### **SEAL Analytical Limited**

FINANCIAL STATEMENTS

for the year ended

30 June 2007

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Company Registration No 4008521

# SEAL Analytical Limited DIRECTORS AND OFFICERS

#### **DIRECTORS**

J E Brathwaite T R Brittain K Tozzi S Smith

**SECRETARY** 

P T J Fry

P T J Fry

**COMPANY NUMBER** 

4008521 (England and Wales)

**REGISTERED OFFICE** 

67 Victoria Road Burgess Hill West Sussex RH15 9TR

**AUDITORS** 

Baker Tilly UK Audit LLP 12 Gleneagles Court Brighton Road Crawley West Sussex RH10 6AD

## SEAL Analytical Limited and subsidiary companies DIRECTORS' REPORT

The directors present their report and financial statements of SEAL Analytical Limited and its subsidiary companies for the year ended 30 June 2007

#### PRINCIPAL ACTIVITIES

The principal activity of the group during the year was that of the production and sale and servicing of water analysers

#### **DIRECTORS**

The following directors have held office throughout the year to 30 June 2007

J E Brathwaite

T R Brittain

K Tozzi

S Smith

P T J Fry was appointed a director of the company on 23 March 2007

M A Rowland resigned as a director of the company on 24 March 2007 and P M Maguire resigned as a director of the company on 19 December 2006

#### **AUDITORS**

Baker Tilly UK Audit LLP has indicated its willingness to continue in office

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

The directors who were in office on the date of approval of these financial statements have confirmed, as far as they are aware, that there is no relevant audit information of which the auditors are unaware. Each of the directors have confirmed that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

This report has been prepared in accordance with the special provisions of part VII of the Companies Act 1985 relating to small companies

By order of the board

T R Brittain Director

13 June 2008

# SEAL Analytical Limited and subsidiary companies DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to

- a select suitable accounting policies and then apply them consistently,
- b make judgements and estimates that are reasonable and prudent,
- c prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the requirements of the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SEAL ANALYTICAL LIMITED

We have audited the financial statements on pages 4 to 19

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion

the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the group and the company's affairs at 30 June 2007 and of the loss of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985, and

the information given in the Directors' Report is consistent with the financial statements

BAKER TILLY UK AUDIT LLP

Registered Auditor Chartered Accountants 12 Gleneagles Court Brighton Road

Crawley, West Sussex, RH10 6AD

16 June 2008

# SEAL Analytical Limited and subsidiary companies GROUP PROFIT AND LOSS ACCOUNT

for the year ended 30 June 2007

|   | Notes | 2007<br>£   | 2006<br>£   |
|---|-------|-------------|-------------|
| TURNOVER                                    | 1     | 5,031,423   | 2,923,983   |
| Cost of sales                               |       | (2,369,672) | (1,715,713) |
| Gross profit                                |       | 2,661,751   | 1,208,270   |
| Selling and distribution costs              |       | (554,451)   | (200,088)   |
| Administration expenses                     |       | (2,389,100) | (1,024,283) |
| Other operating income                      |       | 1,402       | 2,408       |
| OPERATING LOSS                              | 2     | (280,398)   | (13,693)    |
| Interest payable                            | 3     | (38,471)    | (98,732)    |
| LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION |       | (318,869)   | (112,425)   |
| Taxation                                    | 5     | 173,026     | 97,253      |
| GROUP LOSS FOR THE YEAR                     | 16    | (145,843)   | (15,172)    |

The operating loss for the year arises from the company's continuing operations

### GROUP STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES for the year ended 30 June 2007 $\,$

|   | 2007<br>£           | 2006<br>£          |
|---|---------------------|--------------------|
| Loss for the financial year<br>Currency translation differences on foreign currency net investments | (145,843)<br>78,307 | (15,172)<br>25,319 |
| Total recognised gains and losses relating to the year  | (67,536)            | 10,147             |
|   | <del></del>         |                    |

