Registered number 03879955

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BUCKLES INVESTMENT SERVICES LIMITED

Report and Accounts

For the 8 Month Period Ended 31 December 2008

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BUCKLES INVESTMENT SERVICES LIMITED Report and accounts Contents

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BUCKLES INVESTMENT SERVICES LIMITED Company Information

Directors

MM Robinson (resigned 31st December 2008)

C Kerin

M Powell (resigned 4 June 2008)

C Dyer (appointed 4 June 2008)

N Speirs (appointed 4 June 2008)

D Owen (appointed 4 June 2008, resigned 31 October 2008)

Secretary

C Dyer

Auditors

Harold Smith St Asaph Business Park St Asaph Denbighshire

Registered office & Business Address

Derwen House Ffordd Derwen Rhyl Denbighshire LL18 2LS

Registered number

03879955

BUCKLES INVESTMENT SERVICES LIMITED Directors' Report

The directors present their report and accounts for the period ended 31 December 2008.

Principal activities and review of the business

The company is a wholly owned subsidiary of Buckles Holdings Limited and operates as its FSA regulated division.

The company's principal activity during the year continued to be that of financial management and consultancy.

This years results were effected by the worldwide tightening of bank liquidity and the subsequent reduction in Stock Market values felt by our clients.

The economic climate has hit all of our advisers but, in particular, it has stymied our top performing advisers' ability to produce the same amount of business as last year.

The turnover for the year fell by 25% or £896,501 on like for like sales.

The Snowdonia OEIC reduced in value to £118 million (31st December 2008) a decrease of 27% or £44 million on the previous year.

Our graduate recruitment scheme was increased during the period but as a result of economic conditions it has been decided to suspend it for the time being.

Our overhead costs were kept to a 1% increase on the previous year

Results and dividends

The loss for the year, after taxation, amounted to £ (497,144) (30 April 2008 loss £297,846) this has been transferred to reserves. The directors do not recommend a dividend this period (30 April 2008 £ nil).

Future developments

The directors aim to break even in the next year and to re-instate their growth plans when the economic conditions improve.

Directors

The Company maintains insurance in respect of the Directors and officers against any such liabilities as are referred to in Section 236 of the Companies Act 2006.

BUCKLES INVESTMENT SERVICES LIMITED Directors' Report

Directors' responsibilities

The directors are responsible for preparing the report and accounts in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Creditor Payment Policy

The company adheres to the payment terms that have been agreed with a supplier. Where terms have not been specifically agreed, it is the Company's policy to settle invoices close to the end of the month after invoicing. Adherence to these terms is dependent upon the suppliers sending accurate and adequately detailed invoices (including the authorised Buckles Investment Services purchase order) to the correct address on a timely basis.

The actual number of days taken to pay suppliers on average was 26 days (30.4.2008 31 days)

Disclosure of information to auditors

So far as each director at the date of approval of this report is aware:

- there is no relevant audit information of which the company's auditors are unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Auditors

In accordance with Section 485 of the Companies Act 2006, a resolution proposing that the Harold Smith Partnership be re - appointed auditor of the company will be put to the Annual General Meeting.

This report was approved by the board on 28 September 2009.

Director

BUCKLES INVESTMENT SERVICES LIMITED

Independent auditors' report to the shareholder of BUCKLES INVESTMENT SERVICES LIMITED

We have audited the Financial Statements of Buckles Investment Services for the 8 month period ended 31 December 2008, which comprise the Profit & Loss account, the Balance sheet, the cash flow statement and the related notes. These Financial Statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose.

To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing of the Financial Statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that the financial statements give a true and fair view are set out in the Statement of Directors Responsibilities.

Our responsibility is to audit the Financial Statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the Financial Statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting practice, have been prepared in accordance with the Companies Act 2006, and give a true and fair view. We also report to you if, in our opinion, the directors' report is consistent with the Financial Statements.

In addition we report to you if, in our opinion, the company has not kept adequate accounting records, or if we have not received all the information and explanations we require for our audit, or if certain disclosures of directors' remuneration specified by law are not made.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the Financial Statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the Financial Statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Financial Statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the Financial Statements.

