Registration number: 03923327

# XLCR Vehicle Management Ltd

Annual Report and Consolidated Financial Statements for the Year Ended 31 May 2022

Hargreaves Brown & Benson
Chartered Accountants and Registered Auditor
1 Bond Street
Colne
Lancashire
BB8 9DG



**COMPANIES HOUSE** 

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# **Company Information**

Directors

Mr L Duerden

Mr S O'Neill

Company secretary Mr L Duerden

Registered office

XLCR House

35-43 Albert Road

Colne Lancashire BB8 0BU

**Auditors** 

Hargreaves Brown & Benson

Chartered Accountants and Registered Auditor

1 Bond Street Colne Lancashire BB8 9DG

#### Strategic Report for the Year Ended 31 May 2022

The directors present their strategic report for the year ended 31 May 2022.

#### **Principal activity**

The principal activity of the group is the buying and selling of motor vehicles and the provision of motor vehicle finance products.

#### Fair review of the business

The profit for the year after taxation amounted to £352,770. Particulars of dividends paid are detailed in note 25 to the financial statements.

The directors consider the result for the year and the position of the group at the balance sheet date to be satisfactory.

XLCR Vehicle Management Limited has achieved very satisfactory results in what continues to be a difficult trading environment. Turnover has increased 15.3% and represents a very creditable performance under these circumstances.

The group's financial position has continued to remain adequate in terms of its ability to meet current obligations and the level of working capital required to support current and future activities.

The group's key financial and other performance indicators during the year were as follows:

| Financial KPIs   | Unit | 2022  | 2021  |
|------------------|------|-------|-------|
| Revenue          | £m   | 18.68 | 16.20 |
| Gross Profit     | %    | 22.64 | 20.01 |
| Operating Profit | %    | 2.27  | 3.67  |

#### Principal risks and uncertainties

The group's directors have overall responsibility for the establishment, development and monitoring of the groups's risk and risk management policies.

The group's risk management policies are established to identify and analyse the risks they face, to set appropriate risk limits and controls to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the group's activities. The group, through training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The principal risks affecting the group are liquidity risk, interest rate risk and credit risk.

Approved and authorised by the Board on 8 March 2023 and signed on its behalf by:

Mr@5DBeseterfs...
Director

#### Directors' Report for the Year Ended 31 May 2022

The directors present their report and the for the year ended 31 May 2022.

#### Directors of the group

The directors who held office during the year were as follows:

Mr L Duerden

Mr S O'Neill

#### **Dividends**

The company paid a dividend of £310,000 (2021 - £310,000) representing £3,100 per share (2021 - £3,100). This dividend was an interim dividend with respect to the previous financial years.

#### **Financial instruments**

#### Objectives and policies

The group holds or issues financial instruments in order to achieve three main objectives, being;

- (a) to finance its operations;
- (b) to manage its exposure to interest and currency risk arising from its operations and from its sources of finance, and;
- (c) for trading purposes.

In addition, various financial instruments (trade debtors, trade creditors, accruals and prepayments) arise directly from the group's operations.

Transactions in financial instruments result in the group assuming from or transferring to another party one or more of the financial risks described below.

#### Directors' Report for the Year Ended 31 May 2022

#### Price risk, credit risk, liquidity risk and cash flow risk

Interest rate risk

Interest rate risk is the risk of financial loss to the group as a result of fluctuations in the market rate of interest. The group manages and controls interest rate risk on borrowings within acceptable parameters, whilst optimising the return on surplus funds.

The group maintains borrowing facilities with Barclays Bank Plc. The group places surplus funds on deposit with reputable banking institutions.

#### Credit risk

Credit risk is the risk of financial loss to the group if a customer or other party to a financial instrument fails to meet its contractual obligations and arises principally from amounts receivable from customers. The group monitors credit risk closely and considers that its current policy of credit checks meet the objectives of managing exposure to risk.

Credit risk is managed by the application of agreed terms of credit with each customer subject to monitoring and review. The group has no other significant concentrations of credit risk. Amounts shown in the Balance Sheet best represent maximum credit risk exposure in the event other parties fail to perform their obligations under financial instruments.

#### Liquidity risk

Liquidity risk is the risk that the group will not be able to meet its financial obligations as they fall due. The approach to managing liquidity risk is to ensure that, as far as possible, the group has sufficient liquidity to meet its liabilities when due, without incurring unacceptable losses or risking damage to the group's reputation.

The group at all times maintains adequate committed credit facilities in order to meet all it's commitments as and when they fall due.

#### Disclosure of information to the auditor

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information. The directors confirm that there is no relevant information that they know of and of which they know the auditor is unaware.

Approved and authorised by the Board on 8 March 2023 and signed on its behalf by:

Mr bod Dubrdonfs...

Director

#### Statement of Directors' Responsibilities

The directors acknowledge their responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and apply them consistently;
- · make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and the company's transactions and disclose with reasonable accuracy at any time the financial position of the group and the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent Auditor's Report to the Members of XLCR Vehicle Management Ltd

#### Opinion

We have audited the financial statements of XLCR Vehicle Management Ltd (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 May 2022, which comprise the Consolidated Profit and Loss Account, Consolidated Statement of Comprehensive Income, Consolidated Balance Sheet, Balance Sheet, Consolidated Statement of Changes in Equity, Statement of Changes in Equity, Consolidated Statement of Cash Flows, Statement of Cash Flows, and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 May 2022 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the director's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's ability to continue as a going concern for a period of at least twelve months from when the original financial statements were authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

# Independent Auditor's Report to the Members of XLCR Vehicle Management Ltd

We have nothing to report in this regard.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and Directors' Report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of our knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report and the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities [set out on page 5], the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

# Independent Auditor's Report to the Members of XLCR Vehicle Management Ltd

#### Auditor Responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedure in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud are detailed below:

The engagement partner ensured that the engagement team collectively had appropriate competence, capabilities and skills to identify or recognise non-compliance with applicable laws and regulations.

The group is subject to laws and regulations that directly affect the financial statements including financial reporting legislation. We determined that the following laws and regulations were most significant; The Financial Reporting Standard FRS 102, the United Kingdom Companies Act 2006 and relevant United Kingdom taxation legislation. We assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement disclosures.

We understood how the company is complying with those laws and regulations through discussions with directors and other company management and from our knowledge and experience of the sector in which the company operates.

