# BUCKLES INVESTMENT SERVICES LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2002

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#### **COMPANY INFORMATION**

Directors T Owen - Jones

S Daborn M J Powell M M Robinson

Secretary M J Powell

Company number 03879955

Registered office Clwyd Buildings,

Clwyd Street, Rhyl, Denbighshire

LL18 3LA

Auditors Harold Smith

3 Clwyd Street

Rhyl

Denbighshire LL18 3LE

Business address Clwyd Buildings,

Clwyd Street,

Rhyl, Denbighshire

**LL18 3LA** 

### CONTENTS

	Page
Directors' report	1 - 2
Independent auditors' report	3
Profit and loss account	4
Balance sheet	5
Notes to the financial statements	6 - 10

# DIRECTORS' REPORT FOR THE YEAR ENDED 30 APRIL 2002

The directors present their report and financial statements for the year ended 30 April 2002.

#### Principal activities and review of the business

The company commenced trading on 1 May 2001.

The principle activity of the company is that of financial management and consultancy.

#### Results and dividends

The results for the year are set out on page 4.

#### **Directors**

The following directors have held office since 1 May 2001:

T Owen - Jones

S Daborn

M J Powell

M.M. Robinson

J M Beddard

(Resigned 26 October 2001)

R Honan

(Resigned 26 October 2001)

#### Directors' interests

The directors' interests in the shares of the company were as stated below:

	Ordi	Ordinary of £ 1 each	
	30 April 2002	1 May 2001	
M J Powell	-	-	
M M Robinson	-	-	
T Owen - Jones	-	-	
S Daborn	-	-	

#### **Auditors**

On 5th August 2002, Grant Thornton resigned as Auditors of the company. Harold Smith were appointed auditors to the company and in accordance with section 385 of the Companies Act 1985, a resolution proposing that they be re-appointed will be put to the Annual General Meeting.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2002

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

Wowell

M J Powell

Director

14.2.03.

### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BUCKLES INVESTMENT SERVICES LIMITED

We have audited the financial statements of BUCKLES INVESTMENT SERVICES LIMITED on pages 4 to 10 for the year ended 30 April 2002. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

#### Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 April 2002 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985. Hammuria

**Harold Smith** 

Chartered Accountants Registered Auditor

27.2.03.

3 Clwyd Street Rhyl Denbighshire LL18 3LE

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 APRIL 2002

	Notes	2002 £	2001 £
Turnover	2	1,360,293	-
Cost of sales		(171,622)	-
Gross profit		1,188,671	-
Administrative expenses		(1,036,982)	-
Operating profit	3	151,689	
Interest payable and similar charges	4	(10,177)	-
Profit on ordinary activities before taxation		141,512	-
Tax on profit on ordinary activities	5	(11,137)	-
Profit on ordinary activities after taxation		130,375	-
Dividends	6	(63,925)	-
Retained profit for the year	11	66,450	-

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# BALANCE SHEET AS AT 30 APRIL 2002

-		200	)2	200	1
	Notes	£	£	£	£
Current assets					
Debtors	7	642,971		10,000	
Cash at bank and in hand		73		-	
		643,044		10,000	
Creditors: amounts falling due within					
one year	8	(566,594)		-	
Total assets less current liabilities			76,450		10,000
Capital and reserves					
Called up share capital	10		10,000		10,000
Profit and loss account	11		66,450		-
Shareholders' funds - equity interests	12		76,450		10,000

The financial statements were approved by the Board on 14.2.2003

rybull M J Powell

Director

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2002

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Turnover

Turnover represents total commissions receivable by the company for services provided. Commissions relating to new business (initial commissions) are recognised as income when the business is introduced. Renewal commissions and other fees are recognised as income when received. Management fees are recognised as income when earned.

#### Commissions received on indemnity terms

In instances in which commissions have been received under indemnity terms, if policies lapse then this commission becomes repayable to the product provider (clawback).

Provision for clawback of commissions under indemnity terms has been made based upon historical data.

