REGISTRATION NUMBER 3926629

$\textbf{STRATE}_{\textbf{GIC}} \textbf{ REPORT, DIRECTORS'} \textbf{ REPORT AND FINANCIAL STATEMENTS}$

FOR THE YEAR ENDED **31 DECEMBER 2020**

30/04/2021 COMPANIES HOUSE

COMPANY INFORMATION

Directors Robert Thomas Waller

Howard Evans

Duncan George Jarrett

Stephen James McGee (appointed 18 November 2020)

Mark Robert Pearson Alec Charles Ramsey Michelle Louise Davis Linda Mary Whorlow

Secretary James Kenneth MacKenzie

Company Number 3926629

Registered Office Ascent 4

2 Gladiator Way Farnborough

Hampshire GU14 6XN

Independent Auditors PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

Atria One

144 Morrison Street

Edinburgh EH3 8EX

STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2020

Principal activities

The Company's principal activity is the provision of independent financial advice to individual and corporate clients.

Origen Financial Services Limited (OFSL/Origen) is a private limited company incorporated and domiciled in England & Wales.

Review of business and future developments

The Company is a wholly owned subsidiary of Momentum Group Limited.

The OFSL business continues to offer regulated advice and related services to private clients and Corporate Customers.

The coronavirus disease (Covid-19) outbreak is causing disruption to society, impacting markets, in which the Company trades, employees, suppliers and customers.

Profit reduced in the year as a result of the impact of Covid-19 on market activity and resulting demand for some of Origen's services. Operations have been and continue to be maintained at pre Covid-19 levels, including ongoing client contact.

The business has traded fully throughout the pandemic and into the start of 2021, the Directors and Executive Management of the Company actively monitor OFSL's balance sheet and capital position and the Company continues to benefit from shareholder support.

The Company has not called on any Covid-19 related government support packages.

Corporate governance, capital management and financial instruments

Overview

The Aegon UK Group, of which the Company is a part, has established a governance framework for monitoring and overseeing strategy, conduct of business standards and operation of the business across the group that includes a clearly stated corporate organisational structure, appropriate delegated authorities and independent internal audit and risk management functions. Risk management for the Company operates within this governance framework. The Company is continuously monitoring the market and economic turbulence that has arisen as a consequence of the Covid-19 outbreak.

Origen has a formal structure in place for monitoring and managing risks across the business which comprises of a risk appetite, a detailed risk management framework including risk policies and oversight and challenge of risks. Origen's risk management function is responsible for risk methodology, risk tolerance and risk policies. This involves identifying risks, in particular operational risks, as well as reviewing and providing oversight and challenges for risk assessments carried out by operating units across the business.

The Directors consider that the Company is subject to strategic and market risk, operational risk and finance risk. They operate policies which are designed to ensure that after taking account of mitigating actions and probability, the Company maintains a level of finance and resource that is appropriate for the risks it faces.

Strategic & Market Risk

These risks relate to Origen's strategic goal setting for the business and include external factors such as economic conditions, competitor actions, reputational damage and shareholder support. A key role of the Origen Board is to focus on company strategy and reputation and ensure that necessary resources are in place to meet the Company's objectives. The internal Origen governance structure consists of a series of

STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2020

statutory boards, executive management teams, committees / action groups and sub-committees / working groups. Origen's governance is overseen by Aegon UK.

Operational Risk

These risks are the ones the business faces on a day-to-day basis which can affect the success of achieving strategic goals and objectives. Operational risks will typically include business risks such as sales practices, regulatory and compliance risks, administration risks, business disruption and health and safety.

Origen manages its operational risk exposure to ensure that it is maintained within defined risk tolerance levels across the business. Identified risks are assessed and documented in line with requirements of the risk framework.

The oversight of Origen's operational and regulatory risk exposures is through the Compliance and Operational Risk Committee, which reports to the Origen Board.

Risk and compliance professionals are also employed within Origen to identify, implement and sustain the changes required as a result of new regulations and to instil a culture of compliance within the Company. Directors and other executives maintain a regular dialogue with the Financial Conduct Authority (FCA) to ensure that regulatory concerns are addressed as they arise.

Following the Covid-19 outbreak Origen invoked its business continuity plans to help ensure the safety of and well-being of its staff, as well as its capacity to support its customers and maintain its business operations, while maintaining its financial and operational resilience.

Finance Risk

These risks relate to events that could prevent the business achieving its objectives due to financial matters such as liquidity issues, capital resource issues and solvency of the business. Cash and short term deposits are placed with credit-rated banks which reduces credit risk and credit risk on trade and other debtors is managed through aged debtor analysis.

The Company's objectives in managing its capital are to ensure that there are adequate resources to meet the Company's liabilities as they fall due, that the Company meets external capital requirements set by the FCA and allocates capital efficiently to support growth and return excess capital where appropriate. The Company manages its capital position by measuring its resources and cash available on a regular basis, and through regular monitoring of excess regulatory capital. The Company met all external capital requirements during the year.