# SEAL Analytical Limited and subsidiary companies GROUP BALANCE SHEET

30 June 2007

|  | Notes | 2007<br>£   | 2006<br>£   |
|--|-------|-------------|-------------|
| FIXED ASSETS   |       | r           | r           |
| Tangible assets  | 8     | 92,374      | 67,126      |
| Goodwill   | 9     | 1,186,837   | -           |
|  |       | 1,279,211   | 67,126      |
| CURRENT ASSETS   |       |             |             |
| Stocks   |       | 812,268     | 202,787     |
| Debtors  | 11    | 1,613,028   | 544,165     |
| Cash at bank and in hand                               |       | 232,612     | 41,369      |
|  |       | 2,657,908   |             |
| CREDITORS Amounts falling due within one year          | 12    | (2,986,897) | (1,368,428) |
| NET CURRENT ASSETS / (LIABILITIES)                     |       | (328,989)   | (580,107)   |
| TOTAL ASSETS LESS CURRENT LIABILITIES                  |       | 950,222     | (512,981)   |
| CREDITORS Amounts falling due after more than one year | 13    | 2,025,491   | 545,052     |
| OLDER AND DESCRIPTION                                  |       |             |             |
| CAPITAL AND RESERVES                                   | 14    | 197,490     | 196,199     |
| Called up share capital Share premium account          | 15    | 234,912     |             |
| Profit and loss account                                | 16    | (1,507,671) |             |
| SHAREHOLDERS' FUNDS                                    | 17    | (1,075,269) | (1,058,033) |
|  |       | 950,222     | (512,981)   |
|  |       | 730,222     | (312,701)   |

These financial statements have been prepared in accordance with the special provisions of part VII of the Companies Act 1985 relating to small companies. In addition the financial statements have been prepared in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2005)

The financial statements on pages 4 to 19 were approved by the board of directors and authorised for issue on 13 June 2008 and are signed on its behalf by

# SEAL Analytical Limited BALANCE SHEET

30 June 2007

|  | Notes   | 2007        | 2006          |
|--|---------|-------------|---------------|
|  |         | £           | £             |
| FIXED ASSETS   | 0       | 22.261      | 06.160        |
| Tangible assets  | 8<br>10 | 33,361      | 26,169<br>667 |
| Investments  | 10      | 17,697      | 007           |
|  |         | 51,058      | 26,836        |
| CURRENT ASSETS   |         |             |               |
| Stocks   |         | 194,380     | 114,250       |
| Debtors  | 11      | 234,352     | 263,449       |
| Debtors falling due after more than one year           | 11      | 2,971,369   | 968,244       |
| Cash at bank and in hand                               |         | 51,743      | 21,214        |
|  |         | 3,451,844   | 1,367,157     |
| CREDITORS Amounts falling due within one year          | 12      | (1,800,328) | (1,057,196)   |
| NET CURRENT ACCETS                                     |         | 1 (51 516   | 200.061       |
| NET CURRENT ASSETS                                     |         | 1,651,516   | 309,961       |
| TOTAL ASSETS LESS CURRENT LIABILITIES                  |         | 1,702,574   | 336,797       |
|  |         |             |               |
| CREDITORS Amounts falling due after more than one year | 13      | 2,024,334   | 540,663       |
| CAPITAL AND RESERVES                                   |         |             |               |
| Called up share capital                                | 14      | 197,490     | 196,199       |
| Share premium account                                  | 15      | 234,912     | 206,203       |
| Profit and loss account                                | 16      | (754,162)   | (606,268)     |
| SHAREHOLDERS' FUNDS                                    | 17      | (321,760)   | (203,866)     |
|  |         | 1,702,574   | 336,797       |
|  |         |             |               |

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T R Brittain

Director

## SEAL Analytical Limited and subsidiary companies ACCOUNTING POLICIES

#### BASIS OF ACCOUNTING

The financial statements have been prepared in accordance with applicable accounting standards and the historical cost accounting rules

The group and the company have taken advantage from the exemption for small entities included in FRS 1 from publishing a cash flow statement

No separate profit and loss account is presented for the company, as provided by section 230 of the Companies Act 1985. The loss on ordinary activities after taxation for SEAL Analytical Limited was £168,194 for the year ended 30 June 2007 (2006 loss - £94,685).

