Report of the Director and

**Financial Statements** 

for the Year Ended 31 December 2016

for

Eisenmann UK Limited

02/08/2017 COMPANIES HOUSE

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### Eisenmann UK Limited

# Company Information for the Year Ended 31 December 2016

**DIRECTOR:** D Gritt

**SECRETARY:** S J Holder

REGISTERED OFFICE: Priestley Court

Priestley Court Staffordshire Technology Park Beaconside

Beaconside Stafford ST18 0LQ

**REGISTERED NUMBER:** 03773331 (England and Wales)

AUDITORS: Locke Williams Associates LLP

Chartered Accountants Registered Auditors Blackthorn House St Pauls Square Birmingham West Midlands

B3 1RL

## Report of the Director for the Year Ended 31 December 2016

The director presents his report with the financial statements of the company for the year ended 31 December 2016.

### **DIVIDENDS**

No dividends will be distributed for the year ended 31 December 2016.

#### **DIRECTOR**

D Gritt held office during the whole of the period from 1 January 2016 to the date of this report.

### STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union. Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### **AUDITORS**

The auditors, Locke Williams Associates LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

S J Holder - Segretary

1 February 2017



Locke Williams Associates LLP
Blackthorn House, St Pauls Square Birmingham B3 1RL
T: 0121 262 3980 F: 0121 262 3981
E: info@lockewilliams.com W: www.lockewilliams.com

### Report of the Independent Auditors to the Members of Eisenmann UK Limited

We have audited the financial statements of Eisenmann UK Limited for the year ended 31 December 2016 on pages five to sixteen. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of director and auditors

As explained more fully in the Statement of Director's Responsibilities set out on page two, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the director; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Director to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.



A FULL CIRCLE APPROACH TO YOUR BUSINESS NEEDS.

Registered number: OC350146 Registered in England.

Partners: Christopher B. Locke BA (Econ) FCA Katrina L. Williams ACA CTA TEP



Locke Williams Associates LLP
Blackthorn House, St Pauls Square Birmingham B3 1RL
T: 0121 262 3980 F: 0121 262 3981
E: info@lockewilliams.com W: www.lockewilliams.com

### Report of the Independent Auditors to the Members of Eisenmann UK Limited

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with IFRSs as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## Katrina Williams

Katrina Williams (Senior Statutory Auditor)
for and on behalf of Locke Williams Associates LLP
Chartered Accountants
Registered Auditors
Blackthorn House
St Pauls Square
Birmingham
West Midlands
B3 1RL

1 February 2017



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# Statement of Profit or Loss and Other Comprehensive Income for the Year Ended 31 December 2016

	Notes	31.12.16 £	31.12.15 £
CONTINUING OPERATIONS Revenue	3	11,784,254	5,877,892
Cost of sales		(11,133,656)	(4,919,117)
GROSS PROFIT		650,598	958,775
Other operating income Administrative expenses	4	105,069 (517,943)	17,849 <u>(471,152</u> )
OPERATING PROFIT		237,724	505,472
Finance costs	6	(2,061)	<u>-</u>
PROFIT BEFORE INCOME TAX	7	235,663	505,472
Income tax	8	(50,312)	(104,725)
PROFIT FOR THE YEAR OTHER COMPREHENSIVE INCOM	E	185,351 	400,747 
TOTAL COMPREHENSIVE INCOM	E	1 <u>85,351</u>	4 <u>00,747</u>

# Statement of Financial Position 31 December 2016

	Notes	31.12.16 £	31.12.15 £
ASSETS			
NON-CURRENT ASSETS Property, plant and equipment	10	29,567	55,374
CURRENT ASSETS			
Inventories	11	-	883
Trade and other receivables	12	5,080,230	3,031,697
Tax receivable		7,552	
Cash and cash equivalents	13	1,942,729	1,533,046
		7,030,511	4,565,626
TOTAL ASSETS		7,060,078	4,621,000
EQUITY			
SHAREHOLDERS' EQUITY			
Called up share capital	14	100,000	100,000
Retained earnings	15	899,288	713,937
TOTAL EQUITY		999,288	813,937
LIABILITIES			
NON-CURRENT LIABILITIES			
Deferred tax	18	4,908	9,544
CURRENT LIABILITIES			
Trade and other payables	16	6,055,882	3,765,658
Tax payable			<u>31,861</u>
		6,055,882	3,797,519
TOTAL LIABILITIES		6,060,790	3,807,063
TOTAL EQUITY AND LIABILITIES	<b>;</b>	7,060,078	4,621,000

