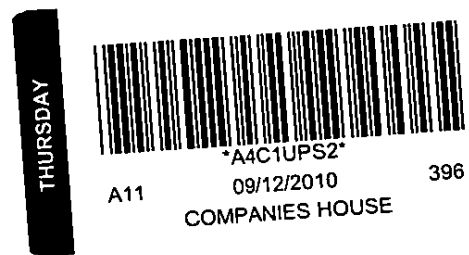


Company Registration Number 3920466



Cumbria Deaf Association
(Working as DeafVision)

Financial Statements

31st March 2010

Company Limited by Guarantee

Charity Number 1088406

**THE REGISTRAR
OF COMPANIES**

Armstrong Watson
Chartered Accountants & Statutory Auditors
Fairview House
Victoria Place
Carlisle
Cumbria
CA1 1HP

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

MEMBERS OF THE BOARD AND PROFESSIONAL ADVISERS

| | |
|--|---|
| Registered charity name | Cumbria Deaf Association (Working as DeafVision) |
| Charity number | 1088406 |
| Company registration number | 3920466 |
| Registered as a charity in Scotland | SC038196 |
| Registered office | 3 Compton Street Carlisle Cumbria CA1 1HT |
| Trustees | Mrs N G Wilkinson (Chairperson) Mrs J M Thompson (Vice Chair) Mr S Pollard (Treasurer) Miss J M Armer Mr R K Bingham Mrs S Day Mr J D Denerley Mrs M E H Kelsall Mrs S Mowat Mr W Wearing Rev'd Mrs M Webster |
| President | Mr R Burgess OBE DL |
| Vice presidents | Mrs M Bentley |
| Company Secretary | Mr P E Shaw |

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

MEMBERS OF THE BOARD AND PROFESSIONAL ADVISERS *(continued)*

Patrons

Fiona Armstrong
Hal Bagot
Susie Bagot
Lord Ballyedmond, OBE JP
Sir Chris Bonington CVO CBE DL
Lord Bragg of Wigton
Russell Brown MP
Gavin Borland
Robin Burgess OBE DL
Lord Campbell-Savours of Allerdale
Tom Campbell
Mrs Olive Clark OBE JP DL
James Cropper FCA HM Lord Lieutenant of Cumbria
Rt. Hon. Lord Cunningham of Felling PC DL PhD
Tony Cunningham MP
The Rt Reverend Graham Dow
John Dunning CBE JP DL
Tim Farron MP
John Fryer Spedding CBE DL
Patrick Gordon Duff Pennington OBE DL
Rt Hon Lord Hutton of Furness
Lord Inglewood, DL
Eric Martlew
Elaine Murray MSP
Ken Pallister
Jamie R Reed, MP
John Wills OBE FCA DL

Auditor

Armstrong Watson
Chartered Accountants
& Statutory Auditors
Fairview House
Victoria Place
Carlisle
Cumbria
CA1 1HP

Bankers

Barclays Bank Plc
33 English Street
Carlisle
CA3 8JX

Solicitors

Burnetts Solicitors
6 Victoria Place
Carlisle
Cumbria
CA1 1ES

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

MEMBERS OF THE BOARD AND PROFESSIONAL ADVISERS *(continued)*

DeafVision Staff & Volunteers (for the year ended 31st March 2010)

Chief Executive*

Peter Shaw *(from 11/09)*
John Brown *(to 8/09)*

**Manager of Support
Services***

Ian Douglas

**Care Packages
Manager***

Simon Crabb *(from 3/10)*

Senior Practitioner*

Bridie Diamond *(from 8/09)*
Heather McMillan *(to 7/09)*

* Member of
Management Team

Social Workers

Lesley Marsland
Sylvia Shepley *(to 3/10)*
Noreen Turner

**Communication
Support Unit**

Lorraine Brown
Fiona Adair
Karen Edmondson
Susan Devlin
Greer Shepherd
Claire Unwin
Vanessa Walter

**Rehabilitation and
Technical Officers**

Naomi Preston
Jean Riley
Jackie Hancox *(from 3/10
on maternity leave cover)*

**Children's Development
Worker**

Robyn Mowat

**Deaf Awareness
Trainer/Coordinator**

William Turner

**Scottish Development
Worker**

Claire Unwin *(from 7/09)*

**Learning Centre
Development Workers**

Laura Currie
Pete Dawson
Amy Forster
Liz Hilton

**Care Packages Senior
Support Workers**

Shan Kilpatrick
Donna Kirkbride *(both
from 2/10)*
Ellen Crozier *(to 9/09)*

**Care Packages Support
Workers**

Jenny Barnes
Ann Corrigan
Jean Davidson
Emma Dawson *(to 8/09)*
Rachel Dawson *(to 5/09)*
Helen Doyle
Caroline Easton
Kerry Fisher
Lauren Gill *(to 10/09)*
Denise Holmes
Shan Kilpatrick
Donna Kirkbride
Andrew Laidlow
Paul Lawes *(to 5/09)*
Janet Rawlinson *(to 7/09)*
Owen Saunders *(to 12/09)*
Maryka Shaw
Barbara Tobin
Ian Williams

ICT Support

Dave Greenhalgh
Pete Dawson

BSL Tutors

Janet Bousfield
Hazel Eglin

Marketing Officer

Gordon Stewart

Appeals Director

Ian Wilson

Support Staff

Jamie Asher
Helen Buck
Diane Colvin
Susan Devlin
Amy Forster
Patricia Goldie
Yvonne McMillan
Barbara Tobin
Lynne Wilkes
Renee Wilkinson

Cleaning Staff

Jenny Baxter
Janice Birkby-Lippett
Carol Caley
Suzanne Glover *(to 6/09)*
Lizzie Solera-Shepherd
(to 8/10)

Volunteers

Scott Beardwood
Carol Burrage
Margaret Collins
Heather Dixon
Claire Hilton
Christy Kin-Cleaves
Vanessa Mark
Andrew McLeod
Yvonne McMillan
Mark Simpson
Paul Williams

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

TRUSTEES' ANNUAL REPORT

YEAR ENDED 31ST MARCH 2010

The trustees, who are also directors for the purposes of company law, have pleasure in presenting their report and the financial statements of the charity for the year ended 31st March 2010

REFERENCE AND ADMINISTRATIVE DETAILS

Reference and administrative details are shown in the schedule of members of the board and professional advisers on pages 1 to 3 of the financial statements

THE TRUSTEES

The trustees who served the charity during the period were as follows

Mrs N G Wilkinson (Chairperson)
Mr R K Bingham
Mrs J M Thompson (Vice Chairperson)
Mrs M E H Kelsall
Miss J M Armer
Miss S A Stables
Rev'd Mrs M Webster
Mr J D Denerley
Mrs S Mowat
Mr O Pearson
Mr S Pollard
Mr P M Fearn (Treasurer) (Retired 15 July 2009)
Mrs S Day
Mr W Wearing

Mrs S Day was appointed as a trustee on 30 April 2010
Mr W Wearing was appointed as a trustee on 18 August 2010
Miss S A Stables retired as a trustee on 18 August 2010
Mr O Pearson retired as a trustee on 18 August 2010

CUMBRIA DEAF ASSOCIATION (WORKING AS DEAFVISION) COMPANY LIMITED BY GUARANTEE

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

PRESIDENT'S STATEMENT

One of the problems of getting old is that the memory fades but I do know my link with Cumbria Deaf Association goes back at least 30 years. It's probably much longer for I met Mick Barber (Principal Officer of CDA from 1966 to 1991) and his late wife, Doreen, at Carlisle Technical College in the late 1960s. My wife helped with social events and jumble sales, so my affiliation must go back some 40 years.

In 1979 I became Director of the government financed Communication Skills Project administered by the British Deaf Association (BDA), then based in Carlisle. This led to the formation of the Council for the Advancement of Communication with Deaf People (CACDP – recently re-branded as 'Signature') – the national examination board in sign language and other communication skills, and responsible for the administration of the Register of Interpreters. When CACDP became an independent charity in 1982 Mick Barber offered the new organisation a temporary home in the attic room of 3 Compton Street¹.

Throughout my involvement with CDA the organisation has been blessed with four outstanding Principal Officers/ Chief Executives – Mick Barber (1966 – 1991), Ann Blair (1991 – 2000), John Brown (2000 – 2009) and Peter Shaw (appointed in 2009). Each has put his or her distinctive stamp on the organisation.

Each has built on the work of his or her predecessor. Each has been involved in unparalleled changes in provision for deaf people.

