Report and Financial Statements

Year Ended

31 December 2021

Company Number 03914333



# Report and financial statements for the year ended 31 December 2021

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# Directors and Advisors for the year ended 31 December 2021

Directors

R G Turton (Managing)

G W J Turton

Company number

03914333

Registered office

Osprey House Black Eagle Square

Westerham

Kent

**TN16 1PA** 

**Distribution Site** 

14 Spitfire Road Triumph Trading Park

Speke Hall Road Liverpool

L24 9BF

Accreditations

COMAH Lower Tier

ISO 9001:2015

CBA Responsible Care DGSA approved CareChem 24 scheme

**Trade Associations** 

Chemical Business Association

Group House, Southmere Court, Electra Way, Crewe Business Park,

Crewe, Cheshire, CW1 6GU

**British Coatings Federation Ltd** 

Westwood Way, Westwood Business Park, Coventry, CV4 8HS

British Association for Chemical Specialities

The Exchange, Station Parade, Harrogate, HG1 1TS

**Auditors** 

**BDO LLP** 

55 Baker Street, London, W1U 7EU

**Bankers** 

**HSBC Bank PLC** 

5th Floor, 70 Pall Mall, London, SW1Y 5EZ

Insurance Brokers

Arthur J Gallagher

34 Tower View, Kings Hill, West Malling, Kent, ME19 4UY

**HR Lawyers** 

Loch Associates Group

Oxford House

15-17 Mount Ephraim Road, Tunbridge Wells, TN1 1EN

# Directors' Report for the year ended 31 December 2021

The Directors present the Report together with the audited financial statements for the year ended 31st December 2021.

### Statutory information contained elsewhere in the Report and Financial Statements

Information required to be part of this Directors Report, can be found in the Strategic Report on page 5 relating to:

- a) events affecting the Company which have occurred since the end of the financial year.
- b) future developments in the business of the Company.

#### Results and Dividends

The results for the year are set out on page 11.

Dividends paid during the year £1,524,000 (2020 - £524,000).

### **Principal Activities**

The principal activities of the Company are the sourcing and supply of a comprehensive range of specialty chemicals to key market sectors in the UK and Ireland and by representation of mainly overseas chemicals manufacturers.

The Strategic Report on page 5 provides information regarding the review of the continued, principal risks, uncertainties and future development.

### **Financial Instruments**

The Company's principal funding instruments comprise bank balances, trade creditors and trade debtors. The Company has bank accounts denominated in foreign currencies and manages foreign currency contracts to reduce exposure to the variability of foreign exchange.

Credit risk and cash flow risk relating to trade debtors are managed by utilising services for the regular monitoring of credit terms and credit limits. Liquidity risk associated with trade creditors is managed by ensuring sufficient funds are available to meet liabilities as they fall due.

### **Directors' Indemnities**

Directors' and Officers' insurance cover has been established for all Directors for a number of years to provide appropriate cover for their reasonable actions on behalf of the Company. The indemnities, which constitute a qualifying third-party indemnity provision as defined by section 234 of the Companies Act 2006, were in force during the 2021 financial year and remain in force for all current and past Directors and Officers of the Company.

# Directors' Report for the year ended 31 December 2021 (continued)

### **Directors**

The Directors of the Company during the year were

R G Turton G W J Turton

### **Going Concern**

The Directors and senior management implemented their business continuity plans to deal with further outbreaks of COVID-19. This included remote working of the key sales personnel and administrative staff, whilst the distribution centre remained fully staffed and working throughout. Returning to work at our offices was considered to be essential as soon as safely possible for the efficiency of the business which coped well during this period. There is inflationary pressure on the business due to the war in Ukraine and rise in fuel prices. The Directors have increased the reporting requirements on the business, to analyse the impact and implement appropriate measures, and they hold the view that the Company has the ability to meet its financial obligations within twelve months from the date of this report.

#### Auditor

The current Directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the Company's auditor for the purposes of their audit and to establish that the auditor is aware of that information. The Directors are not aware of any relevant audit information of which the auditor is unaware.

BDO LLP have expressed their willingness to continue in office and a resolution to re-appoint them as auditor will be proposed at the next annual general meeting.