We assessed the susceptibility of the company's financial statements to material misstatement, including obtaining an understanding of how fraud might occur by making enquiries of management as to whether they have considered susceptibility to fraud and their knowledge of actual, suspected and alleged fraud. We considered the internal controls in place which would mitigate the risk of fraud and non-compliance with laws and regulations.

We addressed the risk of fraud and misstatement arising through management bias and override of internal controls by performing analytical procedures to identify any unusual or unexpected relationships and testing journal entries in the accounting records to identify any unusual transactions. We assessed the judgements and assumptions made in the determination of significant accounting estimates with particular focus on potential management bias.

# Independent Auditor's Report to the Members of XLCR Vehicle Management Ltd

In response to the risk of irregularities and non-compliance with laws and regulations we adopted procedures which included, but not limited to, agreeing the disclosures in the financial statements to underlying records and, where appropriate, supporting documentation; enquiring of management as to actual or potential litigation claims; and reviewing transactions with the company's legal and professional advisors. We also reviewed the correspondence with HM Revenue and Customs with regard to the taxation disclosures made by the company.

There are inherent limitations in our audit procedure described in the above. The more removed that laws and regulations are from financial transactions, the less likely we are to be able to identify material non-compliance. Auditing Standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of directors and other management and the inspection of regulatory and legal correspondence, if any. Material misstatements that are due to fraud can be more difficult to detect than those which arise from other errors as they may involve deliberate concealment or collusion.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

DocuSigned by:

Stevens Wood Senior Statutory Auditor)

For and on behalf of Hargreaves Brown & Benson, Statutory Auditor

1 Bond Street Colne Lancashire BB8 9DG

8 March 2023

# XLCR Vehicle Management Ltd Consolidated Profit and Loss Account for the Year Ended 31 May 2022

|  | Note | 2022<br>£    | 2021<br>£    |
|--|------|--------------|--------------|
| Turnover                                     | 3    | 18,679,069   | 16,173,679   |
| Cost of sales                                |      | (14,449,757) | (12,931,838) |
| Gross profit                                 |      | 4,229,312    | 3,241,841    |
| Distribution costs                           |      | (118,571)    | (92,530)     |
| Administrative expenses                      |      | (3,687,272)  | (2,596,977)  |
| Other operating income                       | 9    | 700          | 42,909       |
| Operating profit                             | 10   | 424,169      | 595,243      |
| Other interest receivable and similar income | . 11 | 25,457       | 23,743       |
| Interest payable and similar expenses        | 12   | (53,256)     | (35,669)     |
|  |      | (27,799)     | (11,926)     |
| Profit before tax                            |      | 396,370      | 583,317      |
| Tax on profit                                | 13   | (43,600)     | (94,278)     |
| Profit for the financial year                |      | 352,770      | 489,039      |
| Profit/(loss) attributable to:               |      |              |              |
| Owners of the company                        |      | 420,536      | 465,093      |
| Minority interests                           |      | (67,766)     | 23,946       |
|  |      | 352,770      | 489,039      |

The above results were derived from continuing operations.

The group has no recognised gains or losses for the year other than the results above.

# Consolidated Statement of Comprehensive Income for the Year Ended 31 May 2022

|   | 2022<br>£ | 2021<br>£ |
|---|-----------|-----------|
| Profit for the year                         | 352,770   | 489,039   |
| Total comprehensive income for the year     | 352,770   | 489,039   |
| Total comprehensive income attributable to: |           |           |
| Owners of the company                       | 420,536   | 465,093   |
| Minority interests                          | (67,766)  | 23,946    |
|   | 352,770   | 489,039   |

# (Registration number: 03923327) Consolidated Balance Sheet as at 31 May 2022

|  | Note           | 2022<br>£                           | 2021<br>£                         |
|--|----------------|-------------------------------------|-----------------------------------|
| Fixed assets Tangible assets                                       | 15             | 2,167,523                           | 1,956,127                         |
| Current assets Stocks Debtors Cash at bank and in hand             | 17<br>18<br>19 | 1,997,523<br>3,845,024<br>1,105,105 | 975,795<br>3,790,757<br>1,629,816 |
|  |                | 6,947,652                           | 6,396,368                         |
| Creditors: Amounts falling due within one year  Net current assets | 20             | (3,169,236)<br>3,778,416            | (3,005,590)                       |
| Total assets less current liabilities                              |                | 5,945,939                           | 5,346,905                         |
| Creditors: Amounts falling due after more than one year            | 20             | (1,517,931)                         | (941,585)                         |
| Provisions for liabilities   | 21             | (68,470)                            | (88,552)                          |
| Net assets   |                | 4,359,538                           | 4,316,768                         |
| Capital and reserves Called up share capital Retained earnings     | 23             | 100<br>4,374,643                    | 100<br>4,264,107                  |
| Equity attributable to owners of the company                       |                | 4,374,743                           | 4,264,207                         |
| Minority interests   |                | (15,205)                            | 52,561                            |
| Shareholders' funds  |                | 4,359,538                           | 4,316,768                         |

Approved and authorised by the Board on 8 March 2023 and signed on its behalf by:

DocuSigned by:

Mr 00Duerden F5...

Director

(Registration number: 03923327) Balance Sheet as at 31 May 2022

|   | Note | 2022<br>£   | 2021<br>£   |
|---|------|-------------|-------------|
| Fixed assets  |      |             |             |
| Tangible assets   | 15   | 2,130,323   | 1,916,706   |
| Investments   | 16   | 52          | 52          |
|   |      | 2,130,375   | 1,916,758   |
| Current assets  |      |             |             |
| Stocks  | 17   | 1,997,523   | 975,795     |
| Debtors   | 18   | 3,819,095   | 3,708,005   |
| Cash at bank and in hand                                | 19   | 1,016,895   | 1,485,496   |
|   |      | 6,833,513   | 6,169,296   |
| Creditors: Amounts falling due within one year          | 20   | (3,161,804) | (3,012,338) |
| Net current assets                                      |      | 3,671,709   | 3,156,958   |
| Total assets less current liabilities                   |      | 5,802,084   | 5,073,716   |
| Creditors: Amounts falling due after more than one year | 20   | (1,442,031) | (838,085)   |
| Provisions for liabilities                              | 21   | (61,402)    | (81,062)    |
| Net assets  |      | 4,298,651   | 4,154,569   |
| Capital and reserves                                    |      |             |             |
| Called up share capital                                 | 23   | 100         | 100         |
| Retained earnings                                       |      | 4,298,551   | 4,154,469   |
| Shareholders' funds                                     |      | 4,298,651   | 4,154,569   |

The company made a profit after tax for the financial year of £454,082 (2021 - profit of £417,014).

