# Company No. 03851074 (England and Wales)

# CLEARSPRINGS (MANAGEMENT) LIMITED DIRECTORS' REPORT AND CONSOLIDATED FINANCIAL STATEMENTS FOR YEAR ENDED 31 JANUARY 2005

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### **Company Information**

**Directors** 

G I King Esq

J Vyvyan-Robinson Esq

Secretary

London Law Secretarial Limited

**Company Number** 

03851074

Registered Office

2 Mountview Court 310 Friern Barnet Lane

London N20 0YZ

**Auditors** 

Harris Lipman LLP 2 Mountview Court 310 Friem Barnet Lane London N20 0YZ

Bankers

Barclays Bank Pic

PO Box No. 3735, 2 High Street

Chelmsford Essex CM1 1DS

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# Directors' Report for the year ended 31 January 2005

The directors present their report and the financial statements for the year ended 31 January 2005.

#### Principal Activities and Review of the Business

The principal activity of the company continued to be that of housing and service provision to asylum seekers and ancillary services. The principal activity of the subsidiary, NVF Limited, is that of the supply of furnishings and equipment.

The company successfully negotiated a new contract for 15 months, as the previous contract expired on 5 April 2005.

The directors are satisfied with the development of the business and its performance during the year.

#### Results and Dividends

The directors do not recommend payment of an ordinary dividend.

#### **Future Developments**

The company will seek to renew contracts as and when they come up for renewal. The company will seek to enter new contracts with other parties as long as it is in the interests of the company.

#### Post balance sheet events

Since the year end the company's main contract with NASS has been renegotiated and renewed. This new contract will be to provide accommodation and support services in five of our eleven NASS Regions.

#### Purchase of own shares

During the year, due to a shareholder leaving the company, 1 ordinary £1 share, representing 50% of the company's issued share capital was repurchased. The total value included in the financial statements as a movement on the company's reserves of £7,478,961 includes transaction costs and legal fees of £878,961.

#### **Directors**

The following directors have held office during the year:

R White Esq	(Resigned 25 August 2004)
R J O'Gorman Esq	(Resigned 10 October 2004)
G I King Esq	(Appointed 25 August 2004)

The directors' beneficial interests in the shares of the company at the beginning and end of the period were as stated below:

Ordinary shares of £1 each

	31 January 2005	1 February 2004
R White Esq	-	-
R J O'Gorman Esq	-	-
G I King Esq	1	1

On 9 January 2006, J Vyvyan-Robinson Esq was appointed as a director.

Continued....

# Directors' Report for the year ended 31 January 2005 (continued)

#### **Charitable Donations**

	2005	2004
	£	£
During the year the company made the following payments:		
Charitable donations	23,740_	24,525

#### Disabled employees

The company's policy is to recruit disabled workers for those vacancies that they are able to fill. All necessary assistance with initial training courses is given. Once employed, a career plan is developed so as to ensure suitable opportunities for each disabled person. Arrangements are made, wherever possible, for retraining employees who become disabled, to enable them to perform work identified as appropriate to their aptitudes and abilities.

#### **Auditors**

The company has by elective resolution dispensed with the obligation to appoint auditors annually in accordance with section 386(1) of the Companies Act 1985. Therefore, the auditors Harris Lipman LLP will be deemed to be reappointed for each succeeding financial year.

#### **Directors' Responsibilities**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- · make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements:
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention of fraud and other irregularities.

This report was approved by the Board on 30105106

G King Esq Director

# Independent Auditors' Report to the shareholders of Clearsprings (Management) Limited

We have audited the financial statements on pages 4 to 17 for the year ended 31 January 2005. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions that we have formed.

#### Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on page 2 the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you, if in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 January 2005 and of the group's profit for the year ended 31 January 2005 and have been properly prepared in accordance with the Companies Act 1985.

