REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

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# **DIRECTORS AND ADVISERS**

# Directors

P E Boardman (resigned 30 June 2012)

A Miller

S Davis

D Singer

# Secretary

P E Boardman (resigned 30 June 2012) P M Tranter (appointed 30 June 2012)

# Independent Auditors

PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors 1 Embankment Place London WC2N 6RH

# Solicitors

Addleshaw Goddard 100 Barbırollı Square Manchester M2 3AB

Registered Office PO Box 68164 Kings Place 90 York Way London NIP 2AP

#### REPORT OF THE DIRECTORS

#### for the year ended 31 March 2013

The directors present their report and the audited financial statements for the company for the year ended 31 March 2013

#### 1 Principal activity

The company is an investment holding company The Board does not envisage any major changes in the company's activity in the foreseeable future

#### 2 Review of the business and future developments

The directors consider the state of affairs of the company and the year end financial position to be satisfactory

#### 3 Risks and uncertainties

From the perspective of the company, the principal risks and uncertainties are integrated with the principal risks of the group and are not managed separately. Accordingly, the principal risks and uncertainties of Guardian Media Group plc, which include those of the company, are discussed in the group's consolidated financial statements, copies of which are available from The Secretary. Guardian Media Group plc, PO Box 68164. Kings Place, 90 York Way, London N1P 2AP.

#### 4 Qualifying third party indemnity

The company has granted a qualifying third party indemnity in favour of its directors and officers against the financial exposure that they may incur in the course of their professional duties as directors and officers of the company

#### 5 Results and dividends

The results for the year are set out in the profit and loss account on page 4. The directors do not propose the payment of a dividend (2012. £nil)

#### 6 Going concern

The directors have received confirmation from Guardian Media Group plc that it will provide financing facilities to enable the Company to carry on its business as a going concern, for at least 12 months after the date of signing. For this reason the going concern basis in preparing the financial statements continues to be appropriate

#### 7 Directors

The directors of the company at 31 March 2013 including appointments and resignations during the year are shown on page 1

None of the directors who served duing the year had any interest in the shares of the company

#### 8 Statement of directors' responsibilities

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law, the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently
- make judgements and accounting estimates that are reasonable and prudent and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### 9 Disclosure of information to auditors

Each of the persons who are directors at the time when the Report of the Directors is approved confirmed that

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware and
- he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information

This statement is given and should be interpreted in accordance with the provision of S418 of the Companies Act 2006

# 10 Independent auditors

The auditors PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and a resolution concerning their reappointment will be proposed at the Annual General Meeting

This report has been prepared with the special provision relating to small companies with Part 15 of the Companies Act 2006

BY ORDER OF THE BOARD

Director

Director

PO Box 68164, Kings Place, 90 York Way, London N1P 2AP

26 June 2013

#### INDEPENDENT AUDITORS' REPORT

#### To the Members of GMG Investco Limited

We have audited the financial statements of GMG Investor Limited ("the company") for the year ended 31 March 2013 which comprise the profit and loss account balance sheet and related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

This report including the opinions has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors and the overall presentation of the financial statements

In addition we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2013 and of its profit for the year then ended
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not not visited by us or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made or
- we have not received all the information and explanations we require for our audit or
- the directors are not entitled to take advantage of the small companies' exemption in preparing the Directors' report

Samuel Tomhuson (Senior Statutory Auditor)

Son Tombe

For and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

London

26 June 2013

# PROFIT AND LOSS ACCOUNT For the year ended 31 March 2013

| All continuing operations                                     | Note | 2013<br>£000 | 2012<br>£000 |
|---|------|--------------|--------------|
| Operating income/ (charges)                                   |      | _ 36,399     | (36,401)     |
| Operating profit/ (loss)                                      | 2    | 36,399       | (36 401)     |
| Interest receivable and similar income                        | 5    | 698          | 786          |
| Interest payable and similar charges                          | 6    | (8,173)      | (8 798)      |
| Profit/ (loss) on ordinary activities before taxation         |      | 28,924       | (44 413)     |
| Tax credit/ (charge) on profit/ (loss) on ordinary activities | 7    | 442          | (1,428)      |
| Profit/ (loss) for the financial year                         |      | 29,366       | (45 841)     |

All amounts relate to continuing operations

The company has no recognised gains and losses other than those included in the results above and therefore no separate statement of total recognised gains and losses has been presented

There is no material difference between the loss on ordinary activities before taxation and the loss for the financial year stated above, and their historical cost equivalents

# BALANCE SHEET as at 31 March 2013

|                                     | Notes | 2013<br>£000 | 2012<br>£000 |
|-------------------------------------|-------|--------------|--------------|
| Fixed assets                        |       |              |              |
| Investments                         | 8     | 439,701      | 439,701      |
| Current assets                      |       |              |              |
| Amounts owed by group companies     | 9     | 58,110       | 20 570       |
| Current liabilities                 |       |              |              |
| Loan note issued to holding company | 8     | (538,524)    | (530 350)    |
| Net current liabilities             |       | (480,414)    | (509,780)    |
| Net liabilities                     |       | (40,713)     | (70,079)     |
| Capital and reserves                |       |              |              |
| Called up share capital             | 10    | 40,000       | 40 000       |
| Share premium                       | 11    | 6,208        | 6 208        |
| Profit and loss account             | 11    | (86,921)     | (116,287)    |
| Total shareholder's deficit         | 12    | (40,713)     | (70,079)     |