On behalf of the Board

R G Turton

Director

Date: 05/09/2022

Directors' responsibilities statement for the year ended 31 December 2021

The Directors are responsible for preparing the Directors' Report, the Strategic Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that year.

In preparing these financial statements, the Directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and accounting estimates that are reasonable and prudent; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Strategic Report for the year ended 31 December 2021

#### Fair review of the Business

Blagden acts as a specialist distributor carrying out the functions of global sourcing, technical promotion, sales and marketing, and warehousing and distribution of specialty chemicals. The key industry sectors include paint and coatings, plastics and polymers, industrial applicants, personal care, food and nutrition, medical and healthcare. The bespoke dry packaging and the blending of custom-made solutions takes place at our Liverpool distribution site.

### Principal risks and uncertainties

COVID-19 continued to have a disruptive impact on the Company's business, however the Company has coped well with all departments working throughout the pandemic, and its warehouse and logistics centre kept fully operational to satisfy customers' needs.

The Company buys the majority of its purchases in Euros and is therefore at risk to exchange rate fluctuations. Forward purchase contracts are used to minimise this risk. In addition to this the company is experiencing inflationary pressures from its principals due to the impact of the war in Ukraine and increase in fuel prices.

There is a continuing risk that supply shortages globally will be serious during 2022 but the Company's business is in robust shape to withstand supply chain difficulties. The Company continues to take measures to improve supply lines and to hold stock to support our customers.

The UK has left the EU with a Trade Agreement in place and the Company has put in measures to mitigate risks for the UK and Ireland.

As always there is the possibility of the loss of a key supply partner through strategic changes of consolidation and acquisition.

### Analysis of the development and performance of the business

Strong demand from customers was seen from all our end market segments. There was much volatility experienced however, in the supply chain and upward price pressures on supplies. Logistics cost increases also impacted us, with global shortages of sea containers causing delays in shipments.

We continue to strive for improvements to our business processes and customer service. Supported with upgraded ERP software and a new CRM system.

### Analysis of the position of the business

Volumes and sales revenues were up significantly on the previous year with margin improvement.

Our business model and finances continue to be resilient.

# Strategic Report for the year ended 31 December 2021 (Continued)

Key Performance Indicators		
	2021	2020
Stocks/Cost of sales %	12.2%	11.3%
Debtors/Sales %	14.1%	16.5%
Creditors/Cost of sales %	14.8%	20.2%
Net current assets/Sales %	29.5%	35.6%
Stock turnover in calendar days	44.7 days	41.1 days
Trade debtors in calendar days	51.5 days	60.1 days
Trade creditors in calendar days	54.0 days	73.7 days
Gross margin	23.3%	23.1%
EBITDA/Sales %	8.9%	6.8%
Profit before interest and tax/Net current assets %	28.7%	17.4%

Key ratios are monitored on a regular basis to ensure focus is placed on managing the Company assets.

On behalf of the Board

R G Turton

Director

Date: 05/09/2022

### Independent auditor's report

### Independent auditor's report to the members of Blagden Speciality Chemicals Limited

### Opinion on the financial statements

#### Opinion

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of Blagden Specialty Chemicals Limited ("the Company") for the year ended 31 December 2021 which comprise Statement of Comprehensive Income, Statement of financial position, Statement of changes in equity and Statement of cashflows, and the notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you were:

- the Directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Directors have not disclosed in the financial statements any identified material uncertainties that may
  cast significant doubt about the Company's ability to continue to adopt the going concern basis of
  accounting for a period of at least twelve months from the date when the financial statements are authorised
  for issue.

#### Other information

The Directors are responsible for the other information. The other information comprises the information included in the Directors report and financial statements, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

#### Independent auditor's report (Continued)

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic report and Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic report and Directors' report have been prepared in accordance with applicable legal requirements.

### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic report and Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### Responsibilities of Directors

As explained more fully in the Directors' responsibilities statement, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Independent auditor's report (Continued)

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Extent to which the audit was capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We obtained an understanding of the legal and regulatory framework applicable to the entity and the industry in which it operates. We considered the significant laws and regulations to be Companies Act 2006 and the applicable accounting standards.

