Company number: 03851074

CLEARSPRINGS (MANAGEMENT) LIMITED

DIRECTORS' REPORT AND CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 JANUARY 2009

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## Company Information

**Directors** 

**G King** 

J Vyvyan-Robinson MBE

R Slatter

Secretary

R Slatter

**Company Number** 

03851074

Registered Office

26 Brook Road

Brook Road Business Park Rayleigh Essex SS6 7XJ

**Auditors** 

Baker Tilly UK Audit LLP Marlborough House Victoria Road South

Chelmsford Essex CM1 1LN

**Bankers** 

Barclays Bank plc PO Box 885

Cambridge CB24 9DE

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## Directors' Report for the year ended 31 January 2009

The directors present their report and the consolidated financial statements for the year ended 31 January 2009.

#### Principal activities

The principal activities of the group continue to be that of the provision of support services (including accommodation) to vulnerable people and the provision of IT services for businesses.

#### Review of the business

The directors are satisfied with the performance and development of the business during the year. A contract was won from the UK Border Agency to run an Initial Accommodation facility for asylum seekers in London from April 2008.

On 31 March 2008 the company acquired 100% of the share capital of Systems Administrators Limited (Sysadmins) for £2,260,739. Sysadmins is a growing supplier of computer systems and software. The acquisition is part of the company's diversification strategy.

The directors continue to work to diversify, in order to reduce risk, and to secure the long term development of the business.

The group monitors its financial performance through the following key performance indicators:

Gross and net margin percentage Rent payable as a percentage of turnover Void bed spaces

Employee and environmental factors are monitored through the following:

Staff retention ratio
Sickness as a percentage of paid time
Continued compliance with ISO 14001 and other third party accreditations

The group's principal financial instruments comprise bank balances, trade creditors and trade debtors, and mortgage debt. The purpose of these instruments is to raise funds for the group's operations and to finance the group's operations.

Due to the nature of the financial instruments used by the group there is no exposure to price risk. The group's approach to managing other risks applicable to the financial instruments concerned is shown below.

In respect of bank balances the liquidity risk is managed by maintaining a balance between the continuity of funding and flexibility. The group monitors the bank balance levels constantly and avoids using overdraft facilities. The group makes use of money market facilities when funds are available.

Trade debtors are managed in respect of credit and cash flow risks by policies concerning credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits.

Trade creditors liquidity risk is managed by ensuring sufficient funds are available.

Mortgage debt interest rate risk is managed through monitoring of market rates.

## Directors' Report for the year ended 31 January 2009 (continued)

#### Results and dividends

The directors are satisfied with the results of the business for the year to 31 January 2009.

The directors do not recommend payment of an ordinary dividend.

#### **Future developments**

The group will seek to expand and renew contracts as appropriate. The group will seek to enter new contracts with other parties as long as it is in the interests of the group.

#### **Directors**

The following directors have held office during the year:

G King J Vyvyan-Robinson MBE R Slatter

#### Charitable donations

Onaritable donadons	2009 £	2008
During the year the company made the following charitable donations	1,000	1,840

#### Disabled employees

The group's policy is to recruit disabled workers for those vacancies that they are able to fill. All necessary assistance with initial training courses will be given. Once employed, a career plan is developed so as to ensure suitable opportunities for each disabled person. Arrangements are made, wherever possible, for retraining employees who become disabled, to enable them to perform work identified as appropriate to their aptitudes and abilities.

#### **Auditors**

The group has by elective resolution dispensed with the obligation to appoint auditors annually in accordance with section 386(1) of the Companies Act 1985. Therefore, the auditors Baker Tilly UK Audit LLP, Chartered Accountants, will be deemed to be reappointed for each succeeding financial year.

