Company Registration Number: 3977439

# CONCEPT OUTDOOR WORLDWIDE LIMITED

**Consolidated Financial Statements** for the year ended 30 June 2002

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# CONCEPT OUTDOOR WORLDWIDE LIMITED DIRECTORS' REPORT

For the year ended 30 June 2002

The directors present their report and the audited consolidated financial statements of the group for the year ended 30 June 2002.

#### **Principal activities**

The principal activity of the company is that of an investment holding company. The principal activities of the subsidiary undertakings are disclosed in note 10.

#### Review of the business and future developments

The directors expect the group to continue in operation as an outdoor advertising company.

The profit and loss account for the year is set out on page 4.

#### **Dividends**

The directors do not recommend payment of a dividend.

#### Directors and their interests

The directors of the company at 30 June 2002, all of whom have been directors for the whole of the year ended on that date unless indicated otherwise, are listed below:

MC Johnson

R Silvester

SM Halden

CJ Hoddell (appointed 30 November 2001)

RG Sloss (appointed 11 March 2002, resigned 16 September 2002)

SA Holder is Company Secretary.

At 30 June 2001 and 30 June 2002, MC Johnson was the beneficial holder of 92 A Ordinary Shares, 308 B Ordinary Shares and 16,744 Preference Shares in the company. Details of MC Johnson's interests in fellow subsidiaries of the ultimate parent company, Pacific Investments PLC, are disclosed in the financial statements of that company.

At 30 June 2001 and 30 June 2002, SM Halden was the beneficial holder of 300 A Ordinary Shares, 612 B Ordinary Shares and 54,600 Preference Shares in the company. Details of SM Halden's interests in Sporting Frontiers Limited, Model Frontiers Limited, which are fellow subsidiaries of Pacific Investments PLC, are disclosed in the financial statements of those companies.

At 30 June 2001 and 30 June 2002, R Silvester was the holder of 40 B Ordinary Shares in the company. Details of R Silvester's interests in Sporting Frontiers Limited and Model Frontiers Limited, which are fellow subsidiaries of Pacific Investments PLC, are disclosed in the financial statements of those companies.

#### Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the company and of the group, and of the profit or loss of the company and of the group for that period. The directors are required to prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the group will continue in business.

# CONCEPT OUTDOOR WORLDWIDE LIMITED DIRECTORS' REPORT

For the year ended 30 June 2002 (continued)

The directors confirm that suitable accounting policies have been used and applied consistently. They also confirm that reasonable and prudent judgements and estimates have been made in preparing the consolidated financial statements for the year ended 30 June 2002 and that applicable accounting standards have been followed.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the consolidated financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Change in share capital

Details of changes in share capital are given in note 15 to the financial statements.

#### **Auditors**

Following the conversion of our auditors, PricewaterhouseCoopers, to a Limited Liability Partnership (LLP) from 1 January 2003, PricewaterhouseCoopers resigned on 13 February 2003 and the directors appointed its successor, PricewaterhouseCoopers LLP, as auditors. A resolution to reappoint PricewaterhouseCoopers LLP as auditors of the company will be proposed at the next Annual General Meeting.

By Order of the Board

SA Holder Secretary

124 Sloane Street London SW1X 9BW

# Independent auditors' report to the members of Concept Outdoor Worldwide Limited

We have audited the financial statements, which comprise the consolidated profit and loss account, the consolidated balance sheet, the company balance sheet, the consolidated cash flow statement and the related notes.

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable United Kingdom law and accounting standards are set out in the statement of directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards issued by the Auditing Practices Board. This report, including the opinion has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or in to whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

#### Basis of audit opinion

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group at 30 June 2002 and of the loss and cash flows of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PricewaterhouseCoopers LLP
Chartered Accountants and Registered Auditors

London

25 April 2003

# Consolidated Profit and Loss Account for the year ended 30 June 2002

	Note	Year ended 30 June 2002 £	Period from 20 April 2000 to 30 June 2001 £
Turnover	1	587,910	178,862
Cost of sales		(526,219)	(141,601)
Gross profit		61,691	37,261
Administrative expenses		(494,900)	(183,479)
Operating loss	2	(433,209)	(146,218)
Interest receivable Interest payable and similar charges	4 5	3,016 (52,644)	- (59,925)
Loss on ordinary activities before taxation		(482,837)	(206,143)
Taxation	6	-	-
Loss on ordinary activities after taxation		(482,837)	(206,143)
Dividends and appropriations	7	(109,499)	-
Retained loss for the period	8, 17	(592,336)	(206,143)

There is no difference between the loss on ordinary activities after taxation and the retained loss stated above and their historical cost equivalents.

