# INTEGRATED FINANCIAL PRODUCTS SERVICES LIMITED

**REGISTRATION NUMBER 3896395** 

REPORT AND FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2005

\*LSL9BFBB\* 225

LD3
COMPANIES HOUSE

11/05/2006

# Contents

Officers and Professional Advisers	1
Report of the Directors	2
Statement of Directors' Responsibilities	3
Independent Report of the Auditor	4
Profit and Loss Account	5
Balance Sheet	6
Cash Flow Statement	7
Notes to the Financial Statements	8 - 12

#### Officers and Professional Advisers

#### **Directors**

V. Khabir (appointed 1 January 2005) – based in Monaco B. Polic (appointed 1 April 2005) – based in Lugano, Switzerland D. Mandiya (appointed 1 December 2005) – based in Lugano, Switzerland D. Masetti – based in Italy

R. Panesar (appointed 1 January 2005, resigned 30 April 2005)
E.M. Arbib (resigned 30 April 2005)
S. Borla (resigned 30 April 2005)

## Secretary

V. Khabir (appointed 1 January 2005) – based in Monaco
 B. Polic (appointed 1 April 2005) – based in Switzerland
 O. Egoz (appointed 26 May 2005) – based in England

R. Panesar (appointed 1 January 2005, resigned 30 April 2005)

### **Registered Office**

4 Hill Street, Mayfair, London, W1J 5NE

### **Auditors**

Moore Stephens LLP Chartered Accountants St. Paul's House, Warwick Lane, London, EC4M 7BP

#### Report of the Directors

The directors present their report and audited financial statements for the year ended 31 December 2005.

#### **Principal Activity**

The company's principal activity was that of the marketing and distribution of equity derivative products on behalf of third party banks.

On 1 January 2005, the company set up a branch in Lugano, Switzerland. Through the branch in Lugano, Integrated Financial Products Services Limited acts as a broker in fixed income equity products.

#### **Review of Activities**

The company made a profit for the year of £38,078 (2004 - Loss £3,155).

The directors do not recommend the payment of a dividend for the year.

#### **Directors' Interests**

None of the directors had any interest, as defined by the Companies Act 1985, in the share capital of the company at any time during the period. Shareholdings in the parent company are disclosed in the consolidated financial statements.

#### **Auditors**

On 3rd October 2005, Moore Stephens, the company's auditor, transferred its entire business to Moore Stephens LLP, a limited liability partnership incorporated under the Limited Liability Partnerships Act 2000. The directors consented to treating the appointment of Moore Stephens as extending to Moore Stephens LLP with effect from 3rd October 2005. A resolution to reappoint Moore Stephens LLP as the company's auditor will be put to the forthcoming Annual General Meeting.

Signed on behalf of the board of Directors on 24 April 2006

Director Director

### Statement of Directors' Responsibilities

Company law requires the directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Independent Auditors' Report to the Shareholders of Integrated Financial Products Services Limited

We have audited the financial statements of Integrated Financial products Services Limited for the year ended 31 December 2005 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement, and the related notes. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements

- give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2005 and of its profit for the year then ended; and
- have been properly prepared in accordance with the Companies Act 1985.

MOORE STEPHENS LLP

Registered Auditor and Chartered Accountants

St. Paul's House, Warwick Lane, London, EC4M 7BP 24 April 2006

# Profit & loss account - for the year ended 31 December 2005

	<u>Note</u>		<u>2005</u>		2004
Turnover	1(b), 2		1,686,303		-
Fees payable			(898,914)		-
Gross Profit		_	787,389		-
Administrative Expenses			(737,777)		(3,316)
Operating Profit / (Loss)	3		49,612		(3,316)
Interest receivable and similar income		_	246		161
Profit / (Loss) on Ordinary Activities before Tax			49,858		(3,155)
Taxation on Profit / (Loss) for the year	6		(11,780)		
Profit/(Loss) for the Year		£	38,078	£	(3,155)
Summary of Retained Profits					
At 1 January 2005			13,833		16,988
Profit / (Loss) for the financial year			38,078		(3,155)
At 31 December 2005		£	51,911	£	13,833

There are no gains or losses recognised in these financial statements other than through the profit and loss account.

