# CAMPBELL LUTYENS HOLDINGS LIMITED

# ANNUAL REPORT AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2022

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# CONTENTS

<u>.</u>		•	Page
Strategic report		· · · ·	2
Directors' report			7
Directors' responsibilities statement			9
Independent auditor's report			10
Consolidated profit and loss account			14
Consolidated statement of comprehensi	ve income	· . · · ·	15
Consolidated balance sheet		,	. 16
Company balance sheet			17
Consolidated statement of changes in e	quity	•.	18
Company statement of changes in equit	y	٠	. 19
Consolidated cash flow statement			20
Notes to the financial statements			21

#### STRATEGIC REPORT

The directors present their Strategic Report for Campbell Lutyens Holdings Limited and its subsidiaries (the "Group") for the financial year ended 30 April 2022 as required by section 414 of the Companies Act 2006.

#### The Group's strategy and principal objectives

#### **Objectives**

In providing our clients and counterparties with high quality private equity, infrastructure and private credit advisory services, the Group's mission and aims are:

- to be widely recognised as the best firm in our sector;
- working in a way that we are all proud of; and
- offering outstanding opportunities to our team.

#### Review of business

The principal activity of Campbell Lutyens Holdings Limited ("the Company") is to act as a holding company.

The principal activity of the Company's trading subsidiaries is the provision of private equity, private infrastructure and private credit advisory services. Campbell Lutyens & Co. Ltd, a subsidiary of the Company, is authorised and regulated by the FCA under the Financial Services and Markets Act 2000. Other Group subsidiaries are regulated in the United States, Hong Kong, Singapore, France and other relevant authorities in the locations in which the Group operates. There have not been any significant changes in the Company's or the Group's principal activities in the year under review and no significant future changes are expected.

The directors consider that the key performance indicators are turnover and profit taken over the period of each business plan recognising that there may be variability in the turnover and profit recognition for individual financial years within the plan. The most significant risk and uncertainty is the level of investor appetite for private equity, private infrastructure and private credit investments and the availability of suitable investment opportunities. The Group continually monitors and evaluates its mix of clients in accordance with the changing economic environment and the directors believe that the Group is well placed to mitigate these risks and uncertainties.

# Results for the year

The table below sets out the key performance indicators for the year. The profit and loss account for the financial year of the group is set out on page 14.

	<b>2022</b> ′ 2021
	£,000 £,000
Turnover	<b>151,442</b> 94,420
Profit for the financial year	<b>33,812</b> 18,483

While there can be variability in the timing of revenues from year to year, the Group has experienced successful overall growth achieved through the continued expansion of the provision of advisory services to the private equity, infrastructure and private credit markets.

Administrative expenses of the Group increased by £36.5 million to £110.8 million, mainly as a result of increase in performance-related compensation payments to directors and other employees.

The directors consider the results for 2022 to be satisfactory and are confident about the continuing demand for the alternative asset services the Group provides and for the independent, employee-owned positioning of the firm within its marketplace.

#### Principal risks and uncertainties

The Group's activities expose it to a number of financial risks. The main risks to which the Group is exposed are:

#### Trading risk

The Group operates in a competitive market environment and the continued success of the business is based on its staff, their knowledge and understanding of the market and our ability to meet our client's expectations. The Group looks to attract, develop and retain talent through offering outstanding opportunities for our team, which includes providing intellectually stimulating work, enabling personal progression and development, attractive remuneration over the medium term and shared ownership in the firm.

#### Market risk

Market risk is the risk or uncertainty arising from market prices and their impact on the future performance of a business. The market risk price movements that the Group is exposed to are stock market, bond market and foreign currency exchange market related.

The Group actively monitors its exposure to currency risk and, where appropriate, manages such exposure by trading foreign currency at spot rates or by using foreign exchange forward contracts. Financial instruments are only used to manage currency risk and not for trading purposes.

#### Credit risk

The Group's principal financial assets are cash at bank, trade debtors and other receivables. The Group's credit risk is primarily attributable to trade and other receivables. All credit risks are monitored on a group-wide basis. The amounts presented in the balance sheet are net of allowances for doubtful debts.

The credit risk on liquid funds is limited because the counterparties are banks with high credit ratings assigned by international credit rating agencies. The credit risk in relation to other counterparties such as customers and clients is also limited. The creditworthiness of customers is reviewed as part of the engagement process; the Group has a continuing relationship with its customers beyond the completion of a mandate and outstanding debtors are actively monitored and followed up as and when these fall due. The Group has no significant concentration of credit risk, with exposure spread over a number of counterparties and customers.

### Liquidity risk

The Group manages its liquidity risk by monitoring forecast cash inflows and outflows due in day-to-day business as part of the Group structure. Liquidity needs of the Group are monitored on the basis of a rolling monthly, quarterly and annual projection. Net cash requirements are compared to available funds and available borrowing facilities and facilities made available to subsidiaries through inter-company loans as required.

The Group has reviewed the liquidity position of the Group and the Company against the next financial year's projected cash flows and business development plans. The business's balance sheet is strong, and the Board believe further growth in the business is possible over the next few years and the business will continue to be cash generative over that period.

#### Libor Risk

Regulators globally have signalled that firms should transition away from the London Interbank Offered Rate (LIBOR) to alternative overnight risk-free rates (RFRs). The FCA has stipulated that this should happen by the end of 2021. Beyond this date the future of LIBOR is not guaranteed.

In response, the Company has reduced its dependencies on LIBOR by transitioning to alternative benchmarks.

#### Current geopolitical and economic environment

The Company is exposed to market risks arising from the wider geopolitical and economic environment. In the context of current developments, the Directors confirm that the Company is not directly exposed to Russia and has the flexibility to adapt to changing economic conditions. The Company is confident in the longer-term growth of private markets but will continue to monitor the economic environment and market sentiment and be ready to take appropriate mitigating actions in the event of significant economic developments.

#### COVID-19

Following the successful implementation of the plans to address operational challenges presented by the COVID-19 outbreak, the Company had a successful year in managing its operating expenses and growing its revenues.

The Group has technology in place to allow its employees to work from home, to collaborate across teams and offices and to continue to support its clients effectively. The Group and the Company continue to monitor the economic environment and respond to market sentiment as it develops further.

#### Promoting the success of the Group as a whole

In line with the s172 reporting requirements, the directors recognise their duty to promote the success of the Group for the benefit of its members as a whole having regard to: the longer term consequences of their decisions; interests of employees; relationships with suppliers, customers and others; impacts on the community and environment; the desirability of maintaining reputation for high standards of business conduct; and the need to act fairly between members of the Group.

The Company operates and takes decisions in context of the firm's overall objectives stated above. In applying this, the firm's ethos and approach is underpinned by the Group being 100% employee owned, with a broad base of share ownership across every level of the firm. This provides increased alignment of interests and allows the firm to take a longer-term view in its decision making.

The mission and aims recognise that that in meeting employee and shareholder interests, our longer-term success as a business is fundamentally dependent on continuing to meet and exceed the expectations of our clients; as well as seeking to be proud of the way we interact with, and meet our responsibilities to, the wider community and environment in which we live.

As a result, the directors have had due regard to their duties and more specifically the need to foster the Group's business relationships with suppliers, customers and others. Without seeking to set out an exhaustive list of how this has been applied in practice, some examples in relation to each of our key stakeholders are:

- customers prior to taking on any engagement the firm has a robust business take-on review and decision
  making process to ensure that we are confident in our ability to deliver successfully the engagement in the
  context of the market environment, investor appetite and our resource capacity, as well as ensuring any
  potential conflicts have been addressed. At the end of each year and/or following completion of any
  significant engagement, we seek client feedback on the overall engagement and performance of individual
  team members
- employees as part of our annual review and promotion decision-making process we undertake a thorough review of individual and firm performance, which includes 360° reviews, extensive management input and obtaining individual one to one feedback on the firm. At a firm level, we communicate to all employees (typically on a quarterly basis) on the firm's business and financial performance, as well as progress against key initiatives and improvements identified in response to the team's feedback on the firm
- regulators, suppliers, wider community & environment going beyond our direct responsibilities in meeting our regulatory commitments and treating our suppliers and the wider community fairly, the firm supports a number of environmental, society and governance (ESG) related initiatives. It is a signatory of the United Nations Principals for Responsible Investment and a founding member of the UN Net Zero Service Provider. We also provide financial support and enable team members to offer their time and energy volunteering, principally working with select charities that we partner with over a three-year period.

#### Streamlined Energy and Carbon Reporting (SECR)

As well as the Group's external focus on sustainable investment, the Group is focused on the environmental impact of its own operations. An Environmental, Social and Governance (ESG) Working Group was established in 2019, whose aims include reducing the firm's carbon footprint through a range of technology and behavior-led energy reduction initiatives, utilising renewable energy sources and exploring ways to offset its carbon impact.

