NEWBY TEAS (UK) LIMITED DIRECTORS REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2015

BOYDELL & CO Chartered Accountants 89 Chiswick High Road London W4 2EF

Company number: 3904465

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(COMPANY NUMBER: 3904465)

DIRECTORS REPORT

The directors submit their report with the financial statements of the company for the year ended 31 July 2015.

RESULTS AND DIVIDENDS

The profit on ordinary activities for the period, after taxation, amounted to £ 43,809 (2014: £58,296). The directors do not recommend the payment of a dividend.

REVIEW OF THE BUSINESS

The company's principal activity during the period was the sale of tea. The directors are concentrating on sales to the European and Middle East and UK markets in addition to the Russian market.

DIRECTORS

The directors at 31 July 2015 who served throughout the year and their interests in the share capital of the holding company were as follows:-

or are norm—8 or—		The state of the s	ry shares of Shares 31.7.14
	- beneficial holding	121,297	121,297
	non-beneficial holding	981,403	981,403
Richa Sethia		-	-
Shraddha Sethia	(appointed 20.1.15)	-	-
Jean Pierre S Booth	(resigned 20.1.15)	-	-
Aneta Aslakhanova	(resigned 20.1.15)	-	-
Arun Bhattacharya	(resigned 20.1.15)	-	-

DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts;
- Prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

DIRECTORS REPORT (continued)

SMALL COMPANY PROVISIONS

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective January 2015).

AUDITORS

The auditors, Boydell & Co, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

On behalf of the board

N. K. SETHIA Director

105 St John Street London EC1M 4AS

28 April 2016

INDEPENDENT AUDITORS REPORT TO THE MEMBERS OF

NEWBY TEAS (UK) LIMITED

We have audited the financial statements of Newby Teas (UK) Limited for the year ended 31 July 2015, which comprise the Profit and Loss Account, the Balance Sheet and the related notes. These financial statements have been prepared under the accounting policies set out therein and the requirements of the Financial Reporting Standard for Smaller Entities (effective January 2015).

This report is made solely to the company's members, as a body, in accordance with Sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors
The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that the financial statements give a true and fair view are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). In forming our opinion we are also required to comply with the Auditing Practice Board's Ethical Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, have been prepared in accordance with the Companies Act 2006, and give a true and fair view. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept adequate accounting records, if we have not received all the information and explanations we require for our audit, or if certain disclosures of directors' remuneration specified by law are not made.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the audited financial statements. Our responsibilities do not extend to any other information.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

INDEPENDENT AUDITORS REPORT TO THE MEMBERS OF

NEWBY TEAS (UK) LIMITED (CONTINUED)

Opinion

In our opinion:

- o the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, of the state of the company's affairs as at 31 July 2015 and of its profit for the year then ended;
- o the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- o the financial statements have been prepared in accordance with the Companies Act 2006; and
- o the information given in the Directors' Report is consistent with the financial statements.

Malcolm Barry Boydell (Senior Statutory Auditor)

For and on behalf of

Boydell & Co

Chartered Accountants and Statutory Auditors

89 Chiswick High Road

London

W4 2EF

28 April 2016

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 JULY 2015

<u>:</u>	<u>Notes</u>	2015 £	2014 £
TURNOVER	2	2,957,970	2,914,053
Cost of sales		(2,327,822)	(2,539,096)
Gross profit		630,148	374,957
Net operating expenses	3	(574,990)	(300,059)
OPERATING PROFIT		55,158	74,898
PROFIT on ordinary activities			
before taxation		55,158	74,898
Tax on profit on ordinary activities	4	(11,349)	(16,602)
PROFIT on ordinary activities for the	year	43,809	58,296
Profit brought forward		356,221	297,925
			
Profit carried forward		£ 400,030	£ 356,221

The notes on pages 7 to 11 form an integral part of these financial statements.

BALANCE SHEET				<u>A</u>	Γ 31 JULY 2015
	Notes		<u>2015</u>		<u>2014</u>
		£	£	£	£
FIXED ASSETS	_				0.464
Intangible fixed assets	5		6,345		8,461
Tangible fixed assets	6		1,775		2,367
Investments	7		257,340		257,340
			265,460		268,168
CURRENT ASSETS			·		
Stocks	8	804,627		743,960	
Debtors	9	762,075		787,570	
Cash at bank		348,141		131,798	
		1,914,843		1,663,328	
CREDITORS: amounts					
falling due within one year	10	(780,273)		(575,275)	
NET CURRENT ASSETS			1,134,570		1,088,053
TOTAL ASSETS LESS CURREN	T LIABILI	TIES	£ 1,400,030		£ 1,356,221
CAPITAL AND RESERVES					
Called up share capital	11		1,000,000		1,000,000
Profit and loss account			400,030		356,221
			£ 1,400,030		£ 1,356,221
			2 1,400,000		~ 1,000, 22 1

These accounts have been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective January 2015).