## Directors' Report for the year ended 31 January 2009 (continued)

#### Directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- · select suitable accounting policies and apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Statement as to disclosure of information to auditors

The directors in office on the date of approval of the financial statements have confirmed that, as far as they are aware, there is no relevant audit information of which the auditors are unaware. Each of the directors has confirmed that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

On behalf of the board

J Vyvyan-Robinson Director

14.10.09

### Independent Auditors' Report to the shareholders of Clearsprings (Management) Limited

We have audited the financial statements on pages 5 to 20.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The director's responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingtom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the group's and parent company's affairs as at 31 January 2009 and of the group's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

BAKER TILLY UK AUDIT LLP

Registered Auditor Chartered Accountants Mariborough House Victoria Road South Chelmsford

Essex CM1 1LN

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# Consolidated Profit and Loss Account for the year ended 31 January 2009

		2009	2008
	Notes	£	£
	11000		
Turnover	2		
Existing Operations		35,264,078	29,470,948
Acquisitions		1,725,864	29,470,948
		36,989,942	29,410,340
Cost of sales		( 29,821,969)	( 22,817,423)
Gross profit		7,167,973	6,653,525
Administrative expenses		( 6,031,935)	( 4,482,331)
			-
Operating profit	3		
Existing Operations	-	1,383,607	2,171,194
Acquisitions		( 247,569)	-
		1,136,038	2,171,194
Other interest receivable and similar income	4	34,182	61,733
Interest payable and similar charges	5	( 118,441)	(71,602)
Profit on ordinary			
activities before taxation		1,051,779	2,161,325
Taxation	<b>6</b>	( 504,045)	( 858,242)
Retained profit for the year	16	547,734	1,303,083
STATEMENT OF TOTAL RECO	GNISED GAINS AND LOSSES	2009 £	2008 £
Profit for the financial year		547,734	1,303,083
Movements on foreign exchange		(4,192)	-
Total gains and losses recognise	d since last annual report	543,542	1,303,083

Company Number: 03851074

## Consolidated Balance Sheet as at 31 January 2009

			2009		2008
		£	£	£	£
	Notes				
Fixed assets					
Intangible assets	7		1,406,359		-
Tangible assets	8		3,993,143	_	3,944,505
<b>3</b>		•	5,399,502		3,944,505
Current assets					
Stock	10	89,433		92,271	
Debtors	11	6,467,114		5,407,820	
Cash at bank and in hand		1,909,857		3,184,154	
		8,466,404	-	8,684,245	
Creditors: amounts falling					
due within one year	12	(5,431,730)		(4,525,347)	
Net current assets			3,034,674		4,158,898
Total assets less current		•		-	
liabilities			8,434,176		8,103,403
Creditors: amounts falling					
due after more than one year	12		(1,007,739)		(937,740)
Provisions for IlabIlities	13		(253,870)		(536,638)
FIUMBIUMS IOI MADIIILIES	13			,	
			7,172,567		6,629,025
				;	
Capital and reserves					
Called up share capital	15		100		100
Revaluation reserve	16		480,659		480,659
Other reserves	16		1		1
Profit and loss account	16		6,691,807		6,148,265
Shareholder's funds	17		7,172,567		6,629,025
(equity interests)				:	

J. year Robinson

Director

Company Number: 03851074

## Company Balance Sheet as at 31 January 2009

			2009		2008
_		£	£	£	£
	Notes				
Fixed assets			3,900,695		3,944,505
Tangible assets Investments	8 9		2,260,839		100
Investments	3			-	
			6,161,534		3,944,605
Current assets			-,		
Stock	10	89,433		92,271	
Debtors	11	6,167,186		5, <b>408,044</b>	
Cash at bank and in hand		1,791,563	_	3,155, <b>971</b>	
		8,048,182		8,656,286	
Creditors: amounts falling					
due within one year	12	(5,416,434)		(4,526,100)	
Net current assets			2,631,748	_	4,130,186
Total assets less current			8,793,282		8,074,791
Hadinges			0,1 30,202		-4
Creditors: amounts falling					
due after more than one year	12		(1,007,115)		(937,740)
			, , , ,		
Provisions for liabilities	13		(250,000)		(536,638)
r to visions for headings			(200,000)		<b>(</b> , , , , , , , , , , , , , , , , , , ,
			7,536,167		6,600,413
				=	
Capital and reserves					
					4==
Called up share capital	15		100		100
Revaluation reserve	16		480,659		480,659
Other reserves	16		7 055 407		6,119,653
Profit and loss account	16		7,055,407		0,119,053
Shareholders' funds	17		7,536,167	_	6,600,413
(equity interests)	,,		*,,***,***	=	
(equity interests)					