The financial statements on pages 4 to 8 were approved by the Board of Directors on 26 June 2013 and were signed on its behalf by

DIRECTOR

GMG INVESTCO LIMITED Registered no 03978213

# Notes to the financial statements for the year ended 31 March 2013

#### 1 Principal accounting policies

The financial statements have been prepared on a going concern basis under the historical cost convention and in accordance with the Companies Act 2006 and applicable Accounting Standards in the United Kingdom

All accounting policies have been applied consistently throughout the year

The company is exempt from the requirement to produce consolidated financial statements, on the basis that it is a wholly owned subsidiary of Guardian Media Group plc

#### Cash flow statement

The company is a wholly owned subsidiary of Guardian Media Group plc and the cash flows of the company are included in the consolidated group cash flow statement of Guardian Media Group plc, which are publicly available Consequently, the company is exempt from publishing a cash flow statement, under Financial Reporting Standard Number 1 revised (1996)

#### Investments

Shares in subsidiary companies are shown at cost less any amounts written off for impairment

Annually, the directors consider whether any events or circumstances have occurred that could indicate that the carrying value of fixed asset investments may not be recoverable. If such circumstances do exist, a full impairment review is undertaken to establish whether the carrying amount exceeds the higher of net realisable value or value in use. If this is the case, an impairment charge is recorded to reduce the carrying value of the related investment.

#### Taxation

The company provides for corporate taxation on the results for the period at the normal rate applicable to that period and recognises group relief when made available

| 2 Operating profit/ (loss)  | 2013   | 2012     |
|---|--------|----------|
|   | 0003   | £000     |
| The following amounts have been charged in arriving at the operating profit/ (loss) |        |          |
| Audit services  | (1)    | (1)      |
| Impairment reversal/ (charge) on loans  | 36,400 | (36 400) |

During the year ending 31 March 2013, a reversal of a previous impairment of £36,400,000 (2012 charge of £36,400,000) arose on loan balances with GMG Radio Holdings Limited The loans were then assigned to the parent company Guardian Media Group plc, on its disposal of GMG Radio Holdings Limited

### 3 Directors' emoluments

None of the directors received remuneration for their services as directors of the company in either year

## 4 Employee information

The average number of persons (excluding executive directors) employed in either year was nil

| 5 Interest receivable and similar income     | 2013  | 2012  |
|--|-------|-------|
|  | £000  | £000  |
| Interest receivable from parent company      | 581   | 248   |
| Interest receivable from fellow subsidiaries | 117   | 538   |
|  | 698   | 786   |
| 6 Interest payable and similar charges       | 2013  | 2012  |
|  | £000  | £000  |
| Interest payable to parent company           | 8,173 | 8,798 |

2012

2013

# Notes to the financial statements for the year ended 31 March 2013 (continued)

#### 7 Tax (credit)/ charge on profit/ (loss) on ordinary activities

#### a) Analysis of (credit)/ charge in year

|   | 2013  | 2012  |
|---|-------|-------|
| Current   | £000  | 000£  |
| UK corporation tax on profit/ (loss) for the year | (441) | -     |
| Adjustments in respect of prior periods           | (1)   | 1,428 |
| Total current tax (credit)/ charge                | (442) | 1,428 |

# b) Factors affecting (credit)/ charge for the year

The tax assessed for the period is higher (2012 higher) than the standard rate of corporation tax in the UK (24%) (2012 26%)

The differences are explained below

|   | 2013    | 2012     |
|---|---------|----------|
|   | 000£    | £000     |
| Profit/ (loss) on ordinary activities before tax  | 28,924  | (44,413) |
| Profit/ (loss) on ordinary activities multiplied by standard rate of CT of 24% (2012 26%) | 6,942   | (11,547) |
| Effects of  |         |          |
| Expenditure not deductible for tax purposes   | 1,353   | 2,083    |
| Adjustment to tax charge in respect of previous periods                                   | (1)     | 1 428    |
| (Reversal)/ charge of the impairment of loan balances (note 2)                            | (8,736) | 9,464    |
| Current tax (credit)/ charge for year   | (442)   | 1,428    |

#### c) Factors that may affect future tax charges

A change in the UK main Corporation tax rate from 26% to 24% was substantively enacted on 26th March 2012 and was effective from 1 April 2012. In addition following the 2012 budget, a reduction in the main UK Corporation tax rate from 24% to 23% from 1 April 2013 was substantively enacted on 3 July 2012. As a result deferred tax balances have been re-measured to 23%.