Approved and authorised by the Board on 8 March 2023 and signed on its behalf by:

Docusigned by:

AAr-bost7mpresselenres...

Director

# Consolidated Statement of Changes in Equity for the Year Ended 31 May 2022 Equity attributable to the parent company

| At 1 June 2021<br>Profit/(loss) for the year | Share capital £       | Retained earnings £ 4,264,107 420,536 | Total £ 4,264,207 420,536 | Non-<br>controlling<br>interests<br>£<br>52,561<br>(67,766) | Total equity £ 4,316,768 352,770 |
|--|-----------------------|---------------------------------------|---------------------------|---|----------------------------------|
| Dividends                                    |                       | (310,000)                             | (310,000)                 |   | (310,000)                        |
| At 31 May 2022                               | 100                   | 4,374,643                             | 4,374,743                 | (15,205)  | 4,359,538                        |
|  | Share<br>capital<br>£ | Retained<br>earnings<br>£             | Total<br>£                | Non-<br>controlling<br>interests<br>£                       | Total<br>equity<br>£             |
| At 1 June 2020                               | 100                   | 4,109,014                             | 4,109,114                 | 28,615  | 4,137,729                        |
| Profit for the year                          | -                     | 465,093                               | 465,093                   | 23,946  | 489,039                          |
| Dividends                                    |                       | (310,000)                             | (310,000)                 |   | (310,000)                        |
| At 31 May 2021                               |                       |                                       |                           |   | 4,316,768                        |

# Statement of Changes in Equity for the Year Ended 31 May 2022

|                     | Share capital<br>£ | Retained<br>earnings<br>£ | Total<br>£     |
|---------------------|--------------------|---------------------------|----------------|
| At 1 June 2021      | 100                | 4,154,469                 | 4,154,569      |
| Profit for the year | -                  | 454,082                   | 454,082        |
| Dividends           | <del></del>        | (310,000)                 | (310,000)      |
| At 31 May 2022      | 100                | 4,298,551                 | 4,298,651      |
|                     | Share capital      | Retained earnings         | Total          |
| At 1 June 2020      | £ 100              | 4,047,455                 | £<br>4,047,555 |
| Profit for the year |                    | 417,014                   | 417,014        |
| Dividends           | <del></del> _      | (310,000)                 | (310,000)      |
| At 31 May 2021      | 100                | 4,154,469                 | 4,154,569      |

# XLCR Vehicle Management Ltd Consolidated Statement of Cash Flows for the Year Ended 31 May 2022

|   | Note | 2022<br>£   | 2021<br>£ |
|---|------|-------------|-----------|
| Cash flows from operating activities                              |      |             |           |
| Profit for the year Adjustments to cash flows from non-cash items |      | 352,770     | 489,039   |
| Depreciation and amortisation                                     | 10   | 310,223     | 286,963   |
| Profit on disposal of tangible assets                             | 8    | (60,640)    | (2,770)   |
| Finance income  | 11   | (25,457)    | (23,743)  |
| Finance costs   | 12   | 53,256      | 35,669    |
| Income tax expense  | 13   | 43,600      | 94,278    |
| Working capital adjustments                                       |      | 673,752     | 879,436   |
| Increase in stocks  | 17   | (1,021,728) | (635,757) |
| Increase in trade debtors   | 18   | (23,612)    | (736,196) |
| (Decrease)/increase in trade creditors                            | 20   | (31,150)    | 1,331,445 |
| Cash generated from operations                                    |      | (402,738)   | 838,928   |
| Income taxes paid   |      | (90,189)    | (72,396)  |
| Net cash flow from operating activities                           |      | (492,927)   | 766,532   |
| Cash flows from investing activities                              |      | •           |           |
| Interest received   |      | 25,457      | 23,743    |
| Acquisitions of tangible assets                                   |      | (623,123)   | (253,320) |
| Proceeds from sale of tangible assets                             |      | 162,144     | 73,833    |
| Net cash flows from investing activities                          |      | (435,522)   | (155,744) |
| Cash flows from financing activities                              |      | : .         |           |
| Interest paid   | 12   | (53,256)    | (35,669)  |
| Proceeds from bank borrowing draw downs                           |      | (173,055)   | 70,494    |
| Repayment of other borrowing                                      |      | 75,747      | 20,823    |
| Payments to finance lease creditors                               |      | 864,302     | (207,687) |
| Dividends paid  |      | (310,000)   | (310,000) |
| Net cash flows from financing activities                          |      | 403,738     | (462,039) |
| Net (decrease)/increase in cash and cash equivalents              |      | (524,711)   | 148,749   |
| Cash and cash equivalents at 1 June                               |      | 1,629,816   | 1,481,067 |
| Cash and cash equivalents at 31 May                               |      | 1,105,105   | 1,629,816 |

# XLCR Vehicle Management Ltd Statement of Cash Flows for the Year Ended 31 May 2022

|   | Note | 2022<br>£   | 2021<br>£ |
|---|------|-------------|-----------|
| Cash flows from operating activities                              |      |             |           |
| Profit for the year Adjustments to cash flows from non-cash items |      | 454,082     | 417,014   |
| Depreciation and amortisation                                     | 10   | 303,794     | 281,744   |
| Profit on disposal of tangible assets                             | 8    | (60,640)    | (2,770)   |
| Finance income  |      | (24,934)    | (23,720)  |
| Finance costs   |      | 46,999      | 35,359    |
| Income tax expense  |      | 66,385      | 76,634    |
| Working capital adjustments                                       |      | 785,686     | 784,261   |
| Increase in stocks  | 17   | (1,021,728) | (635,757) |
| Increase in trade debtors   | 18   | (1,021,720) | (722,898) |
| (Decrease)/increase in trade creditors                            | 20   | (45,723)    | 1,422,509 |
| Cash generated from operations                                    | 20   | (392,855)   | 848,115   |
| Income taxes paid   |      | (81,504)    | (72,397)  |
| Net cash flow from operating activities                           |      | (474,359)   | 775,718   |
| Cash flows from investing activities                              |      |             |           |
| Interest received   |      | 24,934      | 23,720    |
| Acquisitions of tangible assets                                   |      | (618,915)   | (235,247) |
| Proceeds from sale of tangible assets                             |      | 162,144     | 73,833    |
| Net cash flows from investing activities                          |      | (431,837)   | (137,694) |
| Cash flows from financing activities                              |      |             |           |
| Interest paid   |      | (46,999)    | (35,359)  |
| Proceeds from bank borrowing draw downs                           |      | (145,455)   | (60,606)  |
| Repayment of other borrowing                                      |      | 75,747      | 158,823   |
| Payments to finance lease creditors                               |      | 864,302     | (207,687) |
| Dividends paid  |      | (310,000)   | (310,000) |
| Net cash flows from financing activities                          |      | 437,595     | (454,829) |
| Net (decrease)/increase in cash and cash equivalents              |      | (468,601)   | 183,195   |
| Cash and cash equivalents at 1 June                               |      | 1,485,496   | 1,302,301 |
| Cash and cash equivalents at 31 May                               | 19   | 1,016,895   | 1,485,496 |