Harris Toman LLP
Registered Auditors
2 Mountview Court

310 Friern Barnet Lane London N20 0YZ

# Consolidated Profit and Loss Account for the year ended 31 January 2005

	Notes	2005 £	2004 £
Turnover		49,857,834	48,929,847
Cost of sales		( 34,449,382)	( 39,805,934)
Gross profit		15,408,452	9,123,913
Administrative expenses		( 7,042,207)	( 7,017,346)
Operating profit	3	8,366,245	2,106,567
Other interest receivable and similar income		157,075	92,833
Interest payable and similar charges		( 72,232)	( 111,518)
Profit on ordinary activities before taxation		8,451,088	2,087,882
Tax on profit on ordinary activities	6	( 2,456,474)	( 667,004)
Retained profit for the year	17	5,994,614	1,420,878

There are no acquisitions or discontinued operations in the current or preceding year.

There are no recognised gains and losses other than those passing through the profit and loss account.

# Consolidated Balance Sheet as at 31 January 2005

Fixed assets	Notes	£	2005 £	£	2004 £
Tangible assets	7		3,631,660		4,370,420
Current assets					
Stocks Debtors Cash at bank and in hand	9 11	130,538 13,099,154 3,166,383 16,396,075		165,177 10,285,254 8,284,912 18,735,343	
Creditors: amounts falling due within one year	12	(13,101,491)		(9,943,804)	
Net current assets		Mint.	3,294,584		8,791,539
Total assets less current liabilities		•	6,926,244		13,161,959
Provisions for liabilities and charges	13	<u>.</u>	(4,506,000)		(9,257,368)
		:	2,420,244		3,904,591
Capital and reserves					
Called up share capital Other reserves Profit and loss account	16 17 17		1 1 2,420,242		3,904,589
Shareholders funds (equity interests)	18	:	2,420,244		3,904,591

These financial statements were approved by the Board on ..............................

G I King Esq Director

# Balance Sheet as at 31 January 2005

	Notes	£	2005 £	£	2004 £
Fixed assets					
Tangible assets	8		3,587,963		4,275,012
Investments	10		100		100
			3,588,063		4,275,112
Current assets					
Debtors	11	13,057,701		10,228,203	
Cash at bank and in hand		3,135,760		<u>8,242,013</u>	
		16,193,461		18,470,216	
Creditors: amounts falling					
due within one year	12	(13,048,180)		(12,404,182)	
Net current assets		<del></del>	3,145,281		6,066,034
Total assets less current liabilities			6,733,344		10,341,146
Provisions for liabilities and charges	13		(4,506,000)		(9,257,368)
<b></b>			2,227,344		1,083,778
Capital and reserves					
Called up share capital	16		1		2
Other reserves	17		1		-
Profit and loss account	17		2,227,342		1,083,776
Shareholders funds (equity interests)	18		2,227,344		1,083,778

These financial statements were approved by the Board on 30105106

G I King Esq Director

# Consolidated Cash Flow Statement as at 31 January 2005

	£	2005 £	£	2004 £
Net cash inflow from operating activities		2,835,701		8,413,197
Returns on investments and servicing of finance				
Interest received Interest paid	157,075 (40,590)		92,833 (61,112)	
Net cash inflow for returns on investments and servicing of finance		116,485		31,721
Taxation		(295,975)		(220,561)
Capital expenditure Payments to acquire tangible assets Receipts from sales of tangible assets	(371,226) 11,052		(3,390,140) 231,136	
Net cash outflow for capital expenditure		(360,174)		(3,159,004)
Net cash inflow before management of liquid resources and financing		2,296,037		5,065,353
Financing Purchase of own shares Other new short term loans Capital element of finance lease contracts	(7,478,961) 64,395		- (993,068) (12,170)	
Net cash (outflow) from financing		(7,414,566)		(1,005,238)
(Decrease)/Increase in cash in the year		(5,118,529)		4,060,115

