\* Company Registration Number 03787709

MITTE BUSINESS SERVICES LIMITED

Report and Financial Statements

Year ended 31 March 2013

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# REPORT AND FINANCIAL STATEMENTS

Year ended 31 March 2013

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## OFFICERS AND PROFESSIONAL ADVISERS

# **DIRECTORS**

L D Barnet

J S Shendan

M A Freeman

R Cattell

R McGregor-Smith

S C Baxter

# SECRETARY

MITIE Company Secretarial Services Limited

## REGISTERED OFFICE

8 Monarch Court The Brooms Emersons Green Bristol BS16 7FH

# **BANKERS**

National Westminister Bank Plc 32 Com Street Bristol BS99 7UG

## **AUDITOR**

Deloitte LLP London

#### **DIRECTORS' REPORT**

#### DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- · Select suitable accounting policies and then apply them consistently,
- · Make judgements and accounting estimates that are reasonable and prudent,
- State whether applicable United Kingdom Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

The company is a wholly owned subsidiary of MITIE Facilities Services Limited which is in turn a wholly owned subsidiary of MITIE Group PLC (the 'Group'). The company provides a comprehensive suite of outsourced document management and business support services to banking, legal and commercial ventures. There have not been any significant changes in the company's principal activities in the year under review and the directors are not aware of any likely major changes.

As shown in the company's profit and loss account on page 8, the company's sales have decreased by 20 1% over the prior year and the profit after tax has decreased by 14 2%. The balance sheet on page 9 of the financial statements shows that the company's financial position has increased at the year end in net asset terms by 18%.

The Group manages its operations on a divisional basis. For this reason, the company's directors do not believe further key performance indicators are necessary for an appropriate understanding of the performance and position of the business. The performance of the Group's divisions is discussed in the Group's annual report which does not form part of this report.

#### **DIVIDENDS**

Dividends for each share class were declared as follows Deferred shares No Dividend A' Ordinary shares £4 24 per share (2012 £11 12) 'B' Ordinary shares £0 08 per share (2012 £0 08)

## PRINCIPAL RISKS AND UNCERTAINTIES

Loss of key customers is a key risk to the business. The company manages this risk by developing and maintaining strong relationships with these customers. Group risks are discussed in the Group's annual report which does not form part of this report.

## **DIRECTORS' REPORT (continued)**

#### FINANCIAL RISK MANAGEMENT

The directors have reviewed the financial risk management objectives and policies of the company. The directors do not believe there to be significant risks in this area. The company does not enter into any hedging instruments, as there are not believed to be any material exposures. It does not enter into any financial instruments for speculative purposes.

Appropriate trade terms are negotiated with suppliers and customers. Management reviews these terms and the relationships with suppliers and customers and manages any exposure on normal trade terms. The company prepares regular forecasts of cash flow and liquidity and any requirement for additional funding is managed as part of the overall MITIE Group PLC financing arrangements.

#### GOING CONCERN

The company was profitable in the year. The directors have considered the forecast and budgeted profit and associated cash flows for the foreseeable future, being the period not less than 12 months from the date of signing of these financial statements. The directors have considered the facilities available to the entity and believe that they can operate within the facilities available for the period of the cash flow forecast. Accordingly, the directors consider it appropriate to adopt the going concern basis in the preparation of the company's financial statements.

#### PAYMENT POLICY

The company's policy is to comply with the terms of payment agreed with a supplier. Where terms are not negotiated, the company endeavours to adhere with the supplier's standard terms. As at 31 March 2013, trade creditors as a proportion of amounts invoiced from suppliers for the financial year represented 50 days (2012–58 days).

#### **ENVIRONMENT**

MME Group PLC and its subsidianes endeavour to identify, monitor and manage the impact of their activities on the environment and are fully committed to environmental accountability and protection. The company operates in accordance with Group policies, which are described in the Group's annual report which does not form part of this report.