The operating loss derives wholly from continuing operations.

There are no recognised gains or losses other than the loss for the period as shown above.

The notes on pages 8 to 21 form an integral part of these financial statements.

# Consolidated Balance Sheet as at 30 June 2002

	Note	2002 £	2001 £
FIXED ASSETS			
Intangible assets	9	265,438	401,750
Tangible assets	11	388,949	178,823
		654,387	580,573
CURRENT ASSETS			
Debtors	12	235,096	234,428
Cash at bank and in hand	12	145,623	4,970
		380,719	239,398
CREDITORS (amounts falling due within one year)	13	(286,434)	(208,631)
NET CURRENT ASSETS		04.395	20.767
NET CURRENT ASSETS		94,285	30,767
TOTAL ASSETS LESS CURRENT LIABILITIES		748,672	611,340
CREDITORS (amounts falling due after more than one year)	14	(887,652)	(267,483)
NET (LIABILITIES) / ASSETS		(138,980)	343,857
CAPITAL AND RESERVES			
Called up share capital	15	2,554	2,099
Share premium	16	547,446	547,901
Profit and loss account	17	(688,980)	(206,143)
CAPITAL EMPLOYED	18	(138,980)	343,857
Equity shareholders' deficit		(795,479)	(203,143)
Non-equity shareholders' funds		656,499	547,000
TOTAL SHAREHOLDERS' (DEFICIT) / FUNDS		(138,980)	343,857
The accounts were approved by the Board of Directors on 25 and signed on their behalf by	April 2003		_
M C Johnson			
Director			
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The notes on pages 8 to 21 form an integral part of these financial statements.

# Company Balance Sheet as at 30 June 2002

Director

	Note	2002 £	2001 £
FIVED ACCETO			
FIXED ASSETS Tangible assets	11	2,994	_
Investments	10	1,371,143	696,342
invocanismo		1,374,137	696,342
CURRENT ASSETS			
Debtors	12	73,419	4,000
Cash at bank and in hand		15,732	-
		89,151	4,000
CREDITORS (amounts falling due within one year)	13	(33,426)	(10,875)
NET CURRENT ASSETS / (LIABILITIES)		55,725	(6,875)
TOTAL ASSETS LESS CURRENT LIABILITIES		1,429,862	689,467
CREDITORS (amounts falling due after more than one year)	14	(887,652)	(142,483)
NET ASSETS		542,210	546,984
CAPITAL AND RESERVES			
Called up share capital	15	2,554	2,099
Share premium	16	547,446	547,901
Profit and loss account	17	(7,790)	(3,016)
CAPITAL EMPLOYED	18	542,210	546,984
Equity shareholders' deficit		(114,289)	(16)
Non-equity shareholders' funds		656,499	547,000 <sup>°</sup>
TOTAL SHAREHOLDERS' FUNDS		542,210	546,984
The accounts were approved by the Board of Directors on			
and signed on their behalf by			
M C Johnson		1/	

The notes on pages 8 to 21 form an integral part of these financial statements.

# Consolidated Cash Flow Statement for the year ended 30 June 2002

	Note	Year ended 30 June 2002 £	Period from 20 April 2000 to 30 June 2001 £
NET CASH FLOW FROM OPERATING ACTIVITIES	20	(288,384)	(242,021)
RETURNS ON INVESTMENT AND SERVICING OF FINANCE Interest received		3,016	
TAXATION		-	-
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT Payments to acquire intangible assets Payments to acquire fixed assets  ACQUISITIONS		(266,904) (266,904)	(192,347) (171,015) (363,362)
Purchase of subsidiary undertaking Net cash acquired with subsidiary undertaking			(96,500) 18,370 (78,130)
NET CASH OUTFLOW BEFORE FINANCING		(552,272)	(683,513)
FINANCING Issue of preference share capital Issue of share capital New unsecured loans	21	400 692,525 692,925	546,000 - 142,483 688,483
INCREASE IN CASH IN THE PERIOD		140,653	4,970
RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NE	ET DEBT		
INCREASE IN CASH IN THE PERIOD		140,653	4,970
Increase in borrowings		<u>(745,169)</u> (604,516)	<u>(142,483)</u> (137,513)
Net debt at 1 July 2001 / 20 April 2000		(137,513)	-
NET DEBT AT 30 JUNE 2002 / 30 JUNE 2001	21	(742,029)	(137,513)