#### Notes to the Financial Statements for the Year Ended 31 May 2022

#### 1 General information

The company is a private company limited by share capital incorporated in England and Wales.

The address of its registered office is: XLCR House 35-43 Albert Road Colne Lancashire BB8 0BU

These financial statements were authorised for issue by the Board on 8 March 2023.

#### 2 Accounting policies

#### Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Statement of compliance

These financial statements were prepared in accordance with Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006.

The group financial statements consolidate the financial statements of XLCR Vehicle Management Limited (the parent company) and all of its subsidiary undertakings up to 31st May 2022.

#### **Basis of preparation**

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

#### Basis of consolidation

The group financial statements consolidate the financial statements of XLCR Vehicle Management Ltd (the parent company) and all of its subsidiary undertakings up to 31st May 2022.

A subsidiary is an entity controlled by the company. Control is achieved where the company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the Profit and Loss Account from the effective date of acquisition or up to the effective date of disposal, as appropriate. Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by the group.

#### Notes to the Financial Statements for the Year Ended 31 May 2022

The purchase method of accounting is used to account for business combinations that result in the acquisition of subsidiaries by the group. The cost of a business combination is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the business combination. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Any excess of the cost of the business combination over the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognised is recorded as goodwill.

Inter-company transactions, balances and unrealised gains on transactions between the company and its subsidiaries, which are related parties, are eliminated in full.

Intra-group losses are also eliminated but may indicate an impairment that requires recognition in the consolidated financial statements.

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group. Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the group's equity therein. Non-controlling interests consist of the amount of those interests at the date of the original business combination and the non-controlling shareholder's share of changes in equity since the date of the combination.

#### Summary of disclosure exemptions

The parent company has taken advantage of section 408 of the Companies Act 2006 and has not included its own Income Statement in these financial statements. The parent company's profit for the year is disclosed on page 13 as a note to its individual Statement of Financial Position.

The financial statements of the group and company are presented in the currency of the primary economic environment in which the group and company operate (its functional currency). For the purposes of the financial statements the results and financial position of the group and company are presented in Sterling  $(\mathfrak{L})$ .

#### **Judgements**

Preparation of the financial statements requires management to make significant judgements and estimates. The items in the financial statements where these judgements and estimates have been made are addressed below.

Useful economic life of property, plant and equipment;

The annual depreciation charge for property, plant and equipment is sensitive to changes in the estimated useful economic lives and residual values of the assets. The economic lives and residual values are re-assessed annually and, where necessary, amended to reflect current conditions.

Impairment of receivables;

The company makes an estimate of the recoverable value of trade and other receivables. When assessing the impairment of trade and other receivables the directors consider factors including age, independent credit rating and historical experience.

#### Notes to the Financial Statements for the Year Ended 31 May 2022

#### Revenue recognition

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the group's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts and after eliminating sales within the group.

The group recognises revenue when:

The amount of revenue can be reliably measured;

it is probable that future economic benefits will flow to the entity;

and specific criteria have been met for each of the group's activities.

#### Tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except that a change attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the group operates and generates taxable income.

Deferred tax is recognised in respect of all timing differences between taxable profits and profits reported in the consolidated financial statements.

Unrelieved tax losses and other deferred tax assets are recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference.

#### Tangible assets

Tangible assets are stated in the balance sheet at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

#### Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

| Asset class                         | Depreciation method and rate |
|-------------------------------------|------------------------------|
| Plant and machinery                 | 25% reducing balance         |
| Fixtures and fittings               | 10% reducing balance         |
| Motor vehicles                      | 25% reducing balance         |
| Equipment                           | 15% reducing balance         |
| Leasehold improvements              | 5% on cost                   |
| Other property, plant and equipment | 20% on cost                  |
|                                     |                              |

#### Amortisation

Amortisation is provided on intangible assets so as to write off the cost, less any estimated residual value, over their useful life as follows:

| Asset class       | Amortisation method and rate |
|-------------------|------------------------------|
| Development costs | Over 4 years                 |

#### Notes to the Financial Statements for the Year Ended 31 May 2022

#### Investments

Investments in equity shares which are not publicly traded and where fair value cannot be measured reliably are measured at cost less impairment.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

#### **Trade debtors**

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the group will not be able to collect all amounts due according to the original terms of the receivables.

#### Stocks

Stock is stated as the lower of cost and net realisable value, after due regard for obsolete and slow moving stocks. Net realisable value is based on selling price less anticipated costs to completion and selling costs.

#### **Trade creditors**

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

#### **Borrowings**

Interest-bearing borrowings are initially recorded at fair value net of transaction costs. Interest-bearing borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the profit and loss account over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in interest payable and similar charges.

Borrowings are classified as current liabilities unless the group has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

#### Notes to the Financial Statements for the Year Ended 31 May 2022

#### Leases

Leases in which substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease.

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee.

Assets held under finance leases are recognised at the lower of their fair value at inception of the lease and the present value of the minimum lease payments. These assets are depreciated on a straight-line basis over the shorter of the useful life of the asset and the lease term. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation.

Lease payments are apportioned between finance costs in the profit and loss account and reduction of the lease obligation so as to achieve a constant periodic rate of interest on the remaining balance of the liability.

#### Share capital

Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

#### **Dividends**

Dividend distribution to the group's shareholders is recognised as a liability in the financial statements in the reporting period in which the dividends are declared.