We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls) and determined that the principal risks were related to management bias in accounting estimates and posting inappropriate journal entries to manipulate the fair value of the Company's assets.

Audit procedures performed by the engagement team included:

- We considered the processes and controls that the company has established to address risks identified, or that otherwise prevent, deter and detect fraud and how management monitors those processes and controls.
- We challenged assumptions and judgements made by management in areas involving significant estimates
- We performed substantive testing on account balances and transactions, which were considered to be a
  greater risk of susceptibility to fraud;
- We targeted journal entry testing based on identified characteristics the audit team considered could be indicative of fraud, as well as a focus on large and unusual transactions based upon our knowledge of the business;
- We made enquiries of Management, those charged with governance and those responsible for legal and compliance procedures as to whether there was any correspondence from regulators in so far as the correspondence related to financial statements; and
- We also communicated relevant identified laws and regulations and potential fraud risks to all engagement team members and remained alert to any indications of fraud or non-compliance with laws and regulations throughout the audit.

Our audit procedures were designed to respond to risks of material misstatement in the financial statements, recognising that the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery, misrepresentations or through collusion. There are inherent limitations in the audit procedures performed and the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we are to become aware of it.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at:

https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Independent auditor's report (Continued)

### Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

—DocuSigned by:

Matt Crane
—1CD7395FE716464...

Matt Crane (Senior Statutory Auditor) For and on behalf of BDO LLP, Statutory Auditor London, UK 05/09/2022

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

Statement of comprehensive income for the year ended 31 December 2021

	Note	2021 £	2020 £
Turnover	3	28,820,210	22,493,588
Cost of sales		(22,115,796)	(17,298,203)
Gross profit		6,704,414	5,195,385
Administrative expenses		(4,260,379)	(3,800,261)
Operating profit	6	2,444,035	1,395,124
Interest receivable and other income Interest payable and similar charges	7 7	142 (3,196)	27
Profit on ordinary activities before taxation		2,440,981	1,395,151
Taxation on profit from ordinary activities	8	(512,529)	(286,572)
Total comprehensive income for the financial year attributable to the owners of the Company		1,928,452	1,108,579
Dividends received Dividends paid		(1,524,000)	(524,000)

All amounts relate to continuing activities.

All recognised gains and losses are included in the statement of comprehensive income.

# Statement of financial position as at 31 December 2021

Company number 03914333	Note	2021 £	2021 £	2020 £	2020 £
Fixed assets Intangible assets Tangible assets	9 10		9,451 276,013		10,645 364,165
Current assets Stocks Debtors Cash at bank	11 12	2,705,549 7,710,061 4,287,929		1,947,709 7,483,612 5,286,462	
Creditors: amounts falling due within one year	13	14,703,539 6,196,221		14,717,783	
Net current assets		-	8,507,318		8,013,520
Net assets			8,792,782		8,388,330
Capital and reserves Called up share capital Share premium account Profit and loss account	15		37,500 37,500 8,717,782		37,500 37,500 8,313,330
Shareholders' funds			8,792,782		8,388,330

The financial statements were approved by the Board of Directors and authorised for issue on 05.09.2022

R G Turton Director

# Statement of changes in equity for the year ended 31 December 2021

	Share capital £	Share premium £	Profit and loss account £	Total equity £
1 January 2020	37,500	37,500	7,728,751	7,803,751
Comprehensive income for the year Profit for the year	-	-	1,108,579	1,108,579
Total comprehensive income for the year	37,500	37,500	1,108,579	1,108,579
Contributions by and distribution to owners Dividends		<u>-</u>	(524,000)	(524,000)
Total transactions with owners	37,500	37,500	(524,000)	(524,000)
31 December 2020	37,500	37,500	8,313,330	8,388,330
	Share capital £	Share premium £	Profit and loss account £	Total equity £
1 January 2021	37,500	37,500	8,313,330	8,388,330
Comprehensive income for the year Profit for the year	-	-	1,928,452	1,928,452
Total comprehensive income for the year	37,500	37,500	1,928,452	1,928,452
Contributions by and distribution to owners Dividends	<del>-</del>		(1,524,000)	(1,524,000)
Total transactions with owners	37,500	37,500	(1,524,000)	(1,524,000)
31 December 2021	37,500	37,500	8,717,782	8,792,782

