(formerly Manchester Innovation Limited)

Directors' report and consolidated financial statements

31 July 2000

Registered number 3832569

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(formerly Manchester Innovation Limited)

### Directors' report and consolidated financial statements

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(formerly Manchester Innovation Limited)

#### Directors' report

The directors present their annual report and the audited consolidated financial statements for the year ended 31 July 2000.

#### **Principal activities**

The company acts as a holding company for its group which, in turn, provides the means for the resources, projects and expertise of the University of Manchester to be exploited commercially for the benefit of the University.

#### **Business review**

The company was incorporated as Manchester Innovation Limited on 27 August 1999 and changed its name to Manchester Innovation Holdings Limited on 13 December 1999.

On 16 December 1999, the company acquired the entire share capital of the following:

- Manchester Innovation Limited (formerly known as Vuman Limited);
- Manchester Technology Developments Limited; and
- Manchester Incubator Company Limited (formerly Manchester Biotech Limited)

This transaction was effected via a share for share exchange and the directors have applied the provisions of merger accounting under schedule 13 of the Companies Act. The effect of this is to present the new combined group as one for both the year ended 31 July 2000 and for the preceding year. Further details of this are set out in note 10 to the financial statements.

The results for the year are shown on page 5.

#### Proposed dividend and transfer to reserves

The directors do not recommend the payment of a dividend.

The loss for the year absorbed by the group is £1,624,547

#### Post balance sheet events

On 15 March 2001 Manchester Innovation Holdings Limited ("MIHL") acquired the debt owed by Manchester Incubator Company Limited (formerly Manchester Biotech Limited) to the University of Manchester. On the same date the authorised share capital of MIHL was increased by 3,392,990 ordinary shares of £1 each and the debt was redeemed by the allotment of the new shares to the University of Manchester.

(formerly Manchester Innovation Limited)

Directors' report (continued)

#### Directors and directors' interests

The directors who held office during the year were as follows:

Mr RJ Pannone

(appointed 16 August 1999, resigned 4 May 2000)

Dr J L Gordon

(appointed 18 August 1999)

Dr MA Smith

(appointed 5 November 1999)

Dr MJ Morgan

(appointed 8 November 1999)

CG Kenyon

(appointed 15 September 2000)

None of the directors who held office at the end of the financial year had any disclosable interest in any group company.

According to the register of directors' interests, no rights to subscribe for shares or debentures of the company or any other group company have been granted to any of the directors or their immediate families, or exercised by them.

#### Auditors

During the year KPMG were appointed as first auditors of the company. In accordance with section 385 of the Companies Act 1985 a resolution for the re-appointment of KPMG as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

By order of the board

H Rosling

Secretary

Manchester Incubator Building Grafton Street Manchester M13 9XX

(formerly Manchester Innovation Limited)

#### Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and group will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and group and to prevent and detect fraud and other irregularities.



St James' Square Manchester M2 6DS

Auditors' report to the members of Manchester Innovation Holdings Limited (formerly Manchester Innovation Limited)

We have audited the financial statements on pages 5 to 37.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and, as described on page 3, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the group is not disclosed.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 July 2000 and of the loss of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG KPMG

Chartered Accountants Registered Auditors

8 May 2001

(formerly Manchester Innovation Limited)

### Consolidated profit and loss account

for the year ended 31 July 2000

for the year ended 31 July 2000	Note	2000 £	1999 £
Turnover	2	4,885,373	4,683,845
Cost of sales		(2,344,976)	(2,630,076)
Gross profit		2,540,397	2,053,769
Administrative expenses	3	(3,786,938)	(3,420,924)
Exceptional costs	3	(735,000)	-
Operating loss	2	(1,981,541)	(1,367,155)
Profit on disposal of subsidiary undertakings	11	85,839	2,184,650
Deed of Covenant to the University of Manchester		-	(300,000)
Other interest receivable and similar		117.720	1/7 470
Income	6	115,720	167,478
Interest payable and similar charges	7	(19,982)	(75,434)
(Loss)/profiton ordinary activities before			
taxation		(1,799,964)	609,539
Tax on (loss)/profiton ordinary activities	8	131,174	(206,735)
(Loss)/profiton ordinary activities		<del></del>	
after taxation		(1,668,790)	402,804
Minority interests		44,243	5,813
Retained (loss)/profit for the financial year		(1,624,547)	408,617
			<del></del>

The group has no recognised gains or losses other than the (loss)/profit in the current and preceding year and therefore no statement of total recognised gains and losses has been presented.