#### Defined contribution pension obligation

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the group has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Contributions to defined contribution plans are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

#### 3 Turnover

The analysis of the group's Turnover for the year from continuing operations is as follows:

 2022
 2021

 £
 £

 £
 £

 Sale of goods and services
 18,679,069
 16,173,679

#### Notes to the Financial Statements for the Year Ended 31 May 2022

#### 4 Staff costs

The aggregate payroll costs (including directors' remuneration) were as follows:

|  | 2022<br>£        | 2021<br>£        |
|--|------------------|------------------|
| Wages and salaries   | 1,570,316        | 1,336,909        |
| Social security costs  | 150,608          | 131,008          |
| CJRS grants received   | (35,457)         | (399,928)        |
| Pension costs, defined contribution scheme   | 29,591           | 23,215           |
| Other employee expense   | 17,284           | 6,221            |
|  | 1,732,342        | 1,097,425        |
| The average number of persons employed by the group (incluanalysed by category was as follows: | iding directors) | during the year, |
|  | 2022             | 2021             |
|  | No.              | No.              |
| Administration and support   | 57               | 51               |
| 5 Directors' remuneration  |                  |                  |
| The directors' remuneration for the year was as follows:                                       |                  |                  |
| ·  | 2022             | 2021             |
|  | £                | £                |

# 6 Pension and other schemes

Remuneration

#### **Defined contribution pension scheme**

The group operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the group to the scheme and amounted to £29,591 (2021 - £23,215).

75,000

75,000

Contributions totalling £4,569 (2021 - £3,392) were payable to the scheme at the end of the year and are included in creditors.

# Notes to the Financial Statements for the Year Ended 31 May 2022

| 7 Auditors' remuneration   |                     |                    |
|--|---------------------|--------------------|
|  | 2022                | 2021               |
|  | £                   | £                  |
| Audit of these financial statements  | 10,000              | 5,000              |
| Other fees to auditors   |                     |                    |
| All other assurance services   | 6,130               | 2,100              |
|  |                     |                    |
|  |                     |                    |
| 8 Other gains and losses   |                     |                    |
| The analysis of the group's other gains and losses for the year is as  | follows             |                    |
| The analysis of the group's other gains and losses for the year is as  |                     | 2021               |
|  | 2022<br>£           | 2021<br>£          |
| Gain on disposal of property, plant and equipment  | 60,640              | 2,770              |
|  |                     |                    |
| 9 Other operating income   |                     |                    |
| The analysis of the group's other operating income for the year is as  | s follows:          |                    |
| The second of th | 2022                | 2021               |
|  | £                   | £                  |
| Government grants  | 700                 | 42,909             |
|  |                     |                    |
| 10 Operating profit  |                     |                    |
| Arrived at after charging/(crediting)  |                     |                    |
|  | 2022                | 2021               |
|  | £                   | £                  |
| Depreciation expense   | 310,223             | 283,933            |
| Amortisation expense   | -                   | 3,030              |
| Research and development cost  | 118,640             | 93,010             |
| Operating lease expense - plant and machinery  | 182,549<br>(60,640) | 154,666<br>(2,770) |
| (Profit) / loss on disposal of property, plant and equipment   | (00,040)            | (2,770)            |
| 11 Other interest receivable and similar income  |                     |                    |
|  | 2022                | 2021               |
|  | £                   | £                  |
| Interest income on bank deposits   | 3,215               | 335                |
| Other finance income   | 22,242              | 23,408             |
|  | 25,457              | 23,743             |
|  |                     |                    |

# Notes to the Financial Statements for the Year Ended 31 May 2022

| 12 Interest payable and similar expenses                           |           |           |
|--|-----------|-----------|
|  | 2022<br>£ | 2021<br>£ |
| Interest on bank overdrafts and borrowings                         | 23,387    | 310       |
| Interest on obligations under finance leases and hire purchase     |           |           |
| contracts  | 29,869    | 33,756    |
| Other interest payable   |           | 1,603     |
|  | 53,256    | 35,669    |
| 13 Taxation  |           |           |
| Tax charged/(credited) in the consolidated profit and loss account |           |           |
|  | 2022<br>£ | 2021<br>£ |
| Current taxation   |           |           |
| UK corporation tax   | 94,337    | 96,802    |
| UK corporation tax adjustment to prior periods                     | (8,685)   | 1,087     |
|  | 85,652    | 97,889    |
| Deferred taxation  |           |           |
| Arising from origination and reversal of timing differences        | (42,052)  | (3,611)   |
| Tax expense in the income statement                                | 43,600    | 94,278    |

The tax on profit before tax for the year is the same as the standard rate of corporation tax in the UK (2021 - the same as the standard rate of corporation tax in the UK) of 19% (2021 - 19%).

The differences are reconciled below:

|   | 2022<br>£ | 2021<br>£ |
|---|-----------|-----------|
| Profit before tax   | 396,370   | 583,317   |
| Corporation tax at standard rate  Effect of expense not deductible in determining taxable profit (tax                   | 75,310    | 110,830   |
| loss)   | (11,522)  | 2,310     |
| Decrease from effect of tax incentives  | (10,029)  | •         |
| Tax increase from effect of capital allowances and depreciation  Tax decrease from effect of adjustment in research and | 19,145    | 4,111     |
| development tax credit  | (29,304)  | (22,973)  |
| Total tax charge  | 43,600    | 94,278    |

# Notes to the Financial Statements for the Year Ended 31 May 2022

| Deferred tax                                |            |                |
|---|------------|----------------|
| Group                                       |            |                |
| Deferred tax assets and liabilities         |            |                |
| 2022  | Asset<br>£ | Liability<br>£ |
| Accelerated depreciation                    | -          | 68,470         |
| Tax losses carried forwards                 | 21,970     | _              |
|   | 21,970     | 68,470         |
|   | Asset      | Liability      |
| 2021  | £          | £              |
| Accelerated depreciation                    | ·          | 88,852         |
|   |            | 88,852         |
| Company Deferred tax assets and liabilities |            |                |
|   | Asset      | Liability      |
| 2022  | £          | £              |
| Accelerated tax depreciation                | <u>-</u>   | 61,402         |
|   | -          | 61,402         |
|   | Asset      | Liability      |
| 2021  | £          | £              |
| Accelerated tax depreciation                | <u> </u>   | 81,062         |
|   | -          | 81,062         |

#### Notes to the Financial Statements for the Year Ended 31 May 2022

| 14 | Intar | naible | assets |
|----|-------|--------|--------|

| Group | ) |
|-------|---|
|-------|---|

|                   | Internally<br>generated<br>software<br>development<br>costs<br>£ | Total<br>£ |
|-------------------|--|------------|
| Cost or valuation |  |            |
| At 1 June 2021    | 109,134  | 109,134    |
| At 31 May 2022    | 109,134  | 109,134    |
| Amortisation      |  |            |
| At 1 June 2021    | 109,134  | 109,134    |
| At 31 May 2022    | 109,134  | 109,134    |
| Carrying amount   |  |            |
| At 31 May 2022    | <u> </u>   |            |
| TI                |  |            |

The aggregate amount of research and development expenditure recognised as an expense during the period is £118,640 (2021 - £93,010).