The movement in the Company's equity position during the year is shown in the Statement of Changes in Equity.

On 23 June 2016, the United Kingdom voted in a national referendum to withdraw from the European Union and formally left the EU on 31 January 2020. Through the Brexit deal negotiated by the UK Government, a Memorandum of Understanding on financial services was put in place in March 2021. This will set the future direction of travel for cooperation between the UK and other European countries. Although the Company only writes business in the UK, the Company could be adversely impacted by related market developments such as higher financial market volatility in general due to increased uncertainty, which could reduce the value or results of the Company.

On behalf of the Board 28 April 2021

Robert Thomas Waller Director

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2020

The Directors present their report and the audited financial statements for the year ended 31 December 2020

Structure of these financial statements

These financial statements have been prepared in accordance with International Accounting Standards in conformity with requirements of the Companies Act 2006 as they apply to the financial statements of the Company for the year ended 31 December 2020.

Financial Results and dividends

The results for the year are set out on page 11.

The profit, before taxation, is £659k (2019: £2,289k). The Directors do not recommend the payment of a dividend (2019: £Nil).

Financial risk management

The Strategic Report includes the risk management policy for the company.

Immediate and ultimate parent undertaking

The immediate parent Company is Momentum Group Limited and the ultimate parent Company is Aegon N.V..

Directors and their interests

The directors of the company who were in office during the year and up to the date of signing the financial statements were Michelle Davis, Howard Evans, Duncan George Jarrett, Mark Robert Pearson, Alec Charles Ramsey, Robert Thomas Waller and Linda Mary Whorlow. Stephen James McGee was appointed as a Director on 18 November 2020. The Directors have declared that they had no interest in the share capital of the Company during the year and up to the date of signing.

Going concern

In assessing whether the Company is a going concern the Directors have taken into account the latest guidance issued by the Financial Reporting Council.

After making enquiries, which included considering the liquidity of the company's assets including the possible ongoing impact of Covid-19 and confirmation of the availability of ongoing support from the intermediate parent undertaking Aegon UK plc, the Directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future (being at least 12 months from the date of this report). Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

Political contributions

No political contributions were made during the year (2019: £Nil).

Directors' qualifying third party indemnity provisions

During the year and to the date of signing this report, the Company maintained liability insurance for Directors and officers of the Company through arrangements made by Aegon N.V. for the benefit of itself and its subsidiary companies.

Disclosure of information to auditors

The Directors who held office at the date of approval of this report confirm that, so far as they are each aware, there is no relevant audit information, being information needed by the auditors in connection with

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2020

preparing their report, of which the auditors are unaware; and each Director has taken all steps they ought to have taken as Director to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Independent Auditors

PricewaterhouseCoopers LLP have indicated their willingness to be reappointed for another term and have been deemed reappointed under section 487(2) of Companies Act 2006.

Annual General Meetings

In accordance with the provisions of the Companies Act legislation the Company has dispensed with the holding of Annual General Meetings.

The financial statements on pages 11 to 14 were approved by the Board of Directors on 28 April 2021 and signed on its behalf by

Robert Thomas Waller

Director

STATEMENT OF THE DIRECTORS' RESPONSIBILITIES FOR THE YEAR ENDED 31 DECEMBER 2020

Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB).

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB).

- select suitable accounting policies and then apply them consistently;
- Company law requires the directors to prepare financial statements for each financial year.
 Under that law the directors have prepared the financial statements in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB).
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities..

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ORIGEN FINANCIAL SERVICES LIMITED

Report on the audit of the financial statements Opinion

In our opinion, Origen Financial Services Limited's financial statements:

- •give a true and fair view of the state of the company's affairs as at 31 December 2020 and of its profit and cash flows for the year then ended;
- •have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB); and
- •have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Strategic Report, Directors' Report And Financial Statements (the "Annual Report"), which comprise: the statement of financial position as at 31 December 2020; the statement of comprehensive income, the statement of changes in equity and the cash flow statement for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Conclusions relating to going concern

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the company's ability to continue as a going concern.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ORIGEN FINANCIAL SERVICES LIMITED

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic report and Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on our work undertaken in the course of the audit, the Companies Act 2006 requires us also to report certain opinions and matters as described below.

Strategic report and Directors' Report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic report and Directors' Report for the year ended 31 December 2020 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic report and Directors' Report.

