Company Registration Number 3920466 Charity number: 1088406

CUMBRIA DEAF ASSOCIATION (WORKING AS CUMBRIA DEAFVISION)

FINANCIAL STATEMENTS

31 MARCH 2013

(A company limited by guarantee)

THE REGISTRAR OF COMPANIES



A05

20/12/2013 COMPANIES HOUSE ArmstrongWatson®

Accountants & Financial Advisers

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REFERENCE AND ADMINISTRATIVE DETAILS OF THE COMPANY, ITS TRUSTEES AND ADVISERS FOR THE YEAR ENDED 31 MARCH 2013

Trustees

Mrs N G Wilkinson (resigned 17 November 2012)
Mrs J M Thompson (resigned 17 November 2012)
Miss J M Armer (resigned 17 November 2012)
Mr R K Bingham, Chair
Mrs A Chesters (resigned 17 November 2012)
Mrs M E H Kelsall
Mr S Pollard
Rev'd Mrs M Webster
Mr E A Martlew (appointed 17 November 2012)
Mr W T Turner (appointed 17 November 2012)
Mr E G Corrie, Treasurer (appointed 17 November 2012)

Company registered number

3920466

Charity registered number

1088406

Registered office

3 Compton Street Carlisle Cumbria CA1 1HT

Company secretary

Mr J F Brennan

Independent auditors

Armstrong Watson Statutory Auditors Fairview House Victoria Place Carlisle Cumbria CA1 1HP

Bankers

Barclays Bank Plc 33 English Street Carlisle Cumbria CA3 8JX

Solicitors

Burnetts Solicitors 6 Victoria Place Carlisle Cumbria CA1 1ES

TRUSTEES' REPORT FOR THE YEAR ENDED 31 MARCH 2013

The Trustees (who are also directors of the charity for the purposes of the Companies Act) present their annual report together with the audited financial statements of Cumbria Deaf Association (the company) for the year ended 31 March 2013. The Trustees confirm that the Annual report and financial statements of the company comply with the current statutory requirements, the requirements of the company's governing document and the provisions of the Statement of Recommended Practice (SORP) "Accounting and Reporting by Charities" issued in March 2005.

Structure, governance and management

a. CONSTITUTION

The company is governed by its memorandum and articles of association dated 7 February 2000, as amended by special resolutions dated 21 May 2001 and 13 October 2007, with a company registration number of 03920466 The company was registered with the Charity Commission on 12 September 2001 with a registration number of 1088406

b. METHOD OF APPOINTMENT OR ELECTION OF TRUSTEES

The Association is run by a committee of members. The committee of members consists of the officers of the charity (Chair, Vice-Chair, Treasurer and Secretary) and at least six other persons. The committee can appoint anyone to fill a vacancy in the membership of the committee or can co-opt additional members of the committee, however, no more than four extra members can be co-opted.

c. ORGANISATIONAL STRUCTURE AND DECISION MAKING

The Board of Trustees

The Board of Trustees meets quarterly and is responsible for how Cumbria-DeafVision is run. The staff and volunteers are accountable to the Board through the Chief Executive Officer

Information and training is provided to ensure that the Trustees are well briefed with the work being undertaken by the organisation and how it is developing

The Board is advised by Finance and Personnel sub-committees. They normally meet quarterly, the former considers in detail the financial health of the association and advises members on budgetary matters, the Personnel sub-committee considers a wide range of policy and personnel issues and again advises the Board

Personnel Sub-Committee:

Trustees Roger Bingham Eric Martlew William Turner

Monica Webster

John Brennan lan Douglas

Finance Sub-Committee:

Staff

Trustees Roger Bingham Eric Corrie Steve Pollard

Staff John Brennan Ian Douglas Ian Wilson

TRUSTEES' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2013

Management Structure

The management team meets monthly to review progress against our targets and take any necessary action to make sure we are working effectively. It is made up of the following staff

John Brennan, the Chief Executive, is responsible to the Board for the overall direction and day to day running of Cumbria-DeafVision

Lorraine Brown, Senior Interpreter, is responsible for the management and the day-to-day running of the Communication Support Unit

Ann Chesters, Senior Practitioner (Social Work), is responsible for the management and the day-to-day running of the Social Work service.

lan Douglas, Manager of Support Services, is responsible for the administration and financial management of Cumbria-DeafVision, also for ensuring that Cumbria-DeafVision's offices are properly equipped and run

Penny Poxon, Care Packages Manager, is responsible for the management and the day-to-day running of the Care Packages service

d. Patrons

We are very grateful indeed to the following Patrons for taking an interest in the work of the Association and supporting us in many ways

Hal Bagot
Susie Bagot
Lord Ballyedmond, OBE JP
Sir Chris Bonington CVO CBE DL
Lord Bragg of Wigton
Russell Brown MP
Gavin Borland
Robin Burgess OBE DL

Lord Campbell-Savours of Allerdale

Tom Campbell

Mrs Olive Clark OBE JP DL

James Cropper FCA HM Lord Lieutenant of Cumbria

Rt Hon Lord Cunningham of Felling PC DL PhD

Tony Cunningham MP

The Rt Reverend Graham Dow

John Dunning CBE JP DL

Tim Farron MP

John Fryer Spedding CBE DL

Patrick Gordon Duff Pennington OBE DL

Rt Hon Lord Hutton of Furness

Lord Inglewood, DL

Eric Martlew

Elaine Murray MSP

Ken Pallister

Jamie R Reed, MP

John Wills OBE FCA DL

TRUSTEES' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2013

e. RISK MANAGEMENT

Financial Management – in common with all voluntary organisations it is not possible to guarantee all income and expenditure will be balanced. Financial controls are in place, overseen by the Finance Sub-Committee, and a great deal is being done to ensure the financial viability of the organisation.

