

**Spicerhaart Group Limited**

**Annual report and consolidated  
financial statements**

**Registered number 04081664**

**Year ended 31 December 2021**

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## Contents

Directors and officers	1
Strategic report	2
Directors' report	4
Statement of directors' responsibilities in respect of the Strategic report, the Directors' report and the financial statements	6
Independent auditor's report to the members of Spicerhaart Group Limited	7
Consolidated Profit and Loss Account and Other Comprehensive Income	11
Consolidated Balance Sheet	12
Company Balance Sheet	13
Consolidated Statement of Changes in Equity	14
Company Statement of Changes in Equity	15
Consolidated Cash Flow Statement	16
Notes	17

## **Directors and officers**

**Directors:**

P A Smith  
J A Spence  
M Hurdle  
J M Phillips  
A T Lark  
S R Lamb

**Secretary:**

P A Smith

**Registered office:**

Colwyn House  
Sheepen Place  
Colchester  
Essex  
CO3 3LD

**Auditor:**

KPMG LLP  
Chartered Accountants  
Botanic House  
100 Hills Road  
Cambridge  
CB2 1AR

## Strategic report

The directors present their Strategic report for the year ended 31 December 2021.

### Business review

The group's principal activity during the year was that of estate agency, together with a broad range of complementary business streams. We operate across the residential property services value chain, having specialised divisions covering estate agency, residential lettings, financial services, land and new homes and surveying.

The UK housing market performed strongly in 2021, delivering double digit house price growth and transactional volumes not seen since 2007. This was fuelled not only by the extended stamp duty land tax (SDLT) holiday, but also by pent up demand after suppressed volumes post referendum in the run up to Brexit and during the pandemic and associated lockdown periods, continued mortgage availability and affordability with low interest rates and a move to seek further space for flexible working.

The key performance indicators for the group are turnover and profit before tax and the directors report a £24.1m, 21% increase in group turnover to £139.6m (2020: £115.5m). Estate Agency income increased by 31%: H1 showed a more marked increase due to suppressed lockdown comparatives for 2020 and the boost from the SDLT holiday in 2021; with H2 reflecting lower market activity, exacerbated by industry-wide conveyancing capacity issues impacting pipeline conversion in Estate Agency and protracted completion of purchase mortgages in Financial Services. The group continues to grow the Financial Services business which delivered a 29% increase in turnover, driven by further growth in advisor numbers and the increase in transactions linked to the residential sales market. Turnover in Residential Lettings increased by 4%, largely driven by 2% growth in tenancies under management. The investment in Land and New Homes in recent years and continued growth in the pipeline of contracted developments delivered a 21% increase in turnover in this business. Surveying income increased by 13%, reflecting increased volumes delivered in a buoyant market.

The group reported a profit before tax of £6.0m (2020: £9.0m). Costs increased post pandemic in support of the increased turnover and with investment in both the expansion of the group's geographic coverage and growing its financial services business being resumed. After tax, the group reported a profit in the year of £4.9m (2020: £7.3m). Net assets increased by £4.9m to £30.9m.

At the end of May 2021, the group repaid all debt drawn under its revolving credit facility and is debt free and has ample cash reserves of £24.5m (2020: £34.0m) available to fund its continued growth.

The Consolidated Profit and Loss Account and Other Comprehensive Income, Balance Sheet and Statement of Changes in Equity of the group and of the company are set out in pages 11 to 15.

The group entered 2022 with optimism. The estate agency market continued to look strong, albeit with a significant imbalance between sellers and those seeking to buy. However, inflationary pressures that were already evident in the economy, as evidenced by the Bank of England interest rate increases in the final quarter of 2021, have been exacerbated by issues linked to the crisis in Ukraine. As each month goes by, the Bank of England grows more pessimistic about economic prospects for 2022 and 2023 and directors will take a suitably robust approach to the management of risk.

A continued imbalance between the demand for properties and the available supply has supported a strong start to 2022. However, residential pipeline conversion remains slow, impacted by continuing industry-wide capacity issues in conveyancing which have delayed delivery of estate agency profits (and the associated ancillary income). The strength of our balance sheet supports our growth strategy, providing further investment in our operating model to cover new markets and significant recruitment across our business. We have a clear plan for growth and are focussed on the key drivers to deliver client service and the resultant trading performance.

Having spent the last two years operating in an unprecedented environment, our employees have shown, and continue to show, a passion and commitment to our company which is hugely important as we progress on our strategic journey. On behalf of the Board, I would like to thank all our staff for their hard work, flexible approach during challenging times and continued commitment to client service.

## Strategic report (continued)

### Principal risks and uncertainties

The principal risk facing the group is a change in market conditions, which as noted above, is managed through constant review of market trends to enable swift cost base adjustment where needed and by our mix of services, which in addition to estate agency, include more stable and counter-cyclical services such as lettings and financial services. Expanding our geographic mix will further reduce our exposure to fluctuations in specific local markets.

As for most businesses, other risks and uncertainties include the loss of key personnel, clients, partners and suppliers.

### Section 172 (1) statement

The directors have considered the requirements of section 172 (1) of the Companies Act 2006, and have set out the key considerations below.

The directors take a long-term view when making decisions. The group continues to invest in its growing businesses through people, marketing and technology and to explore new operating models and ways of working to ensure long-term success.

People and culture are a significant focus for the group and crucial to the continuing success of the business. The group manages performance and develops talent through a wide range of training and coaching programmes.

The group's strategy prioritises sales and cross sales of its property related services to both existing customers and new customers. Customer service is a key focus and customer reviews are monitored and used as the basis to improve services levels and to reward staff for achieving consistently good reviews.

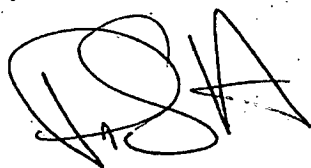
Engagement with key suppliers ensures relationships are well maintained, with regular reviews and constant contact ensuring maximum reliability of infrastructure.

The directors are mindful of the group's impact on the community and environment and encourage staff to play an active role in the communities in which they operate.

The group's focus on strong relationships with people, clients and suppliers necessitates high standards of business conduct, and the focus on the long-term success of the business benefits our shareholder.

The directors are in close communication with all shareholders through regular meetings.

By order of the Board.



**P A Smith**  
Director

Date: 13 July 2022

Colwyn House  
Sheepen Place  
Colchester  
Essex  
CO3 3LD

## **Directors' report**

The directors present their report and the financial statements for the year end 31 December 2021.

### **Directors of the company**

The directors who held office during the year were as follows:

P A Smith

J A Spence

M Hurdle

J M Phillips

A T Lark

S R Lamb (appointed 1 January 2021)

### **Dividends**

The directors do not recommend the payment of a dividend (2020: *£nil*).

