(Rep., 4.c.)
Company No: 3766617

# Eliance UK Ltd

Report and Financial Statements

♦ Year ended 30 September 2000 ♦

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# **COMPANY INFORMATION**

Directors

T J West

G T Daniel D Wright

P G F DeMuynck

Secretary

G T Daniel

Registered office

Watchmaker Court

33 St Johns Lane

London EC1M 4ND

Registered number

3766617

Auditors

RSM Robson Rhodes

Chartered Accountants Centre City Tower

7 Hill Street Birmingham B5 4UU

Bankers

HSBC Bank PLC

Poultry London EC2P 2BY

#### REPORT OF THE DIRECTORS

The directors present their report and the audited financial statements for the year ended 30 September 2000.

### Principal activities

The principal activities of the company are the provision of quality public concession catering services.

### **Business review and future developments**

During the past twelve months the company has gained and commenced trading on three contracts: The Natural History Museum, The Wallace Collection and The Imperial War Museum, Duxford.

The directors are confident that the company will grow in strength in the next financial year with the opening of more museum concession contracts and the opening of three motorway service sites near Cambridge, Peterborough and Baldock. Heads of Terms have been signed on a fourth site with further substantial opportunities envisaged.

In October 2000 Eliance signed heads of terms with Connex and HDS to operate retail convenience outlets at 100 stations on the South East network. This will operate as a joint venture and the first outlets are due to open in the second quarter of 2001.

#### Results and dividends

The activities of the company resulted in a loss after tax of £326,133 (1999: £Nil).

The directors do not recommend the payment of a dividend on the equity or non-equity shares for the year (1999: £Nil).

# Share capital

On 24 August 2000, the company passed an ordinary resolution increasing the authorised share capital of the company to £1,500,100 by the creation of 1,500,000 redeemable preference shares of £1 each. On the same date the 1,500,000 redeemable preference shares were allotted at par.

### Directors

The present directors of the company are as set out on page 1.

All of the directors have served since the date of our last report.

None of the directors had any beneficial interest in, or the right to subscribe to, the issued share capital of the company.

The interests of the directors in the issued share capital of Elior SCA, the most senior and ultimate parent undertaking, are disclosed in the accounts of that company.

# REPORT OF THE DIRECTORS (Continued)

# Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors have:

- selected suitable accounting policies and applied them consistently;
- made judgements and estimates that are reasonable and prudent;
- followed applicable accounting standards; and
- prepared the financial statements on the going concern basis.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

The auditors RSM Robson Rhodes are willing to continue in office and a resolution to re-appoint them will be proposed at the forthcoming Annual General Meeting.

The report of the directors was approved by the Board on 12 February 2001 and signed on its behalf by:

G T DANIEL

Secretary

# AUDITORS' REPORT TO THE SHAREHOLDERS OF ELIANCE UK LIMITED

We have audited the financial statements on pages 5 to 12 which have been prepared on the basis of the accounting policies set out on page 7.

### Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

# Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 30 September 2000 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

RSM Robson Rhodes

Chartered Accountants and Registered Auditor

com Ration Made

Birmingham

12 February 2001

# PROFIT AND LOSS ACCOUNT for the year ended 30 September 2000

	Note	2000 £	1999 £
Turnover - continuing operations Cost of sales	2	1,931,189 (1,920,906)	-
Gross profit Administrative expenses		10,283 (440,995)	-
Operating loss - continuing operations Interest receivable and similar income - group Interest payable and similar charges - group	3	(430,712) 5,398 (3,688)	- - -
Loss on ordinary activities before taxation Tax on loss on ordinary activities	7	(429,002) 102,869	-
Loss for the year/period	14	(326,133)	NIL

The company has no recognised gains or losses other than the loss shown for the last financial year.

# **BALANCE SHEET** at 30 September 2000

	Note	2000 £	1999 £
Fixed Assets Tangible fixed assets	8	899,306	-
Current assets Stocks Debtors Cash in hand	9 10	28,293 216,216 897,014	- - - 2
Creditors: Amounts falling due within one year	11	1,141,523 (866,960)	2
Net current assets		274,563	2
Total assets less current liabilities		1,173,869	2
Net assets		1,173,869	2
Capital and reserves Share capital Profit and Loss account	13 14	1,500,002 (326,133)	2
Shareholders funds (including non-equity)	15	1,173,869	2

The financial statements were approved by the Board on 12 February 2001 and signed on its behalf by:

D WRIGHT Director Jan Wright.

#### 1. ACCOUNTING POLICIES

### **Basis of accounting**

The financial statements are prepared in accordance with applicable accounting standards under the historical cost convention.

#### Turnover

Turnover consists of the invoiced value (excluding VAT) for goods and services supplied to customers in the year, all arising in the United Kingdom.

# Tangible fixed assets and depreciation

Depreciation is provided evenly on the cost of tangible fixed assets, to write them down to their estimated residual values over their expected useful lives. The principal annual rates used to calculate depreciation are:

Short leasehold property and improvements 20% Motor vehicles 20%

Fixtures, fittings and equipment 20% and 50%

Computer equipment 20%

#### Stocks

Stocks are valued at the lower of cost and estimated net realisable value. Cost is determined on a first-in-first-out basis. Net realisable value is based on the estimated sales price after allowing for all further costs of completion and disposal.

#### **Taxation**

The charge for taxation is based on the results for the year and takes into account taxation deferred or accelerated because of timing differences between the treatment of certain items for accounting and taxation purposes. Provision for deferred taxation is made under the liability method only to the extent that it is probable that the liability will become payable in the foreseeable future and is calculated at the rate at which it is estimated that tax will be payable.