So that's all right then? We can all relax? Job done? No need for Cumbria Deaf Association together with Dumfries and Galloway Society for the Deaf – now known as DeafVision?

Not so, definitely not so. Deafness is deafness by any other name. It is a silent disability, it is an isolating disability. It destroys confidence and endangers relationships. Everything that hearing people do is more difficult when there is hearing loss – with partners, with children, at work, in public, and at play. The capacities for misunderstanding, for ridicule, for embarrassment and for humiliation are ever present. And so we continue to fight discrimination, create better understanding, develop opportunities, provide meaningful services, and care for those most in need of support.

Presidents don't normally do very much in voluntary organisations. They are usually figureheads, a respectable name on headed paper. I've tried to do a little more than that and one of the most important things I can do is to ensure that subsequent Presidents will add to the organisation's standing². In this respect I am delighted to say the Board has unanimously endorsed my recommendation that Robin Burgess OBE be the next President of DeafVision, and that he has accepted the post. A former High Sheriff of Cumbria he is the Chief Executive of the CN Group and I welcome him to DeafVision.

¹ After 18 months at 3 Compton Street, CACDP moved to offices in Carr's Biscuit factory before moving to the School of Education in the University of Durham in 1985.

² Stewart Simpson succeeded Dorothy Causey as Chairman of the Board of Trustees from 1986 to 1992. He succeeded Spencer Crookenden CBE as President in 1997.

Stewart Simpson OBE
President, DeafVision

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

FROM THE CHAIR

This is a year of significant management staff changes within DeafVision. John Brown moved on in August 2009 and I would like to thank him for his work in bringing the organisation into the 21st century. In particular, John enabled DeafVision to form very good working relationships with the Cumbria Learning & Skills Council and Cumbria Partnership NHS Foundation Trust to ensure we improve access to learning opportunities with information technology and mental health services for deaf people.

We appointed Peter Shaw as the new Chief Executive Officer from November 2009 and I wish him the very best with his new job and assure him that the Board of Trustees give him full support.

We also had two new senior managers appointed during the year. Simon Crabb who has taken up the post of Care Packages Manager and Bridie Diamond in the post of Senior Practitioner. I am confident that, through the management team along with the new CEO, DeafVision has the combined skills, experience and determination to see opportunities to take forward the organisation into the next decade and beyond within a climate of an extraordinary level of financial uncertainty arising from the recession. I look forward to the development of a new Business Plan for DeafVision.

I am pleased that we have made a start with the Scottish Project with the new Development Worker appointment. I have taken a special interest in this work because of the history of the social links between the deaf communities of Dumfries & Galloway and Carlisle.

Finally, I would like to express sincere thanks to Stewart Simpson, who retires from the honorary post as the President of DeafVision. Stewart has provided a source of wisdom and experience for the benefit of DeafVision and, as you will see from his foreword to this Annual Report, his association with the deaf world goes back 40 or so years! We held a farewell lunch for Stewart on 26th March 2010 with all the past Directors and CEOs present! The Board of Trustees, the staff and I wish him the very best in his retirement.

I look forward to working with our new President – Robin Burgess OBE and welcome him to DeafVision.

Norma Wilkinson
Chair of Trustees, DeafVision

CUMBRIA DEAF ASSOCIATION (WORKING AS DEAFVISION) COMPANY LIMITED BY GUARANTEE

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing Document

The company is governed by its memorandum and articles of association dated 7th February 2000, as amended by special resolutions dated 21st May 2001 and 13th October 2007, with a company registration number of 03920466. The company was registered with the Charity Commission on 12th September 2001 with a registration number of 1088406. In May 2007 DeafVision became a charity registered in Scotland with the Office of the Scottish Charity Regulator (OSCR), number SCO38196.

Recruitment and Appointment of Trustees

The Association is run by a committee of members. The committee of members consists of the officers of the charity (Chair, Vice-Chair, Treasurer and Secretary) and at least six other persons. The committee can appoint anyone to fill a vacancy in the membership of the committee or can co-opt additional members of the committee, however, no more than four extra members can be co-opted.

Organisational and Management Structure

The Board of Trustees

The Board of Trustees meets bi-monthly and is responsible for how DeafVision is run. The staff and volunteers are accountable to the Board through the Chief Executive Officer.

Before each Board meeting, information and training is provided to ensure that the Trustees are well briefed with the work being undertaken by the organisation and how it is developing.

The Board is advised by sub-committees, Finance, Personnel and Dumfries & Galloway. They normally meet quarterly, the former considers in detail the financial health of the association and advises members on budgetary matters, the Personnel sub-committee considers a wide range of policy and personnel issues and again advises the Board. The Dumfries & Galloway sub-committee advises on development in Dumfries & Galloway.

Personnel Sub-Committee:

| | | | |
|----------|--|----------------------------|---------------------------|
| Trustees | Norma Wilkinson Monica Webster | Janice Thompson Sue Day | Roger Bingham |
| Staff | John M Brown (to August 2009) Ian Douglas | Bridie Diamond | Peter Shaw Simon Crabb |

Finance Sub-Committee:

| | | | |
|----------|--|---------------|---------------------------|
| Trustees | Norma Wilkinson | Steve Pollard | Paul Fearn (to July 2009) |
| Staff | John M Brown (to August 2009) Ian Douglas | Ian Wilson | Peter Shaw |

Dumfries & Galloway Sub-Committee:

| | | | |
|----------|-------------------------------|-----------------------------|-----------------|
| Trustees | Norma Wilkinson | John Denerley | Sue Mowat |
| Staff | John M Brown (to August 2009) | | Peter Shaw |
| Others | Margo Currie Kat Barrie | Brian Seaman Fred Newton | Martin McGroaty |

CUMBRIA DEAF ASSOCIATION (WORKING AS DEAFVISION) COMPANY LIMITED BY GUARANTEE

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

Management Structure

The management team meets monthly to review progress against our targets and take any necessary action to make sure we are working effectively. It is made up of the following staff:

Peter Shaw (John Brown to August 2009), the Chief Executive, is responsible to the Board for the overall direction and day to day running of DeafVision.

Bridie Diamond (Heather McMillan to July 2009), Senior Practitioner (Social Work), is responsible for the Social Work and Rehabilitation & Technical Equipment services.

Ian Douglas, Manager of Support Services, is responsible for the administration team, the Learning Centres and the financial management of DeafVision, also for ensuring that DeafVision's offices are properly equipped and run, and for the buildings owned or rented by DeafVision.

Peter Shaw, Manager of Community Services (up to October 2009), is responsible for a diverse range of Community Services provided by DeafVision including the Care Packages service. From November 2009 some of this post was absorbed into the role of Chief Executive as a result of financial savings that need to be made.

Simon Crabb, Care Packages Manager, was appointed in March 2010 to take on the management and the day to day running of the Care Packages service. Peter Shaw remained a Registered Manager with the Care Quality Commission that holds legal responsibility for the quality of the service and safety of the people using Care Packages service.

Risk Management

Financial Management – in common with all voluntary organisations it is not possible to guarantee all income and expenditure will be balanced. Stringent financial controls are in place, overseen by the Finance Sub-Committee, and a great deal has been done to ensure the financial viability of the organisation.

Funding – it is inevitable that there is a continuing risk that services cannot be sustained over time. It is increasingly difficult to obtain funding beyond one year in view of the very poor financial climate we are operating in, however, we were pleased with new funding from BBC Children in Need, Lloyds TSB Foundation for Scotland and the Robertson Trust to support our work with deaf children and their families as well as starting up a new project in Dumfries & Galloway. Furthermore, we have received unexpected legacies that will help with investing and protecting our core services. For the financial year ending 31st March 2010 we are experiencing the likelihood of severe funding cuts to the management and support costs of the association. These pose additional challenges and the opportunity to improve our efficiency and value. We have service level agreements with Cumbria County Council to provide Social Work and Rehabilitation and Technical Equipment services along with a contract to provide domiciliary care and community support service.

Buildings – The three buildings owned by DeafVision continue to pose varying levels of challenges in terms of making them assets and supporting the work of the association. We have not yet achieved this target beyond balancing income/expenditure and generating sources of income. DeafVision has set up Scrutiny and Finance working groups with a specific task of developing a business plan outlining our core services on the basis of available resources and funding to be completed in time for the 2010/11 year and beyond.

