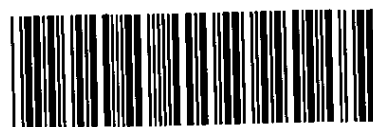


Company registration number: 3846642

## **Nameco (No 301) Limited**

### **Annual Report and Financial Statements 31 December 2016**

MONDAY



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# **Nameco (No 301) Limited**

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# **Nameco (No 301) Limited**

## **Company Information**

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### **Directors**

Jeremy Richard Holt Evans  
Nomina Plc

### **Company Secretary**

Hampden Legal Plc

### **Registered Office**

5th Floor, 40 Gracechurch Street  
London  
EC3V 0BT

### **Auditors**

PKF Littlejohn LLP  
Statutory Auditor  
1 Westferry Circus  
Canary Wharf  
London  
E14 4HD

### **Solicitors**

Jones Day  
21 Tudor Street  
London  
EC4Y 0DJ

# **Nameco (No 301) Limited**

## **Report of the Directors**

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The Directors present their Report together with the audited Financial Statements of the Company for the year ended 31 December 2016.

### **Principal activities**

The principal activity of the Company is that of trading as a Lloyd's corporate capital member. The Company continues to trade in 2017 and the Directors expect this year's result to be profitable.

### **Results and dividends**

The results for the year are set out on pages 7 to 8 of the Financial Statements. Dividends totalling £109,773 were paid in the year (2015: £nil).

### **Directors**

The Directors who served at any time during the year were as follows.

Jeremy Richard Holt Evans  
Nomina Plc

### **Directors' Responsibilities Statement**

The Directors are responsible for preparing the Report of the Directors, the Strategic Report and the Financial Statements in accordance with applicable laws and regulations.

Company law requires the Directors to prepare Financial Statements for each financial year. Under that law the Directors have elected to prepare the Financial Statements in accordance with United Kingdom Accounting Standards and applicable law (UK Generally Accepted Accounting Practice). Under company law the Directors must not approve the Financial Statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those Financial Statements the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements, and
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the Financial Statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## **Nameco (No 301) Limited**

### **Report of the Directors (continued)**

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#### **Auditor**

i. PKF Littlejohn LLP has signified its willingness to continue in office as auditor.

ii. Disclosure of information to the Auditor:

In the case of each of the persons who are Directors at the time this report is approved, the following applies:

- so far as the Directors are aware, there is no relevant audit information of which the Company's auditor is unaware; and
- they have taken all the steps that they ought to have taken as a Director in order to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

Approved by the Board of Directors on 28 July 2017 and signed on its behalf by:

A handwritten signature in black ink that reads "Hampden Legal Plc". The script is cursive and fluid, with the letters connected.

Hampden Legal Plc  
Secretary

# Nameco (No 301) Limited

## Strategic Report

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The Directors present their Strategic Report for the year ended 31 December 2016.

### Business review and future developments

The Financial Statements incorporate the annual accounting results of the syndicates on which the Company participates for the 2014, 2015 and 2016 years of account, as well as any prior run-off years. The 2014 year closed at 31 December 2016 with a result of £213,584 (2013: £171,766). The 2015 and 2016 open underwriting accounts will normally close at 31 December 2017 and 2018.

### Key performance indicators

The Directors monitor the performance of the Company by reference to the following key performance indicators:

	2016	2015
Capacity (youngest underwriting year)	1,433,223	1,408,402
Gross premium written as a % of capacity	103.8%	91.9%
Underwriting profit of latest closed year:		
as a % of capacity	14.5%	12.7%
Run-off years of account movement	-	-

### Other performance indicators

As a result of the nature of this Company as a Lloyd's corporate member the majority of its activities are carried out by the syndicates in which it participates. The Company is not involved directly in the management of the syndicates' activities, including employment of syndicate staff, as these are the responsibility of the relevant managing agent. Each managing agent will also have responsibility for the environmental activities of each syndicate, although by their nature, insurers do not produce significant environmental emissions. As a result, the Directors of the Company do not consider it appropriate to monitor and report any performance indicators in relation to staff or environmental matters.

### Financial risk management objectives and policies

As a corporate member of Lloyd's the majority of the risks to this Company's future cash flows arise from its participation in the results of Lloyd's syndicates. As detailed in Note 4, these risks are mostly managed by the managing agent of the syndicate. The Company's role in managing this risk is limited to selection of syndicate participations and monitoring performance of the syndicates. The Company is also directly exposed to these risks, but they are not considered material compared to the syndicate risk for the assessment of the assets, liabilities, financial position and profit or loss of the Company.

### Impact of Brexit vote

Following the referendum vote for the United Kingdom to leave the EU, Lloyd's has been working together with market members to prepare for changes that are likely to arise as a result of leaving the EU. Lloyd's have noted that, although only around 11% of the market's gross written premiums arise from the EU excluding the UK, they are making preparations to maintain access to the insurance market in the EU. At this time the details of future trading with the EU in general and the impact on the Lloyd's market cannot be known, although these uncertainties, together with related economic factors including exchange rates and investment values, may have an impact on results for several years. The Directors are monitoring the Lloyd's market's preparations along with general market conditions to identify if it is appropriate to make any changes to the current strategy of the Company.

Approved by the Board of Directors on 28 July 2017 and signed on its behalf by.



Hampden Legal Plc  
Secretary

# **Nameco (No 301) Limited**

## **Independent Auditor's Report**

### **Independent Auditor's Report to the Members of Nameco (No 301) Limited**

We have audited the Financial Statements of Nameco (No 301) Limited for the year ended 31 December 2016 which comprise the Profit and Loss Account, the Statement of Comprehensive Income, the Balance Sheet, the Statement of Changes in Shareholders' Equity, the Statement of Cash Flows and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

This report is made solely to the Company's Members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's Members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone, other than the Company and the Company's Members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of Directors and Auditor**

As explained more fully in the Directors' Responsibilities Statement, the Directors are responsible for the preparation of the Financial Statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the Financial Statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the Financial Statements**

An audit involves obtaining evidence about the amounts and disclosures in the Financial Statements, sufficient to give reasonable assurance that the Financial Statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of, whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Directors; and the overall presentation of the Financial Statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited Financial Statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Opinion on Financial Statements**

In our opinion the Financial Statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2016 and of its result for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006

### **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the Financial Statements are prepared is consistent with the Financial Statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

### **Matters on which we are required to report by exception**

In light of the knowledge and understanding of the Company and its environment obtained in the course of audit, we have not identified any material misstatements in the Strategic Report and the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the Financial Statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



**Carmine Papa (Senior statutory auditor)**  
**For and on behalf of PKF Littlejohn LLP**  
**Statutory auditor**  
28 July 2017

1 Westferry Circus  
Canary Wharf  
London  
E14 4HD

**Nameco (No 301) Limited**  
**Profit and Loss Account**  
**Technical Account – General Business**  
**for the year ended 31 December 2016**

	Note	2016 £	2015 £
<b>Premiums written</b>			
Gross premiums written	5,6	1,488,081	1,293,963
Outward reinsurance premiums		(311,482)	(253,371)
<b>Net premiums written</b>		<b>1,176,599</b>	<b>1,040,592</b>
<b>Change in the provision for unearned premiums</b>	7		
Gross provision		(28,287)	(38,259)
Reinsurers' share		10,341	11,411
<b>Net change in the provision for unearned premiums</b>		<b>(17,946)</b>	<b>(26,848)</b>
<b>Earned premiums, net of reinsurance</b>		<b>1,158,653</b>	<b>1,013,744</b>
Allocated investment return transferred from the non-technical account		29,127	12,748
Other technical income, net of reinsurance		-	-
<b>Total technical income</b>		<b>1,187,780</b>	<b>1,026,492</b>
<b>Claims paid</b>			
Gross amount	(596,489)	(538,597)	
Reinsurers' share	83,133	98,943	
<b>Net claims paid</b>	<b>(513,356)</b>	<b>(439,654)</b>	
<b>Change in the provision for claims</b>			
Gross amount	(159,123)	16,809	
Reinsurers' share	57,122	(28,704)	
<b>Change in the net provision for claims</b>	7 <b>(102,001)</b>	<b>(11,895)</b>	
<b>Claims incurred, net of reinsurance</b>		<b>(615,357)</b>	<b>(451,549)</b>
Changes in other technical provisions, net of reinsurance		(1,184)	2,084
Net operating expenses	8	(542,256)	(470,794)
Other technical charges, net of reinsurance		-	-
<b>Balance on the technical account for general business</b>		<b>28,983</b>	<b>106,233</b>

The Notes are an integral part of these Financial Statements.

