COMPANY REGISTRATION NUMBER 4021839

NOVAGRAAF IP UK LIMITED AND SUBSIDIARIES FINANCIAL STATEMENTS FOR 31 DECEMBER 2003



HIGGINS FAIRBAIRN & CO.

Chartered Accountants & Registered Auditors
71 Duke Street
Mayfair
London W1K 5NY

FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2003

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NOVAGRAAF IP UK LIMITED AND SUBSIDIARIES OFFICERS AND PROFESSIONAL ADVISERS

The director Novagraaf Finance B.V.

Company secretary Parmindar S. Kalra

Registered office Parchment House

13 Northburgh Street

London EC1V 0JP

Auditors Higgins Fairbairn & Co.

Chartered Accountants & Registered Auditors

71 Duke Street

Mayfair

London W1K 5NY

Bankers ING Bank DK Amsterdam

Amstelplein 1 HA Amsterdam

1096

THE DIRECTOR'S REPORT

YEAR ENDED 31 DECEMBER 2003

The director has pleasure in presenting his report and the financial statements of the group for the year ended 31 December 2003.

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was that of a holding company for its trade mark and patent businesses in the UK.

RESULTS AND DIVIDENDS

The trading results for the year, and the group's financial position at the end of the year are shown in the attached financial statements.

The director has not recommended a dividend.

THE DIRECTOR AND HIS INTERESTS IN SHARES OF THE PARENT COMPANY

The director who served the company during the year together with its beneficial interests in the shares of the parent company was as follows:

Ordinary shares of £1 in the parent company

тие рагент сотрану	umary shares of £1 th
At	At
1 January 2003	31 December 2003
1,357,529	1,357,529

DIRECTOR'S RESPONSIBILITIES

Novagraaf Finance B.V.

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group at the end of the year and of the group's profit or loss for the year then ended. In preparing those financial statements, the director is required to:

select suitable accounting policies, as described on pages 10 to 11, and then apply them consistently;

make judgements and estimates that are reasonable and prudent;

state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and to enable him to ensure that the financial statements comply with the Companies Act 1985. The director is also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

THE DIRECTOR'S REPORT (continued)

YEAR ENDED 31 DECEMBER 2003

DONATIONS

During the year the group made the following contributions:

	2003	2002
	${f \pounds}$	£
Charitable	25	25

AUDITORS

A resolution to re-appoint Higgins Fairbairn & Co. as auditors for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985.

Registered office: Parchment House 13 Northburgh Street London EC1V 0JP Signed by

Novagraal Finance B.V.

Approved by the director on March 2004.

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS

YEAR ENDED 31 DECEMBER 2003

We have audited the financial statements on pages 6 to 20 which have been prepared under the historical cost convention and the accounting policies set out on pages 10 to 11.

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTOR AND AUDITORS

As described in the Statement of Director's Responsibilities the company's director is responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Director's Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding director's remuneration and transactions with the company is not disclosed.

We read the Director's Report and consider the implications for our report if we become aware of any apparent misstatements within it.

BASIS OF AUDIT OPINION

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS (continued)

YEAR ENDED 31 DECEMBER 2003

OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs and of the group as at 31 December 2003 and of the profit of the group for the year then ended, and have been properly prepared in accordance with the Companies Act 1985.

HIGGINS FAIRBAIRN & CO.

Higgin Faideain . Co.

Chartered Accountants & Registered Auditors

71 Duke Street Mayfair London W1K 5NY

15 March 2004

GROUP PROFIT AND LOSS ACCOUNT

YEAR ENDED 31 DECEMBER 2003

		2003	2002 (restated)
	Note	£	£
GROUP TURNOVER	2	4,656,332	4,191,356
Cost of sales		1,819,790	1,630,835
GROSS PROFIT		2,836,542	2,560,521
Distribution costs Administrative expenses Other operating income		27,097 2,455,946 (1,061)	31,901 2,472,356 (13,620)
OPERATING PROFIT	3	354,560	69,884
Interest receivable and similar income Interest payable	6	3,855 (39,115)	3,282 (57,158)
PROFIT ON ORDINARY ACTIVITIES BEF	ORE	319,300	16,008
Tax on profit on ordinary activities	7	176,656	84,916
RETAINED PROFIT/(LOSS) FOR THE FINANCIAL YEAR	8	142,644	(68,908)

All of the activities of the group are classed as continuing.

