Registration number: 03897526

# IKO U.K. Limited

Annual report and consolidated financial statements

for the year ended 31 December 2017



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# Company information

Directors

H Koschitzky

J Koschitzky

F Hautman

A Carlyle (appointed 1 August 2018)

A B Williamson (resigned 23 July 2018)

D Koschitzky (resigned 1 January 2018)

S Koschitzky (resigned 1 January 2018)

Company secretary

**TCSS Limited** 

Registered office

Appley Lane North

Appley Bridge

Wigan Lancashire WN6 9AB

United Kingdom

Auditor

Deloitte LLP Statutory Auditor

Manchester - M3 3HF

United Kingdom

#### Strategic report

For the year ended 31 December 2017

The directors present their strategic report for IKO U.K. Limited (the "company") and its subsidiary undertakings (together the "group") for the year ended 31 December 2017.

#### Principal activity

IKO U.K. Limited is the holding company of an integrated group of companies engaged principally in the manufacture, distribution and installation of bitumen-based waterproofing systems and building products.

The group also manufactures and sells insulation products.

#### **Business review**

As shown in the group's statement of comprehensive income, the group's revenue has increased by 8.4% from the prior year to £283,111k (2016: £261,211k). The profit before taxation decreased by 15% to £16,502k (2016: £19,678k). It should be noted that these are the consolidated financial statements and therefore there are many factors impacting the movement in results. For detailed information regarding the movements on trading results, the subsidiary trading financial statements should be reviewed. A full listing of the subsidiary undertakings is included within note 17.

Overall, the revenue increase was a combination of effective growth in sales volume, sales price increase, market growth and the impact of £ vs € exchange rate evolution. The increase in sales prices are due to general increases across the market, but particularly in relation to insulation products which were trigged by rising raw material prices. This also led to higher production costs in 2017. A significant number of group entities operate in the €-zone, while £ being the group reporting currency, therefore part of the decrease in margin is attributable to the weakening of £ compared to € in 2017 following brexit, this impact is estimated at 5%.

An analysis of sales is given in note 4 to the financial statements.

The balance sheet in the financial statements shows that the group's financial position at the year-end has further strengthened and is in a net assets position of £137m (2016: £119m). As noted above, these are the consolidated financial statements and therefore there are many factors impacting the movement in net assets. For detailed information regarding the movements, the subsidiary trading financial statements should be reviewed. A full listing of the subsidiary undertakings is included within note 17.

#### **Future developments**

The group continues to focus on cost efficiency and strives to provide value-added products and services to its customers, through innovation and continued focus on the maintenance of strong relationships with customers. Competitive pressure on selling prices, increase in raw material prices and the availability of cheap imports from abroad has been, and will continue to be, a challenge for the group.

#### Principal risks and uncertainties

#### Trading risks

The current economical & political climate and outlook in combination with the competitive pressure in the market place and variability in cost of raw material prices are potent threats to existing profit margins and overall profitability. The group is exposed to credit risk through the financial failure of key customers. To mitigate this risk, the group has implemented policies that require appropriate credit checks on potential customers before sales are made. The amount of exposure to any individual counterparty is underwritten by credit insurance where possible and any uninsured exposure is managed in accordance with group credit policies and procedures.

#### Exchange risks

The group purchases raw materials from, and sells products into, international markets and is therefore exposed to currency movements on such transactions. Where appropriate, to provide certainty of future each flows to mitigate against foreign exchange fluctuation, the group can enter into forward exchange contracts which are approved by the board of directors. There were no open contracts at the year end (2016: same).

# Strategic report (continued) For the year ended 31 December 2017

#### Principal risk and uncertainties (continued)

#### Financial risks

The group is funded by the wider IKO Enterprises Inc group with related party debt of £15,744k (2016: £14,958k). The group also has a pension scheme liability of £19,635k (2016: £25,747k). The group has sufficient cash for its business needs and can therefore manage future debt and pension repayments from its cash and working capital funds.

#### Liability risks

There is no known exposure to legal claims as of 31 December 2017, other than those provided in the financial statements.

#### Financial key performance indicators

Despite some challenging trading conditions during the year, revenue increased by 8.5% from 2016.

The company uses a range of performance indicators to monitor business performance. Some of the key financial performance indicators are:

	2017	2016
Gross margin	26.5%	28.4%
Trading margin	5.8%	8.0%
Return on equity	11.9%	19.4%
Debtor days	61	65
Stock holding days	61	54

For more detailed information regarding the key performance indicators refer to the individual subsidiary financial statements.

#### Other key performance indicators

The group manages its operations on a country level because of the different competitive landscapes and economies in combination with the various business segments it operates. For this reason, the company's directors believe that further key performance indicators for the group are not necessary or appropriate for an understanding of the development, performance or position of the business.

The integrated companies use a variety of non-financial key performance measures, which are dependent on and reflecting the nature of their operations and can include measuring on-time deliverables, order fulfilment, customer complaints, production efficiencies and overhead expenditure.

#### Brexit

Following the triggering of Article 50 of the Treaty of Lisbon, the directors have considered the impact of the United Kingdom's intention to leave the European Union and do not expect there to be a significant impact on the activities of the group, expect for the impact of the £ vs @ exchange rate transition in 2017 (as set out in the Business review).

Strategic report (continued)
For the year ended 31 December 2017

#### Directors' report

#### For the year ended 31 December 2017

The directors present their annual report and audited financial statements for IKO U.K. Limited (the "company") and its subsidiary undertakings (together the "group") for the year ended 31 December 2017.

Future developments and principal risks and uncertainties are included within the Strategic report on pages 2 and 4.

#### Results and dividends

The group profit for the financial year after taxation amounted to £11,488k (2016: £14,986k).

The directors cannot recommend a dividend (2016: same).

#### Directors

The directors who served throughout the year and in the proceeding year, unless otherwise stated, were as follows:

H Koschitzky

S Koschitzky (resigned 1 January 2018)

J Koschitzky

F Hautman

D Koschitzky (resigned 1 January 2018)

A B Williamson (resigned 23 July 2018)

The following director was appointed after the year end:

A Carlyle (appointed 1 August 2018)

### Directors' interests

None of the directors has any declarable beneficial interest in the shares or loan capital of the company or of any subsidiary undertaking during the year. H Koschitzky, S Koschitzky, J Koschitzky, D Koschitzky and F Hautman are overseas based directors and are not required to notify interests in Group undertakings incorporated outside of the United Kingdom.

#### Charitable and political donations

Charitable donations in the UK totalled £7,000 (2016: £9,000). No political contributions were made in the current year (2016: £nil).

#### Going concern

The objective of the group's financial management is to manage the financial risk at acceptable levels.

The directors consider that the current economic environment, whilst difficult, is still favourable to facilitate a steady increase in business confidence within which we can improve returns on capital. The group benefits from the regional spread, diverse customer base, product range and service offering across its portfolio of trading businesses providing a spread of risk. The board continues to employ its strategy of maintaining turnover while closely monitoring margins, overheads and eash flow.

The group's balance sheet on page 12 shows net current assets of £98m (2016; £92m) and net assets of £137.7m (2016; £118.7m) along with each totalling £41.2m (2016; £44.5m).

# Directors' report (continued) For the year ended 31 December 2017

#### Going concern (continued)

The group's and the company's forecasts and projections taking into consideration the current economic environment, show the group and the company continuing to remain profitable. Thus, the directors continue to adopt the going concern basis of accounting in preparing the annual financial statements.

Further details regarding the adoption of the going concern basis can be found in note 2 to the financial statements.

#### **Employees**

#### Disabled employees

Applications for employment by disabled persons are always fully considered, bearing in mind the abilities of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the group continues and that appropriate training is arranged. It is the policy of the group and the company that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

#### Employee consultation

The group places considerable value on the involvement of its employees and has continued to keep them informed on matters affecting them as employees and on the various factors affecting the performance of the group and the company. This is achieved through formal and informal meetings throughout the year and the group holds briefings and presentations when required.

#### Research and development

It is the group's policy to enhance the performance of its products through continuous improvements and quality control in order to meet evolving building design criteria and international building standards.