Funding – there remains a continuing risk that services cannot be maintained over time and the climate for obtaining grant funding, especially beyond one year, presents difficulties. That said, our bids to Cumbria County Council to continue as an approved provider for care and support services and to continue as the provider of a specialist Social Work service were both successful. In addition, during 2012/2013 we were successful in gaining financial support for work that will primarily start to be delivered during 2013/2014 a short breaks programme for deaf children and young people and work on the Neighbourhood Care Independence and Deaf Health Champions programmes

Buildings – Cumbria-DeafVision's three buildings are the subject of ongoing discussion regarding their future. It was recognised that the Carlisle building is now too big for the scope of operations we deliver and so has been put up for sale.

Recruitment and Retention of Staff – the specialist nature of the work undertaken by Cumbria-DeafVision means that there is always a challenge to recruit and retain staff with the necessary professional skills and experience Current reviews of our Social Work, Care Packages and Interpreting services will consider these challenges and the future proofing needs of the organisation

Objectives and Activities

Cumbria-DeafVision is the major charity operating throughout Cumbria and Dumfries & Galloway for people who are deaf, deafened, hard of hearing and Deafblind

The company's objectives include

"The educational, physical, social and spiritual well being of Deaf, deafened, hard of hearing and Deafblind people of all ages and their families, mainly but not exclusively in Cumbria and Dumfries & Galloway"

To do this, we seek to involve people who are deaf by raising awareness of their rights and responsibilities and ensuring access to all services by

- Promoting the place of deaf people in the community
- Providing needs led services for individuals and groups
- Promoting positive use of all sources of information and communication
- Identifying, developing and using the skills of staff and volunteers"

The trustees have considered the guidance issued by the Charity Commission in relation to public benefit and consider that their objectives and activities as noted above conform to this guidance.

Key Activities

Cumbria-DeafVision's services and projects are provided to benefit Deaf, deafened, hard of hearing and deafblind people of all ages as well as their families, carers, work colleagues, service providers, friends, acquaintances and local communities though a number of ways as below

- Social Work service
- Communication Support Unit (Interpreting service)
- Care Packages service
- Children's Development service (Balloon Project)
- British Sign Language skills courses
- Deaf Awareness Training

TRUSTEES' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2013

Achievements and performance

During the period of financial reporting, Cumbria-DeafVision has sought to consolidate and expand its project and service activity to address the identified community needs and respond to emerging opportunities for service expansion

Recognising the significant financial and procurement challenges faced by many voluntary sector organisations and the tendency for commissioners to elect for fewer, larger service providers and potentially more attractive unit costs, Cumbria-DeafVision has formed a number of strategic partnerships and developed service delivery models to provide increased output and outcome profiles, whilst working with an expanded group of beneficiaries. This partnership approach has enabled Cumbria-DeafVision and partners to present a more attractive and cost efficient offer to commissioners than would have been possible working unilaterally

Health Champions Volunteering Project

A funding application to the Department of Health's Health and Social Care (HSC) Volunteering programme to improve volunteering opportunities within HSC activities relating to Deaf people, and create a team of Deaf Health Champions to improve the equality of Deaf community HSC access and service provision has been successful

This application developed in partnership with Sign Health, UK Council on Deafness, Merseyside Society for Deaf People and Manchester Deaf Centre, will support a thirty month programme to engage with cross sector HSC, Healthwatch and GP Commissioning bodies, to identify and develop strategic and operational priorities and interventions to improve service access, volunteering opportunities within Deaf related activity and facilitate further business development opportunities within health and social care sector

Neighbourhood Care Independence Project.

Aligned with this initiative Cumbria-DeafVision is also a partner within two successful applications to the County's Neighbourhood Care Independence programme. This initiative to offer community support and opportunities for volunteering and "befriending", will also support a number of community events focussed around improving health awareness, maintain independent living and encouraging community volunteering and support for residents at risk of exclusion.

