

**Headland Entertainment Limited (Formerly  
TEAMtalk Broadcast Limited)**

**Directors' report and financial  
statements**

Registered number 4004291  
18 months ended 31 December 2008



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## **Company information**

Company number: 4004291

### **Directors**

Mark Woodhead  
Andrew Galvin  
David Till

### **Secretary**

David Gormley	Resigned 25 January 2008
AM Galvin	Appointed 25 January 2008

### **Registered office**

2A Queen Street  
Leeds  
LS1 2TW

### **Auditor**

KPMG LLP  
1 The Embankment  
Neville Street  
Leeds  
LS1 4DW

## Directors' report

The directors submit their report and the audited financial statements for the 18 months ended 31 December 2008.

On 17 March 2008 the company changed its name from Teamtalk Broadcast Limited to Headland Entertainment Limited.

### Results and dividends

The operating profit for the 18 month financial period was £398,000 (18 months ended 30 June 2007: £325,000). The Company incurred costs of a fundamental reorganisation of operations of £1,085,000 following the acquisition of the Company by Headland Media Limited in January 2008 (see note 5 of the accounts for further detail). After taking account of these costs the Company recorded a loss for the financial period of £702,000 (18 month period ended 30 June 2007: profit £414,000). The directors do not recommend payment of a dividend (2007: nil).

### Principal activity and business review

The principal activity of the company is that of the production and sale of in-store radio programming. There have not been any significant changes in the Company's activities in the period under review. The Directors are not aware, at the date of this report, of any likely major changes in the Company's activities in the next year.

### Directors

The directors who served during the period and the post balance sheet period were as follows:

Mark Woodhead	Appointed 25 January 2008
Andrew Galvin	Appointed 25 January 2008
Piers Croton	Resigned 25 January 2008
David Annat	Resigned 15 December 2007
Richard Flint	Resigned 25 January 2008
Andrew Griffith	Resigned 25 January 2008
David Till	Appointed 25 January 2008

### Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware; and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### Auditors

During the period KPMG Audit Plc resigned as auditor of the Company. Following the acquisition of the company by Headland Media Limited, KPMG LLP was appointed in order to fill a casual vacancy.

By order of the board



AM Galvin  
Director

29 June 2009

## **Statement of directors' responsibilities in respect of the Directors' Report and the financial statements**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

The financial statements are required by law to give a true and fair view of the state of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

select suitable accounting policies and then apply them consistently;

make judgments and estimates that are reasonable and prudent;

state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and the parent company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that its financial statements comply with the Companies Act 1985. They have a general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.



**KPMG LLP**

1 The Embankment  
Neville Street  
Leeds  
LS1 4DW  
United Kingdom

**Independent auditors' report to the members of Headland Entertainment Limited**

We have audited the financial statements of Headland Entertainment Limited for the 18 month period ended 31 December 2008 which comprise the Profit and Loss Account, the Balance Sheet and the related notes. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Respective responsibilities of directors and auditors**

The directors' responsibilities for preparing the financial statements in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities on page 3.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

**Basis of audit opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**Independent auditors' report to the members of Headland Entertainment Limited**  
*(continued)*

**Opinion**

In our opinion:

- the financial statements give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2008 and of its loss for the period then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.



**KPMG LLP**  
*Chartered Accountants*  
*Registered Auditor*

29 June 2009

## Profit and loss account

for the 18 months ended 31 December 2008

Note

		18 months to 31 December 2008 £000	18 months to 30 June 2007 £000
<b>Turnover</b>	<i>1</i>	<b>2,302</b>	<b>2,327</b>
Cost of sales		(1,012)	(1,082)
<b>Gross profit</b>		<b>1,290</b>	<b>1,245</b>
Administrative expenses		(892)	(920)
<b>Operating profit</b>		<b>398</b>	<b>325</b>
Costs of a fundamental reorganisation of operations	<i>5</i>	(1,085)	-
Interest receivable and similar income		3	71
<b>(Loss)/profit on ordinary activities before taxation</b>	<i>3</i>	<b>(684)</b>	<b>396</b>
Tax on (loss)/profit on ordinary activities	<i>6</i>	(18)	18
<b>(Loss)/profit for the financial period</b>	<i>15</i>	<b>(702)</b>	<b>414</b>

The company had no recognised gains and losses other than those stated in the profit and loss account, and therefore no separate statement of total recognised gains and losses has been presented.