# Notes to the Accounts for the year ended 30 June 2002

### 1 Principal accounting policies

These financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom. A summary of more important accounting policies, which have been applied consistently, other than as detailed below, follows:

**Basis of preparation -** These financial statements have been prepared under the historical cost convention and on a going concern basis.

Going concern - The directors consider the losses incurred to date to be attributable to the costs associated with establishing the business in the period since incorporation. The financial statements have been prepared on a going concern basis which assumes the continued support of the ultimate parent company, Pacific Investments PLC. The directors have received a letter from the ultimate parent company confirming their support for a period of at least one year from the date of approval of the financial statements.

**Basis of consolidation -** The group financial statements consolidate the financial statements of the company and its subsidiary undertakings using the acquisition method. Businesses acquired during the period are consolidated from the date of acquisition.

**Turnover** - Turnover represents the net amount receivable, excluding value added tax, of goods and services provided in respect of outdoor advertising. Revenue is recognised over the period of the underlying contract with the advertising customer. Turnover relates to the one principal activity of the company and is derived wholly within the United Kingdom.

**Tangible fixed assets** - Tangible fixed assets are stated at their purchase price, together with any incidental expenses of acquisition.

**Depreciation** - Depreciation is calculated so as to write off the cost of tangible fixed assets on a straight line basis over the expected useful economic lives of the assets concerned. The principal annual rates used for this purpose are:

Billboards 3 - 5 years
Fixtures and fittings 5 years
Office equipment 3 - 5 years

**Operating leases** - Operating lease rentals are charged to the profit and loss account in the period to which they relate.

Intangible assets - Goodwill represents the excess of the fair value of the consideration paid over the identifiable net assets acquired. Goodwill is capitalised and amortised in equal instalments over its estimated useful economic life of 20 years. The carrying value of goodwill is assessed annually and any impairment in value is charged to the profit and loss account.

# Notes to the Accounts (continued) for the period ended 30 June 2002

### 1 Principal accounting policies (continued)

**Deferred taxation** - The company has adopted Financial Reporting Standard 19 'Deferred Taxation' in these financial statements. Deferred taxation arises as a liability or asset if transactions have occurred at the balance sheet date that give rise to an obligation to pay more taxation in the future, or a right to pay less taxation in the future. The deferred tax liability that is the result of timing differences is recognised in full. Deferred tax assets are only recognised to the extent that, on the basis of all available evidence, they are recoverable. Deferred tax assets and liabilities recognised are not discounted. No material adjustments were required to the financial statements on adoption of this standard.

### 2 Operating loss

The operating loss of the group is stated after charging:

		Period from
	Year ended	20 April 2000
	30 June 2002	to 30 June 2001
	£	£
Auditors' remuneration for audit services (group)	7,000	6,000
Auditors' remuneration for audit services (company)	2,000	1,000
Depreciation of owned assets (group)	56,778	14,691
Depreciation of owned assets (company)	142	-
Amortisation of intangible assets	11,312	11,111
Operating lease rentals - equipment	<u>379,464</u>	<u>119,375</u>

#### 3 Staff costs

	Year ended 30 June 2002 £	Period from 20 April 2000 to 30 June 2001 £
Wages and salaries Social security costs	247,186 26,560	80,327 8,482
	273,746	88,809

The average monthly number of employees for the group during the year was 6 in an administrative capacity. (2001: 2).