**Nameco (No 301) Limited**  
**Profit and Loss Account**  
**Non - Technical Account**  
**for the year ended 31 December 2016**

	Note	2016 £	2015 £
<b>Balance on technical account for general business</b>		28,983	106,233
Investment income	9	42,508	33,625
Unrealised gains on investments	9	29,211	10,401
Investment expenses and charges	9	(18,514)	(15,845)
Unrealised losses on investments	9	(23,900)	(15,284)
Allocated investment return transferred to the general business technical account		(29,127)	(12,748)
Other income		-	(1,140)
Other charges		25,293	(15,034)
<b>Profit/(loss) before taxation</b>	10	54,454	90,208
Tax on profit/(loss)	11	(12,358)	(10,979)
<b>Profit/(loss) for the financial year</b>		42,096	79,229

**Statement of Comprehensive Income**

	2016 £	2015 £
<b>Profit/(loss) for the financial year</b>	42,096	79,229
Other comprehensive income:		
Currency translation differences	23,721	6,125
Tax on other comprehensive income	(4,507)	(1,164)
<b>Other comprehensive income for the year, net of tax</b>	19,214	4,961
<b>Total comprehensive income for the financial year</b>	16 61,310	84,190

All amounts relate to continuing operations.

The Notes are an integral part of these Financial Statements.

# Nameco (No 301) Limited

## Balance Sheet

as at 31 December 2016

		31 December 2016			31 December 2015		
	Note	Syndicate participation £	Corporate £	Total £	Syndicate participation £	Corporate £	Total £
<b>Assets</b>							
<b>Intangible assets</b>	12	-	379	379	-	1,326	1,326
<b>Investments</b>							
Financial investments	13	1,722,106	-	1,722,106	1,436,362	-	1,436,362
Deposits with ceding undertakings		140	-	140	118	-	118
		1,722,246	-	1,722,246	1,436,480	-	1,436,480
<b>Reinsurers' share of technical provisions</b>							
Provision for unearned premiums	7	114,498	-	114,498	84,269	-	84,269
Claims outstanding	7	412,133	-	412,133	302,068	-	302,068
Other technical provisions		899	-	899	2,084	-	2,084
		527,530	-	527,530	388,421	-	388,421
<b>Debtors</b>							
Arising out of direct insurance operations							
- Policyholders		11	-	11	8	-	8
- Intermediaries		346,455	-	346,455	269,940	-	269,940
Arising out of reinsurance operations		450,959	-	450,959	414,503	-	414,503
Other debtors	14	222,518	344,484	567,002	178,305	280,398	458,703
		1,019,943	344,484	1,364,427	862,756	280,398	1,143,154
<b>Other assets</b>							
Cash at bank and in hand		96,056	41	96,097	78,384	94,890	173,274
Other		88,503	-	88,503	64,085	-	64,085
		184,559	41	184,600	142,469	94,890	237,359
<b>Prepayments and accrued income</b>							
Accrued interest		3,357	-	3,357	2,553	-	2,553
Deferred acquisition costs	7	220,763	-	220,763	188,225	-	188,225
Other prepayments and accrued income		5,088	-	5,088	4,514	-	4,514
		229,208	-	229,208	195,292	-	195,292
<b>Total assets</b>		3,683,486	344,904	4,028,390	3,025,418	376,614	3,402,032

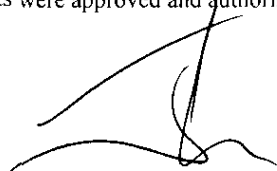
The Notes are an integral part of these Financial Statements.

# Nameco (No 301) Limited

## Balance Sheet as at 31 December 2016

		31 December 2016			31 December 2015		
	Note	Syndicate participation £	Corporate £	Total £	Syndicate participation £	Corporate £	Total £
<b>Liabilities and shareholders' funds</b>							
<b>Capital and reserves</b>							
Called up share capital	15	-	1	1	-	1	1
Share premium account		-	-	-	-	-	-
Profit and loss account	16	227,208	183,516	410,724	259,357	199,830	459,187
<b>Shareholders' funds</b>		227,208	183,517	410,725	259,357	199,831	459,188
<b>Technical provisions</b>							
Provision for unearned premiums	7	764,698	-	764,698	623,842	-	623,842
Claims outstanding – gross amount	7	2,182,837	-	2,182,837	1,748,877	-	1,748,877
Other technical provisions		-	-	-	-	-	-
		2,947,535	-	2,947,535	2,372,719	-	2,372,719
<b>Provisions for other risks and charges</b>							
Deferred taxation	17	-	81,294	81,294	-	95,544	95,544
Other		-	-	-	-	-	-
		-	81,294	81,294	-	95,544	95,544
<b>Deposits received from reinsurers</b>		604	-	604	1,167	-	1,167
<b>Creditors</b>							
Arising out of direct insurance operations		49,308	-	49,308	47,187	-	47,187
Arising out of reinsurance operations		226,432	-	226,432	192,669	-	192,669
Amounts owed to credit institutions		-	-	-	-	-	-
Other creditors including taxation and social security	18	227,053	30,638	257,691	157,902	10,690	168,592
		502,793	30,638	533,431	397,758	10,690	408,448
<b>Accruals and deferred income</b>		5,346	49,455	54,801	(5,583)	70,549	64,966
<b>Total liabilities</b>		3,456,278	161,387	3,617,665	2,766,061	176,783	2,942,844
<b>Total liabilities and shareholders' funds</b>		3,683,486	344,904	4,028,390	3,025,418	376,614	3,402,032

The Financial Statements were approved and authorised for issue by the Board of Directors on 28 July 2017 and signed on its behalf by.



Jeremy Richard Holt Evans  
Director

Company registration number: 3846642

The Notes are an integral part of these Financial Statements.

# Nameco (No 301) Limited

## Statement of Changes in Shareholders' Equity for the year ended 31 December 2016

	Note	Called up share capital £	Share premium account £	Profit and loss account £	Total £
At 1 January 2015		1	-	374,997	374,998
<b>Total comprehensive income for the year:</b>					
Profit/(loss) for the financial year		-	-	79,229	79,229
Other comprehensive income for the year		-	-	4,961	4,961
Total comprehensive income for the year		-	-	84,190	84,190
<b>Transactions with owners:</b>					
Dividends paid	16,20	-	-	-	-
Proceeds from issue of shares	15	-	-	-	-
Total transactions with owners		-	-	-	-
<b>At 31 December 2015</b>		<b>1</b>	<b>-</b>	<b>459,187</b>	<b>459,188</b>
At 1 January 2016		1	-	459,187	459,188
<b>Total comprehensive income for the year:</b>					
Profit/(loss) for the financial year		-	-	42,096	42,096
Other comprehensive income for the year		-	-	19,214	19,214
Total comprehensive income for the year		-	-	61,310	61,310
<b>Transactions with owners:</b>					
Dividends paid	16,20	-	-	(109,773)	(109,773)
Proceeds from issue of shares	15	-	-	-	-
Total transactions with owners		-	-	(109,773)	(109,773)
<b>At 31 December 2016</b>		<b>1</b>	<b>-</b>	<b>410,724</b>	<b>410,725</b>

The Notes are an integral part of these Financial Statements.

# Nameco (No 301) Limited

## Statement of Cash Flows for the year ended 31 December 2016

	2016 £	2015 £
<b>Cash flows from operating activities</b>		
Profit/(loss) before tax	54,454	90,208
Deduction of (profit)/loss attributed to syndicate transactions	(116,818)	(153,042)
Distribution/(collection) of closed year result from/(to) syndicates	172,688	173,367
Profit/(loss) excluding syndicate transactions	110,324	110,533
Adjustments for:		
(Increase)/decrease in debtors	(64,086)	(88,162)
Increase/(decrease) in creditors	(21,094)	6,721
(Profit)/loss on disposal of intangible assets	-	1,140
Amortisation of syndicate capacity	947	2,970
Investment income	(178)	(149)
Realised/unrealised (gains)/losses on investments	-	-
Income tax paid	(11,167)	(1,217)
<b>Net cash inflow/(outflow) from operating activities</b>	<b>14,746</b>	<b>31,836</b>
<b>Cash flows from investing activities</b>		
Investment income	178	149
Purchase of syndicate capacity	-	(380)
Proceeds from sale of syndicate capacity	-	-
Purchase of investments	-	-
Proceeds from sale of investments	-	-
<b>Net cash inflow/(outflow) from investing activities</b>	<b>178</b>	<b>(231)</b>
<b>Cash flows from financing activities</b>		
Equity dividends paid	(109,773)	-
Issue of shares	-	-
<b>Net cash inflow/(outflow) from financing activities</b>	<b>(109,773)</b>	<b>-</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>(94,849)</b>	<b>31,605</b>
Cash and cash equivalents at beginning of year	94,890	63,285
Effect of exchange rate changes on cash and cash equivalents	-	-
<b>Cash and cash equivalents at end of year</b>	<b>41</b>	<b>94,890</b>
<b>Cash and cash equivalents comprise:</b>		
Cash at bank and in hand	41	94,890
Other financial investments	-	-
<b>Cash and cash equivalents</b>	<b>41</b>	<b>94,890</b>

The Company has no control over the disposition of assets and liabilities at Lloyd's. Consequently, the Statement of Cash Flows is prepared reflecting only the movement in corporate funds, which includes transfers to and from the syndicates at Lloyd's.

The Notes are an integral part of these Financial Statements.

# **Nameco (No 301) Limited**

## **Notes to the Financial Statements for the year ended 31 December 2016**

---

### **1. General information**

The Company is a private company limited by shares that was incorporated in England and whose registered office is 40 Gracechurch Street, London, EC3V 0BT. The Company participates in insurance business as an underwriting member of various syndicates at Lloyd's.

### **2. Accounting policies**

#### **Basis of preparation**

These Financial Statements have been prepared in accordance with United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and FRS 103 "Insurance Contracts", the Companies Act 2006 and Schedule 3 of the Large and Medium sized Companies and Groups (Accounts and Reports) Regulations, relating to insurance.

#### **Transition to FRS 102 and FRS 103**

The Financial Statements for the year ended 31 December 2015 were the first Financial Statements that complied with FRS 102 and FRS 103. The date of transition was 1 January 2014 and the comparative figures in the 2015 Financial Statements were restated accordingly. The transition has resulted in a small number of changes in accounting policies to those used previously.

#### **Going concern**

The Company participates as an underwriting member of Lloyd's. Its underwriting is supported by Funds at Lloyd's, either made available by the Company directly or by its members. The Directors are of the opinion that the Company has adequate resources to meet its underwriting and other operational obligations for the foreseeable future. Accordingly, the going concern concept has been adopted in the preparation of the Financial Statements.

#### **Basis of accounting**

The Financial Statements are prepared under the historical cost basis of accounting modified to include the revaluation through profit and loss of certain financial instruments held at fair value through profit or loss.

The Financial Statements are prepared using the annual basis of accounting. Under the annual basis of accounting a result is determined at the end of each accounting period, reflecting the profit or loss from providing insurance coverage during that period and any adjustments to the profit or loss of providing insurance cover during earlier accounting periods.

Amounts reported in the general business technical account relate to movements in the period in respect of all relevant years of account of the syndicates on which the Company participates.

Assets and liabilities arising as a result of the underwriting activities are mainly controlled by the syndicates' managing agents. Accordingly, these assets and liabilities have been shown separately in the Balance Sheet as "Syndicate participation". Other assets and liabilities are shown as "Corporate". The syndicate assets are held subject to trust deeds for the benefit of the syndicates' insurance creditors.

The information included in these Financial Statements in respect of the syndicates has been supplied by managing agents based upon the various accounting policies they have adopted. The following describes the policies they have adopted:

#### **General business**

##### **i. Premiums**

Premiums written comprise the total premiums receivable in respect of business inception during the year, together with any differences between booked premiums for prior years and those previously accrued, and include estimates of premiums due but not yet receivable or notified to the syndicates on which the Company participates, less an allowance for cancellations. All premiums are shown gross of commission payable to intermediaries and exclude taxes and duties levied on them.

##### **ii. Unearned premiums**

Written premium is earned according to the risk profile of the policy. Unearned premiums represent the proportion of premiums written in the year that relate to unexpired terms of policies in force at the Balance Sheet date, calculated on a time apportionment basis having regard where appropriate, to the incidence of risk. The specific basis adopted by each syndicate is determined by the relevant managing agent.

# **Nameco (No 301) Limited**

## **Notes to the Financial Statements (continued) for the year ended 31 December 2016**

---

### **2. Accounting policies (continued)**

#### **iii. Deferred acquisition costs**

Acquisition costs, which represent commission and other related expenses, are deferred over the period in which the related premiums are earned.

#### **iv. Reinsurance premiums**

Managing agents enter into reinsurance contracts on behalf of syndicates, in the normal course of business, in order to limit the potential losses arising from certain exposures. Reinsurance premium costs are allocated by the managing agent of each syndicate to reflect the protection arranged in respect of the business written and earned.

#### **v. Claims incurred and reinsurers' share**

Claims incurred comprise claims and settlement expenses (both internal and external) occurring in the year and changes in the provisions for outstanding claims, including provisions for claims incurred but not reported and settlement expenses, together with any other adjustments to claims from previous years. Where applicable, deductions are made for salvage and other recoveries.

The provision for claims outstanding comprises amounts set aside for claims notified and claims incurred but not yet reported (IBNR). The amount included in respect of IBNR is based on statistical techniques of estimation applied by each syndicate's in-house reserving team and reviewed by external consulting actuaries. These techniques generally involve projecting from past experience the development of claims over time to form a view of the likely ultimate claims to be experienced for more recent underwriting, having regard to variations in the business accepted and the underlying terms and conditions. The provision for claims also includes amounts in respect of internal and external claims handling costs. For the most recent years, where a high degree of volatility arises from projections, estimates may be based in part on output from rating and other models of the business accepted and assessments of underwriting conditions.

The reinsurers' share of provisions for claims is based on calculated amounts of outstanding claims and projections for IBNR, net of estimated irrecoverable amounts, having regard to each syndicate's reinsurance programme in place for the class of business, the claims experience for the year and the current security rating of the reinsurance companies involved. Each syndicate uses a number of statistical techniques to assist in making these estimates.

Accordingly the two most critical assumptions made by each syndicate's managing agent as regards claims provisions are that the past is a reasonable predictor of the likely level of claims development and that the rating and other models used including pricing models for recent business are reasonable indicators of the likely level of ultimate claims to be incurred.

The level of uncertainty with regard to the estimations within these provisions generally decreases with time as the exposure period recedes. In addition the nature of short tail claims such as property where claims are typically notified and settled within a short period of time will normally have less uncertainty after a few years than long tail risks such as some liability business where it may be several years before claims are fully advised and settled. In addition to these factors if there are disputes regarding coverage under policies or changes in the relevant law regarding a claim this may increase the uncertainty in the estimation of the outcomes.

The assessment of these provisions is usually the most subjective aspect of an insurer's accounts and may result in greater uncertainty within an insurer's accounts than within those of many other businesses. The provisions for gross claims and related reinsurance recoveries have been assessed on the basis of the information currently available to the directors of each syndicate's managing agent. However, ultimate liability will vary as a result of subsequent information and events and this may result in significant adjustments to the amounts provided. Adjustments to the amounts of claims provisions established in prior years are reflected in the Financial Statements for the period in which the adjustments are made. The provisions are not discounted for the investment earnings that may be expected to arise in the future on the funds retained to meet the future liabilities. The methods used, and the estimates made, are reviewed regularly.

#### **vi. Unexpired risks provision**

Provisions for unexpired risks are made where the costs of outstanding claims, related expenses and deferred acquisition costs are expected to exceed the unearned premium provision carried forward at the Balance Sheet date. The provision for unexpired risks is calculated separately by reference to classes of business which are managed together, after taking into account relevant investment return. The provision is made on a syndicate by syndicate basis by the relevant managing agent.

# **Nameco (No 301) Limited**

## **Notes to the Financial Statements (continued) for the year ended 31 December 2016**

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### **2. Accounting policies (continued)**

#### **vii. Closed years of account**

At the end of the third year, the underwriting account is normally closed by reinsurance into the following year of account. The amount of the reinsurance to close premium payable is determined by the managing agent, generally by estimating the cost of claims notified but not settled at 31 December, together with the estimated cost of claims incurred but not reported at that date, and an estimate of future claims handling costs.

Any subsequent variation in the ultimate liabilities of the closed year of account is borne by the underwriting year into which it is reinsured.

The payment of a reinsurance to close premium does not eliminate the liability of the closed year for outstanding claims. If the reinsuring syndicate was unable to meet its obligations, and the other elements of Lloyd's chain of security were to fail, then the closed underwriting account would have to settle outstanding claims.

The Directors consider that the likelihood of such a failure of the reinsurance to close is extremely remote, and consequently the reinsurance to close has been deemed to settle the liabilities outstanding at the closure of an underwriting account. The Company has included its share of the reinsurance to close premiums payable as technical provisions at the end of the current period, and no further provision is made for any potential variation in the ultimate liability of that year of account.

#### **viii. Run-off years of account**

Where an underwriting year of account is not closed at the end of the third year (a "run-off" year of account) a provision is made for the estimated cost of all known and unknown outstanding liabilities of that year. The provision is determined initially by the managing agent on a similar basis to the reinsurance to close. However, any subsequent variation in the ultimate liabilities for that year remains with the corporate member participating therein. As a result, any run-off year will continue to report movements in its results after the third year until such time as it secures a reinsurance to close.

#### **ix. Net operating expenses (including acquisition costs)**

Net operating costs include acquisition costs, profit and loss on exchange and other amounts incurred by the syndicates on which the Company participates.

Acquisition costs, comprising commission and other costs related to the acquisition of new insurance contracts, are deferred to the extent that they are attributable to premiums unearned at the Balance Sheet date.