As a component of this partnership programme, Cumbria-DeafVision will deliver a capacity building process for NCIP organisations to improve Deaf awareness and Deaf community access to the respective service and activities provided by partner organisations

Both the Health Champions and the NCIP initiatives will provide a suitable platform and catalyst to extend partnership activity and further diversify DeafVision's services and improve the organisation's income profile

Social Work and Children's Services

Successful tender applications to Cumbria County Council to provide specialist Social Work services for Deaf, DeafBlind and adults with a hearing loss and Short Breaks and Respite for Deaf children have strengthened the charity's financial performance and income profile for the year

The contribution of generous legacies bequeathed to the organisation has further improved the overall financial position of the organisation. However Cumbria-DeafVision recognises that a consistent programme of efficiency savings, increased income generation and service developments will continue to be an organisational priority and embedded and reflected in the organisation's business planning and development approach, to ensure the future viability of the charity

TRUSTEES' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2013

Buildings

Continuing evaluation of the organisations future accommodation requirements is also recognised as a key development issue as Cumbria-DeafVision seeks to identify the most cost efficient model of sustainable service delivery and charitable activity. The need to reduce non essential expenditure, increase business efficiency and develop new service opportunities to provide a sustainable financial profile for the organisation remains a priority

A process of community consultation will continue whilst the Board and Management team seek to minimise the significant building and overhead costs of operating three buildings. Cumbria-DeafVision recognises the importance of Deaf community social activity supported by the continued availability of the charity's accommodation and will seek to find viable, sustainable and cost effective solutions and alternatives to meet future service and community needs

Staffing

A workforce review will also form part of the Charity's business and service review to identify possible areas for business efficiencies and cost savings, whilst reflecting on future service requirements. Cumbria-DeafVision recognises the importance of creating a positive working environment to attract, retain and develop Cumbria-DeafVision's specialist personnel and maintain the high quality of service. The charity 's quality and customer care standards, the needs of service users/ community members and the legal and Care Quality Commission standards included in Cumbria-DeafVsion's contractual obligations. These elements will provide a framework to inform the organisation's work force development plan and identify personal development and training targets supported and underpinned by a comprehensive appraisal system.

Financial review

Reserves Policy

The trustees have adopted a Reserve Policy, which is that:

"Cumbria-DeafVision has a reserve fund that can, if desired, be used to make redundancy payments in circumstances where they are necessary, and to enable services to be carried out when funding applications for these services have been unsuccessful.

This reserve fund should be the equivalent of 15% of the total budgeted expenditure of the current financial year. The Finance Sub-Committee will monitor and review the position at its meetings."

Defined Benefit Pension Scheme

The defined benefit pension scheme is currently in deficit. This will result in increased levels of contributions in future periods which inevitably has some impact on resources available to the charity to deliver its primary objectives. Consequently the trustees made a decision that new staff will not be offered membership of the scheme. Further to this the trustees have decided that all staff, except for one, will be required to leave the difined benefit pension scheme and be enrolled instead into an alternative scheme.

Plans for the future

a. FUTURE DEVELOPMENTS

To respond to the changing and constantly evolving processes, systems and priorities for service commissioning, Cumbria-DeafVision is currently revising the organisation's business plan to reflect the contemporary "business" environment, the changes to traditional methods of service commissioning and procurement and the trend towards larger scale and more generic commissioning

As a direct consequence of these changes, Cumbria-DeafVision is reviewing alternative ways of developing and delivering its services, exploring the potential to work more collaboratively to satisfy a broader range of Deaf and other clients and create opportunities for service development, whilst providing a stronger and more attractive profile for tendering and funding

TRUSTEES' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2013

Key business development priorities include the continued development of the organisation's Video Relay Service as a member of Deaf Network UK (DN UK), a national partnership working in collaboration with nine Deaf organisations to provide a country wide Sign on Screen interpreter support service for Deaf clients.

Cumbria-DeafVision is also committed to sustaining and developing its services to Deaf children, young people and their families through the organisation's "Balloon Project" which provides a county wide range of specialised social, leisure, educational, youth, play and family support service for Deaf service users

The opportunity to further support Deaf children and their families will also be advanced through greater collaborative working with the local authority educational and social care professionals, teachers of the Deaf children and social workers to improve service support and provide a greater equality of service access and support

The business approach will also consider the emergence of sensory service developments, where authorities attempt to commission specialist Deaf service provision within a combined dual sensory or generic commissioning approach, whilst Cumbria-DeafVision would always champion the need for specialist Deaf services to provide an equality of service to meet BSL communication and cultural needs, the organisation recognises the potential for collaborative partnership developments to maintain such specialist provision

At the same time Cumbria-DeafVision would seek to highlight the need for sensitive and informed commissioning and procurement processes developing services to reflect 21st century models with the client at the heart of the commissioning design process and not merely a "cheaper" but inferior model of service delivery

It is hoped that a closer strategic partnership approach can be developed with local authority and health and social care bodies with regard to specialist Deaf service development, identifying strategic priorities and positively engaging with emerging Healthwatch, GP commissioning and health and social care bodies to ensure that the needs of Deaf people continue to be recognised and ensure an equality of service access and provision is designed, resourced and delivered to meet the needs of Deaf residents

Continuing in this spirit of social inclusion, strategic and collaborative working, Cumbria-DeafVision will also seek to form more effective partnerships with the local Council for Voluntary services, Third Sector and Disability Networks to ensure that Deaf community issues are not omitted or excluded from critical community development initiatives and Deaf people have the opportunity to play a full, active and influencing role in civic society

INDEMNITY INSURANCE

The Association has taken out Professional Indemnity Insurance with Travelers The policy provides cover against our legal liability to pay damages and costs arising out of.