#### Company

|                   | Internally<br>generated<br>software<br>development<br>costs<br>£ | Total<br>£ |
|-------------------|--|------------|
| Cost or valuation |  |            |
| At 1 June 2021    | 109,134  | 109,134    |
| At 31 May 2022    | 109,134  | 109,134    |
| Amortisation      |  |            |
| At 1 June 2021    | 109,134  | 109,134    |
| At 31 May 2022    | 109,134  | 109,134    |
| Carrying amount   |  |            |
| At 31 May 2022    | <u> </u>   |            |

The aggregate amount of research and development expenditure recognised as an expense during the period is £118,640 (2021 - £93,010).

#### Notes to the Financial Statements for the Year Ended 31 May 2022

#### 15 Tangible assets

#### Group

|  | Land and<br>buildings<br>£ | Furniture,<br>fittings and<br>equipment<br>£ | Motor<br>vehicles<br>£            | Other property, plant and equipment | Total<br>£                        |
|--|----------------------------|--|-----------------------------------|-------------------------------------|-----------------------------------|
| Cost or valuation At 1 June 2021 Additions Disposals                   | 635,399                    | 2,009,699<br>91,776                          | 1,396,876<br>483,647<br>(152,010) | 47,700<br>                          | 4,041,974<br>623,123<br>(152,010) |
| At 31 May 2022   | 635,399                    | 2,101,475                                    | 1,728,513                         | 47,700                              | 4,513,087                         |
| Depreciation At 1 June 2021 Charge for the year Eliminated on disposal | 125,490<br>22,834<br>      | 1,053,417<br>120,145                         | 906,940<br>165,654<br>(50,506)    | -<br>1,590<br>                      | 2,085,847<br>310,223<br>(50,506)  |
| At 31 May 2022   | 148,324                    | 1,173,562                                    | 1,022,088                         | 1,590                               | 2,345,564                         |
| Carrying amount  |                            |  |                                   |                                     |                                   |
| At 31 May 2022   | 487,075                    | 927,913                                      | 706,425                           | 46,110                              | 2,167,523                         |
| At 31 May 2021   | 509,909                    | 956,282                                      | 489,936                           |                                     | 1,956,127                         |

Included within the net book value of land and buildings above is £283,443 (2021 - £289,400) in respect of freehold land and buildings and £203,632 (2021 - £220,509) in respect of long leasehold land and buildings.

#### Notes to the Financial Statements for the Year Ended 31 May 2022

#### Company

|                        | Land and<br>buildings<br>£ | Furniture,<br>fittings and<br>equipment<br>£ | Motor<br>vehicles<br>£ | Other property, plant and equipment | Total<br>£ |
|------------------------|----------------------------|--|------------------------|-------------------------------------|------------|
| Cost or valuation      |                            |  |                        |                                     |            |
| At 1 June 2021         | 635,399                    | 1,956,846                                    | 1,396,876              | -                                   | 3,989,121  |
| Additions              | -                          | 87,568                                       | 483,647                | 47,700                              | 618,915    |
| Disposals              |                            | -  | (152,010)              |                                     | (152,010)  |
| At 31 May 2022         | 635,399                    | 2,044,414                                    | 1,728,513              | 47,700                              | 4,456,026  |
| Depreciation           |                            |  |                        |                                     |            |
| At 1 June 2021         | 125,490                    | 1,039,985                                    | 906,940                | -                                   | 2,072,415  |
| Charge for the year    | 22,834                     | 113,716                                      | 165,654                | 1,590                               | 303,794    |
| Eliminated on disposal |                            | <u>-</u>                                     | (50,506)               |                                     | (50,506)   |
| At 31 May 2022         | 148,324                    | 1,153,701                                    | 1,022,088              | 1,590                               | 2,325,703  |
| Carrying amount        |                            |  |                        |                                     |            |
| At 31 May 2022         | 487,075                    | 890,713                                      | 706,425                | 46,110                              | 2,130,323  |
| At 31 May 2021         | 509,909                    | 916,861                                      | 489,936                | -                                   | 1,916,706  |

Included within the net book value of land and buildings above is £283,443 (2021 - £289,400) in respect of freehold land and buildings and £203,632 (2021 - £220,509) in respect of long leasehold land and buildings.

#### 16 Investments

#### Group

#### **Details of undertakings**

Details of the investments (including principal place of business of unincorporated entities) in which the group holds 20% or more of the nominal value of any class of share capital are as follows:

| Undertaking Subsidiary undertaking  |  |          | Proportion of voting rights and shares held 2022 2021 |      |
|-------------------------------------|--|----------|---|------|
| Intelligent Vehicle<br>Finance Ltd* | 9-11 Melville, Royal William<br>Yard, Plymouth, England, PL1<br>3RP<br>England and Wales | Ordinary | 50%   | 50%  |
| Xfleet Vehicle Retail<br>Ltd*       | XLCR House, 35-43 Albert<br>Road, Colne, BB8 0BU<br>England and Wales                    | Ordinary | 100%  | 100% |

#### Notes to the Financial Statements for the Year Ended 31 May 2022

#### Subsidiary undertakings

Intelligent Vehicle Finance Ltd

The principal activity of Intelligent Vehicle Finance Ltd is the provision of business and personal motor vehicle leases in the UK. Its financial period end is 31 August.

Xfleet Vehicle Retail Ltd

The principal activity of Xfleet Vehicle Retail Ltd is the sale of used cars and motor vehicles.

For the year ending 31 May 2022 the following subsidiaries were entitled to exemption from audit under section 479A of the Companies Act 2006 relating to subsidiary companies:

Xfleet Vehicle Retail Ltd

Intelligent Vehicle Finance Ltd

| C | o | m | D | а | n | v |
|---|---|---|---|---|---|---|
|   |   |   |   |   |   |   |

| Investments in subsidiaries      | 2022<br>£<br>52 | 2021<br>£<br>52 |
|----------------------------------|-----------------|-----------------|
| Subsidiaries                     |                 | £               |
| Cost or valuation At 1 June 2021 |                 | 52              |
| Carrying amount                  |                 |                 |
| At 31 May 2022                   |                 | 52              |
| At 31 May 2021                   |                 | 52              |

#### 17 Stocks

|                   | Gro       | up        | Company   |         |  |
|-------------------|-----------|-----------|-----------|---------|--|
|                   | 2022      | 2022 2021 |           | 2021    |  |
|                   | £         | £         | £         | £       |  |
| Other inventories | 1,997,523 | 975,795   | 1,997,523 | 975,795 |  |

#### Group

The carrying amount of stocks pledged as security for liabilities amounted to £1,582,424 (2021 - £668,803).

#### Company

The carrying amount of stocks pledged as security for liabilities amounted to £1,582,424 (2021 - £668,803).

<sup>\*</sup> indicates direct investment of XLCR Vehicle Management Ltd

Loans and borrowings

# **XLCR Vehicle Management Ltd**

# Notes to the Financial Statements for the Year Ended 31 May 2022

| 18 Debtors                       |       |           |           |      |           |           |  |
|----------------------------------|-------|-----------|-----------|------|-----------|-----------|--|
|                                  | Group |           |           |      | Company   |           |  |
|                                  |       | 2022      | 2021      |      | 2022      | 2021      |  |
| Current                          |       | £         | £         |      | £         | £         |  |
| Trade debtors                    | 1,92  | 5,776     | 2,024,453 |      | 2,006,671 | 1,970,553 |  |
| Other debtors                    | 1,80  | 7,418     | 1,685,902 |      | 1,745,418 | 1,673,828 |  |
| Prepayments                      | 8     | 1,175     | 80,402    |      | 67,006    | 63,624    |  |
| Deferred tax assets              | 2     | 1,970     | -         |      | -         | -         |  |
| Income tax asset                 |       | 8,685_    |           |      | <u> </u>  | -         |  |
|                                  | 3,84  | 5,024     | 3,790,757 |      | 3,819,095 | 3,708,005 |  |
| 19 Cash and cash equivalents     |       |           |           |      |           |           |  |
|                                  |       | Group     |           |      | Comp      | anv       |  |
|                                  |       | 2022      | 2021      |      | 2022      | 2021      |  |
|                                  |       | £         | £         |      | £         | £         |  |
| Cash on hand                     | 1     | 1,513     | 8,071     |      | 6,519     | 3,081     |  |
| Cash at bank                     | 1,09  | 3,592     | 1,621,745 |      | 1,010,376 | 1,482,415 |  |
| -                                | 1,10  | 5,105     | 1,629,816 |      | 1,016,895 | 1,485,496 |  |
| 20 Creditors                     |       |           |           |      |           |           |  |
|                                  |       | (         | Group     |      | Con       | npany     |  |
|                                  |       | 2022      |           | 2021 | 2022      | 2021      |  |
|                                  | Note  | 1         | 2         | £    | £         | £         |  |
| Due within one year              |       |           |           |      |           |           |  |
| Loans and borrowings             | 22    | 768,105   | 5 577     | 457  | 740,505   | 549,857   |  |
| Trade creditors                  |       | 1,953,234 | 1,907     | 835  | 2,019,694 | 1,991,607 |  |
| Social security and other taxes  |       | 316,444   | 366       | 786  | 287,605   | 333,311   |  |
| Outstanding defined contribution |       |           |           |      |           |           |  |
| pension costs                    |       | 4,569     | 3,        | ,392 | 4,569     | 3,392     |  |
| Other payables                   |       | 15,864    | 45,       | 048  | 15,726    | 45,007    |  |
| Accruals                         | 10,07 |           |           | 270  | 5,970     | 5,970     |  |
| Income tax liability             |       | 100,950   | 96,       | 802  | 87,735    | 83,194    |  |
|                                  |       | 3,169,236 | 3,005     | 590  | 3,161,804 | 3,012,338 |  |
| Due after one year               |       |           |           |      |           |           |  |

1,517,931

22

941,585

1,442,031

838,085

#### Notes to the Financial Statements for the Year Ended 31 May 2022

#### 21 Provisions for liabilities

| Group                           |            |         | Deferred tax<br>£ | Total<br>£ |
|---------------------------------|------------|---------|-------------------|------------|
| At 1 June 2021                  |            |         | 88,552            | 88,552     |
| Increase (decrease) in existing | provisions |         | (20,082)          | (20,082)   |
| At 31 May 2022                  |            |         | 68,470            | 68,470     |
| Company                         |            |         |                   |            |
| •                               |            |         | Deferred tax<br>£ | Total<br>£ |
| At 1 June 2021                  |            |         | 81,062            | 81,062     |
| Increase (decrease) in existing | provisions |         | (19,660)          | (19,660)   |
| At 31 May 2022                  |            |         | 61,402            | 61,402     |
| 22 Loans and borrowings         |            |         |                   |            |
|                                 | Group      | •       | Compa             | ny         |
|                                 | 2022       | 2021    | 2022              | 2021       |
| Non-current loans and borrow    | £          | £       | £                 | £          |
| Bank borrowings                 | 524,384    | 697,439 | 448,484           | 593,939    |
| Hire purchase contracts         | 993,547    | 244,146 | 993,547           | 244,146    |
|                                 | 1,517,931  | 941,585 | 1,442,031         | 838,085    |
|                                 |            |         |                   |            |
|                                 | Group      | 2021    | Compa             | ny<br>2021 |

|                             | Gro     | oup     | Company |         |  |
|-----------------------------|---------|---------|---------|---------|--|
|                             | 2022    | 2021    | 2022    | 2021    |  |
|                             | £       | £       | £       | £       |  |
| Current loans and borrowing | gs      |         |         |         |  |
| Bank borrowings             | 173,055 | 173,055 | 145,455 | 145,455 |  |
| Hire purchase contracts     | 209,963 | 95,062  | 209,963 | 95,062  |  |
| Other borrowings            | 385,087 | 309,340 | 385,087 | 309,340 |  |
|                             | 768,105 | 577,457 | 740,505 | 549,857 |  |

#### **Secured Liabilities**

Bank borrowings of £593,939 (2021 - £739,394) are secured by a fixed charge on the freehold land and buildings owned by the group.