CUMBRIA DEAF ASSOCIATION (WORKING AS DEAFVISION) COMPANY LIMITED BY GUARANTEE

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

Social Inclusion – with a strong social inclusion agenda driven by the government our work is continually being diversified beyond providing direct services to working in partnership with other services. Equality and access directives place DeafVision in a unique role to work strategically with service providers to form a good practice common framework across social and health care that is specific to the cultural and communication needs and aspirations of deaf people

Recruitment and Retention of Staff – due to the specialist nature of the work done by the organisation, recruiting and retaining staff with the necessary skills, including the ability to communicate in British Sign Language, is a constant challenge. We were fortunate to be able to recruit two new managers – Senior Practitioner and Care Packages Manager - both with good BSL skills and relevant professional experience

OBJECTIVES AND ACTIVITIES (incorporating Public Benefit)

DeafVision is the major charity operating throughout Cumbria and Dumfries & Galloway for people who are deaf, deafened, hard of hearing and Deafblind.

The company's objectives include.

"The educational, physical, social and spiritual well being of Deaf, deafened, hard of hearing and Deafblind people of all ages and their families, mainly but not exclusively in Cumbria and Dumfries & Galloway

To do this, we seek to involve people who are deaf by raising awareness of their rights and responsibilities and ensuring access to all services by

- *Promoting the place of deaf people in the community*
- *Providing needs led services for individuals and groups*
- *Promoting positive use of all sources of information and communication*
- *Identifying, developing and using the skills of staff and volunteers"*

The trustees have considered the guidance issued by the Charity Commission in relation to public benefit and consider that their objectives and activities as noted above conform to this guidance

Key Activities

DeafVision's services and projects are provided to benefit Deaf, deafened, hard of hearing and deafblind people of all ages as well as their families, carers, work colleagues, service providers, friends, acquaintances and local communities through a number of ways as below:

- Social Work service
- Rehabilitation and Technical Equipment service
- Care Packages
- Children's Development project (Balloon Project)
- Communication Support Unit
- Scottish (Dumfries & Galloway) project
- Deaf Awareness Training
- British Sign Language skills courses

CUMBRIA DEAF ASSOCIATION (WORKING AS DEAFVISION) COMPANY LIMITED BY GUARANTEE

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

ACHIEVEMENTS AND PERFORMANCE

Social Work service

This service is funded by Cumbria County Council Adult Local Services through a "service level agreement". The target beneficiaries include people who are Deaf and BSL users, hard of hearing (acquired hearing loss), deafened and deafblind (dual sensory loss). We also provide support to deaf children and their families and carers.

The overriding role of the Social Work service is to enable the deaf people to maintain functional independence so that they remain living within their own home and community as long as they are able to do so. Our social workers carry out professional assessments using Fair Access To Care criteria and develop, if appropriate, support plans in a person centred way to ensure service users are in control of their lifestyles. The team also work with health services such as Mental Health and GPs in order to ensure access to health related support and the Prison Service to ensure the well-being of deaf prisoner(s) – thus showing the breadth of the work the social work team does. We hold quarterly review meetings with the Adult Local Services Physical Disabilities Sensory Impairment (PDSI) County Manager and Contracts Manager.

The team has undergone significant staff changes during the year with a new Senior Practitioner who started with DeafVision in August 2009. The social worker covering Carlisle & Eden changed from part to full time in September 2009. The social worker who worked in the South Lakes and Barrow area moved on in March 2010 after working with us for more than 10 years (*we now have a replacement social worker for South Lakes from August 2010 and the Senior Practitioner is covering the Barrow area until an appointment can be made*).

The team carried out 79 assessments with service users of adult age and worked with up to 20 deaf children and families during the 2009-2010 year.

Rehabilitation & Technical Equipment service

This service is funded by Cumbria County Council Adult Local Services through a "service level agreement" similar to social work. The target beneficiaries include people who are Deaf and BSL users, hard of hearing (acquired hearing loss), deafened and deafblind (dual sensory loss). The service also provides support to deaf children and their families and carers.

The overriding role of the Rehabilitation & Technical Equipment service is to ensure that service users remain safely in their own homes by recommending appropriate specialist equipment through formal assessments to enable service users to communicate with others, making informed choices about equipment provided to maintain and improve "domestic independence" and to assist with installation and testing of equipment.

The team carried out 336 assessments during the 2009-2010 year.

Care Packages

The service is funded mainly by Adult Local Service through service users' support plans and some other sources including Independent Living Fund, Supporting People and DLA. DeafVision is a registered to provide "regulated service" (legally) under the Care Quality Commission (CQC).

With the introduction of new formats for the care needs and service user support plans, along with tightening of procedures to do with protection and intensive training regime, the CQC – formerly Commission for Social Care Inspection (CSCI) - gave a "one star-adequate service" which is a step in the right direction from the "poor" rating awarded last year.

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

In May 2009, Peter Shaw, then Manager of Community Services, received approval to become Registered Manager with the CQC having a legal responsibility for compliance to care standards linking with service users' safety and service delivery quality

The work on changing the service user files to the above new formats continued throughout 2009-2010. Information is more structured and referenced for easy cross-referencing between sections of care needs, service user plans and risk assessments

The service underwent management restructuring with the appointment of three senior support workers (of 6 hours per week in addition to their care work) and a new part-time manager to manage the service delivery. All of these posts were filled by the end of March 2010. Along with the management changes an intensive training regime was delivered to all support workers including first aid, protection of vulnerable adults, epilepsy, nutrition and food hygiene

The service provision was made to 9 people (8 in Carlisle and 1 in Penrith) including 24/7 supported living, home visits to provide personal care, medication prompting, assisting with domestic tasks, outings to social and leisure events etc

(In June 2010 the CQC Inspector made a visit to DeafVision and we are pleased with the improved "two star – good service" award given to us for our Care Packages Service. The CEO remains a CQC registered manager and an application is being made for the Care Packages Manager to take on this position in due course)

Children's Development Project (aka Balloon Project)

This is a project which received funding from Cumbria Community Foundation. From December 2009 the project secured another three years funding from BBC Children in Need to go towards cost of events and salaries. There is an ongoing fundraising effort for some events and management/support costs

The service provision covers deaf children from the ages of 5 to 18 years with their siblings, parents, friends and carers. For the 2009 to 2011 period the project will focus on three new developments: stronger emphasis on social inclusion at local level i.e. within school and home communities through deaf children bringing their hearing friends to the project activities; to encourage volunteering (leadership skills) by deaf teenagers within our activities and to set up new activities in the county of Dumfries & Galloway, Scotland

The project does not work in isolation but with strong support and co-operation from Children Services' Teachers of the Deaf, local Deaf Children Societies in Carlisle & Eden, Dumfries & Galloway and in north Lancashire as well as the National Deaf Children's Society in Northern Ireland. The activities include (not exhaustive) sports events, fun days, canoeing, 10-pin bowling, laser-quest, skating, pantomime and two residential outdoor pursuit courses

The project has 114 families of deaf children who have asked to be kept informed of project activities and 70 places available from the above activities (155 to include parents, carers, friends, etc.) were booked by deaf children during 2009-2010

CUMBRIA DEAF ASSOCIATION (WORKING AS DEAFVISION) COMPANY LIMITED BY GUARANTEE

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

Scottish Project

A research report, having been launched in June 2007, was followed by fundraising work and after a number of setbacks to do with failed Big Lottery application, we were very delighted to receive support from three funders – the Robertson Trust, Lloyds TSB Foundation for Scotland and the Hugh Fraser Foundation that enabled us to get into gear and work on the above report recommendations.

To recap, the recommendations include the setting up of information and support centre in Dumfries and satellite centres across Dumfries & Galloway, befriending scheme for rural-related isolated deaf people, training the trainers for BSL and deaf awareness and to do further research on the needs and aspirations of deaf children and families/carers in the county. The project is supported by the Dumfries & Galloway Sub-Committee of DeafVision Board.

The project started in earnest with the appointment of a new Scottish Development Worker who began work with us in July 2009 backed by a public launch in October 2009. The project has experienced an early set-back to do with the much higher than expected cost to bring the Dumfries & Galloway Society for the Deaf building in Rae Street, Dumfries to prevailing accessibility standards. Whilst the Society is considering options for the above building, the project office base in Dumfries moved to Friars Vennel where the Nithsdale Council of Voluntary Services are based – a more central, accessible and visible base for the project and a new administrative facility have been set up.