Responsibilities for the financial statements and the audit

Responsibilities of the directors for the financial statements

As explained more fully in the Statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ORIGEN FINANCIAL SERVICES LIMITED

Based on our understanding of the company and industry, we identified that the principal risks of non-compliance with laws and regulations related to breaches of UK regulatory principles, such as those governed by the Financial Conduct Authority, and we considered the extent to which non-compliance might have a material effect on the financial statements. We also considered those laws and regulations that have a direct impact on the financial statements such as the Companies Act 2006. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to posting inappropriate journal entries to increase revenue or reduce expenditure, and management bias in accounting estimates and judgemental areas of the financial statements. Audit procedures performed included:

- Discussions with management, including consideration of known or suspected instances of non-compliance with laws and regulations and fraud, and review of the reports made by management;
- Reviewing relevant Board meeting minutes;
- Identifying and testing journal entries, in particular any journal entries posted with unusual
 account combinations; entries posted containing unusual account descriptions and entries
 posted by unexpected users, where any such journal entries were identified; and
- Designing audit procedures to incorporate unpredictability around the nature, timing or extent of our testing.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Other required reporting

Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not obtained all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- · certain disclosures of directors' remuneration specified by law are not made; or

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ORIGEN FINANCIAL SERVICES LIMITED

• the financial statements are not in agreement with the accounting records and returns.

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We have no exceptions to report arising from this responsibility.

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Gillian Alexander (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors Edinburgh 28 April 2021

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2020

	<u>Note</u>	2020 £'000	£'000
Revenue			
Revenue from rendering of services		19,112	19,740
Cost of sales	2	(13,182)	(12,910)
Gross profit		5,930	6,830
Administrative expenses	3	(5,231)	(4,500)
Operating profit		699	2,330
Finance income	4	3	5
Finance costs	5	(43)	(46)
Profit before taxation		659	2,289
Tax credit / (charge)	6	152	(351)
Profit for the year	-	811	1,938

The profit for the year relates wholly to continuing activities and is attributable to the equity holders of the Company.

The profit for the year is consistent with total comprehensive income and there were no other items of comprehensive income not already reflected within the profit for the year.

STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2020

	<u>Note</u>	<u>2020</u>	<u>2019</u>
		£'000	£,000
Non-current assets			
Property, plant and equipment	7	608	807
Trade and other receivables	8	2,806	1,354
Financial assets at amortised cost	9	2,500	2,500
Deferred tax asset	6	334_	161
		6,248	4,822
Current assets			
Trade and other receivables	8	2,879	4,252
Cash and short term deposits	10	5,664	3,395
•		8,543	7,647
Total assets		14,791	12,469
Current liabilities			
Tax payable	6	21	417
Trade and other payables	11	3,650	3,335
Financial liabilities	12	285	400
Provisions	14	85	56
	•	4,041	4,208
Non current liabilities	•		
Financial liabilities	13	5,797	4,119
		5,797	4,119
Total liabilities		9,838	8,327
Net assets		4,953	4,142
Capital and reserves			•
Issued share capital	15	8,750	8,750
Capital contribution	15	24,591	24,591
Accumulated losses		(28,388)	(29,199)
Total equity		4,953	4,142

The financial statements on pages 11 to 14 were approved by the Board of Directors on 28 April 2021 and signed on its behalf by

Robert Thomas Waller

Director

Company number: 3926629

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020

	<u>Issued</u> share capital	Capital contribution £'000	Accumulated losses £'000	<u>Total</u> <u>Equity</u>
	£'000		·	£'000
At 1 January 2020	8,750	24,591	(29,199)	4,142
Profit for the year	-	-	811	811
At 31 December 2020	8,750	24,591	(28,388)	4,953

FOR THE YEAR ENDED 31 DECEMBER 2019

	Issued share	<u>Capital</u>	Accumulated	<u>Total</u>
	<u>capital</u>	contribution	<u>losses</u>	<u>Equity</u>
	£,000	£'000	£,000	
				£,000
At 1 January 2019	8,750	24,591	(31,137)	2,204
Profit for the year	<u> </u>		1,938	1,938
At 31 December 2019	8,750	24,591	(29,199)	4,142

The Company did not recognise any income or expense directly in equity (2019: £Nil).

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2020

	Note	2020 £'000	<u>2019</u> £'000
Operating activities			
Profit before tax		659	2,289
Adjustments to reconcile profit /(loss) before tax to net			
cash inflow from operating activities:			
Depreciation on property, plant and equipment and			
Right-of-use assets	7 & 8	794	651
Profit & Loss on RoU lease modification 62		14	-
Increase/(decrease) in provisions	14	. 29	(36)
Net finance cost		40	41
Decrease in trade and other receivables	8	(517)	(3,534)
Increase in trade and other payables	11	1,841	1,952
Income tax paid		(417)	(19)
Net cash generated from operating activities		2,443	1,344
Investing activities			
Purchase of property, plant and equipment	7	(171)	(409)
Net cash used in investing activities		(171)	(409)
Financing activities			
Interest received	4	3	5
Interest paid	5	(43)	(46)
Finance Lease		37	(6)
Net cash used in financing activities		(3)	(47)
Net increase in cash and cash equivalents		2269	888
Cash and cash equivalents at 1 January		3,395	2,507
Cash and cash equivalents at 31 December	10	5,664	3,395

The cash flow statement is prepared according to the indirect method.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

1. Accounting policies

1.1.1 Basis of preparation

The financial statements have been prepared on a going concern basis (see Directors report for further details) and in accordance with International Accounting Standards in conformity with the requirements of the Companies Act 2006 as they apply to the financial statements of the Company for the year ended 31 December 2020. The financial statements have been prepared in accordance with the historical cost convention.