n Robinson

# Consolidated Cash Flow Statement as at 31 January 2009

	£	2009 £	£	2008 £
Net cash Inflow from operating activities (note 1)		1,055,118		1,695,560
Returns on investments and servicing of				
finance Interest received	34,182		61.733	
Interest paid	(118,441)		(71,602)	
Net cash outflow for returns on Investments and servicing of finance		(84,259)		(9,869)
Taxation		(835,732)		(538,166)
Capital expenditure and financial investment				
Payments to acquire tangible assets	(399,578)		(1,183,810)	
Receipts from sales of tangible assets	172,103		325,140	
	(227,475)		(858,670)	
Acquisitions				
Purchase of subsidiary undertaking	(1,780,739) 536,031		-	
Cash acquired with subsidiary				
	(1,244,708)		-	
Net cash outflow for capital expenditure and finan investment	cial	(1,472,183)		(858,670)
Net cash (outflow)/inflow before management of liquid resources and financing	•	(1,337,056)		288,855
Financing			•	
Issue of share capital	-		99	
Increase in short term loans	69,375		937,740	
Repayment of finance lease	(6,616)		<del></del>	
Net cash inflow from financing		62,759		937,839
(Decrease)/increase in cash in the year (note 2)		(1,274,297)		1,226,694
	;			

## Notes to the Consolidated Cash Flow Statement for the year ended 31 January 2009

1	Reconciliation of operating profit to net cooperating activities	m	2009 £	2008 £	
	Operating profit Depreciation of tangible assets			1,136,038 271,136	2,171,194 295,451
	Amortisation of intangible assets			351,590	-
	Exchange differences			( 4,192)	-
	Profit on disposal of tangible assets			( 38,837)	( 48,522)
	(Increase)/decrease in stock			2,838	( 42,850)
	Increase in debtors			(903,514)	(1,984,392)
	Increase in creditors within one year			526,697	1,668,041
	Decrease in provisions for liabilities		-	(286,638)	( 363,362)
	Net cash Inflow from operating activities		-	1,055,118	1,695,560
2	Analysis of net funds	1 February 2008	Cash flow	Acquisitions	31 January 2009
		£	£	£	£
	Cash at bank and in hand	3,184,154	(1,274,297)		1,909,857
	Debt due after 1 year	( 937,740)	( 69,375)	•	(1,007,115)
	Finance leases	-	6,616	(11,397)	(4,781)
		( 937,740)	( 62,759)	(11,397)	(1,011,896)
	Net funds	2,246,414	(1,337,056)	(11,397)	897,961
				2009	2008
3	Reconciliation of net cash flow to moven	nent in net fun	ds	2009 £	2006 £
				-	~
	(Decrease)/increase in cash in the year			( 1,274,297)	1,226,694
	Cash inflow from increase in debt			(62,759)	(937,740)
	Finance lease acquired			(11,397)	•
	Movement in net funds in the year			(1,348,453)	288,954
	Opening net funds			2,246,414	1,957,460
	Closing net funds			897,961	2,248,414

## Notes to the Consolidated Financial Statements for the year ended 31 January 2009

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings.

#### 1.2 Compliance with accounting standards

The financial statements have been prepared in accordance with applicable accounting standards.

### 1.3 Turnover

Turnover represents amounts receivable for the provision of accommodation and other services. Income arises under the asylum and bail contracts on a daily basis, and is recognised in the financial statements for the period in which each day falls. Turnover also represents the invoiced value, net of Value Added Tax, of goods sold, work carried out and services provided to customers, recognised on an accruals basis.

#### 1.4 Basis of consolidation

The group accounts consolidate the accounts of Clearsprings (Management) Limited and its subsidiaries using the acquisition method. Their results are incorporated from the date that control passes. The difference between the cost of acquisition of shares in subsidiaries and the fair value of the seperable net assets acquired is capitalised as purchased goodwill and amortised through the profit and loss account over its estimated economic life. Provision is made for any impairment. All financial statements are made up to 31 January 2009. No profit and loss account is presented for Clearsprings (Management) Limited as provided by Section 230 of the Companies Act 1985. All intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Fixed assets include properties professionally valued on an existing use open market value basis. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Freehold properties 2% straight line
Leasehold improvements 20% straight line
Computer equipment 33.33% straight line
Fixtures, fittings & equipment 20% straight line
Motor vehicles 25% straight line
Office equipment 25% straight line

#### 1.6 Leasing commitments

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

Where assets are financed by leasing agreements that give rights approximating to ownership ("finance leases"), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable during the lease term. The corresponding leasing commitments are shown as obligations to the lessor. Lease payments are treated as consisting of capital and interest elements, and the interest is charged to the profit and loss account in proportion to the remaining balance outstanding.

#### 1.7 Investments

Fixed asset investments are stated at cost. Provision is made for any impairment in the value of fixed asset investments.

Notes to the Consolidated Financial Statements for the year ended 31 January 2009 (continued)

#### 1.8 Stock

Stock is valued at the lower of cost and net realisable value. Provision is made for obsolete items.

#### 1.9 Pensions

The group operates a defined contribution scheme for employees. Contributions are charged to the profit and loss account as they fall due. The assets of the scheme are held separately from those of the group. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

#### 1.10 Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the group's taxable profits and the results as stated in the financial statements. Deferred tax is measured at the average tax rates that are expected to apply in periods in which timing differences are expected to reverse based on tax rates and laws that have been enacted or substantially enacted by the balance sheet date. Deferred tax is measured on a non discounted basis.

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposals of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the asset concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold.

#### 1.11 Furnishings and equipment

Furniture and equipment costs are written off when incurred as management information has shown that the average stay in a property by a service user is less than one year, and a prepayment is felt by the directors to be inappropriate.

#### 1.12 Foreign currency translation

Assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

Assets, liabilities, and results of overseas subsidiaries are translated at the rate ruling at the balance sheet date. Exchange differences arising are dealt with through reserves.

#### 1.13 Goodwill

Goodwill representing the excess of the purchase price compared with the fair value of assets acquired has been capitalised and the balance amortised over a period of 5 years on a straight line basis. The directors deemed it inappropriate to amortise the goodwill over 20 years as this would not fairly reflect its value to the group.

#### 1.14 Provisions

Provision is made in respect of the best estimate of the cost of a number of unsettled legal cases arising from the termination of the employment of a number of former employees.

# Notes to the Consolidated Financial Statements for the year ended 31 January 2009 (continued)

#### 2 Turnover

In the year to 31 January 2009 1% (2008: 0%) of the group's turnover was to markets outside the United Kingdom.

The analysis of turnover and profit before taxation by class of business and the geographical analysis of turnover has not been given as in the opinion of the directors such disclosure would be seriously prejudicial to the interests of the group.