The company has taken advantage of section 230 of the Companies Act 1985 not to publish its own Profit and Loss Account.

NOVAGRAAF IP UK LIMITED AND SUBSIDIARIES GROUP STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES YEAR ENDED 31 DECEMBER 2003

	2003	2002 (restated)
Due fal/(I) for the formula I	£	£
Profit/(Loss) for the financial year attributable to the shareholders of the parent company	142,644	(68,908)
Total recognised gains and losses relating to the year Prior year adjustment (see note 9)	142,644 (22,804)	(68,908) (44,455)
Total gains and losses recognised since the last annual report	119,840	(113,363)

GROUP BALANCE SHEET

31 DECEMBER 2003

		200	3	200	2
	Note	£	£	£	(restated) \pounds
FIXED ASSETS					
Intangible assets	10		908,935		1,159,048
Tangible assets	11		155,405		154,656
			1,064,340		1,313,704
CURRENT ASSETS					
Work in progress	13	194,184		230,586	
Debtors	14	962,628		851,408	
Cash at bank		556,505		360,595	
Chinitory		1,713,317		1,442,589	
CREDITORS: Amounts falling due within one year	15	779,185		942,888	
NET CURRENT ASSETS		 	934,132		499,701
TOTAL ASSETS LESS CURRENT	LIABI	LITIES	1,998,472		1,813,405
CREDITORS: Amounts falling due					
after more than one year	16		598,588		507,507
			1,399,884		1,305,898
PROVISIONS FOR LIABILITIES A		HARGES			
Deferred taxation	18		5,434		-
			1,394,450		1,305,898
CAPITAL AND RESERVES					
Called-up equity share capital	22		1,357,529		1,357,529
Profit and loss account	23		95,393		(47,234)
Foreign currency retranslation reserve	-		(58,472)		(4,397)
SHAREHOLDERS' FUNDS	24		1,394,450		1,305,898

These financial statements were approved and signed by the director on 1.2. March 2004.

Novagraaf Finance B.V.

COMPANY BALANCE SHEET

31 DECEMBER 2003

		200	3	200	
	Note	£	£	£	(restated) £
FIXED ASSETS					
Intangible assets	10		908,935		1,159,048
Investments	12		978,288		978,288
			1,887,223		2,137,336
CURRENT ASSETS					
Cash at bank		106,409		20,986	
CREDITORS: Amounts falling due					
within one year	15	188,398		316,684	
NET CURRENT LIABILITIES			(81,989)	-	(295,698)
TOTAL ASSETS LESS CURRENT	LIABIL	ITIES	1,805,234		1,841,638
CREDITORS: Amounts falling due					
after more than one year	16		598,588		507,507
			1,206,646		1,334,131
CAPITAL AND RESERVES					
Called-up equity share capital	22		1,357,529		1,357,529
Profit and loss account	23		(92,411)		(19,001)
Foreign currency retranslation reserve			(58,472)		(4,397)
SHAREHOLDERS' FUNDS			1,206,646		1,334,131

These financial statements were approved and signed by the director on 45. March 2004.

Novagraaf Finance B.V.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2003

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention, and in accordance with applicable accounting standards.

Basis of consolidation

The consolidated financial statements incorporate the financial statements of the company and all group undertakings. As a consolidated group profit and loss account is published, a separate profit and loss account for the parent company is omitted from the group financial statements by virtue of section 230 of the Companies Act 1985.

Cash flow statement

The director has taken advantage of the exemption in Financial Reporting Standard No 1 (revised) from including a cash flow statement in the financial statements on the grounds that the company is wholly owned and its parent publishes a consolidated cash flow statement.

Turnover

The turnover shown in the group profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax.

