### STRATEGIC REPORT, REPORT OF THE DIRECTORS AND

### AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2021

**FOR** 

### FREELAND HORTICULTURE LTD

D.R.E. & Co. (Audit) Limited 7 Lower Brook Street Oswestry Shropshire SY11 2HG

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### FREELAND HORTICULTURE LTD

# COMPANY INFORMATION FOR THE YEAR ENDED 30 SEPTEMBER 2021

| DIRECTORS:         | G Longmuir<br>P H Thornton   |
|--------------------|--|
| SECRETARY:         | Mrs P J Lambourne  |
| REGISTERED OFFICE: | Rosedale Nursery<br>College Road<br>Hextable<br>Kent<br>BR8 7LT                            |
| REGISTERED NUMBER: | 04015968 (England and Wales)   |
| AUDITORS:          | D.R.E. & Co. (Audit) Limited<br>7 Lower Brook Street<br>Oswestry<br>Shropshire<br>SY11 2HG |

#### STRATEGIC REPORT FOR THE YEAR ENDED 30 SEPTEMBER 2021

The directors present their strategic report for the year ended 30 September 2021.

#### REVIEW OF BUSINESS

Freeland has seen 20-2021 stabilise after the uncertainty of the previous Covid year. The soil business and the recycling business have seen a strong level of sales with consistent tonnages of green waste entering the compost sites. Our direct sales approach is the key to gaining and sustaining the sale of topsoil as Freeland does not use distributors as the route to market. As we are a national business, most sites exceeded whilst others returned to normal levels of sales after the Covid year.

We have a number of additional soil sites in the pipeline and these will open 2022 which will increase the level of total sales in new areas of the country we don't currently participate.

Year-end September 2021 has seen the company increase both its turnover and profit when compared to the previous year.

Much attention is now focussed on the margin of the business and having the systems in place to better control stock and in turn the margin - our policy of replacing the older plant and equipment has also introduced greater reliability in the production so fewer days are lost through breakdowns

The topsoil business has had a good year with increased sales from the sites - we believe some of the projects we were on were postponed from the previous year as a result of the lock down. Brexit has not had any real direct effect on the business that we can see and our market place to include ground work contractors and landscapers continued as normal.

Freeland has had staff employed for many years and we continue to be selective in choosing additional staff who fit in with the existing operation and its expansion plans.

Topsoil supply has now become highly technical business and most soils sold to projects are re-tested by third party consultants and the data obtained has to match the data submitted by the supplier and the parameters analysed must be within the upper threshold limits set for the landscape scheme. With Freeland's in house soil science technical expertise, it puts the company in a strong position.

#### ON BEHALF OF THE BOARD:

G Longmuir - Director

11 April 2022

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 SEPTEMBER 2021

The directors present their report with the financial statements of the company for the year ended 30 September 2021.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of production and supply of topsoil.

#### DIVIDENDS

Interim dividends were paid during the year ended 30 September 2021 on the following dates:

30/10/2020 £100,000 31/01/2021 £80,000 23/04/2021 £80,000 30/07/2021 £70,000

The directors recommend that no final dividend be paid.

The total distribution of dividends for the year ended 30 September 2021 will be £330,000.

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 October 2020 to the date of this report.

G Longmuir P H Thornton

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 SEPTEMBER 2021

### **AUDITORS**

The auditors, D.R.E. & Co. (Audit) Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

### ON BEHALF OF THE BOARD:

G Longmuir - Director

11 April 2022

#### Opinion

We have audited the financial statements of Freeland Horticulture Ltd (the 'company') for the year ended 30 September 2021 which comprise the Statement of Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 September 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- -the engagement partner ensured that the engagement team collectively had the appropriate competence, capabilities and skills to identify or recognise non-compliance with applicable laws and regulations;
- -we identified the laws and regulations applicable to the company through discussions with directors and other management, and from our commercial knowledge and experience of the client's operating sector;
- -we focused on specific laws and regulations which we considered may have a direct material effect on the financial statements or the operations of the company, including the Companies Act 2006, taxation legislation, employment, environmental and health and safety legislation;
- -we assessed the extent of compliance with the laws and regulations identified above through making enquiries of management; and
- -identified laws and regulations were communicated within the audit team regularly and the team remained alert to instances of non-compliance throughout the audit.

