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Company Registration No. 4075895 (England and Wales)

FP CONSULTING LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2002

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COMPANY INFORMATION

Directors C R Hindle

D J Hunt

Secretary D J Hunt

Company number 4075895

Registered office 2nd Floor, 9 Broad Street

Worcester WR1 3LH

Auditors Rabjohns LLP

1-4 College Yard

Worcester WR1 2LB

Business address 2nd Floor, 9 Broad Street

Worcester WR1 3LH

Bankers HSBC Bank plc

6 Broad Street Worcester WR1 2EJ

Solicitors Harrison Clark

5 Deansway Worcester WR1 2JG

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DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2002

The directors present their report and financial statements for the year ended 31 December 2002.

Principal activities and review of the business

The principal activity of the company continued to be the provision of general insurance, financial planning and advice.

Results and dividends

The results for the year are set out on page 3.

Directors

The following directors have held office since 1 January 2002:

CR Hindle

D J Hunt

Directors' interests

The directors' beneficial interests in the shares of the company, including shares held by Mrs L Hindle and Mrs E Jacobs-Hunt were as stated below:

	Ordinary of £ 1 each		
	31 December 2002 1 January 2002		
C R Hindle	5,000	5,000	
D J Hunt	5,000	5,000	

Auditors

Rabjohns LLP were appointed auditors to the company and in accordance with section 385 of the Companies Act 1985, a resolution proposing that they be re-appointed will be put to the Annual General Meeting.

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

Director

31 March 2003

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF FP CONSULTING LIMITED

We have audited the financial statements of FP Consulting Limited on pages 3 to 11 for the year ended 31 December 2002. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on page 1 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it,

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2002 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Rabjohns LLP

31 March 2003

Registered Auditor

1-4 College Yard Worcester WR1 2LB

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2002

	Notes	2002 £	2001 £
Turnover	2	165,055	181,534
Administrative expenses		(138,760)	(120,196)
Operating profit	3	26,295	61,338
Other interest receivable and similar income		230	152
Profit on ordinary activities before taxation		26,525	61,490
Tax on profit on ordinary activities	4	(3,671)	(12,451)
Profit on ordinary activities after taxation		22,854	49,039
Dividends	5	(28,930)	(34,476)
Retained (loss)/profit for the year	12	(6,076)	14,563

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

BALANCE SHEET AS AT 31 DECEMBER 2002

		20	002	2001	
	Notes	£	£	£	£
Fixed assets					
Tangible assets	6		26,023		21,500
Current assets					
Debtors	7	6,568		6,824	
Cash at bank and in hand		23,746		38,333	
•		30,314		45,157	
Creditors: amounts falling due within one year	8	(13,049)		(19,033)	
William One your	Ū	(10,043)		(10,000)	
Net current assets			17,265		26,124
Total assets less current liabilities			43,288		47,624
Creditors: amounts falling due after more than one year	9		(20,000)		(20,000)
Provisions for liabilities and charges	10		(4,801)		(3,061)
			18,487		24,563
Capital and reserves					
Called up share capital	11		10,000		10,000
Profit and loss account	12		8,487		14,563
Shareholders' funds - equity interests	13		18,487		24,563

The financial statements were approved by the Board on .2/5/03...

D Hunt Director

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2002

	2002		2001	
	£	£	£	£
Net cash inflow from operating activities		37,742		69,060
Returns on investments and servicing of finance				
Interest received	230		152	
Net cash inflow for returns on investments and servicing of finance	•	230		152
Taxation		(10,636)		-
Capital expenditure Payments to acquire tangible assets	(12,993)		(26,403)	
Net cash outflow for capital expenditure		(12,993)		(26,403)
Equity dividends paid		(28,930)		(34,476)
Net cash (outflow)/inflow before management of liquid resources and financing		(14,587)		8,333
Financing Issue of ordinary share capital	_		10,000	
Other new long term loans	-		20,000	
Net cash (outflow)/inflow from financing		-		30,000
(Decrease)/increase in cash in the year		(14,587)		38,333

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2002

1	Reconciliation of operating profit to net a	cash inflow from c	perating	2002	2001
				£	£
	Operating profit Depreciation of tangible assets Decrease/(increase) in debtors			26,295 8,470 256	61,338 4,903 (6,824)
	Increase in creditors within one year Increase in pension provision			981 1,740	8,398 1,245
	Net cash inflow from operating activities	:		37,742	69,060 ————
2	Analysis of net funds	1 January 2002	Cash flow	Other non- cash changes	31 December 2002
		£	£	£	£
	Net cash: Cash at bank and in hand	38,333	(14,587)		23,746
	Debt: Debts falling due after one year	(20,000)	-	-	(20,000)
	Net funds	18,333	(14,587)	-	3,746
3	Reconciliation of net cash flow to mover	nent in net funds		2002 £	2001 £
	(Decrease)/increase in cash in the year Cash inflow from increase in debt			(14,587)	38,333 (20,000)
	Movement in net funds in the year Opening net funds			(14,587) 18,333	18,333
	Closing net funds			3,746	18,333

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2002

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

1.2 Turnover

Turnover comprises commissions and fees earned during the period, gross of VAT.