#### GOING CONCERN

The financial statements have been prepared on the going concern basis because the group has operated at a profit in the period to 31 March 2008 and on the assumption that the group will continue to operate profitably for the foreseeable future as indicated in the forecasts for the period to 30 June 2009. The group's bankers have continued to support its activities with the issue of a continuing facilities letter subject to the requirement that the bank's covenants are complied with

#### BASIS OF CONSOLIDATION

The group accounts consolidate the financial statements of the company and its subsidiary undertaking Intra-group profits are eliminated on consolidation. Profits and losses of companies entering or leaving the group are included from the date of acquisition or up to the date of disposal. The net assets of subsidiaries acquired are included on the basis of their fair value at the date of acquisition being the date on which control passes.

#### **OVERSEAS SUBSIDIARY COMPANIES**

The profits of the overseas subsidiary companies are translated at average rates of exchange and the group's net investments at closing rates of exchange. Differences arising on translation are added to or deducted from reserves

#### TANGIBLE FIXED ASSETS

Fixed assets are stated at historical cost less depreciation

Depreciation is provided on all tangible fixed assets calculated to write each asset down to its estimated residual value evenly over its expected useful life, as follows -

Leasehold improvements Plant and machinery 25% straight line 25 - 33% straight line

#### **GOODWILL**

Goodwill arising on acquisitions is capitalised and amortised on a straight-line basis over the period which the Directors estimate that the values of the underlying businesses acquired are expected to exceed the value of the underlying assets, with a maximum period of 15 years. The Directors take into account the nature, age and stability of the industry in which the business operates.

#### **INVESTMENTS**

Fixed asset investments are stated at cost less provision for diminution in value

#### STOCK

Stock is valued at the lower of cost and net realisable value Cost of finished goods and work in progress includes overheads appropriate to the stage of manufacture Net realisable value is based upon estimated selling price less further costs expected to be incurred to completion and disposal Provision is made for obsolete and slow-moving items

# SEAL Analytical Limited and subsidiary companies ACCOUNTING POLICIES

#### **DEFERRED TAXATION**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements

#### LEASED ASSETS AND OBLIGATIONS

Where assets are financed by leasing agreements that give rights approximating to ownership ("finance leases"), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable during the lease term. The corresponding leasing commitments are shown as obligations to the lesser. Lease payments are treated as consisting of capital and interest elements, and the interest is charged to the profit and loss account in proportion to the remaining balance outstanding.

All other leases are "operating leases" and the annual rentals are charged to the profit and loss account on a straight line basis over the lease term

#### PENSIONS CONTRIBUTIONS

The pension costs charged in the financial statements represent the contributions payable by the company during the year

#### FOREIGN CURRENCY TRANSLATION

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the accounting date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

#### RESEARCH AND DEVELOPMENT EXPENDITURE

All research and other development costs are written off as incurred

#### TURNOVER

Turnover represents the amounts receivable, net of Value Added Tax, for goods sold and services provided to customers

#### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2007

| 1 | TURNOVER  |                           |                  |
|---|---|---------------------------|------------------|
|   |   | 2007<br>%                 | 2006<br>%        |
|   | Percentage of group turnover relating to non-UK markets   | 82                        | 61               |
| 2 | OPERATING LOSS  | 2007<br>£                 | 2006<br>£        |
|   | Operating loss is stated after charging/(crediting) Depreciation of tangible assets Charge for the year |                           |                  |
|   | owned assets leased assets Goodwill amortisation  | 64,340<br>6,424<br>48,022 | 19,232<br>1,899  |
|   | Operating lease rentals Plant and machinery Land and buildings  | 72,130<br>164,135         | 58,818<br>58,641 |
|   | Auditor's remuneration Parent and consolidated accounts Subsidiaries accounts                           | 15,000<br>23,191          | 14,750<br>9,027  |
|   | (Profit)/loss on sale of fixed assets Loss on foreign exchange transactions                             | 3,141<br>120,850          | 9,324<br>64,177  |
| 3 | INTEREST PAYABLE  |                           |                  |
| • |   | 2007<br>£                 | 2006<br>£        |
|   | Bank interest Factoring interest  | 75,362<br>15,144          | 21,176<br>28,442 |
|   | Hire purchase interest  | 1,404                     | 656              |
|   | Other loan interest   | 43,535                    | 8,990            |
|   | Other interest payable Redeemable preference shares - 8% dividend                                       | 7,500<br>(104,474)        | 7,468<br>32,000  |
|   |   | 38,471                    | 98,732           |
|   |   |                           |                  |