We assessed the susceptibility of the company's financial statements to material misstatement, including obtaining an understanding of how fraud might occur, by:

- -making enquiries of management as to their knowledge of actual, suspected and alleged fraud; and
- -reviewing the client's system notes and internal controls.

To address the risk of fraud through management bias and override of controls, we:

- -performed analytical procedures to identify any unusual or unexpected relationships;
- -tested journal entries to identify unusual transactions;
- -assessed whether judgements and assumptions made in determining the accounting estimates set out in note 3 were indicative of potential bias;
- -investigated the rationale behind significant or unusual transactions.

In response to the risk of irregularities and non-compliance with laws and regulations, we designed procedures which included, but were not limited to:

- -agreeing financial statement disclosures to underlying supporting documentation;
- reading the minutes of meetings of those charged with governance;
- -enquiring of management as to actual and potential litigation and claims;
- -reviewing correspondence with HMRC.

There are inherent limitations in our audit procedures described above. The more removed that laws and regulations are from financial transactions, the less likely it is that we would become aware of non-compliance. Auditing standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of the directors and other management and the inspection of regulatory and legal correspondence, if any.

Material misstatements that arise due to fraud can be harder to detect than those that arise from error as they may involve deliberate concealment or collusion.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Aled Davies FCCA (Senior Statutory Auditor) for and on behalf of D.R.E. & Co. (Audit) Limited 7 Lower Brook Street Oswestry Shropshire SY11 2HG

11 April 2022

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 SEPTEMBER 2021

|  | Notes | 30.9.21<br>£                     | 30.9.20<br>£             |
|--|-------|----------------------------------|--------------------------|
| TURNOVER   |       | 13,218,505                       | 11,228,118               |
| Cost of sales GROSS PROFIT                                   |       | $\frac{(10,393,690)}{2,824,815}$ | (8,939,993)<br>2,288,125 |
| Administrative expenses                                      |       | <u>(2,077,690)</u><br>747,125    | (2,037,086)<br>251,039   |
| Other operating income OPERATING PROFIT                      | 5     | <u>11,109</u><br>758,234         | 197,131<br>448,170       |
| Interest receivable and similar income                       |       | <del>60</del> <del>758,294</del> | 876<br>449,046           |
| Interest payable and similar expenses PROFIT BEFORE TAXATION | 6     | (26,601)<br>731,693              | (25,872)<br>423,174      |
| Tax on profit PROFIT FOR THE FINANCIAL YEAR                  | 7     | (156,973)<br>574,720             | (65,113)<br>358,061      |
| OTHER COMPREHENSIVE INCOME<br>TOTAL COMPREHENSIVE INCOME     |       | <del>_</del>                     |                          |
| FOR THE YEAR   |       | <u>574,720</u>                   | 358,061                  |

# BALANCE SHEET 30 SEPTEMBER 2021

|   |       | 30.9.     | .21       | 30.9.20   |           |
|---|-------|-----------|-----------|-----------|-----------|
|   | Notes | £         | £         | £         | £         |
| FIXED ASSETS                            |       |           |           |           |           |
| Tangible assets                         | 9     |           | 1,460,709 |           | 1,183,651 |
| CURRENT ASSETS                          |       |           |           |           |           |
| Stocks                                  | 10    | 472,242   |           | 460,031   |           |
| Debtors                                 | 11    | 2,863,535 |           | 2,650,829 |           |
| Cash at bank                            | 12    | 1,650,815 |           | 1,146,926 |           |
|   |       | 4,986,592 | _         | 4,257,786 |           |
| CREDITORS                               |       |           |           | . /       |           |
| Amounts falling due within one year     | 13    | 3,353,118 |           | 2,856,389 |           |
| NET CURRENT ASSETS                      |       |           | 1,633,474 |           | 1,401,397 |
| TOTAL ASSETS LESS CURRENT               |       |           |           | _         |           |
| LIABILITIES                             |       |           | 3,094,183 |           | 2,585,048 |
|   |       |           |           |           |           |
| CREDITORS                               |       |           |           |           |           |
| Amounts falling due after more than one |       |           |           |           |           |
| year                                    | 14    |           | (600,983) |           | (463,219) |
|   |       |           |           |           |           |
| PROVISIONS FOR LIABILITIES              | 17    |           | (226,117) | _         | (99,466)  |
| NET ASSETS                              |       |           | 2,267,083 | _         | 2,022,363 |
| CAPITAL AND RESERVES                    |       |           |           |           |           |
| Called up share capital                 | 18    |           | 100       |           | 100       |
| Retained earnings                       | 10    |           | 2,266,983 |           | 2,022,263 |
| SHAREHOLDERS' FUNDS                     |       |           | 2,267,083 | _         | 2,022,363 |
| SHAREHULDERS FUNDS                      |       |           | 2,207,003 | _         | 2,022,303 |