(formerly Manchester Innovation Limited)

### Consolidated balance sheet

at 31 July 2000

at 51 July 2000	Note	20	000	19	199
		£	£	£	£
Fixed assets					
Tangible assets	9		12,226,462		12,038,331
Investments	10		2,851		422,850
			12,229,313		12,461,181
Current assets					
Stocks and work in progress	12	77,794		104,507	
Debtors	13	2,109,733		1,503,564	
Cash at bank and in hand		955,933		3,842,909	
		3,143,460		5,450,980	
Creditors: amounts falling	• .	/# 00/ (0/)		(6.400 <b>55</b> 6)	
due within one year	14	(5,986,626)		(6,498,756)	
Net current liabilities			(2,843,166)		(1,047,776)
Total assets less current liabilities			9,386,147		11,413,405
Creditors: amounts falling					
due after more than one year	15		(10,465,710)		(10,824,178)
Net (liabilities)/assets			(1,079,563)		589,227
Capital and reserves					
Called up share capital	18		1,500,101		-
Other reserves	18				1,500,101
Profit and loss account	19		(3,004,646)		(1,405,099)
Shareholder's funds			(1,504,545)		95,002
Minority interests (equity and non equity)	21		424,982		494,225
Total funds	20		(1,079,563)		589,227
	20				

These financial statements were approved by the board of directors on 23 April 2001 and were signed on its behalf by:

Dr MA Smith

Director

(formerly Manchester Innovation Limited)

### Company balance sheet

at 31 July 2000

	Note	£	2000 £
Fixed assets			
Investments	10		1,500,101
Current assets			
Debtors	13	-	
Creditors: amounts falling due within			
one year	14	(316,450)	
		<del> </del>	
Net current liabilities			(316,450)
Net assets			1,183,651
Capital and reserves			
Called up share capital	18		1,500,101
Profit and loss account	19		(316,450)
Equity shareholder's funds			1,183,651

These financial statements were approved by the board of directors on 23 April 2001 and were signed on its behalf by:

Dr MA Smith

Director

(formerly Manchester Innovation Limited)

#### Consolidated cash flow statement

for the year ended 31 July 2000

yor the year chaca 31 baty 2000	Note	2000	1999
Cash outflow from operating activities		£	£
Returns on investment and servicing of finance	23	(2,371,916) 95,738	(669,169) 92,044
Taxation	23	(74,054)	92,044
Capital expenditure	23	(580,546)	3,497,367
Acquisitions and disposals	23	85,838	2,279,885
Cash (outflow)/inflowbefore management of liquid			<del></del>
resources and financing		(2,844,940)	5,200,127
Management of liquid resources and financing	23	32,599	(224,379)
(Decrease)/increasein cash in the year		(2,812,341)	4,975,748
Reconciliation of operating loss to operating	g cash flow	<del>=</del> S	<del></del>
for the year ended 31 July 2000			
Operating loss		(1,981,541)	(1,367,155)
Loss on disposal of fixed assets		-	1,609
Depreciation charges		439,045	280,281
Provision against investments		420,000	-
Release of deferred income		(403,544)	(174,286)
(Increase)/decreasein stocks		(26,713)	144,216
(Increase) in debtors		(606,219)	(678,146)
(Decrease)/increasein creditors		(212,944)	1,124,312
Net cash (outflow) from operating activities		(2,371,916)	(669,169)
Reconciliation of net cash flow to movemer	nt in net fun	ds	
for the year ended 31 July 2000			
(Decrease)/increasein cash in the year		(2,812,341)	4,975,748
Cash inflow from increase in debt and lease financing	23	(46,630)	-
Cash outflow from repayment of finance leases	23	14,031	224,379
Movement in net (debt)/funds resulting from cash			
flows	24	(2,844,940)	5,200,127
Movement in cash on disposal of subsidiary undertaking	g 11	· · · · · ·	(221,700)
Movement in net (debt)/funds for the year	24	(2,844,940)	4,978,427
Net funds/(debt) at the start of the year	-,	3,567,114	(1,411,313)
Net funds at the end of the year	24	722,174	3,567,114
		7.2001.19 <b>0</b> .01	

Included in the reconciliation of operating loss to operating cashflows are the exceptional costs of £735,000 as set out in note 3.

# Manchester Innovation Holdings Limited (formerly Manchester Innovation Limited)

Reconciliation of movements in shareholder's funds for the year ended 31 July 2000

	Group		Company
	2000	1999	2000
	£	£	£
(Loss)/profit for the financial year	(1,668,790)	402,804	(316,450)
Share capital issued	-	· <del>-</del>	1,500,201
Net (reduction in)/addition to			
shareholder's funds	(1,668,790)	402,804	1,183,751
Opening shareholder's funds	589,327	186,523	•
Closing shareholder's funds	(1,079,463)	589,327	1,183,751
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(formerly Manchester Innovation Limited)

#### **Notes**

(forming part of the financial statements)

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the group's financial statements.

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

Notwithstanding the deficiency of net assets, the directors have adopted the going concern basis in the preparation of these financial statements. The group's parent, the University of Manchester, has injected additional share capital into the company since the year end (see note 26). In addition the directors have prepared the cashflow projections going forward, and are confident in the future prospects of the group.

Having considered all of the above they consider it remains appropriate to prepare the financial statements on the going concern basis.

#### Basis of consolidation

The group financial statements consolidate those of Manchester Innovation Holdings Limited and all its subsidiary undertakings. These financial statements are made up to 31 July 2000.

