Report and Accounts

28 November 2013

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# NORTON CRATHORNE (NO.1) LIMITED Report and accounts Contents

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## NORTON CRATHORNE (NO.1) LIMITED Company Information

## **Directors**

K Arkley P Fullerton J Hands

## Secretary

Jordans Company Secretaries Limited

## Auditor

BDO LLP 55 Baker Street London W1U 7EU

## Registered office

The Old Library The Drive Sevenoaks Kent TN13 3AB

## Registered number

3785378

## NORTON CRATHORNE (NO.1) LIMITED Strategic Report for the year ended 28 November 2013

The directors present their strategic report for the period ended 28 November 2013.

#### **Business review**

The hotel's turnover has decreased 3.9% to £7.76m and the operating loss for the period was £458k compared to £30k in 2012. EBITDA for the period was £0.633m (2012: £0.967m).

The hotel has continued to operate within the upmarket country house hotel business and has maintained the assets of the business through a programme of improvements to services and facilities.

The hotel is still well positioned for growth as the market recovers, driven by investment that will deliver increases in sales and EBITDA. The ongoing improvement in brand perception together with the continued drive towards excellence in service provision will also contribute to future growth.

## Principal risks and uncertainties

The directors consider the following to be principal risks and uncertainties facing the group:

- · economic recession;
- changes to government regulations including legislation on employees, environmental and health and safety;
- · natural disasters

The directors take a regular review of the company's exposure to these risks.

## **Expansion for the future**

We are maintaining our investment in constantly upgrading and improving our existing bedroom stock.

### **Environment**

The hotel operates in a beautiful location and it is in our best interests to minimise the impact upon the environment, particularly by energy saving initiatives within the hotel.

## Personnel

We clearly understand that our employees are the most valuable asset in the company. We continue to invest in training and skills development programmes. We intend to continue our philosophy and invest in our staff. The company places considerable value on the involvement of its employees and has continued to keep them informed on matters affecting them. Employees are consulted regularly on a wide range of matters affecting their current and future interests.

This report was approved by the board on 21 May 2014

J Hands Director

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Registered number:

3785378

**Directors' Report** 

The directors present their report and accounts for the period ended 28 November 2013.

### **Principal activities**

The company's principal activity during the period continued to be that of the ownership and operation of the Norton House and Crathorne Hall Hotels.

#### Results and dividend

The loss before tax for the period was £1,104,851 (2012: £671,492 loss). No dividends were paid during the period ended 28 November 2013 (2012 £Nil).

#### Financial instruments

The company is exposed to the usual credit risk and cash flow movement involved with selling on credit and manages this through the company credit policy. The policy is to finance working capital through retained earnings and finance fixed assets through long term borrowings on fixed rates. The company and the group of which it is part have borrowings in sterling on fixed and floating rates with an interest rate swap in place, the profile of which is reviewed on a regular basis. The counterparty to the majority of the group's financial instruments is its bankers; the company is exposed to minimal credit and liquidity risks in respect of these instruments.

The directors do not consider any other risks attaching to the use of financial instruments to be material to an assessment of the company's financial position or result.

#### **Directors**

The following persons served as directors during the period:

K Arkley

P Fullerton

J Hands

## Directors' responsibilities statement

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Registered number:

3785378

**Directors' Report** 

## Provision of information to auditor

Each of the persons who are directors at the time when this directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the Company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the Company's auditor in connection with preparing their report and to establish that the Company's auditor is aware of that information.

This report was approved by the board on 21 May 2014

J Hands Director

## NORTON CRATHORNE (NO.1) LIMITED Independent auditor's report

## to the members of NORTON CRATHORNE (NO.1) LIMITED

We have audited the financial statements of Norton Crathorne (No.1) Limited for the period ended 28 November 2013 which comprise the Profit and Loss Account, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's (FRC's) Ethical Standards for Auditors.

## Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at www.frc.org.uk/auditscopeukprivate.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 28 November 2013 and of its loss for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the strategic report and directors' report for the financial period for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

SDO LLP

Stuart Collins (senior statutory auditor)
For and on behalf of BDO LLP, statutory auditor
London
22 May 2014

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

# NORTON CRATHORNE (NO.1) LIMITED Profit and Loss Account for the period from 30 November 2012 to 28 November 2013

	Notes	2013 £	2012 £
Turnover		7,760,393	8,072,034
Cost of sales		(1,640,889)	(1,631,836)
Gross profit		6,119,504	6,440,198
Administrative expenses		(6,577,687)	(6,469,899)
Operating loss	2	(458,183)	(29,701)
Exceptional items: loss on the disposal of tangible fixed assets		-	(2,454)
		(458,183)	(32,155)
Interest receivable Interest payable and similar charges	4	8,904 (655,572)	- (639,337)
Loss on ordinary activities before taxation		(1,104,851)	(671,492)
Tax on loss on ordinary activities	5	-	-
Loss for the period	11	(1,104,851)	(671,492)

## Continuing operations

All results are derived from continuing operations.

## Statement of total recognised gains and losses

The company has no recognised gains or losses other than the loss for the above two periods.

## NORTON CRATHORNE (NO.1) LIMITED Balance Sheet as at 28 November 2013

	Notes		2013 £		2012 £
<b>Fixed assets</b> Tangible assets	6		13,079,201		13,522,999
Current assets Stocks Debtors Cash at bank and in hand	7 8	77,037 1,100,790 166,969 1,344,796		78,287 1,100,214 372,836 1,551,337	
Creditors: amounts falling du within one year	<b>e</b> 9	(15,546,506)		(15,091,994)	
Net current liabilities			(14,201,710)		(13,540,657)
Total assets less current liabilities			(1,122,509)		(17,658)
Net liabilities	•		(1,122,509)		(17,658)
Capital and reserves Called up share capital Profit and loss account	10 11		3,370,002 (4,492,511)		3,370,002 (3,387,660)
Shareholders' funds	12		(1,122,509)		(17,658)

The financial statements were approved and authorised for issue by the board and were signed on  $\,^\circ$  its behalf on 21 May 2014

J Hands Director

## **Notes to the Accounts**

## for the period from 30 November 2012 to 28 November 2013

## 1 Accounting policies

The principal accounting policies are summarised below. They have all been applied consistently throughout the period and preceding period.

## Basis of accounting

The financial statements have been prepared under the historical cost convention, and in accordance with applicable United Kingdom accounting standards.

## Basis of preparation: going concern

The Company reports net current liabilities, net liabilities and losses for the period. The parent company, Hand Picked Hotels Limited has indicated that it will continue to provide financial support as necessary for the foreseeable future to ensure the Company can meet all liabilities as they fall due. On this basis the directors are satisfied that it is appropriate to prepare these accounts on a going concern basis.

#### Turnover

Turnover represents amounts receivable for accommodation, food and beverage sales and ancillary hotel services provided in the normal course of business, net of trade discounts, VAT and other sales related taxes. Turnover is recognised at the point at which goods and services are delivered to the customer. Deposits which have been received at the balance sheet date for which services have not yet been provided are shown as payments in advance within creditors.

## Depreciation

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost less estimated residual value, of each asset evenly over its expected useful life, as follows:

Freehold buildings core Fixtures and fittings

50 years 4 to 25 years

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Cash flow statement

Under the provisions of FRS 1 (Revised): Cash Flow Statements, the Company has not prepared a cash flow statement because its parent company, Hand Picked Hotels Limited, prepares consolidated accounts. The cash flows of the Company are included in the consolidated cash flow statement.

## Taxation

Corporation tax payable is provided on taxable profits at the current rate.

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in tax computations in periods different from those in which they are included in the financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax balances are not discounted.

## **Notes to the Accounts**

## for the period from 30 November 2012 to 28 November 2013

## 1 Accounting policies (continued)

## Related party transactions

The company has taken advantage of the exemptions in FRS 8 in connection with the disclosure of transactions with other wholly owned group undertakings.

## Leasing

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

### Pensions

The company operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

2	Operating loss	2013 £	2012 £
	This is stated after charging:	-	_
	Depreciation of owned fixed assets Operating lease rentals - plant and machinery Auditor's remuneration for audit services	1,091,043 7,198 7,280	996,321 11,492 6,890
3	Staff costs	2013 £	2012 £
	Wages and salaries Social security costs Other pension costs	2,941,207 178,991 42,788 3,162,986	2,958,248 197,368 42,144 3,197,760

None of the directors received any remuneration for the period (2012: £nil).