#### Statement as to disclosure of information to auditor

So far as each person who is a director is aware, there is no relevant audit information of which the group's auditor is unaware. Each director has taken all steps that he ought to have taken in his duty as a director in order to make himself aware of any relevant audit information and to establish that the group's auditor is aware of that information.

#### Auditor

The auditor, Deloitte LLP, will be proposed for appointment in accordance with section 485 of the Companies Act 2006.

#### Directors indemnities

The company has made qualifying third party indemnity provisions for the benefit of its directors which were made during the year and in force at the date of this report.

Approved by the Board on 28 11.1.1.8, and signed on its behalf by:

F Hauteria Director

#### Directors' responsibilities statement

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and apply them consistently;
- · make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures
  disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and the company's transactions and disclose with reasonable accuracy at any time the financial position of the group and the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Independent auditor's report to the members of IKO U.K. Limited

#### Report on the audit of the financial statements

#### Opinion

In our opinion the financial statements of IKO U.K. Limited (the 'parent company') and its subsidiaries (the 'proup'):

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2017 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the consolidated statement of comprehensive income;
- · the consolidated and parent company balance sheets;
- the consolidated and parent company statements of changes in equity;
- · the consolidated statement of cash flows; and
- the related notes 1 to 30.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the group and the parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We are required by ISAs (UK) to report in respect of the following matters where:

- the directors' use of the going concern basis of accounting in preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's or the parent company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of these matters.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

### Independent auditor's report to the members of IKO U.K. Limited (continued)

#### Other information (continued)

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in respect of these matters.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Report on other legal and regulatory requirements

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the group and of the parent company and their environment obtained in the course of the audit, we have not identified any material misstatements in the Strategic report and the Directors' report.

#### Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit
  have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit,

We have nothing to report in respect of these matters.

### Independent auditor's report to the members of IKO U.K. Limited (continued)

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Jane Boardman BSc, FCA (Senior statutory auditor)
For and on behalf of Deloitte LUP

Statutory Auditor Manchester

Date: 28 November 2018

IKO U.K. Limited

# Consolidated statement of comprehensive income For the year ended 31 December 2017

	Note	2017 £ 000	Restated 2016 £ 000
Revenue	4	283,111	261,211
Cost of sales		(208,407)	(187,130)
Gross profit Administrative expenses Distribution expenses Other operating expenses	,	74,704 (21,805) (35,464) (357)	74,081 (20,056) (33,273) (1,017)
Operating profit	,	17,078	19,735
Profit on disposal of tangible fixed assets	5 .	137	477
Interest receivable and similar income Interest payable and similar expenses	6 7	· 30 (743)	88 (622)
	, , .	(576)	(57)
Profit before taxation	9	16,502	19,678
Taxation	12	(5,014)	(4,692)
Profit for the financial year	•	1.1,488	14,986
Profit attributable to: Owners of the company Non-controlling interest	•	11,039 449 11,488	14,566 420 14,986
Other comprehensive income Remeasurements arising on defined benefit pension scheme Deferred tax movement relating to remeasurement on defined benefit pension scheme Exchange differences arising on translation of foreign operations		5,129 (1,038) 3,438	(12,562) 1,801 9,850
Total comprehensive income for the year	-	19,017	14,075
Profit for the year attributable to:	•		- 13 T T T
Owners of the parent company Non-controlling interests		18,568 449	13,655 420
•		19,017	14,075

The above results were derived from continuing operations.

See note 31 for information regarding the restatement.

IKO U.K. Limited

Consolidated balance sheet
As at 31 December 2017

	Note	2017 £ 000	Restated 2016 £ 000
Fixed assets			
Goodwill	13	981	1,100
Negative goodwill	. 13	(14)	(18)
		967	1,082
Tangible assets	14	57,472	54,200
Other investments	15	6,113	6,113
Investment properties	16	910	1,277
		65,462	62,672
Current assets			
Stocks	18	34,840	27,836
Debtors	19	68,399	61,949
Cash at bank and in hand		41,238	44,497
		144,477	134,282
Creditors: amounts falling due within one year	20	(46,668)	(42,337)
Net current assets,		97,809	91,945
Total assets less current liabilities	•	163,271	154,617
Creditors: amounts falling due after more than one year	20	(2,284)	(6,581)
Provisions for liabilities	24	(1,457)	(1,725)
Deferred tax	25	(2,470)	(1,895)
Pension scheme liability	26	(19,635)	(25,747)
		(25,846)	(35,948)
Net assets		137,425	118,669
Capital and reserves			
Called-up share capital	21	47,538	47,538
Merger reserve	21	, 4,833	4,833
Profit and loss account.	21	82,535	63,967
Equity attributable to owners of the company		134,906	116,338
Non-controlling interests		- 2,519	2,331
Shareholders' funds		137,425	118,669

See note 31 for information regarding the restatement.

# Consolidated balance sheet (continued) As at 31 December 2017

They were signed on its behalf by:

F Hautman

Director

# Company balance sheet As at 31 December 2017

-•	Note	2017 £ 000	2016 £ 000
Fixed assets		·	
Investments	17	66,355	66,355
Current assets			
Debtors	19	3,385	4,423
Creditors: amounts falling due within one year	20	(19,252)	(128)
Net current (liabilities)/assets		(15,867)	4,295
Total assets less current liabilities		50,488	70,650
Creditors: amounts falling due after more than one year	20	-	(18,255)
Provisions for liabilities	26	(19,635)	(25,747)
Net assets		30,853	26,648
Capital and reserves		•	`
Called-up share capital	21	47,538	47,538
Profit and loss account	21	(16,685)	(20,890)
Shareholders' funds		30,853	26,648

The company has elected to take the exemption permitted under Section 408 of the Companies Act 2006 not to present the company's profit and loss account. The company's profit for the year was £114k (2016: loss of £232k).

The financial statements of IKO U.K. Limited (registration number: 03897526) were approved by the Board of directors and authorised for issue on 22.111.1.18

They were signed our its behalf by:

P Hautman

Director

Consolidated statement of changes in equity For the year ended 31 December 2017

	Called-up share capital £ 000	Merger reserve	Restated Profit and loss account	Equity attributable to the owners of the parent company £ 000	Non-controlling interests £ 000	Total shareholders' funds £ 000
At 1 January 2016	47,538	4,833	50,312	102,683	2,015	104,698
Profit for the year		-	14,566	14,566	420	14,986
Remeasurements arising on defined benefit pension scheme	₹.=		(12,562)	(12,562)	·	(12,562)
Deferred tax arising on defined pension scheme	·	· <u>-</u>	1,801	1,801	<u> -</u>	1,801
Exchange differences arising on translation of foreign operations	A to	-	9,850	9,850	-	9,850
Total comprehensive income Dividends paid		-	13,655	13,655	420 (104)	14,075 (104)
At 31 December 2016 (restated)	47,538	4,833	63,967	116,338	2,331	118,669

See note 31 for information regarding the restatement.

Consolidated statement of changes in equity (continued) For the year ended 31 December 2017

	Called-up share capital £ 000	Merger reserve £ 000	Profit and loss account	Equity attributable to the owners of the parent company £ 000	Non-controlling interests	Total shareholders' funds £ 000
At I January 2017 (restated)	47,538	4,833	63,967	116,338	2,331	118,669
Profit for the year	•	_	11,039	11,039	449	11,488
Remeasurements arising on defined benefit pension scheme		-	5,129	5,129	-	5,129
Deferred tax arising on defined pension scheme	**	-	(1,038)	(1,038)	-	(1,038)
Exchange differences arising on translation of foreign operations		- 46.	3,438	3,438	_	3,438
Total comprehensive income Dividends paid	<u>.</u>	-	18,568	18,568	449 (261)	19,017 (261)
At 31 December 2017	47,538	4,833	82,535	134,906	2,519	137,425

The notes on pages 19 to 47 form an integral part of these financial statements.