# Statement of cash flows for the year ended 31 December 2021

	Note	2021 £	2020 £
Cash flows from operating activities		L	Z
Profit for the financial year before tax		2,444,035	1,395,124
Adjustments for: Amortisation of intangible fixed assets	6	1,194	1,194
Depreciation of tangible fixed assets	6	132,069	139,470
Profit on disposal of tangible fixed assets		-	(15,450)
(Increase)/Decrease in stock	11	(757,840)	706,750
(Increase) in trade and other debtors	12	(226,449)	(324,257)
(Decrease)/Increase in trade and other creditors	13	(866,060)	2,073,867
Decrease in amounts owed by group undertakings Unrealised currency translation gains	12,13	80,600 (38,238)	81,002 (74,872)
on outload outloney translation game			
Cash from operations		769,311	3,982,828
Interest paid		(3,196)	· <u>-</u>
Interest received		142	27
Taxation paid		(235,111)	(335,636)
Net cash generated from operating activities		531,146	3,647,219
Cash flows from investing activities	,		
Proceeds from sale of tangible fixed assets		-	15,450
Purchases of tangible fixed assets	10	(43,917)	(58,437)
Interest received			
Net cash used in investing activities		(43,917)	(42,987)
Cash flows from financing activities		·····	·
Equity dividend paid	16	(1,524,000)	(524,000)
Net cash used in financing activities		(1,524,000)	(524,000)
Effect of exchange rate fluctuations on cash held		38,238	74,872
Net Increase in cash and cash equivalents		(998,533)	3,155,104
Cash and cash equivalents at the beginning of the year		5,286,462	2,131,358
Cash and cash equivalents at the end of the year		4,287,929	5,286,462

Notes forming part of the financial statements for the year ended 31 December 2021

### Accounting policies

Blagden Specialty Chemical Limited is a company incorporated in England & Wales under the Companies Act. The address of the registered office is given page 1 and the nature of the group's operations and its principal activities are set out in the strategic report. The financial statements have been prepared in accordance with FRS 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. This also requires company management to exercise judgement in applying the Company's accounting policies (see note 2).

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

The following principal accounting policies have been applied:

#### Turnover

Turnover comprises revenue recognised by the Company in respect of goods and services supplied, exclusive of Value Added Tax and trade discounts. Turnover is derived from the Company's ordinary activities. Revenue from the sales of goods is recognised when the Company has transferred the significant risks and rewards of ownership to the buyer and it is probable that the Company will receive the previously agreed payment. These criteria are considered to be met when the goods have been delivered to the buyer.

#### Reserves

- Called up share capital reserve represents the nominal value of the shares issued; and
- Profit and loss account represents cumulative profits or losses, net of dividends paid and other adjustments.

Tangible fixed assets and depreciation

Tangible fixed assets are stated at historical cost less accumulated depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Plant and machinery Motor vehicles

15% reducing balance

Straight line over 3 - 5 years Fixtures and fittings

12.5% - 33.3% straight line

Notes forming part of the financial statements for the year ended 31 December 2021 (continued)

### 1 Accounting policies (continued)

Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the Company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period. The costs relating to the renewal of the operating lease are capitalised as intangible fixed assets under investment property and amortised over the lease term.

Rentals payable under operating leases are charged against income on a straight-line basis over the lease term.

#### Current and deferred taxation

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except that a charge attributable to an item of income or expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the country where the Company operates and generates taxable income

Deferred balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits;
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met; and
- Where timing differences relate to interests in subsidiaries, associates, branches and joint ventures and the group can control their reversal and such reversal is not considered probable in the foreseeable future.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax.

Deferred income tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

### Financial assets

Financial assets, other than investments and derivatives, are initially measured at transaction price (including transaction costs) and subsequently held at cost, less any impairment.

