

Company Number: 3970403

THE BUSINESS SALES PARTNERSHIP PLC

**REPORT AND ACCOUNTS
30 SEPTEMBER 2001**



THE BUSINESS SALES PARTNERSHIP PLC

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COMPANY INFORMATION

Directors:

A C S Lockhart
L R Jones
A J Wilby

Secretary:

R A Wilkinson BA (Law)

Registered office:

5 Mortimer Street
Hamilton Square
Birkenhead
Merseyside
CH41 5EU

Registered number:

3970403

Bankers:

The Royal Bank of Scotland plc
Glasgow City Branch
10 Gordon Street
Glasgow
G1 3PL

Solicitors:

R A Wilkinson & Co
5 Mortimer Street
Hamilton Square
Birkenhead
Merseyside
CH41 5EU

Auditors:

Scott-Moncrieff
Chartered Accountants
Registered Auditor
25 Bothwell Street
Glasgow
G2 6NL

REPORT OF THE DIRECTORS

The directors present their report with the audited financial statements of the company for the period ended 30 September 2001.

Principal activity

The principal activities of the company in the period under review were those of web site business sales and advertising.

Review of business

The company was incorporated on 11 April 2000. On 24 April 2001 the company was re-registered, under the Companies Act 1985, as a public company and changed its name to The Business Sales Partnership plc. The results for the period are as shown on pages five to ten.

Directors

The directors of the company in office during the period and their beneficial interests in the issued share capital were as follows:

Name	Class of capital	31.9.01
A C S Lockhart	Ordinary shares £1	9,500
L R Jones	Ordinary shares £1	9,500
A J Wilby	Ordinary shares £1	3,500

Statement of directors' responsibilities in respect of the accounts

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Payment policy for creditors

The company aims to pay all of its creditors promptly. It is the company's policy to:

1. agree the terms of the payment at the start of business with that supplier
2. ensure that suppliers are aware of the terms of payment, and
3. pay in accordance with contractual and other legal obligations.

REPORT OF THE DIRECTORS

Dividends

The directors do not recommend the payment of a dividend.

Auditors

A resolution to re-appoint Scott-Moncrieff, Chartered Accountants as auditors will be put to the members at the Annual General Meeting.

ON BEHALF OF THE BOARD



A C S Lockhart

Director

Dated: 16 January 2002

**REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF
THE BUSINESS SALES PARTNERSHIP PLC**

We have audited the financial statements on pages five to ten which have been prepared under the historical cost convention, as modified by the revaluation of certain fixed assets, and the accounting policies set out on page eight.

Respective responsibilities of directors and auditors

As described on page three the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

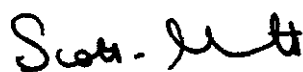
We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 September 2001 and of its profit for the period then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985.

Scott-Moncrieff
Chartered Accountants
Registered Auditor
25 Bothwell Street
Glasgow
G2 6NL



Dated: 16 January 2002

PROFIT AND LOSS ACCOUNT**For the period ended 30 September 2001**

	Notes	2001 £
Turnover	2	2,000
Cost of sales		<u>(18,597)</u>
Gross loss		(16,597)
Administrative expenses		<u>6,322</u>
Operating loss	3	<u>(22,919)</u>
Loss on ordinary activities before taxation and exceptional items		<u>(22,919)</u>
Loss on ordinary activities before taxation		<u>(22,919)</u>
Loss for the year		<u>(22,919)</u>
Retained profit brought forward		<u>-</u>
Retained loss carried forward		<u><u>(22,919)</u></u>

Continuing operations


None of the company's activities were acquired or discontinued during the current or previous years.

The notes form part of these financial statements

BALANCE SHEET

As at 30 September 2001

	Notes	2001 £
Current assets:		
Debtors	3	2,901
Cash in hand and at bank		3,676
		<u>6,577</u>
Creditors: amounts falling due within one year	4	(4,496)
		<u>2,081</u>
Capital and reserves:		
Called up share capital	5	25,000
Reserves		-
Profit and loss account		(22,919)
		<u>2,081</u>
Shareholders' funds		<u><u>2,081</u></u>


A C S Lockhart - Director

Approved by the Board on 16 January 2002.

The notes form part of these financial statements

CASH FLOW STATEMENT
Period ended 30 September 2001

	Notes	2001 £
Net cash outflow from operating activities	6	3,676
Returns on investments and servicing of finance		-
Taxation paid		-
Capital expenditure		-
Equity dividends paid		-
Financing		-
Increase in cash and cash equivalents		<u>3,676</u>

The notes form part of these financial statements

NOTES TO THE ACCOUNTS**For the period ended 30 September 2001****1. Accounting policies****Accounting convention**

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets.

2. Turnover

Turnover represents income receivable in respect of web site business sales and advertising.

The turnover and profit before taxation are attributable to the principal activities of the company.

3. Debtors

	2001 £
Other debtors	<u>2,901</u>

4. Creditors: amounts falling due within one year

	2001 £
Accrued expenses	<u>4,496</u>

5. Called up share capital

Authorised:			2001 £
Number:	Class:	Nominal Value:	
50,000	Ordinary shares	£1	<u>50,000</u>

Allotted, issued and fully paid:			2001 £
Number:	Class:	Nominal Value	
25,000	Ordinary shares	£1	<u>25,000</u>

NOTES TO THE ACCOUNTS**For the period ended 30 September 2001****6. Reconciliation of operating loss to net cash flow from operating activities**

	2001 £
Operating loss	(22,919)
Depreciation	-
Increase in debtors	(2,901)
Increase in creditors	4,496
Share capital issued	25,000
Net cash outflow from operating activities	<u>3,676</u>

7. Related parties disclosures

Included in turnover are membership fees of £500 receivable from Chris Hart Business Sales Limited, LBA Business Sales and Always Goodwill Limited.

Included in expenditure are payments, to Chris Hart Business Sales Limited of £8,100 and to LBA Business Sales of £7,964. These charges represent management charges and other services provided.

Mr A C S Lockhart is a director of Chris Hart Business Sales Limited.

Mr L R Jones is a director of LBA Business Sales

Mr A J Wilby is a director of Always Goodwill Limited