- Breach of Professional duty arising from neglect, error or omission
- Dishonesty
- Libel and slander
- Loss of Third Party Documents

The policy covers all relevant staff and volunteers and the premium is based upon the total number of staff and volunteers providing advice, information or counselling

TRUSTEES' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2013

ACKNOWLEDGEMENTS

Cumbria-DeafVision is supported by a significant number of funders and individuals, without which we could not operate effectively. We are also indebted to the people who have generously remembered us in their wills

The agencies and organisations from which we received funding during 2012/2013 included

Social Work:

Cumbria County Council Adult & Local Services

Care Packages:

Cumbria County Council Adult & Local Services Independent Living Fund Cumbria Primary Care Trust Care Sector Alliance Cumbria

Children's Development (aka Balloon Project):

BBC Children in Need Cumbria County Council Children's Service Coffee Pot, Scotby Carlisle and Eden Deaf Children's Society

Sign Language classes:

Carlisle College Trinity School

Laidlaw Bursary:

Miss Eleanor Laidlaw

General:

Brampton Methodist Coffee Shop Helen Buck Paul Blacklock Carlisle Citadel (BR) Welfare Club Family and friends of Annie Armstrong

TRUSTEES' RESPONSIBILITIES STATEMENT

The Trustees (who are also directors of Cumbria Deaf Association for the purposes of company law) are responsible for preparing the Trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Company law requires the Trustees to prepare financial statements for each financial year. Under company law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing, these financial statements, the Trustees are required to

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charities SORP,
- make judgments and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation

TRUSTEES' REPORT (continued) FOR THE YEAR ENDED 31 MARCH 2013

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

DISCLOSURE OF INFORMATION TO AUDITORS

Each of the persons who are Trustees at the time when this Trustees' report is approved has confirmed that

- so far as that Trustee is aware, there is no relevant audit information of which the charitable company's auditors are unaware, and
- that Trustee has taken all the steps that ought to have been taken as a Trustee in order to be aware of
 any information needed by the charitable company's auditors in connection with preparing their report and
 to establish that the charitable company's auditors are aware of that information

This report was approved by the Trustees on and signed on their behalf by

Mr E G Corrie, Treasurer

Trustee

INDEPENDENT AUDITORS' REPORT TO THE TRUSTEES OF CUMBRIA DEAF ASSOCIATION (WORKING AS CUMBRIA DEAFVISION)

We have audited the financial statements of Cumbria Deaf Association (working as Cumbria DeafVision) for the year ended 31 March 2013 which comprise the Statement of financial activities, the Balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the charitable company's members, as a body, in accordance with section 144 of the Charities Act 2011 and regulations made under section 154 of that Act. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members, as a body, for our audit work, for this report, or for the opinion we have formed.

RESPECTIVE RESPONSIBILITIES OF TRUSTEES AND AUDITORS

As explained more fully in the Trustees' responsibilities statement, the Trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

The Trustees have elected for the financial statements to be audited in accordance with the Charities Act 2011 rather than the Companies Act 2006 Accordingly we have been appointed as auditors under section 144 of the Charities Act 2011 and report to you in accordance with regulations made under section 154 of that Act Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www frc org uk/auditscopeukprivate

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2013 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

INDEPENDENT AUDITORS' REPORT TO THE TRUSTEES OF CUMBRIA DEAF ASSOCIATION (WORKING AS CUMBRIA DEAFVISION)

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Charities Act 2011 requires us to report to you if, in our opinion

- the information given in the Trustees' report is inconsistent in any material respect with the financial statements, or
- the company has not kept adequate accounting records; or
- the financial statements are not in agreement with the accounting records and returns, or
- we have not received all the information and explanations we require for our audit

Armstrong Watson

Statutory Auditors
Chartered Accountants

Carlisle

Date 27 September 2013

Armstrong Watson are eligible to act as auditors in terms of section 1212 of the Companies Act 2006

STATEMENT OF FINANCIAL ACTIVITIES (incorporating income and expenditure account) FOR THE YEAR ENDED 31 MARCH 2013

•	Note	Unrestricted funds 2013	Restricted funds 2013 £	Total funds 2013 £	Total funds 2012 £
INCOMING RESOURCES					-
Incoming resources from generated funds: Voluntary income Investment income	2 3	150,200	10,000	160,200	34,600 122
Incoming resources from charitable activities	4	193,697	309,171	502,868	606,788
TOTAL INCOMING RESOURCES		343,897	319,171	663,068	641,510
RESOURCES EXPENDED					
Costs of generating funds Costs of generating voluntary income	5	7,641	•	7,641	11,891
Charitable activities Governance costs	7	293,651 10,738	285,581 -	579,232 10,738	649,831 5,976
TOTAL RESOURCES EXPENDED	10	312,030	285,581	597,611	667,698
NET INCOMING RESOURCES / (RESOURCES EXPENDED) BEFORE TRANSFERS		31,867	33,590	65,457	(26,188)
Transfers between Funds	19	19,064	(19,064)	-	-
NET INCOME / (EXPENDITURE) FOR THE YEAR		50,931	14,526	65,457	(26,188)
Actuarial gains and losses on defined benefit pension schemes		(37,000)	-	(37,000)	247,000
NET MOVEMENT IN FUNDS FOR THE YEAR	2	13,931	14,526	28,457	220,812
Total funds at 1 April 2012		72,491	98,873	171,364	(49,448)
TOTAL FUNDS AT 31 MARCH 2013		86,422	113,399	199,821	171,364