#### **x. Distribution of profits and collection of losses**

Lloyd's operates a detailed set of regulations regarding solvency and the distribution of profits and payment of losses between syndicates and their members. Lloyd's continues to require membership of syndicates to be on an underwriting year of account basis and profits and losses belong to members according to their membership of a year of account. Normally profits and losses are transferred between the syndicate and members after results for a year of account are finalised after 36 months. This period may be extended if a year of account goes into run-off. The syndicate may make earlier on account distributions or cash calls according to the cash flow of a particular year of account and subject to Lloyd's requirements.

# **Nameco (No 301) Limited**

## **Notes to the Financial Statements (continued) for the year ended 31 December 2016**

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### **2. Accounting policies (continued)**

#### **xi. Financial assets and financial liabilities**

##### **Classification:**

The accounting classification of financial assets and liabilities determines their basis of measurement and how changes in those values are presented in the Profit and Loss Account and Other Comprehensive Income. These classifications are made at initial recognition and subsequent classification is only permitted in restricted circumstances

The syndicates' investments comprise of debt and equity investments, derivatives, cash and cash equivalents and loans and receivables. Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the syndicate after deducting all of its liabilities

##### **Recognition:**

Financial assets and liabilities are recognised when the syndicate becomes party to the contractual provisions of the instrument. In respect of the purchases and sales of financial assets, they are recognised on the trade date

##### **Initial measurement:**

All financial assets and liabilities are initially measured at transaction price (including transaction costs), except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value (which is normally the transaction price excluding transaction costs), unless the arrangement constitutes a financing transaction. If an arrangement constitutes a finance transaction, the financial asset or liability is measured at the present value of the future payments discounted at a market rate if interest for a similar debt instrument.

##### **Subsequent measurement:**

Non-current debt instruments are subsequently measured at amortised cost using the effective interest method.

Debt instruments that are classified as payable or receivable within one financial year and which meet the above conditions are measured at the undiscounted amount of the cash or other consideration expected to be paid or received.

Other debt instruments are measured at fair value through profit or loss.

##### **De-recognition of financial assets and liabilities:**

Financial assets are derecognised when and only when a) the contractual rights to the cash flow from the financial asset expire or are settled, b) the syndicates transfer to another party substantially all of the risks and rewards of ownership of the financial asset, or c) the syndicates, despite having retained some significant risks and rewards of ownership, have transferred control of the asset to another party and the other party has the practical ability to sell the asset in its entirety to an unrelated third party and is able to exercise that ability unilaterally and without needing to impose additional restrictions on the transfer.

Financial liabilities are derecognised only when the obligation specified in the contract is discharged, cancelled or expires.

##### **Fair value measurement:**

The best evidence of fair value is a quoted price for an identical asset or liability in an active market that the entity can access at the measurement date.

When quoted prices are unavailable, observable inputs developed using market data for the asset or liability, either directly or indirectly, are used to determine the fair value.

If the market for the asset is not active and there are no observable inputs, then the syndicate estimates the fair value by using unobservable inputs, i.e. where market data is unavailable

##### **Impairment of financial instruments measured at amortised cost or cost:**

For financial assets carried at amortised cost, the amount of an impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate, i.e. using the effective interest method

For financial assets carried at cost less impairment, the impairment loss is the difference between the asset's carrying amount and the best estimate of the amount that would be received for the asset if it were to be sold at the reporting date.

Where indicators exist for a decrease in impairment loss, and the decrease can be related objectively to an event occurring after the impairment was recognised, the prior impairment loss is tested to determine reversal. An impairment loss is reversed on an individual impaired financial asset to the extent that the revised recoverable value does not lead to a revised carrying amount higher than the carrying value had no impairment been recognised. The amount of the reversal is recognised in profit and loss immediately.

# **Nameco (No 301) Limited**

## **Notes to the Financial Statements (continued) for the year ended 31 December 2016**

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### **2. Accounting policies (continued)**

#### **xi. Financial assets and financial liabilities (continued)**

Offsetting:

Debtors/creditors arising from insurance/reinsurance operations shown in the Balance Sheet include the totals of all the syndicates' outstanding debit and credit transactions as processed by the Lloyd's central facility. No account has been taken of any offsets which may be applicable in calculating the net amounts due between the syndicates and each of their counterparty insureds, reinsurers or intermediaries as appropriate.

#### **xii. Investment return**

Investment return comprises all investment income, realised investment gains and losses, movements in unrealised gains and losses, net of investment expenses and charges.

Realised and unrealised gains and losses are measured by reference to the original cost of the investment if purchased in the year, or if held at the beginning of the year by reference to the fair value at that date.

Investment return is initially recorded in the non-technical account. A transfer is made from the non-technical account to the general business technical account to reflect the investment return on funds supporting the underwriting business.

#### **xiii. Basis of currency translation**

The presentation and functional currency of the Company is Pound Sterling, which is the currency of the primary economic environment in which it operates. Supported syndicates may have different functional currencies.

Income and expenditure in US dollars, Canadian dollars and Euros is translated at the average rate of exchange for the year. Underwriting transactions denominated in other foreign currencies are included at the rate of exchange ruling at the date the transaction is processed.

Monetary assets and liabilities, which according to FRS 103 are deemed to include unearned premiums and deferred acquisition costs, are translated into Pound Sterling at the rates of exchange at the Balance Sheet date

Any non-monetary items are translated into the functional currency using the rate of exchange prevailing at the time of the transaction

Differences arising on translation to the functional currency of the syndicates where the functional currency was not Pound Sterling are reported in the Statement of Other Comprehensive Income. All other exchange differences are reported within the Profit and Loss Account, Non-Technical Account (or the Technical Account in respect of Life syndicates).

### **Reinsurance at corporate level**

Where considered applicable by the Directors, the Company may purchase additional reinsurance to that purchased through the syndicates. Any such reinsurance premiums and related reinsurance recoveries are treated in the same manner as described for syndicates in Note 2 (iv) and (v) above

### **Taxation**

The Company is taxed on its results including its share of underwriting results declared by the syndicates. These are deemed to accrue evenly over the calendar year in which they are declared. The syndicate results included in these Financial Statements are only declared for tax purposes in the calendar year following the normal closure of the year of account. No provision is made for corporation tax in relation to open years of account. However, full provision is made for deferred tax on underwriting results not subject to current corporation tax.

HM Revenue & Customs agrees the taxable results of the syndicates at a syndicate level on the basis of computations submitted by the managing agent. At the date of the approval of these Financial Statements the syndicate taxable results of years of account closed at this and at previous year ends may not have been fully agreed with HM Revenue & Customs. Any adjustments that may be necessary to the tax provisions established by the Company, as a result of HM Revenue & Customs agreement of syndicate results, will be reflected in the Financial Statements of subsequent periods.

# **Nameco (No 301) Limited**

## **Notes to the Financial Statements (continued) for the year ended 31 December 2016**

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### **2. Accounting policies (continued)**

#### **Deferred taxation**

Deferred tax is provided in full on timing differences which result in an obligation at the Balance Sheet date to pay more tax, or a right to pay less tax, at a future date at rates expected to apply when they crystallise, based on current tax rates and law.

Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered.

Deferred tax assets and liabilities have not been discounted.

#### **Intangible assets**

Costs incurred by the Company in the Corporation of Lloyd's auctions in order to acquire rights to participate on syndicates' underwriting years are included within intangible assets and amortised over a five year period beginning in the year following the purchase of the syndicate participation.

The intangible assets are reviewed for impairment where there are indicators for impairment, and any impairment is charged to the Profit and Loss Account for the period.

#### **Cash and cash equivalents and Statement of Cash Flows**

Cash and cash equivalents include deposits held at call with banks, other short-term liquid investments with original maturities of three months or less and cash in hand

The Company has no control over the disposition of assets and liabilities at Lloyd's. Consequently, the Statement of Cash Flows is prepared reflecting only the movement in corporate funds, which includes transfers to and from syndicates at Lloyd's.

#### **Share capital**

Ordinary share capital is classified as equity. The difference between fair value of the consideration received and the nominal value of the share capital being issued, is taken to the share premium account. Incremental costs directly attributable to the issue of new ordinary shares are shown in equity as a deduction, net of taxes, from the proceeds.

#### **Dividend distributions to shareholders**

Dividend distributions to the Company's shareholders are recognised in the Financial Statements in the period in which the dividends are approved by the shareholders. These amounts are recognised in the Statement of Changes in Shareholders' Equity.

### **3. Key accounting judgements and estimation uncertainties**

In applying the Company's accounting policies, the Directors are required to make judgements, estimates and assumptions in determining the carrying amounts of assets and liabilities. These judgements, estimates and assumptions are based on the best and most reliable evidence available at the time when the decisions are made, and are based on historical experience and other factors that are considered to be applicable. Due to the inherent subjectivity involved in making such judgements, estimates and assumptions, the actual results and outcomes may differ. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods, if the revision affects both current and future periods.

The measurement of the provision for claims outstanding is the most significant judgement involving estimation uncertainty regarding amounts recognised in these Financial Statements in relation to underwriting by the syndicates and this is disclosed further in Note 4.

The management and control of each syndicate is carried out by the managing agent of that syndicate, and the Company looks to the managing agent to implement appropriate policies, procedures and internal controls to manage each syndicate.

The key accounting judgements and sources of estimation uncertainty set out below therefore relate to those made in respect of the Company only, and do not include estimates and judgements made in respect of the syndicates.

# **Nameco (No 301) Limited**

## **Notes to the Financial Statements (continued) for the year ended 31 December 2016**

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### **3. Key accounting judgements and estimation uncertainties (continued)**

#### **Purchased syndicate capacity:**

Estimating value in use:

Where an indication of impairment of capacity values exists, the Directors will carry out an impairment review to determine the recoverable amount, which is the higher of fair value less cost to sell and value in use. The value in use calculation requires an estimate of the future cash flows expected to arise from the capacity and a suitable discount rate in order to calculate present value.

Determining the useful life of purchased syndicate capacity:

The assessed useful life of syndicate capacity is five years. This is on the basis that this is the life over which the original value of the capacity acquired is used up.

#### **Assessing indicators of impairment:**

In assessing whether there have been any indicators of impairment assets, the Directors consider both external and internal sources of information such as market conditions, counterparty credit ratings and experience of recoverability. There have been no indicators of impairments identified during the current financial year.

#### **Recoverability of receivables:**

The Company establishes a provision for receivables that are estimated not to be recoverable. When assessing recoverability, factors such as the aging of the receivables, past experience of recoverability, and the credit profile of individual or groups of customers are all considered.

### **4. Risk management**

This section summarises the financial and insurance risks the Company is exposed to either directly at its own corporate level or indirectly via its participation in the Lloyd's syndicates.

#### **Risk background**

The syndicate's activities expose it to a variety of financial and non-financial risks. The managing agent is responsible for managing the syndicate's exposure to these risks and, where possible, introducing controls and procedures that mitigate the effects of the exposure to risk. Each year, the managing agent prepares a Lloyd's Capital Return ("LCR") for the syndicate, the purpose of this being to agree capital requirements with Lloyd's based on an agreed assessment of the risks impacting the syndicate's business, and the measures in place to manage and mitigate those risks from a quantitative and qualitative perspective. The risks described below are typically reflected in the LCR, and, typically, the majority of the total assessed value of the risks concerned is attributable to insurance risk.

The insurance risks faced by a syndicate include the occurrence of catastrophic events, downward pressure on pricing of risks, reductions in business volumes and the risk of inadequate reserving. Reinsurance risks arise from the risk that a reinsurer fails to meet their share of a claim. The management of the syndicate's funds is exposed to risks of investment, liquidity, currency and interest rates leading to financial loss. The syndicate is also exposed to regulatory and operational risks including its ability to continue to trade. However, supervision by Lloyd's provides additional controls over the syndicate's management of risks.

The Company manages the risks faced by the syndicates on which it participates by monitoring the performance of the syndicates it supports. This commences in advance of committing to support a syndicate for the following year, with a review of the business plan prepared for each syndicate by its managing agent. In addition, quarterly reports and annual accounts together with any other information made available by the managing agent are monitored and if necessary enquired into. If the Company considers that the risks being run by the syndicate are excessive it will seek confirmation from the managing agent that adequate management of the risk is in place and, if considered appropriate will withdraw support from the next underwriting year. The Company relies on advice provided by the members' agent which acts for it, who are specialists in assessing the performance and risk profiles of syndicates. The Company also mitigates its insurance risks by participating across several syndicates as detailed in Note 23.

#### **Impact of Brexit vote:**

The Brexit vote will have an impact on various risk factors, including currency risks. The Lloyd's market is in the process of developing a strategy for dealing with Brexit and the Company will monitor these developments and identify whether it needs to modify its participation in the Lloyd's market.

The analysis below provides details of the financial risks the Company is exposed to from syndicate insurance activities and at a corporate level, as required by FRS 103. Note 7 provides further analysis of sensitivities to reserving and underwriting risks.

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

### 4. Risk management (continued)

#### Syndicate risks

##### i. Liquidity risk

The syndicates are exposed to daily calls on their available cash resources, principally from claims arising from its insurance business. Liquidity risk arises where cash may not be available to pay obligation when due, or to ensure compliance with the syndicate's obligations under the various trust deeds to which it is party.

The syndicates aim to manage their liquidity position so that they can fund claims arising from significant catastrophic events, as modelled in their Lloyd's realistic disaster scenarios ("RDS").

Although there are usually no stated maturities for claims outstanding, syndicates have provided their expected maturity of future claims settlements as follows:

2016	No stated maturity £	0-1 year £	1-3 years £	3-5 years £	>5 years £	Total £
Claims outstanding	(1,534)	733,814	795,220	319,164	336,173	2,182,837
2015	No stated maturity £	0-1 year £	1-3 years £	3-5 years £	>5 years £	Total £
Claims outstanding	36,727	545,756	601,653	274,216	290,525	1,748,877

##### ii. Credit risk

Credit ratings to syndicate assets emerging directly from insurance activities which are neither past due nor impaired are as follows:

2016	AAA £	AA £	A £	BBB or lower £	Not rated £	Total £
Financial investments	334,409	477,885	444,553	250,584	214,675	1,722,106
Deposits with ceding undertakings	-	-	-	-	140	140
Reinsurers share of claims outstanding	(20,337)	128,863	250,400	5,079	12,831	376,836
Reinsurance debtors	3,373	6,360	9,150	966	1,143	20,992
Cash at bank and in hand	9	35,297	48,102	12,634	14	96,056
	317,454	648,405	752,205	269,263	228,803	2,216,130
2015	AAA £	AA £	A £	BBB or lower £	Not rated £	Total £
Financial investments	361,929	407,540	375,150	165,336	126,407	1,436,362
Deposits with ceding undertakings	-	-	-	-	118	118
Reinsurers share of claims outstanding	16,884	118,527	156,173	2,057	7,971	301,612
Reinsurance debtors	28,978	168,823	52,686	534	238	251,259
Cash at bank and in hand	41,625	3,520	23,884	9,355	-	78,384
	449,416	698,410	607,893	177,282	134,734	2,067,735

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

### 4. Risk management (continued)

#### Syndicate risks (continued)

#### ii. Credit risk (continued)

Syndicate assets emerging directly from insurance activities, with reference to their due date or impaired are as follows:

2016	Neither past due nor impaired £	Past due but not impaired			Impaired £	Total £
		Less than 6 months £	Between 6 months and 1 year £	Greater than 1 year £		
Financial investments	1,722,106	-	-	-	-	1,722,106
Deposits with ceding undertakings	140	-	-	-	-	140
Reinsurers share of claims outstanding	376,836	35,297	-	-	-	412,133
Reinsurance debtors	20,992	4,459	437	623	824	27,335
Cash at bank and in hand	96,056	-	-	-	-	96,056
Insurance and other debtors	1,210,588	25,332	9,326	13,031	(160)	1,258,117
	3,426,718	65,088	9,763	13,654	664	3,515,887

2015	Neither past due nor impaired £	Past due but not impaired			Impaired £	Total £
		Less than 6 months £	Between 6 months and 1 year £	Greater than 1 year £		
Financial investments	1,436,362	-	-	-	-	1,436,362
Deposits with ceding undertakings	118	-	-	-	-	118
Reinsurers share of claims outstanding	301,612	710	1	1	(256)	302,068
Reinsurance debtors	251,259	21,729	2,780	317	665	276,750
Cash at bank and in hand	78,384	-	-	-	-	78,384
Insurance and other debtors	446,715	13,808	3,878	4,775	(160)	469,016
	2,514,450	36,247	6,659	5,093	249	2,562,698

#### iii. Interest rate and equity price risk

Interest rate risk and equity price risk are the risks that the fair value of future cash flows of financial instruments will fluctuate because of changes in market interest rates and market prices, respectively.

#### iv. Currency risk

The syndicates' main exposure to foreign currency risk arises from insurance business originating overseas, primarily denominated in US dollars. Transactions denominated in US dollars form a significant part of the syndicates' operations. This risk is, in part, mitigated by the syndicates maintaining financial assets denominated in US dollars against its major exposures in that currency.

The table below provides details of syndicate assets and liabilities by currency.