### 3 Operating profit

Operating profit is stated after charging/(crediting):

	2009	2008
Group	£	£
Depreciation of tangible assets	271,136	295,451
Profit on disposal of tangible assets	(38,837)	(48,522)
Amortisation of goodwill	351,590	-
Operating lease rentals		
- Land and buildings	12,171,831	11,144,289
Auditors' remuneration	42,705	20,000
Remuneration of auditors for non audit work	16,380	2,500
Directors' remuneration	884,825	866,315

4	Investment income	2009 £	2008 £
	Bank interest	34,182	61,733
5	Interest payable	20 <b>09</b> £	2008 £
	On bank loans and overdrafts On overdue taxation On hire purchase Other interest	88,966 29,391 42 42	15,708 55,894 -
		118,441	71,602

# Notes to the Consolidated Financial Statements for the year ended 31 January 2009 (continued)

6	Taxation	2009	2008 £
	Parameter annual transfer	£	£
	Domestic current year tax UK corporation tax	428,401	825,493
	Adjustment for prior periods	43,498	<b>-</b>
	Current tax charge	471,899	825,493
	outtour and our 20		
	Deferred tax		
	Deferred tax charge current year	17,519	32,749
	Adjustment for prior periods	14,627	
		32,146	32,749
		504,045	858,242
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	1,051,779	2,161,325
	Profit on ordinary activities before taxation multiplied by the		
	standard rate of UK corporation tax of 28% (2008: 30%)	294,498	648,398
	Effects of:	114,436	181,161
	Non deductible expenses  Difference between capital allowances and depreciation	6,230	(24,020)
	Other short term timing differences	12,373	-
	Indexation allowance	(4,215)	-
	Difference between UK tax rate and overseas tax rate	86	-
	Part of the year taxed at a different rate	4,993	-
	Adjustments to tax charge in respect of previous periods	43,498	-
	Other tax adjustments	-	19,954
		177,401	177,096
	Current tax charge	471,899	825,493
7	Intangible fixed assets		Goodwill
	Ocea		£
	At 1 Echanos 2009		
	At 1 February 2008 Additions		1,757,949
	Additions		
	At 31 January 2009		1,757,949
	Amortisation		
	At 1 February 2008		-
	Charge for the year		351,590
	At 31 January 2009		351,590
	Net book value		
	At 31 January 2009		1,406,359
	•		
	At 31 January 2008		

## Notes to the Consolidated Financial Statements for the year ended 31 January 2009 (continued)

#### 8 Tangible fixed assets - Group

•	Freehold buildings	Leasehold improvements	Computer equipment and software	Fixtures, fittings & equipment	Motor vehicles	Office equipment	Total
	£	£	£	£	£	£	£
Cost/Valuation							
At 1 February 2008	3,951,209	35,752	970,168	225,974	324,991	-	5,508,094
Additions		•	398,907	41,641	2,797	514	443,859
Disposals	(125,500)	(35,752)	(855,931)	(73,579)	(94,540)	-	(1,185,302)
Exchange differences	,,	•	14,514	4,319	-	240	19,073
At 31 January 2009	3,825,709		527,658	198,355	233,248	764	4,785,724
Depreciation							
At 1 February 2008	137,121	35,752	897,958	181,674	311,084	-	1,563,589
On disposals	(5,340)	(36,752)	(855,932)	(67,764)	(87,248)	-	(1,062,038)
Charge for the year	78,514	•	168,022	18,300	8,169	131	271,136
Exchange differences	•	-	7,921	1,813	•	158	9,892
At 31 January 2009	208,295		217,969	134,023	232,005	289	792,581
Net book value							
At 31 January 2009	3,617,414	<del></del>	309,689	64,332	1,243	465	3,993,143
At 31 January 2008	3,814,088		72,210	44,300	13,907		3,944,505

The directors consider that the book value of freehold land and buildings is consistent with market value.

The net book value of tangible fixed assets includes £3,691 (2008 £Nil) in respect of assets held under finance leases or hie purchase contracts. The depreciation charge in respect of such assets amounted to £6,205 (2008 £Nil).

The bank loan is secured by charges against certain freehold land and buildings.

The historic cost of land and buildings as at the year end was £3,345,050 (2008: £3,470,550).