A preliminary search has been carried out to identify suitable bases for our satellite centres. We have worked closely with the hard of hearing people with their hearing aid management and drop-in support project and some work on recruiting volunteers began with a successful workshop in partnership with local befriending scheme and Age UK (Scotland). A lot of work has gone in with networking across the relevant voluntary organisations, NHS, Education and Social Services and the local communities backed by a strong partnership support from Dumfries & Galloway Society for the Deaf. Fundraising efforts have started to set up a befriending scheme with a view to appointing a Volunteer Co-ordinator who can lead on development and the delivery of volunteering training.

Communication Support Unit

The Communication Support Unit continues to provide a service, mainly in Cumbria, to meet the communication support needs of deaf AND hearing people from a core team of part-time Interpreters and Communication Support Workers. The service is funded entirely by fees charged to purchasers. No deaf people are directly charged for access to public services. Obtaining funding from the private sector, including opticians and solicitors, remains very challenging and on a rare occasion we pay for the service ourselves if and when we can identify real risks with the well-being of a service user.

We are continuing with our training regime with two of our staff taking part in the University of Central Lancashire Graduate Diploma in Sign Language and Communication and Postgraduate Diploma in British Sign Language/English and Translation courses. As highlighted in our last annual report, the Senior Interpreter achieved the PGDip qualification and is now registered with the National Register of Communication Professionals working with Deaf and Deafblind People (NRCPD).

Our service covers the demand within a range of settings including Access to Work (370), social care with adults and children (67), legal (8), hospitals (61), GPs (47), Education (40) and Colleges (145). The service provision covers all of Cumbria: Allerdale (58), Carlisle (649), Barrow (60), Copeland (109), Eden (16) and South Lakes (34). We also, very occasionally, do some work outside of Cumbria (11).

CUMBRIA DEAF ASSOCIATION (WORKING AS DEAFVISION) COMPANY LIMITED BY GUARANTEE

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

Deaf Awareness

This service provides deaf awareness training courses (non-accredited) for any organisations, services, groups and individuals who wish to have improved awareness to do with deafness in relation to specialist support services and social, health and human rights issues. Along with this, the course participants will have an opportunity to try out communication tactics including sign language, lip-reading, appropriate use of eye and physical contact and set up of appropriate environment for effective communication and social inclusion.

We rely entirely on funding raised from training fees and charitable donations but the aim is to have the service self-financed through training fees. We are pleased with the block booking for our training by Cumbria Care that will help with improved care services for deaf people as well as helping out with the financial sustainability of this service.

Organisations involved with the training include Cumbria NHS Partnerships; Allerdale Council; South Lakes Council, South Lakes MIND, Glenmore Trust, Eden Valley Hospice, Cumbria CVS, Kendal Business Park, GPs, Medical Centres and dental surgeries, Furness College, Lyreco; Cumbria Care; Egremont School, Rescroth, Abbeyfield, Anchor Trust & Heron Hill Home Care providers, Riverside Housing, Carlisle Youth Volunteers and Cubs/Scouts groups.

For the 2009-2010 the service provided 36 (mainly half day) training sessions and 12 workshops where 457 participants took part.

BSL Classes

Opportunities to learn British Sign Language at Level One were made available in Carlisle and Whitehaven. There was not enough demand to set up a class in Kendal and we could not provide a course in Barrow due to the unavailability of a qualified BSL Tutor.

The courses are accredited and benefit from franchise funding from Carlisle College as well as student fees to help make the service financially viable.

Thirty students attended the courses in all with over 90% qualification achievements!

We support an Adult Education centre in providing "Introduction to Sign Language" (non-accredited) courses in Carlisle every term with 30+ students enrolling during 2009-2010.

Learning Centres

2009/2010 was the final full year for our Learning Centres as the Big Lottery funding ended in March 2010. This funding, allied to support from UK online centres, has resulted in several hundred people throughout Cumbria learning basic computer skills during the past three years.

The Learning Centres were always aimed at the wider Cumbrian community, not just the Deaf community, and over 200 new learners came through our doors in 2009/2010, many of whom were digitally and socially excluded. The letters of appreciation we receive clearly demonstrate the value of the services offered by our Development Workers and volunteers.

However, we have had to face the fact that financial support is not now there for the target groups we work with and our Learning Centres will close in the summer of 2010.

CUMBRIA DEAF ASSOCIATION (WORKING AS DEAFVISION) COMPANY LIMITED BY GUARANTEE

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

Support Services

The work of support staff involves the provision of secretarial and administrative support for the services and projects as described above. We have a team of 10 staff based across our four centres in Carlisle, Whitehaven, Barrow and Kendal as well as in Dumfries who are involved in the following processing referrals for social work and rehabilitation and technical services, providing management secretarial support, personal communication assistance, dealing with queries from people by phone, e-mail and on a face to face basis, organising meetings, events and activities, taking bookings, mail shots and reception work.

The challenge of maintaining seamless support and access for our service users across the services and our four locations within the vast area of Cumbria remains significant and warrants ongoing development. One good example is that, with the close working relationship we have with Cumbria County Council Adult Local Services, DeafVision was required to move our Social Work and Rehabilitation & Technical Equipment service users' electronic database from the SAP (Single Assessment Process) system to IAS (Integrated Adult System). This involved intensive training for our officers and administrative staff.

The buildings in Carlisle and Barrow owned by DeafVision remain subject to ongoing reviews to make them "fit for purpose" for the services we aim to provide at a local level and in the most cost effective way. We have set up a Scrutiny Working Group and a Finance Working Group in order to fast track the development process for our buildings and come up with a comprehensive business plan that will shape DeafVision from 2011 onwards.

Marketing

The highlight of our marketing work is to develop a brand new website for DeafVision. We are pleased to have the services of AC2 com to do the work for us and the web design development and content management system is being worked on. The use of BSL presenters will be used much more within the main pages making our website more "bilingual" (British Sign Language and English).

A comprehensive Marketing Plan has been developed and approved and this will underpin our marketing development over the next few years. A great deal of time has gone into developing a "corporate" identity for DeafVision that is closely linked to the new website. Any new leaflets will link with corporate colours and design on the website including fonts, etc.

We are very grateful for the support from Ibex Internet of Kendal for their support over the past few years, especially as much of the website work that they have done for DeafVision was free of charge.

Working in Partnership with...

DeafVision works closely with many other voluntary and community organisations and with the statutory services such as Cumbria County Council and Cumbria Partnership NHS Foundation Trust to give two key examples. Below are some examples of the work we do.

Cumbria County Council Adult Social Care – Dual Sensory Loss and Sensory Impairment Strategic Groups where DeafVision has made a significant contribution to the strategic direction and priorities to improve the capacity of current services and set up new projects/services. One example is to do with a dedicated Communicator Guide service that is quite lacking in Cumbria and a new scheme was proposed involving training up to 12 people to become qualified communicator guides at level 2. *(In June 2010 DeafVision received "pump priming" funding for this scheme to start from September 2010 for a year)*

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

Cumbria Partnership NHS Foundation Trust – work on improving awareness and the understanding of issues to do with mental health and deafness amongst the health professionals and managers on the basis of “Toward Equality and Access (DoH)” and implementing many recommendations for improvements. We have provided 10 deaf awareness training sessions during 2008-2010 and produced a dedicated staff manual covering issues of deafness to give two main examples of this partnership working.

Other areas of partnership working and networking include Cumbria Hearing Alliance, Action for Health, Cumbria Disability Network, Cumbria Equality and Diversity (Hub & local), Mental Health Provider Forum, Care Sector Alliance Cumbria as well as some ad-hoc group meetings. Networking is very important to ensure that issues of deafness are present in policy and strategic development – even more so as deafness is seen as a significant “invisible disability”

Complaints

During the year we have not received any formal complaints

FINANCIAL REVIEW

Reserves Policy

The trustees have adopted a Reserve Policy, which is that:

“DeafVision has a reserve fund that can, if desired, be used to make redundancy payments in circumstances where they are necessary, and to enable services to be carried out when funding applications for these services have been unsuccessful

This reserve fund should be in the equivalent of 15% of the total budgeted expenditure of the current financial year. The Finance Sub-Committee will monitor and review the position at its meetings.”

PLANS FOR FUTURE PERIODS

DeafVision has begun work on a brand new Business Plan that will identify our core and enhanced services – that are unique to DeafVision meeting the unique needs of deaf people – that can be supported with reliable and dedicated funding support and skills resources

With this in mind, two working groups have been set up including a Scrutiny Working Group and a Finance Working Group (a mix of trustees and staff) to review comprehensively all the work we do and confirm and/or develop targeted services and projects supported by partnership work for the years 2011 to 2014

The business plan will be subject to improved management information system and PQASSO based annual quality assurance reviews (that we started a few years ago) to ensure that DeafVision engages effectively with the needs and aspirations of our service users, provides high quality services and remains compliant to the ever changing legislative and regulations framework.