Dividends for redeemable preference shares were accrued at 8p per share per annum from 1 July 2003 to 30 June 2006. These dividends, which totalled £91,800 at 30 June 2006, were irrevocably and unconditionally waived by the shareholders in an agreement dated 24 November 2006, together with interest accrued thereon amounting to £12,674

SEAL Analytical Limited and subsidiary companies NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2007

| 4 | DIRECTORS' REMUNERATION   |          |          | 2007<br>£    | 2006<br>£ |
|---|---|----------|----------|--------------|-----------|
|   | Amounts paid to directors   |          |          | 200,953      | 163,546   |
|   |   |          |          | <del>-</del> |           |
|   |   | Gro      | up       | Comp         | any       |
| 5 | TAXATION  | 2007     | 2006     | 2007         | 2006      |
|   |   | £        | £        | £            | £         |
|   | Domestic current year tax credit U K corporation tax Adjustment for prior years   | 37,044   | 17,065   | 37,044       | 17,065    |
|   | Current tax credit  | 37,044   | 17,065   | 37,044       | 17,065    |
|   | Deferred tax  |          |          |              |           |
|   | Deferred tax credit current year  | 135,982  | 80,188   | 34,978       | 4,025     |
|   |   | 173,026  | 97,253   | 72,022       | 21,090    |
|   | Factors affecting the tax charge for the year Loss on ordinary activities before taxation   | 318,869  | 112,425  | 240,216      | 115,775   |
|   | Loss on ordinary activities before taxation multiplied by standard rate of UK corporation tax for small companies of 30% (2006 19%) | 95,661   | 21,361   | 72,065       | 21,997    |
|   | Effects of Non deductible expenses Depreciation (in excess of)\less than  | (5,452)  | (16,266) | (5,452)      | (16,266)  |
|   | capital allowances Additional deduction for R & D   | (700)    | 284      | (700)        | 284       |
|   | expenditure   | 23,153   | 14,250   | 23,153       | 14,250    |
|   | Other timing adjustments  | 38,692   | -        | 38,692       | -         |
|   | Losses relieved\(unrelieved\) in year<br>Surrender of tax losses for R & D tax  | (81,897) | 636      | (58,301)     | -         |
|   | credit refund   | (32,413) | (3,200)  | (32,413)     | (3,200)   |
|   |   | (58,617) | (4,296)  | (35,021)     | (4,932)   |
|   | Current tax charge  | 37,044   | 17,065   | 37,044       | 17,065    |

The company has estimated losses of £281,605 at 30 June 2007 (2006 £87,269) available for carry forward against future trading profits. The subsidiary companies have estimated losses of £687,472 at 30 June 2007 available for carry forward against future trading profits in periods up to 30 June 2027.

# SEAL Analytical Limited and subsidiary companies NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2007

|   |  | Group             |                  | Company          |                 |
|---|--|-------------------|------------------|------------------|-----------------|
| 6 | DEFERRED TAX                                 | 2007<br>£         | 2006<br>£        | 2007<br>£        | 2006<br>£       |
|   | Deferred tax                                 |                   |                  |                  |                 |
|   | Balance at 1 July<br>Profit and loss account | 96,920<br>123,508 | 16,732<br>80,188 | 20,757<br>34,978 | 16,732<br>4,025 |
|   | Balance at 30 June                           | 220,428           | 96,920           | 55,735           | 20,757          |
|   |  |                   |                  |                  |                 |
|   |  | 2007              | 2006             | 2007             | 2006            |
|   |  | £                 | £                | £                | £               |
|   | Accelerated capital allowances               | (586)             | (1,311)          | (586)            | (1,311)         |
|   | Other timing differences                     | -                 | 4,655            | _                | 4,655           |
|   | Tax losses available                         | 221,014           | 93,576           | 56,321           | 17,413          |
|   |  | 220,428           | 96,920           | 55,735           | 20,757          |
|   |  |                   |                  |                  |                 |

The deferred tax asset has been provided for as the directors are confident that the company will be profitable in future years

| 7 | DIVIDENDS                             | 2007<br>£ | 2006<br>£ |
|---|---------------------------------------|-----------|-----------|
|   | Dividends on equity shares            |           |           |
|   | "A" Ordinary shares                   |           | 7,000     |
|   | Final proposed - £0 07 (2005 - £0 07) |           | 7,000     |