## **EMPLOYEES**

The company recognises the importance of good communications and employee relationships. In each company there is a relationship between the Chief Executive of MITIE Group PLC and individual employees in the company in these conditions, complex consultative procedures are seldom required to ensure that there is an understanding of the purpose of the business and the commercial realities of success. Employees are encouraged to become shareholders through the Sawngs Related Share Option Scheme

## **DIRECTORS**

The directors during the year and subsequently were as follows
L D Barnet
J S Sheridan
M A Freeman (Appointed 19 June 2012)
R Cattell (Appointed 19 June 2012)
R McGregor-Smith (Appointed 19 September 2012)
S C Baxter (Appointed 19 September 2012)

# **DIRECTORS' REPORT (continued)**

#### **AUDITOR**

Each of the persons who is a director at the date of approval of this report confirms that

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditor is aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006

Deloitte LLP has indicated its willingness to be reappointed for another term and appropriate arrangements have been put in place for it to be deemed reappointed as auditor in the absence of an Annual General Meeting

Approved by the Board and signed on its behalf by

M A Freeman

Director

27/06/13

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MITIE BUSINESS SERVICES LIMITED

We have audited the financial statements of MITIE Business Services Limited for the year ended 31 March 2013 which comprise the Profit and Loss Account, the Balance Sheet and the related notes 1 to 21. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2013 and of its profit for the year then
  ended,
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- · have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

Judith Tacon (Senior Statutory Auditor) for and on behalf of Deloitte LLP

Chartered Accountants and Statutory Auditor

London, United Kingdom

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# MITIE BUSINESS SERVICES LIMITED PROFIT AND LOSS ACCOUNT

Year ended 31 March 2013

	Note	2013 £000	2012 £'000
TURNOVER Cost of sales	1	29,596 (24,980)	37,026 (31,270)
GROSS PROFIT		4,616	5,756
Administration expense OPERATING PROFIT	2	<u>(2,267)</u> 2,349	(2,546) 3,210
PROFIT ON ORDINARY ACTIVITIES BEFORE INTEREST AND TAXATION		2,349	3,210
Interest receivable and similar income Interest payable and similar charges PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	3 3	93 (229) 2,213	57 (225) 3,042
Tax charge on profit on ordinary activities	5	(351)	(873)
PROFIT FOR THE FINANCIAL YEAR	13	1,862	2,169

The results for the period are wholly attributable to the continuing operations of the company

There are no recognised gains and losses for the current or preceding financial year other than as stated in the profit and loss account. Accordingly, no separate statement of total recognised gains and losses is presented

## MITTE BUSINESS SERVICES LIMITED **BALANCE SHEET**

As at 31 March 2013

		2013	3	201	2
	Note	£.000	£.000	£'000	£'000
FIXED ASSETS					
Intangible assets	6		91		111
Tangible assets	7		4,305		4,517
		_	4,396	_	4,628
CURRENT ASSETS					
Debtors					
<ul> <li>due within one year</li> </ul>	8	6,977		7,142	
Cash at bank and in hand	_	1,962		3,333	
		8,939		10,475	
CREDITORS AMOUNTS FALLING					
DUE WITHIN ONE YEAR	9 _	(5,365)		(7,963)	
NET CURRENT ASSETS			3,574	_	2,512
		_		_	
TOTAL ASSETS LESS CURRENT					
LIABILITIES			7,970		7,140
CREDITORS AMOUNTS FALLING					
DUE AFTER MORE THAN ONE					
YEAR	10		(2,537)		(2,535)
NET ASSETS		_	5,433	_	4,605
		_		-	
SHARE CAPITAL AND RESERVES					
Called up share capital	12		325		325
Share premium account	13		185		185
Profit and loss account	13		4,923		4,095
SHAREHOLDERS' FUNDS	14	_	5,433	-	4,605
				=	

The financial statements of MITIE Business Services Limited, company registered number 03787709, were approved by the board and authorised for issue. They were signed on behalf of the board by

27/06/13

#### NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 March 2013

#### 1 ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable United Kingdom accounting standards. The particular accounting policies adopted, which have been applied consistently throughout the current and the prior financial year, are described below.

