Company Registration No. 03865992 (England and Wales)

# 3663 ALBA LIMITED (FORMERLY KNOWN AS INVERNESS FARMERS LIMITED)

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

WEDNESDAY

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#### **COMPANY INFORMATION**

**Directors** S D Bender

I S Uren A Fisher

Secretary T Hamandi

Company number 03865992

Registered office Buckingham Court

Kingsmead Business Park

London Road High Wycombe Buckinghamshire

HP11 1JU

Auditors Johnston Carmichael LLP

Clava House

Cradlehall Business Park

Inverness IV2 5GH

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#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 30 JUNE 2012

The directors present their report and financial statements for the year ended 30 June 2012

#### Principal activities and review of the business

The principal activity of the company is that of the sale of dairy products, fruit & vegetables and other foodstuffs and soft drinks. The current year results reflect a full year of trading, where as the prior year comparative figures are in respect of 3 weeks trading only

On 26 June 2012, the company changed its name from Inverness Farmers Limited to 3663 Alba Limited

Trading in the year to 30 June 2012 is in line with expectations

The company's commercial risks include unprofitable contracts and bad debts. Potential new business undergoes both a comprehensive profit study and credit checks before being tendered for

Another commercial risk is the impact of the current economic climate on both trading and bad debts. The company aims to mitigate this risk as far as possible by providing a good service to its customers at competitive pricing and placing significant focus on the minimisation of bad debt risk.

Key performance indicators used to monitor the business include, turnover, gross margin percentage, operating profit, funds employed, health and safety compliance and employee retention levels. All financial key performance indicators are monitored compared to budget and the previous year.

#### Results and dividends

The results for the year are set out on page 5

The directors do not recommend payment of an ordinary dividend

#### **Future developments**

The company intends to continue to develop its core activities and increase its market share. Subsequent to the year end, the company has acquired the trade of the Forteith Foodservice partnership based in Oban, Scotland, as a further expansion to their operations.

#### **Directors**

The following directors have held office since 1 July 2011

S D Bender I S Uren A Fisher

#### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 30 JUNE 2012

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregulanties

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

S. de

Director

S D Bender /5/3//3

#### INDEPENDENT AUDITORS' REPORT

### TO THE MEMBERS OF 3663 ALBA LIMITED (FORMERLY KNOWN AS INVERNESS FARMERS LIMITED)

We have audited the financial statements of 3663 Alba Limited (formerly known as Inverness Farmers Limited) for the year ended 30 June 2012 set out on pages 5 to 16. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 June 2012 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### **INDEPENDENT AUDITORS' REPORT (CONTINUED)**

### TO THE MEMBERS OF 3663 ALBA LIMITED (FORMERLY KNOWN AS INVERNESS FARMERS LIMITED)

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Jamie Waugh (Senior Statutory Auditor) for and on behalf of Johnston Carmichael LLP

15 March 2013

**Chartered Accountants Statutory Auditor** 

Clava House Cradlehall Business Park Inverness IV2 5GH

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2012

	Notes	2012 £	2011 £
Turnover	2	3,833,746	307,876
Cost of sales		(2,685,730)	(213,823)
Gross profit		1,148,016	94,053
Administrative expenses		(1,278,158)	(96,150)
Loss on ordinary activities before			
taxation	3	(130,142)	(2,097)
Tax on loss on ordinary activities	4	27,526	(1,291)
Loss for the year	13	(102,616)	(3,388)

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

### **BALANCE SHEET**

#### **AS AT 30 JUNE 2012**

		20	012	2	011
	Notes	£	£	£	£
Fixed assets					
Intangible assets	5		455,795		690,462
Tangible assets	6		468,493		516,274
			924,288		1,206,736
Current assets					
Stocks	7	57,578		81,791	
Debtors	8	646,201		599,029	
Cash at bank and in hand		130,193			
		833,972		680,820	
Creditors: amounts falling due within					
one year	9	(1,864,263)		(1,890,541)	
Net current liabilities			(1,030,291)		(1,209,721)
Total assets less current liabilities			(106,003)		(2,985)
Provisions for liabilities	10		-		(402)
					<del></del>
			(106,003)		(3,387)
Capital and reserves					
Called up share capital	12		1		1
Profit and loss account	13		(106,004)		(3,388)
Shareholders' funds	14		(106,003)		(3,387)

Approved by the Board and authorised for issue on 15/3(0)