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

ACKNOWLEDGEMENTS

DeafVision is supported by a significant number of funders and individuals, without which we could not operate effectively. We are also indebted to the people who have generously remembered us in their wills.

The agencies and organisations from which we received funding during 2009 to 2010 included

Social Work:

Cumbria County Council Adult Local Services

Rehabilitation and Technical Equipment:

Cumbria County Council Adult Local Services

Children's Development Project (aka Balloon Project):

Cumbria Community Foundation
Carlisle and Eden Deaf Children's Society
BBC Children in Need
HM Prison

Care Packages:

Cumbria County Council Adult Local Services
Supporting People
Independent Living Fund
Care Sector Alliance Cumbria

Sign Language classes:

Carlisle College
Trinity Adult Education Centre

Deaf Awareness:

Sellafield Ltd

Buildings:

Friends of Kendal Deaf Centre

Learning Centres:

Big Lottery Fund
Ufi Ltd
Margaret Gregory

Scottish project:

Hugh Fraser Foundation
Robertson Trust
Lloyds TSB Foundation for Scotland

Department of Work and Pensions

Access to Work supports a number of staff, enabling them to function effectively

General:

Alan Beattie (Northern Rock Cyclone Challenge)
Carlisle Citadel (BR) Welfare Club
Corus Employees
Currock Bowls Club, Carlisle
Dorothy Causey
Eden Spiritualist Church
Heversham Church
Jade Garden Cantonese Restaurant
St. Cuthbert's with St Mary, Carlisle
Workington Angling Association

CUMBRIA DEAF ASSOCIATION (WORKING AS DEAFVISION) COMPANY LIMITED BY GUARANTEE

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

INDEMNITY INSURANCE

The Association has taken out Professional Indemnity Insurance, at a cost of £1,296 (2009 – £1,286) during the year, with Aon Limited. The policy provides cover against our legal liability to pay damages and costs arising out of

- Breach of Professional duty arising from neglect, error or omission
- Dishonesty
- Libel and slander
- Loss of Third Party Documents

The policy covers all relevant staff and volunteers and the premium is based upon the total number of staff and volunteers providing advice, information or counselling.

RESPONSIBILITIES OF THE TRUSTEES

The trustees (who are also the directors of Cumbria Deaf Association (Working as DeafVision) for the purposes of company law) are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the trustees are required to.

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. The trustees are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

TRUSTEES' ANNUAL REPORT *(continued)*

YEAR ENDED 31ST MARCH 2010

RESPONSIBILITIES OF THE TRUSTEES *(continued)*

In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditor is unaware, and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

Registered office
3 Compton Street
Carlisle
Cumbria
CA1 1HT

Signed by order of the trustees



MR P E SHAW
Company Secretary

24th November 2010

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CUMBRIA DEAF
ASSOCIATION (WORKING AS DEAFVISION)**

YEAR ENDED 31ST MARCH 2010

This report is issued in respect of an audit carried out under Chapter 3 of Part 16 of the Companies Act 2006 and section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005

We have audited the financial statements of Cumbria Deaf Association (Working as DeafVision) for the year ended 31st March 2010 on pages 21 to 36, which have been prepared on the basis of the accounting policies set out on page 25

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006, and to the charity's trustees, as a body, in accordance with section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and regulation 10 of the Charities Accounts (Scotland) Regulations 2006. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF TRUSTEES AND AUDITORS

The responsibilities of the trustees (who also act as directors of Cumbria Deaf Association (Working as DeafVision) for the purposes of company law) for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that the financial statements give a true and fair view are set out in the Statement of Responsibilities of the Trustees on page 17.

We have been appointed auditors under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report to you in accordance with those Acts.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view, have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and have been prepared in accordance with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and Regulation 8 of the Charities Accounts (Scotland) Regulations 2006. We also report to you whether in our opinion the information given in the Trustees' Annual Report is consistent with the financial statements.

We also report to you if, in our opinion, the charity has not kept adequate and proper accounting records, if the charity's financial statements are not in agreement with these accounting records, if we have not received all the information and explanations we require for our audit, or if certain disclosures of trustees' remuneration specified by law are not made.

We read the Trustees' Annual Report and consider the implications for our report if we become aware of any apparent misstatements within it.

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CUMBRIA DEAF
ASSOCIATION (WORKING AS DEAFVISION) (continued)**

YEAR ENDED 31ST MARCH 2010

BASIS OF AUDIT OPINION

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charity's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Emphasis of matter - Going concern

In forming our opinion on the financial statements, which is not qualified, we have considered the adequacy of the disclosure made in Note 21 to the financial statements concerning the company's ability to continue as a going concern. The company has seen an increase of £350,000 in its pension liabilities, based on actuarial calculations for FRS17 purposes, and is also facing uncertainty in respect of the renewal of Core Service Contracts. At 31 March 2010 the company's liabilities exceeded its total assets by £243,500.

These conditions, explained in Note 21 to the financial statements, indicate the existence of material uncertainties which may cast doubt about the company's ability to continue as a going concern. The financial statements do not include adjustments that would result if the company was unable to continue as a going concern.

OPINION

In our opinion:

- the financial statements give a true and fair view of the state of the charity's affairs as at 31st March 2010 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended,
- the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
- the financial statements have been prepared in accordance with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and Regulation 8 of the Charities Accounts (Scotland) Regulations 2006, and
- the information given in the Trustees' Annual Report is consistent with the financial statements.

CARLISLE

26th November 2010.

JEAN CARROLL
(Senior Statutory Auditor)
For and on behalf of
ARMSTRONG WATSON
Chartered Accountants
& Statutory Auditors

Armstrong Watson are eligible to act as an auditor in terms of section 1212 of the Companies Act 2006.

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

STATEMENT OF FINANCIAL ACTIVITIES

YEAR ENDED 31ST MARCH 2010

| | Note | Unrestricted Funds £ | Restricted Funds £ | Total Funds 2010 £ | Total Funds 2009 £ |
|---|------|----------------------------|--------------------------|--------------------------|--------------------------|
| INCOMING RESOURCES | | | | | |
| Incoming resources from generating funds | | | | | |
| Voluntary income | 2 | 121,921 | 1,090 | 123,011 | 33,537 |
| Investment income | 3 | 48 | 72 | 120 | 16,108 |
| Incoming resources from charitable activities | 4 | 251,922 | 607,036 | 858,958 | 863,644 |
| TOTAL INCOMING RESOURCES | | 373,891 | 608,198 | 982,089 | 913,289 |
| RESOURCES EXPENDED | | | | | |
| Costs of generating funds | | | | | |
| Costs of generating voluntary income | 5 | (4,053) | (6,064) | (10,117) | (11,679) |
| Charitable activities | 6/7 | (239,370) | (632,429) | (871,799) | (906,078) |
| Governance costs | 8 | (52,462) | — | (52,462) | (31,173) |
| TOTAL RESOURCES EXPENDED | | (295,885) | (638,493) | (934,378) | (948,930) |
| NET INCOMING / (OUTGOING) RESOURCES BEFORE TRANSFERS | | | | | |
| Transfer between funds | 9 | 78,006 | (30,295) | 47,711 | (35,641) |
| | 10 | (25,969) | 25,969 | — | — |
| NET INCOMING / (OUTGOING) RESOURCES BEFORE OTHER RECOGNISED GAINS AND LOSSES | | | | | |
| | | 52,037 | (4,326) | 47,711 | (35,641) |
| OTHER RECOGNISED GAINS AND LOSSES | | | | | |
| Actuarial (losses)/gains in respect of defined benefit pension schemes | | | | | |
| | | (315,000) | — | (315,000) | 58,000 |
| NET MOVEMENT IN FUNDS | | (262,963) | (4,326) | (267,289) | 22,359 |
| RECONCILIATION OF FUNDS | | | | | |
| Total funds brought forward | | (148,036) | 171,825 | 23,789 | 1,430 |
| TOTAL FUNDS CARRIED FORWARD | | (410,999) | 167,499 | (243,500) | 23,789 |

All of the above amounts relate to continuing activities

The notes on pages 25 to 36 form part of these financial statements.