In preparing these financial statements, the directors have adopted the provisions of merger accounting. Under these rules, the shares issued as consideration for the merger are recorded at the nominal amount in the books of the "acquiring" company thus ignoring any fair values and the net assets of the companies are combined using existing book values. The consolidated profit and loss account includes the results of each company which is a party to the merger for the entire period, regardless of the date of the merger, as well as for the corresponding amounts recorded by each of the companies.

In the company's financial statements, investments in subsidiary undertakings are stated at the lower of cost and their carrying value. Dividends received and receivable are credited to the company's profit and loss account to the extent that they represent a realised profit for the company.

In accordance with Section 230(4) of the Companies Act 1985 Manchester Innovation Holdings Limited is exempt from the requirement to present its own profit and loss account. The amount of the loss for the financial year dealt with in the financial statements of Manchester Innovation Holdings Limited is disclosed in note 19 to these financial statements.

#### Investments

Where the directors consider that the company is not in a position to exercise significant influence over its investments these undertakings are stated at cost less any provisions made. Dividends received and receivable are credited to the company's profit and loss account to the extent that they represent a realised profit for the company.

(formerly Manchester Innovation Limited)

Notes (continued)

#### Accounting policies (continued)

#### Related party transactions

The directors have taken advantage of the exemption in Financial Reporting Standard Number 8, paragraph 3(c) and have not disclosed related party transactions with parent and fellow subsidiary undertakings. Other related party transactions are set out in note 25.

#### Leases

Where the group enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a 'finance lease'. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over its estimated useful life or the term of the lease, whichever is shorter. Future instalments under such leases, net of finance charges, are included within creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account, and the capital element which reduces the outstanding obligation for future instalments.

All other leases are accounted for as 'operating leases' and the rental charges are charged to the profit and loss account on a straight line basis over the life of the lease.

#### Fixed assets and depreciation

Depreciation is provided by the group to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Plant and equipment

3 years

Fixtures, fittings scientific

and office equipment - 3-10 years

Long leasehold property

over the life of the lease

Buildings

over 50 years

#### Intangible assets

The group owns a number of trademarks, patents and copyrights. It is group policy not to capitalise these assets.

#### Stocks

Stocks are stated at the lower of cost and net realisable value.

#### Long term contracts

The amount of profit attributable to the stage of completion of a long term contract is recognised when the outcome of the contract can be foreseen with reasonable certainty. Turnover for such contracts is stated at a cost appropriate to their stage of completion plus attributable profits. Provision is made for any losses which are foreseen.

Contract work in progress is stated at costs incurred, less those transferred to the profit and loss account, after deducting foreseeable losses and payments on account not matched with turnover.

(formerly Manchester Innovation Limited)

#### Notes (continued)

#### 1 Accounting policies (continued)

#### Long term contracts (continued)

Amounts recoverable on contracts are included in debtors and represent turnover recognised in excess of payments on account.

#### Grants

Capital based grants are included within accruals and deferred income in the balance sheet, and are credited to the operating result over the estimated useful economic lives of the assets to which they relate.

Revenue based grants are credited to the operating result against estimated costs to which they relate.

#### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

#### Pension costs

The group operates two pension schemes providing benefits based on final pensionable pay. The assets of the schemes are held separately from those of the group, being invested with insurance companies. Contributions to the schemes are charged to the profit and loss account so as to spread the cost of pensions over employees' working lives within the group.

#### **Taxation**

The charge for taxation is based on the result for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallise.

#### Cash and liquid resources

Cash, for the purposes of the cash flow statement, comprises cash in hand and deposits repayable on demand. Liquid resources are current asset investments which are disposable without curtailing or disrupting the business and are either readily convertible into known amounts of cash at or close to their carrying values or traded in an active market.

#### Turnover

Turnover represents the amounts (excluding value added tax) derived from the provision of goods and services to third party customers during the year.

(formerly Manchester Innovation Limited)

#### Notes (continued)

#### 2 Analysis of turnover and (loss)/profit on ordinary activities before taxation

Turnover and (loss)/profit on ordinary activities before taxation are wholly attributable to the group's principal activities.

The geographical analysis of turnover is as follows:		
	2000	1999
	£	£
United Kingdom	4,579,361	3,994,182
Other European Countries	28,950	122,749
North America	273,618	551,679
Rest of World	3,444	15,235
	4,885,373	4,683,845
An analysis of continued and discontinued operations is as follows:		or Vanish or over a second distribution of
1111 analy 515 of continuou and absolutiona operations to as follows.	2000	1999
	£	£
Continuing operations		
Turnover	4,885,373	3,737,274
Cost of sales	(2,344,976)	(2,297,342)
Gross profit	2,540,397	1,439,932
Administrative expenses	(3,786,938)	(2,694,493)
Exceptional costs	(735,000)	-
Operating loss	(1,981,541)	(1,254,561)
		101125774 Tarak 1
	2000	1999
	£	£
Discontinued operations		
Turnover	-	946,571
Cost of sales		(332,734)
Gross profit	-	613,837
Administrative expenses	<u>-</u>	(726,431)
Operating loss	<del>-</del>	(112,594)

(formerly Manchester Innovation Limited)

#### Notes (continued)

#### 3 (Loss)/profit on ordinary activities before taxation

	2000 £	1999 C
(Loss)/profiton ordinary activities before taxation is stated:	I.	£
after charging:		
Auditors' remuneration		
Audit (consolidated)	28,000	26,250
Other services (consolidated)	7,350	6,500
Audit (parent company)	1,450	-
Other services (parent company)	-	-
Depreciation and other amounts written off tangible fixed		
assets:		
Owned assets	428,179	280,281
Under hire purchase and finance leases	10,866	-
Loss on disposal of tangible fixed assets	-	1,609
Exceptional costs (see below)	735,000	-
after crediting:	120 <u></u> =	•
Government revenue based grants	403,544	174,286

The total amount charged to revenue for the hire of plant and machinery amounted to £4,327 (1999: £4,876). This comprises rentals payable under operating leases as well as depreciation on plant and machinery held under finance leases together with the related finance charges.

#### Exceptional costs:

During the year, the group settled a legal case which had been ongoing since January 1993. The costs for settling the case were £315,000.

The directors have provided against the cost of one of the company's investments. The total charge is £420,000.

There is no effect on the minority interests arising from these exceptional costs.

(formerly Manchester Innovation Limited)

Notes (continued)

4 Remuneration of director
----------------------------

	2000 £	1999 £
Directors' emoluments:		
As directors	71,024	-
Fees	4,470	13,542
	75,494	13,542
Stoff numbers and costs		

#### 5 Staff numbers and costs

6

The average number of persons employed by the group (including directors) during the year was 59 (1999: 63).

	2000	1999
	£	£
Wages and salaries	1,616,044	1,827,817
Social security costs	145,947	158,327
Other pension costs (note 22)	72,516	97,129
	1,834,507	2,083,273
Other interest receivable and similar income	<del></del>	······································
	2000	1999
	£	£
Bank interest receivable	115,720	145,961
Dividends receivable	-	21,517

115,720

167,478

(formerly Manchester Innovation Limited)

#### Notes (continued)

7	Interest payable and similar charges		
	•	2000	1999
		£	£
	On bank loans and overdrafts		
	wholly repayable within five years	6,494	75,434
	Finance charges payable in respect of hire purchase		
	contracts wholly repayable within five years	1,769	-
	Other interest wholly repayable within five years	11,719	-
		19,982	75,434
8	Taxation		
	·	2000	1999
		£	£
	UK corporation tax at 30% (1999:30%) on the (loss)/profit for the year on ordinary activities	-	206,735
	Adjustment relating to an earlier year	(131,174)	-
		(131,174)	206,735
			=

There is no charge to UK corporation tax in the current year due to the incidence of group losses.

Details of the amounts provided and unprovided for deferred taxation are set out in note 16.

(formerly Manchester Innovation Limited)

Notes (continued)

#### 9 Tangible fixed assets

Long leasehold property	Freehold buildings	Plant and equipment	Fixtures, fittings, scientific and office	Total
£	£	£	equipment £	£
900,000	10,956,926	17,745	608,836	12,483,507
-	134,103	-	494,143	628,246
-	-	-	(1,243)	(1,243)
900,000	11,091,029	17,745	1,101,736	13,110,510
			· Address	
27,000	130,212	13,025	274,939	445,176
12,000	220,118	1,776	205,151	439,045
-	-	-	(173)	(173)
39,000	350,330	14,801	479,917	884,048
861,000	10,740,699	2,944	621,819	12,226,462
873,000	10,826,714	4,720	333,897	12,038,331
	900,000 900,000 27,000 12,000 39,000 861,000	### ### ##############################	Section   Property   Property	leasehold   property   equipment   scientific   and office   equipment   £ £ £ £ £   £   f

Included in the net book value of fixtures and fittings is £32,599 (1999: £nil) in respect of assets held under hire purchase contracts. Depreciation for the year on these assets was £10,866 (1999: £nil).

(formerly Manchester Innovation Limited)

### Notes (continued)

#### 10 Fixed asset investments

Group	Other investments £
Cost	T
At beginning of year	554,100
Additions	1
At end of year	554,101
	<u></u>
Provisions	
At beginning of year	131,250
Charge for year	420,000
At end of year	551,250
	<del></del>
Net book value	
At 31 July 2000	2,851
At 31 July 1999	422,850

(formerly Manchester Innovation Limited)

#### Notes (continued)

#### Fixed asset investments (continued)

Group	Country of registration	Principal activity	Class of shares held	Percentage of shares held
Other investments SensAlyse Holdings Limited	England and Wales	Development of BioSensors	Ordinary shares	41%
			Preference shares	51.5%
Semantic Technologies Limited	England and Wales	Development and sale of medical software	Preferred ordinary shares	48.1%
		modical software	Preference shares	39.5%
Neutec Pharma plc	England and Wales	Development of therapeutics	Ordinary shares	14.5%
Sensor Developments Limited	England and Wales	Dormant	Ordinary shares	20%
Matrix Therapeutics Limited	England and Wales	Development of medical technology	Ordinary shares	50%

In the opinion of the directors, the investments in, and the amounts due from the company's investments are worth at least the amounts at which they are stated in the balance sheet.