Hire purchase contracts and other borrowings of £1,588,958 (2021 - £648,548) are secured by fixed charges on the assets concerned.

# Notes to the Financial Statements for the Year Ended 31 May 2022

| Group   |                        |                 |                     |                      |
|---|------------------------|-----------------|---------------------|----------------------|
| Included in the leans and herrowing   | s are the following a  | mounts due aff  | or more than five : | vooro:               |
| Included in the loans and borrowing   | s are the following a  | mounts due ant  | 2022                | ears:<br><b>2021</b> |
|   |                        |                 | £                   | £                    |
| After more than five years by instaln   | nents                  | _               | 155,833             | -                    |
| Borrowings due after five years Hire purchase contracts of £155,833 interest charged at 4.5%. | 3, due after five year | rs, are repayab | le at £9,166.67 pe  | er month with        |
| Company   |                        |                 |                     | •                    |
| Included in the loans and borrowing   | s are the following a  | mounts due afte | er more than five v | ears:                |
| morados in the loans and borrowing  | o are are renewing a   | mounto ado att  | 2022                | 2021                 |
|   |                        |                 | £                   | £                    |
| After more than five years by instaln   | nents                  |                 | 155,833             | -                    |
| Borrowings due after five years Hire purchase contracts of £155,833 interest charged at 4.5%. | 3, due after five year | rs, are repayab | le at £9,166.67 pe  | er month with        |
| 23 Share capital  |                        |                 |                     |                      |
| Allotted, called up and fully paid  | shares                 |                 |                     |                      |
|   | 2022                   |                 | 2021                |                      |
|   | No.                    | £               | No.                 | £                    |
| Ordinary share of £1 each   | 100                    | 100             | 100                 | 100                  |
| 24 Minority interests   |                        |                 |                     |                      |
| The minority interests relate to:   |                        |                 |                     |                      |
| Intelligent Vehicle Finance Ltd of wigroup.   | hich 50% (2021 - 50    | %) of the votin | g rights are held o | outside of the       |
| 25 Dividends<br>Final dividends paid  |                        |                 |                     |                      |
|   |                        |                 | 2022                | 2021                 |
| Final dividend of C2 400 per ceeb O   | erdinant abara         |                 | £                   | £                    |
| Final dividend of £3,100 per each O   | rumary snare           | _               | 310,000             | 310,000              |

# Notes to the Financial Statements for the Year Ended 31 May 2022

| 26 Related party transactions   |                        |                        |                                |                        |
|---|------------------------|------------------------|--------------------------------|------------------------|
| Group Transactions with directors                                     |                        |                        |                                |                        |
|   | At 1 June<br>2021      | Advances to director   | Repayments by director         | At 31 May<br>2022      |
| 2022<br>Mr L Duerden  | £                      | £                      | £                              | £                      |
| Unsecured, repayable on demand; interest charged at the official rate | 212,781                | 338,021                | (155,000)                      | 395,802                |
| Mr S O'Neill  |                        |                        |                                |                        |
| Unsecured, repayable on demand; interest charged at the official rate | 750,635                | 219,346                | (155,000)                      | 814,981                |
|   |                        |                        |                                |                        |
| 2021  | At 1 June<br>2020<br>£ | Advances to director £ | Repayments<br>by director<br>£ | At 31 May<br>2021<br>£ |
| Mr L Duerden  | _                      | _                      | _                              | _                      |
| Unsecured, repayable on demand; interest charged at the official rate | 190,882_               | 176,899_               | (155,000)                      | 212,781                |
| Mr S O'Neill  |                        |                        |                                |                        |
| Unsecured, repayable on demand; interest charged at the official rate | 718,337                | 187,298                | (155,000)                      | 750,635                |
| Dividends paid to directors   |                        |                        |                                |                        |
| Mr S <sup>°</sup> O'Neill   |                        |                        | 2022<br>£                      | 2021<br>£              |
| INI 3 O Neili   |                        |                        | 155,000                        | 155,000                |
| Mr L Duerden  |                        | =                      |                                | <u> </u>               |
|   |                        | =                      | 155,000                        | 155,000                |

#### Notes to the Financial Statements for the Year Ended 31 May 2022

#### Summary of transactions with all associates

Duerden & O'Neill Estates (A business operated by the directors)

During the year the company paid £112,500 rent to the property rental business (2021 - £112,500). There is a charge over XLCR Vehicle Management Limited to secure borrowings made by the partners of Duerden & O'Neill Estates.

At the balance sheet date the amount due to Duerden & O'Neill Estates was £nil (2021 - £nil).

#### Summary of transactions with other related parties

Road Engineering Ltd (A company of which Mr L Duerden is the majority shareholder)

The company advanced loan facilities to Road Engineering Ltd during the year. The amount due at the balance sheet date from Road Engineering Ltd was £319,527 (2021 - £476,052).

#### Company

#### **Transactions with directors**

| 2022<br>Mr L Duerden  | At 1 June<br>2021<br>£ | Advances to director £ | Repayments<br>by director<br>£ | At 31 May<br>2022<br>£ |
|---|------------------------|------------------------|--------------------------------|------------------------|
| Unsecured, repayable on demand; interest charged at the official rate  Mr S O'Neill | 212,781                | 338,021                | (155,000)                      | 395,802                |
| Unsecured, repayable on demand; interest charged at the official rate               | 750,635                | 219,346                | (155,000)                      | 814,981                |
|   |                        |                        |                                |                        |
| 2021<br>Mr L Duerden  | At 1 June<br>2020<br>£ | Advances to director £ | Repayments<br>by director<br>£ | At 31 May<br>2021<br>£ |
|   | 2020                   | director               | by director                    | 2021                   |

## Notes to the Financial Statements for the Year Ended 31 May 2022

#### Dividends paid to directors

|              | 2022<br>£ | 2021<br>£ |
|--------------|-----------|-----------|
| Mr L Duerden |           |           |
|              | 155,000   | 155,000   |
| Mr S O'Neill |           |           |
|              | 155,000   | 155,000   |

#### 27 Parent and ultimate parent undertaking

The parent undertaking of the group is XLCR Vehicle Management Ltd.

The directors are considered to be the ultimate controlling party by virtue of their ability to act in concert in respect of the operational and financial policies of the company.