All activities relate to continuing operations

The Statement of Financial Activities includes all gains and losses recognised in the year

The notes on pages 14 to 26 form part of these financial statements

CUMBRIA DEAF ASSOCIATION (WORKING AS CUMBRIA DEAFVISION)

(A company limited by guarantee) REGISTERED NUMBER: 3920466

BALANCE SHEET AS AT 31 MARCH 2013

	Note	£	2013 £	£	2012 £
FIXED ASSETS					
Tangible assets	15		262,136		268,757
Investments	16		5,000		-
			267,136		268,757
CURRENT ASSETS					
Debtors	17	195,797	•	56,538	
Cash at bank and in hand		291,523		161,006	
		487,320	,	217,544	
CREDITORS: amounts falling due within one year	18	(233,635)		(27,937)	
NET CURRENT ASSETS	•		253,685		189,607
TOTAL ASSETS LESS CURRENT LIABILI	TIES		520,821	•	458,364
Defined benefit pension scheme liability	21		(321,000)		(287,000)
NET ASSETS INCLUDING PENSION SCHEME LIABILITIES			199,821		171,364
CHARITY FUNDS					
Restricted funds	19		113,399		98,873
Unrestricted funds					
Unrestricted funds excluding pension liability		407,422		359,491	
Pension reserve		(321,000)		(287,000)	
Total unrestricted funds	•	····	86,422		72,491
TOTAL FUNDS		•	199,821	•	171,364
		:		;	

The Trustees consider that the company is entitled to exemption from the requirement to have an audit under the provisions of section 477 of the Companies Act 2006 ("the Act") and members have not required the company to obtain an audit for the year in question in accordance with section 476 of the Act. However, an audit is required in accordance with section 144 of the Charities Act 2011.

The Trustees acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of financial statements

The financial statements were approved by the Trustees on 27 September 2013 and signed on their behalf, by

Mr E G Corrie, Treasurer

The notes on pages 14 to 26 form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

1. ACCOUNTING POLICIES

1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention, with the exception of investments which are included at market value. The financial statements have been prepared in accordance with the Statement of Recommended Practice (SORP), 'Accounting and Reporting by Charities' published in March 2005, applicable accounting standards and the Companies Act 2006

1.2 Company status

The company is a company limited by guarantee. The members of the company are the Trustees named on page 1. In the event of the company being wound up, the liability in respect of the guarantee is limited to £1 per member of the company.

1.3 Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the Trustees in furtherance of the general objectives of the company and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the Trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the company for particular purposes. The costs of raising and administering such funds are charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements.

Investment income, gains and losses are allocated to the appropriate fund.

1.4 Incoming resources

All incoming resources are included in the Statement of financial activities when the company has entitlement to the funds, certainty of receipt and the amount can be measured with sufficient reliability. For legacies, entitlement is the earlier of the company being notified of an impending distribution or the legacy being received.

1.5 Resources expended

All expenditure is accounted for on an accruals basis and has been included under expense categories that aggregate all costs for allocation to activities. Where costs cannot be directly attributed to particular activities they have been allocated on a basis consistent with the use of the resources.

Fundraising costs are those incurred in seeking voluntary contributions and do not include the costs of disseminating information in support of the charitable activities. Support costs are those costs incurred directly in support of expenditure on the objects of the company and include project management carried out at Headquarters. Governance costs are those incurred in connection with administration of the company, and compliance with constitutional and statutory requirements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

1. ACCOUNTING POLICIES (continued)

1.6 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Freehold property - 2% straight line
Fixtures and fittings - 10% straight line
Office equipment - 15% reducing balance
Computer equipment - 33% straight line

All expenditure on aquisition or installation of fixed assets and all receipts of fixed assets by way of a gift have been capitalised and included within the balance sheet

1.7 Investments

Investments are stated at market value at the balance sheet date. The Statement of financial activities includes the net gains and losses arising on revaluations and disposals throughout the year.

1.8 Operating leases

Rentals under operating leases are charged to the Statement of financial activities on a straight line basis over the lease term

1.9 Pensions

The company operates a defined benefits pension scheme and the pension charge is based on a full actuarial valuation dated 19 July 2013

1.10 Grants

Grants in respect of capital expenditure are capitalised and ammortised over the life of the asset to which they relate. Other grants are accounted for on an accruals basis

2. VOLUNTARY INCOME

	Unrestricted funds 2013 £	Restricted funds 2013	Total funds 2013 £	Total funds 2012 £
Donations Legacies	6,154 144,046	10,000	16,154 144,046	11,997 22,603
Voluntary income	150,200	10,000	160,200	34,600