All transactions in the financial year ended 31 December 2005 relate to continuing activities (2004: all transactions relate to discontinued activities).

# Balance Sheet - 31 December 2005

	<u>Note</u>		<u>2005</u>		<u>2004</u>
Fixed Assets	7		22,346		-
Current Assets					
Debtors Cash at bank and in hand	8		453,262 485,755	_	22,893 940
			939,017		23,833
Creditors, amounts falling due within one year	9		(899,452)	_	-
Net Current Assets			39,565	_	23,833
Total Assets less Current Liabilities		£	61,911	£	23,833
Capital and Reserves					
Called up share capital	10		10,000		10,000
Profit and loss account			51,911		13,833
Shareholder's Funds	11	£	61,911	£	23,833

These financial statements were approved by the board on 24 April 2006 and signed on its behalf by

Director Director

# Cash Flow Statement For the year ended 31 December 2005

	<u>Note</u>		<u>2005</u>		<u>2004</u>
Net Cash Inflow / (Outflow) from Operating Activities Returns on Investments and Servicing of Finance			520,497		(9,389)
Interest received			246		161
Taxation paid			(122)		-
Capital Expenditure and Financial	Investment				
Purchase of tangible fixed assets			(35,806)		-
Increase / (Decrease) in Cash		,	484,815		(9,228)
Reconciliation of Net Cash Flow to	Movement	in Net F	unds		
(Decrease)/Increase in cash in the pe	eriod		484,815		(9,228)
Net funds at 1 January			940		10,168
Net Funds at 31 December		£	485,755	£	940
Reconciliation of Operating (Loss) Cash flow from Operating Activitie		et			
Operating profit / (loss)			49,612		(3,316)
Depreciation of fixed assets (Increase) / Decrease in debtors Increase / (Decrease) in creditors			13,431 (430,369) 887,823		84,125 (90,198))
Net Cash Inflow / (Outflow) in the p	eriod	£	520,497	£	(9,389)
Analysis of Net Funds					
Analysis of Net Fullus	1	January <u>2005</u>	<u>Cash Fl</u>		1 December 2005
Cash at bank and in hand	£	940	£ 484	815	485,755

#### Financial Statements for the year ended 31 December 2005

#### Notes

## 1. Principal Accounting Policies

#### (a) Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable Accounting Standards. The companies results include the results of its Lugano, Switzerland based branch that commenced operations on 1 January 2005.

### (b) Turnover

Turnover represents the net amount of invoices to clients less credit notes, excluding Value Added Tax. Turnover in respect of the London based operation is due to commission earned on tailor made Derivative products marketed on behalf of an independent German based bank. The revenue generated by the Lugano based part of the operation is in respect of commissions earned on fixed income derivative broking.

#### (c) Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transactions. Exchange differences are taken into account in arriving at operating profit.

## (d) Deferred tax

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates that are expected to apply when they crystallise based on current tax rates and law. Timing differences arise from inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### (e) Fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation. Depreciation is being provided so as to write off the assets on a straight line basis over their estimated useful lives as follows:

Computer and Communications Equipment - between 20% and 33.3% of cost Fixtures and fittings - between 16.6% and 25% of cost

#### 2. Turnover

The whole of the turnover and profit before taxation for the year is attributable to the principal activities of the company which are that of the provision of investment advisory services and brokerage services.

# Financial Statements for the year ended 31 December 2005

# **Notes (Continued)**

# 3. Operating Profit / (Loss)

The operating profit / (Loss) is stated after charging:

		<u>2005</u>		<u>2004</u>
Auditors' remuneration	£	8,442	£	2,750
Depreciation	£	13,431	£	-
Exchange loss on translation	£	6,466	£	

#### 4. Directors

		<u>2005</u>	<u>20</u>	004
Directors' emoluments	£	46,158	£	-

The highest paid director in the year amounted to £41,285.