Average number of employees during the year	2013 Number	2012 Number
Hotel operations	122 12	147 12
Administration	134	159

## NORTON CRATHORNE (NO.1) LIMITED Notes to the Accounts

## for the period from 30 November 2012 to 28 November 2013

4	Interest payable and similar charges	2013 £	2012 £
	Group interest payable	655,572	639,337
5	Taxation	2013 £	2012 £
	Analysis of charge in period		
	Current tax	-	-
	Deferred tax	-	-
	Tax on profit on ordinary activities	-	-

## Factors affecting tax charge for period

The differences between the tax assessed for the period and the standard rate of corporation tax are explained as follows:

	2013 £	2012 £
Loss on ordinary activities before tax	(1,104,851)	(671,492)
Standard rate of corporation tax in the UK	23.3%	24.7%
	£	£
Profit on ordinary activities multiplied by the standard rate of corporation tax	(257,960)	(165,855)
Effects of: Expenses not deductible for corporation tax purposes Depreciation in excess of capital allowances Expense adjustment for tax purposes Group relief surrendered	95,637 156,422 (351,387) 357,288	67,350 176,798 (557,590) 479,297
Current tax charge for period		<u>-</u>

Potential deferred tax assets of £826,000 (2012: £783,000) and £417,000 (2012: £479,000) have not been recognised in respect of depreciation charged in excess of capital allowances at the end of the period and trading losses carried forward available for offset against future trading profits respectively.

The company also has capital losses carried forward of £2,500 (2012: £2,500) which create a potential deferred tax asset of £500 (2012: £550).

# NORTON CRATHORNE (NO.1) LIMITED Notes to the Accounts for the period from 30 November 2012 to 28 November 2013

## 6 Tangible fixed assets

•	Cant	Leasehold improve- ments £	Fixtures and fittings £	Total £
	Cost At 30 November 2012 Additions	6 <u>,</u> 438,999 -	13,166,312 647,245	19,605,311 647,245
	Disposals At 28 November 2013	6,438,999	<u>(1,259,447)</u> 12,554,110	(1,259,447) 18,993,109
		0,100,000		
	Depreciation At 30 November 2012 Charge for the period On disposals	708,290 128,780	5,374,022 962,263 (1,259,447)	6,082,312 1,091,043 (1,259,447)
	At 28 November 2013	837,070	5,076,838	5,913,908
	Net book value At 28 November 2013	5,601,929	7,477,272	13,079,201
	At 29 November 2012	5,730,709	7,792,290	13,522,999
7	Stocks		2013 £	2012 £
	Goods for resale		77,037	78,287
8	Debtors		2013 £	2012 £
	Trade debtors Amounts due from fellow subsidiary undertaking Other debtors Prepayments and accrued income		206,775 805,798 20,103 68,114	208,802 809,058 21,405 60,949
			1,100,790	1,100,214
9	Creditors: amounts falling due within one year		2013 £	2012 £
	Payments in advance Trade creditors Amounts due to intermediate parent undertaking Other taxes and social security costs Other creditors Accruals and deferred income		732,223 265,103 13,965,803 247,269 10,148 325,960 15,546,506	637,602 171,845 13,736,647 250,006 9,668 286,226 15,091,994

## NORTON CRATHORNE (NO.1) LIMITED Notes to the Accounts for the period from 30 November 2012 to 28 November 2013

10	Share capital	2013 Number	2012 Number	2013 £	2012 £
	Allotted, called up and fully paid:				
	Ordinary shares of £1 each	3,370,002	3,370,002	3,370,002	3,370,002
11	Profit and loss account			2013 £	2012 £
	At 30 November			(3,387,660)	(2,716,168)
	Loss for the period			(1,104,851)	(671,492)
	At 28 November		,	(4,492,511)	(3,387,660)
12	Reconciliation of movement in sh	areholders' fur	nds	2013 £	2012 £
	At 30 November			(17,658)	653,834
	Loss for the period			(1,104,851)	(671,492)
	At 28 November			(1,122,509)	(17,658)

## 13 Operating leases

At the year end the company had annual commitments under non-cancellable operating leases as set out below:

	2013	2012
	£	£
Operating leases which expire:		
within two to five years	7,198_	11,492
	7,198	11,492

## 14 Contingent liabilities

The company has granted fixed and floating charges over its assets in respect of group borrowing facilities. The amount owed by the Hand Picked Hotels Limited group as at 28 November 2013 was £80,000,000 (2012: £80,000,000).

## 15 Ultimate parent company and controlling party

The company's ultimate parent company is Alscot Sarl, which is incorporated in Luxembourg. The company's immediate parent company is Bestmexico Limited. The largest and smallest group, in whose financial statements the results of the company will be consolidated is Hand Picked Hotels Limited, the company's intermediate parent undertaking. The consolidated accounts of Hand Picked Hotels Limited will be available to the public and will be obtainable in due course from the Registrar of Companies, Companies House, Crown Way, Cardiff.

The controlling party is Mr G Hands.