Dividends for "A" ordinary shares were accrued at 7p per share per annum from 1 July 2003 to 30 June 2006 These dividends, which totalled £20,300 at 30 June 2006, were irrevocably and unconditionally waived by the shareholders in an agreement dated 24 November 2006

# SEAL Analytical Limited and subsidiary companies NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2007

| TANGIBLE FIXED ASSETS  |                                 |                  |               |
|--|---------------------------------|------------------|---------------|
|  | Leasehold                       | Plant and        |               |
|  | Improvements                    | Machinery        | Total         |
| GROUP  | £                               | £                | £             |
| Cost   |                                 |                  |               |
| 1 July 2006  | 11,975                          | 92,791           | 104,766       |
| Additions  | 1,245                           | 100,919          | 102,164       |
| Disposals  | -                               | (11,785)         | (11,785)      |
| Exchange difference  | (794)                           | (4,058)          | (4,852)       |
| 30 June 2007   | 12,426                          | 177,867          | 190,293       |
| Depreciation   |                                 |                  | -             |
| 1 July 2006  | 4,403                           | 33,237           | 37,640        |
| Charge in the year   | 3,917                           | 66,847           | 70,764        |
| On disposals   | -                               | (8,644)          | (8,644)       |
| Exchange difference  | (265)                           | (1,576)          | (1,841)       |
| 30 June 2007   | 8,055                           | 89,864           | 97,919        |
| Net book value   |                                 |                  |               |
| 30 June 2007   | 4,371                           | 88,003           | 92,374        |
| 20 June 2006   | 7 573                           | 50.554           | 67.126        |
| 30 June 2006   | 7,572                           | 59,554<br>————   | 67,126        |
| The net book value of plant and machin held under finance leases | nery includes £21,905 (2006 - £ | 18,154) in respe | ect of assets |
| COMPANY  | Leasehold                       | Plant and        |               |

| COMPANY            | Leasehold<br>Improvements<br>£ | Plant and<br>Machinery<br>£ | Total<br>£ |
|--------------------|--------------------------------|-----------------------------|------------|
| Cost               | *                              | ~                           | ~          |
| 1 July 2006        | 1,646                          | 38,681                      | 40,327     |
| Additions          | 1,245                          | 18,262                      | 19,507     |
| Disposals          | -                              | (3,019)                     | (3,019)    |
| 30 June 2007       | 2,891                          | 53,924                      | 56,815     |
| Depreciation       |                                | <u></u>                     |            |
| 1 July 2006        | 960                            | 13,198                      | 14,158     |
| Charge in the year | 619                            | 11,696                      | 12,315     |
| On disposals       | •                              | (3,019)                     | (3,019)    |
| 30 June 2007       | 1,579                          | 21,875                      | 23,454     |
| Net book value     |                                |                             |            |
| 30 June 2007       | 1,312                          | 32,049                      | 33,361     |
|                    |                                |                             |            |
| 30 June 2006       | 686                            | 25,483                      | 26,169     |
|                    |                                |                             |            |

The net book value of plant and machinery includes £15,932 (2006 - £8,090) in respect of assets held under finance leases

# SEAL Analytical Limited and subsidiary companies NOTES TO THE FINANCIAL STATEMENTS for the year ended 30 June 2007

| 9  | INTANGIBLE FIXED ASSETS   |  |                      |                    |
|----|---|--|----------------------|--------------------|
|    | GOODWILL  |  | 1                    | Group              |
|    | Cost<br>1 July 2006<br>Addition   |  | 1,23                 | £<br>-<br>34,859   |
|    | 30 June 2007  |  | 1,23                 | 34,859             |
|    | Amortisation 1 July 2006 Charge for the year                                    |  |                      | 18,022             |
|    | 30 June 2007  |  |                      | 18,022             |
|    | Net book value<br>30 June 2007  |  | 1,18                 | 36,837             |
|    | 1 July 2006   |  |                      | •                  |
| 10 | FIXED ASSET INVESTMENTS   |  | Shares in underta    | akıngs             |
|    | Cost<br>1 July 2006<br>Additions  |  | 1                    | £<br>667<br>17,030 |
|    | 30 June 2007  |  | 1                    | 17,697             |
|    | In the opinion of the directors the ag<br>undertakings is not less than the amo | gregate value of the company's inves<br>ount included in the balance sheet | tment in subsidia    | ary                |
|    | The company holds more than 20% of  | of the share capital of the following s                                    | ubsidiary compa      | nies               |
|    | Company   | Country of registration or<br>Incorporation                                | Shares held<br>Class | %                  |
|    | Seal Analytical Inc   | USA  | Ordinary             | 100                |
|    | Seal Analytical GmbH  | Germany  | Ordinary             | 100                |
|    | Seal Analytical International Ltd   | UK   | Ordinary             | 100                |

#### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2007

#### 10 FIXED ASSET INVESTMENTS (continued)

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows

|    | relevant financial year were as follows                       |                      |                   | Capital and reserves | Profit/(loss)<br>for the year<br>£ |
|----|---|----------------------|-------------------|----------------------|------------------------------------|
|    | Seal Analytical Inc   |                      |                   | 571,167              | 224,968                            |
|    | Seal Analytical GmbH  |                      |                   | (215,597)            | (233,097)                          |
|    | Seal Analytical International Ltd                             |                      |                   | (45,246)             | -                                  |
|    | DEDTORG   |                      | oup               |                      | mpany                              |
| 11 | DEBTORS   | 2007<br>£            | 2006<br>£         | 2007<br>£            | 2006<br>£                          |
|    | Trade debtors<br>Other debtors                                | 1,187,351<br>205,249 | 417,232<br>33,187 | 171,443<br>62,909    | 244,084<br>19,365                  |
|    |   | 1,392,600            | 450,419           | 234,352              | 263,449                            |
|    | Amounts falling due after more than one year                  |                      |                   |                      |                                    |
|    | Amounts owed by group undertakings<br>Deferred tax asset      | 220,428              | 93,746            | 2,915,634<br>55,735  | 947,487<br>20,757                  |
|    |   | 1,613,028            | 544,165           | 3,205,721            | 1,231,693                          |
|    |   | Gr                   | oup               | Cor                  | npany                              |
| 12 | CREDITORS Amounts falling due within one year                 | 2007<br>£            | 2006<br>£         | 2007<br>£            | 2006<br>£                          |
|    | Bank overdraft Bank loans Obligations under finance lease and | 131,858<br>997,844   | 43,856<br>291,384 | 131,858<br>997,844   | 43,856<br>206,786                  |
|    | hire purchase contracts                                       | 9,686                | 8,407             | 6,181                | 3,480                              |
|    | Trade creditors Taxes and social security costs               | 1,105,051<br>26,795  | 414,449           | 312,746              | 291,131<br>63,783                  |
|    | Other creditors   | 715,663              | 99,985<br>510,347 | 39,500<br>312,199    | 448,160                            |
|    |   | 2,986,897            | 1,368,428         | 1,800,328            | 1,057,196                          |
|    |   |                      |                   |                      |                                    |

The bank overdraft is secured by a fixed and floating charge over the assets of the company, together with personal guarantees given to the bank by the directors of the company totalling £180,000

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2007

|    |   | Group     |                   | Company   |                   |
|----|---|-----------|-------------------|-----------|-------------------|
| 13 | CREDITORS Amounts falling due in  | 2007      | 2006              | 2007      | 2006              |
|    | more than one year  | £         | £                 | £         | £                 |
|    | Bank loans<br>Other loans   | 1,615,906 | 113,750<br>23,000 | 1,615,906 | 113,750<br>23,000 |
|    | Obligations under finance leases and hire purchase agreements Liability arising on redeemable | 9,585     | 8,302             | 8,428     | 3,913             |
|    | preference shares   | 400,000   | 400,000           | 400,000   | 400,000           |
|    |   | 2,025,491 | 545,052           | 2,024,334 | 540,663           |
|    |   |           |                   |           |                   |
|    | Bank and other loans  |           |                   |           |                   |
|    | Wholly repayable within five years  | 2,613,750 | 456,134           | 2,613,750 | 371,536           |
|    | Included in current liabilities   | (997,844) | (319,384)         | (997,844) | (234,786)         |
|    |   | 1,615,906 | 136,750           | 1,615,906 | 136,750           |
|    |   |           |                   |           |                   |
|    | Loan maturity analysis In more than one year but not more                                     |           |                   |           |                   |
|    | than two years  | 497,844   | 76,400            | 497,844   | 76,400            |
|    | In more than two years but not more than five years   | 1,118,062 | 60,350            | 1,118,062 | 60,350            |
|    |   | 1,615,906 | 136,750           | 1,615,906 | 136,750           |
|    |   |           |                   |           | -                 |