#### Tangible fixed assets - Company

Freehold buildings	Leasehold improvements	Computer equipment and software	Fixtures, fittings & equipment	Motor vehicles	Total
E		£	£	£	£
3,951,209	35,752	970,168	191,579	324,991	5,473,699
	•	330,026	•	-	330,026
(125,500)	(35,752)	(855,931)	(65,621)	(94,540)	(1,177,344)
3,825,709		444,263	125,958	230,451	4,626,381
137,121	35,752	897,958	147,279	311,084	1,529,194
(5,340)	(35,752)	(856,932)	(65,621)	(87,248)	(1,049,893)
76,514	-	148,088	15,168	6, <del>6</del> 15	246,385
208,295	<u>.</u>	190,114	96,826	230,451	725,686
3,617,414		254,149	29,132	<u> </u>	3,900,895
3,814,088		72,210	44,300	13,907	3,944,505
	3,951,209 (125,500) 3,825,709 137,121 (5,340) 76,514 208,295	buildings improvements  E  3,951,209	Freehold buildings improvements and software £  3,951,209 35,752 970,168 330,026 (125,500) (35,752) (855,931)  3,825,709 - 444,263  137,121 35,752 897,958 (5,340) (35,752) (856,932) 76,514 - 148,038  208,295 - 190,114  3,617,414 - 254,149	Freehold bulldings improvements and software £ £ £ £ £ \$ 3,951,209 35,752 970,168 191,579 330,026 (125,500) (35,752) (856,931) (856,621) \$ 3,825,709 - 444,263 125,958 147,279 (5,340) (35,752) (856,932) (65,821) 76,614 - 148,038 15,168 208,295 - 190,114 96,826 \$ 3,617,414 - 254,149 29,132	Freehold bulldings improvements and software £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £

The directors consider that the book value of freehold land and buildings is consistent with market value.

The net book value of tangible fixed assets includes £Nii (2008 £Nii) in respect of assets held under finance leases or hire purchase contracts. The depreciation charge in respect of such assets amounted to £Nii (2008 £Nii).

The bank loan is secured by charges against certain freehold land and buildings.

The historic cost of land and buildings as at the year end was £3,345,050 (2008: £3,470,550).

## Notes to the Consolidated Financial Statements for the year ended 31 January 2009 (continued)

#### 9 Fixed asset investments - Company

Balance at 1 February 2008 100
Additions 2,260,739

Balance at 31 January 2009 2,260,839

The company holds more than 20% of the share capital of the following companies:

Company	Country of registration or incorporation	Class	Shares held %
Subsidiary undertaking		-	
Systems Administrators Ltd (SysAdmins)	England	Ordinary	100
NVF Limited	England	Ordinary	100
SysAdmins Lanka (Private) Ltd	Sri Lanka	Ordinary	100
SysAdmins Ltd	England	Ordinary	100

#### The principal activities of the undertakings for the last relevant financial period are as follows:

Systems Administrators Ltd (SysAdmins) IT services and systems NVF Limited Dormant SysAdmins Lanka (Private) Ltd IT services and systems SysAdmins Ltd Dormant

#### Acquisitions

On 31 March 2008, the group acquired 100% of the called up ordinary share capital of Systems Administrators Limited for a cash consideration of £2,260,739 which created £1,757,949 of goodwill. At the year end £480,000 deferred consideration is included within other creditors. Systems Administrators Limited has been accounted for using the acquisition method of accounting. The assets and liabilities of Systems Administrators Limited have been consolidated at their fair values to the group, as set out below.

	<u>£</u>
Tangible fixed assets	53,462
Debtors	187,061
Cash	536,031
TOTAL ASSETS	776,554
Trade creditors	(55,219)
Other creditors	(191,867)
Accruais	(23,878)
Deferred tax provision	(2,800)
TOTAL LIABILITIES	(273,764)
NET ASSETS	502,790

The directors believe there to be no material difference between the net book value and the fair value of the assets at the acquisition date.