Goodwill

Goodwill represents the excess of the cost of acquisition over the fair value of the separable net assets of the business acquired. Goodwill is capitalised and amortised on a straight line basis (subject to impairment tests) over its useful economic life of not more than 7 years in accordance with FRS 10 and group policy.

Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Goodwill

- Over 7 years

Fixed assets

All fixed assets are initially recorded at cost.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2003

1. ACCOUNTING POLICIES (continued)

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Leasehold Improvements

- Over period of lease

Fixtures & Fittings

- 10% straight line

Computer Equipment

- 25% straight line

Office Equipment

- 25% straight line

Work in progress

Work in progress is valued on the basis of direct costs. Provision is made for any foreseeable losses where appropriate. No element of profit is included in the valuation of unbilled direct costs.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

Deferred taxation

Deferred tax is recognised in respect of all timing difference that have originated but not reversed at the balance sheet date where the transactions or events have occurred at that date that will result in the obligation to pay more, or the right to pay less or to receive more tax.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on the tax rates and laws enacted or substantively enacted on the balance sheet date.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

Differences arising from translation of long term loan from the holding company are taken direct to reserves.

Investments

Investments are held as fixed assets and stated at cost less provision for any impairment in value.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2003

2. TURNOVER

The turnover and profit before tax are attributable to the one principal activity of the group. An analysis of turnover is given below:

,	2003	2002 (restated)
	£	£
United Kingdom	4,656,332	4,191,356

3. OPERATING PROFIT

Operating profit is stated after charging/(crediting):

	2003	2002 (restated)
	£	£
Directors' emoluments	564,753	542,451
Amortisation	250,113	250,113
Depreciation of owned fixed assets Auditors' remuneration	27,296	39,524
- as auditors	40,900	41,477
Operating lease costs:		
Plant and equipment	3,010	8,413
Vehicles	20,223	24,328
Net loss/(profit) on foreign currency translation	832	(10,377)
*Exceptional items	$(\underline{20,040})$	15,000

^{*}This is a provision for legal fees and a bonus in connection with a claim by an ex-director of a subsidiary, now written back as the matter has been resolved.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2003

4. PARTICULARS OF EMPLOYEES

The average number of staff employed by the group during the financial year amounted to:

	2003	2002
		(restated)
	No	No
Number of administrative staff	23	28
Number of management staff	13	13
	36	41
The aggregate payroll costs of the above were:		
	2003	2002
		(restated)
	£	£
Wages and salaries	1,175,389	1,190,364
Social security costs	123,640	128,866
Other pension costs	87,348	86,879
	1,386,377	1,406,109
		·

5. DIRECTORS' EMOLUMENTS

The directors' aggregate emoluments in respect of qualifying services were:

	2003	2002
	£	(restated) £
Emoluments receivable	564,753	542,451
Value of company pension contributions to money	,	,
purchase schemes	43,122	42,605
	607,875	585,056
Emoluments of highest paid director:		
	2003	2002 (restated)
	£	£
Total emoluments (excluding pension contributions): Value of company pension contributions to money	144,972	138,511
purchase schemes	15,962	16,887
	160,934	155,398
		

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2003

5. DIRECTORS' EMOLUMENTS (continued)

The number of directors who are accruing benefits under company pension schemes was as follows:

		2003	2002 (restated)
		No	No
	Money purchase schemes	<u></u>	6
6.	INTEREST PAYABLE		
		2003	2002 (restated)
		£	(restated) £
	Interest on holding company loan	39,115	<u>57,158</u>
7.	TAX ON PROFIT ON ORDINARY ACTIVITIES		
		2003	2002
		£	(restated) £
	Current tax:	~	~
	In respect of the year: UK Corporation tax based on the results for the year		
	at 30% (2002 - 30%)	170,528	85,610
	Total current tax	170,528	85,610
	Deferred tax:		
	Increase/(decrease) in deferred tax provision	6,128	(694)
	Tax on profit on ordinary activities	176,656	84,916

8. LOSS ATTRIBUTABLE TO MEMBERS OF THE PARENT COMPANY

The loss dealt with in the accounts of the parent company was £(73,393) (2002 – Profit £41,211).