# 5. Employees

There were 6 employees during the year (2004; nil) in an investment advisory capacity. All employees were based in the Lugano office.

	<u>2005</u> <u>2004</u>	<u>:</u>
Wages and salaries	266,123	-
Social security costs	51,287	-
	£ 317,410 £	-

The employment payments made are in relation to the Lugano based operation.

## 6. Taxation

Tuxu			<u>2005</u>	20	<u>004</u>
(a)	Analysis of charge in year				
	UK corporation tax on profit for period Double taxation relief		11,912 (132)		-
		£	11,780	£	

# Financial Statements for the year ended 31 December 2005

# **Notes (Continued)**

# 6. Taxation (continued)

# (b) Factors affecting the tax charge for the year

The tax charge is lower than the standard rate of corporation tax in the UK (30%). The differences are explained below.

Profit on ordinary activities before tax  $\pounds$  49,858  $\pounds$  (3,155)

•	<u> </u>	
Multiplied by standard rate of corporation tax in UK on 30% (2004: 30%)	14,957	(947)
Adjustment in respect of:		
Differences between capital allowances and dep	preciation	
of fixed assets	(267)	<u>.</u>
Special rates on interest received	· -	-
Double tax relief	(132)	_
Transfer pricing adjustments	` <u>-</u>	_
Small companies relief	(2,778)	_
Tax losses generated	•	947
	£ 11,780	£ -

## 7. Fixed Assets

		Fixtures	
	Office	and	
	<u>Equipment</u>	<u>Fittings</u>	<u>Total</u>
Cost			
At 1 January 2005		-	
Additions	4,319	31,488	35,806
At 31 December 2005	4,319	31,488	35,806
			<del></del>
Depreciation			
At 1 January 2005	-	-	-
Movements on exchange	5	24	29
Charge for the year	1,723	11,708	13,431
At 31 December 2005	1,728	11,732	13,460
Net book value			
At 31 December 2005	2,591	19,755	22,346
At 31 December 2004			
ACOT DOGGREGOT 2004			

There were no fixed assets owned by Integrated Financial products Services Limited in 2004. All assets held at the end of December 2005 are in respect of the Lugano branch, which commenced operations on 1 January 2005.

# Financial Statements for the year ended 31 December 2005

# Notes (Continued)

8.	Debtors		<u>2005</u>		<u>2004</u>
	Trade Debtors Amounts due from group companies Other Debtors		317,662 114,819 20,781		- 22,893 -
		£	453,262	£	22,893
9.	Creditors, amounts falling due within one year		<u>2005</u>		<u>2004</u>
	Trade Creditors Taxation Amounts due to group companies Accruals		433,429 11,658 341,601 112,764		- - -
		£	899,452	£	-

Within the Trade Creditors amount of £433,429, is an amount of £4,187 payable to one of the Lugano based directors.

10.	Share Capital		<u>2005</u>		<u>2004</u>
	Authorised 10,000 ordinary shares of £1 each	£	10,000	£	10,000
	Allotted, called up and fully paid 10,000 ordinary shares of £1 each	£	10,000	£	10,000

#### Financial Statements for the year ended 31 December 2005

#### Notes (Continued)

#### 11. Reconciliation of Shareholder's Funds

		<u>2005</u>		<u>2004</u>
As at 1 January Profit / (Loss) for the year		23,833 38,078		26,988 (3,155)
As at 31 December	£	61,911	£	23,833

#### 12. Operating Lease Commitments

Annual commitments under non-cancellable operating leases:

	1	Land and Buildings	
	<u>200</u> £		
Expiring: within one year	17,2	21 -	

#### 13. Control

The directors consider that the immediate and ultimate controlling party is Integrated Asset Management plc. Consolidated financial statements can be obtained from 4 Hill Street, London W1J 5NE

## 14. Related Party Transactions

The company has taken an exemption available in FRS8 Related Party Transactions not to disclose transactions with entities that are part of the group of investees of the group qualifying as related parties on the grounds that it is wholly within the group and consolidated financial statements are publicly available.

During the year the company paid introducer fees to D. Mandiya, director of £180,465.