Registered number: 04032262 England and Wales

ESCALA LIMITED DIRECTORS' REPORT AND ACCOUNTS YEAR TO 31 MARCH 2004



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ESCALA LIMITED

REPORT OF THE DIRECTORS

The directors present their report with the accounts of the company for the year to 31 March 2004.

Principal activity

The principal activity of the company is the provision of training and consultancy services in computer based technologies.

Directors

The directors in office in the year and their interests in the company's issued ordinary share capital were as follows:

	31 March 2004	31 March 2003
J R Tobin	2	2
S A Edwards	3	3

Political and charitable contributions

The company has not made any political or charitable contributions.

The above report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

Signed on behalf of the board of directors

J R Tobin

J R Tobin
Company Secretary

Approved by the board: 10 November/2004

ESCALA LIMITED

PROFIT AND LOSS ACCOUNT

YEAR TO 31 MARCH 2004

Last year £		Notes	This year £
201,532	TURNOVER	2	135,520
130,445	COST OF SALES		82,710
71,087	GROSS PROFIT		52,810
	less:		
67,125	ADMINISTRATIVE EXPENSE	ES	39,129
3,962	OPERATING PROFIT	3	13,681
243	INTEREST RECEIVABLE		35_
4,205	PROFIT BEFORE AND AFTER TAXATION		13,716

The notes on pages 5 and 6 form part of these accounts.

ESCALA LIMITED BALANCE SHEET AS AT 31 MARCH 2004

Last year £		Notes	This year £
5,401	FIXED ASSETS Tangible assets	4	4,051
5,083 <u>8,629</u> 13,712	CURRENT ASSETS Debtors Cash at bank and in hand	5	34,508 772 35,280
9,873	CREDITORS Amounts falling due within o NET CURRENT ASSETS	ne year 6	17,514 17,766
9,240	NET ASSETS CAPITAL AND RESERVES		<u>21,817</u>
5 15,095 (<u>5,860</u>) <u>9,240</u>	Called up share capital Director's loan accounts Profit and loss account SHAREHOLDERS' FUNDS	7 8	5 13,956 7,856 21,817

For the period ended 31 March 2004, the company was entitled to exemption from audit under section 249(A)(1) Companies Act 1985; and no notice has been deposited under section 249B(2). The directors acknowledge their responsibilities for ensuring that the company keeps accounting records which comply with section 221 of the Act and preparing accounts which give a true and fair view of the state of affairs of the company as at the end of the period, and of its profit or loss for the period, in accordance with the requirements of section 226, and which otherwise comply with the requirements of the Companies Act 1985, so far as applicable to the company.

These accounts have been prepared in accordance with the special provisions relating to small companies within Part VII of the Companies Act 1985 and with the Financial Reporting Standard for Smaller Entities (effective June 2002).

Signed on behalf of the board of directors

S A Edwards Director

Approved by the board: 10 November 2004

The notes on pages 5 and 6 form part of these accounts.

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ESCALA LIMITED NOTES TO THE ACCOUNTS – 31 MARCH 2004

1. Accounting policies

Basis of accounting:

The accounts have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective June 2002).

Turnover:

Turnover represents net invoiced fees for services provided, excluding VAT.

Tangible fixed assets:

Depreciation is provided at an annual rate of 25% of the reducing balance to write of the cost of office equipment over its useful economic life.

Foreign currencies:

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit or loss.

2. Turnover

Turnover attributable to geographical markets outside the United Kingdom amounted to 15% (31 March 2003: 2%).

3. Operating profit

Profit on ordinary activities is stated after charging:

	31 March 2004	31 March 2003
	£	£
Depreciation of tangible fixed asset	s 1,350	1,800
Operating lease charges	<u>2,000</u>	2,000
Directors emoluments	48,208	<u>40,450</u>

ESCALA LIMITED NOTES TO THE ACCOUNTS -- 31 MARCH 2004

4.	Tangible fixed assets	31 March 2004 £	31 March 2003 £
	Office machinery and equipment		
	Cost at 31 March 2003 Additions	7,403 	808 <u>6,595</u>
	Cost at 31 March 2004	7,403	7,403
	Depreciation at 31 March 2003 Charge for the period	2,002 1,350	202 1,800
	Depreciation at 31 March 2004	3,352	2,002
	Net book value 31 March 2004	4,051	<u>5,401</u>
5.	Debtors		
	Trade debtors	34,508	5,083
6.	Creditors		
	Trade creditors Taxation and social security	6,161 11,353 17,514	5,160 4,713 9,873
7.	Called up share capital		
	Authorised 10,000 ordinary shares of £1 each	10,000	10,000
	Allotted, called up and fully paid 1 share of £1	5	5

8. Transactions with directors

The directors have made loans to the company to meet working capital requirements. These loans are interest free and have no fixed term.