The financial statements were approved by the director on 1 February 2017 and were signed by:

D Gritt - Director

# Statement of Changes in Equity for the Year Ended 31 December 2016

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1 January 2015	100,000	558,185	658,185
Changes in equity Dividends Total comprehensive income  Balance at 31 December 2015	100,000	(244,995) 400,747 713,937	(244,995) 400,747 813,937
Changes in equity Total comprehensive income	<u> </u>	185,351	185,351
Balance at 31 December 2016	100,000	899,288	999,288

# Statement of Cash Flows for the Year Ended 31 December 2016

		31.12.16 £	31.12.15 £
Cash flows from operating activities Cash generated from operations Interest paid Finance costs paid Tax paid	1 .	(601,766) (151) (1,910) (94,361)	1,506,365 - - (84,471)
Net cash from operating activities		(698,188)	1,421,894
Cash flows from investing activities Purchase of tangible fixed assets  Net cash from investing activities		(13,690) (13,690)	(19,304) (19,304)
Cash flows from financing activities Amounts to or from group companies Loans from group companies Equity dividends paid  Net cash from financing activities		243,181 878,380 ————————————————————————————————————	(130,030) - (244,995) (375,025)
Increase in cash and cash equivalents Cash and cash equivalents at	2	409,683 1,533,046	1,027,565
Cash and cash equivalents at end of year	2	1,942,729	1,533,046

## Notes to the Statement of Cash Flows for the Year Ended 31 December 2016

# 1. RECONCILIATION OF PROFIT BEFORE INCOME TAX TO CASH GENERATED FROM OPERATIONS

	31.12.16	31.12.15 £
Profit before income tax	235.663	505,472
Depreciation charges	39,497	31,037
Finance costs	2,061	
	277,221	536,509
Decrease in inventories	883	2,980
Increase in trade and other receivables	(2,203,183)	(1,873,744)
Increase in trade and other payables	1,323,313	2,840,620
Cash generated from operations	<u>(601,766)</u>	1,506,365

### 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Statement of Cash Flows in respect of cash and cash equivalents are in respect of these Statement of Financial Position amounts:

Year ended 31 Decembe	r 2016
-----------------------	--------

	31.12.16 £	1.1.16 £
Cash and cash equivalents	1,942,729	1,533,046
Year ended 31 December 2015		
	31.12.15	1.1.15
	£	£
Cash and cash equivalents	1,533,046	505,481

## Notes to the Financial Statements for the Year Ended 31 December 2016

### 1. STATUTORY INFORMATION

Eisenmann UK Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

### 2. ACCOUNTING POLICIES

### Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards and IFRIC interpretations and with those parts of the Companies Act 2006 applicable to companies reporting under IFRS. The financial statements have been prepared under the historical cost convention.

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the date of the financial statements. If in the future such estimates and assumptions which are based on management's best judgement at the date of the financial statements, deviate from the actual circumstances, the original estimates and assumptions will be modified as appropriate in the year in which the circumstances change. Where necessary, the comparatives have been reclassified or extended from the previously reported results to take into account presentational changes.

The financial statements are prepared in sterling which is the functional currency of the company and rounded to the nearest £.

### Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured. Revenue is not recognised until the significant risks and rewards of ownership of the goods have passed to the buyer.

Specifically, revenue in respect of:

 Project transactions are classified as construction contracts if an individually elaborated technical specification of the installation is part of the contract or defined as an annex to the contract or at least 20 % of the total project plan costs are own company hours or services delivered by third parties for Engineering and Project Management and the outcome of the transaction can be estimated reliably.

For such projects, revenue is recognised by reference to the projects Percentage of Completion (PoC), being the costs incurred at the relevant date over the total anticipated project costs.

For projects where there can be no reliable estimation of its outcome, typically for projects which are at a very early stage of planning or still in ongoing contract negotiations at the relevant date, revenue is recognised up to the extent to which costs incurred are eligible to be recovered.

For projects where there is an expected loss, the loss is recognised as an expense as soon as the loss is probable.

- Service contracts have been recognised by reference to their stage of completion, on a straight-line basis.
- Spare parts have been recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on delivery of the goods.

## Notes to the Financial Statements - continued for the Year Ended 31 December 2016

### 2. ACCOUNTING POLICIES - continued

### Property, plant and equipment

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures and fittings

- 50% on cost and 25% on cost

#### Inventories

Work in progress is valued at the lower of cost and net realisable value.

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

#### **Taxation**

Current taxes are based on the results shown in the financial statements and are calculated according to local tax rules, using tax rates enacted or substantially enacted by the statement of financial position date.

Deferred income tax is provided, using the liability method, on temporary differences between the tax bases of assets and liabilities and their carrying amounts, in the financial statements. Deferred income tax assets relating to the carry-forward of unused tax losses are recognised to the extent that it is probable that future taxable profit will be available against which the unused tax losses can be utilised.

### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the statement of financial position date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the statement of comprehensive income on a straight line basis over the period of the lease.

### **Employee benefit costs**

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the income statement in the period to which they relate.

### Cash and cash equivalents

Cash and cash equivalents comprises cash on hand and time, call and current balances with banks and similar institutions, which are readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value. This definition is also used for the statement of cash flows.

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# Notes to the Financial Statements - continued for the Year Ended 31 December 2016

### 3. **REVENUE**

An analysis of the company's revenue for the year is as follows:

		31.12.16 £	31.12.15 £
	Revenue from the sale of goods Revenue from the rendering of services Construction contract revenue	62,547 262,975 11,458,730	112,912 346,494 5,418,486
		11,778,950	5,877,892
	In respect of construction contracts in progress at the reporting date, th	ere is:	
		£	£
	Aggregate amount of costs incurred to date	9,184,241	617,254
	Recognised profits less recognised losses to date Amount of advances received	1,165,793 1,540,000	68,584 1,549,293
4.	OTHER OPERATING INCOME		
		31.12.16 £	31.12.15 £
	Exchange gains	105,069	<u> 17,849</u>
5.	EMPLOYEES AND DIRECTORS		
		31.12.16 £	31.12.15 £
	Wages and salaries	559,942	542,663
	Social security costs	62,120	61,410
	Other pension costs	22,748	12,394
		644,810	616,467
	The average monthly number of employees during the year was as follows:	ows:	
	·	31.12.16	31.12.15
	Management and administration	11	11
		31.12.16	31.12.15
	Director's remuneration	£ 75,788	£ 76,507
	The number of directors to whom retirement benefits were accruing was	s as follows:	
	Money purchase schemes	1	1

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continued...

# Notes to the Financial Statements - continued for the Year Ended 31 December 2016

6.	NET FINANCE COSTS	31.12.16 £	31.12.15 £
	Finance costs: Interest and penalties Intercompany loan interest	151 1,910	- 
		2,061	
7.	PROFIT BEFORE INCOME TAX		
	The profit before income tax is stated after charging/(crediting):	31.12.16 £	31.12.15 £
	Cost of inventories recognised as expense Other operating leases Depreciation - owned assets Auditors' remuneration Foreign exchange differences Contributions to money purchase pension schemes	42,139 29,304 39,497 14,112 (105,069) 22,748	64,258 23,961 31,036 12,775 (17,849) 12,394
8.	INCOME TAX		
	Analysis of tax expense	31.12.16 £	31.12.15 £
	Current tax: Tax	54,948	107,108
	Deferred tax	<u>(4,636</u> )	(2,383)
	Total tax expense in statement of profit or loss and other comprehensive income	50,312	104,725
	Factors affecting the tax expense The tax assessed for the year is higher than the standard rate of corp difference is explained below:	oration tax in	the UK. The
		31.12.16 £	31.12.15 £
	Profit before income tax	<u>235,66</u> 3	<u>505,47</u> 2
	Profit multiplied by the standard rate of corporation tax in the UK of 20% (2015 - 20.247%)	47,133	102,343
	Effects of: Effect of expenses that are not deductible in determining taxable profit Effect on deferred tax balances due to the change in income tax rate	2,787 392	2,556 (174)
	Tax expense	50,312	104,725