1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Leasehold

Over the lease term

Fixtures, fittings & equipment 33% Straight line

1.4 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

1.5 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

3	Operating profit	2002 £	2001 £
	Operating profit is stated after charging:		
	Depreciation of tangible assets	8,470	4,903
	Operating lease rentals	11,600	10,353
	Auditors' remuneration	3,231	2,500
			
4	Taxation	2002	2001
		£	£
	Domestic current year tax		
	U.K. corporation tax	3,670	10,635
	Adjustment for prior years	1	-
	Current tax charge	3,671	10,635
	Deferred tax		
	Deferred tax charge/credit current year	-	1,816
		3,671	12,451

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2002

5	Dividends		2002 £	2001 £
	Ordinary interim paid		28,930	34,476
6	Tangible fixed assets	Land and buildings Leasehold	Fixtures, fittings & equipment	Total
		£	£	£
	Cost			
	At 1 January 2002	7,502	18,901	26,403
	Additions	4,305	8,688	12,993
	At 31 December 2002	11,807	27,589	39,396
	Depreciation			
	At 1 January 2002	834	4,069	4,903
	Charge for the year	951	7,519	8,470
	At 31 December 2002	1,785	11,588	13,373
	Net book value			
	At 31 December 2002	10,022	16,001	26,023
	At 31 December 2001	6,668	14,832	21,500
			-	
7	Debtors		2002	2001
			£	£
	Trade debtors		1,323	2,154
	Prepayments and accrued income		5,245	4,670
			6,568	6,824
				

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2002

8	Creditors: amounts falling due within one year		2002 £	2001 £
	Tanda and diam			-
	Trade creditors		758 2.670	10.625
	Corporation tax		3,670 3,025	10,635 2,499
	Other taxes and social security costs Directors' current accounts		5,025 624	2,499
	Other creditors		884	2,975
	Accruals and deferred income		4,088	2,924
	•		13,049	19,033
9	Creditors: amounts falling due after more than one year	-	2002	2001
9	Creditors: amounts falling due after more than one year	ı	£	£
	Other loans		20,000	20,000
	Analysis of loans			
	Wholly repayable within five years		20,000	20,000
			20,000	20,000
	Loan maturity analysis			
	In more than one year but not more than two years		20,000	20,000
10	Provisions for liabilities and charges			
		Commission on indemnity terms	Deferred taxation	Total
		£	£	£
	Balance at 1 January 2002	1,245	1,816	3,061
	Profit and loss account	1,740	-	1,740
	Balance at 31 December 2002	2,985 ————	1,816	4,801
	The deferred tax liability is made up as follows:			
			2002 £	2001 £
				4.040
	Accelerated capital allowances		1,816	1,816

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2002

11	Share capital	2002 £	2001 £
	Authorised 25,000 Ordinary of £ 1 each	25,000	25,000
	Allotted, called up and fully paid 10,000 Ordinary of £ 1 each	10,000	10,000
12	Statement of movements on profit and loss account		Profit and
			loss account £
	Balance at 1 January 2002 Retained loss for the year		14,563 (6,076)
	Balance at 31 December 2002		8,487
13	Reconciliation of movements in shareholders' funds	2002 £	2001 £
	Profit for the financial year Dividends	22,854 (28,930)	49,039 (34,476)
	Proceeds from issue of shares	(6,076)	14,563 10,000
	Net (depletion in)/addition to shareholders' funds Opening shareholders' funds	(6,076) 24,563	24,563
	Closing shareholders' funds	18,487	24,563

14 Financial commitments

At 31 December 2002 the company had annual commitments under non-cancellable operating leases as follows:

	Land a	ınd buildings
	2002	2001
	£	£
Expiry date:		
In over five years	11,600	11,600
		

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2002

15	Directors' emoluments	2002 £	2001 £
	Emoluments for qualifying services	10,500	9,167

16 Transactions with directors

Included within creditors are amounts due from the company to its directors of £20,000 (2001 £20,000).

This amount represents two interest free short term subordinated loans of £10,000.

Included within turnover is introductory commission of £NIL (2001 £71,065).

This represents commissions on business placed by the directors, as agents for the company.

17 Employees

Number of employees

The average monthly number of employees (including directors) during the year was:

	2002 Number	2001 Number
Administration		8
Employment costs	£	£
Wages and salaries Social security costs	60,622 2,547	51,125 2,450
	63,169	53,575

18 Control

The ultimate contol of the company is held by the directors, by virtue of their shareholdings as set out on page 1 of these financial statements.