Registered no: 3940496

Bluesure Limited
Annual report
for the period ended 31 January 2008

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# Annual report for the 13 month period ended 31 January 2008

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### **Directors and advisers**

### **Directors**

S C Gilbert

(resigned 31 July 2007)

J Groenvold

J A van Tonder

### Secretary

GRG Stiff

### Registered office

55 Bishopsgate London EC2N 3BD

### Registered auditors

PricewaterhouseCoopers LLP Waterfront Plaza 8 Laganbank Road Belfast BT1 3LR

## Directors' report for the 13 month period ended 31 January 2008

The directors present their report and the audited financial statements of the company for the period ended 31 January 2008

### Principal activities

The principal activity of the company is that of personal lines insurance services

### Review of business and future developments

In April 2006, after considering the financial performance and forecasts of the company and investigating potential options open to the company with regard to the company continuing to trade, the Directors felt that Bluesure Limited no longer offered commercial value to its shareholders. Taking this into account, the Directors made the decision to wind down the trading activities of the company.

The company's activities had, in effect, ceased by 30 November 2006. In the period under consideration the company did not trade and was being prepared for member's voluntary liquidation. It is because of the above facts that the Directors consider that it is not appropriate for the accounts to be prepared on a going concern basis.

#### Results and dividends

The company's profit for the financial year is £814,653 (2006 loss £2,089,902) The directors do not recommend the payment of a dividend and accordingly the profit has been transferred to reserves

### Statement of directors' responsibilities in respect of the annual report and the financial statements

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing those financial statements, the directors are required to

- · select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business, in which case there should be supporting assumptions or qualifications as necessary

The directors confirm that they have complied with the above requirements in preparing the financial statements

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

So far as each of the directors in office at the date of approval of these financial statements is aware

- · there is no relevant audit information of which the company's auditors are unaware, and
- they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

### Auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office, and a resolution concerning their reappointment will be considered at the Annual General Meeting if the planned voluntary liquidation does not go ahead

By order of the Board

Company Secretary

29 February 2008

### Independent auditors' report to the members of Bluesure Limited

We have audited the financial statements of Bluesure Limited for the 13 month period ended 31 January 2008, which comprise the Profit and Loss account, the Balance Sheet and the related notes These financial statements have been prepared under the accounting policies set out therein

### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 January 2008 and of its profit for the 13 month period then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the directors' report is consistent with the financial statements

Pricewaterhouse Coopers LLP

Chartered Accountants and Registered Auditors

Belfast

29 February 2008

## Profit and loss account for the 13 month period ended 31 January 2008

13 months ended Year ended 31 31 Jan 2008 December 2006 Notes £ 105,363 Turnover 2 (2,203,551)Net operating expenses (110,347)3 (2,098,188)Operating loss (110,347)Interest receivable 8,286 Loss on ordinary activities before taxation (110,347) (2,089,902)925,000 Taxation 6 12 814,653 (2,089,902)Profit/ (Loss) for the financial year

All amounts above relate to discontinued operations of the company

The company has no recognised gains and losses other than those included in the results above, and therefore no separate statement of total recognised gains and losses has been presented

### Balance sheet at 31 January 2008

|   |            | 2008         | 2006         |
|---|------------|--------------|--------------|
|   | Notes      | £            | £            |
| Current assets  | , <u> </u> |              |              |
| Debtors   | 7          | 139,808      | 208,237      |
| Cash at bank and in hand - including fiduciary funds    |            | -            | 178,444      |
|   |            | 139,808      | 386,681      |
| Creditors. amounts falling due within one year          | 8          | (2,877,961)  | (3,939,487)  |
| Net current liabilities                                 |            | (2,738,153)  | (3,552,806)  |
| Total assets less current liabilities                   |            | (2,738,153)  | (3,552,806)  |
| Creditors: amounts falling due after more than one year | 9          | -            | (5,400,000)  |
| Net liabilities   |            | (2,738,153)  | (8,952,806)  |
| Capital and reserves                                    |            |              |              |
| Called up share capital                                 | 10         | 18,660,400   | 13,260,400   |
| Share premium account                                   | 11         | 6,088,349    | 6,088,349    |
| Profit and loss account                                 | 11         | (27,486,902) | (28,301,555) |
| Deficit on shareholders' funds                          | 12         | (2,738,153)  | (8,952,806)  |

The financial statements on pages 5 to 11 were approved by the Board and were signed on its behalf by

J A van Tonder

Director 29 February 2008

### Notes to the financial statements for the 13 month period ended 31 January 2008

### 1 Accounting policies

After consideration of the financial performance of the company and investigating potential options open to the company with regard to the company continuing to trade, the Directors felt that Bluesure Limited no longer offered commercial value to its shareholders. Forecasts for the period ended 31 January 2008 had continued to indicate significant trading losses. Taking this into account, in April 2006 the Directors made the decision to cease the trading activities of the company. The company's activities had, in effect, ceased by 30 November 2006. In the period under consideration the company did not trade and was being prepared for member's voluntary liquidation.