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

		 0.1
3.	INVESTMENT INCOME	

3.	INVESTMENT INCOME				
		Unrestricted funds 2013 £	Restricted funds 2013	Total funds 2013 £	Total funds 2012 £
	Investment income		-		122
4.	INCOMING RESOURCES FROM CH	HARITABLE ACTIVITI	ES		
		Unrestricted funds 2013 £	Restricted funds 2013 £	Total funds 2013 £	Total funds 2012 £
	Charitable activities	193,697	309,171	502,868	606,788
				2013 £	2012 £
	Grants Receivable				
	Care Packages Cumbria County Council			193,793 210,934	214,425 234,461
	Access to Work			-	3,841
	Scottish Development Project BBC Children in Need		_	- 18,635	12,705 32,439
			_	423,362	497,871
	Other Charitable Activities				
	Fees		_	79,506	108,917
			=	502,868	606,788
5.	COSTS OF GENERATING VOLUNT	ARY INCOME			
		Unrestricted funds 2013	Restricted funds 2013	Total funds 2013	Total funds 2012
	.	£	£	£	£
	Other costs Voluntary income staff costs	940 6,701		940 6,701	656 11,235
		7,641	•	7,641	11,891

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

6. EXPENDITURE BY CHARITABLE ACTIVITY

SUMMARY BY FUND TYPE

		Unrestricted funds 2013 £	Restricted funds 2013 £	Total funds 2013 £	Total funds 2012 £
	Statutory Services	261,677	224,157	485,834	485,248
	Community Services	25,576	57,765	83,341	146,494
	Training Services	6,398	3,659	10,057	18,089
		293,651	285,581	579,232	649,831
	SUMMARY BY EXPENDITURE TYPE				
		Staff costs	Other costs	Total	Total
		2013	2013	2013	2012
		£	£	£	£
	Statutory Services	357,238	128,596	485,834	485,248
	Community Services	56,156	27,185	83,341	146,494
	Training Services	6,128	3,929	10,057	18,089
		419,522	159,710	579,232	649,831
7.	GOVERNANCE COSTS				
••	3312	l la na akui aka al	Donáminto d	Tatal	T-4-1
		Unrestricted	Restricted	Total	Total
		funds	funds	funds 2013	funds
		2013	2013		2012
		£	£	£	£
	Audit and accountancy	6,220	-	6,220	5,976
	Meeting expenses	4,518	-	4,518	-
		10,738		10,738	5,976
		=======		10,7 30	<u> </u>

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

8. DIRECT COSTS

	Statutory Services £	Community Services £	Training Services £	Total 2013 £	Total 2012 £
Other finance income	8,000	•	-	8,000	16,000
Light and heat		-	-	-,	921
Repairs and maintenance	-	-	_	-	312
Insurance	5,588	1,338	-	6,926	645
Depreciation	6,621	-	_	6,621	6,621
Travel costs	8,827	8,199	1,128	18,154	27,085
Exam costs	-,	•	1,484	1,484	1,293
Room hire and premises costs	-		•	1,101	564
Stationery, postage, phone and					
sundries	5,665	1,710	263	7,638	10,096
Training and recruitment	1,363	1,853		3,216	17,170
ICT support	7,352	3,134	_	10,486	10,909
Marketing	2,454	981	_	3,435	4,153
Project specific direct costs	14,371	5,741	264	20,376	16,255
Impairment loss on fixed asset	14,0. 1	0,141	20-1	20,570	10,233
investments	5,000	-	-	5,000	_
Wages and salaries	209,388	48,628	5,229	263,245	314,278
National insurance	17,940	3,046	332	21,318	25,175
Pension cost	26,000	-	•	26,000	41,000
	318,569	74,630	8,700	401,899	492,477
9. SUPPORT COSTS					
	Statutory	Community	Training	Total	Total
	Services	Services	Services	2013	2012
	£	£	£	£	£
Support costs	63,355	4,229	790	68,374	43,049
Wages and salaries	103,910	4,482	567	108,959	114,305
agos ana calanto					
	167,265	8,711	1,357	177,333	157,354

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

		Staff costs 2013	Other costs 2013	Total 2013	<i>Total</i> 2012
		£	£	£	£
	Costs of generating voluntary income	6,701	940	7,641	11,891
	Costs of generating funds	6,701	940	7,641	11,891
	Statutory Services	357,238	128,596	485,834	485,248
	Community Services	56,156	27,185	83,341	146,494
	Training Services	6,128	3,929	10,057	18,089
	Charitable activities	419,522	159,710	579,232	649,831
	Governance	•	10,738	10,738	5,976
		426,223	171,388	597,611	667,698
11.	ANALYSIS OF RESOURCES EXPENDED	D BY ACTIVITIES	6		
		Activities	_		
		undertaken	Support		
		directly	costs	Total	Total
		2013 £	2013 £	2013 £	2012 £
	Statutory Services	318,569	167,265	485,834	485,248
	Community Services	74,630	8,711 1,257	83,341 40.057	146,494
	Training Services	8,700 —————	1,357	10,057	18,089
	Total	401,899	177,333	579,232	649,831
12.	NET INCOMING RESOURCES / (RESOU	RCES EXPENDE	ED)		
	This is stated after charging		•		

This is stated after charging

	2013 £	2012 £
Depreciation of tangible fixed assets	~	~
- owned by the charity	6,621	6,621
Auditors' remuneration	6,240	5,976

During the year, no Trustees received any remuneration (2012 - £NIL)

³ Trustees received reimbursement of expenses amounting to £826 in the current year, (2012 - 3 Trustees - £270)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