The company has a loan £113,750 (2006 - £167,150) that was received under the Small Firms Loan Guarantee Scheme whereby the DTI guarantees 75% of the loan The balance is secured by a fixed and floating charge over the assets of the company. The loan is repayable by monthly instalments of £4,450 together with interest at base rate plus 3% ending in August 2009.

The £2,000,000 (2006 - £ nil) loan and £500,000 revolving credit facility from KBC Bank NV is secured by a fixed and floating charge over the assets of the company and by a share pledge agreement covering the issued share capital of SEAL Analytical GmbH. The loan is repayable by quarterly instalments of £111,111 together with interest at base rate plus 2.5% ending in December 2011.

|  | Group       |        | Company     |       |
|--|-------------|--------|-------------|-------|
|  | 2007        | 2006   | 2007        | 2006  |
|  | £           | £      | £           | £     |
| Obligations under finance leases and hire purchase contracts |             |        |             |       |
| Repayable within one year                                    | 9,686       | 8,407  | 6,181       | 3,480 |
| Repayable between two and five years                         | 9,585       | 8,302  | 8,428       | 3,913 |
|  | 19,271      | 16,709 | 14,609      | 7,393 |
|  | <del></del> |        | <del></del> |       |

#### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2007

#### 14 SHARE CAPITAL (continued)

On liquidation, the assets remaining after payment of the Company's liabilities will be applied as follows. Firstly in payment of all dividends accrued to preference shareholders and the nominal value of those shares. Secondly any dividends and interest thereon accrued to ordinary. A shareholders and the nominal value of those shares will be paid. Finally the nominal value of the ordinary shares will be paid.

During the year, the company allotted 1,291 ordinary shares of £1 each. The shares were issued for a consideration of £30,000. The premium on the issue of shares has been credited to the share premium account.

| 15  | SHARE PREMIUM ACCOUNT   |   |                                    | Group<br>£                          | Company £                        |
|-----|---|---|------------------------------------|-------------------------------------|----------------------------------|
|     | 1 July 2006 Premium on shares issued in the year  |   |                                    | 206,203<br>28,709                   | 206,203<br>28,709                |
|     | 30 June 2007  |   |                                    | 234,912                             | 234,912                          |
| 16  | PROFIT AND LOSS ACCOUNT   |   |                                    | Group<br>£                          | Company<br>£                     |
|     | 1 July 2006 Retained loss for the year Exchange adjustments on translation of   |   |                                    | (1,460,435)<br>(145,843)            | (606,268)<br>(168,194)           |
|     | opening balances of overseas subsidiary<br>Dividends waived (note 7)  |   |                                    | 78,307<br>20,300                    | 20,300                           |
|     | 30 June 2007  |   |                                    | (1,507,671)                         | (754,162)                        |
| . ~ | DECONGULATION OF  | Group   |                                    | Company                             |                                  |
| 17  | RECONCILIATION OF   | 2007  | 2006                               | 2007                                | 2006                             |
|     | MOVEMENTS IN<br>SHAREHOLDERS' FUNDS   | £   | £                                  | £                                   | £                                |
|     |   | _   |                                    |                                     | £ (94,685) (7,000)               |
|     | SHAREHOLDERS' FUNDS  Loss for the financial year Dividends waived\((payable)\)  Proceeds from issue of shares   | £ (145,843)   | £ (15,172)                         | £ (168,194)                         | (94,685)                         |
|     | SHAREHOLDERS' FUNDS  Loss for the financial year  Dividends waived\(payable)  | £ (145,843) 20,300 (125,543)                        | £ (15,172) (7,000)                 | £ (168,194) 20,300 (147,894)        | (94,685)<br>(7,000)              |
|     | SHAREHOLDERS' FUNDS  Loss for the financial year Dividends waived\((payable)\)  Proceeds from issue of shares Other recognised gains and losses   | £ (145,843) 20,300 (125,543) 30,000                 | £ (15,172) (7,000) (22,172)        | £ (168,194) 20,300 (147,894)        | (94,685)<br>(7,000)              |
|     | Loss for the financial year Dividends waived\(payable)  Proceeds from issue of shares Other recognised gains and losses relating to the year  Net increase/(reduction) in shareholders' funds | £ (145,843) 20,300 (125,543) 30,000 78,307 (17,236) | £ (15,172) (7,000) (22,172) 25,319 | £ (168,194) 20,300 (147,894) 30,000 | (94,685)<br>(7,000)<br>(101,685) |