The financial statements were approved by the Board of Directors and authorised for issue on 11 April 2022 and were signed on its behalf by:

G Longmuir - Director

### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 SEPTEMBER 2021

|   | Called up<br>share<br>capital<br>£ | Retained<br>earnings<br>£         | Total<br>equity<br>£              |
|---|------------------------------------|-----------------------------------|-----------------------------------|
| Balance at 1 October 2019   | 100                                | 1,954,202                         | 1,954,302                         |
| Changes in equity Dividends Total comprehensive income Balance at 30 September 2020 | 100                                | (290,000)<br>358,061<br>2,022,263 | (290,000)<br>358,061<br>2,022,363 |
| Changes in equity Dividends Total comprehensive income Balance at 30 September 2021 | 100                                | (330,000)<br>574,720<br>2,266,983 | (330,000)<br>574,720<br>2,267,083 |

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2021

|  | NT .  | 30.9.21                     | 30.9.20          |
|--|-------|-----------------------------|------------------|
|  | Notes | £                           | £                |
| Cash flows from operating activities       |       |                             |                  |
| Cash generated from operations             | l     | 1,483,376                   | 931,753          |
| Interest element of hire purchase payments |       |                             |                  |
| paid                                       |       | (26,601)                    | (25,872)         |
| Tax paid                                   |       | (95,683)                    | 49,311           |
| Net cash from operating activities         |       | 1,361,092                   | 955,192          |
|  |       |                             | <u> </u>         |
| Cash flows from investing activities       |       |                             |                  |
| Purchase of tangible fixed assets          |       | (801,710)                   | (206,659)        |
| Sale of tangible fixed assets              |       | 6,500                       | 21,000           |
| Interest received                          |       | 60                          | 876              |
| Net cash from investing activities         |       | (795,150)                   | (184,783)        |
| rest cash from investing activities        |       | (170,100)                   |                  |
| Cash flows from financing activities       |       |                             |                  |
| Movement in hire purchase finance          |       | 267,947                     | (265,185)        |
| Equity dividends paid                      |       | (330,000)                   | (290,000)        |
| Net cash from financing activities         |       | $\frac{(62,053)}{(62,053)}$ | (555,185)        |
| Net easi from manering activities          |       | (02,033)                    | (333,183)        |
| Increase in cash and cash equivalents      |       | 503,889                     | 215,224          |
| <u>-</u>                                   |       | 303,009                     | 213,224          |
| Cash and cash equivalents at beginning of  | 2     | 1.146.026                   | 021 702          |
| year                                       | 2     | 1,146,926                   | 931,702          |
|  | •     | 4.550.045                   | 1.146.006        |
| Cash and cash equivalents at end of year   | 2     | 1,650,815                   | <u>1,146,926</u> |
|  |       |                             |                  |

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2021

# 1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

|                                       | 30.9.21   | 30.9.20   |
|---------------------------------------|-----------|-----------|
|                                       | £         | £         |
| Profit before taxation                | 731,693   | 423,174   |
| Depreciation charges                  | 518,965   | 437,499   |
| Profit on disposal of fixed assets    | (813)     | (6,251)   |
| Finance costs                         | 26,601    | 25,872    |
| Finance income                        | (60)      | (876)     |
|                                       | 1,276,386 | 879,418   |
| Increase in stocks                    | (12,211)  | (19,819)  |
| Increase in trade and other debtors   | (212,706) | (346,567) |
| Increase in trade and other creditors | 431,907   | 418,721   |
| Cash generated from operations        | 1,483,376 | 931,753   |

#### 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

#### Year ended 30 September 2021

|                              | 30.9.21<br>£     | 1.10.20<br>£ |
|------------------------------|------------------|--------------|
| Cash and cash equivalents    | 1,650,815        | 1,146,926    |
| Year ended 30 September 2020 |                  |              |
|                              | 30.9.20          | 1.10.19      |
|                              | £                | £            |
| Cash and cash equivalents    | <u>1,146,926</u> | 931,702      |