The balance sheet of the company shows net liabilities of £2,738,153 and a retained profit for the financial year of £814,653

It is because of the above facts that the Directors feel that it is not appropriate for the accounts to be prepared on a going concern basis

#### Accounting convention

The financial statements have been prepared under the historical cost convention in accordance with the Companies Act 1985 and applicable UK accounting standards. A summary of the company's principal accounting policies, which have been applied consistently, is set out below.

#### Turnover

Turnover is attributable to the principal activity of personal lines insurance services and is recognised when these services have been rendered and the associated premium has actually been collected

#### Taxation

The charge for taxation is based on the loss for the year at current rates of tax and takes into account deferred taxation

#### Pension costs

The company operates a defined contribution scheme for those employees not covered by the above scheme The cost of funding the defined contribution scheme is charged to the profit and loss account as incurred

#### **Debtors**

Debtors are stated after all known bad debts have been written off and specific provision has been made against all debts considered doubtful of collection

#### Cash flow

The company has taken the exemption in FRS 1 Revised "Cash flow statements", as a small company, from publishing a cash flow statement

#### 2 Turnover

Turnover relates to the company's main activity which is carried out in the United Kingdom and mainland Europe Turnover is attributable to the principal activity of personal lines insurance services arising in the United Kingdom

| 3 Operating loss  |        | 2006      |
|---|--------|-----------|
|   | 2008   | 2006      |
|   | £      | £         |
| This is stated after charging.  |        |           |
| Staff Costs (Note 4)  | 77,542 | 1,046,633 |
| Profit on disposal of fixed asset previously written off  | -      | 4,800     |
| Auditors remuneration   | 4,000  | 7,000     |
| 4 Employee information  | 2008   | 2006      |
|   | £      | £         |
| Staff costs   |        |           |
| Wages and salaries  | 69,628 | 838,421   |
| Social security costs   | •      | 95,077    |
| Other pension costs   | 7,914  | 113,135   |
|   | 77,542 | 1,046,633 |
|   | 2008   | 2006      |
|   | Number | Number    |
| Average monthly number of persons employed by the company (including executive directors) during the year | 1      | 17        |
| 5 Directors' emoluments   |        |           |
|   | 2008   | 2006      |
|   | £      | £         |
| Remuneration  |        |           |
| Total emoluments  | -      | 34,750    |
| Contributions to money purchase pension schemes   | •      | 13,467    |

### 6 Taxation

The company has trading losses brought forward. The trading loss arising in the current period is unlikely to be utilised in the foreseeable future and therefore no deferred tax credit has been recognised.

| 2008      | 2006                     |
|-----------|--------------------------|
| £         | £                        |
|           |                          |
| -         | •                        |
| (925,000) | •                        |
| -         |                          |
| (925,000) | -                        |
| •         | -                        |
| -         | -                        |
| -         | •                        |
| -         | -                        |
| -         | -                        |
|           | £<br>-<br>(925,000)<br>- |

The current tax assessed for the year differs from the standard rate of corporation tax in the UK (30%) The differences are explained below