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2007

#### 18 COMMITMENTS UNDER OPERATING LEASES

At 30 June 2007 the group had annual commitments under non-cancellable operating leases as follows

|                          | 2007      |        | 2006      |        |
|--------------------------|-----------|--------|-----------|--------|
|                          | Land and  |        | Land and  |        |
|                          | Buildings | Other  | Buildings | Other  |
|                          | £         | £      | £         | £      |
| Expiring                 |           |        |           |        |
| Within one year          | 66,120    | 16,201 | -         | 8,337  |
| Within one to five years | 26,552    | 23,020 | 45,033    | 33,353 |
|                          | 92,672    | 39,221 | 45,033    | 41,690 |

#### 19 PENSION SCHEME

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund

Contributions payable by the company to the scheme amounted to £21,313 (2006 - £22,325) One director qualified for benefits

#### 20 RELATED PARTY TRANSACTIONS

During the year the Company traded with Synermed Europe Limited which owns 17% (2006 - 18%) of the company's Ordinary issued share capital. All transactions were made at arms length during the year under review. Purchases from Synermed Europe Limited amounted to £58,658 (2006 £49,158) and sales amounted to £14,569 (2006 £6,720). At 30 June 2007 £5,592 (2006 £2,598) was owed by the company to Synermed Europe Limited and £1,059 (2006 £1,554) was due to the company by Synermed Europe Limited.

Mr J Brathwaite, a director of the company, provided consultancy services to the company during the year ended 30 June 2007 to the value of £22,600 (2006 £15,000) of which £1,900 (2006 £8,750) was outstanding at 30 June 2007

Mr M Rowland, a director of the company, provided consultancy services to the company during the year ended 30 June 2007 to the value of £34,184 (2006 £44,493) of which £2,938 (2006 £35,400) was outstanding at 30 June 2007 Included in other long term loans due by the company is £ nil (2006 £20,000) due to M Rowland

The company has taken advantage of the exemption from reporting transactions with other group companies confirmed by Financial Reporting Statement No 8 on the grounds that all members of the group are wholly-owned subsidiaries of the parent undertaking which publishes consolidated accounts

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 30 June 2007

#### 21 ACQUISITION

On 27<sup>th</sup> November 2006 the group completed the acquisition of the Bran and Luebbe ("B+L") Continuous Flow Analyzer (CFA) and Near-infrared Analyser (NIR) businesses from SPX Corporation Since 2004 SEAL Analytical Ltd had been exclusive distributor of CFA and NIR products in the UK and Eire, and Seal Analytical Inc had been exclusive distributor for CFA in the USA

The German held assets & liabilities plus local staff were transferred to a newly formed company, SEAL Analytical GmbH In addition B+L analyser operations in Japan, Korea, China and Singapore were transferred to the newly formed SEAL Analytical International Ltd

|                               |            | Provisional |
|-------------------------------|------------|-------------|
|                               | Book Value | Fair Value  |
| Acquired assets & liabilities | £          | £           |
| Tangible Fixed Assets         | 19,152     | 19,152      |
| Stock                         | 723,297    | 723,297     |
| Debtors                       | 489,672    | 489,672     |
| Creditors                     | (469,350)  | (469,350)   |
|                               | 762,771    | 762,771     |
| Consideration                 |            |             |
| Cash                          |            | 1,513,238   |
| Acquisition expenses          |            | 484,392     |
| Cost of acquisition           |            | 1,997,630   |
|                               |            |             |
| Goodwill                      |            | 1,234,859   |
|                               |            |             |

All net assets and liabilities acquired from the Japan, Korea, China & Singapore operations were regarded as being costs associated with the acquisition of the business in Germany