### 3. ANALYSIS OF CHANGES IN NET FUNDS/(DEBT)

| At 1.10.20 | Cash flow                                     | At 30.9.21   |
|------------|---|--|
| £          | £   | £  |
|            |   |  |
| 1,146,926  | 503,889                                       | 1,650,815  |
| 1,146,926  | 503,889                                       | 1,650,815  |
|            |   |  |
| (706,874)  | (267,947)                                     | (974,821)  |
| (706,874)  | (267,947)                                     | (974,821)  |
| 440,052    | 235,942                                       | 675,994  |
|            | £  1,146,926  1,146,926  (706,874)  (706,874) | $\begin{array}{c ccc} & & & & & & \\ \hline 1,146,926 & & & 503,889 \\ \hline 1,146,926 & & 503,889 \\ \hline & & (706,874) & & (267,947) \\ \hline & & (706,874) & & (267,947) \\ \hline \end{array}$ |

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2021

#### 1. STATUTORY INFORMATION

Freeland Horticulture Ltd is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

#### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006.

#### 3. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

The financial statements have been prepared under the historical cost convention.

These financial statements are for the individual entity only.

The financial statements are presented in Sterling (£) rounded to the nearest £1.

#### Going Concern

The financial statements have been prepared on a going concern basis as the directors are of the opinion that the Company will be able to pay its liabilities as and when they fall due.

The directors have reached this conclusion after assessing the Company's future cash and funding requirements along with budgets and medium term plans.

#### Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at historic purchase cost less accumulated depreciation. Cost includes the original purchase price of the asset and the costs attributable to bringing the asset to its working condition for its intended use.

#### Depreciation

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value based on prices prevailing at the date of acquisition of each asset evenly over its expected useful life, as follows:

Plant and machinery - 12.5% - 50%

Motor vehicles - 25%

Computer and office equipment - 25% - 33%

Leasehold improvements - length of lease

No depreciation is provided for on the Freehold land.

#### Stocks

Stocks are stated at the lower of cost and net realisable value. Cost includes all costs incurred in bringing each product to its present location and condition, as follows:

Raw materials, consumables and goods for resale

- purchase cost on a first in, first out basis

Work in progress and finished goods

- cost of direct materials and labour plus attributable overheads based on a normal level of activity.

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

#### 3. ACCOUNTING POLICIES - continued

#### **Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Statement of Comprehensive Income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Research and development

Expenditure on research and development is written off in the year in which it is incurred.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

#### **Operating lease commitments**

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term.

#### Financial instruments

Basic financial instruments are recognised at amortised cost.

#### 4. EMPLOYEES AND DIRECTORS

|   | 30.9.21 | 30.9.20 |
|---|---------|---------|
|   | £       | £       |
| Wages and salaries  | 573,406 | 590,432 |
| Social security costs   | 69,104  | 70,174  |
| Other pension costs   | 31,020  | 33,756  |
|   | 673,530 | 694,362 |
| The average number of employees during the year was as follows: |         |         |
|   | 30.9.21 | 30.9.20 |
| Production  | 32      | 33      |
| Administration  | 10      | 12      |
|   | 42      | 45      |

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

### 4. EMPLOYEES AND DIRECTORS - continued

|    |  | 30.9.21<br>€                         | 30.9.20<br>€                           |
|----|--|--------------------------------------|--|
|    | Directors' remuneration Directors' pension contributions to money purchase schemes                 | 172,689<br>7,119                     | 156,478<br>7,119                       |
|    | The number of directors to whom retirement benefits were accruing was as follows:                  |                                      |  |
|    | Money purchase schemes   | 1                                    | 1                                      |
| 5. | OPERATING PROFIT   |                                      |  |
|    | The operating profit is stated after charging/(crediting):   |                                      |  |
|    | Depreciation - owned assets Profit on disposal of fixed assets Auditors' remuneration              | 30.9.21<br>£<br>518,965<br>(813)<br> | 30.9.20<br>£<br>437,499<br>(6,251)<br> |
| 6. | INTEREST PAYABLE AND SIMILAR EXPENSES  | 30.9.21<br>£                         | 30.9.20<br>£                           |
|    | Hire purchase  | <u>26,601</u>                        | <u>25,872</u>                          |
| 7. | TAXATION   |                                      |  |
|    | Analysis of the tax charge The tax charge on the profit for the year was as follows:  Current tax: | 30.9.21<br>£                         | 30.9.20<br>£                           |
|    | UK corporation tax (Over) under provision Total current tax  | 29,306<br>1,016<br>30,322            | 94,667                                 |
|    | Deferred tax Tax on profit   | 126,651<br>156,973                   | (29,554)<br>65,113                     |