A Fisher Director

Company Registration No 03865992

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 30 JUNE 2012

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

The Company has taken advantage of the exemption in Financial Reporting Standard 1 from the requirement to produce a cash flow statement on the grounds that the ultimate parent undertaking includes the Company in its published consolidated financial statements

As the Company is a wholly owned subsidiary of Bidvest (UK) Limited, the Company has taken advantage of the exemption contained in Financial Reporting Standard 8 and has therefore not disclosed transactions or balances with entities which form part of the Group (or investees of the Group qualifying as related parties)

The financial statements have been prepared on the going concern basis. The company has made a gross profit and as a result of trading is cash positive. The directors are confident that the results for the year to 30 June 2013 will also be cash generative. BFS Group Limited has agreed to provide financial support for at least 12 months from the approval date of the financial statements to allow all liabilities to be paid as incurred. Furthermore BFS Group Limited has confirmed that they will not seek repayment of the loan balance due to them ahead of all other creditors, and until 3663 Alba Limited have sufficient funds to do so. Given the foregoing, the directors consider the going concern basis to be appropriate.

#### 12 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 1.3 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life of 3 years

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Land and buildings leasehold

over the lease period

Plant and machinery

15% - 33% reducing balance

Fixtures, fittings & equipment

15% - 33% reducing balance

Motor vehicles

25% reducing balance

#### 15 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 1.6 Stock

Stock is valued at the lower of cost and net realisable value, after allowance for any slow moving or obsolete stocks

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 30 JUNE 2012

#### 1 Accounting policies

(continued)

#### 1.7 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.8 Deferred taxation

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not they will be recovered. Deferred tax assets and liabilities are not discounted.

#### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom

Operating loss	2012	2011
	£	£
Operating loss is stated after charging		
Amortisation of intangible assets	234,667	13,538
Depreciation of tangible assets	51,435	2,189
Loss on disposal of tangible assets	523	37
Operating lease rentals	16,100	1,342
Fees payable to the company's auditor for the audit of the company's		
annual accounts	5,750	4,800
Other non-audit services	8,160	2,450
	Operating loss is stated after charging Amortisation of intangible assets Depreciation of tangible assets Loss on disposal of tangible assets Operating lease rentals Fees payable to the company's auditor for the audit of the company's annual accounts	Operating loss is stated after charging  Amortisation of intangible assets  Depreciation of tangible assets  Loss on disposal of tangible assets  Operating lease rentals  Fees payable to the company's auditor for the audit of the company's annual accounts  \$\frac{\epsilon}{2}\$

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

Taxation	2012 £	2011 £
Domestic current year tax	_	_
Payment in respect of group relief	(889)	889
Receipt in respect of group relief	(26,235)	•
Total current tax	(27,124)	889
Deferred tax		
Deferred tax charge / (credit) current year	(402)	402
	(402)	402
	(27,526)	1,291
Factors affecting the tax charge for the year  Loss on ordinary activities before taxation	(130,142)	(2,097)
Loss on ordinary activities before taxation multiplied by standard rate of	-	
UK corporation tax of 25 50% (2011 - 27 50%)	(33,186)	(577)
Effects of		
Non deductible expenses	745	1,891
Depreciation add back	13,116	602
Capital allowances	(6,524)	(438)
Group relief reversal	(889)	-
Other tax adjustments	(386)	(589)
	6,062	1,466
Current tax charge for the year	(27,124)	889

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

Intangible fixed assets	
•	Goodwill
	£
Cost	
At 1 July 2011 & at 30 June 2012	704,000
Amortisation	
At 1 July 2011	13,538
Charge for the year	234,667
At 30 June 2012	248,205
Net book value	
At 30 June 2012	455,795
At 30 June 2011	690,462
	Cost At 1 July 2011 & at 30 June 2012  Amortisation At 1 July 2011 Charge for the year  At 30 June 2012  Net book value At 30 June 2012

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

Tangible fixed assets					
	Land and	Plant and	Fixtures,	Motor	Total
	buildings leasehold	machinery	fittings & equipment	vehicles	
	£	£	£	£	£
Cost					
At 1 July 2011	390,000	20,018	7,137	101,308	518,463
Additions	-	175	2,195	17,295	19,665
Disposals	-	(153)	(364)	(19,703)	(20,220)
At 30 June 2012	390,000	20,040	8,968	98,900	517,908
Depreciation					
At 1 July 2011	-	360	129	1,700	2,189
On disposals	-	(22)	(54)	(4,133)	(4,209)
Charge for the year	20,625	2,952	1,129	26,729	51,435
At 30 June 2012	20,625	3,290	1,204	24,296	49,415
Net book value					
At 30 June 2012	369,375	16,750	7,764	74,604	468,493
At 30 June 2011	390,000	19,658	7,008	99,608	516,274