During 2021, the Group joined the UN Net Zero Financial Services Provider Alliance as a founding member, took steps to establish science-based targets under the SBTi framework and, despite continued business growth, was able to reduce its energy consumption, most significantly as a result of reduced office utilisation related to Covid-

The annual UK energy use (including natural gas and electricity) and emissions of the Group is as follows:

	2021	2020
Energy use	175,156 kWh	186,919 kWh
Scope 1 emissions	11 tCO <sub>2</sub> e	13 tCO <sub>2</sub> e
Scope 2 emissions (market-based)	nil	. nil
Scope 2 emissions (location-based)	24 tCO <sub>2</sub> e	27 tCO₂e
Scope 1 & 2 emissions (location-based) per UK FTE	0.34 tCO <sub>2</sub> e/ 104	0.42 tCO <sub>2</sub> e/ 94

The Group uses 100% renewable electricity and therefore a zero-emission factor has been used for Scope 2 emissions (market-based).

This emissions data was prepared based on the following methodology:

- The WRI / WBCSD Greenhouse Gas Protocol, 2015 revised edition, and appropriate GHG conversion factors published by UK Department for Business, Energy & Industrial Strategy (BEIS)
- Reporting year runs from 1 January to 31 December
- Operational control approach used to define boundaries
- The Group has one office in the UK, which uses natural gas, electricity and refrigerants and does not own or operate any company cars
- Consumption data has been provided by the landlord, where full-year data was not available, estimates were
  used based on partial and prior year data

#### **Future developments**

As a Group, we continue to be successful in implementing our strategic plan and continue to put our clients and counterparties at the heart of what we do. We are honoured to have had such a long-term business association with many of them and very proud of their achievements and successes. The Group is committed to working hard to continue to deliver against the Group's strategic plan.

The Group maintains a flexible business model where administrative expenses will vary dependent upon the results of the business which provides comfort that any external shock can be cushioned within the business.

As we operate in the financial services industry, increasing levels of regulation present additional challenges to our business through further costs and increased complexity. Our ability to adapt quickly to this ever changing environment represents an opportunity for the Group to harness its global expertise for the benefit of those with whom we work.

The directors consider the results to be satisfactory and look to the future with confidence with the business well positioned in its marketplaces.

# Events after the balance sheet date

There have been no events since the balance sheet date which materially affect the position of the Group.

Approved by the Board of Directors and signed on behalf of the Board of Directors by:

A.E. Sealey

Director

11 November 2022

#### **DIRECTORS' REPORT**

The directors present their Annual Report and the audited Consolidated Financial Statements for Campbell Lutyens Holdings Limited and its subsidiaries ("the Group") for the year ended 30 April 2022.

The Company has chosen, in accordance with Section 414C(11) of the Companies Act 2006, and as noted in this Director's Report, to include certain matters, such as market risk, currency risk, credit risk and liquidity risk, a review of future developments and events after the balance sheet date in its Strategic Report that would otherwise be required to be disclosed in this Directors' Report. The Strategic Report can be found on pages 2 to 6 of the Annual Report and Consolidated Financial Statements.

#### Going concern

The Group prepares budgets and forecasts and monitors performance on a monthly basis. These forecasts show that the business is anticipated to continue growing in the forthcoming year. The Group is debt-free. A significant proportion of the Group's costs can be varied dependent upon activity levels. The directors continue to monitor the Group's performance with a reference to the existing book of business, cash flow sensitivity, counterparty credit risk and management of operating expenses.

Based on the results for the year and the assessment of the future performance, the directors have a reasonable expectation that the Company and the Group have adequate resources to continue in operational existence for a period of at least twelve months from the date of signing the Annual Report and audited Financial Statements. Accordingly, they continue to adopt the going concern basis in preparing the annual financial statements.

Further details regarding the adoption of the going concern basis can be found in note 1 to the financial statements.

#### Dividend

On 22 October 2021, the Company declared a dividend of £4,911,218 to the shareholders on the register at 25 October 2021. On 28 March 2022, the Company paid a dividend of £5,503,777 to the shareholders on the register at 28 March 2022. Total dividends paid during the financial year were £10,414,995 (2021: total dividends £6,878,006).

On 07 November 2022, the Company paid a dividend of £8,676,521 to the shareholders on the register at 07 November 2022.

## Directors

The directors who served throughout the year and to the date of this report were as follows:

A.J.W. Campbell A.E. Sealey

### Directors' indemnities

The Company has made qualifying third-party indemnity provisions for the benefit of its directors during the year and these remain in force at the date of this report.

#### **DIRECTORS' REPORT continued**

#### **Auditor**

Each of the persons who is a director of the Company at the date of approval of this report confirms that:

- -so far as the director is aware, there is no relevant audit information of which the Group's auditor is unaware;
- -the director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the Group's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s.418 of the Companies Act 2006.

Deloitte LLP have expressed their willingness to continue in office as auditor and a resolution to re-appoint them will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board of Directors by:

-DocuSigned by:

Marc Dumbell
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Marc Dumbell Company Secretary

11 November 2022

Registered Office: 3 Burlington Gardens London, United Kingdom W1S 3EP

#### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the Annual Report and the Consolidated Financial Statements in accordance with applicable law and regulations.

Company law requires directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland". Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and the Company and of the profit or loss of the Group and the Company for that year.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's transactions and disclose with reasonable accuracy at any time the financial position of the Group and parent company and to enable them to ensure that their financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Independent auditor's report to the members of Campbell Lutyens Holdings Limited

#### Report on the audit of the financial statements

#### **Opinion**

In our opinion the financial statements of Campbell Lutyens Holdings Limited (the 'parent company') and its subsidiaries (the 'group'):

- give a true and fair view of the state of the group's and of the parent company's affairs as at 30
  April 2022 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the consolidated profit and loss account;
- the consolidated statement of comprehensive income;
- the consolidated and parent company balance sheets;
- the consolidated and parent company statements of changes in equity;
- the consolidated cash flow statement;
- · the statement of accounting policies and
- the related notes 1 to 27.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the group and the parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other

information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: <a href="www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

### Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

We considered the nature of the group's industry and its control environment, and reviewed the group's documentation of their policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management about their own identification and assessment of the risks of irregularities.

We obtained an understanding of the legal and regulatory framework that the group operates in, and identified the key laws and regulations that:

- had a direct effect on the determination of material amounts and disclosures in the financial statements. These included UK Companies Act; and
- do not have a direct effect on the financial statements but compliance with which may be fundamental to the group's ability to operate or to avoid a material penalty. These include the FCA under the Financial Services and Markets Act 2000

We discussed among the audit engagement team regarding the opportunities and incentives that may exist within the organisation for fraud and how and where fraud might occur in the financial statements.

As a result of performing the above, we identified the greatest potential for fraud in the following areas and our specific procedures performed to address it are described below:

#### Revenue recognition

There is a presumed risk of fraud in revenue recognition as required by International Standard on Auditing (UK) 240. The risk is associated with the accuracy, cut-off and occurrence of revenue on the income statement.

We documented our understanding of the controls over the revenue process and performed a test on the design and implementation of the relevant controls over the revenue process.

We inspected signed engagement letters for all of our selected samples. Based on fee calculation clauses in each engagement letter and the commitments confirmed by third party, we have recalculated the revenue to be recorded for the year.

We recalculated the Placement fee and Secondary fees and performed the procedures below to address the specific risks associated with revenue;

- Accuracy: We obtained commitments confirmation and performed fee recalculation where the
  underlying client has accrued income. When clients have no accrued income and amounts are paid
  in the same year, they have been traced to bank statement.
- Cut-off: We performed accrued income recalculation and inspection of subsequent invoices and receipts.
- Occurrence: Fees were agreed to invoices and bank statements as well as the engagement letter, which outlines the timing of revenue recognition.

In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override. In addressing the risk of fraud through management override of controls, we tested the appropriateness of journal entries and other adjustments; assessed whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluated the business rationale of any significant transactions that are unusual or outside the normal course of business.

In addition to the above, our procedures to respond to the risks identified included the following:

- reviewing financial statement disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the financial statements;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- enquiring of management and in-house legal counsel concerning actual and potential litigation and claims, and instances of non-compliance with laws and regulations; and
- reading minutes of meetings of those charged with governance and reviewing correspondence with the FCA.