### Financial liabilities and equity

Financial liabilities and equity are classified according to the substance of the financial instrument's contractual obligations, rather than the financial instrument's legal form. Financial liabilities, excluding convertible debt and derivatives, are initially measured at transaction price (including transaction costs) and subsequently held at amortised cost.

Notes forming part of the financial statements for the year ended 31 December 2021 (Continued)

### 1 Accounting policies (continued)

### Foreign currencies

The Company's functional and presentation currency is GBP. Foreign currency transactions are translated into the group entity's functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

#### Stock

Stock is valued at the lower of cost and net realisable value. Cost comprises direct costs and, where appropriate, a proportion of attributable overheads. Net realisable value is the estimated selling price less costs necessary to make the sale. Further detail on the provision calculation is set out in note 2.

#### Pensions

The Company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the Company to the fund in respect of the year.

### Going Concern

The Company monitors its capital position and its liquidity risk regularly throughout the year to ensure that it has sufficient funds to meet forecast cash requirements. Macro-economic conditions are frequently monitored to assess their potential impact on the Company. After making enquiries, the Directors have a reasonable expectation that the Company will continue in operational existence and meet its liabilities as they fall due for a period of at least twelve months from the date these financial statements are approved. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

### 2 Significant estimates and judgements

In preparing these financial statements the Directors have made judgements in the following areas.

### Bad debt provision

The Directors make judgements as to the Company's ability to collect outstanding debtors and provide allowances for a portion of debtors when collection becomes doubtful. Provisions are made based on a specific review of significant outstanding invoices.

### Stock provision

Judgement is also made in valuing the net realisable value of stock. A stock provision is made based on a review of the age of the stock and based on products which have passed or are approaching their explry dates.

3	Turnover		
	An analysis of turnover by geographical market is as follows:	2021 £	2020 £
	UK Europe Rest of World	26,917,320 1,881,782 21,108	21,083,288 1,352,620 57,680
		28,820,210	22,493,588
4	Employees  Staff costs, including Directors' remuneration, consist of:	2021 £	2020 £
	Wages and salaries Social security costs Other pension costs	2,414,299 352,002 109,848 	2,274,490 336,428 99,968 
	The average number of employees, including Directors, during the year was	Number	Number
	Warehouse and distribution Selling Administration	6 27 24	6 27 22
		57	55

5	Directors' remuneration	2021	2020
		£	£020
	Emoluments	345,912	296,397
	Social security costs	55,612	46,386
		401,524	342,783
	Company pension contributions to money purchase pension schemes	3,115	765
	The highest paid Director received remuneration of £278,372 (2020 - £296,	397).	
	The value of the Company's contributions paid to a money purchase pension paid Director amounted to £0 (2020 - £765).	scheme in respec	t of the highest
6	Operating profit	2021	2020
		2021 £.	2020 £
	This has been arrived at after charging/(crediting):		
	Amortisation of intangible fixed assets	1,194	1,194
	Depreciation of tangible fixed assets - owned by the Company	132,069	139,470
	Auditor's remuneration	34,850	35,650
	Difference on foreign exchange	35,293	(30,806)
	Operating lease expenditure	130,978	130,978
	Profit on disposal of tangible fixed assets	• .	(15,450)
7	Interest payable/receivable	2021	2020
		£	£
	Interest received	142	27
	On bank loans and overdrafts	(3,196)	
		(3,054)	27

8	Taxation on profit from ordinary activities	2021 £	2020 £
	Current tax UK corporation tax on profits of the period Prior year adjustment	512,529	284,828 1,744
	Total current tax	512,529	286,572
	The tax assessed for the year is higher than the standard rate of corporation are explained below:	tax in the UK.	The differences
		2021 £	2020 £
	Profit on ordinary activities before tax	2,440,981	1,395,151
	Profit on ordinary activities at the standard rate of corporation tax in the UK of 19% (2020 – 19%)	463,786	265,079
	Effects of:		
	Expenses not deductible for tax purposes  Movement in deferred tax not recognised  Capitalised revenue expenditure allowable on an accounts basis	9,326 59,760 -	9,418 11,596 -
	Depreciation in excess of capital allowance Depreciation on assets ineligible for capital allowances Prior year adjustment	385 -	386 1,744
	Remeasurement of deferred tax for changes in tax rates Losses eliminated at 19% Group relief	(20,944) 227 (11)	(1,872) 227 (6)
	Current tax charge for the year	512,529	286,572

9 Intangible assets				Investment Property £
Cost At 1 January 2021 Additions				11,938 -
At 31 December 2021				11,938
Amortisation At 1 January 2021 Charge for the year				1,293 1,194
At 31 December 2021				2,487
Net book value At 31 December 2021				9,451
At 31 December 2020				10,645
0 Tangible assets	Plant and machinery £	Motor vehicles £	Fixtures, fittings and Equipment £	Total £
Cost At 1 January 2021 Additions Disposals	478,574 3,317 -	273,170 25,000	1,104,564 15,600 (297,478)	1,856,308 43,917 (297,478
At 31 December 2021	481,891	298,170	822,686	1,602,747
Depreciation At 1 January 2021 Charge for the year Disposals	348,743 19,475	185,013 53,597	958,387 58,997 (297,478)	1,492,143 132,069 (297,478)
At 31 December 2021	368,218	238,610	719,906	1,326,734
Net book value At 31 December 2021	113,673	59,560	102,780	276,013
At 31 December 2020	129,831	88,157	146,177	364,165
	21		NOTES AND COMMAND OF STREET	

	Stock	2021 £	2020 £
	Finished goods and goods for resale	2,705,549	1,947,709
12	Debtors	2021	2020
		£	£
	Trade debtors	4,066,658	3,700,938
	Other debtors	591,639	604,490
	Prepayments	159,630	286,050
	Amounts owed by group undertakings	2,892,134	2,892,134
		7,710,061	7,483,612
13	Creditors: amounts falling due within one year		
		2021 £	2020 £
	Trade creditors	3,272,410	3,491,589
	Corporation tax	371,724	94,306
	Social security and other taxes	972,750	1,754,879
	Other creditors	17,127	6,278
	Accruals Amounts owed to group undertakings	437,495 1,124,715	313,096 1,044,115
		6,196,221	6,704,263
14	Financial instruments		
		2021 £	2020 £
	Financial assets	7 550 424	7 407 562
	Financial assets that are debt instruments measured at amortised cost	7,550,431	7,197,562
	Financial liabilities		

Notes forming part of the financial statements for the year ended 31 December 2021 (Continued)

15	Share capital	2021 Number	2020 Number	2021 £	2020 £
	Allotted, called up and fully paid Ordinary shares of 25p each	150,000	150,000	37,500	37,500
16	Dividends			2021 £	2020 £
	Ordinary shares Dividends paid			(1,524,000)	(524,000)

#### 17 Pension costs

The Company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension costs charge represents contributions payable by the Company to the fund and amounted to £109,848 (2020 - £99,968). Contributions totalling £19,528 (2020 - £16,698) were payable to the fund at the balance sheet date and are included in other creditors.

### 18 Related party transactions

Directors' emoluments have been disclosed in Note 5. The Company has taken advantage of the exemptions provided by FRS 102 paragraph 33.1A and not disclosed the transactions with group undertakings where 100% of the voting rights are controlled within the group.

### 19 Commitments under operating leases

As at 31 December 2021, the Company had minimum lease payments under non-cancellable operating leases as set out below:

	2021 Land and	2021	2020 Land and	2020
	buildings £	Other £	buildings £	Other £
Within one year In two to five years	130,000 650,000	-	130,000 650,000	-
	780,000	-	780,000	-
		<del></del>	C	

Notes forming part of the financial statements for the year ended 31 December 2021 (Continued)

### 20 Ultimate parent undertaking and controlling party

The ultimate parent company is Blagden Holdings Limited, a company incorporated in England and Wales, which is 100% owned by R G Turton, Director. A copy of these financial statements can be obtained from Osprey House, Black Eagle Square, Westerham, Kent, TN16 1PA.

### 21 Subsequent Events

The continuation of COVID-19 pandemic into 2022 and dividends paid of £512,000 in 2022 are non-adjusting subsequent events, no other significant subsequent events requiring disclosure or adjustment have occurred.