The Centre for Scientific Enterprise Limited Annual Report for the year ended 31 July 2008

Registered no: 3983320

A company limited by guarantee

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Directors' Report for the year ended 31 July 2008

Structure, Governance and Management

Governing Document

The Centre for Scientific Enterprise ("CSEL") is a private company limited by guarantee and an exempt charity. Its aim is to act as a commissioning and funding body to promote the transfer of science and technology ideas into commercial products and services. This includes establishing new academic courses, training academic staff, and commissioning specific teaching materials.

Recruitment and appointment of directors

The directors of the company during the year ended 31 July 2008 were:

Appointed

Resigned

Professor Michael Hay Dr Paul David Atherton Professor Bernard Buxton Professor Kenneth Michael Spyer Miss Julia Tyler

31 October 2007

The directors of the company are also charity trustees for the purposes of charity law.

The Chief Executive Officer during the year ended 31 July 2008 was Mr Peter Reid.

Registered Office 1-26 Sussex Place Regents Park, London NW1 4SA Auditors' Address
BDO Stoy Hayward LLP
Emerald House,
East Street,
Epsom, Surrey
KT17 1HS

Solicitors
Farrer & Co
66 Lincoln's Inn Fields
London
WC2A 3LH

Bankers HSBC Bank plc 90 Baker Street London W1U 6AX

Directors' Report for the year ended 31 July 2008 (continued)

Trustee induction and training

The directors as charity trustees have control of the company and its property and funds. Each trustee is made aware of their duties to the Trust upon appointment and accept their responsibility to keep up to date with changes in statutory requirements that affect the role and responsibilities of trustees. Every director must sign a declaration of willingness to act as a charity trustee of the company before he or she is eligible to vote at any meeting of the directors.

Risk management

The major risks that the company is exposed to, as identified by the trustees, have been reviewed and systems or procedures have been established to manage these risks.

When considering business decisions the Board will assess the associated risk factors. Any actions or strategies pursued by the Chief Executive Officer take into account all key risks faced by the company and are formally approved by the Board before implementation. Internal control risks are minimised by the implementation of procedures for authorisation of all financial transactions.

Organisational structure

The directors are responsible for the strategic direction and policy of the charity. The day to day responsibility for the provision of services rests with the Chief Executive Officer.

Related parties

CSEL is a subsidiary company of UCLBS Limited. UCLBS Limited is a joint venture company of London Business School and University College London ("UCL"). London Technology Network Limited ("LTN") was a sister company also owned by UCLBS Limited but left the group with effect from 1 April 2008.

Objectives and activities

The aim of CSEL is the promotion of education in the fields of scientific enterprise and entrepreneurship studies by all charitable means. It acts as a commissioning and funding body to promote the transfer of science and technology ideas into commercial products and services.

CSEL was originally funded by a £4.6 million award from the Office of Science and Technology. Further funding of £300,000 per annum is received from HEFCE, via London Business School and UCL to support operations. During 2005/2006 and 2006/2007 CSEL received total funding of £178,626 to manage the Innovation Central Project for the London Borough of Camden. As at 31 July 2008 £739 of these funds remain.

Directors' Report for the year ended 31 July 2008 (continued)

Achievements and financial performance

The results for the year are shown in the Statement of Financial Activities on page 8 and show net resources expended of £329,906 (2007: £337,412). The main charitable activity continues to be the support of Higher Education Institution activities including course development and delivery, teaching material, student exchange between London Business School and UCL and other projects at London Business School and UCL respectively. Positive reserves of £1,050,584 (2007: £1,380,490) are carried forward. For the year ending 31 July 2009 expenditure of £385,500 is committed, and additional expenditure of £506,000 is included in current budgets.

Principal funding sources

During the year to 31 July 2008 the main principal funding source was HEFCE £300,000 (2007: £300,000). The funds were transferred via London Business School and UCL.

Investment policy

The directors do not believe there is the potential for long term investment requirements in the foreseeable future. Surplus cash reserves are invested in the money markets.

Reserves Policy

The company reserves are needed to meet the working capital requirements for the company. The level of reserves required is monitored in line with the development of future business plans.

Plans for future periods

The directors are reconsidering the future strategic and operational role for CSEL which will be funded accordingly once that review is completed. One possible outcome of this review is that CSEL will cease to operate.

Taxation status

In the opinion of the directors, the company is an exempt charity as defined under the provisions of the Income and Corporation Taxes Act 1988 as amended by the Finance Act 1989.

Directors' Report for the year ended 31 July 2008 (continued)

Payment of suppliers

It is the company's policy to pay all creditors who have complied with the company's terms and conditions within the time scale agreed with each supplier.

Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice, for each financial year, which give a true and fair view of the company's financial activities during the year and of its financial position at the end of the year. In preparing those financial statements the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards and statements of recommended practice have been followed, subject to any departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume the company will continue in business.

The directors are responsible for keeping accounting records which disclose with reasonable accuracy the financial position of the company and to ensure that the financial statements comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Awareness of relevant audit information

The directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the company's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The directors are not aware of any relevant audit information of which the auditors are unaware.

Auditors

A resolution to re-appoint BDO Stoy Hayward LLP will be proposed at the next meeting.

Richard Frost
Secretary

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Independent Auditor's Report to the members of The Centre for Scientific Enterprise Limited

We have audited the financial statements of The Centre for Scientific Enterprise Limited for the year ended 31 July 2008 which comprise the statement of financial activities, the balance sheet, the cashflow statement and the related notes. These financial statements have been prepared under the accounting policies set out therein.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view, are properly prepared in accordance with the Companies Act 1985 and whether the Directors' Report is consistent with the financial statements. We also report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company are not disclosed.

Our report has been prepared pursuant to the requirements of the Companies Act 1985 and for no other purpose. No person is entitled to rely on this report unless such a person is a person entitled to rely upon this report by virtue of and for the purpose of the Companies Act 1985 or has been expressly authorised to do so by our prior written consent. Save as above, we do not accept responsibility for this report to any other person or for any other purpose and we hereby expressly disclaim any and all such liability

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

Independent Auditors' Report to the members of The Centre for Scientific Enterprise Limited (continued)

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of affairs of the company at 31 July 2008, and of the incoming resources and resources expended, including its income and expenditure, for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

Emphasis of Matter - Going Concern

In forming our opinion, which is not qualified, we have considered the adequacy of the disclosures made in the accounting policies concerning the company's ability to continue as a going concern, the validity of which is dependent on the directors' decisions regarding the future strategic and operational role of and the company's ability to procure further funds. If the company was unable to raise further funds it will have insufficient cash resources to meet future needs. These conditions indicate the existence of a material uncertainty which may cast significant doubt about the company's ability to continue as a going concern. The financial statements do not include the adjustments that would arise if the company was unable to continue as a going concern.

Bro Stay Hamilul

BDO Stoy Hayward LLP

Chartered Accountants and Registered Auditors

13 February 2009

Statement of Financial Activities for the year ended 31 July 2008

| | Notes | Unrestricted funds 2008 | Restricted funds 2008 | Total 2008 | Total 2007 |
|--|-------|-------------------------------|-----------------------------|---------------|---------------|
| | | £ | £ | £ | £ |
| Incoming resources | | | | | |
| Incoming resources from generated funds: | | | | | |
| Donations and grants | 2 | 300,000 | - | 300,000 | 413,167 |
| Activities for generating funds: | | | | | |
| Investment income | | 67,443 | - | 67,443 | 78,825 |
| incoming resources from charitable activities: | | | | | |
| Other fees and income | 3 | 31,450 | | 31,450 | 36,281 |
| Total incombin | | 398,893 | | 398,893 | 528,273 |
| Resources expended | | | | | |
| Charitable activities: | | | | | |
| HEI activities | | 6 30,489 | - | 680,489 | 705,643 |
| Camden Innovation Centra | I | • | 7 | 7 | 111,599 |
| Governance costs | | 48,303 | _ | 48,303 | 48,443 |
| Total resources expended | 5 | 728,792 | 7 | 728,799 | 865,685 |
| Net movement in funds | 4 | (329,899) | (7) | (329,906) | (337,412) |
| Balance at 1 August | | 1,379,744 | 746 | 1,380,490 | 1,717,902 |
| Balance at 31 July | | 1,049,845 | 739 | 1,050,584 | 1,380,490 |

All of the company's activities are derived from continuing operations.

There is no difference between the net movement in funds, stated above, and its historical cost equivalent.

The notes on pages 11 to 17 form part of these financial statements.