		EAR ENDED 31	MARCH 2013		
13.	STAFF COSTS				
	Staff costs were as follows				
				2013 £	2012 £
	Wages and salaries Social security costs			378,905 21,318	439,818 25,175
	Other pension costs (Note 21)			26,000	41,000
			_	426,223	505,993
	The average monthly number of employe	ees during the ye	ear was as follow	s	
				2013	2012
	Administrative staff		,	No. 31	<i>No</i> 33
	No employee received remuneration amo	ounting to more	than £60,000 in 6	either year	
14.	OTHER FINANCE INCOME				
				2013	2012
	Expected return on pension scheme asse	ate		£ 115,000	£ 127,000
	Interest on pension scheme liabilities	,		(123,000)	(143,000)
				(8,000)	(16,000)
15.	TANGIBLE FIXED ASSETS			- 20	
		Freehold property £	Fixtures and fittings £	Office equipment £	Total £
	Cost				
	At 1 April 2012 and 31 March 2013	326,904	30,307	104,580	461,791
	Depreciation				<u></u>
	At 1 April 2012 Charge for the year	60,316 6,239	30,301 -	102,417 382	193,034 6,621
	At 31 March 2013	66,555	30,301	102,799	199,655

260,349

266,588

6

6

1,781

2,163

Net book value At 31 March 2013

At 31 March 2012

262,136

268,757

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

15. TANGIBLE FIXED ASSETS (continued)

On 29 June 2012 the properties were professionally valued by a firm of Chartered Surveyors at a value of £405,000. This valuation is not reflected in the accounts and the properties remain at the value of £260,349 being historical cost less depreciation.

16 FIXED ASSET INVESTMENTS

			Unlisted securities £
	Market value		
	At 1 April 2012		-
	Additions		10,000
	At 31 March 2013		10,000
	Impairment		
	At 1 April 2012		-
	Charge for the year		5,000
	At 31 March 2013		5,000
	Net book value		
	At 31 March 2013		5,000
	At 31 March 2012		
	Investments at market value comprise:		2013
	Unlisted investments		£ 5,000
	Omisted investments		5,000
	All the fixed asset investments are held in the UK		
17.	DEBTORS		
	•	2013 £	2012 £
	Other debtors	36,060	52,893
	Prepayments and accrued income	159,737	3,645
		195,797	56,538

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

18. CREDITORS:

Amounts falling due within one year

	2013 £	2012 £
Other creditors Accruals and deferred income	220,166 13,469	16,591 11,346
	233,635	27,937

19. STATEMENT OF FUNDS

•	Brought Forward £	Incoming resources £	Resources Expended £	Transfers in/out £	Gains/ (Losses) £	Carried Forward £
Unrestricted funds						
Unrestricted funds Pension reserve	359,491 (287,000)	343,897 -	(315,030) 3,000	19,064 -	- (37,000)	407,422 (321,000)
	72,491	343,897	(312,030)	19,064	(37,000)	86,422
Restricted funds						
Kendal Extension	62,402	•	(2,958)	-	-	59,444
Care Packages	13,699	193,793	(197,120)	-	-	10,372
Barrow Development Carlisle	7,021	-	(141)	-	-	6,880
Development	6,785	-	(179)	-	•	6,606
Technical Equipment	18,373	_	_	(18,373)	_	_
Mental Health Sign Language	1,865	-	-	(691)	•	1,174
Instruction	(3,756)	7,415	(3,659)	-	-	-
Interpreting Children & Young	(9,362)	69,564	(57,765)	-	-	2,437
People Services	1,846	38,399	(23,759)	_	_	16,486
Laidlaw Bursary	•	10,000	-	-	•	10,000
_	98,873	319,171	(285,581)	(19,064)	-	113,399
Total of funds	171,364	663,068	(597,611)		(37,000)	199,821

Transfers between funds

Transfers have been made from restricted to unrestricted funds as a result of the restriction on these funds being satisfied.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

Restricted funds

Barrow, Carlisle & Kendal Centre Development (Kendal extension) - these were funds set up to carry out work to the fabric of the buildings, such as the roof repairs at the Barrow Centre, accessibility work at the Carlisle Centre and rewiring and decorating work, all of which were carried out in the last decade. At the Kendal Centre, thanks to the fund raising efforts of the Friends of Kendal Deaf Centre, a programme of work took place in two phases. Phase 1 of the work was undertaken in 2004 and resulted in the whole of the ground floor becoming fully accessible. Phase 2, which involved the demolition of the existing kitchen, its relocation to the ground floor office space, and erection of a large conservatory to the rear of the building, took place during 2007/2008.

Care Packages - this service exists to enable people to achieve maximum independence within the community for as long as possible. We provide a support service geared to centre on the needs of service users. This may be for one or two hours each week or it may be full 24 hour support. Sixteen clients were supported during the year, mainly funded by Cumbria County Council and Independent Living Funds.