There is no difference between the result on ordinary activities before taxation and the result for the period stated above and their historical cost equivalents.

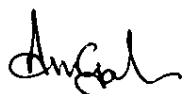
All of the trading during the period related to continuing operations as defined by Financial Reporting Standard No. 3.



**Balance sheet**  
**at 31 December 2008**

	<i>Note</i>	<b>31 December 2008 £000</b>	<b>30 June 2007 £000</b>
<b>Fixed assets</b>			
Intangible assets	7	73	41
Tangible assets	8	203	26
Investments	9	-	-
		<hr/>	<hr/>
		276	67
<b>Current assets</b>			
Stock	10	7	2
Debtors	11	440	1,029
Cash at bank and in hand		159	1,286
		<hr/>	<hr/>
		606	2,317
<b>Creditors: amounts falling due within one year</b>	12	<b>(612)</b>	<b>(1,412)</b>
		<hr/>	<hr/>
<b>Net current (liabilities)/assets</b>		<b>(6)</b>	<b>905</b>
		<hr/>	<hr/>
<b>Net assets</b>		<b>270</b>	<b>972</b>
		<hr/>	<hr/>
<b>Capital and reserves</b>			
Called up equity share capital	14	1	1
Share premium account	15	929	929
Profit and loss account	15	(660)	42
		<hr/>	<hr/>
<b>Shareholders' funds</b>	16	<b>270</b>	<b>972</b>
		<hr/>	<hr/>

These financial statements were approved by the board of directors on 29 June 2009 and were signed on its behalf by:



**AM Galvin**  
 Director

## Notes

*(forming part of the financial statements)*

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

#### Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

In the previous period the financial statements were prepared in accordance with adopted IFRSs. Following a change in ownership of the company these financial statements have been prepared in accordance with UK GAAP. The profit for the financial period and shareholders' funds as reported under adopted IFRSs at 30 June 2007 is the same as that reported under UK GAAP.

At the year end the company had net current liabilities of £6,000 and so the ability of the company to continue trading in the foreseeable future is largely dependent on the continued support of the parent company, Headland Media Limited. The parent company has indicated that it intends to provide such funds as are necessary for the company to continue to trade for the foreseeable future. Accordingly, the directors consider that the financial statements should be prepared on an ongoing basis.

As the company is a wholly owned subsidiary of a UK parent company (note 19) it has taken advantage of the exemption permitted by Section 228 of the Companies Act 1985 and consolidated accounts of the company and its subsidiary have not been prepared.

#### Cash flow statement

In accordance with Financial Reporting Standard Number 1, the company is exempt from the requirement to prepare a cashflow statement on the grounds that it is a wholly owned subsidiary undertaking.

#### Turnover

Turnover, which excludes value added tax, represents the invoiced value of services supplied to customers.

#### Intangible assets

Software development costs are capitalised where they relate to separately identifiable projects of ongoing commercial value to the Company and are amortised over their useful economic life of 3 to 5 years.

#### Tangible fixed assets

The cost of fixed assets is their purchase cost, together with any incidental expenses of acquisition. Depreciation is calculated so as to write off the cost of tangible fixed assets, less their estimated residual values, on a straight line basis over the expected useful economic lives of the assets concerned. The principal annual rates used for this purpose are:

Fixtures and fittings	10% to 20%
Plant and equipment	20% to 33%

#### Investments

Investments are included at cost less any required provision for impairment.

#### Operating leases

Costs in respect of operating leases are charged to the profit and loss account on a straight line basis over the lease term.

#### Deferred tax

Deferred tax is recognised, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19.

