | | <hr/> | <hr/> |

The financial statements of British Land Investment Management Limited, company number 4088640, were approved by the Board of Directors on 29 July 2010 and signed on its behalf by



Director

British Land Investment Management Limited

Notes to the accounts for the year ended 31 March 2010

1 Accounting policies

The principal accounting policies adopted by the directors are summarised below. They have been applied consistently throughout the current and previous year.

These financial statements are designed to cover a wide variety of companies and circumstances. As a result some notes or some entries in the primary statements or the notes may not be relevant for this company and so may be left blank intentionally.

Accounting basis

The financial statements are prepared in accordance with applicable United Kingdom law and Accounting Standards and under the historical cost convention as modified by the revaluation of investment properties and other fixed asset investments.

Where the company has subsidiaries, it has taken advantage of the exemption from preparing consolidated financial statements afforded by Section 400 of the Companies Act 2006 because it is a wholly owned subsidiary of another company. Group financial statements, which include the company, for The British Land Company PLC are publicly available (see note 16).

Basis of Preparation

The directors consider that the company has adequate resources to continue trading for the foreseeable future, with no external borrowings and a working capital cycle enabling the company to meet all liabilities as they fall due.

As a consequence of this the directors feel that the company is well placed to manage its business risks successfully in the current economic climate. Accordingly, they believe the going concern basis is an appropriate one.

Cash flow statement

The company is exempt under FRS 1 (Revised) from preparing a cashflow statement.

Properties

Properties are externally valued on an open market basis at the balance sheet date. Investment and development properties are recorded at valuation. Any surplus or deficit arising is transferred to revaluation reserve, unless a deficit is expected to be permanent, in which case it is charged to the profit and loss account. Disposals are recognised on completion. Profit on disposal is determined as the difference between sales proceeds and the carrying amount of the asset at the commencement of the accounting period plus additions in the period.

In accordance with Statement of Standard Accounting Practice 19, no depreciation is provided in respect of investment property. The directors consider that this accounting policy, which represents a departure from the statutory accounting rules, is necessary to provide a true and fair view. The financial effect of the departure from these rules cannot reasonably be quantified as depreciation is only one of the many factors reflected in the annual valuation and the amount which might otherwise have been shown cannot be separately identified or quantified. Where properties held for investment are appropriated to trading stock, they are transferred at market value.

A property ceases to be treated as a development on practical completion.

Financial liabilities

Debt instruments are stated at their net proceeds on issue. Finance charges including premiums payable on settlement or redemption and direct issue costs are spread over the period to redemption, using the effective interest method.

British Land Investment Management Limited

Notes to the accounts for the year ended 31 March 2010

1 Accounting policies (continued)

Investments

Fixed asset investments are stated at cost less provision for impairment

Taxation

Current tax is based on taxable profit for the year and is calculated using tax rates that have been enacted or substantively enacted. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are not taxable (or tax deductible). In particular the group (including this company) became a REIT on 1 January 2007 and income and gains on qualifying assets are now exempt from taxation.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements. A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Net rental income

Rental income is recognised on an accruals basis. A rent adjustment based on open market estimated rental value is recognised from the rent review date in relation to unsettled rent reviews. Where a rent free period is included in a lease, the rental income foregone is allocated evenly over the period from the date of lease commencement to the next rent review date. Rental income from fixed and minimum guaranteed rent reviews is recognised on a straight-line basis over the shorter of the entire lease term or the period to the first break option. Where such rental income is recognised ahead of the related cash flow, an adjustment is made to ensure the carrying value of the related property including the accrued rent does not exceed the external valuation.

Initial direct costs incurred in negotiating and arranging a new lease are amortised on a straight-line basis over the period from the date of lease commencement to the next rent review date.

Where a lease incentive payment, including surrender premiums paid, does not enhance the value of a property, it is amortised on a straight-line basis over the period from the date of lease commencement to the next rent review date. Upon receipt of a surrender premium for the early determination of a lease, the profit, net of dilapidations and non-recoverable outgoings relating to the lease concerned is immediately reflected in income.