After making enquiries, which included considering the liquidity of the company's assets including the possible ongoing impact of Covid-19 and confirmation of the availability of ongoing support from the intermediate parent undertaking Aegon UK plc, the Directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future (being at least 12 months from the date of this report). Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

Accounting policies have been applied consistently throughout the year, other than where new policies have been adopted.

1.1.2 Adoption of new IFRS accounting standards

New standards and amendments to standards become effective at the date specified by IFRS, but may allow companies to opt for an earlier adoption date. In 2020, the following amendments to existing standards issued by the IASB became mandatory but, are not currently relevant or do not significantly impact the financial position or financial statements:

- •IFRS 9, IAS 39 and IFRS 17 Amendment, Interest Rate Benchmark Reform;
- •IAS 1 and IAS 8 Amendment, Definition of Material; and
- •IFRS 16 Amendment, Leases Covid-19 Related Rent Concessions

In 2019 the Company early adopted IFRS 3 Amendment, Business Combinations which was endorsed 21 April 2020.

The amendment to IFRS 3 Business Combinations was changes to Appendix A Defined terms, the application guidance, and the illustrative examples of IFRS 3 only. The amendments:

- clarify that to be considered a business, an acquired set of activities and assets must include, at a
 minimum, an input and a substantive process that together significantly contribute to the ability to
 create outputs;
- narrow the definitions of a business and of outputs by focusing on goods and services provided to customers and by removing the reference to an ability to reduce costs;
- add guidance and illustrative examples to help entities assess whether a substantive process has been acquired;
- remove the assessment of whether market participants are capable of replacing any missing inputs
 or processes and continuing to produce outputs; and
- add an optional concentration test that permits a simplified assessment of whether an acquired set
 of activities and assets is not a business.

Impact on the financial statements

With effect from 1 March 2019, the Company entered into an agreement to provide financial advice to a group of customers. With the application of amendment to IFRS 3 Business Combinations the asset was recognised at cost plus directly attributable expenses within the financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

1. Accounting policies (continued)

1.1.3 Future Adoption of new IFRS accounting standards

The following amendments to the existing standards and interpretation, published prior to January 1, 2021, which are not yet effective for or early adopted by the Company, will not significantly affect the financial position or financial statements:

- •IFRS 9 Financial Instruments;
- •IFRS 17 Insurance Contracts;
- •IAS 1 Presentation of Financial Statements;
- •IFRS3, IAS 16, IAS 37 and Annual improvements 2018-20;
- •IFRS 4 Insurance Contracts deferral of IFRS 9; and
- •IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 Interest Rate Benchmark Reform Phase 2.

1.2 Significant accounting judgements, estimates and assumptions

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities as at the Statement of Financial Position date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates.

The significant judgements made within the financial statements relate to the deferred tax asset see note 1.6, right-of-use assets see note 8 and provisions see note 14.

1.3 Revenue recognition

Revenue is recognised by the entity at an amount that reflects the consideration to which the entity expects to be entitled in exchange for transferring services to a customer. Revenue is recognised net of discounts, VAT and any other sales related taxes. The following specific recognition criteria must also be met before revenue is recognised:

Rendering of services

Revenue from rendering of services is derived from the principal continuing activity which is the provision of independent financial advice to individual and corporate clients in the UK. Revenue comprises of fees, adviser charges and commission. Fees are recognised as revenue over time, in line with the period in which the services are provided and are recognised at the tax point date. Fees are raised when the business has established the right to the consideration. Initial commission and adviser charges are recognised as revenue at a point in time basis, when the policies are accepted by the product providers.

Trail commission is recognised as revenue on an accrued basis to the extent that commission receipts are probable and can be estimated reliably.

Interest income

Revenue is recognised as interest accrues using the effective interest method. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to its net carrying amount. Interest accrued is recognised by reference to the interest received, the amount outstanding and the effective interest rate applicable.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

1. Accounting policies (continued)

1.4 Property, plant and equipment

Depreciation on fixed assets is calculated on a straight line basis as follows:

Computer equipment and software - 3 years
Plant machinery & vehicles - 5 years

Short leasehold improvements - over the period of the lease

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment charge.

Depreciation and impairment losses are recognised in the Statement of Comprehensive Income within administrative expenses. Impairment reviews take place when events or changes in circumstances indicate that the carrying value may not be recoverable.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the derecognition of the asset is included in the Statement of Comprehensive Income in the period of derecognition.

1.5 Financial assets

Financial assets are recognised on the trade date when the Company becomes a party to the contractual provisions of the instrument and are classified for accounting purposes depending on the contractual characteristics of the instruments and the business model in which they are held.