#### Accounting convention

The accounts are prepared under the historical cost convention

#### Going concern

Details regarding the directors' consideration of going concern are given in the going concern section of the directors' report

#### Turnover

Turnover represents the total, excluding sales taxes, receivable in respect of goods and services supplied. All turnover anses within the United Kingdom, from the company's principal activity. Revenue is recognised as services are delivered.

## Intangible assets

Research expenditure is written off as incurred. Development expenditure is also written off, except where the directors are satisfied as to the technical, commercial and financial wability of individual projects. In such cases, the identifiable expenditure is deferred and amortised over the period during which the Group is expected to benefit. This period is 5 years. Provision is made for any impairment.

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value, of each asset on a straight-line basis over its expected useful life, as follows

Plant and machinery 3 to 5 years Office equipment 3 to 5 years Motor vehicles up to 5 years

## Operating leases

Rentals paid under operating leases are charged against income on a straight-line basis over the lease term

## Finance leases

Assets held under hire purchase arrangements, which confer rights and obligations similar to those attached to current assets are capitalised as tangible fixed assets and depreciated over the shorter of the lease terms and useful lives. The capital elements of future hire purchase obligations are recorded as liabilities, while the interest elements are charged to the profit and loss account over the period of the lease to provide a constant rate of charge on the balance of capital repayments outstanding

#### Taxation

Current tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted at the balance sheet date

Deferred tax is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset, or on unremitted earnings of subsidiaries and associates where there is no commitment to remit these earnings. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 March 2013

## **ACCOUNTING POLICY DISCLOSURE (continued)**

#### Pension costs

The company participates in the MITIE Group PLC Pension Schemes. One is a defined benefit multi-employer scheme, the assets and liabilities of which are held independently from the group. For the purposes of Financial Reporting Standard 17 ('Retirement Benefits'), the company has been unable to identify its share of the underlying assets and liabilities in the main group scheme on a consistent and reasonable basis. Therefore the company is accounting for contributions to the scheme as if it were a defined contribution scheme.

For defined contribution schemes the amount charged to the profit and loss account is the contributions payable in the year

Where the company can separately identify its share of the underlying assets and liabilities of any defined benefit schemes to which it contributes, the company accounts for these schemes as required by FRS 17 with the cost of providing benefits determined using the Projected Unit Credit Method, based on actuarial valuations carried out at each balance sheet date. Actuarial gains and losses are recognised in full in the period in which they occur. They are recognised outside the profit and loss account and presented in the statement of total recognised gains and losses. Past service cost is recognised immediately to the extent that the benefits are already vested, and otherwise is amortised on a straight-line basis over the average period until the benefits become vested.

The retirement benefit obligation recognised in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost, and as reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to past service cost, plus the present value of available refunds and reductions in future contributions to the plan. Where the scheme is fully funded no asset or liability is recognised in the balance sheet.

## Share-based payments

The company participates in a number of MITIE Group PLC executive and employee share option schemes For all grants of share options, the fair value as at the date of grant is calculated using the Black-Scholes model and the corresponding expense is recognised on a straight-line basis over the vesting period based on the company's estimate of shares that will actually vest

## Cash flow statement

The company has taken the exemption from the requirement to prepare a cash flow statement, as it is included within the consolidated financial statements of MITIE Group PLC and greater than 90% of the voting rights of the company are held by MITIE Group PLC

## 2 OPERATING PROFIT

Operating Profit is stated after charging/(crediting)	2013 £'000	2012 £'000
Loss on disposal of fixed assets	-	2
Depreciation of tangible fixed assets		
owned	160	84
held under finance leases and hire purchase contracts	1,758	1,506
Operating lease rentals		
plant and machinery	-	544
other	47	72

Audit fees of £9,000 (2012 £9,000) were borne by MITIE Facilities Services Ltd and not recharged