Rehabilitation & Technical Equipment – this service promoted independent living within the home to prevent isolation by offering assessment, advice and an equipment loan service. The service ended in August 2011

Mental Health - this fund supported the work of our Deaf Awareness service and helped to fund a Deafness/Mental Health conference and some research

Sign Language Classes (Sign Language Instruction) - working in partnership with Carlisle College and Cumbria County Council Adult Education, our qualified tutors provide a range of both accredited and non-exam classes throughout Cumbria These include British Sign Language Level 1 and Introduction to Sign Language classes

Interpreting/CSU - our Communication Support Unit provides an extensive interpreting service by experienced and qualified Interpreters in a wide variety of settings. Funding comes from fees received

Children's Development (Children & Young People Services) - this countywide service, a partnership with local Deaf Children's Societies, supports families and focuses on networking opportunities for children and siblings to meet up and share activities. The project is based on extensive consultation in order to identify the needs and aspirations of families and respond in partnership with other key agencies. Funding was provided by the BBC Children in Need Appeal and Cumbria County Council Children's Service.

The Laidlaw Bursary – a founding donation for this bursary was received from Miss Eleanor Laidlaw in September 2012 The bursary will be used to support sign language tuition and our work with parents of deaf children

SUMMARY OF FUNDS

	Brought Forward £	Incoming resources	Resources Expended £	Transfers in/out £	Gains/ (Losses) £	Carried Forward £
General funds Restricted funds	72,491 98,873	343,897 319,171	(312,030) (285,581)	19,064 (19,064)	(37,000) -	86,422 113,399
	171,364	663,068	(597,611)	-	(37,000)	199,821

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

20. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Unrestricted funds 2013 £	Restricted funds 2013	Total funds 2013 £	Total funds 2012 £
Tangible fixed assets Fixed asset investments Current assets Creditors due within one year Provisions for liabilities and charges	189,206 5,000 457,194 (243,978) (321,000)	72,930 - 30,126 10,343 -	262,136 5,000 487,320 (233,635) (321,000)	268,757 - 217,544 (27,937) (287,000)
	86,422	113,399	199,821	171,364

21. PENSION COMMITMENTS

The company operates a Defined benefit pension scheme

The charity contributes to the Cumbria Local Government pension scheme on behalf of some of its employees to provide benefits based on final pensionable pay. Contributions are charged to the income and expenditure account so as to spread the cost of pensions over employees' working lives with the company. The contributions are determined by a qualified actuary on the basis of triennial valuations using the projected unit method.

The amounts recognised in the Balance sheet are as follows

	2013 £	2012 £
Present value of funded obligations Fair value of scheme assets	(2,738,000) 2,417,000	(2,437,000) 2,150,000
Net liability	(321,000)	(287,000)
The amounts recognised in the Statement of financial activit	ues are as follows.	
	2013 £	2012 £
Current service cost Interest on obligation Expected return on scheme assets	(26,000) (123,000) 115,000	(41,000) (143,000) 127,000
Total	(34,000)	(57,000)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

21. PENSION COMMITMENTS (continued)

Movements in the present value of the defined benefit obligation were as follows.

	2013 £	2012 £
Opening defined benefit obligation	2,437,000	2,636,000
Current service cost	26,000	41,000
Interest cost	123,000	143,000
Contributions by scheme participants	13,000	15,000
Actuarial Losses/(gains)	211,000	(270,000)
Benefits paid	(72,000)	(128,000)
Closing defined benefit obligation	2,738,000	2,437,000
Changes in the fair value of scheme assets were as follows		
	2013	2012
	£	£
Opening fair value of scheme assets	2,150,000	2,116,000
Expected return on assets	115,000	127,000
Actuarial gains and (losses)	174,000	(23,000)
Contributions by employer	37,000	43,000
Contributions by scheme participants	13,000	15,000
Benefits paid	(72,000)	(128,000)
	2,417,000	2,150,000
The major categories of scheme assets as a percentage of total scheme	e assets are as foll	ows
	2013	2012
European equities	55.40 %	51 60 %
European bonds	31.70 %	32 00 %
Property	5.60 %	6 40 %
Cash	0.60 %	1 60 %
Other assets	6.70 %	8 40 %
Principal actuarial assumptions at the Balance sheet date (expressed a	s weighted average	es)
	2013	2012
Discount rate at 31 March	5.00 %	5 00 %
Expected return on scheme assets at 31 March	5.00 %	5 00 %
Future salary increases	3.00 %	3 00 %
Future pension increases	2.00 %	2 00 %
Inflation	2.00 %	2 00 %

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

21. PENSION COMMITMENTS (continued)

Mortality assumptions

The assumptions relating to mortality rate underlying the pension scheme liabilities at the balance sheet date are based on standard actuarial tables projected to 2033 for future pensioners aged 65. The assumed life expectations on retirement at age 65 are as follows.

Current pensioners 22 2 years for males and 21 8 years for females Future pensioners 24.1 years for males and 23 2 years for females

Amounts for the current and previous four periods are as follows

Defined benefit pension schemes

	2013 £	2012 £	2011 £	2010 £	2009 £
Defined benefit obligation Scheme assets	(2,738,000) 2,417,000	(2,437,000) 2,150,000	(2,636,000) 2,116,000	(2,719,000) 1,912,000	(1,914,000) 1,457,000
Deficit	(321,000)	(287,000)	(520,000)	(807,000)	(457,000)
Experience adjustments on scheme liabilities Experience	(211,000)	270,000	94,000	(640,000)	490,000
adjustments on scheme assets	174,000	(23,000)	63,000	325,000	(432,000)