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

INCOME AND EXPENDITURE ACCOUNT

YEAR ENDED 31ST MARCH 2010

| | Note | 2010 £ | 2009 £ |
|--|----------|------------------|------------------|
| TOTAL INCOME | | 981,969 | 897,181 |
| TOTAL EXPENDITURE | | (887,378) | (922,930) |
| OPERATING SURPLUS/(DEFICIENCY) | 9 | 94,591 | (25,749) |
| OTHER INCOME | | | |
| Interest receivable and similar income | 3 | 120 | 16,108 |
| | | 94,711 | (9,641) |
| NET FINANCE COST IN RESPECT OF DEFINED BENEFIT PENSION SCHEME | | (47,000) | (26,000) |
| RETAINED SURPLUS/(DEFICIT) FOR THE FINANCIAL YEAR | | 47,711 | (35,641) |

All of the above amounts relate to continuing activities

The notes on pages 25 to 36 form part of these financial statements.

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

**STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES
YEAR ENDED 31ST MARCH 2010**

| | 2010 £ | 2009 £ |
|--|-------------------------|----------------------|
| Net surplus/(deficit) for the financial year | 47,711 | (35,641) |
| Actuarial (losses)/gains in respect of defined benefit pension schemes | <u>(315,000)</u> | <u>58,000</u> |
| Total recognised gains and losses relating to the financial year | <u>(267,289)</u> | <u>22,359</u> |
| Total gains and losses recognised since the last annual report | <u>(267,289)</u> | <u>22,359</u> |

The notes on pages 25 to 36 form part of these financial statements.

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**
Company Registration Number 3920466

BALANCE SHEET

31ST MARCH 2010

| | Note | 2010 £ | £ | 2009 £ | £ |
|---|------|------------------|------------------|------------------|------------------|
| FIXED ASSETS | | | | | |
| Tangible assets | 12 | | 283,422 | | 292,927 |
| CURRENT ASSETS | | | | | |
| Debtors | 13 | 158,049 | | 129,064 | |
| Cash at bank and in hand | | <u>354,619</u> | | <u>421,533</u> | |
| | | 512,668 | | 550,597 | |
| CREDITORS: Amounts falling due within one year | 14 | <u>(232,590)</u> | | <u>(362,735)</u> | |
| NET CURRENT ASSETS | | | 280,078 | | 187,862 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | <u>563,500</u> | | <u>480,789</u> |
| NET ASSETS EXCLUDING PENSION LIABILITY | | | 563,500 | | 480,789 |
| DEFINED BENEFIT PENSION SCHEME LIABILITY | 15 | | <u>(807,000)</u> | | <u>(457,000)</u> |
| NET (LIABILITIES)/ASSETS INCLUDING PENSION LIABILITY | | | <u>(243,500)</u> | | <u>23,789</u> |
| FUNDS | | | | | |
| Restricted funds | 16 | | 167,499 | | 171,825 |
| UNRESTRICTED INCOME FUNDS: | | | | | |
| Unrestricted funds excluding pension liability | 17 | 396,001 | | 308,964 | |
| Pension reserve | 15 | <u>(807,000)</u> | | <u>(457,000)</u> | |
| TOTAL UNRESTRICTED INCOME FUNDS | | | <u>(410,999)</u> | | <u>(148,036)</u> |
| TOTAL FUNDS | | | <u>(243,500)</u> | | <u>23,789</u> |

These financial statements were approved by the members of the committee on the 24/11/10 and are signed on their behalf by


Mrs N G Wilkinson (Chairperson)

The notes on pages 25 to 36 form part of these financial statements.

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST MARCH 2010

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards, the Statement of Recommended Practice "Accounting and Reporting by Charities" issued in March 2005 (SORP 2005) and the Companies Act 2006

Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the trustees in furtherance of the general objectives of the charity and which have not been designated for other purposes

Designated funds comprise unrestricted funds that have been set aside by the trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements

Restricted funds are funds that are to be used in accordance with specific restrictions imposed by donors or which have been raised by the charity for a particular purpose. The aim and use of each restricted fund is set out in the notes to the financial statements

Cash flow statement

The Trustees have taken advantage of the exemption in Financial Reporting Standard No 1 (revised) from including a cash flow statement in the financial statements on the grounds that the charity is small

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

Fixed assets

All fixed assets are initially recorded at cost

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

| | |
|---------------------|------------------------|
| Freehold Property | - 2% straight line |
| Equipment | - 15% reducing balance |
| Fixtures & Fittings | - 10% straight line |
| Motor Vehicles | - 25% reducing balance |
| Computers | - 33% straight line |

All expenditure on acquisition or installation of fixed assets and all receipts of fixed assets by way of a gift have been capitalised and included within the balance sheet.

Grants

Grants in respect of capital expenditure are capitalised and amortised over the life of the asset to which they relate. Other grants are accounted for on an accruals basis

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST MARCH 2010

1. ACCOUNTING POLICIES *(continued)*

Incoming resources

All incoming resources are included in the statement of financial activities when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. For legacies, entitlement is the earlier of the charity being notified of an impending distribution or the legacy being received

Resources expended

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category

Costs of generating funds comprise the costs associated with attracting voluntary income and the costs of trading for fundraising purposes

Charitable expenditure comprises costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be directly allocated to such activities and costs of an indirect nature necessary to support them

Governance costs are those incurred in connection with meeting the constitutional and statutory requirements of the charity and include audit fees

All costs have been allocated between expenditure categories in proportion to the usage that the Trustees deem appropriate for that particular charitable activity

Grants paid to other charities are made at the discretion of the trustees.

Financial Instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities

2. VOLUNTARY INCOME

| | Unrestricted Funds | Restricted Funds | Total Funds 2010 | Total Funds 2009 |
|---------------------|-----------------------|---------------------|---------------------|---------------------|
| | £ | £ | £ | £ |
| Donations and gifts | 2,452 | 1,090 | 3,542 | 26,158 |
| Legacies | 119,469 | — | 119,469 | 7,379 |
| | <u>121,921</u> | <u>1,090</u> | <u>123,011</u> | <u>33,537</u> |

3. INVESTMENT INCOME

| | Unrestricted Funds | Restricted Funds | Total Funds 2010 | Total Funds 2009 |
|--------------------------|-----------------------|---------------------|---------------------|---------------------|
| | £ | £ | £ | £ |
| Bank interest receivable | <u>48</u> | <u>72</u> | <u>120</u> | <u>16,108</u> |

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST MARCH 2010

4. INCOMING RESOURCES FROM CHARITABLE ACTIVITIES

| | Unrestricted Funds | Restricted Funds | Total Funds 2010 | Total Funds 2009 |
|-----------------------------------|-----------------------|---------------------|---------------------|---------------------|
| | £ | £ | £ | £ |
| Grants Receivable | | | | |
| Care Packages | - | 231,714 | 231,714 | 249,399 |
| Cumbria County Council | 220,789 | 85,194 | 305,983 | 298,941 |
| Access to Work | 3,403 | 19,527 | 22,930 | 3,407 |
| Big Lottery Fund | | 81,965 | 81,965 | 79,504 |
| UK Online Centres | | 21,261 | 21,261 | 18,930 |
| Cumbria Community Foundation | | 14,494 | 14,494 | 9,000 |
| University for Central Lancashire | - | - | - | 500 |
| Kingmoor Park Charitable Trust | - | - | - | 10,000 |
| Deaf Awareness | - | 500 | 500 | - |
| Scottish Development Project | 18,250 | - | 18,250 | - |
| | <u>242,442</u> | <u>454,655</u> | <u>697,097</u> | <u>669,681</u> |
| Other charitable activities | | | | |
| Fees | 9,480 | 152,381 | 161,861 | 193,963 |
| | <u>251,922</u> | <u>607,036</u> | <u>858,958</u> | <u>863,644</u> |

5. COSTS OF GENERATING VOLUNTARY INCOME

| | Unrestricted Funds | Restricted Funds | Total Funds 2009 | Total Funds 2009 |
|--|-----------------------|---------------------|---------------------|---------------------|
| | £ | £ | £ | £ |
| Support costs allocated to activities: | | | | |
| Staff costs | 4,053 | 6,064 | 10,117 | 11,078 |
| Other fundraising costs | - | - | - | 601 |
| | <u>4,053</u> | <u>6,064</u> | <u>10,117</u> | <u>11,679</u> |

6. COSTS OF CHARITABLE ACTIVITIES BY FUND TYPE

| | Unrestricted Funds | Restricted Funds | Total Funds 2010 | Total Funds 2009 |
|--------------------|-----------------------|---------------------|---------------------|---------------------|
| | £ | £ | £ | £ |
| Statutory Services | 151,509 | 263,990 | 415,499 | 431,396 |
| Community services | 13,791 | 128,966 | 142,757 | 136,172 |
| Training Services | 479 | 118,673 | 119,152 | 119,213 |
| Support costs | 73,591 | 120,800 | 194,391 | 219,297 |
| | <u>239,370</u> | <u>632,429</u> | <u>871,799</u> | <u>906,078</u> |