As at 30 June 2012, the company has treated leasehold land and buildings of £369,375 as owned, not withstanding the fact that legal title has not been transferred to the company at that date. The transfer of title is to be concluded subsequent to the year end

7	Stocks	2012 £	2011 £
	Finished goods and goods for resale	57,578	81,791

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

8	Debtors	2012	2011
		£	£
	Trade debtors	593,026	570,903
	Amounts owed by parent and fellow subsidiary undertakings	26,236	1
	Other debtors	5,525	8,299
	Prepayments and accrued income	21,414	19,826
		646,201	599,029
9	Creditors: amounts falling due within one year	2012 £	2011 £
	Bank loans and overdrafts	-	4.005
	Trade creditors	314,360	4,985 321,488
	Amounts owed to parent and fellow subsidiary undertakings	1,503,697	1,510,942
	Taxes and social security costs	11,883	10,837
	Other creditors	1,000	20,530
	Accruals and deferred income	33,323	21,759
		1,864,263	1,890,541

The amount due to the parent and fellow subsidiary undertakings detailed above is repayable on demand, with no formal repayment terms in place. Notwithstanding this fact, the BFS Group Limited, which is a fellow wholly owned subsidiary of Bidvest (UK) Limited, has undertaken not to seek repayment of this loan balance for at least one year from the approval date of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

10	Provisions for liabilities		
			Deferred tax liability
			£
	Balance at 1 July 2011 Profit and loss account		402 (402)
	Balance at 30 June 2012		-
			<del></del>
	Deferred tax is provided as follows:		
		2012	2011
		£	£
	Accelerated capital allowances		402
11	Pension and other post-retirement benefit commitments  Defined contribution		
	There were no contributions outstanding at the year end		
		2012 £	2011 £
	Contributions payable by the company for the year	2,376	
12	Share capital	2012 £	2011 £
	Allotted, called up and fully paid	a.	
	1 Ordinary share of £1 each	1	1

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

13	Statement of movements on profit and loss account		
			Profit and
			loss
			account
			£
	Balance at 1 July 2011		(3,388)
	Loss for the year		(102,616)
	Balance at 30 June 2012		(106,004)
14	Reconciliation of movements in shareholders' funds	2012 £	2011 £
		Z.	L
	Loss for the financial year	(102,616)	(3,388)
	Opening shareholders' funds	(3,387)	1
	Closing shareholders' funds	(106,003)	(3,387)

#### 15 Financial commitments

At 30 June 2012 the company was committed to making the following payments under non-cancellable operating leases in the year to 30 June 2013

	Land and bu	Land and buildings	
	2012	2011	
	£	£	
Operating leases which expire			
In over five years	16,100	16,100	

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 30 JUNE 2012

#### 16 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was

	2012	2011
	Number	Number
Drivers	13	15
Store	7	6
Garage	2	1
Managers	5	5
Administration	10	9
Directors	3	3
	40	39
Employment costs	2012	2011
	£	£
Wages and salaries	597,428	38,539
Social security costs	43,110	3,368
Other pension costs	2,376	-
	642,914	41,907

No directors' remuneration was paid in the year

The employment costs in the current year is in respect of a full year of trading. The comparative employment costs and employee numbers only reflect 3 weeks of trade.

#### 17 Control

The company is 100% owned by Bidvest (UK) Limited The ultimate holding company of Bidvest (UK) Limited is The Bidvest Group Limited, a Company incorporated in South Africa. The largest group in which the results of the company are consolidated is that headed by that company

Copies of the financial statements of The Bidvest Group Limited are available upon application to the Company Secretary at the following address PO Box 87274, Houghton 2041, Johannesburg, South Africa

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2012

#### 18 Post balance sheet events

Subsequent to the year end, the company has acquired the trade of the Forteith Foodservice partnership based in Oban, Scotland

Subsequent to the year end, the Inverness division trade and assets have been transferred to BFS Group Limited, a company controlled by Bidvest (UK) Limited