BUCKLES INVESTMENT SERVICES LIMITED

Independent auditors' report to the shareholder of BUCKLES INVESTMENT SERVICES LIMITED

In our opinion:

- the Financial Statements have been prepared in accordance with United Kingdom Generally Accepted Accounting Practice.
- the Financial Statements have been properly prepared in accordance with the Companies Act 2006;
- the Financial Statements give a true and fair view of the state of the company's affairs as at 31 December 2008 and of the company's loss for the period then ended; and
- the information given in the Directors' Report is consistent with the Financial Statements.

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Simon Murray Williams

Unit 32 Llys Edmund Prys St Asaph Business Park St Asaph Denbighshire LL17OJA

28 September 2009

For and on behalf of the Harold Smith Partnership, Statutory Auditor

	Notes	31/12/08 £	30/4/08 £ Restated
Turnover	2	2,731,876	5,406,567
Administrative expenses		(3,226,406)	(5,818,279)
Operating loss	4	(494,530)	(411,712)
		(494,530)	(411,712)
Interest receivable Interest payable	7	- (9,614)	1 (18,931)
Loss on ordinary activities before taxation		(504,144)	(430,642)
Tax on loss on ordinary activities	8	7,000	96,797
Loss for the period		(497,144)	(333,845)

Continuing operations

None of the company's activities were acquired or discontinued during the above two periods.

BUCKLES INVESTMENT SERVICES LIMITED Statement of total recognised gains and losses for the period from 1 May 2008 to 31 December 2008

	Notes	31/12/08 £	30/4/08 £
Loss for the period Prior year adjustment	3	(497,144) (35,999)	(297,846)
Total recognised gains and losses related to the period		(533,143)	(297,846)
Prior year adjustments		•	
Total recognised gains and losses since last accounts		(533,143)	

BUCKLES INVESTMENT SERVICES LIMITED Balance Sheet as at 31 December 2008

1	Notes		31/12/08		30/4/08 Restated
			£		£
Fixed assets					
Intangible assets	9		163,950		170,989
Tangible assets	10		68,917		54,112
Investments	11	_	1_	_	1
			232,868		225,102
Current assets					
Debtors	12	684,415		816,190	
Cash at bank and in hand		275,156		281,347	
	•	959,571		1,097,537	
Creditors: amounts falling due					,
within one year	13	(477,644)		(719,538)	
Net current assets	-	***	481,927		377,999
Total assets less current		-			
liabilities			714,795		603,101
Creditors: amounts falling due					
after more than one year	14		(200,000)		(200,000)
Provisions for liabilities					
Deferred taxation	16		(5,278)		(5,278)
Other provisions	17		(34,837)		(35,999)
,		-	(40,115)	_	(41,277)
Net assets		••	474,680		361,824
		-	·	_	
Capital and reserves					
Called up share capital	18		834,010		224,010
Profit and loss account	19		(359,330)		137,814
Shareholder's funds	20	-	474,680	_	361,824
100		-		_	

C DYER Director

Approved by the board on 28 September 2009

1 Accounting policies

Accounting convention

The accounts have been prepared under the historical cost convention and in accordance with applicable Accounting Standards (United Kingdom Generally Accepted Accounting Practices).

Depreciation

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Leasehold Improvements Plant and machinery

20% on cost 20% on cost

Where an asset is disposed of prior to 5 years the remaining value of the asset is written off in the vear of disposal.

Deferred taxation

Full provision is made for deferred taxation resulting from timing differences between the recognition of gains and losses in the accounts and their recognition for tax purposes.

Deferred tax is calculated at the tax rates which are expected to apply in the periods when the timing differences will reverse, and discounted to reflect the time value of money using rates based on the post-tax yields to maturity that could be obtained at the balance sheet date on government bonds with similar maturity dates.

Leasing commitments

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

Intangible assets

As present obligations are paid, costs are capitalised in accordance with the provisions of FRS12 and written off in equal annual instalments over its estimated useful economic life of 20 years

Pensions

The company operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

Grants Receivable

Grants are recognised as income in the year of receipt

Lapse provision

In the event of a clawback of indemnity commission in repect of policies cancelled during the indemnity period the Company has an obligation to settle the liability. The required provision is calculated by reference to industry data referenced to present day sales of indemnity products.

2 Turnover

Turnover represents total commissions receivable by the company for services provided. Commissions relating to new business (initial commissions) are recognised as income when the business is introduced in accord with application note G Revenue Recognition , amendment to FRS 5 and UITF 40.

Commission earned on indemnity terms is included in the financial statements when it is considered due. A provision for lapses on commission received on an indemnity basis is included within the financial statements.