A further reduction to the UK Corporation tax rate was announced in the 2012 Budget statement which proposed to reduce the rate to 22% for the financial year ended commencing 1 April 2014 and following the Autumn Statement 2012 by an additional 1 per cent reduction to 21% Additionally the 2013 Budget proposed to reduce the rate to 20% from 1 April 2015 However these further changes had not been substantively enacted at the balance sheet date and, therefore, are not recognised in these financial statements

# 8 Fixed asset investments

| GMG Auto Trader Limited                | Country of registration<br>or incorporation<br>England & Wales | Principal<br>activity<br>Publishing | Percentage<br>owned<br>100% |
|--|--|-------------------------------------|-----------------------------|
|  |  | 2013<br>£000                        | 2012<br>£000                |
| Cost At 31 March 2013 and 1 April 2012 |  | 439,701                             | 439,701                     |

On 18 September 2008 Guardian Media Group plc transferred its investment in GMG Auto Trader Limited to GMG Investco Limited, the consideration being the issue of a loan note of £495,700,932 Interest on the loan note is charged at Libor plus 1%

As at 31 March 2013, the loan note balance comprises

|  | Loan    |
|--|---------|
|  | 000£    |
| Guardian Media Group plc                                 | 495,701 |
| Rolled-up interest                                       | 42 823  |
| Total loan note balance owed to Guardian Media Group plc | 538,524 |
|  |         |

The directors believe that the carrying value of the investments is supported by their underlying net assets

(40,713)

(70,079)

# Notes to the financial statements for the year ended 31 March 2013 (continued)

#### 9 Amounts owed by group companies

|  | 2013   | 2012   |
|--|--------|--------|
|  | 0003   | £000   |
| Amount owed by parent company              | 57,668 | 20,570 |
| Corporation tax recoverable - group relief | 442    | •      |
|  | 58,110 | 20 570 |

During the year ending 31 March 2013, a reversal of a previous impairment of £36,400 000 (2012 charge of £36 400 000) arose on loan balances with GMG Radio Holdings Limited. The loans were then assigned to the parent company. Guardian Media Group plc, on its disposal of GMG Radio Holdings Limited (note 2).

Amounts owed by the parent company relate to two principal amounts and are unsecured, repayable on demand and bear an interest rate of LIBOR plus 0.5% and LIBOR plus 1.5%

|  | Loan<br>£000 |         |              |           |
|--|--------------|---------|--------------|-----------|
| Amounts owed to Guardian Media Group plc at 2 April 2012   | 20,570       |         |              |           |
| Amounts assigned to Guardian Media Group plc   | 36 400       |         |              |           |
| Rolled up interest   | 698          |         |              |           |
| •  |              |         |              |           |
| Total amounts owed to Guardian Media Group plc at 31 March 2013  | 57,668       |         |              |           |
| 10 Called up share capital   |              |         |              |           |
|  |              |         | 2013         | 2012      |
| Authorised issued and fully paid up during the period  |              |         | €000         | £000      |
| 5,000,000 Ordinary shares of £1 each   |              |         | 5,000        | 5,000     |
| 41 207 877 Ordinary shares of £0 85 each   |              |         | 35,000       | 35 000    |
|  |              | _       | 40,000       | 40,000    |
| 11 Reserves  |              | Share   | Profit       | Total     |
| 11 NOCIVES   |              |         | and loss     | Iotai     |
|  |              | premium | account      |           |
|  |              | £000    | 2000<br>000£ | £000      |
| A43 A 1 2013   |              | ••      |              |           |
| At 2 April 2012  |              | 6,208   | (116,287)    | (110 079) |
| Profit for the year  |              |         | 29 366       | 29,366    |
| At 31 March 2013   | -            | 6,208   | (86,921)     | (80,713)  |
| 12 Reconciliation of movements in shareholder's deficit  |              |         | 2013         | 2012      |
| The state of the s |              |         | 000£         | £000      |
| Opening shareholder's deficit  |              |         | (70,079)     | (24,238)  |
| Profit/ (loss) for the year  |              |         | 29,366       | (45,841)  |
| i iono (1055) for the year   |              |         | £ 74300      | (75,071)  |

# Closing shareholder's deficit 13 Related party transactions

The directors regard Guardian Media Group plc as the controlling party by virtue of its 100% interest in the equity share capital of the Company Transactions with fellow subsidiary members of Guardian Media Group plc group are not required to be disclosed under FRS 8 as these transactions are fully eliminated on consolidation

#### 14 Holding company

The company's ultimate holding company is The Scott Trust Limited, which is incorporated in Great Britain and registered in England and Wales

The Scott Trust Limited is the largest group of undertakings to consolidate these financial statements at 31 March 2013. The consolidated financial statements of The Scott Trust Limited can be obtained from The Secretary, The Scott Trust Limited. PO Box 68164, Kings Place 90 York Way, London NIP 2AP.

The company's immediate parent company is Guardian Media Group plc which is incorporated in Great Britain and registered in England and Wales and owns 100% of the company's shares

Guardian Media Group plc is the smallest group of undertakings to consolidate these financial statements at 31 March 2013. The consolidated financial statements of Guardian Media Group plc can be obtained from The Secretary. Guardian Media Group plc, PO Box 68164, Kings Place. 90 York Way, London NIP 2AP.