### **Financial instruments**

The group's principal financial instruments include financial assets and liabilities such as trade debtors and trade creditors, which arise directly from its operations. Companies in the group also participate in a centralised treasury function pooling cash balances and lending or borrowing funds to companies within the group to fund operations.

**Liquidity risk:** The centralised treasury function helps to maximise interest income and minimise interest expense, whilst ensuring that the group has sufficient liquid resources to meet its operating needs.

**Interest rate risk:** The group is exposed to interest rate risks on its deposits.

**Credit risk:** Investments of cash surpluses are made through banks and other reputable financial institutions as approved by the board. Trade debtors are monitored on an ongoing basis and provision is made for doubtful debts where necessary.

### **Employee involvement**

Efforts have been made to consult with and inform employees on matters which concern them with emphasis on the continuing growth and development of the company. Communication is principally through the regional and branch management structure.

### **Political and charitable contributions**

The group made charitable contributions during the year of £26,111 (2020: £20,338) in addition to which the group continued to support its staff running the group's Magic Moments charity and no political contributions (2020: *£nil*).

### **Greenhouse gas emissions**

The Board of Spicerhaart Group Limited recognises the objective of reducing the environmental impact of group activities and, whilst no principal energy efficiency measures were undertaken in 2021, progress was made in increasing the number of fully electric and hybrid vehicles in the car fleet as these became a viable option and existing leases expired.

Our energy use and greenhouse gas emissions for the year ended 31 December 2021 and 31 December 2020 are set out in the table below and were calculated using the Government GHG Conversion Factors for each year:

## Directors' report (continued)

### Greenhouse gas emissions (continued)

Type of Fuel	2021		2020	
	kWh	CO <sub>2</sub> t	kWh	CO <sub>2</sub> t
Grid Supplied Electricity	3,204,277	680	2,338,106	545
Natural Gas	731,241	134	606,191	111
Fuel for Transport	1,702,090	418	2,017,613	475

The increase in electricity and gas consumption is attributable to the fact that most of our branches were closed due to the COVID-19 pandemic for several weeks during 2020, but remained operational for most of 2021.

Our energy intensity metric is CO<sub>2</sub>t per employee. During 2021 our average number of full time employees (FTEs) was 1,611 (2020: 1,551) and our intensity ratio for the period was 0.765 CO<sub>2</sub>t per FTE (2020: 0.729 CO<sub>2</sub>t per FTE).

### Disclosure of information to the auditor

The directors who held office at the date of approval of this Directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditor is unaware; and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

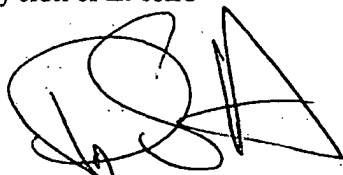
### Going concern

The financial statements of the group have been prepared on a going concern basis as the directors have satisfied themselves that, at the time of approving the financial statements, the group will have adequate resources to continue in operation for a period of at least twelve months from the date of approval of the financial statements. Further details on the going concern basis of preparation for the accounts are set out in note 1 of the financial statements on page 17.

### Auditor

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and KPMG LLP will therefore continue in office.

By order of the board



**P A Smith**  
Director  
Date: 13 July 2022

Colwyn House  
Sheepen Place  
Colchester  
Essex  
CO3 3LD

## **Statement of directors' responsibilities in respect of the Strategic report, the Directors' report and the financial statements**

The directors are responsible for preparing the Strategic Report, the Directors' report and the group and parent company financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the group and parent company financial statements in accordance with UK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and parent company and of the group's profit or loss for that period. In preparing each of the group and parent company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the group and parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent company's transactions and disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that its financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.





## KPMG LLP

Botanic House  
100 Hills Road  
Cambridge  
CB2 1AR  
United Kingdom

# Independent auditor's report to the members of Spicerhaart Group Limited

## Opinion

We have audited the financial statements of Spicerhaart Group Limited ("the company") for the year ended 31 December 2021 which comprise the Consolidated Profit and Loss Account and Other Comprehensive Income, the Consolidated Balance Sheet, the Company Balance Sheet, the Consolidated Statement of Changes in Equity, the Company Statement of Changes in Equity and the Consolidated Cash Flow Statement and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2021 and of the group's profit for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the group in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

## Going concern

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the group or the company or to cease its operations, and as they have concluded that the group and the company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

In our evaluation of the directors' conclusions, we considered the inherent risks to the group and the company's business model and analysed how those risks might affect the group and the company's financial resources or ability to continue operations over the going concern period.

Our conclusions based on this work:

- we consider that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate;
- we have not identified, and concur with the directors' assessment that there is not, a material uncertainty related to events or conditions that, individually or collectively, may cast significant doubt on the group and the company's ability to continue as a going concern for the going concern period.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the above conclusions are not a guarantee that the group or the company will continue in operation.

## **Independent auditor's report to the members of Spicerhaart Group Limited**

*(continued)*

### **Fraud and breaches of laws and regulations – ability to detect**

#### *Identifying and responding to risks of material misstatement due to fraud*

To identify risks of material misstatement due to fraud ("fraud risks") we assessed events or conditions that could indicate an incentive or pressure to commit fraud or provide an opportunity to commit fraud. Our risk assessment procedures included:

- Enquiring of the directors and other management and inspection of policy documentation as to the group's high-level policies and procedures to prevent and detect fraud, including the channel for "whistleblowing", as well as whether they had knowledge of any actual, suspected or alleged fraud;
- Reading Board minutes;
- Using analytical procedures to identify any unusual or unexpected relationships.

We communicated identified fraud risks to the audit team and remained alert to any indications of fraud throughout the audit.

As required by auditing standards, and taking into account possible pressures to meet profit targets, we perform procedures to address the risk of management override of controls and the risk of fraudulent revenue recognition, in particular the risk that sale of goods and services rendered at cut-off are recorded in the wrong period and the risk that management may be in a position to make inappropriate accounting entries.

In determining the audit procedures, we took into account the results of our evaluation and testing of the operating effectiveness of some of the group-wide fraud risk management controls.

We also performed the procedures including:

- Identifying journal entries and other adjustments to test based on risk criteria and comparing the identified entries to supporting documentation. These included those posted to unusual accounts.

#### *Identifying and responding to risks of material misstatement due to non-compliance with laws and regulations*

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial and sector experience and through discussion with the directors and other management (as required by auditing standards), and from inspection of the group's regulatory and legal correspondence and discussed with the directors and other management the policies and procedures regarding compliance with laws and regulations.

We communicated identified laws and regulations throughout our team and remained alert on any indications of non-compliance throughout the audit.

The potential effect of these laws and regulations on the financial statements varies considerably.

The group is subject to laws and regulations that directly affect the financial statements including financial reporting legislation (including related companies legislation), distributable profits legislation and taxation legislation and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

Whilst the group is subject to many other laws and regulations, we did not identify any others where the consequences of non-compliance alone could have a material effect on amounts or disclosures in the financial statements.

## **Independent auditor's report to the members of Spicerhaart Group Limited**

*(continued)*

### **Fraud and breaches of laws and regulations – ability to detect *(continued)***

#### *Context of the ability of the audit to detect fraud or breaches of law or regulation*

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it.

In addition, as with any audit, there remained a higher risk of non-detection of fraud, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Our audit procedures are designed to detect material misstatement. We are not responsible for preventing non-compliance or fraud and cannot be expected to detect non-compliance with all laws and regulations.

### **Strategic report and Directors' report**

The directors are responsible for the Strategic report and the Directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the Strategic report and the Directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the Strategic report and the Directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

### **Matters on which we are required to report by exception**

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

### **Directors' responsibilities**

As explained more fully in their statement set out on page 6, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the group and parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

## **Independent auditor's report to the members of Spicerhaart Group Limited**

*(continued)*

### **Auditor's responsibilities**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

### **The purpose of our audit work and to whom we owe our responsibilities**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

**Mark Prince (Senior Statutory Auditor)**  
**for and on behalf of KPMG LLP, Statutory Auditor**  
*Chartered Accountants*  
Botanic House  
100 Hills Road  
Cambridge  
CB2 1AR

Date: 13 July 2022

**Consolidated Profit and Loss Account and Other Comprehensive Income**  
*for the year ended 31 December 2021*

	<i>Notes</i>	<b>2021</b> <b>£000</b>	<b>2020</b> <b>£000</b>
<b>Turnover</b>	<b>2</b>	<b>139,631</b>	<b>115,487</b>
<b>Operating costs</b>		<b>(132,730)</b>	<b>(112,561)</b>
<b>Gross profit</b>		<b>6,901</b>	<b>2,926</b>
Amortisation of goodwill and intangible assets	<i>10</i>	<b>(1,370)</b>	<b>(1,464)</b>
Gain on revaluation of investment properties	<i>14</i>	<b>-</b>	<b>15</b>
Gain on revaluation of listed investments	<i>11</i>	<b>24</b>	<b>875</b>
Gain on sale of tangible fixed assets	<i>3</i>	<b>60</b>	<b>24</b>
<b>Operating profit</b>	<b>3</b>	<b>5,615</b>	<b>2,376</b>
Other income	<i>4</i>	<b>373</b>	<b>6,634</b>
Interest receivable and similar income	<i>5</i>	<b>147</b>	<b>181</b>
Interest payable and similar charges	<i>6</i>	<b>(127)</b>	<b>(182)</b>
<b>Profit on ordinary activities before taxation</b>		<b>6,008</b>	<b>9,009</b>
Tax charge	<i>9</i>	<b>(1,080)</b>	<b>(1,714)</b>
<b>Profit for the financial year</b>		<b>4,928</b>	<b>7,295</b>
<b>Total comprehensive income for the financial year</b>		<b>4,928</b>	<b>7,295</b>

Turnover and operating profit derive wholly from continuing operations.

The company has no recognised gains or losses for the year other than the results above.

The notes on pages 17 to 32 form an integral part of these financial statements.

**Consolidated Balance Sheet**  
*at 31 December 2021*

	Notes	2021 £000	2020 £000
<b>Fixed assets</b>			
<i>Intangible assets</i>			
Goodwill	10	4,089	4,882
Other intangibles	10	2,428	2,881
		<u>6,517</u>	<u>7,763</u>
<i>Tangible assets</i>			
Investments	11	2,104	2,073
Tangible fixed assets	13	7,244	6,087
Investment properties	14	240	420
		<u>9,588</u>	<u>8,580</u>
		<u>16,105</u>	<u>16,343</u>
<b>Current assets</b>			
Debtors (including £21k (2020: £21k) due after more than one year)	15	12,487	10,528
Cash at bank and in hand		24,520	34,023
		<u>37,007</u>	<u>44,551</u>
<b>Creditors: amounts falling due within one year</b>	17	(19,547)	(22,944)
Interest-bearing loans and borrowings	18	-	(8,750)
		<u>17,460</u>	<u>12,857</u>
<b>Total assets less current liabilities</b>		<u>33,565</u>	<u>29,200</u>
Provisions for liabilities	19	(2,712)	(3,275)
<b>Net assets</b>		<u>30,853</u>	<u>25,925</u>
<b>Capital and reserves</b>			
Called up share capital	20	9	9
Share premium account		240	240
Investment property revaluation reserve		82	82
Merger reserve		50	50
Profit and loss account		30,472	25,544
<b>Equity shareholders' funds</b>		<u>30,853</u>	<u>25,925</u>

These financial statements were approved by the board of directors on 13 July 2022 and were signed on its behalf by:

  
**P A Smith**  
Director

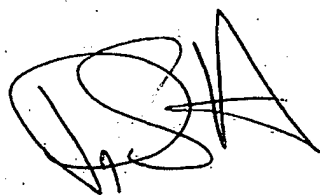
Company registration number: 04081664

The notes on pages 17 to 32 form an integral part of these financial statements.

## Company Balance Sheet at 31 December 2021

	Notes	2021 £000	2020 £000
<b>Fixed assets</b>			
Investments	11	29,617	29,593
Debtors (including £17,660k (2020: £21k) due after more than one year)	15	18,338	172
Cash at bank and in hand		2,861	15,749
		<u>21,199</u>	<u>15,921</u>
<b>Creditors: Amounts falling due within one year</b>	17	<b>(27,301)</b>	<b>(13,284)</b>
Interest-bearing loans and borrowings	18	-	(8,750)
		<u>(6,102)</u>	<u>(6,113)</u>
<b>Net current liabilities</b>		<b>(6,102)</b>	<b>(6,113)</b>
<b>Total assets less current liabilities</b>		<b>23,515</b>	<b>23,480</b>
<b>Net assets</b>		<b>23,515</b>	<b>23,480</b>
<b>Capital and reserves</b>			
Called up share capital	20	9	9
Share premium account		290	290
Profit and loss account		23,216	23,181
		<u>23,515</u>	<u>23,480</u>
<b>Shareholders' funds</b>		<b>23,515</b>	<b>23,480</b>

These financial statements were approved by the board of directors on 13 July 2022 and were signed on its behalf by:



**P A Smith**  
Director  
Company registration number: 04081664

The notes on pages 17 to 32 form an integral part of these financial statements.