# Notes to the Financial Statements - continued for the Year Ended 31 December 2016

9.	DIVIDENDS		
		31.12.16	31.12.15
	Interim	£	£ _244,995
10.	PROPERTY, PLANT AND EQUIPMENT		
			Fixtures and
			fittings
	COST		£
•	At 1 January 2016		132,476
	Additions		13,690
	At 31 December 2016		146,166
	DEPRECIATION		
	At 1 January 2016 Charge for year		77,102 39,497
	Charge for year		
	At 31 December 2016		<u>116,599</u>
	NET BOOK VALUE		
	At 31 December 2016		<u>29,567</u>
	At 31 December 2015		55,374
11.	INVENTORIES		
		31.12.16	31.12.15
	Work-in-progress	£	£ 883
	Work-III-progress		
12.	TRADE AND OTHER RECEIVABLES		
		24.40.46	24.42.45
		31.12.16 £	31.12.15 £
	Current: Trade debtors	4,273,917	2,772,357
	Amounts owed by group undertakings	85,034	239,684
	Amounts recoverable on contracts  Prepayments and accrued income	697,776 23,503	- 19,656
	Prepayments and accided income		
		5,080,230	3,031,697
13.	CASH AND CASH EQUIVALENTS		
13.	CASH AND CASH EQUIVALENTS		
		31.12.16 £	31.12.15 £
	Petty cash	380	380
	Bank accounts	1,942,349	1,532,666
		1,942,729	1,533,046

## Notes to the Financial Statements - continued for the Year Ended 31 December 2016

### 14. CALLED UP SHARE CAPITAL

Allotted, issu	ed and fully paid:			
Number:	Class:	Nominal	31.12.16	31.12.15
		value:	£	£
100,000	Ordinary shares	. 1	100,000	100,000

All shares are non-redeemable and rank equally in terms of voting rights, one vote per share, rights to participate in all approved dividend distributions and rights to participate in any capital distribution on winding up.

### 16. TRADE AND OTHER PAYABLES

	31.12.16 £	31.12.15 £
Current:	~	~
Amounts due from customers under		
construction contracts	1,540,000	1,549,293
Trade creditors	2,225,902	943,264
Amounts owed to group undertakings	1,013,953	47,042
Social security and other taxes	18,973	16,242
Other creditors	220,331	-
Accruals and deferred income	491,361	945,771
VAT	545,362	264,046
	6,055,882	3,765,658

### 17. LEASING AGREEMENTS

Minimum lease payments under non-cancellable operating leases fall	due as follows:	
	31.12.16	31.12.15
	£	£
Within one year	28,295	22,000
Between one and five years	26,466	38,500
	<u>54,761</u>	60,500

### 18. **DEFERRED TAX**

	31.12.16 £	31.12.15 £
Balance at 1 January	9,544	11,927
Changes in rate	(118)	(688)
Accelerated capital allowances	<u>(4,518)</u>	(1,695)
Balance at 31 December	4,908	9,544

### 19. ULTIMATE PARENT COMPANY

Eisenmann SE (incorporated in Germany) is regarded by the director as being the company's ultimate parent company.

## Notes to the Financial Statements - continued for the Year Ended 31 December 2016

### 20. RELATED PARTY DISCLOSURES

### Eisenmann SE

Ultimate parent company

The company has been charged £101,373 (2015 - £47,310) for goods and services supplied by Eisenmann SE. In addition the company has borrowed £580,000 and €350,000 from Eisenmann SE.It was charged interest of £1,910 to 31 December 2016.

### Eisenmann Service GmbH & Co. KG

Group company

The company has been charged £80,362 (2015 - £376,834 for goods and services supplied by Eisenmann Service GmbH & Co. KG.

### Eisenmann Anlagenbau GmbH & Co. KG

Group company

The company has charged £152,843 (2015 - £131,854) for goods and services supplied to Eisenmann

Anlagenbau GmbH & Co. KG.

### **Eisenmann Corporation**

Group company

The company has charged £82,860 (2015 - £74,195) for goods and services supplied to Eisenmann Corporation.

### Eisenmann AG

Group company

Last year the company charged £165,008 (2016 - £nil) for goods and services supplied to Eisenmann AG.

	31.12.16	31.12.15
	£	£
Amount due from/(to) related party at balance sheet date		
Eisenmann SE - trading balance	(99,952)	(47,042)
Eisenmann SE - Ioan balance	(878,380)	
Eisenmann Service GmbH & Co. KG	(35,621)	200,085
Eisenmann Anlagenbau GmbH & Co. KG	65,156	37,288
Eisenmann Corporation	11,310	2,311

### 21. ULTIMATE CONTROLLING PARTY

The company is controlled by the directors, as shown in the directors report, on behalf of the ultimate parent company.