The company has taken the exemption available to it not to disclose separately information about fees for non-audit services provided to the company as this information is available in the consolidated financial statements of MITIE Group PLC

# NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 March 2013

3.	IN		

	2013	2012
Interest receivable and similar income	€.000	£.000
Bank interest	93	57
	93	57
Interest payable and similar charges	£.000	£.000
Finance leases	229	225
	229	225
4 DIVIDENDS		
The dividends approved and paid in the year are as fol	lows	
The dividends approved and paid in the year are as lot	2013	2012
	5.000	£,000
Deferred shares	<u>-</u>	_
'A' Ordinary shares	1,081	2,836
'B' Ordinary shares	20	20
	1,100	2,856
5 TAX ON PROFIT ON ORDINARY ACTIVITIES		
	2013	2012
	£.000	£'000
(a) Analysis of charge in the year		
United Kingdom corporation tax 24% (2012 26%)	708	936
Adjustment in respect of prior years	(131)	(247)
Total current tax (Note 5(b))	577	689
Deferred taxation		
Timing differences - origination and reversal	(160)	(177)
Adjustment in respect of prior years	(66)	361
Tax on profit on ordinary activities	351	873

#### NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 March 2013

## **TAX DISCLOSURE (continued)**

# (b) Factors affecting tax charge in the year

The tax assessed for the period differs from that resulting from applying the standard rate of corporation tax in the UK of 24% (2012 26%). The differences are as follows

	£'000	€.000
Profit on ordinary activities before tax	2,213	3,042
	£,000	£.000
Tax at 24% (2012 26%) thereon	531	791
Expenses not deductible for tax purposes	1	1
Differences between capital allowances and depreciation Utilisation of tax losses	176 -	154
Relief in respect of employee share options	(16)	(18)
Other timing differences	16	8
Adjustments to tax charge in respect of prior periods	(131)	(247)
Current tax charge for the year (Note 5(a))	577	689

The UK Government announced a reduction in the UK corporation tax rate from 24% to 23% from 1 April 2013, which was substantively enacted on 3 July 2012. The reduction in the balance sheet carrying value of deferred tax assets and liabilities to reflect the rate of tax at which those assets are expected to reverse has not had a material impact on the current year tax charge. The UK Government has indicated that it intends to enact further reductions in the main tax rate of 3% down to 20% by 1 April 2015. Future rate reductions would further reduce the UK deferred tax assets and liabilities recognised but the actual impact will be dependent on the deferred tax position at the time.

The deferred tax balance comprises the following	£.000	€.000
Depreciation in excess of capital allowances	114	(124)
Share-based payment timing difference	15	26
Other timing differences	6	7
	135	(91)
	€.000	£*000
Amount (credited)/charged to the profit and loss account in the year		
in relation to deferred tax	(226)	184

# NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 March 2013

# 6 INTANGIBLE FIXED ASSETS

	Development expenditure £'000
Cost	2000
At 1 April 2012	111
At 31 March 2013	111
Amortisation	
At 1 April 2012	•
Charge for the year	20
At 31 March 2013	20
Net book value	
At 31 March 2013	91
At 31 March 2012	111

# 7 TANGIBLE FIXED ASSETS

	Plant and	Office	Motor	
	machinery	equipment	vehicles	Total
	£'000	£'000	£'000	£'000
Cost or valuation				
At 1 April 2012	9,868	478	151	10,497
Additions	1,199	16	-	1,215
Disposals	(111)	-	(36)	(147)
Transfers in from group companies	1,023	-	-	1,023
Transfers out to group companies	(233)	(12)	(107)	(352)
At 31 March 2013	11,746	482	8	12,236
Depreciation				
At 1 April 2012	5,460	467	53	5.980
Charge for the year	1,895	5	18	1,918
Disposals	(74)	-	(25)	(99)
Transfers in from group companies	257	-	- '	257
Transfers out to group companies	(79)	(6)	(40)	(125)
At 31 March 2013	7,459	466	6	7,931
Net book value				
At 31 March 2013	4,287	16	2	4,305
At 31 March 2012	4,408	11	98	4,517
7 (C) March 2012	4,400			4,517
Leased assets included above				
Net book value				
At 31 March 2013	4,201	<del>-</del>	<u> </u>	4,201
At 31 March 2012	4,162		-	4,162

# NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 March 2013

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8 DEBTORS		
	2013	2012
	£.000	£.000
Amounts falling due within one year.		
Trade debtors	2,479	2,733
Amounts owed by Group undertakings	1,433	1,727
Other debtors	1,289	336
Prepayments and accrued income	1,641	2,346
Deferred tax asset	135	-,0.0
	6,977	7,142
	<del></del>	
9 CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR		
	2013	2012
	£'000	£'000
Obligations under finance leases and hire purchase contracts	1,529	1,496
Trade creditors	1,323	1,702
Amounts owed to Group undertakings	1,059	1,353
Deferred tax	-	<del>9</del> 1
Corporation tax	108	470
Other taxation and social security	834	1,005
Other creditors	95	366
Accruals and deferred income	417	1,480
	5,365	7,963
40 COCRITORS AMOUNTS EALLING DUE AFTER MORE THAN ONE	VEAD	
10. CREDITORS AMOUNTS FALLING DUE AFTER MORE THAN ONE	7EAR 2013	2012
	£'000	£'000
	2 000	2 000
Obligations under finance leases	2,537	2,535
	2,537	2,535
11 FINANCE LEASES		
II FINANCE LEASES	2013	2012
	£'000	£,000
Amounts payable under finance leases	2 000	2000
- within one year	1,529	1,496
- within two to five years	2,537	2,535
·	4,066	4,031
All obligations under finance leases are secured against the assets to	which they relate	
12 CALLED UP SHARE CAPITAL	•	
	2013	2012
	€'000	€'000
Allotted, called up and fully paid share capital		
320,000 £1 Deferred shares	320	320
255,000 £0 01 'A' Ordinary shares	3	3
245,000 £0 01 'B' Ordinary shares		2
	325	325

#### NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 March 2013

#### 13 RESERVES

	Share premium account £'000	Profit and loss account £'000
At 1 April 2012	185	4,095
Profit for the financial year	-	1,862
Dividends	-	(1,100)
Capital contribution relating to share-based payments	-	66
At 31 March 2013	185	4,923

#### 14 RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	01000	2012
	£'000	€,000
Profit for the financial year	1,862	2,169
Dividends paid on equity shares	(1,100)	(2,854)
Capital contribution relating to share-based payments	66	32
Net addition to/(reduction in) shareholders' funds	828	(653)
Opening shareholders' funds	4,605	5,258
Closing shareholders' funds	5,433	4,605

## 15 FINANCIAL COMMITMENTS

The company has annual lease commitments under non-cancellable operating leases as detailed below

	2013		2012		
	Land and	Land and Land and		Land and Land and	
	buildings £'000	Other £'000	buildings £'000	Other £'000	
Expiry date					
- in less than one year	36	-	-	22	
- between two and five years	-	18	-	4	
- after five years		-		-	
	36	18		26	

#### Capital commitments

The company had the following capital commitments which were contracted at the year end but not provided for

	2013 £'000	2012 £'000
- capital expenditure	101	-
- other	101	

## Commitments on behalf of group undertakings

The company is party with other group undertakings to cross-guarantees of each others' bank overdrafts and loans

	2013 £'000	2012 £'000
Overall commitment	290,200	157,300

# NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 March 2013

#### 16 DIRECTORS

	2013 £'000	2012 £'000
The emoluments of the directors of the company were	2 000	£ 000
- Aggregate emoluments	125	191
- Aggregate value of contributions paid to a money purchase		101
pension scheme	20	10
F	145	201
	2013	2012
	No	No
The number of directors who	,,,	
were members of a defined benefit pension scheme	1	1
were members of a defined contribution pension scheme	, -	<u>-</u>
exercised share options in the year	-	_
,	<del></del>	
	2013	2012
	£'000	£.000
Highest paid director:		
- Aggregate emoluments	-	191
- Aggregate value of contributions paid to a money purchase		
pension scheme	-	10
		201

The highest paid director did not exercise share options in the year

The following directors are also directors or employees of another group company. They are remunerated by the company shown it is not practicable to allocate their remuneration between their services as directors of this company and as directors or employees of other group companies.