# Notes to the Consolidated Cash Flow Statement for the year ended 31 January 2005

1	Reconciliation of operating profit to net coperating activities	ash inflow fron	n	2005 £	2004 £
	Operating profit Depreciation of tangible assets (Profit)/loss on disposal of tangible assets Decrease/(increase) in stocks (Increase) in debtors Increase in creditors within one year (Decrease)/increase in provisions for liabilities	es and charges		8,366,245 1,099,075 (141) 34,639 (2,443,399) 527,646 (4,748,364)	2,106,567 959,476 (4,089) (41,262) (1,856,491) 2,616,637 4,632,359
	Net cash inflow from operating activities			2,835,701	8,413,197
2	Analysis of net funds	1 February 2004	Cash flow	Other non- cash changes	31 January 2005
		£	£	£	£
	Net cash: Cash at bank and in hand Bank overdrafts	8,284,912	( 5,118,529) -	·	3,166,383
		8,284,912	( 5,118,529)		3,166,383
	Debt: Finance leases Debts falling due within one year	- ( 39,057)	- ( 64,395)		- ( 103,452)
		( 39,057)	( 64,395)	-	( 103,452)
	Net funds	8,245,855	( 5,182,924)		3,062,931
3	Reconciliation of net cash flow to movem	ent in net fund	s	2005 £	2004 £
	(Decrease)/increase in cash in the year Cash (outflow)/inflow from (increase)/decrease	se in debt and le	ease financing	( 5,118,529) ( 64,395)	4,060,115 1,005,238
	Movement in net funds in the year Opening net funds			( 5,182,924) 8,245,855	5,065,353 3,180,502
	Closing net funds			3,062,931	8,245,855

# Notes to the Consolidated Financial Statements for the year ended 31 January 2005

#### 1. Accounting Policies

### 1.1 Accounting Convention

The financial statements are prepared under the historical cost convention and include the results of the group's operations as indicated in the directors' report.

#### 1.2 Compliance with accounting standards

The financial statements have been prepared in accordance with applicable accounting standards

#### 1.3 Turnover

Contractually, the company is entitled to a fixed amount of income per service user. 80% of this amount ('the Base Payment') is guaranteed. The further 20% ('the Incentive Payment') whilst payable along with the Base Payment is subject to a potential 100% withholding by the Directorate based on the level of performance failures, if any, as defined by the contract and as calculated by the Directorate.

Turnover represents the Base Payments for the period together with the amount of any Incentive Payments for the period determined at the date of signing the accounts.

#### 1.4 Basis of Consolidation

The group accounts consolidate the accounts of Clearsprings (Management) Limited and its subsidiary. No profit and loss account is presented for Clearsprings (Management) Limited as provided by Section 230 of the Companies Act 1985.

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Freehold Properties 2% straight line

Land and buildings Leasehold Straight line over the life of the lease

Plant and machinery 25% straight line

Computer equipment and software Software – 50% and 100% straight line

Hardware - 33 1/3% straight line

Fixtures, fittings & equipment 20% / 33 1/3% straight line

Motor vehicles 25% / 33 1/3% straight line

#### 1.6 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.7 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

#### 1.8 Stock

Stock is valued at the lower of cost and net realisable value.

#### 1.9 Pensions

The company operates a defined contribution scheme. Contributions are charged to the profit and loss account as they fall due.

# Notes to the Consolidated Financial Statements for the year ended 31 January 2005 (continued)

#### 1.10 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted

### 1.11 Furnishings and equipment

Furniture and equipment costs are written off when incurred as management information has shown that the average stay in a property by a service user is less than one year, and a prepayment is felt to be inappropriate by the director.

#### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

### 3 Operating profit

Operating profit is stated after charging:

Gra	pup	2005 £	2004 £
Los Ope - Pl - Of Auc Rer	preciation of tangible assets s on disposal of tangible assets erating lease rentals ant and machinery ther assets ditors' remuneration muneration of auditors for non audit work ectors' remuneration	1,099,075 (141) - 23,002,062 35,300 67,896 70,762	959,476 (4,089) - 20,359,241 35,000 76,134 254,570
•	estment income	2005 £ 157,075	2004 £ 92,833

# Notes to the Consolidated Financial Statements for the year ended 31 January 2005 (continued)

5	Interest Payable	2005 £	2004 £
	O a barrie la constanta de la	_	_
	On bank loans and overdrafts	6,655	23
	On other loans wholly repayable within 5 years On overdue taxation	25,000 40,577	107,469 4,026
	On overdue taxation	40,377	4,020
		72,232	111,518
6	Taxation	2005	2004
		£	£
	Domestic current year tax		
	UK corporation tax	2,814,686	751,687
	Adjustment for prior periods	(218,792)	
	Current tax charge	2,595,894	751,687
	Deferred tax		
	Deferred tax charge/credit current year	(139,420)	(84,683)
		2,456,474	667,004
	Factors affecting the tax charge for the year		
	Profit/loss on ordinary activities before taxation	<u>8,451,088</u>	2,087,882
	Profit on ordinary activities before taxation multiplied by the		
	standard rate of UK corporation tax of 30%	2,535,326	626,365
	Effects of:		
	Non deductible expenses	80,121	15,663
	Depreciation	329,681	284,797
	Capital allowances	(155,309)	(175,138)
	Adjustments to previous periods	(218,792)	•
	Other tax adjustments	24,867	
		60,568	125,322
	Current tax charge	2,595,894	751,687

# Notes to the Consolidated Financial Statements for the year ended 31 January 2005 (continued)

### 7 Tangible fixed assets - Group

8

	Land and buildings Freehold £	Land and buildings Leasehold £	Plant and machinery	Computer equipment and software £	Fixtures, fittings & equipment £	Motor vehicles £	Total £
	~	-	2	-	L		~
Cost At 1 February 2004 Additions	2,331,670 139,550	171,135 -	37,653 5,373	1,162,262 180,427	260,500 3,474	2,109,062 42,402	6,072,282 371,226
Revaluation Disposals	-	•	•	(12,835)		(26,182)	(39,017)
At 31 January 2005	2,471,220	171,135	43,026	1,329,854	263,974	2,125,282	6,404,491
Depreciation							
At 1 February 2004 On disposals	46,633	53,012	16,177	634,849 (12,834)	92,786	858,405 (15,272)	1,701,862 (28,106)
Charge for the year	49,424	34,207	8,605	414,273	57,231	535,335	1,099,075
At 31 January 2005	96,057	87,219	24,782	1,036,288	150,017	1,378,468	2,772,831
Net book value							
At 31 January 2005	2,375,163	83,916	18,244	293,566	113,957	746,814	3,631,660
At 31 January 2004	2,285,037	118,123	21,476	527,413	167,714	1,250,657	4,370,420
		Land and buildings Freehold	Land and buildings Leasehold	Computer equipment and software	Fixtures, fittings & equipment	Motor vehicles	Total
		£	£	Software £	£	£	£
Cost							
At 1 February 2004 Additions		2,331,670 139,550	171,135 -	1,162,262 180,427	228,790 1,136	1,973,227 42,402	5,867,084 363,515
Revaluation Disposals		-	•	(12,835)	:	(26,182)	(39,017)
At 31 January 2005		2,471,220	171,135	1,329,854	229,926	1,989,447	6,191,582
Depreciation At 1 February 2004		46,633	53,012	634,849	84,167	773,411	1,592,072
On disposals Charge for the year		49,424	34,207	(12,834) 414,273	45,985	(15,272) 495,764	(28,106) 1,039,653
-							
At 31 January 2005		96,057	87,219	1,036,288	130,152	1,253,903	2,603,619
Net book value At 31 January 2005		2,375,163	<u>83,916</u>	293,566	99,774	735,544	3,587,963

# Notes to the Consolidated Financial Statements for the year ended 31 January 2005 (continued)

9	Stocks - group	2005 £	2004 £
	Finished goods and goods for resale	130,538	165,177
	The value of stock is not materially different to its replacement cost		
	Stocks - company	2005 £	2004 £
	Finished goods and goods for resale		
10	Fixed asset investments - Company		Shares in subsidiary undertakings
	04		£
	Cost Subsidiary undertakings at 31 January 2005		100

# Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

Subsidiary undertaking

**NVF** Limited

Principal activity

Supply of furnishings and equipment

The subsidiary operates in the United Kingdom and is registered in England and Wales. The company owns 100% of its ordinary share capital. The subsidiary is included in the consolidated financial statements.