#### Report on other legal and regulatory requirements

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the group and of the parent company and their environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

## Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

CLis Hiter

Chris Hunter (Senior statutory auditor)
For and on behalf of Deloitte LLP
Statutory Auditor
London, United Kingdom
11 November 2022

# CONSOLIDATED PROFIT AND LOSS ACCOUNT For the year ended 30 April 2022

	Notes	2022 £	2021 £
Turnover	3	151,442,056	94,420,289
Administrative expenses	5, 6, 7	(110,819,481)	(74,273,846)
Operating profit	•	40,622,575	20,146,443
Finance income (net) Fair value (loss) / gain on derivative financial instrument Foreign exchange (loss) / gain	s 17	2,068,289 (507,298) (2,115,239)	1,021,087 1,609,837 596,083
Net gain on available-for-sale financial assets	12	-	2,647
Profit before taxation	5	40,068,327	23,376,097
Tax on profit	. 8	(6,256,339)	(4,892,617)
Profit for the financial year		33,811,988	18,483,480

For the purposes of FRS 102, the results above were all derived from continuing activities.

The notes on pages 21 to 48 form an integral part of these financial statements.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME For the year ended 30 April 2022

	Notes	2022 £	2021 £
Profit for the financial year		33,811,988	18,483,480
Currency translation difference on foreign currency Net investments	· .	1,895,094	(1,282,219)
Loss arising on revaluation of available-for-sale financial assets.	12	•	(3,483)
Tax relating to components of other comprehensive incom-	ie	-	662
Other comprehensive income / (loss)		1,895,094	(1,285,040)
Total comprehensive income		35,707,082	17,198,440

For the purposes of FRS 102, the results above were all derived from continuing activities.

The notes on pages 21 to 48 form an integral part of these financial statements.

# CONSOLIDATED BALANCE SHEET As at 30 April 2022

		2022	2021
Fixed assets	Notes	£	£
Tangible fixed assets	10	1,396,446	1,060,359
		1,396,446	1,060,359
		1,370,440	1,000,339
Non-current assets			
Debtors – due after one year	13	22,972,270	30,080,792
Debtors – due after one year	13	. 22,7 (2,210	30,000,732
		24,368,716	31,141,151
		24,300,710	. 51,1 11,151
Current assets	•		
Debtors - due within one year	. 13	116,807,833	76,882,146
Cash at bank and in hand	13	72,911,633	23,347,559
Cash at bank and in haid		,, 2,,, 22,000	
		189,719,466	100,229,705
		202,1.22,100	,,
Creditors: amounts falling due within one year	15	(38,634,895)	(17,506,467)
		<del></del>	<del></del>
Net current assets		151,084,571	82,723,238
Total assets less current liabilities		175,453,287	113,864,389
	•	, ;	
Creditors: amounts falling due after more than one year	16	(75,196,904)	(47,912,863)
Provisions for liabilities and charges	19	(439,783)	
		(75,636,687)	(48,349,507)
Net assets		99,816,600	65,514,882
ivet assets		>>,010,000	00,51,,002
		. =======	
Capital and reserves			
Called up share conital	21	282,558	265,558
Called up share capital	21	· 35,926,304	23,066,843
Share premium account Reserves	21	63,607,738	42,182,481
Veserves	21	03,007,738	42,102,401
Total shareholders' funds		99,816,600	65,514,882
** *** *** *** *** *** *** *** *** ***			

The notes on pages 21 to 48 form an integral part of these financial statements.

The financial statements of Campbell Lutyens Holdings Limited were approved by the Board of Directors and authorised for issue on 11 November 2022. They were signed on its behalf by:

All les

A.E. Sealey

Director

# COMPANY BALANCE SHEET As at 30 April 2022

	Notes	2022	2021
Non-current assets	Notes	<b>x</b>	<b>.</b>
Investments in subsidiary undertakings	12	6,189,332	4,901,830
		6,189,332	4,901,830
Current assets Debtors Cash at bank and in hand	13	50,975,872 61,970	28,728,035 19,547
		51,037,842	28,747,583
Creditors: amounts falling due within one year	15		-
Net current assets	·. :	51,037,842	28,747,582
		55.225.154	22.640.412
Total assets less current liabilities		57,227,174	33,649,412
Capital and reserves			
Called up share capital	21	282,558	265,558
Share premium account Reserves	21 21	35,926,305 21,018,311	23,066,843 10,317,011
Total shareholders' funds		57,227,174	33,649,412

The Company profit for the year to 30 April 2022 is £24,983,124 (2021:£11,988,291).

The notes on pages 21 to 48 form an integral part of these financial statements.

The financial statements of Campbell Lutyens Holdings Limited were approved by the Board of Directors and authorised for issue on 11 November 2022. They were signed on its behalf by:

11 00

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A.E. Sealey Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the year ended 30 April 2022

	Called up share capital	Share premium account	Capital redemption reserve	Share- based payment reserve	Foreign currency translation reserve	Available- for-sale investments	Profit and loss Account	Total shareholders funds
• • • • • • • • • • • • • • • • • • • •	£	£	£	£	£	£	£	£
At 1 May 2021	265,558	17,213,189	352	2,598,876	1,002,215	2,821	32,410,950	53,493,961
Profit for the financial year	·				_	_	18,483,480	18,483,480
Net income recognised directly in equity		•	-		(1,282,219)	-	:	(1,282,219)
Gains arising on revaluation of		· .	. •		٠, -	(3,483)		(3,483)
available for sale financial assets	,	٠	•					
Tax relating to components of	•	•	•	•		662	· · · · · · · · ·	662
other comprehensive income								
			<del></del>	<del></del>	<del></del> .	<del></del>	,	
Total comprehensive income	-				(1,282,219)	(2,821)	18,483,480	17,198,440
for the year	•						-	
Issue of share capital (note 21)	-	5,853,654	-			•		5,853,654
Reserve movements arising from	-	-	-	534,038		-	-	534,038
share-based payments							(4 607 205)	(4 697 205)
Acquisition of shares by	-	· -	-	•		-	(4,687,205)	(4,687,205)
Employee Benefit Trust (note 21)	i					•		
Dividends paid on equity shares	*		•	_	_	_	(6,878,006)	(6,878,006)
(note 9)	-	-	, -	•	.•		(0,0,0,000,0)	(0,0.0,000)
(					٠			
At 30 April 2021	265,558	23,066,843	352	3,132,914	(280,004)		39,329,219	65,514,882
					-		22.011.000	22.011.000
Profit for the financial year		-	` -		1 005 004		33,811,988	33,811,988
Net gain recognised directly in equity	-	• •	•	. •	1,895,094		• •	1,895,094
Losses arising on revaluation of						,		_
available for sale financial assets	•	-			•			• • •
Tax relating to components of		_				_		_
other comprehensive income		•						
	·							
						,		
Total comprehensive income	-	-	-	•	1,895,094		33,811,988	35,707,082
for the year			•					
Issue of share capital (note 21)	17,000	12,859,461		1 207 501	·	•	-	12,876,461
Reserve movements arising from share-based payments	-		-	1,287,501	-		•	1,287,501
Acquisition of shares by		•					(5,154,331)	(5,154,331)
Employee Benefit Trust (note	•	-	-		-	-	(3,134,331)	(3,137,331)
21)	٠,		- *	•	•			
Dividends paid on equity shares							(10,414,995)	(10,414,995)
(note 9)								, ., ., .,
		·	· <u></u>		,			·
At 30 April 2022	282,558	35,926,304	352	4,420,415	1,615,090	<del>.</del>	57,571,881	99,816,600
								:

The notes on pages 21 to 48 form part of these financial statements.

# COMPANY STATEMENT OF CHANGES IN EQUITY For the year ended 30 April 2022

•				•		
	Called up share capital	Share premium account	Capital redemption reserve	Share-based payment reserve	Profit and loss account	Total shareholders funds
						•
					£	•
	, <b>t</b> :	2.	ı	£		£
At 1 May 2021	265,558	17,213,189	352	1,983,240	7,376,301	26,838,641
••						
Profit for the financial year		-	- -		11,988,291	11,988,291
•		-			.———	<del></del>
Total comprehensive	• -		\ <del>-</del>	-	11,988,291	11,988,291
income for the year Issue of shares (note		5,853,654				5,853,654
21)	-	3,633,034	· , -	-	-	5,055,05 <del>4</del>
Reserve movements arising from share-	• -	· <del>.</del>	<del>-</del> ,	534,038	-	534,038
based payments						
Acquisition of shares	<u>.</u> .	_		· •	(4,687,205)	(4,687,205)
by Employee Benefit		•	•		(, , ,	,,,,,
Trust (note 21)			•			
Dividends paid on	-	. · · -	<u>-</u>	<del>-</del> .	(6,878,006)	(6,878,006)
equity shares (note 9)			•	•		
At 30 April 2021	265,558	23,066,843	352	2,517,278	7,799,381	33,649,412
Profit for the financial	-			-	24,983,124	24,983,124
year						•
		<del></del>		<del> </del>		· <u> </u>
Total comprehensive				•	24,983,124	24,983,124
income for the year	-	• •	-	· · · · · ·	24,903,124	. 24,763,124
Issue of shares (note	17,000	12,859,462		<u>-</u>	· -	12,876,462
21) Reserve movements	<del>.</del> .	; · -	-	1,287,502		1,287,502
arising from share-						
based payments	•				(5.154.221)	(6.15/.221)
Acquisition of shares by Employee Benefit	-			· -	(5,154,331)	(5,154,331)
Trust (note 21)					•	
Dividends paid on				• • -	(10,414,995)	(10,414,995)
equity shares (note 9)	,				, , , , ,	, ,
	. —	. <u> </u>	•	·	<u> </u>	<u>.</u>
At 30 April 2022	282,558	35,926,305	352	3,804,780	17,213,179	57,227,174
				<u> </u>		

The notes on pages 21 to 48 form an integral part of these financial statements.