2016	GBP £ converted	USD £ converted	EUR £ converted	CAD £ converted	Other £ converted	Total £ converted
Total assets	485,407	2,535,744	191,969	303,111	167,255	3,683,486
Total liabilities	(745,559)	(2,185,742)	(200,780)	(211,861)	(112,336)	(3,456,278)
Surplus/(deficiency) of assets	(260,152)	350,002	(8,811)	91,250	54,919	227,208

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

### 4. Risk management (continued)

#### Syndicate risks (continued)

##### iv. Currency risk (continued)

2015	GBP £ converted	USD £ converted	EUR £ converted	CAD £ converted	Other £ converted	Total £ converted
Total assets	586,852	1,998,618	184,027	176,276	79,645	3,025,418
Total liabilities	(740,222)	(1,702,239)	(172,085)	(108,901)	(42,614)	(2,766,061)
Surplus/(deficiency) of assets	(153,370)	296,379	11,942	67,375	37,031	259,357

The impact of a 5% change in exchange rates between GBP and other currencies would be £24,368 on shareholders' funds (2015: £20,636 )

#### Company risks

##### i. Investment, Credit and Liquidity risks

The significant risks faced by the Company are with regard to the investment of the available funds within its own custody. The elements of these risks are investment risk, credit risk, interest rate risk and currency risk. The main liquidity risk would arise if a syndicate had inadequate liquid resources for a large claim and sought funds from the Company to meet the claim. In order to minimise investment, credit and liquidity risk the Company's funds are invested in readily realisable short term deposits. The Company does not use derivative instruments to manage risk and, as such, no hedge accounting is applied.

##### ii. Currency risks

The syndicates can distribute their results in Pound Sterling, US dollars or a combination of the two. The Company is exposed to movements in the US dollar between the Balance Sheet date and the distribution of the underwriting profits and losses, which is usually in the May following the closure of a year of account.

In addition, the Company is also subject to currency fluctuations in respect of any financial investments and Funds at Lloyd's shown in the Corporate column of the Balance Sheet and as set out in Notes 13 and 14 respectively.

##### iii. Regulatory risks

The Company is subject to continuing approval by Lloyd's to be a member of a Lloyd's syndicate. The risk of this approval being removed is mitigated by monitoring and fully complying with all requirements in relation to membership of Lloyd's. The capital requirements to support the proposed amount of syndicate capacity for future years are subject to the requirements of Lloyd's. A variety of factors are taken into account by Lloyd's in setting these requirements including market conditions and syndicate performance and although the process is intended to be fair and reasonable, the requirements can fluctuate from one year to the next, which may constrain the volume of underwriting the Company is able to support.

##### iv. Operational risks

As there are relatively few transactions actually undertaken by the Company there are only limited systems and operational requirements of the Company and therefore operational risks are not considered to be significant. Close involvement of all Directors in the Company's key decision making and the fact that the majority of the Company's operations are conducted by syndicates, provides control over any remaining operational risks.

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

### 5. Class of business

2016	Gross written premiums £	Gross premiums earned £	Gross claims incurred £	Net operating expenses £	Reinsurance balance £	Total £
<b>Direct insurance</b>						
Accident and health	47,995	51,027	(25,098)	(25,307)	(762)	(140)
Motor – third party liability	8,852	9,331	(5,606)	(3,526)	(210)	(11)
Motor – other classes	74,021	70,842	(67,497)	(25,493)	14,864	(7,284)
Marine, aviation and transport	115,154	119,637	(66,996)	(49,184)	(2,965)	492
Fire and other damage to property	335,317	338,036	(143,192)	(124,442)	(49,920)	20,482
Third party liability	319,199	293,167	(171,358)	(107,281)	(15,471)	(943)
Credit and suretyship	37,108	37,198	(17,920)	(20,273)	(2,242)	(3,237)
Legal expenses	2,079	2,071	(972)	(1,143)	(14)	(58)
Assistance	-	-	-	-	-	-
Miscellaneous	67,803	75,362	(44,712)	(44,733)	(3,847)	(17,930)
Total direct	1,007,528	996,671	(543,351)	(401,382)	(60,567)	(8,629)
Reinsurance inwards	480,553	463,123	(212,261)	(140,874)	(100,319)	9,669
<b>Total</b>	<b>1,488,081</b>	<b>1,459,794</b>	<b>(755,612)</b>	<b>(542,256)</b>	<b>(160,886)</b>	<b>1,040</b>

2015	Gross written premiums £	Gross premiums earned £	Gross claims incurred £	Net operating expenses £	Reinsurance balance £	Total £
<b>Direct insurance</b>						
Accident and health	48,315	46,547	(21,912)	(22,673)	(1,685)	277
Motor – third party liability	8,589	7,877	(5,432)	(3,134)	500	(189)
Motor – other classes	64,373	59,368	(40,907)	(19,829)	(704)	(2,072)
Marine, aviation and transport	117,301	121,687	(51,572)	(47,651)	(10,288)	12,176
Fire and other damage to property	324,302	302,543	(104,028)	(116,554)	(51,980)	29,981
Third party liability	244,063	224,420	(138,818)	(80,883)	(8,623)	(3,904)
Credit and suretyship	36,410	28,668	(13,258)	(12,915)	(2,981)	(486)
Legal expenses	1,838	2,169	(996)	(1,162)	(19)	(8)
Assistance	-	-	-	-	-	-
Miscellaneous	54,542	63,751	(29,469)	(39,505)	(6,005)	(11,228)
Total direct	899,733	857,030	(406,392)	(344,306)	(81,785)	24,547
Reinsurance inwards	394,230	398,674	(115,396)	(126,488)	(89,936)	66,854
<b>Total</b>	<b>1,293,963</b>	<b>1,255,704</b>	<b>(521,788)</b>	<b>(470,794)</b>	<b>(171,721)</b>	<b>91,401</b>

### 6. Geographical analysis

	2016 £	2015 £
<b>Direct gross premium written in:</b>		
United Kingdom	1,006,671	675,371
Other EU Member States	30	12,904
Rest of the World	827	211,458
	<b>1,007,528</b>	<b>899,733</b>

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

### 7. Technical provisions

Movement in claims outstanding	Gross £	Reinsurance £	2016 Net £	Gross £	Reinsurance £	2015 Net £
At 1 January	1,748,877	302,068	1,446,809	1,750,645	327,843	1,422,802
Movement of reserves	159,123	57,122	102,001	(16,809)	(28,704)	11,895
Other movements	274,837	52,943	221,894	15,041	2,929	12,112
At 31 December	2,182,837	412,133	1,770,704	1,748,877	302,068	1,446,809

Movement in unearned premiums	Gross £	Reinsurance £	2016 Net £	Gross £	Reinsurance £	2015 Net £
At 1 January	623,842	84,269	539,573	556,057	56,431	499,626
Movement of reserves	28,287	10,341	17,946	38,259	11,411	26,848
Other movements	112,569	19,888	92,681	29,526	16,427	13,099
At 31 December	764,698	114,498	650,200	623,842	84,269	539,573

Movement in deferred acquisition costs	2016 Net £	2015 Net £
At 1 January	188,225	154,995
Movement in deferred acquisition costs	(3,714)	23,877
Other movements	36,252	9,353
At 31 December	220,763	188,225

Included within other movements are foreign exchange movements and the effect of the 2013 and prior years' technical provisions being reinsured to close into the 2014 year of account (2015 2012 and prior years' technical provisions being reinsured to close into the 2013 year of account), to the extent where the Company's syndicate participation portfolio has changed between those two years of account

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

### 7. Technical provisions (continued)

#### Assumptions, changes in assumptions and sensitivity

As described in Note 4 the majority of the risks to the Company's future cash flows arise from its participation in the results of Lloyd's syndicates and are mostly managed by the managing agents of the syndicates. The Company's role in managing these risks, in conjunction with the Company's members' agent, is limited to a selection of syndicate participations and monitoring the performance of the syndicates and their managing agents.

The amounts carried by the Company arising from insurance contracts are calculated by the managing agents of the syndicates and derived from accounting information provided by the managing agents and reported upon by the syndicate auditors.

The key assumptions underlying the amounts carried by the Company arising from insurance contracts are:

- the net premiums written calculated by the managing agent are an accurate assessment of the premiums payable as a result of the risks contractually committed to up to the Balance Sheet date;
- the net unearned premiums calculated by the managing agent are an accurate assessment of the net premiums written that reflect the exposure to risks arising after the Balance Sheet date, including appropriate allowance for anticipated losses in excess of the unearned premium;
- the claims reserves calculated by the managing agents are an accurate assessment of the ultimate liabilities in respect of claims relating to events up to the Balance Sheet date;
- the potential ultimate result of run-off year results has been accurately estimated by the managing agents; and
- the values of investments and other assets and liabilities are correctly stated at their realisable values at the Balance Sheet date.

There have been no changes to these assumptions in 2016.

The amounts carried by the Company arising from insurance contracts are sensitive to various factors as follows:

- a 5% increase/decrease in net earned premium (with all other underwriting elements assumed to change pro-rata with premium) will increase/decrease the Company's pre-tax profit/loss by £57,933 (2015: £50,687);
- a 5% increase/decrease in the managing agents' calculation of gross claims reserves will decrease/increase the Company's pre-tax profit/loss by £109,142 (2015: £87,444);
- a 5% increase/decrease in the managing agents' calculation of net claims reserves will decrease/increase the Company's pre-tax profit/loss by £88,535 (2015: £72,340).