The above investments have not been accounted for under the equity method of accounting because, in the opinion of the directors, the company does not have any significant influence over their activities.

(formerly Manchester Innovation Limited)

Notes (continued)

#### 10 Fixed asset investments (continued)

Сотралу

Shares in subsidiary undertakings £

Cost and net book value

At time of merger and at the year end

1,500,101

The company owns the entire ordinary share capital of three subsidiary undertakings: Manchester Innovation Limited (formerly known as Vuman Limited), Manchester Technology Developments Limited and Manchester Incubator Company Limited (formerly Manchester Biotech Limited). Each of these companies has subsidiaries in their own right. Details are as follows:

#### ■ Manchester Innovation Limited (formerly known as Vuman Limited)

This company provides the means for the resources, projects and expertise of the University of Manchester to be exploited commercially for the benefit of the University. The ordinary share capital of this company is £1,500,000.

The subsidiary undertakings of Manchester Innovation Limited are as follows:

	Principal activity	Called up share capital (ordinary shares)	Percentage of ordinary shares held %
Flow Science Limited	Business consultancy in respect of fluid flow engineering	10,000	100
Vuman Lasers Limited	Receives royalty payments in respect of lasers previously sold by the company	50,000	100
Vuman Technology Services Limited	Technology identification and exploitation	1	100
Vuman Computer Systems Limited	Dormant	100,000	100

With the exception of Flow Science Limited, full provision has been made against these investments in Manchester Innovation Limited.

All of the above companies are registered in England and Wales.

(formerly Manchester Innovation Limited)

Notes (continued)

#### 10 Fixed asset investments (continued)

#### ■ Manchester Technology Developments Limited

The company is a holding company for its immediate subsidiaries which are engaged in the provision of consultancy, scientific services and supplies. The ordinary share capital of this company is £1.

The subsidiary undertakings of Manchester Technology Developments Limited are as follows:

	Principal activity	Called up share capital (ordinary shares)	Percentage of ordinary shares held %
Manchester Informatics Limited	Computer consultancy	100	100
Psyman Human Factors Limited	Consultancy in human factor engineering	1	100
CFAS Limited	Audit of primary school tests	2	100
Visual Automation Limited	Image analysis	2	100
Agency Data Systems Limited	Dormant	1	100
Control Technology Centre Limited	Control technology	2	100
Internet Facilitators Limited	Internet service providers	1	100
Manpharm Limited	Pharmaceutical research	1	100
Vuman Inc	Computer software	\$100	100

With the exception of Vuman Inc, which is incorporated in the United States of America, the above companies are registered in England and Wales.

Both of these companies are consolidated into these financial statements.

(formerly Manchester Innovation Limited)

Notes (continued)

#### 10 Fixed asset investments (continued)

#### Manchester Incubator Company Limited (formerly Manchester Biotech Limited)

The company's principal activity is to initiate and support biotechnology ventures. The ordinary share capital of this company is £100.

The subsidiary undertaking of Manchester Incubator Company Limited (formerly Manchester Biotech Limited) is as follows:

	Principal activity	Called up share capital (ordinary shares)	Percentage of ordinary shares held %
Sagitus Solutions Limited	Biotechnology research	100	62

The above companies are registered in England and Wales.

Both of these companies are consolidated into these financial statements.

(formerly Manchester Innovation Limited)

Notes (continued)

#### 10 Fixed asset investments (continued)

On 16 December 1999, the company acquired the entire ordinary share capital of the following:

- Manchester Innovation Limited (formerly known as Vuman Limited);
- Manchester Technology Developments Limited; and
- Manchester Incubator Company Limited (formerly Manchester Biotech Limited).

This transaction was effected via a share for share exchange and the directors have applied the provisions of merger accounting under schedule 13 of the Companies Act. The effect of this is to present the new combined group as one for both the year ended 31 July 2000 and for the preceding year. Details relating to this merger are as follows:

Turnover for the year ended 31 July 2000 was £4,885,373 as set out on page 5. This is analysed as follows:

	From 1 August 1999 to 15 December 1999	From 16 December 1999 to 31 July 2000
	£	£
Manchester Innovation Holdings Limited Manchester Innovation Limited Group Manchester Technology Developments Limited Group Manchester Incubator Company Limited Group	868,842 446,150 517,024	- 1,448,070 743,581 861,706
Watchester medicator company Elimited Group	1,832,016	3,053,357

(formerly Manchester Innovation Limited)

#### Notes (continued)

#### 10 Fixed asset investments (continued)

The reported loss (before minority interests) for the year ended 31 July 2000 is £1,668,790 as set out on page 5. This is analysed as follows:

	From 1 August 1999 to 15 December 1999	From 16 December 1999 to 31 July 2000
	£	£
Manchester Innovation Holdings Limited  Manchester Innovation Limited Group	(544) (45,698)	(315,906) (76,161)
Manchester Technology Developments Limited Group	22,386	(382,691)
Manchester Incubator Company Limited Group	(326,316)	(543,860)
	(350,172)	(1,318,618)
The net assets/(liabilities) at 16 December 1999 were as follows:		£
Manchester Innovation Holdings Limited		1,499,657
Manchester Innovation Limited Group		(839,398)
Manchester Technology Developments Limited Group		(109,694)
Manchester Incubator Company Limited Group		(811,386)
		(260,821)

(formerly Manchester Innovation Limited)

Notes (continued)

#### 10 Fixed asset investments (continued)

Turnover for the year ended 31 July 1999 was £4,683,845 as set out on page 5. This is analysed as follows:

£

£

Manchester Innovation Holdings Limited	-
Manchester Innovation Limited Group	3,127,280
Manchester Technology Developments Limited Group	1,146,908
Manchester Incubator Company Limited Group	409,657
	4,683,845

The reported profit (before minority interests) for the year ended 31 July 1999 was £402,804 as set out on page 5. This is analysed as follows:

Manchester Innovation Holdings Limited	-
Manchester Innovation Limited Group	(222,822)
Manchester Technology Developments Limited Group	982,336
Manchester Incubator Company Limited Group	(356,710)
	402,804

No fair value adjustments were booked at the time of the merger and there have been no adjustments to consolidated reserves.

(formerly Manchester Innovation Limited)

Notes (continued)

#### 11 Disposals

	Group	
	2000	1999
	£	£
Profit on deemed disposal of SensAlyse Limited	-	487,324
Profit on disposal of Kestra Limited	85,839	880,768
Profit on disposal of Medeval Limited	-	816,558
	85,839	2,184,650

Details relating to these disposals are as follows:

#### ■ Deemed disposal of SensAlyse Limited

On 11 November 1998, the group completed the deemed disposal of the investment in SensAlyse Limited in exchange for the shares in SensAlyse Holdings Limited. Manchester Technology Developments Limited's interest in SensAlyse Limited was 100% of the ordinary shares and this was exchanged for a 41% ordinary shareholding in SensAlyse Holdings Limited. The net unrealised gain arising on this deemed disposal was £487,324.

#### ■ Disposal of Kestra Limited

On 1 April 1999, the group completed the sale of Kestra Limited. The disposal is analysed as follows:

£

	£
Net liabilities disposed of:	230,563
Net consideration received from purchaser	650,205
Profit on disposal	880,768

In connection with the disposal of Kestra Limited, 10% of the proceeds from this sale was retained. The retention was received in the current year and can be analysed as follows:-

	£
Net retention received Less: net costs associated with disposal	96,552 (10,713)
Profit on disposal	85,839

(formerly Manchester Innovation Limited)

Notes (continued)

#### 11 Disposals (continued)

#### ■ Disposal of Medeval Limited

On 13 October 1998, the group completed the sale of Medeval Limited. The disposal is analysed as follows:

	£
Net assets disposed of:	
Fixed assets	802,400
Investments	7,500
Stock	56,000
Debtors	1,540,000
Bank and cash	221,700
Creditors	(1,814,478)
	813,122
Satisfied by cash received	1,629,680
Profit on disposal	816,558

(formerly Manchester Innovation Limited)

Notes (continued)

#### 12 Stocks

	Group	
	2000	1999
	£	£
Contracts in progress	77,794	104,507

#### 13 **Debtors**

	G	Company	
	2000	1999	2000
	£	£	£
Trade debtors	538,715	398,581	
Amounts owed by University of			
Manchester	1,238,147	95,813	-
Other debtors	234,252	243,400	-
Prepayments and accrued income	98,619	765,770	-
	2 100 733	1 502 564	
	2,109,733	1,503,564	-

All debtors fall due within one year.

(formerly Manchester Innovation Limited)

Notes (continued)

#### 14 Creditors: amounts falling due within one year

	Group		Company	
	2000	1999	2000	
	£	£	£	
Bank loans and overdrafts (see note 15)	201,160	275,795	-	
Trade creditors	488,053	347,378	-	
Obligations under finance leases and hire				
purchase contracts (see note 15)	14,488	-	-	
Amounts owed to group undertakings	-	-	315,000	
Amounts owed to University of				
Manchester	3,710,442	3,836,580	-	
Corporation tax	1,507	206,735	-	
Taxation and social security	172,632	184,227	-	
Other creditors	304,648	214,352	-	
Accruals	804,256	1,097,284	1,450	
Deferred income (see note 15)	289,440	336,405	-	
	5,986,626	6,498,756	316,450	

#### 15 Creditors: amounts falling due after more than one year

	Grou	р
	2000	1999
	£	£
Other creditors	_	20,000
Deferred income (see below)	10,447,599	10,804,178
Obligations under finance leases and hire		
purchase contracts (see below)	18,111	-
	10,465,710	10,824,178

(formerly Manchester Innovation Limited)