Directors' emoluments, included within the staff costs above:

	Year ended	Period from 20 April 2000
	30 June 2002	to 30 June 2001
	£	£
Aggregate emoluments	30,769	-

# Notes to the Accounts (continued) for the period ended 30 June 2002

4	Interest receivable		
		Year ended 30 June 2002 £	Period from 20 April 2000 to 30 June 2001 £
	Bank deposit interest Other interest receivable	2,910 106	-
		3,016	-
5	Interest payable and similar charges		
		Year ended 30 June 2002 £	Period from 20 April 2000 to 30 June 2001 £
	Group interest payable	45,003	52,906
	Interest on loans from other shareholders	7,641	7,019
		<u>52,644</u>	59,925
6	Taxation		
		Year ended 30 June 2002 £	Period from 20 April 2000 to 30 June 2001 £
	Corporation tax	-	-
6.1	Reconciliation of tax charge		
		Year ended 30 June 2002 £	Period from 20 April 2000 to 30 June 2001 £
	Loss on ordinary activities before taxation	(482,837)	(206,143)
	Tax on loss on ordinary activities before taxation at 30%	(144,851)	(61,843)
	Expenses disallowed for tax purposes Capital allowances in excess of depreciation Pre acquisition tax charge relating to subsidiary Trading losses carried forward	6,548 (14,224) - 152,527	4,417 (7,931) (5,109) 70,466

Notes to the Accounts (continued) for the period ended 30 June 2002

#### 6.2 Deferred tax asset

		Period from
	Year ended	20 April 2000
	30 June 2002	to 30 June 2001
	£	£
	Unrecognised	Unrecognised
Tax effect of timing differences due to losses carried forward	(222,993)	(70,466)
Tax effect of accelerated capital allowances	22,155	7,931
	(200,838)	(62,535)

### 7 Dividends and appropriations

Appropriations in respect of preference shares are reflected in the profit and loss account on a time basis in accordance with FRS 4 and have been credited back to the profit and loss reserve due to a lack of distributable reserves.

### 8 Company profit and loss account

As permitted by section 230 of the Companies Act 1985, the profit and loss account of the company is not presented as part of these financial statements. The loss after taxation attributable to Concept Outdoor Worldwide Limited was £4,774 (2001: £3,016).

### 9 Intangible fixed assets

Goodwill	Group £
<b>Cost</b> At 30 June 2001	412,861
Reduction in balance	(125,000)
At 30 June 2002	287,861
Amortisation At 30 June 2001	11,111
Amortisation charge for the year Released in the year	14,437 (3,125)
At 30 June 2002	22,423
Net book value at 30 June 2001	401,750
Net book value at 30 June 2002	265,438

# Notes to the Accounts (continued) for the period ended 30 June 2002

### 9 Intangible fixed assets (continued)

On 1 December 2000, one of the company's subsidiary undertakings, Concept Outdoor (UK) Limited, acquired certain assets of Sports & Outdoor Media Limited, together with certain of its business interests. This has resulted in goodwill of £192,347 which is being amortised over 20 years.

In addition to the above, on 4 December 2001, Concept Outdoor (UK) Limited acquired the entire share capital of Concept Outdoor Limited, a company registered in England and Wales. This has resulted in goodwill of £96,400. As part of this transaction, Concept Outdoor (UK) Limited recognised deferred consideration of £125,000 (see note 14). The conditions upon which this further deferred consideration would have become payable have not been met and the amount has been released in full in the year, with a corresponding reduction in goodwill recognised. Associated amortisation of £3,125 has also been released to the profit and loss account in the year.

#### 10 Investment in subsidiaries

	Shares £	Loans £	Total £
Cost of investment in subsidiary undertakings	~	~	~
At 30 June 2001	546,750	149,592	696,342
Additions / movement in the year	850	673,951	674,801
At 30 June 2002	547,600	823,543	1,371,143

The company has two subsidiaries, details of which are as follows:

Name of undertaking	% owned	% voting Holding rights	Nature of business	Place of Incorporation
Concept Outdoor (UK) Limited	<b>7</b> 5%	100% Ordinary & Preference	Outdoor Advertising	England & Wales
Concept Solution Limited	85%	100% Ordinary	Outdoor Advertising	England & Wales

Concept Outdoor (UK) Limited has one subsidiary, details of which are as follows:

Name of undertaking	% owned	% voting rights	Holding	Nature of business	Place of Incorporation
Concept Outdoor Limited	100%	100%	Ordinary Shares	Non-trading	England & Wales