3 Change of accounting policy

During the current financial period the Directors decided to change the basis of accounting for potential future lapses (claw back)in the sale of indemnity products.

The Directors now believe that it is insufficient to charge claw back commission as it occurs and instead it should be provided (using the industry standard provision to estimate the value of potential lapses at any point in time) at the time of the recognition of the income and released as the indemnity period ends or if the policy lapses.

	Profit & Loss account	Original	Amendment	Restated
	Sales	5,442,566	-35,999	5,406,567
	Balance Sheet	Original £	Amendment £	Restated £
	Provision for Indemnity commission claw back	0	-35,999	-35,999
	Decrease in net assets at 30 April 2008			35,999
4	Operating profit		31/12/08	30/4/08
	This is stated after charging:		£	£
	Depreciation of owned fixed assets		14,175	25,087
	Amortisation of intangible fixed assets		7,039	10,559
	Operating lease rentals - plant and machinery		53,219	53,219
	Pension costs (defined contribution)		125,396	105,081
	FSCS rebate		(34,821)	-
	Redundancies		107,890	-
	Consultancy fees re reorganisation		8,225	-
	Auditor's remuneration - statutory audit		8,750	8,750

5	Directors' emoluments	31/12/08 £	30/4/08 £
	Emoluments Company contributions to money purchase pension schemes	133,890 2,333	241,058 6,536
		136,223_	247,594
	Highest paid director: Emoluments	69,340	90,495
	Number of directors in company pension schemes:	31/12/08 Number	30/4/08 Number
	Money purchase schemes	1	2
6	Staff costs	31/12/08 £	30/4/08 £
	Wages and salaries	1,673,533	2,584,718
	Social security costs Other pension & benefit costs	180,047 84,750	247,058 125,396
		1,938,330	2,957,172
	Average number of employees during the year	Number	Number
	Administration Sales	53 42	50 42
		95	92
7	Interest payable	31/12/08 £	30/4/08 £
	Bank loans and overdrafts Other loans	9,614	17,604 1,327
		9,614	18,931

8	Taxation	31/12/08 £	30/4/08 £
	Analysis of charge in period Current tax:	~	~
	UK corporation tax on profits of the period Adjustments in respect of previous periods	(7,000)	(100,958) 5,792
	Adjustifients in respect of previous periods	(7,000)	(95,166)
	Deferred tax: Origination and reversal of timing differences	-	(1,631)
	Tax on loss on ordinary activities	(7,000)	(96,797)
	Factors affecting tax charge for period The differences between the tax assessed for the period and the stare explained as follows:	andard rate of c	orporation tax
	·	31/12/08 £	30/4/08 £
	Loss on ordinary activities before tax	(504,144)	(430,642)
	Standard rate of corporation tax in the UK	0%	0%
		£	3
	Profit on ordinary activities multiplied by the standard rate of corporation tax	-	16,049
	Effects of: Expenses not deductible for tax purposes	11,661	1,998
	Capital allowances for period in excess of Depreciation	(21,067)	(1,485)
	Utilisation of tax losses against group taxation Adjustments to tax charge in respect of previous periods	-	(101,913) 5,792
	Other tax adjustments	2,406	1,138
	Current tax charge for period	(7,000)	(95,166)
9	Intangible fixed assets Future renewal streams		£
	Cost At 1 May 2008		211,170
	At 31 December 2008		211,170
	Amortisation		
	At 1 May 2008		40,181
	Provided during the period		7,039 47,220
	At 31 December 2008		41,220
	Net book value At 31 December 2008		163,950
	At 30 April 2008		170,989

10	Tan	gible	fixed	assets
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Tangible fixed assets	Short leasehold land and buildings £	Plant and machinery £	Total £
Cost			
At 1 May 2008	42,515	82,765	125,280
Additions		28,980	28,980
At 31 December 2008	42,515	111,745	154,260
Depreciation			
At 1 May 2008	12,580	58,588	71,168
Charge for the period	5,669	8,506	14,175
At 31 December 2008	18,249	67,094	85,343
Net book value			
At 31 December 2008	24,266	44,651	68,917
At 30 April 2008	29,935	24,177	<u>54,112</u>

11 Investments

• • • • • • • • • • • • • • • • • • • •	liive2riiciir2		
			Other investments £
	Cost At 1 May 2008		1
	At 31 December 2008		1
	Other investments	31/12/08 £	30/4/08 £
	Unlisted investments	1	1
12	Debtors	31/12/08 £	30/4/08 £
	Trade debtors Other debtors Prepayments and accrued income	429,204 35,531 219,680	609,557 5,974 200,659
	• •	684,415	816,190