Approved by the board on 28 April 2016 and signed on its behalf by:

NIRMAL K. SETHIA

Director

The notes on pages 7 to 11 form an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 JULY 2015

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention and the Financial Reporting Standard for Smaller Entities (effective January 2015). They have been prepared on the going concern basis, on the understanding that fellow group undertakings will not seek repayment of sums due to them in excess of the company's available resources.

Amortisation

Amortisation is provided on all intangible fixed assets at rates calculated to write off the cost or valuation, less estimated residual value, of each asset evenly over its expected useful life, at the following annual rates:

Artwork and design

25% (reducing instalment basis)

Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation, less estimated residual value, of each asset evenly over its expected useful life, at the following annual rates:

Furniture and equipment

25% (reducing instalment basis)

Computers

25% (reducing instalment basis)

Stock and work in Progress

Stock and work in progress are valued at the lower cost and net realisable value.

Foreign Currencies

Assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the average rate for the year. Differences in currency transactions are taken to trading account and translation differences on monetary items are taken to trading and profit and loss account.

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at the date that will result in an obligation to pay more, or a right to pay less or to receive more tax.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

2. TURNOVER

Turnover represents the invoiced amounts of goods sold and services provided, excluding VAT. An analysis of turnover by geographical market is given below:

	======	======
	2,957,970	2,914,053
·	·	
Asia	497,188	449,050
United Kingdom	718,385	486,640
Europe (excluding UK)	1,742,397	1,978,363
	£	£
	<u>2015</u>	<u>2014</u>

NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE YEAR ENDED 31 JULY 2015

3.	OPERATING PROFIT	<u>2015</u>	<u>2014</u>
	This is stated after charging:	£	£
	Auditors' remuneration current year	6,000	6,000
		=====	=====
	Employees (including directors *):		
	Average number of people employed		•
	during the year (administration etc)	6	-
	Cost in respect of these employees:		
	Salaries	144,170	-
	Social security costs	23,806	-
		0.1(7.07(
		£ 167,976	t-
		=====	=====

^{*} The costs of the company's employees in the previous year were borne by Sethia London Limited, the immediate parent company.

4. TAXATION

(a) Current taxation

	<u>2015</u>	<u>2014</u>
The taxation charge for the year is as follows:-	£	£
Corporation tax for the year		
@ 21%&20% (2014: 23% & 21%)	11,349	16,602
Adjustment prior year	-	-
	11,349	16,602
	=====	======

(b) Factors affecting the current tax charge

The tax assessed on the profit on ordinary activities for the year is lower than the standard rate of corporation tax in the UK of 21%&20% (2014: 23%&21%). The differences are reconciled below:

	<u>2015</u> £	<u>2014</u> £
Profit on ordinary activities before taxation	55,158	74,898
	=====	=====
Profit on ordinary activities multiplied by tax rate	11,343	16,582
Depreciation	122	722
Capital allowances	(116)	(702)
	11,349	16,602
•	======	=====

(c) Factors that may affect future tax charges

The company no longer has losses available for offset against future taxable profits.

NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE YEAR ENDED 31 JULY 2015

5.	INTANGIBLE FIXED ASSETS	Artwork & Design	Trademark & patents	<u>Total</u>
	Cost:	£	£	£
	At 1 August 2014	261,036	143,315	404,351
	Additions/disposals	201,030	140,010	-
	Disposals	-	-	_
	Disposais			
	At 31 July 2015	261,036	143,315	404,351
	Amortisation:	<u> </u>		
	At 1 August 2014	252,575	143,315	395,890
	Charge for the year	2,116	-	2,116
	At 31 July 2015	254,691	143,315	398,006
	NI-the alessales			
	Net book value:	6 245		6,345
	At 31 July 2015	6,345 ====	====	====
				
	At 31 July 2014	8,461	-	8,461
	11.01,41, 1011	====		====
6.	TANGIBLE FIXED ASSETS			
•		<u>Furniture</u>	Computers	<u>Total</u>
		and equipment	• • • • • • • • • • • • • • • • • • •	
		£	£	£
	Cost:			
	At 1 August 2014	55,961	14,985	70,946
	Additions	-	-	-
	Disposals	-	-	-
	At 31 July 2015	55,961	14,985	70,946
	, ,	· 		
	Depreciation:			
	At 1 August 2014	54,206	14,373	68,579
	Charge for the period	439	153	592
	At 31 July 2015	54,645	14,526	69,171
	Net book value:			
		1,316	459	1,775
	At 31 July 2015	1,310	439 ====	====
	At 31 July 2014	1, 7 55	612	2,367
	THOI July 2014	====	====	====

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 JULY 2015

7.	<u>INVESTMENTS</u>	<u>Total</u>
	At cost At 1 August 2014	257,340
	Additions	-
	At 31 July 2015	£ 257,340

At 31 July 2015, the company held 2,080,000 equity shares of 10 Rupees each, fully paid in the company stated below, at a cost of £252,340, which represents 52% of the company's issued share capital.