# Notes to the Accounts (continued) for the period ended 30 June 2002

## 11 Tangible fixed assets

The fixed assets of the group are analysed as follows:

		xtures and	Office	Total
	Billboards £	Fittings £	Equipment £	£
Cost	~	<b>~</b>	~	~
At 30 June 2001	190,240	2,280	994	193,514
Additions	255,045	2,440	9,419	266,904
At 30 June 2002	445,285	4,720	10,413	460,418
Accumulated depreciation				
At 30 June 2001	14,680	-	11	14,691
Charge for the year	55,034	730	1,014	56,778
At 30 June 2002	69,714	730	1,025	71,469
Net book value at 30 June 2001	175,560	2,280	983	178,823
Net book value at 30 June 2002	375,571	3,990	9,388	388,949

The tangible assets of the company are analysed as follows:

	Office Equipment £
<b>Cost</b> At 30 June 2001	-
Additions	3,136
At 30 June 2002	3,136
Accumulated depreciation At 30 June 2001	-
Charge for the year	142
At 30 June 2002	142
Net book value at 30 June 2001	
Net book value at 30 June 2002	2,994

# Notes to the Accounts (continued) for the period ended 30 June 2002

# 12 Debtors

		Group	Group
		2002	2001
		£	£
	Trade debtors	196,934	97,363
	Amounts owed by immediate parent undertaking	-	89,538
	Other debtors	-	1,718
	Prepayments and accrued income	38,162	45,809
		235,096	234,428
		Company	Company
		2002	2001
		£	£
	Trade debtors	3,519	<u></u>
	Amounts owed by immediate parent undertaking	•	2,608
	Amounts owed by subsidiary undertakings	68,001	-
	Other debtors	-	1,392
	Other taxation and social security	1,899	-
		73,419	4,000
13	Creditors (amounts falling due within one year)		
		Group	Group
		2002	2001
		£	£
	Trade creditors	112,002	57,557
	Amounts due to ultimate parent undertaking	74,339	82,129
	Other taxation and social security	7,984	13,934
	Accruals and deferred income	91,709	55,011
	Other creditors	400	-
		286,434	208,631

# Notes to the Accounts (continued) for the period ended 30 June 2002

## 13 Creditors (amounts falling due within one year) (continued)

		Company	Company
		2002	2001
		£	£
	Trade creditors	1,116	-
	Amounts due to ultimate parent undertaking	29,352	15
	Amounts due to subsidiary undertaking	· -	8,624
	Accruals and deferred income	2,958	2,236
		33,426	10,875
14	Creditors (amounts falling due after more than one year)		
		Group	Group
		2002	2001
		£	£
	Amounts owed to immediate parent undertaking	781,338	132,246
	Other creditors	106,314	10,237
	Deferred consideration	-	125,000
		887,652	267,483

The deferred consideration was to be payable to the vendors of Concept Outdoor Limited and was contingent upon the achievement of financial results as defined in the sale and purchase agreement. These targets were not met and the amount has been released in full in the year with a corresponding reduction in goodwill (see note 9).

	Company 2002 £	Company 2001 £
Amounts owed to immediate parent undertaking	781,338	132,246
Other creditors	106,314	10,237
	887,652	142,483

Amounts owed to immediate parent undertaking are unsecured and bear interest at a rate of 20% per annum. There are no fixed terms of repayment and the immediate parent undertaking has confirmed that they will not demand repayment within the next 12 months.

# Notes to the Accounts (continued) for the period ended 30 June 2002

### 15 Share capital

At 30 June 2001, the authorised and issued share capital of the company comprised:

	Authorised		Issue	ed
	Number	£	Number	£
£1 A Ordinary Shares	3,000	3,000	392	392
£1 B Ordinary Shares	1,000	1,000	1,000	1,000
£0.25 A Special Ordinary Shares	3,000	750	2,608	652
0.01p Preference Shares	1,000,000	100	546,000	55
£1 Deferred Shares	1,000	1,000	•	-
	1,008,000	5,850	550,000	2,099

At 30 June 2002, the authorised and issued share capital of the company comprised:

	Authorised		Issue	ed
	Number	£	Number	£
£1 A Ordinary Shares	3,000	3,000	692	692
£1 B Ordinary Shares	1,000	1,000	1,000	1,000
£0.35 A Special Ordinary Shares	3,165	1,108	2,308	807
0.01p Preference Shares	1,000,000	100	546,000	55
£1 Deferred Shares	1,000	1,000	-	-
	1,008,165	6,208	550,000	2,554

All classes of shares, together with related share premium, are fully paid up.