# Notes to the Consolidated Financial Statements for the year ended 31 January 2009 (continued)

10	Stock - Group and Company			£	£	
	Finished goods and goods for resale		_	89,433	92,271	
			•		-	
11	Debtors	Group 2009	Company 2009	Group 2008	Company 2008	
	-	£	£	£	£	
	Trade debtors	4,648,449	4,479,804	2,007,869	2,007,869	
	Amounts owed by subsidiary undertakings Other debtors	- 110,276	57,792	- 84,782	6,682 78,324	
	Prepayments and accrued income	1,604,101	1,527,588	3,181,886	3,181,886	
	Deferred tax asset (see Note 13)	102,002	102,002	133,283	133,283	
	Foreign corporation tax debtor	2,286	•	-	<b>m</b>	
		6,467,114	6,167,186	5,407,820	5,408,044	
12	Creditors: amounts falling due within one	vear				
	•	-	Group	Company	Group	Сотрапу
			2009	2009	2008 £	2008 £
			£	£	Ł	£
	Trade creditors		2,633,587	2,730,678	2,833,532	2,833,532
	Amounts owed to subsidiary undertakings Corporation tax		496,722	27,795 418,729	- 788,571	788,571
	Other taxes and social security costs		328,007	293,331	349,669	350,422
	Other creditors		499,415	480,000	12,882	12,882
	Accruals and deferred income		1,469,842	1,465,901	540,693	540,693
	Hire purchase		4,157	•	•	•
			5,431,730	5,416,434	4,525,347	4,526,100
	Creditors: amounts falling due after more one year	than				
	Loan		1,007,115	1,007,115	937,740	937,740
	Hire purchase		624	•	-	-
			1,007,739	1,007,115	937,740	937,740
	The loan is secured by charges on certain fr	eehold land ar	nd buildings.			
			Group	Company	Group	Company
	Amortin de la Radiota de la de		2009	2009	2008	2008
	Analysis of debt maturity		£	£	£	£
	Amounts payable:					
	In more than two years but not more than fiv	e years	1,007,115	1,007,115	937,740	937,740
	Obligations under finance leases and him	purchase co	ontracts:			
	Amounts payable:					
	Within two to five years		624	•	-	

## Notes to the Consolidated Financial Statements for the year ended 31 January 2009 (continued)

#### 13 Provisions for liabilities

Group	Deferred tax asset £	Deferred tax liability	Employment claims	Total provision £
Balance at 1 February 2008 Profit and loss account	(133,283) 31,281	3,870	536,638 (286,638)	536,638 (282,768)
Balance at 31 January 2009	(102,002)	3,870	250,000	253,870
Сотрату				
	Deferred tax asset £		Employment claims	Total provision £
Balance at 1 February 2008 Profit and loss account	(133,283) 31,281		536,638 (285,638)	536,638 (286,638)
Batance at 31 January 2009	(102,002)		250,000	250,000

#### Deferred Tax

The deferred tax asset is based on decelerated capital allowances.

The deferred tax liability is based on accelerated capital allowances and other timing differences.

#### **Employment claims**

The outcome of a number of legal cases arising from the termination of the employment of a number of former employees has yet to be fully determined. A provision has been made for the best estimate.

## 14 Pension costs

		Group 2009 £	Company 2009 £		Group 2008 £	Company 2008 £
	Contributions payable for the year	136,990	105,872	. =	57,317	57,317
	At the balance sheet date there were no o	utstanding or pri	epaid contributions	·		
15	Share capital					
	Authorised			2009 £		2008 £
	1,000,000 ordinary shares of £1 each	h	=	1,000,000	-	1,000,000
	Allotted, called up and fully paid					
	100 ordinary shares of £1 each		=	100		100

## Notes to the Consolidated Financial Statements for the year ended 31 January 2009 (continued)

#### 16 Statement of movements on reserves

Group			
		Other	Profit and
	Revaluation	reserves (see	loss
	reserve	below)	account
	£	£	£
Balance at 1 February 2008	480,659	1	6,148,265
Retained profit for the year	-	•	547,734
Movements in foreign exchange	-		(4,192)
Balance at 31 January 2009	480,659	1	6,691,807
Company			
		Other	Profit and
	Revaluation	reserves (see	loss
	reserve	below)	account
	£	£	£
Balance at 1 February 2008	480,659	1	6,119,653
Retained profit for the year	-	-	935,754
Balance at 31 January 2009	480,659	1	7,055,407
Other reserves			
Capital redemption reserve			
Balance at 31 January 2008 & 2009		1	

The company has not presented its own profit and loss account as permitted by Section 230(1) of the Companies Act 1985.

### 17 Reconciliation of movements in shareholders' funds

	Group 2009 £	Company 2009 £	Group 2008 £	Company 2008 £
Profit for the financial year Share capital issued Movements in foreign exchange	547,734 - (4,192)	935,754 - -	1,303,083 99 -	1,300,096 99 -
Net addition to shareholders' funds	543,542	935,754	1,303,182	1,300,195
Opening shareholders' funds	6,629,025	6,600,413	5,325,843	5,300,218
Closing shareholders' funds	7,172,567	7,536,167	6,629,025	6,600,413

# Notes to the Consolidated Financial Statements for the year ended 31 January 2009 (continued)

### 18 Financial commitments

At 31 January 2009 the group and company had annual commitments under non-cancellable operating
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leases as follows:  Expiry date:	Land & buildings 2009 £	Land & buildings 2008 £
Within one year Between two and five years In over five years	12,106,236 48,022 28,000 12,182,258	11,465,543 50,050 48,022 11,563,615
19 Directors' emoluments	2009 £	2008 £
Emoluments for qualifying services Pension payments for directors	926,146 18,458 944,604	866,315 14,438 880,753

The number of directors for whom benefits are accruing under defined contribution schemes was 3 (2008 - 3)

### 20 Employees

Number of employees

The average monthly number of employees (including directors) during the year was:

during the year was.	2009 Number	2008 Number
Administrative (including directors)	73	39
Regional field staff	116	76
Warehouse	7	7
Development	38	•
Technical	3	-
Application support	3	
	240	122
Employment costs	£	£
Wages and salaries	6,190,389	3,466,581
Social security costs	653,505	385,414
Other pension costs	117,571	57,317
	6,961,485	3,909,312

## Notes to the Consolldated Financial Statements for the year ended 31 January 2009 (continued)

#### 21 Control

The company is controlled by G King and J King, who each own 40% of the issued share capital.

#### 22 Related party disclosures

The financial statements include the following transactions with companies in which G King, a director of the company, has a beneficial interest:

During the year services amounting to £124,282 (2008 - £17,333) were acquired from Kings Aviation Limited. At 31 January 2009, the company owed £124,282 to Kings Aviation Limited (2008 - £13,958).

During the year services amounting to £80,401 (2008 - £50,510) were acquired from Cargo Handling Centre Limited. At 31 January 2009, the company was owed £1,739,502 by Cargo Handling Centre Limited (2008 - £1,676,830). The company has made a provision for bad debts against this balance amounting to £1,739,502 (2008 - £1,676,830).

During the year, £84,590 (2008 - £84,590) has been included as an expense in the accounts for the provision of consultancy services from Mrs C King, the wife of G King. Included in accruals is an amount of £28,200 (2008 - £21,147) owed to Mrs C King.

At the year end, the total amount owed by Pemican Limited was £7,519 (2008 - £7,202).

During the year Clearsprings (Management) Limited lent £1,125 to Letting Hub to help it to set up the company. Letting Hub is a company in which R Slatter is a director. At the year end the balance outstanding was £1,125 (2008: £Nil).