(a) Classification

Financial assets where the contractual cash flows are solely principal and interest and the objective of the Company's business model is to collect the contractual cash flows of the asset, these are classified as financial assets at amortised cost.

(b) Measurement

All financial assets are initially recognised at fair value plus, in the case of a financial asset not at fair value through profit or loss, any directly attributable incremental transaction costs. Those that are classified as financial assets at amortised cost are subsequently carried at amortised cost using the effective interest rate method.

(c) Amortised cost

The amortised cost of a debt instrument is the amount at which it is measured at initial recognition minus principal repayments, plus or minus the cumulative amortisation of any difference between the initial amount and the maturity amounts and minus any impairment. The effective interest rate method is a method of calculating the amortised cost and of allocating the interest income or expense over the relevant period.

(d) Fair value

The fair value of an asset is the amount for which an asset could be exchanged between knowledgeable, willing parties in an arms length transaction. For quoted financial assets for which there is an active

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

1. Accounting policies (continued)

1.5 Financial assets (continue)

market, the fair value is the bid price at the Statement of Financial Position date. In the absence of an active market, fair value is estimated by using present value or other valuation techniques.

e) Impairment

All financial assets held at amortised cost are considered to have low credit risk, and under this basis the loss allowance that would be recognised would be limited to 12 months' expected losses. Management consider 'low credit risk' for these financial assets to be where they have a low risk of default and the issuer has a strong capacity to meet its contractual cash flow obligations in the near term. At present any expected loss is considered to be immaterial and therefore not recognised.

(f) Derecognition

A financial asset is derecognised when the contractual rights to the asset's cash flows expire, when the Company has transferred the asset and substantially all the risks and rewards of ownership, or when the Company has transferred the asset without transfer or retaining of substantially all the risks and rewards of ownership, provided the other party can sell or pledge the asset. On derecognition the difference between the disposal proceeds and the carrying amount is recognised in the Statement of Comprehensive Income. Any cumulative gain or loss previously recognised in equity is also recognised in the Statement of Comprehensive Income.

1.6 Taxes

Current income tax

Income tax assets and liabilities for the current period and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities, or paid to or recovered from other group companies in respect of group relief surrendered or received. The tax rates and laws used to compute the amount are those that are enacted or substantively enacted by the statement of financial, position date. Current income tax relating to items recognised directly in equity is recognised in equity and not in the income statement

Deferred income tax

Deferred income tax is provided where required using the liability method on temporary differences at the statement of financial position date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the statement of financial position date.

Deferred income tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

1. Accounting policies (continued)

1.7 Trade and other receivables

Trade receivables, which generally have 30 day terms, are recognised and carried at the lower of their original invoice value and recoverable amount. Where the time value of money is material, receivables are carried at amortised cost. The IFRS 9 simplified approach to measuring expected credit losses has been applied, which uses a lifetime expected loss allowance for all trade receivables. This requires an expected loss to be recognised at initial recognition and is based on historic experience of payment profiles over a number of years, with consideration on whether this experience is reflective of future expectations. Balances are fully written off when the probability of recovery is assessed as being remote.

1.8 Cash and cash equivalents

Cash and short-term deposits comprise cash at bank and in hand and cash equivalents with an original maturity of three months or less.

1.9 Leases

A right-of-use asset and a lease liability are recognised at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of real estate and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses (using the same rate to measure the lease liability), if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. The incremental borrowing rate is used as the discount rate.

The lease liability is measured at amortised cost using the effective interest method. It is re-measured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the estimated amount of the expected payable under a residual value guarantee, or if the assessment changes of whether it will exercise a purchase, extension or termination option.

The right-of-use assets are presented in 'Trade and other receivables' and lease liabilities in 'Financial liabilities' in the statement of financial position.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

1. Accounting policies (continued)

1.10 Provisions

A provision is recognised when the Company has a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect is material, expected future cash flows are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability.

2. Cost of sales

Origen Financial Services Limited has no employees. It has a service contract with fellow Aegon UK plc group undertaking Origen Limited, which supplies all its staff requirements at cost.

Included within cost of sales and recharged by Origen Limited are the following staff costs:

	<u>2020</u>	<u>2019</u>
Wages and salaries	9,916	9,317
Social security costs	1,163	1,113
Other pension costs	628	581
Termination and relocation costs	<u> </u>	11
	11,707	11,022
The average monthly number of employees during the year	was as follows:	

	<u>2020</u>	<u>2019</u>
	Number	Number
Revenue generators (registered individuals)	67	62
Other staff	120	119
,	187	181

Administrative expenses recharged by Origen Limited are detailed in note 3. Further details of related party transactions are set out in note 17.