### **Pensions**

The company participates in a defined contribution pension schemes for both directors and staff. The assets of the schemes are invested and managed independently of the finances of the group. Pension costs are charged to the profit and loss account in the year in which they are payable.

### 2. TURNOVER AND LOSS BEFORE TAXATION

The turnover and loss before taxation are attributable to the company's principal activity, being public concession catering, all of which is carried out in the United Kingdom.

# 3. OPERATING LOSS

	This is arrived at after charging:	2000 £	1999 £
	Depreciation of tangible fixed assets	111,999	-
	Auditors' remuneration - for audit services	7,000	_
4.	INTEREST PAYABLE AND SIMILAR CHARGES	S	
	Interest payable and similar charges comprises:	2000 €	1999 £
	Interest on loans wholly repayable within five years	3,688	NIL
5.	EMPLOYEES		<del></del>
	Average weekly number of employees, including direc	tors: <b>2000</b> <b>No</b>	1999 No
	Dining rooms Administration and selling	57 7	4
		64	4
	Staff costs, including directors consist of:		
		2000 £	1999 £
	Wages and salaries	967,946	-
	Social security costs Other pension costs	63,686 24,178	-
		1,055,810	NIL

#### DIRECTORS 6.

The directors received no remuneration for their services to the company during the year. (1999: NIL)

7.	TAX ON LOSS ON ORDINARY ACTIVITIES					
	Taxation credit for the yea	r:		2000 £		999 £
	Corporation tax at 30%			(102,869)		NIL
8.	TANGIBLE ASSETS	Short leasehold property and improvements £	Motor vehicles £	Computer equipment £	Fixtures, fittings and office equipment £	Total
	Cost At 1 October 1999 Additions	761,235	7,125	17,630	225,315	1,011,305
	At 30 September 2000	761,235	7,125	17,630	225,315	1,011,305
	<b>Depreciation</b> At 1 October 1999 Charged in year	70,465	2,758	4,173	34,603	111,999
	At 30 September 2000	70,465	2,758	4,173	34,603	111,999
	Net book value At 30 September 2000	690,770	4,367	13,457	190,712	899,306
9.	STOCKS			2000 £	1	999 £
	Finished goods and goods	for resale		28,293		NIL

10.	DEBTORS

10.	DEBTORS		
		2000	1999
		£	£
	Trade debtors	36,710	_
	Prepayments and accrued income	76,637	_
	Amounts owed by group undertakings	102,869	-
		216,216	NIL
11.	CREDITORS: AMOUNTS FALLING DUE WITHIN	ONE YEAR	<del></del>
		2000	1999
		£	£
	Trade creditors	217,982	-
	Other taxation and social security	38,002	-
	Accruals and deferred income	166,378	_
	Amounts owed to group undertakings	444,598	-
		866,960	NIL
		=====	
12.	PROVISIONS FOR LIABILITIES AND CHARGES		
		2000	1999
		£	£
	Deferred taxation		
	At 1 October 1999	-	-
	Transferred to profit and loss account		
	At 30 September 2000	NIL	NIL
		<del></del>	
	This is represented by		
	Short term timing differences	NIL	NIL
			=====

No amounts of deferred taxation are unprovided.

#### 13. SHARE CAPITAL

	2000 £	1999 £
Authorised		
100 ordinary shares of £1 each	100	100
1,500,000 preference shares of £1 each	1,500,000	-
	1,500,100	100
Allosted and fully maid		=
Allotted and fully paid 2 ordinary shares of £1 each	2	2
1,500,000 preference shares of £1 each	1,500,000	-
	1,500,002	2
Share canital	<del></del>	=

### Share capital

On 24 August 2000, the company passed an ordinary resolution increasing the authorised share capital of the company to £1,500,100 by the creation of 1,500,000 redeemable preference shares of £1 each. On the same date the 1,500,000 redeemable preference shares were allotted at par.

# Preference shareholders' rights

Preference shareholders have no entitlement in respect of income. The preference shares are redeemable at par at any time at the option of the company and at any time after the second anniversary of their issue at the option of the holder of any preference shares. On an earlier winding up the preference shares carry priority over the ordinary shares to the extent of their par value. The preference shares normally carry no votes or rights to attend general meetings of the company. If however the company has failed to redeem preference shares by a due date, proposes to change the rights of the preference shareholder in any way, if the business of the meeting includes the consideration of any resolution for winding up the company or reducing its share capital or share premium, then the preference shareholders are entitled to attend meetings and each share will carry one vote.

#### 14. RESERVES

	2000 £	1999 £
Profit and loss account	~	2
At 1 October 1999 Loss for the year	(326,133)	-
At 30 September 2000	(326,133)	NIL
		===

### 15. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2000 £	1999 £
Loss for the year/period Issue of shares	(326,133) 1,500,000	2
Opening shareholders' funds	1,173,867	2
Closing shareholders' funds	1,173,869	2
Non-equity - preference Equity	1,500,000 (326,131)	- 2
Total	1,173,869	2

### 16. FINANCIAL COMMITMENTS

## Operating lease commitments

There were no operating lease commitments entered into during the year.

### 17. RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemptions under FRS 8, Related Party Disclosures, not to disclose transactions and balances with group undertakings as consolidated financial statements for the most senior and ultimate parent company, Elior SCA, are publicly available.

#### 18. PARENT UNDERTAKING

Eliance Services SAS, a company registered in France, is the immediate parent undertaking of this company. Elior SCA, a company incorporated in France, is the most senior and ultimate parent undertaking of this company.