The 5% movement has been selected to give an indication of the possible variations in the assumptions used.

The historical gross and net claims development is as follows:

#### Claims development - Gross

	After 12 months £	After 24 months £	After 36 months £	Profit/(loss) on RITC received £
Underwriting pure year				
2012	526,603	758,762	749,290	55,141
2013	379,730	653,524	648,114	61,125
2014	409,656	688,202	707,992	-
2015	388,115	717,529		
2016	500,088	-		

#### Claims development - Net

	After 12 months £	After 24 months £	After 36 months £	Profit/(loss) on RITC received £
Underwriting pure year				
2012	427,309	633,165	629,011	52,748
2013	321,094	561,479	553,297	61,752
2014	342,687	592,839	609,494	-
2015	329,980	609,136		
2016	404,040	-		

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

8. Net operating expenses	2016 £	2015 £
Acquisition costs	359,944	343,433
Change in deferred acquisition costs	3,714	(23,877)
Administrative expenses	177,195	151,892
Loss/(profit) on exchange	1,403	(654)
	<u>542,256</u>	<u>470,794</u>

9. Investment return	2016 £	2015 £
Investment income	27,427	24,705
Dividend income	355	209
Interest on cash at bank	936	701
Other interest and similar income	2,912	1,614
Realised gains on investments	10,878	6,396
<b>Investment income</b>	<u>42,508</u>	<u>33,625</u>

Investment management expenses	(2,673)	(2,234)
Realised losses on investments	(15,841)	(13,611)
<b>Investment expenses and charges</b>	<u>(18,514)</u>	<u>(15,845)</u>

Unrealised gains and losses, net	5,311	(4,883)
<b>Total investment return</b>	<u>29,305</u>	<u>12,897</u>

### Analysed as follows:

	Investments at fair value through profit or loss £	Investments available for sale £	2016 Total £	Investments at fair value through profit or loss £	Investments available for sale £	2015 Total £
Realised gains and losses	(4,963)	-	(4,963)	(7,204)	(11)	(7,215)
Unrealised gains and losses	5,311	-	5,311	(4,872)	(11)	(4,883)
Other relevant income	-	-	-	-	-	-
	<u>348</u>	<u>-</u>	<u>348</u>	<u>(12,076)</u>	<u>(22)</u>	<u>(12,098)</u>
Interest and similar income, net of expenses			28,957			24,995
<b>Total investment return</b>			<u>29,305</u>			<u>12,897</u>

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

10. Profit/(loss) before taxation	2016 £	2015 £
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This is stated after charging:

Key management personnel remuneration	-	-
Amortisation of syndicate capacity	947	2,970
Interest on bank loan and overdrafts	-	-
Interest on other loans	-	-
The Company has no employees		

The auditors, PKF Littlejohn LLP, charge a fixed fee to Nomina Plc for the provision of the audit of the Company. This fee is included within the service fee charged to the Company by Nomina Plc and equates to approximately £72 (2015: £74).

11. Taxation	2016 £	2015 £
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### Analysis of charge in year

Current tax:		
UK corporation tax on profit/(loss) of the year	30,638	10,689
Adjustment in respect of previous years	-	(653)
Foreign tax	477	1,218
Total current tax	31,115	11,254
Deferred tax		
Origination and reversal of timing differences	(18,757)	4,458
Change in tax rate	-	(4,733)
Total deferred tax	(18,757)	(275)
Tax on profit/(loss)	12,358	10,979

### Factors affecting tax charge for year

The tax assessed for the year is different to the standard rate of corporation tax in the UK of 20.00% (2015: 20.25%) The differences are explained below:

Profit/(loss) before tax	54,454	90,208
Profit/(loss) multiplied by standard rate of corporation tax in the UK of 20.00% (2015: 20.25%)	10,891	18,267
Effects of:		
Adjustment in respect of previous years	-	(653)
Group relief claimed	-	-
Income not taxable	-	-
Permanent differences	424	897
Foreign tax	477	1,218
Rate change and other adjustments	566	(8,750)
Tax on charge/(credit) for the year	12,358	10,979

The results of the Company's participation on the 2014, 2015 and 2016 years of account and the calendar year movement on 2013 and prior run-offs will not be assessed to tax until the year ended 31 December 2017, 2018 and 2019 respectively being the year after the calendar year result of each run-off year or the normal date of closure of each year of account

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

12. Intangible assets	2016	2015
Purchased syndicate capacity	£	£
<b>Cost</b>		
At 1 January	42,391	43,151
Additions	-	380
Disposals	(4,347)	(1,140)
At 31 December	38,044	42,391
<b>Amortisation</b>		
At 1 January	41,065	38,095
Provided during the year	947	2,970
Disposals	(4,347)	-
At 31 December	37,665	41,065
<b>Net book value</b>		
At 31 December 2016 / 2015	379	1,326
At 31 December 2015 / 2014	1,326	5,056

### 13. Financial investments

The Company early adopted as of 1 January 2016 the amendments of FRS 102 made in March 2016 and effective for accounting periods beginning on or after 1 January 2017.

The Company categorises its fair value measurement using the following three fair value hierarchy levels based on the reliability of inputs used in determining fair values as follows:

Level 1: The unadjusted quoted price in an active market for identical assets that an entity can access at the measurement date.

Level 2: Inputs other than quoted prices included in Level 1 that are observable (i.e. developed using market data) for the asset, either directly or indirectly

Level 3: Inputs are unobservable (i.e. for which market data is unavailable) for the asset

Financial investments Syndicate	Financial investments held at fair value through profit or loss				Held at amortised cost	Total
	Level 1 £	Level 2 £	Level 3 £	Total £		
<b>2016</b>						
Shares and other variable yield securities and units in unit trusts	78,520	248,515	36	327,071	-	327,071
Debt securities and other fixed income securities	532,490	801,264	-	1,333,754	-	1,333,754
Participation in investment pools	10,180	11,045	11,024	32,249	-	32,249
Loans and deposits with credit institutions	19,671	4,717	780	25,168	-	25,168
Derivatives	2,742	1,109	-	3,851	-	3,851
Other investments	-	-	13	13	-	13
Financial assets classified as held for sale	-	-	-	-	-	-
<b>Fair value</b>	643,603	1,066,650	11,853	1,722,106	-	1,722,106
<b>Cost</b>				1,708,617	-	1,708,617

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

### 13. Financial investments (continued)

Financial investments Syndicate	Financial investments held at fair value through profit or loss				Held at amortised cost £	Total £
	Level 1 £	Level 2 £	Level 3 £	Total £		
<b>2015</b>						
Shares and other variable yield securities and units in unit trusts	62,315	175,102	17,515	254,932	-	254,932
Debt securities and other fixed income securities	504,979	375,332	188,680	1,068,991	-	1,068,991
Participation in investment pools	3,767	5,593	10,307	19,667	-	19,667
Loans and deposits with credit institutions	65,355	15,468	11,412	92,235	-	92,235
Derivatives	97	-	418	515	-	515
Other investments	-	-	22	22	-	22
Financial assets classified as held for sale	-	-	-	-	-	-
<b>Fair value</b>	<b>636,513</b>	<b>571,495</b>	<b>228,354</b>	<b>1,436,362</b>	<b>-</b>	<b>1,436,362</b>
						<b>Total £</b>
<b>Cost</b>				<b>1,432,822</b>	<b>-</b>	<b>1,432,822</b>

Financial investments Corporate	Financial investments held at fair value through profit or loss				Held at amortised cost £	Total £
	Level 1 £	Level 2 £	Level 3 £	Total £		
<b>2016</b>						
Shares and other variable yield securities and units in unit trusts	-	-	-	-	-	-
Debt securities and other fixed income securities	-	-	-	-	-	-
<b>Fair value</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
						<b>Total £</b>
<b>Cost</b>				<b>-</b>	<b>-</b>	<b>-</b>

Financial investments Corporate	Financial investments held at fair value through profit or loss				Held at amortised cost £	Total £
	Level 1 £	Level 2 £	Level 3 £	Total £		
<b>2015</b>						
Shares and other variable yield securities and units in unit trusts	-	-	-	-	-	-
Debt securities and other fixed income securities	-	-	-	-	-	-
<b>Fair value</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
						<b>Total £</b>
<b>Cost</b>				<b>-</b>	<b>-</b>	<b>-</b>

Included within the Corporate figures above are financial investments denominated in non-Sterling currency. The impact of a 5% change in exchange rates between GBP and other currencies would be £nil on shareholders' funds (2015: £nil).