British Land Investment Management Limited

**Notes to the accounts
for the year ended 31 March 2010**

2 Profit on ordinary activities before taxation

Auditors' remuneration

A notional charge of £1,200 (2009 £1,200) per company is deemed payable to Deloitte LLP in respect of the audit of the financial statements. Actual amounts payable to Deloitte LLP are paid at group level by The British Land Company PLC

3 Staff costs

No director received any remuneration for services to the company in either year

Average number of employees, excluding directors, of the company during the year was nil (2009 - nil)

| 4 Taxation | 2010 | 2009 |
|---|-------------|-------------|
| | £ | £ |
| Current tax | | |
| UK corporation tax | | |
| Adjustments in respect of prior years | | |
| Total current tax charge (credit) | | |
| Deferred tax | | |
| Origination and reversal of timing differences | | |
| Prior year items | | |
| Total deferred tax charge (credit) | | |
| Total taxation charge (credit) | | |
| Tax reconciliation | | |
| Profit on ordinary activities before taxation | 74,950 | 48,165 |
| Tax on profit on ordinary activities at UK corporation tax rate of 28% (2009 28%) | 20,986 | 13,486 |
| Effects of | | |
| REIT conversion charge | | |
| REIT exempt income and gains | | |
| Capital allowances | | |
| Tax losses and other timing differences | | |
| (Income not taxable) expenses not deductible for tax purposes | | |
| Transfer pricing adjustments | | |
| Group relief (claimed) surrendered for nil consideration | (20,986) | (13,486) |
| Adjustments in respect of prior years | | |
| Current tax charge (credit) | | |

Included in the tax charge is a net charge of £nil (2009 £nil) attributable to property sales

British Land Investment Management Limited

**Notes to the accounts
for the year ended 31 March 2010**

5 Investment properties

| | Development £ | Freehold £ | Long leasehold £ | Short leasehold £ | Total £ |
|---------------------------------------|------------------|---------------|------------------------|-------------------------|------------|
| At valuation | | | | | |
| 1 April 2009 | | | | | |
| Additions | | | | | |
| Disposals | | | | | |
| Group transfers - in | | | | | |
| Group transfers - out | | | | | |
| Revaluation surplus (deficit) | | | | | |
| 31 March 2010 | - | - | - | - | - |
| Analysis of cost and valuation | | | | | |
| 31 March 2010 | | | | | |
| Cost | | | | | |
| Revaluation | | | | | |
| Net book value | - | - | - | - | - |
| 1 April 2009 | | | | | |
| Cost | | | | | |
| Revaluation | | | | | |
| Net book value | - | - | - | - | - |

Properties were valued as at 31 March 2010 by Knight Frank LLP on the basis of Market Value, in accordance with the Appraisal and Valuation Standards, sixth edition, published by The Royal Institution of Chartered Surveyors

British Land Investment Management Limited

**Notes to the accounts
for the year ended 31 March 2010**

6 Investments

| | Shares in subsidiaries £ | Other investments £ | Total £ |
|--|---|------------------------------------|--------------------|
| At cost or directors' valuation | | | |
| 1 April 2009 | | | |
| Additions | | | |
| Disposals | | | |
| Group Transfers - in | | | |
| Group Transfers - out | | | |
| Provision written-back (written-down) | | | |
| Revaluation | | | |
| 31 March 2010 | <u>-</u> | <u>-</u> | <u>-</u> |
| Provision for impairment | | | |
| 1 April 2009 | | | |
| Provision written-back (written-down) | | | |
| Disposals | | | |
| 31 March 2010 | <u>-</u> | <u>-</u> | <u>-</u> |
| At cost or directors' valuation excluding provision for write-down | | | |
| 31 March 2010 | <u>-</u> | <u>-</u> | <u>-</u> |
| 1 April 2009 | <u>-</u> | <u>-</u> | <u>-</u> |