Director	Remunerated by
J S Shendan	MITIE Facilities Services Ltd
M A Freeman	MITIE Facilities Services Ltd
R Cattell	MITIÉ Facilities Services Ltd

#### 17 EMPLOYEES

# Average employee numbers

The average number of persons (including directors) employed by the company during the financial year was

	2013	2012
	No	No
Operations	140	555
Administration	272	16
	412	571
Employment cost	€.000	£.000
Wages and salanes	9,994	13,053
Social security costs	963	1,274
Other pension costs	283	341
Share-based payments	66	32
	11,306	14,700

#### NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 March 2013

## 18 SHARE-BASED PAYMENTS

The company participates in the following MITIE Group PLC share option schemes

#### The MITIE Group PLC 2001 Executive share option scheme

The Executive share option scheme exercise price is equal to the average market value of the shares over the five day period immediately preceding the date of grant. The vesting period is three years. If the options remain unexercised after a period of ten years from the date of grant the options expire. Options may be forfeited if the employee leaves the group. Before options can be exercised, a performance condition must be satisfied, the performance condition is linked to the percentage growth in earnings per share over a three-year period.

#### The MITIE Group PLC 2001 Savings Related share option scheme

The SAYE scheme is open to all employees. The exercise pince is not less than 80.0% of the market value of the shares on the day preceding the date on which invitations to participate in the scheme are issued. For options granted pinor to September 2008, the vesting period is five years. For options granted in September 2008 and thereafter, the vesting period is three years. If the options remain unexercised after a period of six months from the date of vesting, the options expire. Options may be forfeited if the employee leaves the group

#### The MITIE Group PLC Long Term Incentive Plan (LTIP)

The LTIP was introduced in 2007. The awards of shares or rights to acquire shares (the awards) are offered to a small number of key senior management. Where offered as options the exercise price is nil. The vesting period is three years. If the awards remain unexercised after a period of four years from the date of grant, the awards expire. The awards may be forfeited if the employee leaves the group. Before the awards can be exercised, a performance condition must be satisfied, the number of awards that vest is determined by a sliding scale based on growth in earnings per share over a three-year period.

Details of the share options outstanding during the year are as follows

2013

2012

	Number of share options	Weighted average exercise price (in p)	Number of share options	Weighted average exercise price (in p)
Outstanding at beginning of the year	268,187	216	358,711	207
Granted dunng the year	113,383	234	40,000	228
Forfeited during the year	(22,910)	159	(29,301)	210
Transfered (to)/from Group subsidianes during				
the year	34,404	32	2,256	202
Exercised during the year	(80,381)	200	(103,479)	_ 191
Outstanding at end of the year	312,683	211	268,187	216
Exercisable at end of year	97,646	183	94,069	220

#### NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 March 2013

#### SHARE BASED PAYMENTS (continued)

	2013	2012
	£'000	£'000
2001 Executive share options	2	17
2001 Savings Related share options	64	15
Long-term incentive plan scheme (LTIP)	-	-
	66	32
	2013	2012
The weighted average share price at the date of exercise for share options exercised during the year was (p)		
	285	191
The options outstanding at the year-end had a		
weighted average price of (p)	211	216
The options outstanding at the year-end had a weighted average remaining contractual life of (years)		
	5_	

The company granted options in the period as detailed below

Share scheme	Fair value
	£.000
Executive Share Option Scheme	18

The fair value of options is measured by use of the Black-Scholes model. The inputs into the Black-Scholes model are as follows.