**CUMBRIA DEAF ASSOCIATION
(WORKING AS DEAFVISION)
COMPANY LIMITED BY GUARANTEE**

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST MARCH 2010

7. COSTS OF CHARITABLE ACTIVITIES BY ACTIVITY TYPE

| | Activities undertaken directly £ | Support costs £ | Total Funds 2010 £ | Total Funds 2009 £ |
|--------------------|---|-----------------------|--------------------------|--------------------------|
| Statutory Services | 415,499 | 138,900 | 554,399 | 568,597 |
| Community services | 142,757 | 32,203 | 174,960 | 182,227 |
| Training Services | 119,152 | 23,288 | 142,440 | 155,254 |
| | <u>677,408</u> | <u>194,391</u> | <u>871,799</u> | <u>906,078</u> |

8. GOVERNANCE COSTS

| | Unrestricted Funds £ | Total Funds 2010 £ | Total Funds 2009 £ |
|--|----------------------------|--------------------------|--------------------------|
| Audit fees | 5,462 | 5,462 | 5,173 |
| Net finance costs in respect of defined benefit pension schemes | 47,000 | 47,000 | 26,000 |
| | <u>52,462</u> | <u>52,462</u> | <u>31,173</u> |

9. NET INCOMING/(OUTGOING) RESOURCES FOR THE YEAR

This is stated after charging

| | 2010 £ | 2009 £ |
|---|--------------|--------------|
| Depreciation | 11,505 | 11,563 |
| Auditors' remuneration - audit of the financial statements | <u>5,462</u> | <u>5,173</u> |

10. FUND TRANSFERS

Transfers between funds relate to the transfer of unrestricted reserves to restricted reserves in order to provide additional funding to those projects running in deficit

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11. STAFF COSTS AND EMOLUMENTS

Total staff costs were as follows:

| | 2010 £ | 2009 £ |
|-----------------------|----------------|----------------|
| Wages and salaries | 625,068 | 634,113 |
| Social security costs | 37,608 | 37,582 |
| Pensions | 51,000 | 89,000 |
| | <u>713,676</u> | <u>760,695</u> |

Other pension costs above represents the total operating charge included in resources expended in the statement of financial activities and does not include amounts included in other finance costs and other recognised gains and losses (see note 15)

Particulars of employees:

The average number of employees during the year was as follows

| | 2010 No | 2009 No |
|-----------------|------------|------------|
| Number of staff | <u>49</u> | <u>54</u> |

No trustees were entitled to or received any remuneration during the year (2009 - same). Two trustees were reimbursed expenses of £319 (2009 - two trustees with expenses amounting to £175) during the year

No employee received remuneration of more than £60,000 during the year (2009 - same)

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12. TANGIBLE FIXED ASSETS

| | Freehold property £ | Equipment at branches £ | Fixtures & Fittings £ | Total £ |
|---------------------------|---------------------------|-------------------------------|-----------------------------|----------------|
| COST | | | | |
| At 1st April 2009 | 326,904 | 102,581 | 30,307 | 459,792 |
| Additions | – | 1,999 | – | 1,999 |
| At 31st March 2010 | 326,904 | 104,580 | 30,307 | 461,791 |
| DEPRECIATION | | | | |
| At 1st April 2009 | 41,601 | 94,963 | 30,301 | 166,865 |
| Charge for the year | 6,238 | 5,266 | – | 11,504 |
| At 31st March 2010 | 47,839 | 100,229 | 30,301 | 178,369 |
| NET BOOK VALUE | | | | |
| At 31st March 2010 | 279,065 | 4,351 | 6 | 283,422 |
| At 31st March 2009 | 285,303 | 7,618 | 6 | 292,927 |

13. DEBTORS

| | 2010 £ | 2009 £ |
|---------------|----------------|----------------|
| Other debtors | 153,035 | 123,749 |
| Prepayments | 5,014 | 5,315 |
| | 158,049 | 129,064 |

14. CREDITORS: Amounts falling due within one year

| | 2010 £ | 2009 £ |
|-------------------------------|----------------|----------------|
| Due to Cumbria County Council | 217,185 | 340,674 |
| Accruals | 15,405 | 22,061 |
| | 232,590 | 362,735 |

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15. PENSIONS AND OTHER POST RETIREMENT BENEFITS

The charity contributes to the Cumbria Local Government Pension Scheme on behalf of some of its employees to provide benefits based on final pensionable pay. Contributions are charged to the income and expenditure account so as to spread the cost of pensions over employees' working lives with the company. The contributions are determined by a qualified actuary on the basis of triennial valuations using the projected unit method.

The amounts recognised in the statement of financial activities are as follows:

| | 2010 £ | 2009 £ |
|---|------------------|------------------|
| <i>Total operating charge in resources expended</i> | | |
| Current service cost | 51,000 | 89,000 |
| Total operating charge | <u>51,000</u> | <u>89,000</u> |
| <i>Amounts included in other finance cost</i> | | |
| Expected return on scheme assets | (90,000) | (110,000) |
| Interest on scheme liabilities | 137,000 | 136,000 |
| Other finance cost | <u>47,000</u> | <u>26,000</u> |
| Total charge to the statement of financial activities | <u>98,000</u> | <u>115,000</u> |
| Actual return on scheme assets | <u>(415,000)</u> | <u>(322,000)</u> |

The amounts recognised in the balance sheet are as follows:

| | 2010 £ | 2009 £ |
|-------------------------------------|------------------|------------------|
| Present value of funded obligations | (2,719,000) | (1,914,000) |
| Fair value of scheme assets | <u>1,912,000</u> | <u>1,457,000</u> |
| Net pension liability | <u>(807,000)</u> | <u>(457,000)</u> |

Changes in the present value of the defined benefit obligation scheme are as follows:

| | 2010 £ | 2009 £ |
|--------------------------------------|------------------|------------------|
| Opening defined benefit obligation | 1,914,000 | 2,188,000 |
| Current service cost | 51,000 | 89,000 |
| Interest on scheme liabilities | 137,000 | 136,000 |
| Actuarial loss/(gain) | 640,000 | (490,000) |
| Contributions by scheme participants | 25,000 | 29,000 |
| Benefits paid | <u>(48,000)</u> | <u>(38,000)</u> |
| Closing defined benefit obligation | <u>2,719,000</u> | <u>1,914,000</u> |

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15. PENSIONS AND OTHER POST RETIREMENT BENEFITS *(continued)*

Changes in the fair value of scheme assets are as follows

| | 2010 | 2009 |
|--------------------------------------|------------------|------------------|
| | £ | £ |
| Opening fair value of scheme assets | 1,457,000 | 1,717,000 |
| Expected return on scheme assets | 90,000 | 110,000 |
| Contributions by employer | 63,000 | 71,000 |
| Contributions by scheme participants | 25,000 | 29,000 |
| Actuarial gain/(loss) | 325,000 | (432,000) |
| Benefits paid | (48,000) | (38,000) |
| Closing fair value of scheme assets | <u>1,912,000</u> | <u>1,457,000</u> |

The fair value of the major categories of scheme assets as a percentage of total scheme assets are as follows

| | Expected return | | Fair value of assets | |
|-----------------------------|-----------------|------|----------------------|------------------|
| | 2010 | 2009 | 2010 | 2009 |
| | % | % | £ | £ |
| Equities | 53 | 51 | 1,013,000 | 723,000 |
| Bonds | 30 | 29 | 574,000 | 429,000 |
| Property | 6 | 6 | 115,000 | 92,000 |
| Cash | 2 | 2 | 38,000 | 34,000 |
| Other assets | 9 | 12 | 172,000 | 179,000 |
| Fair value of scheme assets | | | <u>1,912,000</u> | <u>1,457,000</u> |

The principal actuarial assumptions as at the balance sheet date were

| | 2010 | 2009 |
|---|------|------|
| | % | % |
| Discount rate | 6 | 8 |
| Expected return on scheme assets | 6 | 6 |
| Rate of increase in salaries | 5 | 5 |
| Rate of increase in pensions in payment | 3 | 3 |
| Inflation | 3 | 3 |

Amounts for the current and previous two periods are as follows.

| | 2010 | 2009 | 2008 |
|-----------------------------|------------------|------------------|------------------|
| | £ | £ | £ |
| Defined benefit obligation | (2,719,000) | (1,914,000) | (2,188,000) |
| Fair value of scheme assets | <u>1,912,000</u> | <u>1,457,000</u> | <u>1,717,000</u> |
| Deficit in the scheme | <u>(807,000)</u> | <u>(457,000)</u> | <u>(471,000)</u> |

Mortality assumptions:

The assumptions relating to mortality rate underlying the pension scheme liabilities at the balance sheet date are based on standard actuarial tables projected to 2030 for future pensioners aged 65. The assumed life expectations on retirement at age 65 are as follows.