Notes (continued)

#### 15 Creditors: amounts falling due after more than one year (continued)

#### Creditors payable by instalments

<b>Group</b> Bank loans and ove Obligations under f and hire purchas	inance leases		stalments ble within one year 1999 £ 275,795	pay	£ £	2000 £ 201,160 32,599	otal 1999 £ 275,795	E
•		215,648	275,759	18,111			275,795	<del>.</del>
								:
Deferred income	•							
	Government capital grants	Serv char	rge p	Lease remium	Other capi gra	int	2000 Total	1999 Total
Group	£		£	£		£	£	£
At beginning of year Receivable in year	4,523,369	1,177,0	983 5,	,326,027	114,1	04 <b>11,1</b> 4	40,583 -	11,314,869
<i>,</i>	4,523,369	1,177,0	<del>183</del> 5,	,326,027	114,1	04 11,1	40,583	11,314,869
Credited to profit and loss account	(90,467)	(125,00	00)	(73,973)	(114,10	94) (40	3,544)	(174,286)
At end of year	4,432,902	1,052,0		,252,054		- 10,7	37,039	11,140,583
The deferred incom	ne is to be releas	ed as follow					<del>!</del>	
					2000		1999	
					£		£	
Within one year In the second to fift Over five years	th year				289,440 1,157,760 9,289,839	1,2	336,405 271,864 532,314	
					10,737,039	<del>11,</del>	140,583	

(formerly Manchester Innovation Limited)

Notes (continued)

#### 16 Provisions for liabilities and charges

The amounts provided for deferred taxation and the amounts not provided are set out below:

	Amounts p	Amounts provided		t provided
Group	2000	1999	2000	1999
•	£	£	£	£
Difference between accumulated depreciation				
and capital allowances	-	•	(390,578)	(755,646)
Other timing differences	-	•	592,883	602,455
	-	-	(202,305)	(153,191)

There are no amounts for provided or unprovided deferred taxation in the company.

#### 17 Commitments

		Group
	2000 £	1999 £
Authorised and contracted	-	103,000

(formerly Manchester Innovation Limited)

Notes (continued)

#### 18 Called up share capital and other reserves

	2000	1999
	£	£
Authorised		
1,500,101 ordinary shares of £1 each	1,500,101	~
Allotted and called up		
-	1 500 101	
1,500,101 ordinary shares of £1 each	1,500,101	-

As a result of the introduction of merger accounting in the preparation of these financial statements, the results and net assets/(liabilities) of the combined group have been presented for the current and previous years. Because the merger was not effected until 16 December 1999, the share capital used as the consideration for the merger was credited to other reserves at 31 July 1999 and has then been transferred to share capital on 16 December 1999.

#### 19 Profit and loss account

	Group	Company	
	2000	1999	2000
	£	£	£
At beginning of year	(1,405,099)	(1,838,716)	-
Retained (loss)/profit for			
the year	(1,668,790)	402,804	(316,450)
Minority interests	44,243	5,813	-
Non-finance costs	25,000	25,000	•
At end of year	(3,004,646)	(1,405,099)	(316,450)
		<u> </u>	=

#### 20 Analysis of shareholder's funds

	Group		Company	
	2000	1999	2000	1999
	£	£	£	£
Equity shareholder's funds Non-equity shareholder's funds	(1,669,635)	27,639	1,183,751	-
	590,072	561,588	-	~
	(1,079,563)	589,227	1,183,751	
	(1,0/3,303)	307,221	1,105,751	

(formerly Manchester Innovation Limited)

#### Notes (continued)

#### 21 Minority interests

	2000 £	1999 £
At beginning of year	494,225	525,038
Net share of loss for the year Non-equity finance costs	(44,243) (25,000)	(5,813) (25,000)
At end of year	424,982	494,225
Analysed as:		
Equity minority interests Non-equity minority interests	(100,018) 525,000	(30,775) 525,000
	424,982	494,225
		~======

The non-equity minority interests include preference shares in Manchester Technology Developments Limited. The preference shareholders rank above the ordinary shareholders in the event of a winding up of that company or other return of capital.

(formerly Manchester Innovation Limited)

Notes (continued)

#### 22 Pension schemes

The group operates two pension schemes. Details are as follows:

#### **Vuman Limited Group Pension Scheme**

The majority of employees are members of the Vuman Limited Group Pension Scheme. The scheme is an externally funded defined benefit scheme.

The Vuman Limited Group Pension Scheme is valued every three years by a professionally qualified actuary. The assets of the scheme are held in separate trustee administered funds. The latest full actuarial valuation of the scheme was as at 1 September 1999 based on the "Projected Unit Method" modified by the use of a 20 year control period. The most significant assumptions underlying the valuation are a future yield of 8% per annum and future salary increases of 6% per annum.

The total scheme cost, inclusive of death in service costs, represents a regular cost of 13% of pensionable salaries, being employer's contributions. The administration charges represent 6% of the combined employee and employer contributions.