On 30 November 2001, the company increased its authorised share capital to £5,977 by the creation of 508 A Special Ordinary Shares of £0.25 each.

On the same date, by way of a rights issue, the company issued 900 new £0.25 A Special Ordinary Shares, the nominal value of those shares being capitalised against the share premium account.

On the same date, subsequent to the rights issue detailed above, 1,200 issued £0.25 A Special Ordinary Shares were consolidated into 300 £1 A Ordinary Shares.

On 4 March 2002, the company subdivided all issued and unissued £0.25 A Special Ordinary Shares into 25 £0.01 A Special Ordinary Shares.

On the same date, the company increased its authorised share capital to £6,207.80 by the creation of 23,080 £0.01 A Special Ordinary Shares.

On the same date, the company issued 23,080 £0.01 A Special Ordinary Shares, the nominal value of those shares being capitalised against the share premium account.

On the same date, the company consolidated all issued and unissued £0.01 A Special Ordinary Shares into 3,165 £0.35 A Special Ordinary Shares.

# Notes to the Accounts (continued) for the period ended 30 June 2002

#### 15 Share capital (continued)

### Rights regarding income

The A Ordinary Shares and the A Special Ordinary Shares rank pari passu for any dividend or other distribution by the company. The B Ordinary Shares do not carry any right to dividend unless or until the occurrence of a listing, a take-over or a liquidation or a winding up of the company. Following either of these events the B Ordinary Shares, A Ordinary Shares and the A Special Ordinary Shares (together the "Ordinary Shares") rank pari passu for any dividend or other distribution by the company. The Deferred Shares do not carry any right to dividend or other distribution by the company.

The Preference Shares carry the right to a fixed cumulative preferential dividend of 20% on the amount paid up or credited as paid up on each Preference Share (including as to any premium). This dividend ranks for payment in priority to the payment of a dividend on any other shares of the company.

#### Rights regarding capital

On a return of assets on liquidation, reduction of capital or otherwise, the surplus capital of the company is returned as follows, and in the following order:

- 1 To the Preference Shareholders an amount equal to the capital paid up on the Preference Shares together with any arrears of or deficiency of the fixed cumulative dividend on such shares:
- 2 To the Ordinary Shareholders a sum equal to any premium paid on such Ordinary Shares;
- To the Ordinary Shareholders a sum equal to the nominal value of such shares (to the extent paid up);
- 4 To the A Ordinary Shareholders and the A Special Ordinary Shareholders so as to give them an IRR of not less than 20% on their investment in the company;
- 5 To the Deferred Shareholders a sum equal to the nominal value of such shares (to the extent paid up); and
- The balance of such assets (if any) shall belong to and be distributed amongst the Ordinary Shareholders pari passu.

#### Rights regarding voting

The A Ordinary Shareholders and the A Special Ordinary Shareholders have the right to receive notice of and to attend, speak and vote at all general meetings of the company. The B Ordinary Shareholders have the right to receive notice of and to attend and speak at all general meetings of the company but not to vote unless or until the occurrence of a listing, a take-over or a liquidation or a winding up of the company. The Deferred Shareholders and Preference Shareholders do not have the right to receive notice of or to attend or vote at any general meeting of the company at any time.

#### Conversion of B Shares

In certain circumstances which relate either to the occurrence of a listing, a take-over, a liquidation or a winding up of the company or to the cessation of employment of a B Ordinary Shareholder who is an employee or director of the company, the B Ordinary Shares may be converted into Deferred Shares. The circumstances in which this conversion may arise are set out in full in the Articles of Association of the company.