**Consolidated Statement of Changes in Equity**  
*for the year ended 31 December 2021*

	Called up share capital £000	Share Premium £000	Revaluation Reserve £000	Merger Reserve £000	Profit and loss account £000	Total equity £000
<b>At 1 January 2020</b>	9	240	82	50	18,249	18,630
<b>Total comprehensive income</b>						
Profit for the year	-	-	-	-	7,295	7,295
<b>At 31 December 2020</b>	9	240	82	50	25,544	25,925
<b>Total comprehensive income</b>						
Profit for the year	-	-	-	-	4,928	4,928
<b>At 31 December 2021</b>	9	240	82	50	30,472	30,853

The notes on pages 17 to 32 form part of these financial statements.



**Company Statement of Changes in Equity**  
*for the year ended 31 December 2021*

	Called up Share capital £000	Share Premium £000	Profit and loss account £000	Total equity £000
<b>At 1 January 2020</b>	9	290	(1,529)	(1,230)
<b>Total comprehensive income</b>				
Profit for the year	-	-	24,710	24,710
<b>At 31 December 2020</b>	<u>9</u>	<u>290</u>	<u>23,181</u>	<u>23,480</u>
<b>Total comprehensive income</b>				
Profit for the year	-	-	35	35
<b>At 31 December 2021</b>	<u><u>9</u></u>	<u><u>290</u></u>	<u><u>23,216</u></u>	<u><u>23,515</u></u>

The notes on pages 17 to 32 form part of these financial statements.

**Consolidated Cash Flow Statement**  
*for the year ended 31 December 2021*

	<i>Note</i>	<b>2021</b> <b>£000</b>	<b>2020</b> <b>£000</b>
<b>Cash flows from operating activities</b>			
Profit for the year		4,928	7,295
Adjustments for:			
Depreciation, amortisation and impairment	10, 13	2,598	2,887
Change in value of investment property	14	-	(15)
Bank interest receivable and similar income	5	(57)	(146)
Dividends received	5	(90)	(35)
Gain on revaluation of listed investment	11	(24)	(875)
Interest payable and similar expenses	6	127	182
Gain on sale of tangible fixed assets	3	(60)	(24)
Tax charge	9	1,080	1,714
		<b>8,502</b>	<b>10,983</b>
(Increase) / decrease in trade and other debtors		<b>(1,548)</b>	<b>1,157</b>
(Decrease) / increase in trade and other creditors		<b>(2,454)</b>	<b>6,121</b>
(Decrease) / increase in provisions		<b>(563)</b>	<b>314</b>
		<b>3,937</b>	<b>18,575</b>
Tax paid		<b>(2,434)</b>	<b>(548)</b>
<b>Net cash from operating activities</b>		<b>1,503</b>	<b>18,027</b>
<b>Cash flows from investing activities</b>			
Acquisition of tangible fixed assets	13	<b>(2,404)</b>	<b>(358)</b>
Capitalised development expenditure	10	<b>(124)</b>	<b>(106)</b>
Proceeds from sale of tangible fixed assets		<b>79</b>	<b>24</b>
Dividends received	5	<b>90</b>	<b>35</b>
Interest received	5	<b>57</b>	<b>146</b>
Investment in equity investment	11	<b>(7)</b>	<b>(15)</b>
Proceeds from sale of investment property	14	<b>180</b>	<b>-</b>
<b>Net cash from investing activities</b>		<b>(2,129)</b>	<b>(274)</b>
<b>Cash flows from financing activities</b>			
Interest paid	6	<b>(127)</b>	<b>(182)</b>
Repayment of loan	18	<b>(8,750)</b>	<b>-</b>
<b>Net cash from financing activities</b>		<b>(8,877)</b>	<b>(182)</b>
Net (decrease) / increase in cash and cash equivalents		<b>(9,503)</b>	<b>17,571</b>
Cash and cash equivalents at 1 January		<b>34,023</b>	<b>16,452</b>
<b>Cash and cash equivalents at 31 December</b>		<b>24,520</b>	<b>34,023</b>

The notes on pages 17 to 32 form an integral part of these financial statements.

## Notes

*(forming part of the financial statements)*

### 1 Accounting policies

Spicerhaart Group Limited (the "company") is a private company limited by shares, incorporated, domiciled and registered in the UK. The registered number is 04081664 and the registered address is Colwyn House, Sheepen Place, Colchester, Essex, CO3 3LD.

#### *Basis of preparation*

The financial statements have been prepared under the historical cost convention and in accordance with the applicable accounting standards.

These group and parent company financial statements were prepared in accordance with Financial Reporting Standard 102 *The Financial Reporting Standard* applicable in the UK and Republic of Ireland ("*FRS 102*") as issued in August 2014. The amendments to FRS 102 issued in July 2016 and effective immediately have been applied. The presentation currency of these financial statements is sterling. All amounts in the financial statements have been rounded to the nearest £1,000.

The parent company is included in the consolidated financial statements and is considered to be a qualifying entity under FRS 102 paragraphs 1.8 to 1.12. The following exemptions available under FRS 102 in respect of certain disclosures for the parent company financial statements have been applied:

- The reconciliation of the number of shares outstanding from the beginning to the end of the period has not been included a second time;
- No separate parent company Cash Flow Statement with related notes is included; and
- Key Management Personnel compensation has not been included a second time.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

#### *Going concern*

Consolidated net assets were £30,853k as at 31 December 2021 and the company net asset position was £23,515k. Group cash balances totalled £24,520k as at 31 December 2021.

Based on the trading for 2021 and 2022 described in the Strategic report, the directors have prepared a base case forecast and considered the factors that impact Spicerhaart Group Limited (the "company") and its subsidiaries (together the "group") and their future development, performance, cash flows and financial position along with the group and company's current and forecast liquidity in forming their opinion on the going concern basis. In doing so, the directors have prepared forecasts covering a period of at least 12 months from the date of signing these financial statements.

At the end of May 2021, the directors took the decision to repay the £8.75m the group had drawn on its £10m revolving credit facility earlier than the facility terms required and did not renew the facility that ended in September 2021. Based on current forecasts, the group is expected to end 2022 with strong cash reserves and for these to build further during 2023.

The directors have also prepared a severe but plausible downside scenario, to understand the potential impacts of:

- More pronounced inflationary pressures in cost increases; and
- The mitigating actions they would take in response to market conditions.

This simulation indicates that the group will be able to finance its working capital from its available cash balances with significant cash headroom for at least 12 months from the date of signing these financial statements.

Based on these scenarios, the directors are confident that the group will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements and have therefore prepared the financial statements on a going concern basis.

## Notes (continued)

### 1 Accounting policies (continued)

#### *Basis of consolidation*

The consolidated financial statements include the financial statements of the company and its subsidiary undertakings made up to 31 December 2021. A subsidiary is an entity that is controlled by the parent. The results of subsidiary undertakings are included in the consolidated profit and loss account from the date that control commences until the date that control ceases. Control is established when the company has the power to govern the operating and financial policies of an entity so as to obtain benefits from its activities. In assessing control, the group takes into consideration potential voting rights that are currently exercisable.