	2013	2012	
Share price (p)	198 - 274	191 - 243	
Exercise price (p)	0 - 254	0 - 254	
Expected volatility (%)	32 - 35	28 - 36	
Expected life (years)	3 - 5	3-6	
Risk-free rate (%)	0 55 - 2 42	1 48 - 5 25	
Expected dividends (%)	3 30 - 4 10	2 22 - 4 10	

Expected volatility was based on historical volatility over the expected life of the schemes. The expected life is based upon historical data and has been adjusted based on management's best estimates for the effects of non-transferability, exercise restrictions and behavioural considerations.

#### 19 PENSION ARRANGEMENTS

The company participates in the MITIE Group PLC Pension Scheme. This is a defined benefit multi-employer scheme, the assets and liabilities of which are held independently from the Group. For the purposes of Financial Reporting Standard 17 ('Retirement Benefits'), the company has been unable to identify its share of the underlying assets and liabilities in the main Group scheme on a consistent and reasonable basis. Therefore the company is accounting for contributions to the scheme as if it were a defined contribution scheme. Note 35 to the Report and Accounts of the Group sets out the details of the International Accounting Standard 19 'Employee Benefits' net pension deficit of £29 7 million (2012 deficit of £17 2 million)

Employer contributions to the scheme for the period are shown in note 17. The agreed contribution rate for employee and employer contributions for the next 12 months is 18.5% (2012) 18.5%)

#### NOTES TO THE FINANCIAL STATEMENTS

Year ended 31 March 2013

#### **20 RELATED PARTY TRANSACTIONS**

Set out below are the related party transactions. The company has taken the exemption available under FRS 8 not to disclose transactions with other wholly-owned subsidianes of MITIE Group PLC. There were no transactions with entities other than members of MITIE Group PLC which

#### **KEY**

TRS = Trading related sales

TRP = Trade related purchases

ICB = Inter-company balance

DICB = Dormant inter-company balance

	Nature of				
Related Party	transaction	ransactio	n amoui	ear end	baland
		2013	2012	2013	2012
		£'000	£,000	£'000	£,000
MITIE Client Services Ltd	TRS	_	2	(168)	(232)
MITIE Cleaning and Environmental Services Ltd	TRS		_	(100)	(202)
WITH ORDING and Environmental Colvides Etc	***************************************	_	1,729	-	(178)
MITIE Security (London) Ltd	TRS	102	96	21	22
MITTE Technical Facilities Management Ltd	TRS				
		3,351	-	241	_
MITIE Business Services UK Ltd	TRS	1	-	328	-
MITIE Compliance Ltd	TRS	-	-	_	_
MITIE Care & Custody Ltd	TRS	1	-	1	_
MIΠE Security Ltd	TRS	28	-	_	-
MITIE Deep Red 55 Ltd	TRS	-	-	(127)	-
MITIE Client Services Ltd	TRP	(38)	(18)	(702)	-
MITIE Cleaning and Environmental Services Ltd	TRP				
-		_	(1,370)	_	-
MITIE Pest Control (London) Ltd	TRP	(2)	(3)	1	-
MITIE Security Ltd	TRP	(119)	(137)	•	(34)
MITIE Security (London) Ltd	TRP	- '	(241)	14	-
MITIE Interiors Ltd	TRP	-	(2)	-	-
MITIE Deep Red 55 Ltd	TRP	(24)	•	163	-
MME Landscapes Ltd	TRP	(1)	-	-	-
MITIE Technical Facilities Management Ltd	TRP	(458)	-	(7)	•
MITIE Security Systems Ltd	TRP	-	-	-	-

# 21 ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

MITIE Facilities Services Ltd is the immediate controlling party and the directors regard MITIE Group PLC, a company registered in Scotland, as the ultimate parent company and controlling party
MITIE Group PLC is the largest and smallest group for which group accounts are prepared. Copies of the group financial statements can be obtained from the Company Secretary at the registered office.