9. PRIOR YEAR ADJUSTMENT

This arises from retranslation of a long term loan from the holding company, denominated in Euros. The 2002 financial statements have been restated to include a foreign currency retranslation reserve arising from the long term loan.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2003

10. INTANGIBLE FIXED ASSETS

Group and company	Goodwill £
COST	
At 1 January 2003 and 31 December 2003	1,750,790
AMORTISATION	
At 1 January 2003	591,742
Charge for the year	250,113
At 31 December 2003	841,855
NET BOOK VALUE	
At 31 December 2003	908,935
At 31 December 2002	1,159,048
1 17 V A - TTT111 V V A B T V -	1,155,010

11. TANGIBLE FIXED ASSETS

Group	Leasehold Improvements £	Fixtures & Fittings	Computer Equipment	Office Equipment £	Total £
COST		-	-		-
At 1 January 2003 Additions	130,841 —	55,101 730	302,826 26,710	24,092 605	512,860 28,045
At 31 December 2003	130,841	55,831	329,536	24,697	540,905
DEPRECIATION					
At 1 January 2003	28, 549	38,872	271,710	19,073	358,204
Charge for the year	5,219	3,293	15,717	3,067	27,296
At 31 December 2003	33,768	42,165	287,427	22,140	385,500
NET BOOK VALUE					
At 31 December 2003	97,073	13,666	42,109	2,557	155,405
At 31 December 2002	102,292	16,229	31,116	5,019	154,656

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2003

12. INVESTMENTS

Company	Group companies
COST	£
At 1 January 2003 and 31 December 2003	978,288
NET BOOK VALUE At 31 December 2003	978,288
At 31 December 2002	978,288

13. WORK IN PROGRESS

	Group		Company	
	2003	2002	2003	2002
		(restated)		
	£	£	£	£
Unbilled direct costs	194,184	230,586	_	_

14. DEBTORS

	Group		Compa	ny
	2003	2002 (restated)	2003	2002
	£	£	£	£
Trade debtors	819,047	746,630	_	
Amounts owed by group undertakings	25,738	10,160	_	_
Other debtors	6,088	3,392	_	_
Deferred tax (Note 18)	–	694	_	_
Prepayments and accrued income	111,755	90,532	_	_
	0.62.620	051 400		
	962,628	851,408 ———	-	

15. CREDITORS: Amounts falling due within one year

	Group		Group Con		Compa	any
	2003	2002 (restated)	2003	2002		
	£	£	£	£		
Bank loans and overdrafts	2,214	13,699	_	_		
Trade creditors	318,772	407,216	_			
Amounts owed to group undertakings	74,973	170,995	159,944	308,684		
Corporation tax	62,318	34,793	·	_		
PAYE and social security	60,486	75,689				
VAT	124,667	112,527				
Other creditors	5,300	4,387				
Accruals and deferred income	130,455	123,582	28,454	8,000		
	779,185	942,888	188,398	316,684		
						

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2003

16. CREDITORS: Amounts falling due after more than one year

Group		Group Company	
2003	2002	2003	2002
	(restated)		
£	£	£	£
98,588	507,507	598,588	507,507
	2003 £	2003 2002 (restated) £ £	2003 2002 2003 (restated) £ £

17. PENSIONS

The group operates a defined contribution scheme. The assets of the scheme are held separately from those of the company in an independently administrated fund. The pension cost charge represents contributions payable by the group and amounted to £87,348 (2002: £86,879). There were no outstanding or pre-paid contributions at the balance sheet date.

18. DEFERRED TAXATION

The movement in the deferred taxation provision during the year was:

	Group		Company	
	2003	2002 (restated)	2003	2002
	£	£	£	£
Asset brought forward	(694)	_		_
Increase/(Decrease) in provision	6,128	(694)	_	_
Provision/Asset carried forward	5,434	(694)		
		<u></u>		

19. COMMITMENTS UNDER OPERATING LEASES

At 31 December 2003 the group had annual commitments under non-cancellable operating leases as set out below.

Group 2003		20	02	
	Land and		Land and	
	buildings	Other items	Buildings (rest	Other items
	£	£	£	£
Operating leases which expire:				
Within 1 year	_	-	-	11,803
Within 2 to 5 years	108,667	14,256	15,167	4,684
After more than 5 years	36,780	-	130,280	740
	145,447	14,256	145,447	17,227

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2003

20. CONTINGENCIES

	2003	2002
	£	(restated) £
Guarantees of group undertakings' bank indebtedness (Maximum bank facility)	3,027,853	2,801,862

The European group bank indebtedness is secured by a first fixed charge and debenture on the UK group companies' assets and goodwill, together with a negative pledge from each group company.

21. RELATED PARTY TRANSACTIONS

During the year, the group earned fees of £152,233 (2002: £143,288) from non-UK group companies. The amount owed on the sales ledger is £14,983 (2002: £18,123). The group also paid fees of £51,380 (2002: £55,965) to non-UK group companies. The amount owed on the purchase ledger is £5,302 (2002: £5,354)

Management charges of £155,466 (2002: £84,850) were paid to the ultimate holding company, Novagraaf Holding B.V. Management charges of £Nil (2002: £10,160) were received from Novagraaf Holding B.V.

Interest of £39,115 (2002: £57,158) was charged by Novagraaf Finance B.V. (formerly known as Vredezicht's Gravenhage 80 B.V.), which is a group company. Of the amount charged £18,074 (2002: £Nil) was outstanding at the year end.

All transactions were on an arms length basis.

22. SHARE CAPITAL

Authorised share capital:

1,357,529 Ordinary shares of £1 each		2003 £ 1,357,529		2002 £ 1,357,529
Allotted, called up and fully paid:	200	13	200	12
Ordinary shares of £1 each	No 1,357,529	£ 1,357,529	No 1,357,529	£ 1,357,529

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2003

23. RESERVES

Group	Profit and loss
•	account
	(restated)
	£
At 1 January 2003	(28,827)
Prior year adjustment (note 9)	(22,804)
Restated balance brought forward	(51,631)
Retained profit for the year	142,644
Other direct charges/credits (re prior year)	4,380
Balance carried forward	95,393

Company	Profit and loss	
	account	
	(restated)	
	£	
At 1 January 2003	(594)	
Prior year adjustment (note 9)	(22,804)	
Restated balance brought forward	(23,398)	
Loss for the year	(73,393)	
Other direct charges/credits (re prior year)	4,380	
Balance carried forward	(92,411)	

24. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2003		2002	
Profit/(Loss) for the financial year	£	£ 142,644	£	(restated) £ (68,908)
Other direct charges/credits (re prior year) *Foreign currency losses on translation		4,380		
of long term loan		(58,472)		(4,397)
Net addition/(reduction) to funds Opening shareholders' equity funds Prior year adjustment (see note 9)	1,328,702 (22,804)	88,552	1,423,658 (44,455)	(73,305)
	.	1,305,898		1,379,203
Closing shareholders' equity funds		1,394,450		1,305,898

^{*}An amount of £54,075 (2002: £4,397) was transferred to the foreign currency loss reserve arising from translation of a long term loan from the holding company.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2003

25. SUBSIDIARIES

The following companies, which are all trade mark and patent agents, are the principal subsidiary undertakings of the Group at 31st December 2003:

- (1) Novagraaf Limited
- (2) J.E. Evans-Jackson & Co Limited
- (3) William A. Shepherd & Son Limited
- (4) William Jones Limited
- (5) Novagraaf Patents Limited

All the above companies are 100% owned, located and registered in the United Kingdom, and have been included in the consolidated accounts

26. ULTIMATE PARENT COMPANY

The immediate holding company is Novagraaf Finance B.V. (formerly known as Vredezicht's Gravenhage 80 B.V.) which is incorporated in the Netherlands. The director regards Novagraaf Holding B.V, which is also incorporated in the Netherlands, as the ultimate holding company