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

### 14. Other debtors

	2016			2015		
	Syndicate participation £	Corporate £	Total £	Syndicate participation £	Corporate £	Total £
Amounts due from group undertakings	-	-	-	-	-	-
Proprietors' loan accounts	-	324,829	324,829	-	260,763	260,763
Funds at Lloyd's	-	19,632	19,632	-	19,632	19,632
Deferred tax asset (Note 17)	-	-	-	-	-	-
Other	222,518	23	222,541	178,305	3	178,308
	222,518	344,484	567,002	178,305	280,398	458,703

Funds at Lloyd's ("FAL") represents assets deposited with the Corporation of Lloyd's (Lloyd's) to support the Company's underwriting activities as described in the Accounting Policies. The Company retains the rights to the economic benefit of these assets. The Company has entered into a Lloyd's Deposit Trust Deed which gives Lloyd's the right to apply these monies in settlement of any claims arising from the participation on the syndicates. These monies can only be released from the provision of this Deed with Lloyd's express permission, and only in circumstances where the amounts are either replaced by an equivalent asset, or after the expiration of the Company's liabilities in respect of its underwriting. The Company's underwriting is supported by assets made available to it by the shareholders of the Company.

Where FAL is comprised of financial investments, to meet Lloyd's requirements these investments will usually be the equivalent of Level 1 as defined in Note 13. FAL are held mainly either in Sterling or US dollar denominations and therefore are potentially exposed to the currency risk of fluctuation between the Sterling and US dollar exchange rate. The maximum exposure to a 5% movement in the Sterling and USD exchange rate will be £982 (2015: £982).

### 15. Share capital

#### Allotted, called-up and fully paid

	2016		2015	
	Issued	Value £	Issued	Value £
Ordinary £1 shares	1	1	1	1

### 16. Profit and loss account

	2016			2015		
	Syndicate participation £	Corporate £	Total £	Syndicate participation £	Corporate £	Total £
Retained profit/(loss) brought forward	259,357	199,830	459,187	273,557	101,440	374,997
Reallocate distribution	(172,688)	172,688	-	(173,367)	173,367	-
Profit/(loss) and other comprehensive income for the financial year	140,539	(79,229)	61,310	159,167	(74,977)	84,190
Equity dividends	-	(109,773)	(109,773)	-	-	-
Retained profit/(loss) carried forward	227,208	183,516	410,724	259,357	199,830	459,187

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

### 16. Profit and loss account (continued)

The result for each underwriting year of account is generated over a three year period. These Financial Statements, which cover the period from 1 January 2016 to 31 December 2016, show movements in the first twelve months of the 2016 year of account, the second twelve months of the 2015 year of account and the final twelve months of the 2014 year of account.

Future cash flows will arise when profits/(losses) are distributed/(collected) by Lloyd's after each year of account has closed. Subject to certain conditions, Lloyd's can allow the partial early release of some profits or in the event of an expect loss require advance funding prior to the year of account closing.

The cumulative profit and loss account on all open underwriting years of account is shown in the Balance Sheet under 'Syndicate participation' as detailed in the table below:

	2016 £	2015 £
Underwriting year of account (cumulative):		
2013 after 36 months	-	171,766
2014 after 36 months / 24 months	213,584	93,226
2015 after 24 months / 12 months	89,042	(5,635)
2016 after 12 months	(75,418)	-
	<hr/> 227,208	<hr/> 259,357

### 17. Deferred taxation assets/(liabilities)

	2016 £	2015 £
Opening balance	(95,544)	(94,655)
Profit and loss account (charge)/credit	18,757	275
Other comprehensive income (charge)/credit	(4,507)	(1,164)
Closing balance	<hr/> (81,294)	<hr/> (95,544)

The deferred tax balance consists of timing differences relating to the taxation of underwriting results. Deferred tax assets are shown within Other debtors (Note 14).

### 18. Other creditors including taxation and social security

	2016			2015		
	Syndicate participation £	Corporate £	Total £	Syndicate participation £	Corporate £	Total £
Corporation tax	-	30,638	30,638	-	10,690	10,690
Proprietors' loan accounts	-	-	-	-	-	-
Third party funds	-	-	-	-	-	-
Other creditors	227,053	-	227,053	157,902	-	157,902
Amount due to group undertakings	-	-	-	-	-	-
	<hr/> 227,053	<hr/> 30,638	<hr/> 257,691	<hr/> 157,902	<hr/> 10,690	<hr/> 168,592

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

### 19. Financial liabilities

The Company early adopted as of 1 January 2016 the amendments of FRS 102 made in March 2016 and effective for accounting periods beginning on or after 1 January 2017

The Company categorises its fair value measurement using the following three fair value hierarchy levels based on the reliability of inputs used in determining fair values as follows:

Level 1: The unadjusted quoted price in an active market for identical liabilities that an entity can access at the measurement date.

Level 2: Inputs other than quoted prices included in Level 1 that are observable (i.e. developed using market data) for the liability, either directly or indirectly.

Level 3: Inputs are unobservable (i.e. for which market data is unavailable) for the liability.

Financial liabilities Syndicate	Financial liabilities held at fair value through profit or loss				Held at amortised cost	Total
	Level 1	Level 2	Level 3	Total		
2016	£	£	£	£	£	£
Borrowings	-	-	-	-	-	-
Derivative liabilities	2,084	342	-	2,426	-	2,426
Financial liabilities classified as held for sale	-	-	-	-	-	-
<b>Fair value</b>	<b>2,084</b>	<b>342</b>	<b>-</b>	<b>2,426</b>	<b>-</b>	<b>2,426</b>

Financial liabilities Syndicate	Financial liabilities held at fair value through profit or loss				Held at amortised cost	Total
	Level 1	Level 2	Level 3	Total		
2015	£	£	£	£	£	£
Borrowings	-	-	-	-	-	-
Derivative liabilities	222	-	589	811	-	811
Financial liabilities classified as held for sale	-	-	-	-	-	-
<b>Fair value</b>	<b>222</b>	<b>-</b>	<b>589</b>	<b>811</b>	<b>-</b>	<b>811</b>

All other financial liabilities of the syndicate participation, including creditors arising out of direct insurance operations, creditors arising out of reinsurance operations and other creditors, are measured at amortised cost.

#### Financial liabilities - Corporate

All corporate financial liabilities are measured at amortised cost.

### 20. Dividends

	2016	2015
	£	£
Equity dividends declared and paid	109,773	-

# Nameco (No 301) Limited

## Notes to the Financial Statements (continued) for the year ended 31 December 2016

### 21. Related party transactions

Nomina plc, a Director of the Company, provides administration services to the Company. Nomina plc charged a management fee of £2,900 (2015: £2,900) to cover all the costs of basic administration of the Company.

### 22. Ultimate controlling party

The Directors regard Willow Securities Limited, a company registered in England and Wales, as its ultimate parent undertaking.

### 23. Syndicate participation

The principal syndicates or members' agent pooling arrangements ("MAPA") in which the Company participates as an underwriting member are as follows:

Syndicate or MAPA number	Managing agent	2017 Allocated capacity £	2016 Allocated capacity £	2015 Allocated capacity £	2014 Allocated capacity £
33	Hiscox Syndicates Limited	135,358	117,702	117,702	117,702
218	ERS Syndicate Management Limited	49,357	37,028	36,000	45,000
386	QBE Underwriting Limited	37,305	41,487	41,487	48,603
510	Tokio Marine Kiln Syndicates Limited	243,400	227,476	227,476	227,476
557	Tokio Marine Kiln Syndicates Limited	31,486	31,486	31,486	31,486
609	Atrium Underwriters Limited	39,922	39,922	39,922	39,922
623	Beazley Furlonge Limited	297,521	251,710	224,741	241,135
727	S A Meacock & Company Limited	55,041	55,041	55,041	55,041
779	ANV Syndicates Limited	-	60,000	60,000	60,000
958	Canopus Managing Agents Limited	-	-	60,622	57,345
1176	Chaucer Syndicates Limited	14,116	13,175	11,920	11,920
1910	Asta Managing Agency Limited	-	29,846	-	-
2010	Cathedral Underwriting Limited	73,355	73,355	73,355	83,834
2014	Pembroke Managing Agency Limited	90,000	90,000	65,000	65,000
2791	Managing Agency Partners Limited	116,580	116,580	116,580	132,089
2988	Brit Syndicates Limited	50,000	-	-	-
4444	Canopus Managing Agents Limited	63,899	63,899	-	-
5820	ANV Syndicates Limited	-	-	38,000	38,000
6104	Hiscox Syndicates Limited	30,056	30,056	35,000	35,000
6105	Ark Syndicate Management Limited	-	-	40,000	40,000
6107	Beazley Furlonge Limited	30,843	25,000	25,000	25,000
6111	Catlin Underwriting Agencies Limited	-	58,225	52,460	53,282
6117	Asta Managing Agency Limited	75,000	44,754	33,009	50,000
7217	Members' Agents Pooling Arrangement	24,094	22,889	21,685	19,276
7227	Members' Agents Pooling Arrangement	-	3,592	1,916	-