# CONSOLIDATED CASH FLOW STATEMENT For the year ended 30 April 2022

				2022	2021
	•		Notes	£	£
Net cash inflow / (outflow) from operating activi	ities		23, 21	51,148,623	(8,180,156)
Cash flows from investing activities	•				•
Interest received				2,059,290	1,009,755
Purchase of fixed assets		· _ `.	10	(1,062,242)	(141,712)
Proceeds from sale of fixed assets			12	4,230	5,781
Proceeds from sale of investments			. 12	-	2,660
	٠		•		,
		•		; .	•
Net cash flows from investing activities		•		1,001,278	876,484
Cash flows from financing activities				•	
Dividends paid	•		9	(10,414,995)	(6,878,006)
Proceeds on issue of ordinary shares	,		21	12,876,461	5,853,654
Repurchase of ordinary shares			21	(5,154,330)	(4,687,205)
				•	<u> </u>
		: •		•	•
Net cash flows from financing activities				(2,692,864)	(5,711,557)
				<del></del>	
				•	
Net increase / (decrease) in cash and cash equiva	llents	•		49,457,037	(13,015,229)
	•				•
Effect of exchange rates on cash	·				
and cash equivalents				107,037	(1,181,093)
Cook and each annial last and Man				22 2 47 550	27.542.001
Cash and cash equivalents at 1 May	•			23,347,559	37,543,881
	•				
Cash and cash equivalents at 30 April	-			72,911,633	23,347,559
Casa and casa equivalents at 50 April				12,000	23,571,539

The notes on pages 21 to 48 form an integral part of these financial statements.

#### 1. Accounting policies

The following accounting policies have been applied consistently throughout the year and to the preceding year in dealing with items which are considered material in relation to the Group's and the Company's financial statements:

#### General information and basis of accounting

Campbell Lutyens Holdings Limited is a company limited by shares incorporated in the United Kingdom under the Companies Act and registered in England and Wales. The address of the registered office is 3 Burlington Gardens, London W1S 3EP. The nature of the Company's operations and its principal activities are set out in the strategic report on pages 2 to 6.

The financial statements have been prepared under the historical cost convention, modified to include items at fair value, such as forward foreign currency contracts and available for sale investments, and in accordance with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council.

The functional currency of Campbell Lutyens Holdings Limited is considered to be pounds sterling because that is the currency of the primary economic environment in which the Company operates. The financial statements are also presented in pounds sterling.

### Basis of consolidation

The Group financial statements incorporate the financial statements of the Company and its subsidiary undertakings, all of which made up financial statements to 30 April 2022. As permitted by Section 408 of the Companies Act 2006, no separate profit and loss account is presented in respect of the parent company.

A wholly owned subsidiary of the Company, Campbell Lutyens GP Limited, acts as General Partner to a limited partnership details of which are given in note 12. Investments held through the limited partnership are made with the express intention of capital appreciation.

The Group consolidates its attributable proportion of the assets and income of the limited partnership for which its subsidiary acts as General Partner and in which they have a minority interest. The limited partnership is a subsidiary undertaking and under the terms of the Companies Act 2006 should be consolidated in full. However, the directors consider the financial statements would not give a true and fair view if the assets and income as a whole were to be consolidated since the Group's interest in these assets is, except to the extent that they are proportionally consolidated, merely that of investment managers. The effect of this departure is to decrease the profit before tax by £4,300,481 (2021: £429,934), the minority interest in the profit for the year by £4,302,613 (2021: £429,562) and to reduce fixed asset investments by £21,105,037 (2021: £17,521,649), reduce debtors due within one year by £554 (2021: £38); reduce cash at bank and in hand by £2,345,606 (2021: £203,561); reduce creditors falling due within one year by £2,097,101 (2021: £471,286) and the minority interest in the balance sheet by £21,354,096 (2021: £17,253,962).

#### 1. Accounting policies continued

#### Going concern

The Group's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic Report on page 2 to 6. The Group has performed a detailed assessment of its financial projections and budget for the 2022-23 financial year to establish a baseline for the future revenues and costs, sufficient for the Group to maintain and grow its business.

The Group's costs are variable and dependent upon its activity levels. The Group has £72.9 million of cash on the balance sheet, net current assets of £151.1 million and is currently debt-free.

Having considered current market developments on the activities of the Group, the diversified book of business of its subsidiaries, Campbell Lutyens & Co. Ltd and Campbell Lutyens SA, and its strong balance sheet, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for a period of at least twelve months from the date of signing the Annual Report and audited Financial Statements. Accordingly, they continue to adopt the going concern basis in preparing the annual report and financial statements.

#### Turnover recognition

Turnover is measured at the fair value of consideration received or receivable under contracts and represents amounts recoverable for services provided in the normal course of business, net of VAT and other sales related taxes. Turnover is recognised when documented contractual events have been completed leading to the Group having the contractual right to receive that income.

All turnover is derived from activities carried out in the United Kingdom.

#### Finance charges / income

Finance charges and income are recognised on an accruals basis.

#### Foreign currencies

Foreign currency assets and liabilities are translated into sterling in the balance sheet at the exchange rates ruling at the year end. Profit and loss account items are translated into sterling at the exchange rates ruling in the month in which the transactions occurred. Exchange differences arising are dealt with in the profit and loss account. Non-monetary items are translated at historical cost.

The results of overseas subsidiary undertakings are translated into Sterling at the weighted average rates of exchange during the year end and the balance sheets at the rates ruling at the balance sheet date. Exchange differences arising from the translation of the results and net assets of overseas subsidiary undertakings are charged or credited to reserves.

#### 1. Accounting policies continued

#### Foreign currencies continued

The exchange rates used for translation of US dollar transactions and balances arising from the results of overseas subsidiary undertakings in these financial statements are as follows:

	2022 Rate	2021 Rate
Profit and loss account (average rate) Balance sheet (year-end rate)	1.3376 1.2568	1.3372 1.3881

The exchange rates used for translation of Hong Kong dollar transactions and balances arising from the results of overseas subsidiary undertakings in these financial statements are as follows:

	2022	2021
	Rate	Rate
Profit and loss account (average rate) Balance sheet (year-end rate)	10.3758 9.8616	10.4737 10.7791

The exchange rates used for translation of Singapore dollar transactions and balances arising from the results of overseas subsidiary undertakings in these financial statements are as follows:

	2022	2021
	Rate	Rate
	**	
Profit and loss account (average rate)	1.7987	1.8223
Balance sheet (year-end rate)	1.7381	1.8438

The exchange rates used for translation of Euro transactions and balances arising from the results of overseas subsidiary undertakings in these financial statements are as follows:

	2022 Rate	2021 Rate
Profit and loss account (average rate) Balance sheet (year-end rate)	1.2026 1.1913	1.1497 1.1497

# Fixed assets and depreciation

Property, plant and equipment are stated at cost less accumulated depreciation and, if applicable, any accumulated impairment losses.

Depreciation is provided to write off the cost of new tangible fixed assets, together with any related irrecoverable VAT, by equal instalments over their useful economic lives at the following rates:

Leasehold improvements - over the period of the lease
Furniture, fixtures and fittings - 7% per annum

Computers and office equipment - 20% - 33% per annum

Fixed assets residual values and useful economic lives are reviewed and adjusted, if appropriate, at each balance sheet date.

#### 1. Accounting policies continued

#### Leases

The Group has not entered into any finance leases. Rental charges arising on operating leases are charged to the profit and loss account on a straight-line basis over the life of the lease.

#### Share-based payments

Equity-settled share-based payments are made under both non-vesting and vesting option schemes and in previous years, have been made through a Share Incentive Plan. The majority of equity-settled share-based payments are made on a non-vesting basis and are measured at fair value of the equity instruments at the date of grant and are recognised as an expense on the date of grant.

A small number of options have been granted under a three-year vesting term, for which fair value is measured by use of the Black Scholes Pricing Model. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of shares that will eventually vest and adjusted for the effect of non-market-based vesting conditions.

Share based payments made as a result of purchases of shares under the Share Incentive Plan are expensed on a straight line basis over the vesting period, based on the Company's estimate of the number of shares that will eventually vest.