Under Section 408 of the Companies Act 2006 the company is exempt from the requirement to present its own profit and loss account. In the parent financial statements, investments in subsidiaries are carried at cost less impairment.

#### *Business combinations*

Business combinations are accounted for using the purchase method as at the acquisition date, which is the date on which control is transferred to the entity.

At the acquisition date, the group recognises goodwill at the acquisition date as:

- the fair value of the consideration transferred; less
- the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities and contingent liabilities assumed.

#### *Other income*

Due to the COVID-19 pandemic the Spicerhaart Group took up the government grant schemes that were available to it. Grants received are recognised in other income in the period for which claims are made.

#### *Tangible fixed assets*

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses.

Where parts of an item of tangible fixed assets have different useful lives, they are accounted for as separate items of tangible fixed assets, for example land is treated separately from buildings.

The company assesses at each reporting date whether tangible fixed assets (including those leased under a finance lease) are impaired.

#### *Tangible fixed assets (continued)*

Depreciation is charged to the profit and loss account on a straight-line basis over the estimated useful lives of each part of an item of tangible fixed assets. Leased assets are depreciated over the shorter of the lease term and their useful lives. Land is not depreciated. The estimated useful lives are as follows:

Asset class	Depreciation method and rate
Freehold buildings	Straight line over 50 years
Leasehold property improvements	Straight line over 5 years
Fixtures, fittings and office equipment	Straight line over 3 or 4 years
Motor vehicles	Straight line over 4 years

Depreciation methods, useful lives and residual values are reviewed if there is an indication of a significant change since last annual reporting date in the pattern by which the company expects to consume an asset's future economic benefits.

## Notes (continued)

### 1 Accounting policies (continued)

#### *Intangible assets and goodwill*

Goodwill represents the excess of cost of acquisition over the fair value of the separable net assets of business acquired. Goodwill on consolidation is amortised through the profit and loss account in equal instalments over its expected useful life of 10 years.

Goodwill and other intangible assets are tested for impairment in accordance with Section 27 Impairment of assets when there is an indication that goodwill or an intangible asset may be impaired.

#### *Brands and customer contracts*

Brands represent the fair value of the BJB Group brand separately identified and recognised at the point of the acquisition during the year. Customer contracts represent the fair value of the lettings contracts separately identified and recognised within the BJB Group at the point of the acquisition during the year.

Brands and customer contracts are amortised through the profit and loss in equal instalments over their expected useful life of 10 years.

#### *Research and development*

Expenditure on research activities is recognised in the profit and loss account as an expense as incurred.

Expenditure on development activities may be capitalised if the product or process is technically and commercially feasible and the company intends and has the technical ability and sufficient resources to complete development, future economic benefits are probable and if the company can measure reliably the expenditure attributable to the intangible asset during its development. Development activities involve design for, construction or testing of the production of new or substantially improved products or processes. The expenditure capitalised includes the cost of materials, direct labour and an appropriate proportion of overheads and capitalised borrowing costs. Other development expenditure is recognised in the profit and loss account as an expense as incurred. Capitalised development expenditure is stated at cost less accumulated amortisation and less accumulated impairment loss.

Asset class	Amortisation method and rate
Brands, customer contracts and goodwill	Straight line over 10 years
Development costs	Straight line over 3-5 years

#### *Cash*

Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the company's cash management are included as a component of cash and cash equivalents for the purpose only of the cash flow statement.

#### *Turnover*

Commission earned on sales of residential and commercial property is recognised on the exchange of contract. Commission earned on financial services is recognised when insurance policies go on risk and when mortgage contracts complete with a provision for future clawback repayment in the event of early termination by the customer. Income from other services is recognised in the period or periods when the services are provided.

#### *Investment properties*

Investment properties are properties which are held either to earn rental income or for capital appreciation or for both. Investment properties are recognised initially at cost. Subsequently, investment properties whose fair value can be measured reliably without undue cost or effort are held at fair value. Any gains or losses arising from changes in the fair value are recognised in profit or loss in the period that they arise. No depreciation is provided in respect of investment properties applying the fair value model.

## Notes (continued)

### 1 Accounting policies (continued)

#### Provisions

A provision is recognised in the balance sheet when the entity has a present legal or constructive obligation as a result of a past event, that can be reliably measured and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the amount required to settle the obligation at the reporting date.

Where the parent company enters into financial guarantee contracts to guarantee the indebtedness of other companies within its group, the company treats the guarantee contract as a contingent liability in its individual financial statements until such time as it becomes probable that the company will be required to make a payment under the guarantee.

#### Taxation

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised directly in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax in respect of previous years.

Deferred tax is provided on timing differences which arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in the financial statements. The following timing differences are not provided for: differences between accumulated depreciation and tax allowances for the cost of a fixed asset if and when all conditions for retaining the tax allowances have been met; and differences relating to investments in subsidiaries, to the extent that it is not probable that they will reverse in the foreseeable future and the reporting entity is able to control the reversal of the timing difference. Deferred tax is not recognised on permanent differences arising because certain types of income or expense are non-taxable or are disallowable for tax or because certain tax charges or allowances are greater or smaller than the corresponding income or expense.

Deferred tax is provided in respect of the additional tax that will be paid or avoided on differences between the amount at which an asset (other than goodwill) or liability is recognised in a business combination and the corresponding amount that can be deducted or assessed for tax. Goodwill is adjusted by the amount of such deferred tax.

Deferred tax is measured at the tax rate that is expected to apply to the reversal of the related difference, using tax rates enacted or substantively enacted at the balance sheet date. Deferred tax balances are not discounted.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Operating leases

Payments (excluding costs for services and insurance) made under operating leases are recognised in the profit and loss account on a straight-line basis over the term of the lease unless the payments to the lessor are structured to increase in line with expected general inflation; in which case the payments related to the structured increases are recognised as incurred. Lease incentives received are recognised in profit and loss over the term of the lease as an integral part of the total lease expense.

#### Interest receivable and interest payable

Interest income and interest payable are recognised in profit or loss as they accrue, using the effective interest method. Dividend income is recognised in the profit and loss account on the date the entity's right to receive payments is established.

#### Investments

Investments are stated at cost less provision for diminution in value.

#### Pension costs

The company operates a defined contribution pension scheme. The assets of the scheme are invested and managed independently of the finances of the company. The pension cost charge represents contributions payable in the year.

## Notes (continued)

### 2 Turnover

Turnover comprises commission and fees receivable excluding VAT and is all generated in the UK. An analysis of turnover is given below:

	2021 £000	2020 £000
Rendering of services	98,824	83,905
Commission	40,807	31,582
	<u>139,631</u>	<u>115,487</u>

### 3 Operating profit

Operating profit is stated after charging / (crediting):

	2021 £000	2020 £000
<b>Operating lease rentals</b>		
Hire of land and buildings	4,247	4,730
Hire of other assets	3,994	4,610
<b>Auditors remuneration</b>		
Audit of these financial statements	13	13
Auditing of accounts of subsidiaries of the company pursuant to legislation	200	196
Other accounting services	62	36
Depreciation of tangible fixed assets (note 13)	1,228	1,414
Amortisation of intangible assets (note 10)	1,370	1,464
Gain on revaluation of investment properties	-	(15)
Gain on sale of tangible fixed assets	(60)	(24)
Gain on revaluation of listed investment (note 11)	(24)	(875)
	<u></u>	<u></u>

### 4 Other income

	2021 £000	2020 £000
Other income	373	6,634
	<u></u>	<u></u>

The other income recognised in the current year comprises UK government COVID-19 support and other grants of £373k (2020: £6,634k).

**Notes (continued)**

**5 Interest receivable and similar income**

	2021 £000	2020 £000
Bank interest receivable	57	146
Dividends received	90	35
	<u>147</u>	<u>181</u>

**6 Interest payable and similar charges**

	2021 £000	2020 £000
Bank interest payable	70	175
Other interest payable	57	7
	<u>127</u>	<u>182</u>

**7 Directors' remuneration**

	2021 £000	2020 £000
Directors' emoluments	1,329	1,031
Pension contributions	31	22
	<u>1,360</u>	<u>1,053</u>

The highest paid director received emoluments of £359,750 (2020: £355,710) and pension contributions of £nil (2020: £nil). The group contributed to pension schemes on behalf of 4 (2020: 4) of the directors.

**8 Staff number and costs**

The average number of employees, employed by the group during the year was:

	2021 No.	2020 No.
Administration and support	537	517
Sales and other	1,074	1,034
	<u>1,611</u>	<u>1,551</u>
	<u>£000</u>	<u>£000</u>
Staff costs, including directors:		
Wages and salaries	69,690	60,157
Social security costs	8,740	7,653
Other pension costs (note 22)	1,676	1,516
	<u>80,106</u>	<u>69,326</u>



## Notes (continued)

### 9 Taxation

Analysis of charge in year:

	2021	2020
	£000	£000
<i>UK corporation tax</i>		
Current tax on income for the year	946	1,879
Adjustments in respect of prior periods	(119)	14
<b>Total current tax</b>	<b>827</b>	<b>1,893</b>
<i>Deferred tax</i>		
Origination and reversal of timing differences	281	(99)
Effect of tax rate change on opening balances	(148)	(58)
Adjustments in respect of prior periods	120	(22)
<b>Total deferred tax (note 16)</b>	<b>253</b>	<b>(179)</b>
<b>Tax charge on profit on ordinary activities</b>	<b>1,080</b>	<b>1,714</b>

#### *Factors affecting the tax charge for the current and prior year*

The effective rate for 2021 is 19%, the weighted average of the applicable corporation tax rates during the year. The effective rate for 2020 was 19%.

The total tax charge (2020: charge) is lower (2020: higher) than the standard rate of corporation tax in the UK of 19% (2020: 19%). The differences are explained below:

	2021	2020
	£000	£000
<i>Reconciliation of effective tax rate</i>		
Profit on ordinary activities before taxation	6,008	9,009
<b>Tax using the UK corporation tax rate of 19% (2020: 19%)</b>	<b>1,142</b>	<b>1,712</b>
<i>Effects of:</i>		
Fixed asset differences	7	17
Expenses not deductible for tax purposes	181	6
Income not taxable for tax purposes	(27)	(4)
Research & development expenditure credits	1	-
Adjustments in respect of prior periods - current tax	(119)	14
Adjustments in respect of prior periods - deferred tax	120	(22)
Deferred tax not recognised	-	93
Change in tax rate on deferred tax balance	(225)	(165)
Capital gains	-	63
<b>Total tax charge included in profit and loss</b>	<b>1,080</b>	<b>1,714</b>

#### *Factors affecting the future tax charge*

In the 3 March 2021 Budget, it was announced that the UK tax rate will increase to 25% from 1 April 2023. This will have a consequential effect on the company's future tax charge. This increase has not yet been substantively enacted, but the deferred tax asset as at 31 December 2021 has been calculated at this rate.

**Notes (continued)**

**10 Intangible assets and goodwill**

**Group**

	Development costs £000	Brands £000	Customer contracts £000	Goodwill £000	Total £000
<b>Cost</b>					
At 1 January 2021	1,353	1,621	1,410	13,069	17,453
Additions	124	-	-	-	124
<b>At 31 December 2021</b>	<b>1,477</b>	<b>1,621</b>	<b>1,410</b>	<b>13,069</b>	<b>17,577</b>
<b>Amortisation</b>					
At 1 January 2021	493	540	470	8,187	9,690
Charge for the year	275	161	141	793	1,370
<b>At 31 December 2021</b>	<b>768</b>	<b>701</b>	<b>611</b>	<b>8,980</b>	<b>11,060</b>
<b>Net book value</b>					
At 31 December 2021	<b>709</b>	<b>920</b>	<b>799</b>	<b>4,089</b>	<b>6,517</b>
At 31 December 2020	860	1,081	940	4,882	7,763

Goodwill which has been recognised on business combinations is amortised through the profit and loss account in equal instalments over its expected useful life of 10 years.

**Notes (continued)**

**11 Fixed asset investments**

**Group**

	Shares in non-listed investments £000	Shares in listed investments £000	Total £000
<b>Cost</b>			
At 1 January 2021	65	2,008	2,073
Additions	7	-	7
Movement in fair value of investment	-	24	24
	<hr/>	<hr/>	<hr/>
<b>At 31 December 2021</b>	<b>72</b>	<b>2,032</b>	<b>2,104</b>
	<hr/>	<hr/>	<hr/>
<b>Net book value</b>			
At 31 December 2021	72	2,032	2,104
	<hr/>	<hr/>	<hr/>
At 31 December 2020	65	2,008	2,073
	<hr/>	<hr/>	<hr/>

<b>Company</b>	Shares in group undertakings £000	Shares in listed investments £000	Total £000
<b>Cost</b>			
At 1 January 2021	46,501	2,008	48,509
Movement in fair value of investment	-	24	24
	<hr/>	<hr/>	<hr/>
<b>At 31 December 2021</b>	<b>46,501</b>	<b>2,032</b>	<b>48,533</b>
	<hr/>	<hr/>	<hr/>
<b>Provision for diminution in value</b>			
At 1 January 2021	18,916	-	18,916
	<hr/>	<hr/>	<hr/>
<b>At 31 December 2021</b>	<b>18,916</b>	<b>-</b>	<b>18,916</b>
	<hr/>	<hr/>	<hr/>
<b>Net book value</b>			
At 31 December 2021	27,585	2,032	29,617
	<hr/>	<hr/>	<hr/>
At 31 December 2020	27,585	2,008	29,593
	<hr/>	<hr/>	<hr/>

## Notes (continued)

### 12 Investment in subsidiary companies

The undertakings in which the company's interest at the year-end is more than 20% are as follows:

Shares in group undertakings	Registered office address*	Principal activity	Class of shares held
B.C. Holt Limited.	A	Estate agency	Ordinary £1 shares
Butters John Bee Group Limited	A	Estate agency and property services	Ordinary £1 shares
Butters John Bee Limited	A	Estate agency	Ordinary £1 shares
BJB (Lettings) Limited	A	Property Management Services	Ordinary £1 shares
BJB Financial Services Limited	A	Financial Services	Ordinary £1 shares
BJB Professional Services Limited	A	Surveying and commercial property services	Ordinary £1 shares
Central Surveyors Limited	A	Surveying	Ordinary £1 shares
Chewton Rose Limited	A	Estate agency	Ordinary £1 shares
Darlows Limited	B	Estate agency	Ordinary £1 shares
Essex & Suffolk Development Company Limited	A	Property Investment	Ordinary £1 shares
Felicity Investments Limited	A	Dormant company	Ordinary £1 shares
Felicity J Lord Limited	A	Dormant company	Ordinary £1 shares
Haart Limited	A	Dormant company	Ordinary £1 shares
Haart Auctions Limited	A	Estate agency	Ordinary £1 shares
Haybrook Limited	A	Dormant company	Ordinary £1 shares
Haybrook Holdings Limited	A	Dormant company	Ordinary £1 shares
HIPs.co.uk Limited	A	Provider of EPC's	Ordinary £1 shares
Howards (Estate Agents) Limited	A	Estate agency	Ordinary £1 shares
Indigo Limited	A	Estate agency	Ordinary £1 shares
Just Mortgages Direct Limited	A	Financial services	Ordinary £1 shares
Mortgages Direct Limited	A	Financial services	Ordinary £1 shares
Okotoks Limited	A	Estate agency	Ordinary £1 shares
Spicerhaart Corporate Sales Limited	A	Financial services	Ordinary £1 shares
Spicerhaart Estate Agents Limited	A	Estate agency	Ordinary £1 shares
Spicerhaart Financial Services Limited	A	Provider of administrative services	Ordinary £1 shares
Spicerhaart Group Services Limited	A	Property Receiver services	Ordinary £1 shares
Spicerhaart Holdings Limited	A	Dormant company	Ordinary £1 shares
Spicerhaart Land & New Homes Limited	A	Dormant company	Ordinary £1 shares
Spicerhaart LPA Services Limited	A	Dormant company	Ordinary £1 shares
Spicerhaart Professional Services Limited	A	Ancillary services	Ordinary £1 shares
Spicerhaart Property Services Limited	A	Property management	Ordinary £1 shares
Spicerhaart Residential Lettings Limited	A	Property management services	Ordinary £1 shares
Spicer McColl Limited	A	Dormant company	Ordinary £1 shares
Spicer McColl Eastern Limited	A	Dormant company	Ordinary £1 shares
Spicer McColl (Estate Agents) Limited	A	Dormant company	Ordinary £1 shares
Spicer McColl Property Management Co. Limited	A	Dormant company	Ordinary £1 shares
Valuation Limited	A	Surveying	Ordinary £1 shares

**\* Registered addresses:**

A: Colwyn House, Sheepen Place, Colchester, Essex, CO3 3LD

B: 19-19a Station Road, Llanishen, Cardiff, CF14 5LS, Wales

All subsidiary companies are wholly owned.

In addition to holding the entire called up ordinary share capital of Valuation Limited, Spicerhaart Group Limited is the holder of 3,000 preferred uncalled shares with an aggregate nominal value of £3,000,000. In accordance with the Articles of Association, Valuation Limited may issue call notices if there is a business cessation event requiring Spicerhaart Group Limited to pay to the company the Call Amount as defined by the Articles of Association.

## Notes (continued)

### 13 Tangible fixed assets

Group	Land and buildings £000	Leasehold property improvements £000	Fixtures, fittings and office equipment £000	Motor Vehicles £000	Total £000
<b>Cost</b>					
At 1 January 2021	5,308	1,657	2,478	133	9,576
Additions	-	398	1,831	175	2,404
Disposals	-	(644)	(1,065)	(133)	(1,842)
<b>At 31 December 2021</b>	<b>5,308</b>	<b>1,411</b>	<b>3,244</b>	<b>175</b>	<b>10,138</b>
<b>Depreciation</b>					
At 1 January 2021	666	1,118	1,591	114	3,489
Charge for the year	102	249	835	42	1,228
Eliminated on disposal	-	(644)	(1,065)	(114)	(1,823)
<b>At 31 December 2021</b>	<b>768</b>	<b>723</b>	<b>1,361</b>	<b>42</b>	<b>2,894</b>
<b>Net book value</b>					
<b>At 31 December 2021</b>	<b>4,540</b>	<b>688</b>	<b>1,883</b>	<b>133</b>	<b>7,244</b>
At 31 December 2020	4,642	539	887	19	6,087

### 14 Investment properties

Group	Freehold land and buildings £000
<b>Valuation</b>	
At 1 January 2021	420
Disposal	(180)
<b>At 31 December 2021</b>	<b>240</b>
<b>Net book value</b>	
<b>At 31 December 2021</b>	<b>240</b>
At 31 December 2020	420

**Notes (continued)**

**15 Debtors**

	2021 Group £000	2021 Company £000	2020 Group £000	2020 Company £000
Trade debtors	7,987	-	7,078	-
Amounts owed by group companies	21	17,660	21	21
Prepayments and accrued income	3,004	-	2,192	-
Other debtors	521	2	694	14
Deferred tax (note 16)	290	-	543	-
Corporation tax	664	676	-	137
	<u>12,487</u>	<u>18,338</u>	<u>10,528</u>	<u>172</u>

Group debtors include amounts owed by group undertakings of £21k (2020: £21k) which are expected to be settled after more than one year. The company debtors include amounts owed by group undertakings of £17,660k (2020: £21k) which are expected to be settled after more than one year.

**16 Deferred taxation**

The elements of deferred taxation are as follows:

Group	2021 £000	2020 £000
Capital allowances in arrears of depreciation	413	699
Capital gains	(314)	(239)
Short term timing differences	402	302
Losses	197	125
Deferred tax liability - arising on intangible assets recognised as part of business combinations	(408)	(344)
<b>Total deferred tax asset (note 15)</b>	<u>290</u>	<u>543</u>
Asset at start of year	543	364
Deferred tax (charge) / credit in profit and loss account (note 9)	(253)	179
<b>Asset at end of year (note 15)</b>	<u>290</u>	<u>543</u>

The following deferred tax assets have not been recognised in the balance sheet, and would be recoverable in the event of sufficient future taxable profits in the relevant companies.

	2021 £000	2020 £000
Tax losses carried forward	<u>740</u>	<u>768</u>

## Notes (continued)

### 17 Creditors: Amounts falling due within one year

	2021 Group £000	2021 Company £000	2020 Group £000	2020 Company £000
Trade creditors	3,230	-	3,302	-
Amounts owed to group companies	-	27,254	-	13,137
Corporation tax	-	-	943	-
Other taxation and social security	7,090	-	9,722	-
Other creditors and accruals	9,227	47	8,977	147
	<u>19,547</u>	<u>27,301</u>	<u>22,944</u>	<u>13,284</u>

### 18 Interest-bearing loans and borrowings

This note provides information about the contractual terms of the group's and parent company's interest-bearing loans and borrowings, which are measured at amortised cost.

	2021 £000	2020 £000
<b>Creditors falling due within one year</b>		
Secured bank loan	-	8,750

#### Terms and debt repayment schedule

Bank	Currency	Nominal interest rate	Year of maturity	Repayment schedule	2021 £000	2020 £000
HSBC Bank plc	GBP	LIBOR + margin of 2.2%	2021	At maturity	-	8,750

At the end of May 2021, the group repaid the £8.75m it had drawn on its £10m revolving credit facility.

### 19 Provisions for liabilities

	Onerous lease provisions £000	Clawback provisions £000	Dilapidations provisions £000	PI claims provisions £000	Total £000
At 1 January 2021	652	977	1,079	567	3,275
Additional provision made during the year	219	-	69	104	392
Unused amounts reversed during the year	-	(60)	(110)	-	(170)
Utilised during the year	(393)	-	(312)	(80)	(785)
<b>At 31 December 2021</b>	<u>478</u>	<u>917</u>	<u>726</u>	<u>591</u>	<u>2,712</u>

## Notes (continued)

### 19 Provisions for liabilities (continued)

A provision has been recognised for expected losses as a result of unutilised leasehold properties. The provision is calculated based on the future lease commitments less any future income derived from the property. It is expected that £267k will be payable within one year of the balance sheet date.

The clawback provision relates to an estimation of the insurer clawback of commission following the lapse of policies recognised as income over the period. It is expected that £556k will be payable within one year of the balance sheet date.

The group recognises a provision for the estimated costs for dilapidations that may become payable under the terms of the current leasehold property contracts at the end of the lease. The costs are accrued over the life of the lease and reassessed each year. It is expected that £363k will be payable within one year of the balance sheet date.

The professional indemnity claims provision is based on the group's best estimate of the likely outcome of notified claims and future claims. The ultimate outcome of the claims will be affected by various factors that are difficult to predict and the timing of any eventual payment is not always possible to predict.

### 20 Share Capital

#### Group and company

	2021 £000	2020 £000
<b>Equity shares: allotted, called up and fully paid</b>		
89,500 ordinary shares of £0.10 each	9	9
<b>Non-equity shares</b>		
1,000 non-participating non-voting deferred shares of £0.10 each	-	-
10,500 non-participating non-voting growth shares of £0.01 each	-	-
	<u>9</u>	<u>9</u>

All ordinary shares have full and equal voting and participation rights.

### 21 Parent company profit and loss account

As permitted by section 408(3) of the Companies Act 2006 the profit and loss account of the parent company is not presented as part of these financial statements. The parent company's profit after tax for the financial year was £35k (2020: £24,710k).

### 22 Pension schemes

The company operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the group to the scheme and amounted to £1,676k (2020: £1,516k).



## Notes (continued)

### 23 Operating leases

Non-cancellable operating lease rentals are payable as follows:

Group	2021 £000	2020 £000
<b>Land and buildings</b>		
Within one year	2,775	2,985
Two to five years	3,706 *	5,484
Over five years	95	221
	<u>6,576</u>	<u>8,690</u>
<b>Other</b>		
Within one year	2,056	2,585
Two to five years	2,843	3,489
	<u>4,899</u>	<u>6,074</u>

### 24 Ultimate parent company and parent company of larger group

The ultimate parent company is VRS Investments Limited, registered at Colwyn House, Sheepen Place, Colchester, Essex, CO3 3LD. Copies of the consolidated group accounts of VRS Investments Limited can be obtained at the company's office address Colwyn House, Sheepen Place, Colchester, Essex, CO3 3LD.

P A Smith, by virtue of his 100% ownership of VRS Investments Limited, is the ultimate controlling party of Spicerhaart Group Limited.

### 25 Related party transactions

The group has taken advantage of the exemption provided by FRS 102 Section 33 paragraph 1A and has not disclosed transactions with wholly-owned group companies.

### 26 Significant judgements and estimates

#### Provisions

The group recognises dilapidations and onerous lease provisions in relation to its leasehold land and buildings, provisions in relation to PI claims and provisions in relation to clawbacks. See note 19 for further details. Amounts recognised as provisions should be the best estimate of the expenditure required to settle the present obligation at the balance sheet date.

Provisions should be reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that a transfer of economic benefits will be required to settle the obligation, the provision should be reversed.

The key assumptions in calculating the dilapidations and onerous leases provisions are the discount rate used, the estimation of any future income from the currently unoccupied branches and the estimated cost of dilapidations arising, following negotiations with the landlord.

The key assumptions in calculating the PI provisions are the likelihood of success of a claim and that future claims will continue to accrue at a consistent rate to historic claims.

The key assumption made by management in the determination of the value of the clawback provisions is the expected future lapse rate of insurance policies on which the company has earned commission.

## **Notes (continued)**

### **26 Significant judgements and estimates (continued)**

#### ***Investments***

Investments are stated at cost less provision for diminution in value. The impairment review of the company's investments is based on the estimation of future cash flows.

The key assumptions include revenue growth rate and discount rate used in order to calculate the present value of the future cash flows.

#### ***Goodwill and intangibles (including amortisation)***

The impairment review of the group's goodwill is based on the estimation of future cash flows. The key assumptions include revenue growth rate and discount rate used in order to calculate the present value of the future cash flows.

The goodwill and intangible assets arising on acquisition are amortised over their useful economic life. For brands, customer contracts and goodwill, this is over ten years on a straight-line basis. For intangible assets in relation to development costs, this is over a three to five-year period, on a straight-line basis.

### **27 Subsequent events**

There were no subsequent events after the balance sheet date.