## Notes (continued)

### 1 Accounting policies (continued)

#### Pension costs

The parent company, Headland Media Limited, operates a defined contribution pension scheme in which the employees of the company participate. The pension cost under this scheme is the amount of contributions payable in respect of the accounting period. Headland Media Limited provides no other post-retirement benefits to employees.

### 2 Segmental analysis

The company operated in one area of activity, the production and sale of in-store radio content. It operates within the United Kingdom.

### 3 (Loss)/profit on ordinary activities before taxation

	18 months to 31 December 2008 £000	18 months to 30 June 2007 £000
Loss on ordinary activities before taxation is stated after charging/(crediting):		
Operating lease rentals	35	-
Auditor's remuneration	5	-
Disposal of tangible fixed assets	7	-
Depreciation of tangible fixed assets	27	26
Amortisation of intangibles	40	9
Reorganisation costs	13	-
Costs of a fundamental reorganisation of operations (note 5)	1,085	-
	<u>1,182</u>	<u>35</u>

Amounts paid to the auditors for audit services were borne by another Group undertaking for the eighteen months to 30 June 2007. No amounts for other services have been paid to the auditors.

### 4 Directors and employees

	18 months to 31 December 2008 £000	18 months to 30 June 2007 £000
Staff costs during the period were as follows:		
Wages and salaries	567	450
Social security costs	59	55
Other pension costs	20	20
	<u>646</u>	<u>525</u>

The average number of employees, including directors, during the period was 12 (2007: 11).

During the period, directors' emoluments were borne by other group undertakings.

**Notes (continued)**

**5 Costs of a fundamental reorganisation of operations**

The costs incurred during the period comprised £1,085,000 in relation to the cancellation of taxation and inter-company balances on sale of the company by Teamtalk Media Group Limited to Headland Media Limited.

**6 Tax on (loss)/profit on ordinary activities**

	18 months to 31 December 2008 £000	18 months to 30 June 2007 £000
Corporation tax:		
Charge in respect of current period	18	-
Adjustment in respect of prior periods	-	(18)
	<u>18</u>	<u>(18)</u>
	18 months to 31 December 2008 £000	18 months to 30 June 2007 £000
<b>Reconciliation of current tax charge</b>		
Loss on ordinary activities before tax	(684)	396
	<u>(684)</u>	<u>396</u>
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK (29%)	(198)	119
<i>Effects of:</i>		
Fixed asset timing differences	(9)	5
Expenses not deductible for tax purposes	327	-
Utilisation of tax losses and other deductions	(18)	(92)
Group relief claimed at nil cost	(84)	(50)
	<u>(9)</u>	<u>(92)</u>
<b>Current tax charge for the period</b>	<u>18</u>	<u>(18)</u>

**Notes** *(continued)*

**7 Intangible fixed assets**

	<b>Development Costs £000</b>
<b><i>Cost</i></b>	
At 1 July 2007	50
Additions	72
	<hr/>
At 31 December 2008	122
	<hr/>
<b><i>Depreciation</i></b>	
At 1 July 2007	9
Charged in the period	40
	<hr/>
At 31 December 2008	49
	<hr/>
<b>Net book value at 31 December 2008</b>	<b>73</b>
	<hr/>
Net book value at 30 June 2007	41
	<hr/>

**Notes (continued)**

**8 Tangible fixed assets**

	<b>Fixtures &amp; Fittings £000</b>	<b>Plant &amp; Equipment £000</b>	<b>Total £000</b>
<b><i>Cost</i></b>			
At 1 July 2007	16	105	121
Additions	166	45	211
Disposals	(16)	(12)	(28)
	<hr/>	<hr/>	<hr/>
At 31 December 2008	166	138	304
	<hr/>	<hr/>	<hr/>
<b><i>Depreciation</i></b>			
At 1 July 2007	16	79	95
Charged in the period	11	16	27
Disposals	(16)	(5)	(21)
	<hr/>	<hr/>	<hr/>
At 31 December 2008	11	90	101
	<hr/>	<hr/>	<hr/>
<b>Net book value at 31 December 2008</b>	<b>155</b>	<b>48</b>	<b>203</b>
	<hr/>	<hr/>	<hr/>
Net book value at 30 June 2007	-	26	26
	<hr/>	<hr/>	<hr/>