The financial effect of awards by the Company of options over its equity shares to the employees of subsidiary undertakings are recognised by the Company in its individual financial statements. In particular the Company records an increase in its investment in subsidiaries with a credit to equity equivalent to the cost in the subsidiary undertaking.

## Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the Company and the Group's taxable profits and their results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in years different from those in which they are recognised in the financial statements.

A net deferred tax asset is regarded as recoverable and therefore recognised only to the extent that, on the basis of all available evidence, it can be regarded as more likely than not the taxable gain will be rolled over, being charged to tax only if and when the replacement assets are sold.

Deferred tax is measured using the tax rates and laws enacted or substantially enacted by the balance sheet date and are expected to apply in the years in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### 1. Accounting policies continued

#### Equity dividends

Final dividends are recognised in the Group's financial statements in the year in which the dividends are approved by shareholders. Interim dividends are recognised in the year they are paid.

#### Related party transactions

Details of the principal subsidiary companies are shown in note 12. As permitted by FRS 102 (revised), transactions between members of the Campbell Lutyens Holdings group have not been disclosed since all subsidiaries of the Group are wholly owned.

#### Investments in subsidiaries

Investments in subsidiary undertakings are recorded at cost less any provisions for impairment in value.

#### Employee benefit trust

As part of its arrangements to support employee ownership of the Company, the Group has established an Employee Benefit Trust (the 'EBT') for the benefit of its employees. The EBT principally transacts in and holds shares in the Company. In accordance with FRS 102, shares held by the EBT are treated as a deduction from shareholders' funds and consideration paid or received for the purchase or sale of Company shares are shown in the statement of changes in equity.

#### Policy regarding recognition and derecognition of financial assets and liabilities

Financial assets and liabilities are recognised on the date on which the Company becomes a party to the contractual provisions of the instrument giving rise to the asset or liability. Financial assets and liabilities are initially recognised at fair value plus transaction costs. Any impairment of a financial asset is charged to the Profit and Loss Account when incurred. Financial assets are derecognised when the Company's rights to cash flows from the asset expire; financial liabilities are derecognised when the contractual obligations are discharged, cancelled or they expire.

#### Financial instruments

Financial assets and liabilities are recognised when the Group or the Company becomes a party to the contractual provisions of the instrument.

### Financial assets

Financial assets are classified as loans and receivables; available-for-sale financial assets; financial assets at fair value through profit and loss, as appropriate. Financial assets include cash and cash equivalents, trade receivables and other receivables, investments and derivative financial instruments. The Company determines the classification of its financial assets at initial recognition. Financial assets are recognised initially at fair value being the transaction price plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs.

The subsequent measurement of financial assets depends on their classification as follows:

#### 1. Accounting policies continued

#### Financial instruments continued

#### Loans and receivables

Loans and receivables are basic financial instruments with fixed or determinable payments that are not quoted in an active market. Such assets are recorded at transaction price if the time they are held for is not significant, and at amortised cost using the effective interest method, if the time value of money is significant. The effective interest rate is the rate that discounts exactly the estimated future cash receipts through the expected life of the financial asset or, when appropriate, a shorter period, to the net carrying amount of the financial asset.

Gains or losses are recognised in income when the loans and receivables are derecognised or impaired, as well as through the amortisation process. This category includes debtors and intercompany balances.

#### Available-for-sale financial assets

Available-for-sale financial assets comprise shares in the Group companies at cost less provision for permanent diminution in value and investments in private equity funds held on the Balance Sheet. These are non-derivative financial assets that are not classified as debtors. After initial recognition, available-for-sale assets are measured at fair value, with gains or losses recognised through the Statement of Comprehensive Income. On sale of the investment or impairment of the investment, the cumulative gain or loss previously recognised through the Statement of Comprehensive Income is recycled to the profit and loss account. Gains and losses attributable to foreign currency movements that had previously been recognised through the Statement of Comprehensive Income as a non-monetary item are also recycled to the profit and loss account on realisation.

The fair value of unquoted investments is determined using the International Private Equity and Venture Capital valuation guidelines which specify the valuation methodology which is most appropriate to individual investments at a particular point in time. Valuations are derived from statements provided by the underlying investment funds.

#### Impairment of basic financial assets

The Company assesses at each balance sheet date whether a financial asset or group of financial assets is impaired.

#### Impairment of loans and receivables

For loans and receivables carried at amortised cost, the amount of an impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced, with the amount of the loss recognised in the profit and loss account.

#### Impairment of available-for-sale financial assets

If an available-for-sale financial asset is impaired, the cumulative loss that had been recognised through the Statement of Comprehensive Income is recognised in the profit and loss account. The amount of cumulative loss is the difference between the acquisition cost and the current fair value, less any impairment loss previously recognised in the profit and loss account. Once an impairment loss has been recognised on an available-for-sale investment, any reversal of the impairment is recognised through the Statement of Total Recognised Gains and Losses until such time as the investment is sold.

# Accounting policies continued

### Financial instruments continued

#### Financial liabilities

Financial liabilities are classified as financial liabilities at fair value through profit or loss, or financial liabilities measured at amortised cost, as appropriate. Financial liabilities include trade and other payables, accruals and derivative financial instruments.

The Group determines the classification of its financial liabilities at initial recognition. The measurement of financial liabilities depends on their classification as follows:

#### (a) Financial liabilities at fair value through profit or loss

Derivatives are classified as held for trading and included in this category. These liabilities are carried on the balance sheet at fair value with gains or losses recognised in the profit and loss account.

#### (b) Financial liabilities measured at amortised cost

All other financial liabilities are initially recognised at fair value. After initial recognition, other financial liabilities are subsequently measured at amortised cost using the effective interest method. This category of financial liabilities includes trade and other payables, accruals and inter-company creditors.

#### Debtors

Debtors are carried at the recoverable amount. Provision is made where there is evidence that the debtors will not be recovered in full, with the charge being recognised in administrative expenses in the income statement. Balances are written off when the probability of recovery is assessed as being remote.

#### Creditors

Trade and other creditors are stated at cost.

#### Cach

Cash and cash equivalents include cash-in-hand, cash-at-bank, together with short-term bank deposits.

## Derivative financial instruments

Derivative financial instruments may be used to manage the risk associated with foreign currency fluctuations in relation to debtors and accrued income. In such circumstances this is achieved by the use of foreign exchange contracts. All derivative financial instruments are held at fair value.

Derivative financial instruments are initially recognised at fair value at the date of the derivative contract and subsequently re-measured to the fair value at each reporting date. The foreign exchange contracts are re-converted at foreign exchange rates at each reporting date and the resulting gain or loss is recognised in profit or loss immediately. Derivatives are carried in the Balance Sheet as assets when their fair value is positive and as liabilities when the fair value is negative.

#### 1. Accounting policies continued

#### Financial instruments continued

No contracts are designated as hedging instruments, as defined in FRS 102, and consequently all changes in fair value of financial instruments are taken to the profit and loss account.

## 2. Critical accounting judgements and key sources of estimation uncertainty

In the application of the Group's accounting policies, which are described in note 1, the directors may be required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources.

#### Critical accounting judgements

#### Turnover Recognition

Fund placement and secondary advisory fees are taken to the income statement at the point in time when, under the terms of the contract, the conditions have been met such that the Group is entitled to the fees specified. Where transactions straddle reporting periods or the receipt of fees are subject to material deferral or conditionality, judgement is required on the accounting period in which revenue should be recognised and confirming that the Group is unconditionally entitled to the fees as at the period end.

#### Key sources of estimation uncertainty

There are no key sources of estimation uncertainty that present a significant risk that a material adjustment to the carrying amount of assets and liabilities will be required within the next year.

#### 3. Turnover

All revenue relates to fund placement and secondary advisory services provided to private equity, private infrastructure and private credit clients.

Net finance income		•
	2022	2021
	£	£
Interest income generated from:		· ·
Cash and cash equivalents	539	2,802
Trade receivables (Note 17)	2,008,369	973,827
Other debtors (Note 17)	50,383	33,126
	2,059,291	1,009,755
Bank interest receivable on overdrafts and loans		10,021
Interest receivable on corporation tax payments	204	1,311
	8,998	11,332
Net finance income	2,068,289	1,021,087
	Interest income generated from:  Cash and cash equivalents  Trade receivables (Note 17)  Other debtors (Note 17)  Bank interest receivable on overdrafts and loans Interest receivable on corporation tax payments	Interest income generated from:  Cash and cash equivalents  Trade receivables (Note 17)  Other debtors (Note 17)  Bank interest receivable on overdrafts and loans  Interest receivable on corporation tax payments  2022  £  2,008,369  2,008,369  2,059,291  8,794  204

# 5. Profit before taxation

Profit is stated after charging:		
	2022	2021
	<b>£</b> .	£
Auditor's remuneration for statutory audit services	• •	
- audit of the financial statements of the Company	71,475	84,500
- audit of subsidiary companies	206,991	156,406
- other non-audit services	123,838	45,080
Depreciation on tangible fixed assets	721,924	396,683
Operating lease rentals – buildings	1,956,493	1,884,749
Operating lease rentals – other	32,969	32,980

The Company's audit fee was a constituent part of the Group audit fee which was borne by a subsidiary company, CL & Co. Management Services Ltd, in the current and prior year.

#### Other non-audit services

	2021	2021
	£	£
Taxation compliance services	16,429	23,175
Other tax services	100,234	15,070
Other assurance services	7,175	6,835
	123,838	45,080

### 6. Staff numbers and costs

The Company does not have any staff. The average monthly number of the Group's employees (including executive directors) was:

	2022 Number	2021 Number
Executives	123	103
Administrative	63	54
	186	157
	· <del></del>	-
Aggregate payroll costs were as follows:	2022 £	2021 £
Wages and salaries Social security cost Other pension costs	83,084,213 8,247,278 773,827	55,791,388 5,400,062 607,193
	92,105,318	61,798,643

7	Directors' remuneration and transactions	•	•
	•	. 2022	2021
		£	£
	Directors' remuneration		
	Emoluments	3,279,783	2,826,828
			<del></del>
	Remuneration of the highest paid director		
	Emoluments	3,163,100	2,773,190

Emoluments include cumulative adjustment relating to prior year bonus awards paid in the current year.

### Share option and share awards

The highest paid director did not receive any share options in the year (2021: None). None of the directors exercised share options neither received nor could receive qualifying services shares under long-term incentive schemes (2021: None).

#### 8. Taxation

Analysis of the Group tax charge in the year:		-
	2022	2021
	£	£
Current tax on profit on ordinary activities	•	
UK corporation tax	6,341,285	1,224,818
Foreign tax	6,749,268	3,381,768
	<del></del>	· .
	13,090,553	4,606,586
Adjustments in respect of prior years		
UK corporation tax	(186,390)	(28,352)
Foreign tax	4,360	2,543
Total current tax		<del></del>
Total cultent tax	12,908,523	4,580,777
Deferred tax		
Origination and reversal of timing differences	(4,554,918)	(29,637)
Adjustments in respect of UK corporation tax in prior years	-	18,584
Effect of a change in tax rate on opening liability	(575,140)	41,643
Effect of a change in tax rate on current year movement	(955,444)	· · · · · -
Foreign exchange adjustment	(566,682)	281,250
		· <del></del>
Total tax on profit on ordinary activities	6,256,339	4,892,617

### 8. Taxation continued

From 1 April 2021, the standard rate of corporation tax in the UK remained at 19%. Therefore, the standard rate of tax applied to reported profit is 19% (2021: 19%).

The difference between the total tax charge shown above and the amount calculated by applying the standard rate of UK Corporation tax to the profit before tax is as follows:

	2022 £	2021 £
Group profit on ordinary activities before tax	40,068,327	23,376,097
Tax on group profit on ordinary activities at standard UK corporation tax rate of 19% (2021: 19%) Effects of:	7,612,982	4,441,458
Expenses not deductible for tax purposes	378,998	(4,729)
Income not taxable in determining taxable profits	(602,358)	149,501
Permanent differences in respect of share based payments	(149,926)	(34,095)
Effect of decrease in tax rate on opening deferred tax asset	(575,140)	41,643
Effect of change of tax rate on current year movement	(955,444)	-
Higher tax rates on overseas earnings	757,508	306,064
Adjustments to tax charge in respect of previous years	(210,281)	(7,225)
Group total tax charge for year	6,256,339	4,892,617

Factors that may affect the Group's future tax charges:

The Company earns its profits in the United Kingdom and therefore, the relevant rate used for tax on profit is the standard rate for UK corporation tax. The current UK corporation tax rate of 19% was effective from 1 April 2017 and, based on legislation enacted through UK Parliament on 10 June 2021, it is expected to remain in place at 19% until 1 April 2023 when it will increase to 25%.

9.	Dividends	•		* .	
				2022	2021
	Ordinary Shares:	 ·.		£	£
	Interim dividends paid during the year			10,414,995	6,878,006
			٠.,	10,414,995	6,878,006
•					

# 10. Tangible fixed assets

. Group

Cost	Leasehold improvements £	Computer & office equipment £	Furniture fixtures & fittings	
At 1 May 2021 Additions Disposals	1,567,335 261,954	2,925,094 664,557 (4,230)	660,543 135,730	5,152,972 1,062,241 (4,230)
As 30 April 2022  Accumulated depreciation	1,829,289	3,585,421	796,272	6,210,983
At 1 May 2021 Charge for the year Depreciation on disposals	1,186,951 231,941	2,389,714 416,582 (787)	515,948 74,188	4,092,613 722,711 (787)
At 30 April 2022  Net book value	1,418,890	2,805,510	590,136	4,814,537
At 30 April 2022	410,399	779,911	206,136	1,396,446
At 30 April 2021	380,384	535,380	144,595	1,060,359

#### 11. Financial assets and liabilities and financial risk factors

Fair value measurements recognised in the balance sheet

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 1 would include quoted equity investments.

Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly (i.e. as prices) or indirectly (i.e. derived from prices)' Level 2 would include foreign currency derivatives; and

Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs). Level 3 would include unquoted equity investments.

	Level 1	Level 2	Level 3	Total £
Financial assets at fair value through profit and loss as at 30 April 2021			•	
Derivative financial assets (note 17)	_	. 515,185	-	515,185
Derivative financial liabilities (note 17)	-	(245,495)	- <sup>'</sup>	(245,495)
Financial assets at fair value through profit and loss as at 30 April 2022				
Derivative financial assets (note 17)	·	872,271	<b>-</b> .	872,271
Derivative financial liabilities (note 17)	-	(1,437,062)	<del>-</del>	(1,437,062)

Unquoted equity investments are measured in accordance with the International Private Equity Valuation guidelines with reference to the most appropriate information available at the time of measurement.

There were no transfers between Level 1, Level 2 and Level 3 during the year.

### 12. Investments

#### Company:

#### Investments in subsidiary undertakings

The investments of £6,189,333 (2021: £4,901,830), including additions during the year of £1,287,502 (2021: additions of £755,545) comprise shares and share based payments in the Group companies at cost. The Group's subsidiaries, all of which are included within the Group consolidation, are as follows:

Name of Company	Nature of business	Place of incorporation
Campbell Lutyens & Co. Ltd (1)	Private equity and infrastructure corporate finance services	United Kingdom
Campbell Lutyens & Co. Inc. (2)	Private equity and infrastructure corporate finance services	State of Delaware (USA)
CL & Co. Management Services Ltd (1)	Provision of management and other services to group companies	United Kingdom
Campbell Lutyens Asia Pacific Ltd (3)	Private equity and infrastructure corporate finance services	Hong Kong
Campbell Lutyens (Singapore) Pte. Ltd (5)	Private equity and infrastructure corporate finance services	Singapore
Campbell Lutyens SA (6)	Private equity and infrastructure corporate finance services	France
Campbell Lutyens International Ltd (1)	Dormant	United Kingdom
Campbell Lutyens GP Limited (4)	General Partner (a)	United Kingdom

(a) General Partner of Campbell Lutyens Executive Investment Limited Partnership

### Investments continued

## Registered Address:

- .(1)<sup>.</sup>
- 3 Burlington Gardens, London W1S 3EP 630 Fifth Avenue, 25th Floor, New York NY 10111 (2)
- (3) 1918-1919 Jardine House, 1 Connaught Place, Central, Hong Kong 50 Lothian Road, Festival Square, Edinburgh, EH3 9WJ
- (4)
- 4 Shenton Way, #28-03, SGX Centre II, Singapore 068807
- 10, avenue Franklin Delano Roosevelt, 75008 Paris, France

Nature of Shareholding	Share Class	Ownership
Campbell Lutyens & Co. Ltd	Ordinary Shares	100%
Campbell Lutyens & Co. Inc.	Ordinary Shares	100%
CL & Co. Management Services Ltd	Ordinary Shares	100%
Campbell Lutyens Asia Pacific Ltd	Ordinary Shares	100%
Campbell Lutyens (Singapore) Pte. Ltd	Ordinary Shares	100%
Campbell Lutyens SA	Ordinary Shares	100%
Campbell Lutyens International Ltd	Ordinary Shares	100%
-	8% Preference Shares	100%
Campbell Lutyens GP Limited	Ordinary Shares	100%

Campbell Lutyens Holdings Limited directly owns 100% of the Ordinary Share Capital of each of the above subsidiaries other than:

- Campbell Lutyens SA, 99.98% owned by Campbell Lutyens Holdings Limited with . the remaining shares owned by Campbell Lutyens & Co. Ltd
- Campbell Lutyens (Singapore) Pte. Ltd, a wholly-owned subsidiary of Campbell Lutyens Asia Pacific Ltd.
- Campbell Lutyens International Ltd, a wholly-owned subsidiaries of CL & Co. Management Services Ltd.