#### 1.3 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with SSAP 24.

#### 1.4 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

#### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

3	Operating profit	2002	2001
		£	£
	Operating profit is stated after charging:		
	Auditors' remuneration	5,000	-
		<del></del>	
4	Interest payable	2002	2001
		£	£
	On bank loans and overdrafts	5,261	-
	On other loans wholly repayable within 5 years	4,839	-
	Other interest	77	-
		10,177	-
		======	

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2002

5	Taxation	2002 £	2001 £
	Domestic current year tax		
	U.K. corporation tax	11,137	-
	Current tax charge	11,137	-
	Factors affecting the tax charge for the year		
	- · · · · · · · · · · · · · · · · · · ·	1/1/510	
	Profit on ordinary activities before taxation	141,512 ———	
	Profit on ordinary activities before taxation multiplied by standard rate of UK		
	corporation tax of 20.00% (2001 : 20.00%)	28,302	_
	Effects of:	20,002	
	Tax losses utilised	(17,165)	-
	Ourse at the self-access	44.427	
	Current tax charge	11,137 ———	
	On the basis of these financial statements no provision has been made for corp	ooration tax.	
6	Dividends	2002	2001
		£	£
	Ordinary interim paid	63,925	-
		**************************************	
7	Debtors	2002	2001
		£	£
	Trade debtors	234,940	-
	Amounts owed by parent and fellow subsidiary undertakings	-	10,000
	Amounts owed by subsidiary undertakings	387,924	· •
	Other debtors	13,719	-
	Prepayments and accrued income	6,388	-
		642,971	10,000

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2002

8	Creditors: amounts falling due within one year	2002 £	2001 £
	Bank loans and overdrafts	104,032	_
	Trade creditors	19,996	_
	Amounts owed to subsidiary undertakings	322,868	_
	Corporation tax	11,137	-
	Other taxes and social security costs	97,807	-
	Other creditors	1,512	-
	Accruals and deferred income	9,242	-
		566,594	_

#### 9 Pension costs

#### **Defined contribution**

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund.

		2002 £	2001 £
	Contributions payable by the company for the year	33,879	
10	Share capital	2002 £	2001 £
	Authorised 10,000 Ordinary of £ 1 each	10,000	10,000
	Allotted, called up and fully paid 10,000 Ordinary of £ 1 each	10,000	10,000

#### 11 Statement of movements on profit and loss account

Profit and loss account £

Retained profit for the year

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2002

12	Reconciliation of movements in shareholders' funds	2002 £	2001 £
	Profit for the financial year	130,375	_
	Dividends	(63,925)	-
		66,450	-
	Proceeds from issue of shares	-	10,000
	Net addition to shareholders' funds	66,450	10,000
	Opening shareholders' funds	10,000	-
	Closing shareholders' funds	76,450	10,000
13	Directors' emoluments	2002 £	2001 £
			~
	Emoluments for qualifying services Company pension contributions	230,758 13,156	-
		243,914	
14	Employees		
	Employment costs	2002	2001
		£	£
	Wages and salaries	468,879	-
	Other pension costs	33,879	
		502,758	_
		***************************************	

#### 15 Control

The directors consider that the ultimate parent company is Buckles Holdings Limited, a company registered in England and Wales.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2002

#### 16 Related party transactions

M M Robinson is a Director and Shareholder in Buckles Holdings Limited, the company's parent undertaking.

Included in Creditors at 30th April 2002 were the following balances: Buckles Holdings Limited £ 275,066 Buckles Cheshire & N Wales Limited £ 6,247 Loanbroker Limited £ 34,627 Buckles Ruthin Limited £6,927

Included in Debtors at 30th April 2002 was the following balance: Buckles Mortgage Services Limited £387,924

# DETAILED TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 APRIL 2002

		002	2001	
	£	£	£	£
Turnover		1,360,293		-
Cost of sales				
Commissions payable	141,622		-	
Introducer fees	30,000		-	
	171,622	(171,622)	-	
Gross profit	87.38%	1,188,671	_	
Administrative expenses				
Wages and salaries	238,121		_	
Directors' remuneration	230,758		-	
Directors' pension costs	13,156		_	
Staff pension costs	20,723		-	
Recruitment fees	3,290		•	
Rent	7,289		-	
Rates	8,702		-	
Insurance	18,048		-	
Light and heat	2,061		-	
Repairs and maintenance	163		-	
Printing, postage and stationery	11,890		-	
Advertising	8,553		-	
Telephone	17,539		-	
Computer running costs	4,433		-	
Motor running expenses	34,311		-	
Motor Car cost recharge	36,450		-	
Travelling expenses	17,287		=	
Legal and prof fees	18,348		-	
Audit fees	5,000		-	
Management charges	325,000		-	
Bank charges	2,377		-	
Credit card charges	120		-	
Sundry expenses	13,363		<u>-</u>	
		1,036,982		-
Operating profit		151,689		-
Interest payable				
Bank interest paid	5,261		-	
Loan interest paid	4,839		-	
Other interest paid	77		<del>-</del>	
		(10,177)		-
Not profit for the year		141 512	_	
Net profit for the year		141,512		