## Notes (continued)

### 9 Investments

	Interests in subsidiary undertakings £000
<b>Cost</b>	
At 1 July 2007	2,214
Disposal	(2,214)
	<hr/>
<b>At 31 December 2008</b>	-
	<hr/>
<b>Provision</b>	
At 1 July 2007	(2,214)
Disposal	2,214
	<hr/>
<b>At 31 December 2008</b>	-
	<hr/>
<b>Net book value at 30 June 2007 and 31 December 2008</b>	-
	<hr/>

The cost and provision relates fully to the investment in Radio Tara Limited, a dormant company resident in the Republic of Ireland. The company was transferred at net book value to TEAMtalk Media Group Limited on 6 November 2007.

### 10 Stock

	31 December 2008 £000	30 June 2007 £000
Receiver equipment for installation	7	2
	<hr/>	<hr/>

### 11 Debtors

	31 December 2008 £000	30 June 2007 £000
Trade debtors	360	171
Amounts owed by group undertakings	-	784
Amount owed by parent undertaking	7	-
Prepayments and accrued income	73	56
Deferred taxation (note 13)	-	18
	<hr/>	<hr/>
	<b>440</b>	<b>1,029</b>
	<hr/>	<hr/>

**Notes (continued)**

**12 Creditors: amounts falling due within one year**

	31 December 2008 £000	30 June 2007 £000
Trade creditors	322	82
Amounts owed to fellow and subsidiary undertakings	25	1,105
Taxation and social security	37	32
Accruals and deferred income	210	193
Corporation tax	18	-
	<u>612</u>	<u>1,412</u>

**13 Deferred taxation asset**

Tax effect on timing differences because of:

	31 December 2008 £000	30 June 2007 £000
Difference between capital allowance and depreciation	-	18
Losses	-	-
	<u>-</u>	<u>18</u>

There is a potential deferred tax asset in relation to advanced capital allowances of £2,000 that has not been recognised.

**14 Share capital**

	31 December 2008 £000	30 June 2007 £000
<i>Authorised</i>		
1,000 ordinary shares of £1 each	<u>1</u>	<u>1</u>
<i>Allotted, called up and fully paid</i>		
932 Ordinary shares of £1 each	<u>1</u>	<u>1</u>

**15 Share premium and reserves**

	Share premium account £000	Profit and loss account £000
At 1 July 2007	929	42
Loss for the period	-	(702)
<b>At 31 December 2008</b>	<u>929</u>	<u>(660)</u>



## Notes (continued)

### 16 Reconciliation of movement in shareholders' funds

	31 December 2008 £000	30 June 2007 £000
(Loss)/profit for the period	(702)	414
Opening shareholders' funds	972	558
Closing shareholders' funds	<u>270</u>	<u>972</u>

### 17 Operating lease commitments

	31 December 2008		30 June 2007	
	Land & Buildings £000	Other £000	Land & buildings £000	Other £000
Expiring:				
Within two to five years	-	-	-	-
After five years	48	-	-	-
	<u>48</u>	<u>-</u>	<u>-</u>	<u>-</u>

### 18 Related party transactions

Financial Reporting Standard No. 8 gives an exemption that transactions which eliminate upon consolidation do not require disclosure. The company has taken advantage of this exemption.

### 19 Ultimate parent undertaking

The company's ultimate parent undertaking is Oakley Capital Private Equity L.P., a company registered in Bermuda.

Headland Media Limited, a company incorporated in Great Britain, is the parent company of the smallest and largest group for which the company is a member and for which group accounts are drawn up.

Copies of the accounts of Headland Media Limited may be obtained from the company's registered office, as given on page 1.