### 12. Investments continued

### Other investments

			2022	2021
Cost		÷.	£	£
At 1 May Disposals			- -	13 (13)
At 30 April			<del></del>	-
Movements in fair value		:	· · ·	
At 1 May Movement in fair value during t	he year		·. -	3,483 (3,483)
At 30 April	<b>V</b>	•	<del></del> .	<del>-</del>
Fair value				
At 30 April			<b>-</b> .	

The above comprise investments in unquoted private equity funds that have no fixed maturity date or coupon rate. These investments are available-for-sale financial assets and as such are recorded at fair value with the gain or loss arising as a result of changes in fair value recorded directly in equity.

The fair value of unquoted investments is determined using the International Private Equity and Venture Capital valuation guidelines which specify the valuation methodology which is most appropriate to individual investments at a particular point in time. Valuations are derived from regular statements provided by the underlying investment funds.

### Net (loss) / gain on available-for-sale financial assets

	2022 • £	2021 £
Proceeds from available-for-sale financial assets Cost of investments sold	. <u>-</u>	2,660 (13)
Gain / (loss) on available-for-sale financial assets	_	2,647

### **Debtors**

Group
-------

Group			•	
		2022	•	, 2021
	Current	Non-current	Current	Non-current
	<b>£</b> , -	£	. £	£
			*	. ,
Trade receivables	27,188,892	-	17,618,617	• •
Accrued income	56,266,204	22,922,591	43,662,978	29,792,606
Derivative financial assets	822,591	49,679	226,999	288,186
Other debtors	14,826,348	-	5,100,106	•
Prepayments	2,310,952	·	1,863,993	•
Foreign tax	331,335	• •	•	· -
Corporation tax	42	· ·	169	-
Deferred tax (note 14)	15,061,469	· <b>-</b>	8,409,285	
	· · · · · ·	<del></del>		<del></del>
Total debtors	116,807,833	22,972,270	76,882,146	30,080,792
	· ———		<del> </del>	<del></del>

Non-current receivables have been discounted using the interest rate agreed with the client or 0.75% (2021: 0.10%) if there is no agreed rate as this represents the fair value of interest foregone by the Group.

The group did not recognise any impairment loss against trade receivables as there was no objective evidence of impairment loss in the current year (2021: £nil).

~			
Co	mn	an	п

	Current 2022 £	Current 2021
Amounts receivable from subsidiary undertakings	50,909,505	28,727,667
Corporation tax	42	.168
Prepayments	66,125	·
Other debtors	200	200
Total debtors	50,975,872	28,728,035
Deferred tax		

Deferred tax credits are accrued as follows:

	2022 £	2021 £
Accelerated capital allowances	(91,477)	(86,825)
Pension costs	7.588	8,768
Other timing differences	15,145,358	8,487,342
	<del></del> .	
Total deferred tax debtor	15,061,469	8,409,285
•		

1,166,299

9,630,999

38,634,895

718,654

108,305

1,220,334

2,988,882

17,506,467

### NOTES TO THE FINANCIAL STATEMENTS continued For the year ended 30 April 2022

### . 14. Deferred tax continued

15.

Unrecognised deferred tax

At 30 April 2022, there were no unprovided deferred tax liabilities (2021: £Nil).

Group deferred tax asset

Derivative financial liabilities

Total creditors: amounts falling due within one year

Corporation tax

Foreign tax

Movement on deferred tax balances in the year is as follows:	2022 £	2021 £
At the beginning of the year Profit and loss credit for the year	8,409,285 6,555,941	8,721,125 (246,470)
Amount recognised directly in other comprehensive income Foreign exchange adjustment	96,243	662 (66,032)
At the end of the year	15,061,469	8,409,285
Creditors: amounts falling due within one year		
Group		
	2022 £	2021 £
Trade creditors	2,955,212	416,331
Accruals	19,425,874	11,257,345
Other creditors	2,786,853	694,753
Taxation and social security	1,951,004	820,51

Accruals falling due within one year predominantly relate to staff compensation which become payable on deferred terms. The carrying values of trade creditors and other creditors are not materially different to their fair values. Trade and other payables are predominantly interest-free. The amounts owed to group companies are payable as and when the funds are required by the group companies.

### 16. Creditors amounts falling due after more than one year

Group		
	2022	2021
	£	£
Derivative financial instruments	270,763	. 137,190
Accruals	74,926,141	47,775,673
Total creditors: amounts falling due after more		<del></del>
than one year	75,196,904	47,912,863
		· <del></del>

Accruals falling due after more than one year predominantly relate to staff compensation which become payable on deferred terms.

### 17. Financial instruments

The carrying values of the Group's financial assets and liabilities are summarised by category below:

	2022	2021
Financial assets	•	. *
Financial assets at fair value through profit and loss: Derivative financial assets (note 18)	872,271	515,185
Total financial assets at fair value through profit and loss	872,271	515,185
Financial assets that are debt instruments measured at amortised cost:		
Accrued income (note 13) Trade receivables (note 13)	79,188,795 27,188,892	73,455,584 17,618,617
Other debtors (note 13)	14,826,348	5,100,106
Total financial assets that are debt instruments measured at amortised cost	121,204,034	96,174,307
Total financial assets	122,076,305	96,689,492

Financial instruments continued	2022	202
Financial liabilities	£	-
Financial liabilities at fair value through profit and loss: Derivative financial liabilities (note 18)	1,437,062	245,4
Total financial liabilities at fair value through profit and loss	1,437,062	245,4
Financial liabilities measured at amortised cost: Trade creditors (note 15)	2,955,212	416,3
Total financial liabilities measured at amortised cost	2,955,212	416,3
Total financial liabilities	4,392,274	661,8
The Group's income, gains and losses in respect of financial instru	•	•
The Group's income, gains and losses in respect of financial instrui	ments are summa	
Interest income and expense  Total interest income for financial assets at	•	
Interest income and expense	•	973,8 33,1
Interest income and expense  Total interest income for financial assets at amortised cost (see Note 4)  Trade receivables	2022 £ 2,008,369	20 973,8
Interest income and expense  Total interest income for financial assets at amortised cost (see Note 4)  Trade receivables	2022 £ 2,008,369 50,383	973,8 33,1
Interest income and expense  Total interest income for financial assets at amortised cost (see Note 4)  - Trade receivables  - Other debtors	2022 £ 2,008,369 50,383	973,8 33,1

### 18. Derivative financial instruments

The Company enters into relationships with clients globally and maintains contracts in a number of currencies but predominantly Sterling, Euros and United States Dollars.

The Company actively monitors exposure to foreign currency and taken appropriate steps to manage its currency risk through forward foreign currency contracts. Forward foreign currency contracts are valued using quoted forward exchange rates and yield curves from quoted interest rates matching maturities of the contracts.

The following table details the forward foreign currency contracts outstanding as at the year end:

Outstanding contracts	Avera contrac exchang	ctual	Notic val			Fair valu		
	2022	2021	2022	2021		2022	20:	21
					Assets	Liabilities	Assets	Liabilities
·			£	£	£	£	£	£
Sell Euros	€: £	€: £				. ,		
Within one year Over one year	1.1456 1.1518	1.1409 1.1322	21,736,057 5,593,531	16,581,109 14,278,849	609,592 49,679	<u>-</u>	167,151 148,771	(95,279) (119,254)
Sell US Dollars	US\$:£	US\$:£	•.				-	
Within one year Over one year	1.3753 1.3685	1.3743 1.3724	13,890,995 3,924,343	4,464,647 9,350,755		(1,166,299) (270,763)	59,848 139,415	(13,026) (17,936)
Buy US Dollars	US\$:£	US\$:£				.•		
Within one year	1.3157	· -	(4,773,303)	· ·	213,000	·	<b>-</b>	
				<del>.</del>	<del>.</del>		·	
	٠.		40,371,623	44,675,360	872,271	(1,437,062)	515,185	(245,495)
•	•		<u>.                                    </u>	·		a	<del></del>	<del></del>

Losses of £507,298 (2021: gains of £1,609,837) were recognised in the profit and loss account.

### 19. Provisions for liabilities and charges

Group	2022 £	2021 £
Dilapidation reserve for leasehold property	439,783	436,644
	439,783	436,644
Dilapidations reserve for leasehold property	2022 £	2021 £
At 1 May Movement in provision for the year	436,644 3,139	430,075 6,569
At 30 April	439,783	436,644

The provision relates to costs that are expected to be incurred in ensuring that property leased by subsidiary companies are presented back to the landlord as contractually required at the end of the lease. There was no provision for liabilities and charges for the Company.