# Company statement of changes in equity For the year ended 31 December 2017

	Called-up share capital £ 000	Profit and loss account £ 000	Total £ 000
At 1 January 2016	47,538	(9,897)	37,641
Loss for the year		(232)	(232)
Remeasurement arising on defined benefit pension scheme		(12,562)	(12,562)
Deferred tax arising on defined benefit pension scheme	-	1,801	1,801
Total comprehensive loss		(10,993)	(10,993)
At 31 December 2016	47,538	(20,890)	26,648
	Garage and	Profit and loss	
· .	Called-up share capital £ 000	account £ 000	Total £ 000
At I January 2017	share capital	account	
At I January 2017 Profit for the year	share capital £ 000	£ 000	£ 000
Profit for the year Remeasurement arising on defined benefit pension scheme	share capital £ 000	account £ 000 (20,890)	£ 000 26,648
Profit for the year Remeasurement arising on defined benefit pension	share capital £ 000	(20,890)	£ 000 26,648 114
Profit for the year Remeasurement arising on defined benefit pension scheme Deforred tax arising on defined benefit pension	share capital £ 000	(20,890) 114	£ 000 26,648 114 5,129

IKO U.K. Limited

Consolidated statement of cash flows
For the year ended 31 December 2017

	Note	2017 £ 000	Restated 2016 £ 000
Operating profit		17,078	19,735
Adjustment to eash flow from non-cash items:			
Depreciation and amortisation	9	5,230	5,611
Changes in fair value of investment property	16	33	(138)
Post- employment benefits less payments		(1,680) .	(1,651)
Operating cash flow before movement in working capital		20,661	23,557
Increase in inventories	18	(7,004)	(1,415)
Increase in debtors	19	(6,789)	(7,390)
Increase in creditors  Decrease in provisions	20 24	9,786	13,038
Income taxes paid	24	(1,948) (7,066)	(36) (4,786)
Interest received		30	88
Cash flows from operating activities	<del>ia</del>	7,670	23,056
Cash flows from investing activities	****		
Acquisitions of property, plant and equipment		(7,040)	(8,712)
Proceeds from sale of property, plant and equipment		318	723
Acquisition of intangible assets	13	(32)	(2,651)
Cash acquired on acquisition of subsidiary		`	548
Proceeds from sale of investment properties	, avaité	400	-
Net cash flows from investing activities		(6,354)	(10,092)
Cash flows from financing activities		•	
Movement on loans and borrowings (net)		(4,537)	(184)
Interest paid	7	(46)	(83)
Dividends to non-controlling interest	<del></del>		(104)
Net cash flows from financing activities		(4,583)	(371)
Net (decrease)/increase in cash and cash equivalents		(3,267)	12,593
Cash and cash equivalents at beginning of year		44,497	34,338
Effect of exchange rate fluctuations on cash held	<del>.</del>	97	(2,434)
Cash and cash equivalents at end of year	<b></b>	41,327	44,497
Reconciliation to eash at bank and in hand		41.550	44.400
Cash at bank and in hand		41,238	44,497

# Notes to the financial statements for the year ended 31 December 2017

#### 1 General information

IKO U.K. Limited ("the company") is a private company limited by shares incorporated in the United Kingdom under the Companies Act 2006 and is registered in England and Wales. The address of its registered office and principal place of business is Appley Lane North, Appley Bridge, Wigan, Lancashire, WN6 9AB.

The company is a parent undertaking and therefore these consolidated financial statements present the financial information of the company and its subsidiary undertakings (together "the group"), as well as the company's individual financial statements.

The principal activities of the company and its subsidiaries are engaged principally in the manufacture, distribution and installation of bitumen-based waterproofing systems and building products.

The group's functional currency is pounds sterling, being the currency of the primary economic environment in which the group operates. The presentational of these financial statements is pounds sterling.

#### 2 Accounting policies

#### Basis of accounting

These financial statements have been prepared in accordance with FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland ("FRS 102") issued by the Financial Reporting Council. These financial statements have been prepared under the historical cost convention, as modified for the fair value of investment properties.

FRS 102 allows a qualifying entity certain disclosure exemptions subject to conditions, which have been complied with, including notification of, and no objection to, the use of exemptions by the company's shareholders.

IKO U.K. Limited meets the definition of a qualifying entity under FRS 102 and has therefore taken advantage of the disclosure exemptions available to it in respect of its separate financial statements, which are presented alongside the consolidated financial statements. Exemptions have been taken in relation to;

- disclosing intra-group transactions, as required by paragraph 7 of Section 33 Related Party Disclosures;
- · presenting a statement of cash flows, as required by Section 7 Statement of Cash Flows; and
- presenting a financial instruments note.

#### Basis of consolidation

The consolidated financial statements incorporate the results of the company and its subsidiary undertakings for the year ended 31 December 2017. Subsidiaries are included within the consolidation where the company has control over such entities, thereby having the power to govern the financial and operating policies of the entity. The financial statements of subsidiaries that are acquired or disposed of within the financial year are included within, or excluded from, the consolidation from the date that the company obtains, or loses control.

All intra-group transactions, balances, income and expenses are eliminated on consolidation. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used in line with those used by the group.

# Notes to the financial statements (continued) for the year ended 31 December 2017

### 2 Accounting policies (continued)

#### Going concern

After making all due enquiries, the directors have a reasonable expectation that the group and company will remain in operational existence for the foresceable future and have adequate resources to continue as a going concern. For this reason the directors have continued to prepare the accounts on a going concern basis.

The directors consider that the current economic environment, whilst difficult, is still favourable to facilitate a steady increase in business confidence within which we can improve returns on capital. The group benefits from the regional spread, diverse customer base, product range and service offering across its portfolio of trading businesses providing a spread of risk. The board continues to employ its strategy of maintaining turnover while closely monitoring margins, overheads and cash flow.

The group's balance sheet on page 12 shows net current assets of £98m (2016; £92m) and net assets of £137.7m (2016; £118.7m) including each totalling £41.2m (2016; £44.5m).

#### Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable for goods and services provided, net of trade discounts, value added tax and similar sales based taxes.

#### Revenue is recognised as follows:

- revenue from manufacturing and distribution activities is recognised when title has passed;
- revenue from contract activities represents the value of work carried out during the year, including amounts not invoiced; and
- interest income is accrued on a time basis using the effective interest method.

#### Tax

Current tax, including UK, corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised on all timing differences that have originated but not reversed at the reporting date. Transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future give rise to a deferred tax liability or asset. Timing differences are differences between taxable profits and total comprehensive income as stated in the financial statements that arise from the inclusion of income and expenses in tax assessments in years different from those in which they are recognised in the financial statements.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted as at the reporting date, that are expected to apply to the reversal of the timing difference. The tax expense is recognised in the same component of comprehensive income or equity as the transaction, or other event, that resulted in the tax expense.

Deferred income tax assets are recognised only to the extent that, on the basis of all available evidence, it is deemed probable that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Current and deferred tax assets and liabilities are offset only when there is a legally enforceable right to set off the amounts, and there is the intention either to settle on a net basis or to realise the asset and settle the liability simultaneously.

# Notes to the financial statements (continued) for the year ended 31 December 2017

#### 2 Accounting policies (continued)

#### Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency of the reporting entity using the exchange rate prevailing at the date the transactions took place.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are reported at the rates of exchange prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at the reporting date of monetary assets and liabilities are reported in profit or loss.

For the purpose of presenting the consolidated financial statements, the assets and liabilities of the group are translated using exchange rates prevailing at the reporting date. Income and expense items are translated at the average exchange rates for the period. Foreign exchange gains and losses arising on translation into the presentational currency are recognised within other comprehensive income, and are allocated to the non-controlling interest, as appropriate.

#### Business combinations

Business combinations are accounted for using the acquisition method. The cost of a business combination is the fair value of the consideration given, liabilities incurred or assumed, and of equity instruments issued, plus the costs directly attributable to the business combination.

#### Goodwill

Goodwill recognised represents the excess of the consideration and directly attributable costs of the purchase consideration over the fair value of the group's interest in the identifiable assets, liabilities and contingent liabilities acquired.

On acquisition, goodwill is allocated to the cash-generating units ("CGU's") that are expected to benefit from the combination.

Goodwill is amortised over its expected useful life of 10 years.

Goodwill is assessed for impairment where an indication of impairment exists at the reporting date.

Any excess of the aggregate of the fair value of the identifiable net assets acquired over the fair value of the consideration given (negative goodwill), is recognised and released to the statement of comprehensive income in the periods in which the fair values of the non-monetary assets purchased on the same acquisition are recovered.

### Research and development

Research and development expenditure is written off to profit or loss in the year in which it is incurred.

#### Intangible assets

Intangible fixed assets are valued at cost, and amortised on a straight line basis over their estimated useful life not exceeding 15 years. Provision is made for any impairment.

#### Tangible assets

Tangible assets comprise land and buildings, plant, machinery and vehicles, which are initially recognised at cost, being the purchase price plus any directly attributable costs, and are subsequently measured at cost less accumulated depreciation and impairment losses.

# Notes to the financial statements (continued) for the year ended 31 December 2017

### 2 Accounting policies (continued)

#### Impairment

Tangible assets are tested for impairment where an indication of impairment exists at the reporting date,

#### Depreciation

Depreciation is charged on a straight line basis to allocate the asset's cost, less its estimated residual value, over its estimated useful life. The useful lives are as follows:

Asset class

Freehold buildings

Long leasehold properties Short leasehold properties

Plant, machinery and vehicles

Freehold land is not depreciated.

Depreciation method and rate

20 - 50 years

Period of lease

Period of lease 3 to 15 years

#### Investment property

Land and buildings, whether in whole or part, are classified as investment property when they are held to earn rentals or for capital appreciation, or both. Investment properties are initially measured at cost, which comprises the purchase price and any directly attributable expenditure, and are subsequently remeasured to fair value at each reporting date, with changes in fair value recognised in profit or loss.

#### Investments in subsidiary undertakings

Investments in subsidiary undertakings are recognised at cost less accumulated impairment losses in the company financial statements. Investments are tested for impairment where an indication of impairment exists at the reporting date.

#### Impairment of assets

At each reporting date the group reviews the carrying value of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss.

The recoverable amount of an asset is the higher of fair value less costs to sell and value in use. Value in use is the present value of the future cash flows expected to be derived from the asset. The present value calculation involves estimating the future cash inflows and outflows to be derived from continuing use of the asset, and from its ultimate disposal, applying an appropriate discount rate to those future cash flows.

Where the recoverable amount of an asset is less than the carrying amount, an impairment loss is recognised immediately in profit or loss. An impairment loss recognised for all assets is reversed in a subsequent year if, and only if, the reasons for the impairment loss have ceased to apply.

#### Stàcks

Stock is stated at the lower of cost and net realisable value on a first in first out basis. In the case of finished goods and work-in-progress, cost is defined as the production cost which includes appropriate proportion of attributable overheads.

Where necessary, provision is made for obsolete, slow moving and defective stocks to reduce the carrying amount to net realisable value. Net realisable value is based on the estimated selfing price less further costs expected to be incurred to completion and disposal.

# Notes to the financial statements (continued) for the year ended 31 December 2017

#### 2 Accounting policies (continued)

#### Financial instruments

Financial assets and liabilities are recognised when the group becomes party to the contractual provisions of the financial instrument. The group holds only basic financial instruments, which comprise cash and cash equivalents, debtors, investments in equity instruments and creditors. The group has chosen to apply the measurement and recognition provisions of Section 11 Basic Financial Instruments and Section 12 Other Financial Instruments in full.

#### Financial assets — classified as basic financial instruments

#### Cash and cash equivalents

Cash and cash equivalents comprises cash in hand, deposits held with banks and other short-term highly liquid investments with original maturities of three months or less.

#### Debtors

Debtors are initially recognised at the transaction price, including any transaction costs, and are subsequently measured at amortised cost using the effective interest method, less any provision for impairment.

Amounts that are receivable within one year are measured at the undiscounted amount expected to be receivable, net of any impairment.

Where a financial asset constitutes a financing transaction it is initially and subsequently measured at the present value of the future payments, discounted at a market rate of interest.

At the end of each reporting year, the group assesses whether there is objective evidence that any financial asset may be impaired. A provision for impairment is established when there is objective evidence that the group will not be able to collect all amounts due according to the original terms of the financial asset. The amount of the provision is the difference between the asset's carrying amount and the present value of the estimated future cash flows. The amount of the provision is recognised immediately in profit or loss.

#### Investments in equity instruments

Investments in equity instruments are recognised at fair value with movements in fair value being recognised in profit or loss at each reporting date, unless a reliable fair value cannot be determined. Where the fair value cannot be measured reliably the investments are measured at cost less impairment losses.

#### Financial liabilities - classified as basic financial instruments

#### Creditors

Creditors are initially measured at the transaction price, including any transaction costs, and are subsequently measured at amortised cost using the effective interest method.

Amounts that are payable within one year are measured at the undiscounted amount expected to be payable.

Where a financial liability constitutes a financing transaction it is initially and subsequently measured at the present value of the future payments, discounted at a market rate of interest.

# Notes to the financial statements (continued) for the year ended 31 December 2017

#### 2 Accounting policies (continued)

Pinancial liabilities - classified as basic financial instruments (continued)

#### Borrowings

Interest-bearing borrowings are initially recorded at fair value, net of transaction costs. Interest-bearing borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the statement of comprehensive income over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in interest payable and similar charges.

Borrowings are classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

#### **Employee** benefits

#### Short-term benefits

Short-term benefits, including holiday pay and other similar non-monetary benefits, are recognised as an expense in the period in which the service is received. An accrual is provided for short-term compensated absences where entitlement has accumulated, but has not been taken, at the reporting date.

#### Defined contribution pension schemes

The group operates defined contribution pension schemes, the assets of which are held separately from those of the group in independently administered funds. Contributions to the defined contribution pension scheme are recognised in profit or loss in the year to which the contributions relate.

#### Defined benefit pension scheme

The group operates a defined benefit pension scheme, the assets of which are field separately from those of the company and group in an independently administered fund.

The liability recognised in the balance sheet in respect of the defined benefit pension scheme is the present value of the defined benefit obligation less the fair value of the plan assets at the reporting date. The defined benefit obligation is assessed using the projected unit of credit method and reviewed annually by independent actuaries.

Service costs are recognised in profit or loss so as to spread the costs over the service lives of employees.

Net interest on the net defined benefit liability is determined by multiplying the net defined benefit liability by the discount rate, as determined at the start of the annual reporting period, taking account of any changes arising during the period as a result of contribution and benefit payments. Net interest is recognised in profit or loss in the period.

Remeasurement of the net defined benefit liability is recognised in other comprehensive income and comprises actuarial gains and losses and the return on plan assets, excluding amounts included in net interest expense.

#### Provisions

Provisions are recognised when there is a present obligation (legal or constructive) as a result of a past event, it is probably that the obligation will be required to be settled, and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Provisions are discounted when the time value of money is material.

# Notes to the financial statements (continued) for the year ended 31 December 2017

#### 2 Accounting policies (continued)

#### Leases

Lease arrangements are classified as a finance lease where the terms of the lease transfer substantially all the risks and rewards of ownership to the lease. All other lease arrangements are classified as an operating lease.

#### Pinance leases

Assets held under finance leases are recognised as assets of the group at their fair value or, if lower, at the present value of the minimum lease payments using the interest rate implicit in the lease, each determined at the inception of the lease. Incremental direct costs incurred in negotiating and arranging the lease are included in the cost of the asset. Assets are depreciated over the shorter of the lease term and the estimated useful life of the asset.

The capital element of lease obligations is recorded as a finance lease liability on inception of the arrangement. Lease payments are apportioned between capital repayment and the finance charge, using the effective interest rate method, to produce a constant rate of charge on the balance of the capital repayments outstanding. Finance expenses are recognised in profit or loss.

#### Long term contracts

Amounts recoverable on contracts, which are included in debtors, are stated at cost plus attributable profit less any foresceable losses. The profit on each individual contract is the lower of profit earned to date and that forecast at completion. Payments received on account are deducted from amounts recoverable on contracts. Such amounts, which have been received and exceed amounts recoverable, are included in creditors.

In determining the attributable profit on contracts to a particular accounting period the group uses estimation techniques. The principal estimation technique used is the preparation of profit forecasts on a contract by contract basis which enables an assessment to be made on the final out-turn on each contract. Profit is then recognised when the outcome of the contract can be foreseen with reasonable certainty.

#### Cash and cash equivalents

Cash and cash equivalents comprise each on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

#### Share capital

Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, not of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

### 3 Critical accounting judgements and key sources of estimation uncertainty

In applying the group's accounting policies, the directors are required to make judgements, estimates and assumptions in determining the carrying amounts of assets and liabilities. The directors judgements, estimates and assumptions are based on the best and most reliable evidence available at the time the decisions are made, and are based on historical experience and other factors that are considered to be applicable. Due to the inherent subjectively involved in making such judgements, estimates and assumptions, the actual results and outcomes may differ.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised, if the revision affects only that year, or in the year of the revision and future years, if the revision affects both current and future years.

# Notes to the financial statements (continued) for the year ended 31 December 2017

#### 3 Critical accounting judgements and key sources of estimation uncertainty (continued)

#### Critical judgements in applying the group's accounting policies

The critical judgements that the directors have made in the process of applying the group's accounting policies and that have the most significant effect on the amounts recognised in the financial statements are discussed below.

#### (i) Establishing fair value of investment properties

When the fair value of investment properties cannot be measured based on the price of a recent transaction for an identical asset or liability, their fair value is measured using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as market rent, vacancy rate, yield requirement and inflation. Changes in assumptions about these factors could affect the reported fair value of investment properties. The carrying value of investment properties at the balance sheet date was £910,000 (2016: £1,277,000).

#### (ii) Discount rate used to determine the carrying amount of the group's defined benefit obligation

The group's defined benefit obligation is discounted at a rate set by reference to market yields at the end of the reporting period on high quality corporate bonds. Significant judgement is required when setting the criteria for bonds to be included in the population from which the yield curve is derived. The most significant criteria considered for the selection of bonds include the issue size of the corporate bonds, quality of the bonds and the identification of outliers which are excluded.

#### Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### (i) Recoverability of debtors

A provision for debtors is established where it is estimated that the debtors are not considered to be fully recoverable. When assessing recoverability the directors consider factors such as the aging of the receivables, past experience of recoverability, and the credit profile of individual or groups of customers.

#### (ii) Estimating value in use

Where an indicator of impairment exists, the directors are required to carry out an impairment review to determine the recoverable amount, which is the higher of fair value less cost to sell and value in use. The value in use calculation required the directors to estimate the future cash flows expected to arise from the asset or the cash generating unit.

#### (iii) Provisioning for stocks

The group manufactures products, and is subject to changing customer demands and market conditions. As a result, the directors have considered the recoverability of the cost of stocks and the associated provisioning required. When calculating the provision, the directors have considered the nature and condition of the items, as well as saleability of finished goods and future use of the raw materials.

# Notes to the financial statements (continued) for the year ended 31 December 2017

4 Revenue		
The analysis of the group's revenue is as follows:		
	2017	2016
•	£ 000	£ 000
Sale of goods	226,534	201,061
Contracting	56,227	60,109
Provision of services	<u>-</u>	Ť
Rental income from investment property	180	34
Other income	170	
	283,111	261,211
	2017	2016
	£ 000	£ 000
United Kingdom	113,636	113,906
Belgium	90,825	. 78,250
Netherlands	48,622	40,645
Rest of Europe	26,726	25,058
Rest of World	3,302	3,352
	283,111	261,211
	and the second s	
5 Other gains and losses		•
The analysis of the group's other gains and losses for the year is as follows:		
·	2017	2016
	£ 000	£ 000
Gain on disposal of tangible assets	137	477
6 Interest receivable and similar income		
	2017	2016
	£ 000	£ 000
Interest receivable on cash at bank	25	85
Other interest receivable	5	3
	30. •	RX

# Notes to the financial statements (continued) for the year ended 31 December 2017

### 7 Interest payable and similar expenses

	2017 £ 000	2016 £ 000
Interest payable on amounts due to related parties	46	69
Interest payable on bank loans and overdraft	·-	13
Interest payable on other loans	•	ī
Interest on net defined benefit pension obligation	697	539
	743	622
8 Staff costs		
The average monthly number of employees (including executive direct	tors) was:	
	2017	2016
	No.	No.
Production	624	574
Sales	246	270
Administration	234	216
	1,104	1,060
Their aggregate remuneration comprised:		
	2017	2016
·	£ 000	£ 000
Wages and salarics	39,431	35,847
Social security costs	7,339	7,008
Pension costs, defined contribution scheme (note 27)	4,099	4,770
Pension costs, defined benefit scheme (note 27)	173	138
	51,042	47,763

The prior year staff costs disclosure has been restated from £39,371k to £47,763k

# Notes to the financial statements (continued) for the year ended 31 December 2017

9 Profit before taxation		
Profit before taxation is stated after charging;		÷
	2017	2016
	∽ £ 000	£ 000
Amortisation of intangible assets (note 13)	189	197
Depreciation of tangible assets (note 14)	<b>5,0</b> 41	5,414
Operating lease expense - land and buildings	104	92
Operating lease expense - other	178	421
Poreign exchange losses	406	970
Auditors remuneration (note 11)	223	223
10 Directors' remuneration		
The directors' remuneration for the year was as follows:		
·	2017	2016
	£ 000	£ 000
Remuneration	156	153
Pension scheme contributions to money purchase schemes	16	16
	172	169
During the year the number of directors who were receiving benefits and	I share incentives was as fol	lows:
	2017	2016
	No.	No.
Accruing benefits under money purchase pension scheme	1	1
11 Auditor's remuneration		
	2017	2016
	£ 000	£ 000
Fees payable to the company's auditor and its associates for the	•	**
audit of the company's annual accounts	43	43
Fees payable to the company's auditor and its associates for other services to the group		
The audit of the group's subsidiaries	129	129
Other fees to auditors	ŚĹ	
4	Andrew Control of the	
Total audit fees	223	223

# Notes to the financial statements (continued) for the year ended 31 December 2017

### 12 Tax on profit

	comprises:

	2017 £ 000	2016 £ 000
Current taxation	,	
UK corporation tax	393	988
UK corporation tax adjustment to prior periods	75	(61)
·	468	927
Foreign tax	5,030	3,686
Foreign tax adjustment to prior periods	(51)	9
Total current tax	5,447	4,622
Deferred tax		
Arising from origination and reversal of timing differences	(639)	115
Adjustments in respect of prior years	206	(248)
Total deferred taxation	(433)	(133)
Total tax on profit	5,014	4,489

The tax on profit before tax for the year is higher than the standard rate of corporation tax in the UK (2016: higher than the standard rate of corporation tax in the UK) of 19,25% (2016: 20%).

The differences are reconciled below:	2017 £ 000	Restated 2016 £ 000
Profit before tax	16,502	19,678
Tax on profit at standard UK corporation tax rate of 19.25% (2016: 20%) Effects of:	3,337	3,935
Expense not deductible for tax purposes	700	528
Non taxable income	(607)	(519)
Difference between UK and overseas tax rates:	946	963
Adjustments to tax charge in respect of prior years	230	(300)
Movements in deferred tax not recognised	423	(118)
Changes in tax rates	(15)	
	5,014	4,489

# Notes to the financial statements (continued) for the year ended 31 December 2017

#### 12 Tax on profit (continued)

The standard rate of tax applied to reported profit was 19.25 per cent (2016: 20.00 per cent). The Finance Act 2016, which was substantively enacted in October 2016, included provisions to reduce the rate of corporation tax to 19% with effect from 1 April 2017 and 17% from 1 April 2020. Accordingly, deferred tax balances have been revalued to the lower rate of 17% in these accounts. To the extent that the deferred tax reverses before 1 April 2020 then the impact on the net deferred tax asset will be reduced.

#### 13 Intangible assets

#### Group

•	Goodwill £ 000	Negative goodwill £ 000	Total £ 000
Cost or valuation	•		
At 1 January 2017	30,507	. (37)	30,470
Additions .	• 32		32
Foreign exchange movements	25	÷	25
At 31 December 2017	30,564	(37)	30,527
Amortisation		•	
At 1 January 2017	29,407	(19)	29,388
Amortisation charge	193	(4)	189 .
Foreign exchange movements	(17)	· <u></u>	(17)
At 31 December 2017	29,583	(23)	29,560
Net book value			
At 31 December 2017	981	(14)	967
At 31 December 2016	1,100	(18)	i,082

The company does not have any intangible assets.

Negative goodwill is being amortised over 10 years which is equal to the period over which the related non-monetary assets of the acquired business are being depreciated.

IKO U.K. Limited

# Notes to the financial statements (continued) for the year ended 31 December 2017

### 14 Tangible assets

^	)-A	٠.	
	1 11	ш	

	Land and buildings £ 000	Plant; Machinery and Vehicles £ 000	Total £ 000
Cost or valuation			
At I January 2017	47,233	50,802	98,035
Additions	5,507	1,533	7,040
Disposals	(18)	(1,002)	(1,020)
Foreign exchange movements	161	62	223
At 31 December 2017	52,883	51,395	104,278
Depreciation		•	
At 1 January 2017	11,970	31,865	43,835
Charge for the year	1,136	3,905	5,041
Eliminated on disposal	(18)	(821)	(839)
Foreign exchange movements	(354)	(877)	(1,231)
At 31 December 2017	12,734	34,072	46,806
Net book value			
At 31 December 2017	40,149	17,323	57,472
At 31 December 2016	.35,263	18,937	54,200

The company does not have any tangible assets.

### 15 Other investments

,	Group	
	2017 £ 000	2016 £ 000
At 1 January 2017 and 31 December 2017	6,113	6,113

The company does not have any other investments.

On 1 January 2007 the Group acquired 12,000 D preferred shares in Goldis Enterprises, Inc (a related company incorporated and registered in Canada) as consideration for the disposal of Blair Rubber Company, Inc. and Hyload Inc.

# Notes to the financial statements (continued) for the year ended 31 December 2017

#### 16 Investment properties

€ 000
1,277
(400)
33
910

The company does not have any investment properties.

The historical cost equivalent values for the investment property are as follows:

		2017	2016
	•	£ 000	£ 000
Cost		838	874
Accumulated depreciation		(182)	(166)
Carrying value		656	708

All investment property is stated at fair value determined annually by external valuers all holding recognised and relevant professional qualifications and having recent experience in the location and class of the investment property being valued.

The valuations at 31 December 2017 were made by Ryden LLP, Naylors Chartered Surveyors, Roberts & Roberts Chartered Surveyors, and Ayers & Cruiks on an open market value for existing use basis. As set out in note 4, property rental income carned during the year was £180,000 (2016: £34,000).

### 17 Fixed asset investments

	Cómpány	į
Company Investments in subsidiaries	2017 £ 000 66,355	2016 £ 000 66,355
Subsidiaries		£ 000
Cost or valuation At 1 January 2017 and 31 December 2017		66,355
Net book value.		•
At 31 December 2016 and 31 December 2017	<del></del>	66,355

# Notes to the financial statements (continued) for the year ended 31 December 2017

# 17 Fixed asset investments (continued)

Name	Country of incorporation	Nature of business	Proportion of share capital held
Direct subsidiary undertakings	•		•
IKO Holdings Plc (registration number: 02446447)**	United Kingdom	Holding company	100%
The Waterproofing Group PLC (Appley Lanc North, Appley Bridge, Wigan, Lancashire, WN6 9AB), reg. 04278415		Dormant	100%
Indirect subsidiary undertakings			
IKO Plc (registration number: 02678296)**	United Kingdoin	Manufacture of waterproofing products	100%
IKO Limited (Unit 502, Northwest Business Park, Ballycoolin, Dublin 15)	Ireland	Distribution of waterproofing products	100%
The Specialist Waterproofing Group Limited* (registration number: 04246517) The Old Townshend Arms, 14 Wells Road, Wells Next The Sea, Norfolk, NR23 1AJ	United Kingdom	Holding company	26% .
William Briggs & Sons Limited (registration number: 02548605) Amaso House, 101 Powke Lanc, Cradley Heath, West Midlands, B64 SPX	United Kingdom	Holding company	76%
Briggs Amasco Limited (registration number: 03541311) Typhoon Building, Oakcroft Road, Chessington B64 5PX	United Kingdom	Roofing and cladding services	100%
Ruberoid International Limited (registration number: 02860994) Appley Lane North, Appley Bridge, Wigan, Lancashire, WN6 9AB	United Kingdom	Holding company	1.00%
Durastic Roofing & Cladding (Northern Ireland) Limited (registration number: NI035378) 12-16 Sanda Road, Whitehouse, Newtownabbey, BT37 9UB	United Kingdom	Roofing and cladding services	100%
K&L Invest SA (D'Herbouvillekaai 80, 2020 Antwerp), reg. 0478476452	Belgium	Holding company	100%

# Notes to the financial statements (continued) for the year ended 31 December 2017

#### 17 Fixed asset investments (continued) Victor Tortolani Sprl (Rue de Installation of roofing 100% l'Abattoir 147, 4040 Herstal), reg. Belgium products 0406175325 Tortoloni SA (Rue de Lodelinsart Installation of roofing 100% 58-60, 6040 Jumet (Charleroi, Belgium products Belgium), reg. 0451320610 Tortoloni Bruxelles SA (Avenues des Installation of roofing 98.3% saisons 100, 1050 Txelles), reg. Belgium products 0472265878 IKO NV (D'Herbouvillekaai 80, 2020 Belgium Manufacture and installation of 100% Antwerp), reg. 0406317459 waterproofing products Asbo NV (D'Herbouvillekaai 80, Distribution of 100% Belgium corrugated sheets 2020 Antwerp), reg. 0458131889 Asphaltco NV, (D'Herbouvillekaai 99.5% Holding company Belgium 80, 2020, Antwerp), rcg. 0400456184 IKO Holdings BV (Wielewaalweg 1, Netherlands Holding company 100% 4791 PD Klundert), reg. 23057374 Distribution of roofing Bitasco Trading BV (Wielewaalweg 100% Netherlands products 1, 4791 PD Klundert), reg. 20112848 IKO Insulations BV (Wielewaalweg Distribution of roofing 100% 1+3, 4791 PD Klundert), reg. Netherlands products 20117454 IKO BV (Wielewaalweg 1, 4791 PD Distribution of roofing 100% Netherlands products Klundert), reg. 23026078 Touwen & Co BV (Oostzijde 300, Manufacture of paints 100% Netherlands and wood preservative 1508 ET Zaandam), reg. 35017324 ATAB NV (Satenrozen 2 U002, Installation of roofing 2550 Kontich (Belgium)), reg. Belgium 100% products 0629893551 Ruberoid Pension Trustee Limited (registration number: 06024169) 14 100% Dormant Wells Road, Stiffkey, United Kingdom Wells-Next-The-Sea, Norfolk, NR23 Ruberold Works Pension Trustee Limited (registration number: **Dormant** 100% 06024217) Tess Limited, 14 Wells United Kingdom Road, Stiffkey, Wells-Next-The-Sca, Norfolk, NR23 1AJ

# Notes to the financial statements (continued) for the year ended 31 December 2017

# 17 Fixed asset investments (continued)

Pure Asphalt Company Limited (reg.

02983959), Burnden Works,

United Kingdom

Roofing and cladding

100%

Burnden Road, Bolton, Greater Manchester, BL3 2RD

\*Specialist Waterproofing Group Limited ("SWG") is a holding company which owns a 40% interest in William Briggs & Sons Limited. As SWG has no operations other than its holding in William Briggs & Sons Limited, which is consolidated as a subsidiary, SWG has not been included within these financial statements using the equity method, and the investment is accounted for as part of the direct investment in William Briggs & Sons Limited.