3. Administrative expenses

Costs included within administrative expenses are as follows:	2020 £'000	£'000
Auditors' remuneration – audit of financial statements	108	108
Depreciation on property, plant and equipment	370	264
Operating lease rentals – plant and machinery	<u> </u>	

Administrative expenses include £839k (2019: £829k) relating to infrastructure recharges including the lease of land and buildings to the Company by Origen Limited. Further details of related party transactions are set out in note 17.

The fees paid to auditors by the Company are the total audit fees for the statutory and regulatory reporting of the Company, its immediate parent and Origen Limited.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

3. Administrative expenses (continued)

The recharge cost of staff employed by Origen Limited is included in cost of sales and detailed in note 2.

The directors' emoluments for executive directors of Origen Financial Services Limited and fees paid to non-executive directors are disclosed in the financial statements of Origen Limited.

4. Finance income

	<u>2020</u>	<u>2019</u>
	£'000	£,000
Interest income from fellow Aegon UK plc group undertaking	3	5
	3	5

As part of the Company's banking arrangements, interest payable on an overdraft held by the Company's immediate holding Company Momentum Group Limited is netted off against deposit interest receivable on surplus funds held by the Company.

For terms and conditions relating to related party transactions, refer to note 17.

5. Finance costs

	<u>2020</u>	<u>2019</u>
	£,000	£,000
Interest expense on loan from Aegon UK plc	8	. 11
Interest on lease liabilities	35	35
	43	46

For terms and conditions relating to related party transactions, refer to note 17.

6. Tax charge

(a) Current year tax

	<u>2020</u>	<u>2019</u>
UK current tax	£'000	£'000
Income tax charge for the year	(162)	(417)
Adjustment in respect of prior years	141	83
Total current tax charge	(21)	(334)
UK deferred tax		
Excess of capital allowance over depreciation	77	(17)
Origination and reversal of timing difference	-	1
Losses	34	-
Adjustment in respect of prior years	62	(1)_
Total deferred tax credit / (charge)	173	(17)
Total tax credit / (charge) reported in the Statement of Comprehensive Income	152	(351)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

6. Tax charge (continued)

(b) Reconciliation of tax

	<u>2020</u>	<u>2019</u>
	£'000	£,000
Profit before taxation	659	2,289
Income tax calculated using the weighted average applicable statutory		
rates	(125)	(435)
Adjustment in respect of prior years	203	82
Non deductible expenses	(8)	-
Recognition of deferred tax asset previously unrecognised	63	_
Effect of change in the rate of corporation tax on deferred tax	19	2
Total tax credit / (charge) reported in the Statement of Comprehensive	152	(351)
Income		•
_		

The weighted average applicable statutory tax rate is 19.00% for 2020 (2019: 19.00%)

The current tax rate of 19%, which has been effective since 1 April 2017, was enacted by Finance (No. 2) Act on 26 October 2015. The Finance Act 2016, enacted on 6 September 2016, included a future reduction in the corporation tax rate from 19% to 17% with effect from 1 April 2020, however in the Spring Budget 2020, the Government announced the corporation tax rate would remain at 19% from 1 April 2020 and this was substantively enacted on 17 March 2020.

In the Spring Budget 2021, the Government announced their intention to increase the corporation tax from 19% to 25% from 1 April 2023. This increase has not yet been substantively enacted but if it were, using a 25% tax rate to value the deferred tax assets would have the effect of increasing them by £106k.

Tax payables	2020 £'000	2019 £'000
Income tax payable	21	417
Deferred tax assets comprise	2020 £'000	£'000 £'000
Capital allowances Timing differences Trade losses Net deferred tax assets	298 2 34 334	159 2 161

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

6. Tax charge (continued)

(b) Reconciliation of tax (continued)

	<u>2020</u>	<u>2019</u>
Deferred tax assets	£'000	£,000
At 1 January	161	178
Amounts recorded in the Statement of Comprehensive Income	173_	(17)
At 31 December	334	161

A deferred tax asset in respect of Trade Losses has been fully recognised due to greater certainty over the emergence of future taxable profits (2019; £1,435k was not recognised). The value of the unrecognised deferred tax asset is therefore nil (2019; £244k). The critical accounting estimates and judgements relating to the recovery of this deferred tax asset are described in Note 1.6.

7. Property, plant and equipment

Cost At 1 January 2019 Additions At 31 December 2019 Additions	Plant, machinery and vehicles £'000 84 - 84	Short leasehold improvements £'000 846 - 846 77	Computer equipment and software £'000 1,753 409 2,162 94	Total £'000 2,683 409 3,092
At 31 December 2020	84	923	2,256	3,263
Accumulated depreciation At 1 January 2019 Charge for the year Disposals At 31 December 2019 Charge for the year Disposals At 31 December 2020	81 2 - 83 - - 83	667 113 - 780 65 - 845	1,273 149 - 1,422 305 - 1,727	2,021 264 - 2,285 370 - 2,655
Net book value				
At 31 December 2020	1	78	529	608
At 31 December 2019	1	66	740	807

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

8. Trade and other receivables

	<u>2020</u>	<u> 2019</u>
	£'000	£,000
Non-current trade and other receivables		
Other debtors - Rent Deposits paid	101	104
Right-of-use assets	2,705	1,250
	2,806	1,354
Current trade and other receivables		
Trade receivables	852	1,527
Other receivables .	8	14
Amounts owed from fellow Aegon UK plc group undertakings	66	-
Prepayments and accrued income	1,953	2,711
	2,879	4,252
	5,685	5,606

Trade receivables are non-interest bearing and are generally on 30 day terms and are shown net of any provision for impairment.