|  | 2008  | 2006  |
|--|---|---|
|  | £   | £   |
| Loss on ordinary activities before tax   | (110,347)   | (2,089,902)   |
| Loss on ordinary activities multiplied by standard rate in the UK 30 % (2006 30%)  | (33,104)  | (626,971)   |
| Effects of   |   |   |
| Other timing differences   | 33,104  | 626,971   |
| Group relief received  | (925,000)   | <u></u>   |
| Current tax charge for the year  | (925,000)   | -   |
|  |   |   |
| 7 Debtors: amounts falling due within one year   | 2008  | 2006  |
|  | £   | 2000<br>£   |
| Trade debtors  |   | 14,808  |
| Called up share capital not yet paid   | 139,808   | 139,808   |
| Prepayments and accrued income   | -   | 53,621  |
| repayments and accruce meome   | 139,808   | 208,237   |
| 8 Creditors: amounts falling due within one year   | 2008  | 2006  |
| 8 Creditors: amounts falling due within one year   | 2008  | 2006  |
|  | 2008<br>£   | £   |
| Insurance balances   | £   | £ 99,633  |
| Insurance balances Amounts due to associated undertakings (Note 13)  |   | 99,633<br>3,771,357                                 |
| Insurance balances Amounts due to associated undertakings (Note 13)  | £<br>-<br>2,877,961<br>-                          | 99,633<br>3,771,357<br>68,497                       |
| Insurance balances Amounts due to associated undertakings (Note 13)  | £   | 99,633<br>3,771,357                                 |
| Insurance balances Amounts due to associated undertakings (Note 13) Accruals and deferred income   | 2,877,961<br>-<br>2,877,961                       | 99,633<br>3,771,357<br>68,497                       |
| 8 Creditors: amounts falling due within one year  Insurance balances Amounts due to associated undertakings (Note 13) Accruals and deferred income  The amounts due to associated undertakings are unsecured, interest free and repayable of the company of the compa | 2,877,961<br>-<br>2,877,961<br>on demand          | 99,633<br>3,771,357<br>68,497<br>3,939,487          |
| Insurance balances Amounts due to associated undertakings (Note 13) Accruals and deferred income  The amounts due to associated undertakings are unsecured, interest free and repayable of   | 2,877,961<br>2,877,961<br>on demand               | £<br>99,633<br>3,771,357<br>68,497<br>3,939,487     |
| Insurance balances Amounts due to associated undertakings (Note 13) Accruals and deferred income  The amounts due to associated undertakings are unsecured, interest free and repayable of the companyable  | 2,877,961<br>-<br>2,877,961<br>on demand          | £<br>99,633<br>3,771,357<br>68,497<br>3,939,487     |
| Insurance balances Amounts due to associated undertakings (Note 13) Accruals and deferred income  The amounts due to associated undertakings are unsecured, interest free and repayable of the company of the amounts amounts falling due after more than one year   | 2,877,961<br>2,877,961<br>on demand               | 99,633<br>3,771,357<br>68,497<br>3,939,487          |
| Insurance balances Amounts due to associated undertakings (Note 13) Accruals and deferred income  The amounts due to associated undertakings are unsecured, interest free and repayable of   | 2,877,961  2,877,961  on demand  2008 £           | 99,633 3,771,357 68,497 3,939,487  2006 £ 5,400,000 |
| Insurance balances Amounts due to associated undertakings (Note 13) Accruals and deferred income  The amounts due to associated undertakings are unsecured, interest free and repayable of the amounts due to associated undertakings are unsecured, interest free and repayable of the amounts amounts falling due after more than one year.  Preferred redeemable preference shares of £1 each (5,400,000 shares) (see below)  | £ - 2,877,961 - 2,877,961 on demand 2008 £ - 2008 | 99,633 3,771,357 68,497 3,939,487  2006 £ 5,400,000 |
| Insurance balances Amounts due to associated undertakings (Note 13) Accruals and deferred income  The amounts due to associated undertakings are unsecured, interest free and repayable of the amounts due to associated undertakings are unsecured, interest free and repayable of the amounts amounts falling due after more than one year.  Preferred redeemable preference shares of £1 each (5,400,000 shares) (see below)  | 2,877,961  2,877,961  on demand  2008 £           | 99,633 3,771,357 68,497 3,939,487  2006 £ 5,400,000 |

### Preference Shares

Preference shares of £5,400,000 (2006 £nil) have been reclassified as £2,700,000 'A' ordinary shares and £2,700,000 'B' ordinary shares

| 10 Called up share cap | pital |
|------------------------|-------|
|------------------------|-------|

| To Caned up snare capital              | 2008       | 2006       |
|--|------------|------------|
|  | £          | £          |
| Authorised                             |            |            |
| Preferred redeemable preference shares | 600,000    | 6,000,000  |
| Ordinary shares of £1 each             | 4,370,625  | 4,370,625  |
| 'A' ordinary shares of £1 each         | 7,200,000  | 4,500,000  |
| 'B' ordinary shares of £1 each         | 7,200,000  | 4,500,000  |
| Deferred shares of £1 each             | 3,871,285  | 3,871,285  |
|  | 23,241,910 | 23,241,910 |
| Allotted, called up and fully paid     |            |            |
| Ordinary shares of £1 each             | 460,400    | 460,400    |
| 'A' ordinary shares of £1 each         | 7,200,000  | 4,500,000  |
| 'B' ordinary shares of £1 each         | 7,200,000  | 4,500,000  |
| Deferred shares of £1 each             | 3,800,000  | 3,800,000  |
|  | 18,660,400 | 13,260,400 |

### **Deferred Shares**

The deferred shares have no voting rights and do not rank for dividends or other distribution except on a winding up of the company when they are entitled to receive the amount paid up after the holders of 'A' Ordinary Shares, 'B' Ordinary Shares and Ordinary Shares have received the sum of £1,000,000 in respect of each such share

### 11 Reserves

| TT TESSELVES                         | 2008                             |                                 | 2006                  |                         |
|--------------------------------------|----------------------------------|---------------------------------|-----------------------|-------------------------|
|                                      | Share<br>premium<br>account<br>£ | Profit and<br>loss account<br>£ | Share premrum account | Profit and loss account |
| At 1 January 2007                    | 6,088,349                        | (28,301,555)                    | 6,088,349             | (26,211,653)            |
| Retained profit/ (loss) for the year | -                                | 814,653                         | -                     | (2,089,902)             |
| At 31 January 2008                   | 6,088,349                        | (27,486,902)                    | 6,088,349             | (28,301,555)            |

### 12 Reconciliation of movement in shareholders' funds

| £           | £                    |
|-------------|----------------------|
| (8,952,806) | (6,862,904)          |
| 814,653     | (2,089,902)          |
| 5,400,000   | •                    |
| (2,738,153) | (8,952,806)          |
|             | 814,653<br>5,400,000 |

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### **Bluesure Limited**

### 13 Related party transactions

During the year Santam UK Limited, a shareholder of the company, provided funding to finance the working capital requirements of the company The amount due to Santam UK Limited in relation to this funding at 31 January 2008 was £2,877,961 (2006 £3,385,000)