# 18 Stocks

,	Grou	ıp	Com	pany
	2017 £ 000	2016 £ 000	2017 £ 000	2016 £ 000
Raw materials and consumables Finished goods and goods for	10,385	8,875	-	4
resale	24,455	18,961		-
	34,840	27,836	<u> </u>	, -

There is no difference between the replacement value and the carrying value.

During the year a reversal to the provision for the impairment of stock of £192k (2016: £165k) was made which was recognised within cost of sales within the income statement. This adjustment arose as part of the routine year end provisioning process.

#### 19 Debtors.

	Group		)	Company	
	Note	2017 £ 000	2016 £ 000	2017 £ 000	· 2016 £ 000
Amounts falling due within one ye	ár:	,			•
Trade debtors		50,058	46,891	***	4
Amounts recoverable on contracts		1,96L	876	6	-
Amounts due from related parties	28	5,623	3,462	· -	=
Other debtors	• "	2,592	2,572	<del>-</del>	•
Prepayments and accrued income		2,392	1,965	<del>å</del>	-
Deferred tax assets	25	5,522	5,543	3,385	4,423
Corporation tax		235	553	+	<del>-</del>
		68,383	61,862	3,385	4,423

<sup>\*\*</sup> Registered office: Appley Lanc North, Appley Bridge, Wigan, Lancashire, WN6 9AB.

Notes to the financial statements (continued) for the year ended 31 December 2017

### 19 Debtors (continued)

Amounts due from related parties include trading balances that are interest free and loan balances that attract interest based on a euribor rate. All related party balances are due within one year or repayable on demand (2016; same).

All other balances are unsecured, interest free and repayable on demand.

		Group		Company	
		2017	2016	2017	2016
	Note	000 £	£ 000	£ 000	£ 000
Amounts falling due after more the	an				
one year:				•	
Amounts due from related parties	28	16	87	<u>.</u>	<u> </u>
Total debtors		68,399	61,949	3,385	4,423

Amounts due from related parties falling due after more than one year accrué interest on a EURIBOR based rate, are unsecured and are repayable within five years (2016; same).

#### 20 Creditors

		Group		Company	
			Restated		
		2017	2016	2017	2016
	Note	£ 000	£ 000	£ 000	£ 000
Creditors; amounts falling due within one year					
Trade creditors		13,631	14,337	-	<del>.</del>
Amounts due to related parties	28	13,711	8,233	19,159	-
Social security and other taxes	•	6,421	5,220	÷	. •
Other creditors		5,302	4,744	÷ .	
Accrued expenses		5,801	5,999	93	128
Corporation tax		1,387	3,315	<b>~</b> ′	, <del>,</del>
Payments on account		415	489		<del>-</del>
	•	46,668	42,337	19,252	128

Amounts due to related parties include, trading balances that are interest free and loan balances attract interest at variable rates ranging from LIBOR +1.2% - +1.5% and euribor based rates. All related party balances are due within one year or repayable on demand (2016: same).

All other balances are unsecured, interest free and repayable on demand.

# Notes to the financial statements (continued) for the year ended 31 December 2017

# 20 Creditors (continued)

•		Group		Com	any
	Note	2017 £ 000	2016 £ 000	2017 £ 000	2016 £ 000
Creditors: amounts falling due after more than one year		. •		,	
Amounts owed to related parties	22, 28	1,998	6,535	+	18,255
Other loans		286	46		-
		2,284	6,581	<u> </u>	18,255

Loans and borrowings are due to related parties and accrue interest at a rate based on curibor. The loans are unsecured and repayable within five years (2016; same).

#### 21 Called-up share capital and reserves

#### Allotted, called-up and fully paid shares

	No.	2017 £ 000	No.	2016 £ 000
Ordinary shares of £1 each	47,537,676	47,538	47,537,676	47,538

The company has one class of ordinary shares; each share carries one voting right per share but no right to fixed income.

The group and company's other reserves are as follows:

#### Profit and loss

The profit and loss account represents cumulative profits or losses in net of dividends and actuarial gains and losses on defined benefit pension scheme.

### Non-controlling interest

The non-controlling interest represents the share of the interest held by the non-controlling shareholders of the subsidiary undertakings.

#### Merger reserve

The merger reserve represents the difference between the nominal value of the shares issued plus the fair value of any other consideration given, and the nominal value of the shares received in exchange.

# Notes to the financial statements (continued) for the year ended 31 December 2017

# 22 Loans and borrowings

Borrowings are repayable as follows:

	Group		Com	pany
	2017 £ 000	2016 £ 000	2017 £ 000	2016 £ 000
Loans and borrowings				
Between two and five years .	30	1,374	· "	18,225
After five years	2,254	5,207	·	. <del></del>
•	2,284	6,581	_	18,225

# 23 Obligations under leases and hire purchase contracts

# Group

# Operating leases

At 31 December 2017, the group had minimum lease payments under non-cancellable operating leases as follows:

	Land and buildings		Other	
	2017 £ 000	2016 £ 000	2017 £ 000	2016 £ 000
Not later than one year	83	361	11	÷.
Later than one year and not later				
than five years	225	1,004	147	13
Later than five years	333	343		<del>-</del>
	641	1,708	158	13

# 24 Provisions

Group

	Product warranties £ 000	Environment provision £ 000	Other provisions £ 000	Total £ 000
At I January 2017	380	983	362	1,725
Charged to statement of other comprehensive income	(60)	(99)	(109)	(268)
At 31 December 2017	320	884	253	1,457

The company did not have any provisions.

# Notes to the financial statements (continued) for the year ended 31 December 2017

### 24 Provisions (continued)

The warranty provision covers future product costs and claims arising in the normal course of business from prior period sales. The environment provision largely relates to site clean-up costs at locations of the group's non-UK operations. This is expected to be utilised over the next 10 years. Other provisions largely relate to pre-retirement obligations to employees in the group's non-UK operations. This is expected to be utilised over the next 5 years.

#### 25 Deferred tax

Deferred tax is provided as follows:

### Group

	Deferred tax £ 000	2016 £ 000
At I January	(3,648)	(1,625)
Acquisitions	ź.,	30
Prior year adjustments	206	(248)
Exchange adjustments	(24)	(323)
Charged to the statement of comprehensive income	(624)	319
Charged/(credited) to other comprehensive income	1,038	(1,801)
31 December 2017	(3,052)	(3,648)
	2017 £ 000	2016 £ 000
Accelerated capital allowances	2,485	2,324
Defined benefit pension scheme	(3,338)	(4,377)
Tax losses carried forward	(1,948)	(1,891)
Other timing differences	(251)	296
	(3,052)	(3,648)
	2017	2016
	£ 000	£ 000
Deferred tax asset	(5,522)	(5,543)
Deferred tax liabilities	2,470	1,895
	(3,052)	(3,648)

# Notes to the financial statements (continued) for the year ended 31 December 2017

#### 25 Deferred tax (continued)

Company		•
	2017	2016
	£ 000	£ 000
At I January	(4,424)	(2,623)
Charged/(credited) to other comprehensive income	1,039	(1,801)
	(3,385)	(4,424)
•	2017	2016
	£ 000	£ 000
Defined benefit pension scheme	(3,338)	(4,377)
Other timing differences	(47)	(47)
	(3,385)	(4,424)
	2017	2016
•	£ 000	£ 000
Deferred tax asset	(3,385)	(4,424)
26 Employee benefits		
Group and Company		
		Employee
	•	benefits
		£ 000
At I January 2017		25,747
Movement	•	(6,112)
At 31 December 2017	_	19,635

A deferred tax asset of £1,836k (2016; £1,891k) has been recognised in the financial statements on available tax losses carried forward. Tax losses carried forward have arisen predominantly in entities outside the UK. The directors consider that recognition of the asset is supported by forecasts and actual trading performance sufficient to generate future taxable profits against which the deferred tax asset is expected to reverse.