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

### 7. **TAXATION - continued**

### Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

|    |   |                           | 30.9.21<br>€               | 30.9.20<br>£           |
|----|---|---------------------------|----------------------------|------------------------|
|    | Profit before tax   |                           | 731,693                    | 423,174                |
|    | Profit multiplied by the standard rate of corporation tax in the UK of 19% (2020 - 19%) | <b>΄</b> ο                | 139,022                    | 80,403                 |
|    | Effects of:   |                           |                            |                        |
|    | Expenses not deductible for tax purposes  |                           | 870                        | 643                    |
|    | Capital allowances in excess of depreciation  |                           | (78,269)                   | -                      |
|    | Depreciation in excess of capital allowances  |                           | -                          | 34,033                 |
|    | Pension timing difference   |                           | (83)                       | 115                    |
|    | Research and development claim  |                           | (31,979)                   | (20,189)               |
|    | Group relief Deferred tax charge  |                           | (255)<br>126,651           | (338)                  |
|    | Under provision from previous year  |                           | 1,016                      | (29,554)               |
|    | Total tax charge  |                           | 156,973                    | 65,113                 |
|    | Total tax charge  |                           | <u> 130,973</u>            |                        |
| 8. | DIVIDENDS   |                           |                            |                        |
|    |   |                           | 30.9.21                    | 30.9.20                |
|    |   |                           | £                          | £                      |
|    | Ordinary shares of £0.50 each   |                           |                            |                        |
|    | Interim   |                           | <u>330,000</u>             | 290,000                |
| 9. | TANGIBLE FIXED ASSETS   |                           |                            |                        |
|    |   |                           | Improvements<br>to         |                        |
|    |   | Freehold<br>property<br>£ | leasehold<br>property<br>£ | Plant and<br>machinery |
|    | COST  | *                         | <i>a</i> .                 | <b></b>                |
|    | At 1 October 2020   | 153,763                   | 269,586                    | 2,985,430              |
|    | Additions   | -                         | -                          | 712,006                |
|    | Disposals   | -                         | -                          | -                      |
|    | At 30 September 2021  | 153,763                   | 269,586                    | 3,697,436              |
|    | DEPRECIATION  |                           |                            | _                      |
|    | At 1 October 2020   | -                         | 216,344                    | 2,162,481              |
|    | Charge for year   | -                         | 26,805                     | 427,416                |
|    | Eliminated on disposal  |                           |                            |                        |
|    | At 30 September 2021  |                           | 243,149                    | 2,589,897              |
|    | NET BOOK VALUE  | 152 5/2                   | 24.427                     | 1 107 520              |
|    | At 30 September 2021  | 153,763                   | <u>26,437</u>              | 1,107,539              |
|    | At 30 September 2020  | 153,763                   | 53,242                     | 822,949                |

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#### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

#### 9. **TANGIBLE FIXED ASSETS - continued**

|                        |           | Computer<br>and     |           |
|------------------------|-----------|---------------------|-----------|
|                        | Motor     | office<br>equipment | Totals    |
|                        | vehicles  |                     |           |
|                        | £         | £                   | £         |
| COST                   |           |                     |           |
| At 1 October 2020      | 323,473   | 46,861              | 3,779,113 |
| Additions              | 88,283    | 1,421               | 801,710   |
| Disposals              | (13,000)  | <u> </u>            | (13,000)  |
| At 30 September 2021   | 398,756   | 48,282              | 4,567,823 |
| DEPRECIATION           |           |                     |           |
| At 1 October 2020      | 170,538   | 46,099              | 2,595,462 |
| Charge for year        | 63,732    | 1,012               | 518,965   |
| Eliminated on disposal | (7,313) _ | <u> </u>            | (7,313)   |
| At 30 September 2021   | 226,957   | 47,111              | 3,107,114 |
| NET BOOK VALUE         |           |                     |           |
| At 30 September 2021   | 171,799   | 1,171               | 1,460,709 |
| At 30 September 2020   | 152,935   | 762                 | 1,183,651 |

Included within the above are assets held under hire purchase agreements.

Assets held on such agreements include plant and machinery with a carrying value of £982,521 (2020: £654,132) and depreciation charges for the year of £248,111 (2020: £147,502).