#### 11 Debtors

		Group 2005	Company	Group 2004	Company 2004
		2005 £	2005 €	2004 £	2004 £
		~	~	•	~
	Trade debtors	11,321,822	11,302,806	9,470,106	9,423,374
	Corporation tax	234,085	234,085	-	-
	Other debtors	325,632	303,195	157,819	147,500
	Prepayments and accrued income	1,081,199	1,081,199	657,329	657,329
	Deferred Tax Asset (see Note 13)	136,416	136,416	-	-
		13,099,154	13,057,701	10,285,254	10,228,203
12	Creditors: amounts falling due within one year				
		Group	Company	Group	Company
		2005	2005	2004	2004
		£	£	£	£
	Trade creditors	2,833,292	2,738,355	3,086,850	2,870,492
	Amounts owed to subsidiary undertakings	•	1,756,554	-	3,864,049
	Corporation tax	4,018,944	2,664,638	1,484,940	316,385
	Other taxes and social security costs	2,643,296	2,309,349	1,870,588	1,870,588
	Directors' current accounts	-	-	797	797
	Other creditors	128,889	102,214	85,183	77,426
	Accruals and deferred income	3,477,070	3,477,070	3,415,446	3,404,445
		13,101,491	13,048,180	9,943,804	12,404,182

# Notes to the Consolidated Financial Statements for the year ended 31 January 2005 (continued)

#### 13 Provisions for liabilities and charges

	Deferred Tax £	Contract Obligations £	Total £
Balance at 1 February 2004 Profit and loss account	3,004 (139,420)	9,254,364 (4,748,364)	9,257,368 (4,887,784)
Balance at 31 January 2005	(136,416)	4,506,000	4,369,584

#### **Deferred Tax**

The provision for deferred tax is based on accelerated capital allowances.

### **Contract obligations**

In March 2000 the company entered into a 5 year contract ending 5 April 2005. A new contract was awarded for a further period of 15 months. Subsequently a new contract, to 2011, has been awarded in five out of eleven of the NASS Regions.

The cost of transition between contracts has been calculated at £4,506,000.

#### 14 Contingent liabilities

During the period there was a negotiation relating to a dispute with a third party supplier. However no agreement has been reached between the parties as to the level of costs. Final payment is pending agreement. The value identified amounts to £221,543.

#### 15 Pension costs

Defined contribution	Group 2005	Company 2005	Group 2004	Company 2004
	£	£	£	£
Contributions payable for the year		166,157	127,355_	127,355

The company operates a defined contribution pension scheme. The assets are held seperately from those of the company in an independently administered fund. At the balance sheet date there were no outstanding or prepaid contributions.

# Notes to the Consolidated Financial Statements for the year ended 31 January 2005 (continued)

2004

2005

### 16 Share capital

	Authorised	£	£
	1,000,000 ordinary shares of £1 each	1,000,000	1,000,000
	Allotted, called up and fully paid		
	1 ordinary share of £1 each	1	2
	On 25 August 2004 the company purchased one of the ordinary s	shares in issue.	
17	Statement of movements on reserves		
	Group	Other reserves (see below)	Profit and loss account
	Balance at 1 February 2004 Retained profit for the year Purchase of own shares Movement during the year	£ 1	3,904,589 5,994,614 (7,478,961)
	Balance at 31 January 2005	1	2,420,242
	Company	Other reserves (see below) £	Profit and loss account £
	Balance at 1 February 2004 Retained profit for the year Purchase of own shares Movement during the year	- - - 1	1,083,776 8,622,527 (7,478,961)
	Balance at 31 January 2005	1	2,227,342
	Other reserves		
	Capital redemption reserve Captial redemption reserve movement	1	
	Balance at 31 January 2005	1	

The company has not presented its own profit and loss account as permitted by Section 230(1) of the Companies Act 1985.