There are no unrecognised deferred tax liabilities. No provision has been made in respect of additional taxation which may become payable in the event that retained profits of overseas subsidiary undertakings are distributed to the parent company. The amount of such liability at 31 December 2017 is not material (2016: same).

# Notes to the financial statements (continued) for the year ended 31 December 2017

#### 27 Post-employee benefits

#### Defined contribution pension schemes

The group operates a defined contribution pension scheme for all employees of the group.

Contributions made into this plan are paid by the group at rates specified in the rules of the scheme. The total amount recognised in profit or loss during the year was £4,099k (2016: £4,770k).

#### Defined benefit pension scheme

The group's defined benefit pension arrangements in the UK are operated through the Ruberoid PLC Staff Pension Scheme. Group contributions payable for the year to the defined benefit scheme amounted to £1,853k (2016: £1,789k).

The Ruberoid PLC Staff Pension Scheme was closed to new members on 6 April 2003. A defined contribution scheme based on the stakeholder arrangement was introduced for staff from that date. It has been agreed that an employer contribution rate of 9% pensionable pay will apply in future years.

The latest full actuarial valuation of the Rubcroid PLC Staff Pension Scheme carried out at 5 April 2017 was updated to 31 December 2017 by a qualified independent actuary. For closed schemes under the projected unit method the current service cost will increase as the members of the scheme approach retirement.

From 6 April 2007 changes were introduced limiting the future increases to pensionable salary to 3% per annum and increases to pensions in payment in respect of service after 6 April 2007 to 3% per annum. The employee would pay any increase in the cost of future accrual of benefits. Also from 6 April 2007 the new Group Stakeholder Scheme was introduced. This is a defined contribution scheme open to members of the Ruberoid PLC Staff Pension Scheme.

The Scheme is subject to the Statutory Funding Objective under the Pension Scheme Act 2004. The amounts recognised are as follows:

#### Reconciliation of scheme assets and liabilities to assets and liabilities recognised

The amounts recognised in the balance sheet are as follows:

	2017 £ 000	2016 £ 000
Fair value of scheme assets	63,476	62,313
Present value of defined benefit obligation	(83,111)	(88,060)
Defined benefit pension scheme deficit	(19,635)	(25,747)
The amounts recognised in profit or loss are as follows:		
	2017 £ 000	2016 £ 000
Current service cost (note 8)	173	138
Net interest expense (note 7)	697	539
	. 870	677

# Notes to the financial statements (continued) for the year ended 31 December 2017

# 27 Post-employee benefits (continued)

The amounts recognised in comprehensive income are as follows:		
	2017	2016
	£ 000	£ 000
Gain on scheme assets in excess of interest	(1,893)	(5,089)
Experience gains on liabilities	(1,164)	(738)
(Gains)/tosses from changes to financial assumptions	(780)	18,389
Gains from changes to demographic assumptions	(1;292)	-
· t	(5,129)	12,562
,		
Defined benefit obligation		
Movements in the present value of defined benefit obligations were as follows:	ows:	
,	2017	2016
•	£ 000	£ 000
At   January	88,060	, 72,120
Interest cost	2,408	2,795
Actuarial gains and losses	(1,164)	(738)
Benefits paid	. (4,121)	(4,506)
Changes to financial assumptions	(780)	18,389
Changes to demographic assumptions	(1,292)	<del></del>
At 31 December	83,111	88,060
Fair value of scheme assets		
Movements in the fair value of scheme assets were as follows:		
	2017	2016
·	£ 000	£ 000
At I January	62,313	57,823
Interest income	1,711	2,256
Return on plan assets, excluding amounts included in interest income	1,893	5,089
Contributions by scheme participants	1,853	1,789
Benefits paid	(4,121)	(4,506)
Administration costs	(173)	(138)
At 31 December	63,476	. 62,313

# Notes to the financial statements (continued) for the year ended 31 December 2017

# 27 Post-employee benefits (continued)

### Analysis of assets

The analysis of the scheme assets at the balance sheet date was as follows:

	2017	2016
	%	%
Equities	31	28
Property	5	5
Gilts,	4	4
Bonds	10	. 10
Bulk annuity policy	<b>4</b> İ	44
Absolute return funds	.9	9
	100	1.00

The return on plan assets was approximately £3,604,000 (2016: £7,345,000).

The assets do not include any investment in shares or property of the company.

The principal assumptions used by the actuary to calculate the defined benefit scheme liabilities include:

•	2017	2016
	%	· %
Discount rate	2.60	2,80
Retail Price Index (RPI) inflation	3.40	3.70
Consumer Price Index (CPI) inflation	2.40	2.70
RPI max 5% pension increases	3.30	3.60
RPI max 3% pension increases	2.70	2.80
CPI max 3% pension increases	2.10	2.30
Revaluation in deferment	2.70	2.70
Post retirement mortality assumption	110% of S2NxA tables with CMI_2016 projections and a long term rate of improvement of 1,5% pa	110% of S2NA tables with CMI_2013 projections and a long term rate of improvement of 1% pa
Tax-free cash	Members take 90% of the maximum available cash, based on 110% of the current commutation factors	Members take 90% of the maximum

Notes to the financial statements (continued) for the year ended 31 December 2017

# 27 Post-employee benefits (continued)

The assumptions are the best estimates chosen from a range of possible actuarial assumptions which, due to the timescale involved, may not necessarily be borne out in practice.

# 28 Related party transactions

G		

The state of the s		
	2017	2016
	£'000	£'000
Sales to related parties	17,923	3,377
Total	17,923	3,377
Group		
	2017	2016
	£'000	£'000
Interest payable to related parties (note 7)	(46)	(69)
Total Group	(46)	(69)
•	2017	2016
	£'000	£'000
Amounts due from related parties (note 19)	5,623	3,462
Total	5,623	3,462
	2017	2016
Group	£'000	£'000
Amounts due to the parent company (note 20, 21)	1,998	6,535
Amounts due to related parties (note 20, 21)	13,658	8,289
Total	15,656	14,880

Related parties refer to entities within the under IKO Enterprises Limited Group.

# Notes to the financial statements (continued) for the year ended 31 December 2017

### 29 Financial instruments

#### Group

The carrying values of the group's financial assets and liabilities are summarised by category below:

	2017 £ 000	2016 £ 000
Financial assets		•
Cash at bank and in hand	41,238	44,497
Measured at undiscounted amount receivable  • Trade and other debtors (see note 19)	68,399	61,949
Equity instruments measured at cost less impairment  • Fixed asset investments in unlisted equity instruments (see note 15)	6,113	6,113 112,559
	2017 £ 000	2016 £ 000
Financial liabilities		•
Measured at amortised cost  • Loans payable (see note 20)	2,284	6,581
Measured at undiscounted amount payable  Trade and other creditors (see note 20)	46,668	42,337
•	48,952	48,918

# 30 Parent and ultimate parent undertaking

The company's immediate parent company is IKO Sales Limited. IKO Sales Limited is incorporated and registered in Canada.

The company's ultimate controlling company is IKO Enterprises Limited which is incorporated and registered in Canada.

The largest and smallest group for which the company is included in consolidated financial statements is IKO U.K. Limited. Neither the immediate nor the ultimate parent company prepares publically available consolidated financial statements. The registered office address of IKO U.K. Limited is as set out on page 1.

# Notes to the financial statements (continued) for the year ended 31 December 2017

# 31 Prior year error note-

In the current year, an adjustment was processed to the 2016 financial statement in order to correct an imbalance in intercompany balances which arose as a result of clerical error on the consolidated financial statements in the 2016 financial year. The error is isolated to the 2016 financial statement and have therefore not been adjusted in the periods before. The impact on each line item of the financial statement and total equity has been included below:

	2016 (restated)
	£'000
CONSOLIDATED BALANCÉ SHEET	
Trade creditors	2,237
Other creditors	(4,632)
Amounts due to related parties	(56)
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME	
Administrative expenses	3,839
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY	
Profit and loss account	
Exchange difference arising on translation of foreign operations	(1,388)