Motor vehicles held on hire purchase agreements have a carrying value of £63,082 (2020: £57,820) and depreciation charges for the year of £21,287 (2020: £14,053).

#### 10. **STOCKS**

|        | 30.9.21        | 30.9.20 |
|--------|----------------|---------|
|        | £              | £       |
| Stocks | <u>472,242</u> | 460,031 |

Included within the above are raw materials totalling £232,271 (2020: £207,160). The balance relates to finished products.

#### **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR** 11.

|                                  | 30.9.21          | 30.9.20   |
|----------------------------------|------------------|-----------|
|                                  | £                | £         |
| Trade debtors                    | 2,706,827        | 2,517,499 |
| Other debtors                    | 4,250            | 100       |
| Amounts due from related parties | 3,593            | -         |
| Prepayments and accrued income   | 148,865          | 133,230   |
|                                  | <u>2,863,535</u> | 2,650,829 |

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

| Bank account no. 1  CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR  30.9.21  1,650,815  1,146,9  30.9.20  30.9.21  30.9.20 | £<br>2 <u>6</u><br>0<br>£<br>55<br>48<br>06<br>30 |
|--|---|
| Bank account no. 1 1,650,815 1,146,9  13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR                                   | 26<br>0<br>8<br>55<br>48<br>06<br>30              |
| 13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR   | 0<br>E<br>55<br>48<br>06<br>30                    |
|  | £<br>55<br>48<br>06<br>30                         |
|  | £<br>55<br>48<br>06<br>30                         |
|  | 55<br>48<br>06<br>30                              |
| £  | 48<br>06<br>30                                    |
| Hire purchase contracts (see note 15) 373,838 243,6  | 48<br>06<br>30                                    |
| Trade creditors 2,145,470 1,708,2  | 06<br>30  |
| Tax 29,245 94,6  | 30  |
| Social security and other taxes 46,699 39,1  | 72  |
| VAT 245,238 250,8  | 13  |
| Amounts due to related   |   |
| parties 20,066 5,4   | 89  |
| Accrued expenses 492,562 514,3   | 88  |
| <b>3,353,118</b> 2,856,3   | 89  |
| 14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR  |   |
| <b>30.9.21</b> 30.9.20   | )   |
| £  | ε   |
| Hire purchase contracts (see note 15) 600,983 463,2  | <u>19</u>   |
| 15. LEASING AGREEMENTS   |   |
| Minimum lease payments under hire purchase fall due as follows:  |   |
| <b>30.9.21</b> 30.9.20   | 0   |
| £  | E   |
| Net obligations repayable:   |   |
| Within one year 373,838 243,6  | 55  |
| Between one and five years 600,983 463,2   | 19  |
| <u>974,821</u> <u>706,8</u>  | <u>74</u>   |

#### 16. **SECURED DEBTS**

The company's bankers hold the following security: a debenture including a fixed charge over all freehold and leasehold property including fixtures and fittings, fixed plant and machinery and book and other debts; along with a floating charge over all other assets.

The bank also holds a fixed charge over the deposit accounts of the company in respect of any monies, deposited with the company's bankers to cover performance bonds, amounts deposited at the year end totalled £350,000.

The hire purchase liabilities are secured on the assets to which they relate.

#### 17. PROVISIONS FOR LIABILITIES

|              | 30.9.21 | 30.9.20 |
|--------------|---------|---------|
|              | £       | £       |
| Deferred tax | 226,117 | 99,466  |

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# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 30 SEPTEMBER 2021

#### 17. PROVISIONS FOR LIABILITIES - continued

|                              | Deferred |
|------------------------------|----------|
|                              | tax      |
|                              | £        |
| Balance at 1 October 2020    | 99,466   |
| Provided during year         | 95,241   |
| Rate movement                | 31,410   |
| Balance at 30 September 2021 | 226,117  |

#### 18. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

Number: Class: Nominal 30.9.21 30.9.20 value: £ £ 200 Ordinary £0.50  $\underline{100}$   $\underline{100}$ 

The shares have full voting rights, are eligible for dividends and carry the right to participate in a distribution (including on winding up).

#### 19. ULTIMATE CONTROLLING PARTY

The parent company is Freeland (UK) Limited, registered in England and Wales. The registered office is at Rosedale Nursery, College Road, Hextable, Kent, BR8 7LT.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.