# Notes to the Accounts (continued) for the period ended 30 June 2002

Balance at 30 June 2002 / 30 June 2001

16	Share premium account		
	Charle profitain descare	2002	2001
		£	£
	Share premium arising on A Special Ordinary Shares of £0.25	•	1,955
	Share premium arising on A Special Ordinary Shares of £0.35	1,500	- 
	Share premium arising on Preference Shares of 0.01p	545,946	545,946
		547,446	547,901
17	Profit and loss account		
		Group	Group
		30 June 2002	30 June 2001
		£	£
	Balance at 1 July 2001 / 20 April 2000	(206,143)	-
	Loss for the year	(482,837)	(206,143)
	Appropriations in respect of preference shares	(109,499)	-
	Preference share appropriation not payable by reference to available distributable reserves at 30 June 2002	109,499	-
	Balance at 30 June 2002 / 30 June 2001	(688,980)	(206,143)
		Compony	Company
		Company 30 June 2002	30 June 2001
		£	£
	Balance at 1 July 2001 / 20 April 2000	(3,016)	-
	Loss for the year	(4,774)	(3,016)
	Appropriations in respect of preference shares	(109,499)	- · · · ·
	Preference share appropriation not payable by reference to available distributable reserves at 30 June 2002	109,499	-

(7,790)

(3,016)

# Notes to the Accounts (continued) for the period ended 30 June 2002

# 18 Reconciliation of movement in shareholders' funds

		Group £	Company £
	Shareholders' funds at 30 June 2001	343,857	546,984
	Ordinary share capital subscribed Capitalisation of share premium account Loss on ordinary activities after taxation Appropriations in respect of preference shares Preference dividend not payable by reference to available distributable reserves	455 (455) (482,837) (109,499) 109,499	455 (455) (4,774) (109,499) 109,499
	Shareholders' (deficit) / funds at 30 June 2002	(138,980)	542,210
19	Operating lease commitments		
	At 30 June 2002 and 30 June 2001, the group had annual commitments und operating leases expiring as follows:	der non-cancellable	
		2002 £	2001 £
	In less than one year In two to five years	45,150 321,400	24,250 147,150
	In more than five years	155,200	134,150
		521,750	305,550
20	Reconciliation of operating loss to net cash outflow from operating ac	ctivities	
		2002 £	2001 £
	Operating loss	(433,209)	(146,218)
	Depreciation charges  Americanian charges (not of reversel of prior year charge of \$3,125)	56,778 11,312	14,691 11,111
	Amortisation charges (net of reversal of prior year charge of £3,125) Increase in debtors	(668)	(147,424)
	Increase in creditors	77,403	25,819
	Net cash outflow from operating activities	(288,384)	(242,021)

# Notes to the Accounts (continued) for the period ended 30 June 2002

## 21 Analysis of net debt

	At 30 June 2001	Cash flow	Other non cash changes	At 30 June 2002
	£	£	£	£
Cash at bank and in hand	4,970	140,653	-	145,623
Debt due after one year	(142,483)	(692,525)	(52,644)	(887,652)
	(137,513)	(551,872)	(52,644)	- (742,029)

# 22 Related parties

During the year, the company accrued interest payable to the following shareholder directors at a rate of 20% per annum:

	2002 £	2001 £
SM Halden CJ Hoddell MC Johnson	3,013 2,973 1,655	5,418 - 1,601
At the balance sheet date, the following balances were due to them:		
Amounts falling due after more than one year:	2002 £	2001 £
SM Halden CJ Hoddell MC Johnson	(54,531) (35,466) (16,317)	(5,517) - (4,720)

# Notes to the Accounts (continued) for the period ended 30 June 2002

During the period, the company carried out a number of transactions with other Pacific Investments PLC companies. The names of the related parties, nature of these transactions and their total value is shown below:

	Value of transactions	Receivable/ (payable) at the year end 2002
	2002 £	2002 £
Transactions with Pacific Investments PLC	£	L
- Guarantee charge	(28,403)	(28,403)
- Office rent	(11,230)	(8,919)
- Accountancy charge	(1,000)	-
- Other	(1,003)	(258)
	(41,636)	(37,580)
Transactions with Ravenstone House Schools Limited - Accountancy services	3,027	3,027
Transactions with Model Frontiers (UK) Limited - Accountancy services	2,063	1,497

All these transactions were on an arm's length basis.

### 23 Holding company

The company's ultimate holding company was Pacific Investments PLC, a company registered in England and Wales, which is the largest group of which the company is a member and for which group financial statements are prepared. The consolidated financial statements of that company can be obtained from the Company Secretary at 124 Sloane Street, London, SW1X 9BW.

Subsequent to the year end, Pacific Investments II Limited became the ultimate holding company.

The directors consider the ultimate controlling party to be JL Beckwith, a director and majority shareholder of the ultimate holding company.