# Notes to the Consolidated Financial Statements for the year ended 31 January 2005 (continued)

#### 18 Reconciliation of movements in shareholders' funds

	Group	Company	Group	Company
	2005	2005	2004	2004
	£	£	£	£
Profit/(loss) for the financial year Purchase of own shares	5,994,614 (7,478,961)	8,622,527 (7,478,961)	1,420,878	260,268
Net addition to shareholders' funds	(1,484,347)	1,143,566	1,420,878	260,268
Opening shareholders' funds	3,904,591	1,083,778	2,483,713	823,510
Closing shareholders' funds	2,420,244	2,227,344	3,904,591	1,083,778

#### 19 Financial commitments

At 31 January 2005 the Group had annual commitments under non-cancellable operating leases as follows:

Expiry date:	Land & buildings 2005 £	Land & buildings 2004 £	Other 2005 £	Other 2004 £
Within one year Between two and five years	28,125 21,752,762	- 23,405,853	386 5,614	- 5,614
In over five years	47,711	47,711		:_
	21,828,598	23,453,564	6,000	5,614

### 20 Transactions with Directors

The following directors had interest free loans during the year. The movements on these loans were as follows:

			Amount of 2005 £	utstanding 2004 £	Maximum in year £
	G I King Esq		99,472	=	99,472
21	Directors' emoluments	<b>.</b>		2005 £	2004 £
	Emoluments for qualifying	ng services		70,762	254,570
	Emoluments disclosed a highest paid director:	above include the following amounts paid to t	he	2005 £	2004 £
	G I King Esq	Emoluments for qualifying services		70,762	254,570

# Notes to the Consolidated Financial Statements for the year ended 31 January 2005 (continued)

#### 22 Employees

Number of employees
The average monthly number of employees (including directors)
during the year was:

	2005 Number	2004 Number
Administrative (including directors)	111	108
Regional field staff	217	225
Warehouse	23	27
	351	360
Employment costs		
	£	£
Wages and salaries	7,884,718	7,603,531
Social security costs	1,047,172	785,984
Other pension costs	166,157	127,355
	9,098,047	8,516,870

#### 23 Control

The company is controlled by G I King Esq. who owns 100% of the issued share capital.

#### 24 Related party disclosures

The financial statements include the following transactions with companies in which G I King Esq has a beneficial interest:

Interest payable includes £nil (2004-£42,272) in respect of interest payable to Kings Park Homes Limited in respect of unsecured loans. At the year end the total amount due to Kings Park Homes Limited was £103,452 (2004-£39,057).

During the year services amounting to £64,552 (2004-£25,375) were acquired from King's Aviation Limited. At 31 January 2005, the company owed King's Aviation Limited £25,923 (2004-£38,878).

During the year services amounting to £209,920 (2004-£nil) were acquired from Cargo Handling Centre Limited. At 31 January 2005, the company owed Cargo Handling Centre Limited £9,034 (2004-£nil).

Interest payable includes £nil (2004-£15,197) in respect of interest payable to M Bilkus Esq a former shareholder, in respect of unsecured loans. At the year end the total amount due to M Bilkus Esq was £nil (2004-£nil).

During the year, £81,336 (2004-£71,995) has been included as an expense in the accounts for the provision of consultancy services from Mrs C King, the wife of G I King Esq. Included in trade creditors is an amount of £13,556 (2004-£13,556) owed to Mrs C King.

Purchases of £2,505,337 (2004-£4,287,216) were made from NVF Limited, a wholly owned subsidiary incorporated in England. During the year the company received £47,711 (2004-£47,711) of rent from NVF Limited. At the balance sheet date the company owed NVF Limited £1,756,554 (2004-£3,864,049).

Included in creditors is an amount of Enil (2004-£797) owed to G I King Esq.