At 1 September 1999 the market value of the fund's assets was £1,498,000 and the actuarial value of the assets was sufficient to cover 98% of the benefits which had accrued to members after allowing for expected future increases in earnings of 6% per annum to normal retirement date. The employer's contribution rate over the average remaining services lives of the members of the scheme takes account of the deficit disclosed by the valuation.

#### **UMSS Limited Group Pension Scheme**

The group also participates in the UMSS Limited Group Pension Scheme which operates a pension scheme providing benefits based on final pensionable pay, contributions being charged to the profit and loss account so as to spread the cost of pensions over employees' working lives with the company. The scheme is a defined benefit scheme which is externally funded and the contributions are determined by a qualified actuary on the basis of triennial valuations using the aggregate method. The pension costs are assessed using its projected unit method. The assumptions and other data, which have the most significant effect on the determination of the contribution levels are as follows:

Investment returns per annum	5.9%
Salary scale increases per annum	3.6%
Pension increases per annum	2.6%
Market value of assets at date of last valuation	£186,251 million
Preparation of members accrued benefits covered by the	
actuarial value of the assets	143%

The last actuarial valuation was undertaken at 31 July 1998.

As a result of the surplus identified at that date, the principal employer is currently enjoying a contribution holiday.

In total, the contributions paid by the group during the year were £72,516 (1999: £97,129). There were no accrued or prepaid contributions at the end of either the current or preceding year.

(formerly Manchester Innovation Limited)

Notes (continued)

24

#### 23 Analysis of items netted in the cash flow statement

		2000	1999
Returns on investment and servicing o	of finance	£	£
Interest received		115,720	145,961
Dividends received		-	21,517
Interest paid		(19,982)	(75,434)
Net cash inflow from returns on invest servicing of finance	tmentand	95,738	92,044
Capital expenditure			
Purchase of tangible fixed assets		(581,616)	(4,954,018)
Sale of tangible fixed assets		1,070	77,932
Grant received		-	8,373,453
Net cash (outflow)/inflowfrom capital	expenditure and		<del></del>
financial investment	<b></b>	(580,546)	3,497,367
Acquisitions and disposals			
Purchase of investment		(1)	-
Disposal of subsidiary undertakings		85,839	1,629,680
Disposal of associated undertaking		-	650,205
Net cash inflow from acquisitions and	disposals	85,838	2,279,885
Financing			
Capital repayment of finance leases		(14,031)	(224,379)
New finance leases		46,630	-
Net cash (outflow) from financing		32,599	(224,379)
Analysis of net funds			
	At 31 July	Movement	At 31 July
	1999		2000
	£	£	£
Cash at bank and in hand	3,842,909	(2,886,976)	955,933
Bank overdraft	(275,795)	74,635	(201,160)
	3,567,114	(2,812,341)	754,773
Finance leases		(32,599)	(32,599)
Total	3,567,114	(2,844,940)	722,174
			<u></u>

(formerly Manchester Innovation Limited)

Notes (continued)

#### 25 Related party transactions

With the University of Manchester

During the year these were the following transactions with the University of Manchester:

	2000	1999
	£	£
Sales	1,631,380	1,012,771
Purchases	604,057	963,042
The balances outstanding at the year end were as follows:		
Debtors	1,238,147	95,813
Creditors	3,710,442	3,836,580

With the pension fund

During the previous year, a loan was made to the Vuman Limited Group Pension Scheme. The balance outstanding at the year end was £30,950 (1999: £41,000).

With other related parties

During the year there were the following transactions in the books of Manchester Incubator Company Limited (formerly Manchester Biotech Limited) between this company and its 62% owned subsidiary undertaking, Sagitus Solutions Limited:

	2000	1999
	£	£
Sales (including re-charges)	125,924	-

At the year end, there were the following balances in the books of Manchester Incubator Company Limited (formerly Manchester Biotech Limited):

	2000	1999
	£	£
Debtors	-	93,670
Creditors	62	62

At the year end, Manchester Incubator Company Limited (formerly Manchester Biotech Limited) has made a provision against its debtor balance with Sagitus Solutions Limited for £336,020 being the total amount (1999: £nil).

(formerly Manchester Innovation Limited)

#### Notes (continued)

#### 25 Related party transactions (continued)

In addition to the above, during the year ended 31 July 2000, Manchester Incubator Company Limited (formerly Manchester Biotech Limited) transferred an asset to Sagitus Solutions Limited which had a cost in the company's books of £140,896.

#### 26 Post balance sheet events

On 15 March 2001 Manchester Innovation Holdings Limited ("MIHL") acquired the debt owed by Manchester Incubator Company Limited (formerly Manchester Biotech Limited) to the Unviersity of Manchester. On the same date the authorised share capital of MIHL was increased by 3,392,990 ordinary shares of £1 each and the debt was redeemed by the allotment of the new shares to the University of Manchester.

#### 27 Ultimate parent undertaking

The company is a wholly owned subsidiary of the University of Manchester which is established by Royal Charter. The financial statements of the University of Manchester include the results of both Manchester Innovation Holdings Limited and its group.