(A company limited by guarantee)

Balance Sheet as at 31 July 2008

| | Notes | 2008 | 2007 |
|--|-------|-----------|-----------|
| | | £ | £ |
| Current assets | | | |
| Debtors | 8 | 15,814 | 51,113 |
| | 0 | • | 51,113 |
| Cash at bank and in hand | | 9,432 | - |
| Short term deposits | | 1,110,427 | 1,433,212 |
| | | 1,135,673 | 1,484,325 |
| Creditors: amounts falling due within one year | 9 | (85,089) | (103,835) |
| Net current assets | | 1,050,584 | 1,380,490 |
| Net assets | | 1,050,584 | 1,380,490 |
| Funds | | | |
| Restricted funds | | 739 | 746 |
| Unrestricted funds | | 1,049,845 | 1,379,744 |
| Total Funds | 13 | 1,050,584 | 1,380,490 |
| | | | |

The financial statements on pages 8 to 17 were approved by the Board of Directors and authorised for issue on 3000 2008:

Middleg

Professor Michael Hay

Director

The notes on pages 11 to 17 form part of these financial statements.

Cashflow statement for the year ended 31 July 2008

| | Notes | 2008 £ | 2007 £ |
|---|-------|-----------|-----------|
| Cash outflow from operating activities | Α | (378,439) | (442,375) |
| Returns on investments and servicing of finance | | | |
| Interest received | | 67,443 | 78,825 |
| Decrease in cash in the year | В | (310,996) | (363,550) |

Notes to the cashflow statement

A. Reconciliation of net outgoing resources to cashflow from operating activities

| | 2008 £ | 2007 £ |
|--|-----------|-----------|
| Net outgoing resources per statement of financial activities | (329,906) | (337,412) |
| Investment income | (67,443) | (78,825) |
| Decrease / (increase) in debtors | 35,299 | (19,228) |
| Decrease in creditors | (16,389) | (6,910) |
| | (378,439) | (442,375) |

B. Analysis of change in net funds

| | Opening at 1 August 2007 | Cashflow | Closing at 31 July 2008 |
|--------------------------|--------------------------------|-----------|-------------------------------|
| | £ | £ | £ |
| Cash at bank and in hand | - | 9,432 | 9,432 |
| Bank overdraft | (2,357) | 2,357 | - |
| Short term deposits | 1,433,212 | (322,785) | 1,110,427 |
| Total . | 1,430,855 | (310,996) | 1,119,859 |

The notes on pages 11 to 17 form part of these financial statements.

Notes to the financial statements for the year ended 31 July 2008

1 Principal accounting policies

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom and the Statement of Recommended Practice: Accounting and Reporting by Charities ("SORP") issued by the Charity Commission in March 2005. A summary of the more important accounting policies, which have been applied consistently, are set out below:

(a) Basis of accounting

The financial statements are prepared in accordance with the historical cost convention.

(b) Grant income

Grants are credited to income in the year in which they are receivable.

(c) Charitable expenditure

Expenditure on charitable activities consists of grants made to organisations to promote the objectives of the company, scholarships to students, lecturers and research. These are accounted for in the year in which they occur.

(d) Governance costs

Governance costs include those costs associated with meeting the constitutional and statutory requirement of the company and include the audit fees and costs associated with the strategic management of the company.

(e) Fund accounting

The funds represent the unspent portion of the grants that are held for the company's purpose outlined above.

(f) Going concern

The financial statements have been prepared on a going concern basis, however a number of CSEL's existing projects have, or are due to, come to an end. Whilst there are sufficient reserves to cover the ongoing projects up to 31 July 2009, the directors of CSEL are currently reviewing the future strategic and operational role of the company. Once this review has been carried out funding will be sought for any projects to be pursued.

If funding is not forthcoming, then the company may not continue in operational existence and the going concern basis of preparation may not be appropriate to the accounts. The financial statements do not include the adjustments that would arise if the company did not receive sufficient funds as and when required.

Notes to the financial statements for the year ended 31 July 2008 (continued)

2 Donations and grants

| | Unrestricted funds | Restricted funds | Total funds | Total funds |
|---------------------------|--------------------|------------------|----------------|-------------|
| | 2008 | 2008 | 2008 | 2007 |
| | £ | £ | £ | £ |
| HEFCE | 300,000 | - | 300,000 | 300,000 |
| Camden Innovation Central | - | - | - | 113,167 |
| | 300,000 | | 300,000 | 413,167 |

3 Incoming resources from charitable activities

| | Unrestricted funds | |
|-----------------------|-----------------------|--------|
| | 2008 | 2007 |
| Other fees and income | £ | £ |
| UCL Student Exchange | 31,450 | 36,281 |
| | 31,450 | 36,281 |

In the current year £29,600 was received from UCL to fund UCL EngD and MSc students attending London Business School electives.

4 Net outgoing resources

Net outgoing resources for the year are stated after charging:

| | 2008 | 2007 |
|---|-------|-------|
| | £ | £ |
| Auditors' remuneration for audit services | 8,813 | 9,147 |
| | 8,813 | 9,147 |
| | | |

Notes to the financial statements for the year ended 31 July 2008 (continued)

5 Total resources expended

| 2 | n | n | Ω |
|---|---|---|---|
| ~ | | u | |

| Costs directly allocated to | Basis of allocation | HEI Activities £ | Camden £ | Governance £ | Total £ |
|--|---------------------|------------------------|-------------|-----------------|------------|
| activities: | | | | | |
| Staff costs/contracts | Direct | 111,845 | - | • | 111,845 |
| Printing, stationery, other | Direct | 382 | 7 | - | 389 |
| Travel & entertainment | Direct | 2,480 | - | - | 2,480 |
| Grants | Direct | 490,694 | - | - | 490,694 |
| Cases | Direct | 420 | - | - | 420 |
| Catering | Direct | 7,554 | - | - | 7,554 |
| Brochures & booklets | Direct | 3,723 | - | - | 3,723 |
| Support costs allocated to activities: | | | | | |
| Staff costs/contracts | Usage | 29,955 | - | - | 29,955 |
| Printing, stationery, other | Usage | 6,076 | - | - | 6,076 |
| Travel & entertainment | Usage | 328 | - | - | 328 |
| Management fee | Usage | 2,275 | - | - | 2,275 |
| Catering | Usage | 246 | - | - | 246 |
| Software/hardware | Usage | 233 | - | - | 233 |
| Office rent/materials | Usage | 24,278 | - | - | 24,278 |
| Legal & professional | Usage | - | - | 45,308 | 45,308 |
| Staff recruitment/training | Usage | - | - | - | - |
| Insurance | Usage | - | - | 2,892 | 2,892 |
| Bank charges | Usage | - | - | 103 | 103 |
| Total resources expended | | 680,489 | 7 | 48,303 | 728,799 |

Notes to the financial statements for the year ended 31 July 2008 (continued)

5 Total resources expended (continued)

| | | 2007 | | | |
|---|---------------------|------------------------|-------------|-----------------|------------|
| | Basis of allocation | HEI Activities £ | Camden £ | Governance £ | Total £ |
| Costs directly allocated to activities: | | | | | |
| Staff costs/contracts | Direct | 36,751 | 3,000 | - | 39,751 |
| Advertising | Direct | - | 2,137 | - | 2,137 |
| Printing, stationery, other | Direct | 166 | (203) | - | (37) |
| Travel & entertainment | Direct | 3,149 | 10 | - | 3,159 |
| Grants | Direct | 529,171 | 33,450 | - | 562,621 |
| Student support | Direct | 16,385 | - | - | 16,385 |
| Venue Conf Hire | Direct | - | 277 | - | 277 |
| Courses | Direct | 2,042 | 75 | - | 2,117 |
| Cases | Direct | 11,500 | - | - | 11,500 |
| Catering | Direct | 6,875 | (117) | - | 6,758 |
| Software/hardware | Direct | - | 12,731 | - | 12,731 |
| Sponsorship | Direct | - | 9,255 | - | 9,255 |
| Brochures & booklets | Direct | 2,514 | 308 | - | 2,822 |
| Legal & professional | Direct | - | 672 | - | 672 |
| Support costs allocated to activities: | | | | | |
| Staff costs/contracts | Usage | 118,919 | - | - | 118,919 |
| Printing, stationery, other | Usage | 1,490 | - | - | 1,490 |
| Travel & entertainment | Usage | 214 | - | - | 214 |
| Management fee | Usage | (48,514) | 50,000 | - | 1,486 |
| Catering | Usage | 492 | - | - | 492 |
| Software/hardware | Usage | 29 | - | - | 29 |
| Office rent/materials | Usage | 24,331 | - | - | 24,331 |
| Legal & professional | Usage | - | - | 45,278 | 45,278 |
| Staff recruitment/training | Usage | 129 | - | - | 129 |
| Insurance | Usage | - | - | 3,105 | 3,105 |
| Bank charges | Usage | <u>-</u> | 4 | 60 | 64 |
| Total resources expended | | 705,643 | 111,599 | 48,443 | 865,685 |

Notes to the financial statements for the year ended 31 July 2008 (continued)

6 Employees

Staff costs in the year totalled £114,147 (2007: £119,136).

Earnings of higher paid staff

| Lamings of migner para sam | 2008 | 2007 |
|----------------------------|------|------|
| £70,000 - £79,999 | 1 | 1 |

Earnings of higher paid staff include salaries and pension costs before a share of the costs are allocated to LTN.

35% of the £70,000 - £79,999 employee salary is recharged to LTN.

Average staff numbers for the year

| | 2008 | 2007 |
|--------------|------|------|
| Total number | 3 | 3 |

7 Directors' remuneration

The directors of the company do not receive any remuneration for their services as directors.

8 Debtors

| | 2008 £ | 2007 £ |
|-----------------------|-----------|-----------|
| Amounts owed by UCLBS | - | 2,510 |
| Amounts owed by LTN | - | 8,888 |
| Other debtors | 15,814 | 39,715 |
| | 15,814 | 51,113 |

Notes to the financial statements for the year ended 31 July 2008 (continued)

9 Creditors: amounts falling due within one year

| 2008 £ | 2007 £ |
|-----------|---------------------------------------|
| - | 2,357 |
| 533 | 690 |
| 29,743 | 89,167 |
| 46,000 | - |
| 8,813 | 11,621 |
| 85,089 | 103,835 |
| | £ 533 29,743 46,000 8,813 |

10 Controlling entities and related parties

UCLBS Limited is the parent company of CSEL. UCLBS Limited is a joint venture company of London Business School and UCL. LTN was a sister company also owned by UCLBS Limited but left the group with effect from 1 April 2008.

Payments made during the year to UCL were as follows:

| 2008 | 2007 |
|----------|---------------|
| £ | £ |
| 298,633_ | 333,878 |
| 298,633 | 333,878 |
| | £ 298,633_ |

Payments made during the year to London Business School were as follows:

| | 2008 | 2007 |
|---------------------------------|---------|---------|
| | £ | £ |
| Grants | 170,018 | 196,613 |
| Teaching materials | - | 11,800 |
| Conferences, training, catering | 7,799 | 7,367 |
| Support services | 63,438 | 56,965 |
| Total | 241,255 | 272,745 |

Notes to the financial statements for the year ended 31 July 2008 (continued)

10 Controlling entities and related parties (continued)

Support services include the costs of human resources and accounts services, rent and the running costs of the premises.

Amounts owed to and by London Business School and UCL at the year end, are disclosed in Notes 8 and 9. Amounts owed by LTN are disclosed in Note 8 and relate to cross charges not yet paid for support services.

Included in accruals are amounts owed to UCL £Nil (2007: £800)

11 Taxation

In the opinion of the directors, CSEL is an exempt charity within the means of Schedule 2 of the Charities Act 1993 and as such is a charity within the meaning of Section 506 (1) of the Taxes Act 1988. Accordingly, the company is deemed to be exempt from taxation in respect of income or capital gains received within categories covered by Section 505 of the Taxes Act 1988 or Section 256 of the Taxation of Chargeable Gains Act 1992 to the extent that such income or gains are applied for exclusively charitable purposes.

12 Analysis of assets between funds

| | Unrestricted funds | Restricted funds | Total funds | Total funds |
|---------------------|--------------------|------------------|----------------|-------------|
| | 2008 | 2008 | 2008 | 2007 |
| | £ | £ | £ | £ |
| Current assets | 1,134,934 | 739 | 1,135,673 | 1,484,325 |
| Current liabilities | (85,089) | | (85,089) | (103,835) |
| Net assets | 1,049,845 | 739 | 1,050,584 | 1,380,490 |

13 Movement in funds

| | At 1 August 2007 £ | Incoming resources £ | Outgoing resources £ | At 31 July 2008 £ |
|--|--------------------------|----------------------|-------------------------|-------------------------|
| Restricted funds: Camden Innovation Central | 746 | - | (7) | 739 |
| Unrestricted funds: | 1,379,744 | 398,893 | (728,792) | 1,049,845 |
| Total funds | 1,380,490 | 398,893 | (728,799) | 1,050,584 |