The aggregate amount of this company's capital and reserves together with their profit and loss for the year ended 31 March 2015 (a year-end date required by Indian company law) is as follows:

		(Capital and Reserves INR	Loss for the year INR
	Newby India Private Limited		19,692,724	(7,889,184)
8.	<u>STOCKS</u>	<u>2015</u> €		<u>2014</u> £
	Promotional goods and packaging	148,234		170,133
	Raw materials	241,473		189,903
	Finished goods	414,920		383,924
		804,627		743,960
9.	<u>DEBTORS</u>	2015		2014
7.	<u>DEFICIO</u>	£		£
	Trade debtors	736,086		745,823
	Prepayments	8,080		25,529
	VAT	17,909		16,218
		762,075		787,570
10.	CREDITORS: amounts falling due within one year			
10.	CREDITORO, amounts laming due wilder one year	<u>2015</u>		<u>2014</u>
	The Land Pierre	£		£
	Trade creditors	11,349		99,218 16,602
	Corporation tax payable	741,859		357,113
	Amounts owed to Group undertakings Accruals	27,065		86,125
	Bank overdraft	-		16,217
	PART OF TANKAL			
		780,273		575,275

NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE YEAR ENDED 31 JULY 2015

11.	SHARE CAPITAL	Authorised		cal	Allotted called up and fully paid	
		<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>	
	Ordinary £1 shares	No. 1,000,000	No. 1,000,000	£ 1,000,000	£ 1,000,000	
	Ordinary 21 shares					
12.	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS FUNDS					
			<u>2015</u>		<u>2014</u>	
			£		£	
	Opening shareholders' funds		1,356,221		1,297,925	
	Profit for the year after tax		43,809		58,296	
	Closing shareholders' funds		1,400,030		1,356,221	

13. <u>IMMEDIATE PARENT COMPANY</u>

The company is a subsidiary or Sethia London Limited, a company incorporated in England and Wales. In the directors' view, Sethia London Limited continues to be the company's immediate parent company.

14. <u>ULTIMATE PARENT COMPANY</u>

The ultimate parent company is N. Sethia Group Limited, a company incorporated in England and Wales.

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 JULY 2015

	£	<u>2015</u> £	£	2014 £
Turnover:				
Sales		2,957,970		2,914,053
Opening stock	743,960		763,066	
Purchases	2,262,208		2,395,525	
Storage and distribution costs	153,446		138,153	
Closing stock	(804,627)		(743,960)	
Exchange differences on translation	7,771		(13,688)	
		(2,362,758)		(2,539,096)
Gross profit		595,212		374,957
Less expenses:				
Salaries	167,976		-	
Rent and rates	11,206		12,333	
Printing, postage & delivery charges	4,316		1,506	
Advertising and promotion	259,069		177,943	
Travelling	13,350		17,210	
General expenses	20,943		20,966	
Professional fees	46,854		38,838	
Auditors' remuneration	6,000		6,000	
Bank charges	7,632		9,270	
Provision for bad debts	-		12,384	
Depreciation artwork and design	2,116		2,820	
Depreciation furniture & equipment	439		585	
Depreciation computers	153		204	
		(540,054)		(300,059)
OPERATING PROFIT		£ 55,158		£ 74,898

This statement does not form part of the audited statutory financial statements of the company.

CORPORATION TAX COMPUTATION

YEAR TO 31 JULY 2015

Profit on ordinary activities Add:		£	£ 55,158
Depreciation - artwork & design Depreciation - furniture and equal Depreciation - computers		2,116 439 153	
			2,708
<u>Less</u> : Design expenditure (see note be Capital allowances	pelow)	2,116 566	(2,682)
Case I taxable profit			£ 55,184
Corporation tax payable @ 21% & 20%			
Corporation tax payable @ 210	% & 20 %		£ 11,349.40
Corporation tax payable @ 219 CLAIM FOR CAPITAL ALLO			£ 11,349.40 ======
		Pool	•
	WANCES	Pool 2,936 -	
CLAIM FOR CAPITAL ALLOW	WANCES Computer		
CLAIM FOR CAPITAL ALLOW B/f Additions	WANCES Computer 203 -	2,936 -	£

NOTE RE DESIGN EXPENDITURE

This expenditure related to design and artwork costs relating to tea canisters and packaging for new lines of tea for the Russian market. The expenditure has been capitalised and is being written off. For tax purposes, it has been agreed that the amount of the depreciation written off each year may be claimed as a Case I deductible expense.