13 Creditors: amounts falling due within one year

		£	£
	Trade creditors Amounts owed to group undertakings and undertakings in which	230,557	391,076
	the company has a participating interest	_	39,305
	Corporation tax	_	(98,738)
	Other taxes and social security costs	137,550	245,172
	Other creditors	82,238	87,122
	Accruals and deferred income	27,299	55,601
		477,644	719,538
	There is a right of set off incorporated in all legal mortgages, debentures in respect of the bank loans and overdrafts.	life policies,	and mortgage
	There is an unlimited inter-company composite guarantee in relation group.	to the bank be	orrowings of the
14	Creditors: amounts falling due after one year	31/12/08	30/4/08
•	and all of the second s	£	£
	Subordinated Loan	200,000	200,000
15	Loans	31/12/08 £	30/4/08 £
	Loans not wholly repayable within five years:		
	Subordinated loan,	200,000	200,000
	The interest rate charged is at 2% above London Inter Bank Offer loan is not repayable for at least two years and there is no se schedule. This is an unsecured loan.		
	Analysis of maturity of debt:		
	Loan not wholly repayable within five years	200,000	200,000
16	Deferred taxation	31/12/08 £	30/4/08 £
	Accelerated capital allowances	5,278	5,278
		5,278	5,278
		24/42/00	20/4/00
		31/12/08 £	30/4/08 £
		.	^
	At 1 May	5,278	6,909
	Deferred tax charge in profit and loss account	-	(1,631)
	At 31 December	5,278	5,278

31/12/08

30/4/08

17 Provisions for liabilities

	Warranties
	Restated £
At 1 May 2008 Additional provisions made during the period	35,999 (1,162)
At 31 December 2008	34,837

A provision of £34,837 has been recognised for expected indemnity commission claw back claims on indemnity products sold during the last four financial years. The provision will be re- evaluated at the end of each accounting period.

18	Share capital			31/12/08 £	30/4/08 £
	Authorised: Ordinary shares of £1 each			1,000,000	250,000
		31/12/08 No	30/4/08 No	31/12/08 £	30/4/08 £
	Allotted, called up and fully paid: Ordinary shares of £1 each	834,010	224,010	834,010	224,010

On the 27th November 2008, 360,000 new shares were issued to the immediate parent company.

On the 19th December 2009 £250,000 new ordinary shares were issued to the immedaite parent company.

19	Profit and loss account	31/12/08 £	30/4/08 £
	At 1 May Prior year adjustment (note 3)	137,814	471,659 (35,999)
	Loss for the period	(497,144)	(297,846)
	At 31 December	(359,330)	137,814
20	Reconciliation of movement in shareholder's funds	31/12/08 £	30/4/08 £
	At 1 May	361,824	630,669 (35,999)
	Prior year adjustment	•	(35,999)
	· · · · · · · · · · · · · · · · · · ·	361,824 (497,144) 610,000	*

21 Other financial commitments

At the year end the company had annual commitments under non-cancellable operating leases as set out below:

	Land and buildings 31/12/08	Land and buildings 30/4/08	Other 31/12/08	Other 30/4/08
Operating leases which expire:	~	~	~	~
within one year	-	-	33,517	-
within two to five years	73,437	73,437	12,718	53,232
	73,437	73,437	46,235	53,232

22 Related parties

The company has taken advantage of the exemptions in Financial Reporting Standard No. 8 in not disclosing the transactions with other 90 % group companies.

The company received commission from Merchant Investors Assurance Company Limited (an associated company) totalling £73,023 (30 April 2008 £none).

23 Controlling party

The ultimate parent undertaking, Sanlam Limited is incorporated in South Africa and is the parent of the largest group of undertakings for which group financial statements are drawn up and of which the company is a member.

An electronic copy of Sanlam's group Annual Report & Accounts are available for viewing or download on the Company's website at www.sanlam.co.za

The immediate parent undertaking is Buckles Holdings Limited. The Buckles group was subject to a 60% purchase by Sanlam Netherlands Holding BV on the 4th April 2008.

24 Capital Commitments

The company had no capital commitments at 31 December 2008 and 30 April 2008

Pension Costs	31/12/08	30/4/08
	£	£
Defined Contribution	84,750	105,081

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund.