

Company Registration No 03999011 (England and Wales)

ASTUTE FINANCIAL ADVISERS LIMITED
DIRECTORS' REPORT AND UNAUDITED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2007

SATURDAY



ASMBFUX5

A54

24/11/2007

203

COMPANIES HOUSE

ASTUTE FINANCIAL ADVISERS LIMITED

COMPANY INFORMATION

Directors	M H Bickler C Hawkins
Secretary	C Hawkins
Company number	03999011
Registered office	Mentor House Ainsworth Street Blackburn Lancashire BB1 6AY
Accountants	Pierce C A Limited Mentor House Ainsworth Street Blackburn Lancashire BB1 6AY
Business address	Devonshire House Devonshire Avenue Leeds LS8 1AY
Bankers	NatWest Bank plc 35 King William Street Blackburn Lancashire BB1 7DL

ASTUTE FINANCIAL ADVISERS LIMITED

CONTENTS

	Page
Directors' report	1
Accountants' report	2
Profit and loss account	3
Balance sheet	4 - 5
Notes to the financial statements	6 - 11

ASTUTE FINANCIAL ADVISERS LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2007

The directors present their report and financial statements for the year ended 30 June 2007

Principal activities

The principal activity of the company continued to be that of the provision of independent financial advice. The company is an appointed representative of The M & E Network Limited, which is regulated by the Financial Services Authority.

Directors

The following directors have held office since 1 July 2006

M H Bickler

C Hawkins

Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

On behalf of the board,



C Hawkins

Director

8 October 2007

ASTUTE FINANCIAL ADVISERS LIMITED

CHARTERED ACCOUNTANTS' REPORT TO THE BOARD OF DIRECTORS ON THE UNAUDITED FINANCIAL STATEMENTS OF ASTUTE FINANCIAL ADVISERS LIMITED

As described on the balance sheet you are responsible for the preparation of the accounts for the year ended 30 June 2007 set out on pages 3 to 11 and you consider that the company is exempt from an audit. In accordance with your instructions, we have compiled these unaudited accounts in order to assist you to fulfil your statutory responsibilities from the accounting records and information and explanations supplied to us.

This report is made to the Company's Board of Directors, as a body, in accordance with the terms of engagement. Our work has been undertaken so that we might compile the financial statements that we have been engaged to compile, report to the Company's Board of Directors that we have done so, and state those matters we have agreed to state to them in this report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's Board of Directors as a body, for our work or for this report.

We have carried out this engagement in accordance with technical guidance issued by the Institute of Chartered Accountants in England and Wales and have complied with the ethical guidance laid down by the Institute relating to members undertaking the compilation of financial statements.

You have acknowledged on the balance sheet as at 30 June 2007 your duty to ensure that the company has kept proper accounting records and to prepare financial statements that give a true and fair view under the Companies Act 1985. You consider that the company is exempt from the statutory requirement for an audit for the year.

We have not been instructed to carry out an audit of the financial statements. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the financial statements.


Pierce C A Limited

8 October 2007

Mentor House
Ainsworth Street
Blackburn
Lancashire
BB1 6AY

ASTUTE FINANCIAL ADVISERS LIMITED

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2007

		2007 £	2006 £
	Notes		
Turnover		551,718	464,856
Cost of sales		(68,838)	(46,620)
Gross profit		482,880	418,236
Administrative expenses		(254,893)	(239,820)
Operating profit	2	227,987	178,416
Other interest receivable and similar income	3	2,373	1,908
Interest payable and similar charges		(1,826)	(1,499)
Profit on ordinary activities before taxation		228,534	178,825
Tax on profit on ordinary activities	4	(40,789)	(39,805)
Profit for the year	14	187,745	139,020

ASTUTE FINANCIAL ADVISERS LIMITED

BALANCE SHEET AS AT 30 JUNE 2007

	Notes	2007 £	£	2006 £	£
Fixed assets					
Intangible assets	6		35,074		37,754
Tangible assets	7		11,902		11,641
			<u>46,976</u>		<u>49,395</u>
Current assets					
Debtors	8	56,435		54,564	
Cash at bank and in hand		78,483		46,091	
		<u>134,918</u>		<u>100,655</u>	
Creditors: amounts falling due within one year	9	<u>(130,147)</u>		<u>(91,721)</u>	
Net current assets			<u>4,771</u>		<u>8,934</u>
Total assets less current liabilities			<u>51,747</u>		<u>58,329</u>
Creditors: amounts falling due after more than one year	10		(1,478)		(8,885)
Provisions for liabilities	11		<u>(780)</u>		<u>(700)</u>
			<u>49,489</u>		<u>48,744</u>
Capital and reserves					
Called up share capital	13		100		100
Profit and loss account	14		49,389		48,644
Shareholders' funds			<u>49,489</u>		<u>48,744</u>

ASTUTE FINANCIAL ADVISERS LIMITED

BALANCE SHEET (CONTINUED) AS AT 30 JUNE 2007

In preparing these financial statements

- (a) The directors are of the opinion that the company is entitled to the exemption from audit conferred by Section 249A(1) of the Companies Act 1985,
- (b) No notice has been deposited under Section 249B(2) of the Companies Act 1985, and
- (c) The directors acknowledge their responsibilities for
 - (i) ensuring that the company keeps accounting records which comply with Section 221 of the Companies Act 1985, and
 - (ii) preparing accounts which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit or loss for the financial year in accordance with the requirements of Section 226, and which otherwise comply with the requirements of this Act relating to accounts, so far as applicable to the company

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective January 2005)

Approved by the Board for issue on 8 October 2007



M H Bickler
Director

ASTUTE FINANCIAL ADVISERS LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2005)

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable accounting standards

1.3 Turnover

Turnover represents commissions and fee income receivable, including commissions receivable on proposals signed by the client and submitted to The M & E Network Limited

1.4 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life

1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Computer Equipment	25% straight line
Fixtures & Fittings	15% straight line

2 Operating profit	2007	2006
	£	£
Operating profit is stated after charging		
Amortisation of intangible assets	2,680	2,680
Depreciation of tangible assets	5,104	5,172
Directors' emoluments	73,383	62,681

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 2 (2006 - 2)

3 Investment income	2007	2006
	£	£
Bank interest	2,373	1,627
Other interest	-	281
	2,373	1,908

ASTUTE FINANCIAL ADVISERS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2007

4	Taxation	2007	2006
		£	£
	Domestic current year tax		
	U K corporation tax	45,530	40,055
	Adjustment for prior years	(4,821)	-
		<hr/>	<hr/>
	Current tax charge	40,709	40,055
	Deferred tax		
	Deferred tax charge/credit current year	80	(250)
		<hr/>	<hr/>
		40,789	39,805
		<hr/>	<hr/>
5	Dividends	2007	2006
		£	£
	Ordinary interim paid	187,000	114,000
		<hr/>	<hr/>
6	Intangible fixed assets		
			Goodwill
			£
	Cost		
	At 1 July 2006 & at 30 June 2007		53,606
			<hr/>
	Amortisation		
	At 1 July 2006		15,852
	Charge for the year		2,680
			<hr/>
	At 30 June 2007		18,532
			<hr/>
	Net book value		
	At 30 June 2007		35,074
			<hr/>
	At 30 June 2006		37,754
			<hr/>

ASTUTE FINANCIAL ADVISERS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2007

7 Tangible fixed assets

	Plant and machinery etc
	£
Cost	
At 1 July 2006	41,160
Additions	5,365
	<hr/>
At 30 June 2007	46,525
	<hr/>
Depreciation	
At 1 July 2006	29,519
Charge for the year	5,104
	<hr/>
At 30 June 2007	34,623
	<hr/>
Net book value	
At 30 June 2007	11,902
	<hr/> <hr/>
At 30 June 2006	11,641
	<hr/> <hr/>

8 Debtors

	2007 £	2006 £
Trade debtors	34,516	45,673
Other debtors	21,919	8,891
	<hr/>	<hr/>
	56,435	54,564
	<hr/> <hr/>	<hr/> <hr/>

9 Creditors: amounts falling due within one year

	2007 £	2006 £
Bank loans and overdrafts	8,007	7,668
Trade creditors	32,161	12,334
Amounts owed to group undertakings and undertakings in which the company has a participating interest	20,803	3,803
Taxation and social security	50,842	41,410
Other creditors	18,334	26,506
	<hr/>	<hr/>
	130,147	91,721
	<hr/> <hr/>	<hr/> <hr/>

ASTUTE FINANCIAL ADVISERS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2007

10 Creditors: amounts falling due after more than one year	2007 £	2006 £
Bank loans	1,478	8,885
Analysis of loans		
Wholly repayable within five years	9,485	16,553
Included in current liabilities	(8,007)	(7,668)
	1,478	8,885

The company is party to a composite guarantee with Flexcrest Limited, the company's parent company, in respect of bank overdraft and loan facilities totalling £55,000 which became available on 1 July 2003. The bank has a mortgage debenture incorporating a fixed and floating charge over the assets of the company.

11 Provisions for liabilities and charges

	Deferred tax liability £
Balance at 1 July 2006	700
Profit and loss account	80
Balance at 30 June 2007	780

The deferred tax liability is made up as follows

	2007 £	2006 £
Accelerated capital allowances	780	700

12 Pension costs

Defined contribution

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

	2007 £	2006 £
Contributions payable by the company for the year	40,593	26,568

ASTUTE FINANCIAL ADVISERS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2007

13 Share capital	2007	2006
	£	£
Authorised		
1,000 Ordinary shares of £1 each	1,000	1,000
Allotted, called up and fully paid		
100 Ordinary shares of £1 each	100	100
14 Statement of movements on profit and loss account		Profit and loss account
		£
Balance at 1 July 2006		48,644
Profit for the year		187,745
Dividends paid		(187,000)
Balance at 30 June 2007		49,389
15 Financial commitments		
At 30 June 2007 the company was committed to making the following payments under non-cancellable operating leases in the year to 30 June 2008		
	2007	2006
	£	£
Operating leases which expire		
Between two and five years	16,391	15,430
16 Directors' emoluments	2007	2006
	£	£
Emoluments for qualifying services	35,918	39,081
Company pension contributions to money purchase schemes	37,465	23,600
	73,383	62,681

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 2

ASTUTE FINANCIAL ADVISERS LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) **FOR THE YEAR ENDED 30 JUNE 2007**

17 Control

The company's ultimate holding company is Flexcrest Limited, a company registered in England and Wales. The company is under the control of M H Bickler and C Hawkins, who together own 100% of the issued share capital of Flexcrest Limited.

18 Related party transactions

At 30 June 2007, the company owed £20,803 (2006 £3,803) to Flexcrest Limited, the company's parent company.

In the opinion of the directors there are no further transactions with related parties that require disclosure under the Financial Reporting Standard for Smaller Entities.

ASTUTE FINANCIAL ADVISERS LIMITED

DETAILED TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2007

	2007 £	2006 £
Turnover		
Commissions received	550,318	456,952
Fees receivable	1,400	7,904
	<hr/>	<hr/>
	551,718	464,856
Cost of sales		
Commissions payable	68,838	46,620
	<hr/>	<hr/>
	(68,838)	(46,620)
	<hr/>	<hr/>
Gross profit	482,880	418,236
	<hr/>	<hr/>
Gross profit %	87.52%	89.97%
Administrative expenses	254,893	239,820
	<hr/>	<hr/>
Operating profit	227,987	178,416
	<hr/>	<hr/>
Other interest receivable and similar income		
Bank interest received	2,373	1,627
Other interest received	-	281
	<hr/>	<hr/>
	2,373	1,908
	<hr/>	<hr/>
Interest payable		
Bank interest paid	1,826	1,499
	<hr/>	<hr/>
Profit before taxation and dividends	228,534	178,825
	<hr/>	<hr/>
Dividends	(187,000)	(114,000)
	<hr/>	<hr/>
Tax on profit on ordinary activities	(40,789)	(39,805)
	<hr/>	<hr/>
Profit after taxation and dividends	745	25,020
	<hr/>	<hr/>

ASTUTE FINANCIAL ADVISERS LIMITED

SCHEDULE OF ADMINISTRATIVE EXPENSES FOR THE YEAR ENDED 30 JUNE 2007

	2007 £	2006 £
Administrative expenses		
Wages and salaries	78,224	61,095
Directors' remuneration	34,500	37,560
Directors' pension costs	37,465	23,600
Staff pension costs	3,128	2,968
Private medical costs	8,612	7,508
Staff training and recruitment	1,586	4,850
Rent and rates	16,927	16,287
Insurance	15,284	24,091
Light and heat	1,026	(683)
Repairs and maintenance	1,210	2,570
Printing, postage and stationery	8,858	6,851
Advertising	1,280	864
Telephone	3,469	3,134
Computer running costs	3,680	4,383
Hire of equipment	3,972	3,907
Motor running expenses	11,862	12,486
Entertaining	4,261	2,002
Legal, professional and other fees	6,543	6,799
Bank charges	385	705
Bad and doubtful debts	1,894	8,454
Sundry expenses	1,552	1,333
Subscriptions	1,391	1,204
Depreciation on intangible assets	2,680	2,680
Depreciation on computer equipment	3,492	3,203
Depreciation on fixtures and fittings	1,612	1,969
	<u>254,893</u>	<u>239,820</u>