Current pensioners 21.2 years for males and 24.1 years for females
Future pensioners 22.2 years for males and 25.0 years for females

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16. RESTRICTED FUNDS

| | Balance at 1 Apr 2009 £ | Incoming resources £ | Outgoing resources £ | Transfers £ | Balance at 31 Mar 2010 £ |
|----------------------|-------------------------------|----------------------------|----------------------------|----------------|--------------------------------|
| Kendal Extension | 71,276 | - | (2,958) | - | 68,318 |
| Children & Young | | | | | |
| People Services | - | 15,518 | (28,131) | 12,613 | - |
| Deaf Awareness | - | 13,632 | (25,401) | 11,769 | - |
| Care Package | 38,694 | 238,251 | (251,017) | - | 25,928 |
| Sign Language | | | | | |
| Instruction | (6,194) | 21,704 | (22,103) | - | (6,593) |
| Organisational | | | | | |
| Development | 309 | - | - | (309) | - |
| UK CoD Project | 344 | - | - | (344) | - |
| Barrow Development | 7,443 | - | (141) | - | 7,302 |
| Carlisle Development | 7,472 | - | (179) | - | 7,293 |
| Learning Centres | 27,750 | 105,877 | (100,439) | - | 33,188 |
| Interpreting | - | 127,031 | (126,773) | - | 258 |
| Technical Equipment | 22,935 | 86,989 | (80,656) | - | 29,268 |
| Net gain | - | (937) | - | 937 | - |
| CSFF | (741) | 133 | (695) | 1,303 | - |
| Mental Health | 2,537 | - | - | - | 2,537 |
| | <u>171,825</u> | <u>608,198</u> | <u>(638,493)</u> | <u>25,969</u> | <u>167,499</u> |

Kendal Centre Development (Kendal extension) - thanks to the fund raising efforts of the Friends of Kendal Deaf Centre it was possible to put together a programme of work for developing our Kendal Centre Phase 1 of the work took place in 2004 and resulted in the whole of the ground floor becoming fully accessible Phase 2, which involved the demolition of the existing kitchen, its relocation to the ground floor office space, and erection of a large conservatory to the rear of the building took place during 2007/2008

Children's Development (Children & Young People Services) - this countywide service, a partnership with local Deaf Children's Societies, aims to support families and focuses on networking opportunities for children and siblings to meet up and share activities The project is based on extensive consultation in order to identify the needs and aspirations of families and respond in partnership with other key agencies Funding is mainly provided by the BBC Children in Need Appeal

Deaf Awareness - this service involves us delivering Deaf Awareness training sessions and and workshops throughout the county to a variety of groups, businesses, individuals, statutory and voluntary organisations Funding for the service is by fee income.

Care Packages - this service exists to enable people to achieve maximum independence within the community for as long as possible We provide a support service geared to respond to the needs of service users and families This may be for one or two hours each week or it may be full 24 hour support Twelve clients were supported during the year, mainly funded by Cumbria County Council, Cumbria Supporting People and Independent Living Funds

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16. RESTRICTED FUNDS *(continued)*

Sign Language Classes (Sign Language Instruction) - working in partnership with Carlisle College and Cumbria County Council Adult Education, our qualified tutors provide a range of both accredited and non-exam classes throughout Cumbria. These include British Sign Language Level 1 and Introduction to Sign Language 'taster' classes

Organisational Development – this was a fund set up to provide equipment that will improve the infrastructure of CDA, such as replacement servers or exhibition equipment

Barrow & Carlisle Centre Development –these were funds set up to carry out work to the fabric of the buildings, such as the roof repairs at the Barrow Centre which have been carried out, accessibility work at the Carlisle Centre and rewiring and decorating work.

Learning Centres – funding from the Big Lottery, together with continuing support from Ufi (University for Industry), the organisation responsible for UK online centres, enabled the establishment of Learning Centres in each of our four buildings. The focus remains on delivering 'first time online' tuition to those who are socially and digitally excluded

Interpreting/CSU – our Communication Support Unit provides an extensive interpreting service in a wide variety of settings. Funding comes from fees received

Rehabilitation & Technical Equipment - this service aims to promote independent living within the home to prevent isolation by offering an assessment, advice and equipment loan service. Funding comes from Cumbria County Council.

Net gain – was a social enterprise activity that we delivered throughout Cumbria

Communication Skills for Families – the CSFF service promoted meaningful communication between young deaf people and their families

Mental Health – this fund supported the work of our Deaf Awareness service and helped to fund a Deafness/Mental Health conference and some research

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17. UNRESTRICTED FUNDS

| | Balance at 1 Apr 2009 £ | Incoming resources £ | Outgoing resources and transfers £ | Gains and losses £ | Balance at 31 Mar 2010 £ |
|-----------------|-------------------------------|----------------------------|---|--------------------------|--------------------------------|
| General Funds | 308,964 | 373,891 | (286,854) | - | 396,001 |
| Pension Reserve | (457,000) | - | (35,000) | (315,000) | (807,000) |
| | <u>(148,036)</u> | <u>373,891</u> | <u>(321,854)</u> | <u>(315,000)</u> | <u>(410,999)</u> |

18. ANALYSIS OF NET ASSETS BETWEEN FUNDS

| | Tangible fixed assets £ | Other net assets £ | Total £ |
|--|-------------------------------|-----------------------|----------------|
| Kendal Extension | 134,640 | (66,322) | 68,318 |
| Care Packages | - | 25,928 | 25,928 |
| Sign Language Instruction | - | (6,593) | (6,593) |
| Barrow Development | 6,194 | 1,108 | 7,302 |
| Carlisle Development | 7,880 | (587) | 7,293 |
| Learning Centres | - | 33,188 | 33,188 |
| Interpreting | - | 258 | 258 |
| Technical Equipment | - | 29,268 | 29,268 |
| Mental Health | - | 2,537 | 2,537 |
| | <u>148,714</u> | <u>18,785</u> | <u>167,499</u> |
| Unrestricted funds | <u>134,708</u> | <u>261,293</u> | <u>396,001</u> |
| Net Assets Excluding Pension Liability | <u>283,422</u> | <u>280,078</u> | <u>563,500</u> |

19. RELATED PARTY TRANSACTIONS

During the year the company rented office space to South Lakeland Carers Association, an organisation of which Mr S Pollard is Chief Executive, for £5,058 (2009 - £5,000). The full amount remains outstanding as at the balance sheet date in respect of this transaction (2009 - same)

Also during the year four (2009 - same) trustees were also service users of the charity.

No other transactions were identified such as are required to be disclosed under financial reporting standard 8

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20. COMPANY LIMITED BY GUARANTEE

The company is limited by guarantee. Every member has undertaken to contribute to the assets of the company in the event of the same being wound up while they are a member, or within one year after they cease to be a member, or if the company has debts and liabilities which it cannot meet out of its assets. In the event of the company being wound up, the liability in respect of the guarantee is limited to one pound per member.

21. GOING CONCERN

Note 15 to the financial statements shows a deficiency in the company's pension scheme of £807,000 (2009 £457,000). The overall deficit has arisen as a result of general poor performance of investment markets in past years and has been addressed by increased levels of company contributions for future years. The directors are of the opinion that the present level of the company's resources will be adequate to meet any increased liability in the foreseeable future.

The Social Work and Rehabilitation & Technical Equipment services' contracts end in March 2011. There is a degree of uncertainty about whether these contracts will be renewed at a similar level by Cumbria County Council. This uncertainty principally comes about as a result of the Government's Spending Review announced in October 2010 in which it was announced that local authorities will lose around 7% of their spending power each year until 2014/15. The trustees and management are aware of the possibilities and plans are being worked on that ensure an appropriate response to any cuts to these services' income.

The directors consider that in preparing the financial statements they have taken into account all information that could reasonably be expected to be available to them. On this basis, they consider that it is appropriate to prepare financial statements on a going concern basis.