### 20. Share-based payments

The Company has a share option scheme for employees of the Group. Options are exercisable at a price equal to the fair market value of the Company's share on the date of grant and are settled through the issue of equity of the Company. Equity-settled share based payments are made as non-vesting options or vesting options. In previous years, awards of shares have been made through a Share Incentive Plan.

Options are valid for a period of three years following grant. If the options remain unexercised at the end of the period they expire. Options are forfeited if the employee leaves the employment of the Group before the options vest.

### 20. Share-based payments continued

Details of the group share options outstanding during the year are as follows:

	Number of share options	Weighted average exercise	Number of share options	Weighted average exercise
		price		price
	2022	2022	2021	2021
	No.	£	No.	£
At 1 May	1,896,466	2.56	1,993,346	2.45
Issued during the year	3,785,850	3.52	2,214,500	2.66
Exercised during the year	(3,967,111)	3.24	(1,845,062)	2.58
Forfeited during the year	(399,581)	2.54	(466,318)	2.44
At 30 April	1,315,624	3.29	1,896,466	2.56

The weighted average share price at the date of exercise for share options exercised during the year was £3.52 (2021: £2.66). The options outstanding at 30 April 2022 had a weighted average exercise price of £3.29 (2021: £2.56), a range of exercise prices of £2.35 to £3.53 and a weighted average remaining contractual life of 2 years and three months (2021: 1 year and eleven months).

The fair value of share options granted during the year has been calculated using the Black-Scholes option pricing model. The cost of the share options has been charged to the profit and loss account during the year. The weighted average fair value of these share options calculated by the Black-Scholes option pricing model was £0.34.

The inputs into the Black-Scholes Option Pricing Model were as follows:

weighted average share price at the date of exercise		£3.53
Average expected volatility (%)		22.0%
Expected life (years)		1.5 years
Average risk-free rate (%)		0.75%

The expected life of the option is based upon the best estimate of the directors following a review of the profile of the option holders and the circumstances giving rise to the share based payment.

#### 20. Share-based payments continued

### Share plans

In prior years, the Company made available a Share Incentive Plan in which the employees of the UK subsidiary were entitled to participate. The Share Incentive Plan enables UK staff to acquire shares in the Company in accordance with the criteria set by the Company. There has not been an award during the financial year or previous year under the Share Incentive Plan.

In prior years, under the Share Incentive Plan, UK staff have been awarded 127,413 Ordinary Shares of 1p each in the Company as Free Shares. In addition, UK staff purchased 67,400 Participating Shares and the Company awarded two free Matching Shares for each Participating Share. This has been accounted for under the share based payment standard. Under the standard the matching shares qualify as equity-settled share-based payments to be recognised at the date of grant. The fair value of the Free Shares and Matching Shares is determined at the date of issue and is the same as each Partnership Share. The cost of the share based payments under the Share Incentive Plan is spread over the period until the shares are owned by the employee (the vesting period). The vesting period for the Matching Shares and Free Shares is three years.

#### Other information

During the year, the Group recognised a total compensation cost of £1,287,501 (2021: £534,038) within administrative expenses related to the grant of options with non-vesting arrangements, and there were no charges in relation to shares issued as part of the Campbell Lutyens Holdings Limited Share Incentive Plan.

All such charges are accounted for as equity-settled share-based payments with a corresponding credit direct to equity reserves.

The cumulative credit to equity reserves in respect of share-based payments totaled £3,751,697 (2021: £2,464,196).

### 21. Called up share capital

	2022 £	2021 £
Issued and fully paid 6,076,565 "A" Ordinary Shares of 1p each (2021: 6,901,565) 22,179,287 Ordinary Shares of 1p each (2021: 19,654,287)	60,766 221,792	69,016 196,542
	<del>.</del> .	· · ·
	282,558	265,558

### 21. Called up share capital continued

Holders of Ordinary Shares of 1p each are not entitled to receive notice of or attend or vote at general meetings of the Company. Otherwise, and save for certain provisions in the Articles regarding (a) transfer of shares; (b) the circumstances in which holders may be required to transfer their shares; (c) the creation of charges over shares; and (d) the entitlement of holders of Ordinary Shares of 1p each who have left employment of the Group but who retain a residual shareholding to a preferred dividend, the Ordinary Shares of 1p each rank pari passu in all material respects with the "A" Ordinary Shares.

During the year, the Company did not issue any Ordinary Shares for cash on the exercise of share options.

During the year, the Employee Benefit Trust gifted 3,967,111 Ordinary Shares of 1p each (2021: 1,845,062) for use in settlement of share options at a total consideration of £12,859,461 (2021: £5,853,654) at various prices from £2.35 to £3.53 (2021: £1.74 to £2.66).

### Share capital

The balance of the share capital account represents the aggregate nominal value of all ordinary shares in issue.

#### Share premium account

The balance of the share premium account represents the amount received in excess of the nominal value of the ordinary shares.

### Capital redemption reserve

This reserve represents the nominal value of shares purchased out of distributable reserves in order to ensure that the Company's share capital is not diminished on cancellation of the shares.

### Share based payment reserve

This reserve represents cumulative amounts charged to profit in respect of employee share-based payment schemes.

### Foreign currency translation reserve

This reserve represents cumulative amounts of profits and losses arising on the translation of subsidiary financial statement denominated in foreign currencies.

#### Available-for-sale investments

This reserve records the changes in fair value of available-for-sale investments. On disposal, or impairment, the cumulative changes in fair value are recycled to the profit and loss account.

### Profit and loss account

The balance held on this reserve is the accumulated profits of the Company.

### 22. Commitments

Company

There were no capital commitments at the end of the financial year.

### Group .

- (i) A subsidiary company is committed to make certain loans to employees in relation to an employee investment scheme and under other arrangements. At 30 April 2022, £453,067 (2021: £479,828) had been committed but remained undrawn under loan agreements relating to this scheme.
- (ii) A subsidiary company has taken out a US Dollar-denominated letter of credit in support of a property deposit amounting to £663,851 (2021: £323,033) for leased office space. The letter of credit can be drawn by the lessor in the event that the subsidiary company defaults in making monthly rent payments. The letter of credit is secured by a charge against the subsidiary's money market deposit account held with the bank providing the letter of credit.
- (iii) Future minimum payments due under non-cancellable operating leases as lessee are as follows:

	Land and buildings 2022 £	Land and buildings 2021 £
Less than one year Between one and five years	2,105,154 8,268,667	1,963,984 1,839,071
	10,373,821	3,803,055
	Other operating leases 2022	Other operating leases 2021
Less than one year Between one and five years	27,945 -	33,395 25,317
	27,945	58,712

### 23. Cash flow statement

### Reconciliation of operating profit to cash generated by operations

	2022 £	2021 £
Operating profit	40,622,573	20,146,442
Interest paid	8,998	11,332
Depreciation charge on tangible fixed assets	721,924	396,683
Share-based payments	1,287,502	534,038
Operating cash flow before movement	42 640 007	21 000 405
in working capital	42,640,997	21,088,495
(Increase)/ decrease in debtors	(25,476,687)	(45,631,956)
Increase/ (decrease) in creditors	41,083,604	16,844,753
Cash flows from operating activities		
Corporation tax paid	247,682	(181,752)
Overseas tax paid	(7,346,974)	(299,696)
		(9.100.156)
Cash generated / (used in) by operations	51,148,622	(8,180,156)

### Restrictions on cash and cash equivalents

At 30 April 2022, total cash and cash equivalents included cash amounting to £663,851 (2021: £323,033) that was held by a subsidiary company on a restricted money market deposit account to secure a letter of credit to support a deposit for the subsidiary's leased office space and was therefore not available for immediate use by the Group.

### 24. Related party transactions

As permitted by FRS 102, transactions between members of the Campbell Lutyens Holdings group have not been disclosed since all subsidiaries of the Group are wholly owned.

There were no other related party transactions during the year or in the prior year.

### 25. Controlling party

The ultimate individual controlling party of the Group is Mr. A.E. Sealey. Mr. A.E. Sealey controls the Company as a result of controlling the majority of the voting rights attached to the issued share capital of the Company.

### 26. Exemption of subsidiary undertakings from preparing and delivering financial statements to the Registrar of Companies

Campbell Lutyens International Ltd (Registered No. 02605011) are exempt from the requirement to prepare individual financial statements, having satisfied the conditions of Section 394A of the Companies Act 2006, and, the directors of the above companies are exempt from the requirement to deliver a copy of the individual company financial statements to the Registrar of Companies, having satisfied the conditions of Section 448A of the Companies Act 2006.

### 27. Events after the reporting period

There were no material events to report on that occurred between 30 April 2022 and the date at which the directors signed the Annual Report and Financial Statements.