British Land Investment Management Limited

**Notes to the accounts
for the year ended 31 March 2010**

| 7 Debtors | 2010 | 2009 |
|---|------------------|------------------|
| | £ | £ |
| Current debtors (receivable within one year) | | |
| Trade debtors | 7,343 | 14,374 |
| Amounts owed by group companies - current accounts | 1,287,694 | 1,243,944 |
| Amounts owed by associated companies - current accounts | | |
| Corporation tax | | |
| Other debtors | | |
| Prepayments and accrued income | 2,500 | |
| | <u>1,297,537</u> | <u>1,258,318</u> |

Included in prepayments and accrued income is an amount of £nil (2009 £nil), relating to lease incentives, and an amount of £nil (2009 £nil) relating to a fixed and guaranteed rent review debtor, which are amortised over the period to the next rent review which may be due after more than one year

| 8 Creditors due within one year | 2010 | 2009 |
|---|----------------|----------------|
| | £ | £ |
| Trade creditors | | |
| Amounts owed to group companies - current accounts | 214,593 | 214,593 |
| Amounts owed to associated companies - current accounts | | |
| Corporation tax | 134,667 | 134,667 |
| Other taxation and social security | 1,094 | 1,875 |
| Other creditors | | 34,949 |
| Accruals and deferred income | | |
| | <u>350,354</u> | <u>386,084</u> |

Amounts owed to fellow group companies are repayable on demand. There is no interest charged on these balances.

British Land Investment Management Limited

**Notes to the accounts
for the year ended 31 March 2010**

| 9 Creditors due after one year (including borrowings) | | 2010 | 2009 |
|---|-------------------|-----------------------------|-----------------------------|
| | | £ | £ |
| Debentures and loans | due 1 to 2 years | | |
| | due 2 to 5 years | | |
| | due after 5 years | | |
| | | <u> </u> | <u> </u> |

| 10 Share capital | | 2010 | 2009 |
|--|--|---------------|---------------|
| | | £ | £ |
| Issued share capital - allotted, called up and fully paid | | | |
| Ordinary Shares of £1 00 each | | | |
| Balance as at 1 April and as at 31 March 10,000 shares | | <u>10,000</u> | <u>10,000</u> |

British Land Investment Management Limited

**Notes to the accounts
for the year ended 31 March 2010**

11 Reconciliation of movements in shareholders' funds and reserves

| | Share capital £ | Share premium £ | Revaluation reserve £ | Hedging & translation reserve £ | Profit and loss account £ | Total £ |
|--|--------------------|-----------------------|-----------------------------|--|---------------------------------|------------|
| Opening shareholders' funds | 10,000 | | | | 882,608 | 892,608 |
| Profit for the financial year | | | | | 74,950 | 74,950 |
| Dividends | | | | | | |
| Share issues in the year | | | | | | |
| Unrealised surplus (deficit) on revaluation of investment properties | | | | | | |
| Unrealised surplus (deficit) on revaluation of investments | | | | | | |
| Unrealised surplus (deficit) on revaluation of subsidiaries | | | | | | |
| Realisation of prior year revaluations | | | | | | |
| Taxation on the realisation of prior year revaluations | | | | | | |
| Closing shareholders' funds | 10,000 | - | - | - | 957,558 | 967,558 |

British Land Investment Management Limited

**Notes to the accounts
for the year ended 31 March 2010**

12 Capital commitments

The company had capital commitments contracted as at 31 March 2010 of £nil (2009 £nil)

13 Contingent liabilities

The company is jointly and severally liable with BL Fund Management Limited and fellow subsidiaries for all monies falling due under the group VAT registration

14 Related parties

The company has taken advantage of the exemption granted to wholly owned subsidiaries not to disclose transactions with group companies under the provisions of Financial Reporting Standard 8

15 Subsequent events

There have been no significant events since the year end

16 Immediate parent and ultimate holding company

The immediate parent company is Pillar Property Group Limited

The British Land Company PLC is the smallest and largest group for which group accounts are available and which include the company. The ultimate holding company and controlling party is The British Land Company PLC. Group accounts for this company are available on request from British Land, York House, 45 Seymour Street, London, W1H 7LX