As at 31 December 2020, trade receivables at a nominal value of £17k (2019: £10k) were provided for.

Movements in the provision for impairment of trade receivables were as follows:

	<u>2020</u>	<u> 2019</u>
	£'000	£,000
A41 January	10	37
At 1 January		
Charge for the year	10	9
Unused amounts reversed (See note 1)	(3)	(36)
At 31 December	17	10

Note 1- unused amounts reversed reflects the net movement in the brought forward provision during the year.

As at 31 December 2020, the analysis of trade receivables that were past due is as follows:

	Total	Neither past due	Past du	e but not impaired	
		nor impaired	30 – 90	>90 days	
			days		
	£'000	£'000	£'000	£'000	
2020	852	388	434	30	
2019	1,527	813	617	97	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

8. Trade and other receivables (continued)

Movements in right-of-use assets were as follows:

	Office equipment	Real estate for own use	Total
Cost	£'000	£'000	2 000
At 1 January 2020	91	1,546	1,637
Additions		2,227	2,227
Disposals	-	(374)	(374)
At 31 December 2020	91	3,399	3,490
Accumulated depreciation and impairment losses			
At 1 January 2020	(24)	(363)	(387)
Depreciation through income statement	(24)	(400)	(424)
Disposals		26	26
At 31 December 2020	(48)	(737)	(785)
Net book value			
At 31 December 2020	43	2,662	2,705
At 31 December 2019	67	1,183	1,250

For information on the Lease liabilities and maturity analysis, please refer to note 12 current financial liabilities, note 13 non current financial liabilities and note 16 lease obligations respectively.

9. Financial assets at amortised cost

	<u>2020</u>	<u>2019</u>
	£'000	£'000
Non-current		
Loan to a fellow Aegon UK plc group undertaking	500	500
Loan to immediate parent undertaking	2,000	2,000
	2,500	2,500

The loan to a fellow Aegon UK plc group undertaking is unsecured and bears interest at a rate 0.75% above LIBOR.

The loan to immediate parent undertaking is unsecured and does not bear interest.

10. Cash and short term deposits

	£'000	2019 £'000
Cash at bank	5,664	3,395

The cash at bank is non interest bearing.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

11. Trade and other payables

Trade and other payables	2020 £'000	2019 £'000
Current trade and other payables		
Trade payables	86	445
Other payables	881	438
Amounts owed to fellow Aegon UK plc group undertakings	787	291
Accruals and deferred income	1,896	2,161
	3,650	3,335

Current trade and other payables are non-interest bearing and are normally settled within 30 days. Further details of related parties are set out in note 17.

12. Current financial liabilities

		2 <u>020</u> £'000	<u>2019</u> £'000
	Finance lease	37	19
	Lease liabilities	248	381
		285	400
13.	Non current financial liabilities	2020 £'000	2019 £'000
	Loan from immediate parent undertaking Loan from fellow Aegon UK plc group undertaking Lease liabilities Other liabilities	2,550 650 2,542 55	2,550 650 881 38
	oute. machines	5,797	4,119

The loan from immediate parent undertaking is unsecured and subordinated to the interests of all other creditors. The loan is non interest bearing and has no expiry.

The loan from fellow Aegon UK plc group undertaking is unsecured and subordinated to the interests of all other creditors. A notice period of a minimum of 5 years is required for repayment of this loan unless the approval of the Financial Conduct Authority is obtained. Interest is charged at a rate 0.75% above LIBOR.

The amounts above reflect the sum payable at the Statement of Financial Position date.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

14. Provisions

	Compensation	Indemnity	<u>Total</u>
	£'000	£'000	£'000
At 1 January 2020	46	10	56
Released in year	(4)	(3)	(7)
Provided in year	87	14	101
Utilised in year	(52)	(13)	(65)
At 31 December 2019	77	8	85

Provision calculations involve the use of management judgement and estimates. Accordingly, there are inherent uncertainties within the calculations, and it is possible that the eventual costs incurred may differ from the amounts provided. All provisions at 31 December 2020 are included in current liabilities.

Compensation provision

The directors are aware of certain claims made by clients arising from professional advice given by the Company. These claims have been considered and a gross provision of £77k (2019: £46k) has been made, being the directors' best estimate of any claims or legal fees that may result.

Indemnity provision

Provision for repayment of indemnity commission earned prior to 31 December 2020 in the event that a policy lapses or is adjusted after that date is included in the financial statements. The provision is based on a statistical analysis of smaller historical indemnity claims plus provision for any larger repayment claims notified to the date of the approval of these financial statements. The future level of policy lapses and adjustments and the consequent repayment of commission is highly uncertain and the amount of the indemnity provision is therefore subject to a significant degree of management judgement.

Dilapidation provision

The Company is required to restore the leased premises of its office space to their original condition at the end of the respective lease terms. Dilapidation provisions are recharged to the Company by Origen Limited at cost and included within administrative expenses note 3. During the year a further £22k has been provided in the service entity Origen Limited and recharged to the Company in respect of potential dilapidation payments on the remaining leasehold (2019: £42k).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

15. Capital and reserves

Capital and reserves	2020 £'000	2019 £'000
Authorised share capital 8,750,000 (2019: 8,750,000) ordinary shares of £1 each	8,750	8,750
Allotted, called up and fully paid 8,750,000 (2019: 8,750,000) ordinary shares of £1 each	8,750	8,750
	2020 £'000	2019 £'000
Capital contribution	24,591	24,591

The capital contribution reserve is used to record capital contributions received from the immediate parent undertaking, Momentum Group Limited.

No contributions were received during the year ended 31 December 2020 (2019: £Nil).

Information on capital management and risk management is included in the Strategic Report under 'Corporate governance, capital management and financial instruments'.

16. Lease obligations

The remaining contractual maturity of the lease liability, is set out in the table below.

	< 1 yr	<u>1<2 yr</u>	<u>2<3 yrs</u>	<u>3<4 yrs</u>	<u>4<5yr</u>	<u>>5 yrs</u>	Total
	Amount	Amount	Amount	<u>Amount</u>	<u>Amount</u>	<u>Amount</u>	Amount
	<u>2020</u>	<u>2020</u>	<u>2020</u>	<u>2020</u>	<u>2020</u>	<u>2020</u>	<u>2020</u>
	£'000	£'000	£'000	£'000	£'000	£'000	£'000
Lease liabilities	297	316	386	386	317	1,326	3,028
	<u>2019</u>	<u> 2019</u>	<u> 2019</u>	<u>2019</u>	<u>2019</u>	<u>2019</u>	<u>2019</u>
	£'000	£,000	£,000	£,000	£'000	£,000	£'000
Lease liabilities	408	391	268	109	109	41	1,326

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

(a) Immediate parent undertaking

The immediate parent Company is Momentum Group Limited which is registered in England and Wales. Copies of Momentum Group Limited financial statements are available from the Company Secretary, Momentum Group Limited, 1st Floor Infor House, 1 Lakeside Road, Farnborough, Hampshire, GU14 6XP.

(b) Ultimate parent undertaking

The ultimate parent Company is Aegon N.V., which is incorporated in the Netherlands. The group financial statements of Aegon N.V. are available from the Company Secretary, Aegon UK plc, Edinburgh Park, Edinburgh, EH12 9SE.

(c) Year end balances and transactions with related parties

Administrative expenses and cost of sales are recharged to the Company by Origen Limited at cost, details are set out in notes 2 and 3. The terms of loans from related parties are described in note 13. The terms of loans to related parties are described in note 9.

Outstanding balances (other than related party loans) are generally unsecured, interest free and cash settlement is generally expected within 30 days of invoice. The Company has not provided or benefited from any guarantees for any related party receivables or payables. During the year ended 31 December 2020 the Company has not made any provision for doubtful debt relating to amounts owed by related parties (2019: £Nil).

The company operates a deferred bonus scheme with funds held in Origen Financial Services LTIP Settlement ("the Trust"), in which the trustees are also employees of the Company. The trade and other payables balance includes £116k (2019: £14k) owing to the Trust, during the year £112k was paid into the Trust and £187k was received by the Company.

Year end balances related to related party transactions are detailed in notes 9, 11 and 13.

(d) Compensation of key management personnel (including directors)

·	<u> 2020</u>	<u>2019</u>
·	£'000	£'000
Short term employee benefits	1,470	1,640
Post employment employee benefits	102	142
Payments to third parties for the services of key management personnel	52	54
	1,624	1,836
Highest paid director	2020	2019
	£'000	£'000
Amounts included above:	•	
Director's remuneration including bonuses	385	390
Post employment employee benefits ·	5	10
	390	400

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

17. Related party transactions (continued)

(d) Compensation of key management personnel (including directors) (continued)

There are 4 non-executive directors, who served during the year. The emoluments relating to 2 of these directors was paid by Origen Limited and recharged to the company in full, the other 2 non-executive directors are employed by the Aegon UK plc Group and are fully remunerated by Aegon UK plc, emoluments for these non-executive directors are not recharged to Origen. The Directors do not believe that it is practicable to apportion this amount between their services as non-executive Directors of Origen Financial Services Limited and their services to other Aegon UK plc Group companies.