Directors' report and consolidated financial statements

Year ended 30 June 2005

Registered number 3738136

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## Directors' report and consolidated financial statements

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Year ended 30 June 2005

### Directors' report

The directors present their annual report and the audited financial statements for the year ended 30 June 2005.

Principal activity

The group's principal activity is that of importers and distributors of furniture.

#### **Business review**

The trading results of the group were much improved in a challenging market environment and the directors view the future with confidence.

#### Dividends

The directors do not recommend a dividend (2004:£nil).

Research and development

Research and development is carried out within each of the group companies where this activity is necessary for the profitable development of the business.

### Directors and directors' interests

The directors who held office during the year and subsequently were as follows:-

B E Steinhoff (resigned 28 June 2005)

I M Topping

M J Jooste

D R Shaw

FE J Lewis

None of the directors who held office at the end of the year had a beneficial interest in the ordinary share capital of the company.

No director had a financial interest in any contract to which the parent company or a subsidiary was a party during the financial year.

#### **Employees**

The group recognises the need to keep staff informed about its performance and progress and provide information on matters of concern to them. Consultative meetings are held between senior management and staff. The group has continued to develop good practice regarding the development and contribution of employees.

Full and fair consideration is given to applications for employment made by disabled persons and, where employees become disabled during service with the group, arrangements are made for their continued service wherever possible.

Group policy on health and safety at work continues to be reviewed regularly to ensure a safe working environment.

#### Charitable and political contributions.

No contribution was made to any charity or political party (2004: £nil).

#### Anditors

On 21 April 2005 Haines Watts tendered their resignation as auditors of the company. As required by S.394 (1) of the Companies Act 1985 they confirmed that no circumstances connected with their resignation merited being brought to the attention of the members or creditors of the company. Subsequent to the resignation of Haines Watts, Deloitte & Touche LLP accepted the invitation of the directors to become auditors of the company. A resolution to reappoint Deloitte & Touche LLP as the company's auditors will be proposed at the forthcoming Annual General Meeting.

By order of the

DR Shav

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Year ended 30 June 2005

### Statement of directors' responsibilities

United Kingdom company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group as at the end of the financial year and of the profit or loss for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on a going concern basis unless it is not appropriate to presume that the company and the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and group to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.

Year ended 30 June 2005

### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF STEINHOFF UK HOLDINGS LTD

We have audited the consolidated financial statements of Steinhoff UK Holdings Limited for the year ended 30 June 2004 which comprise the consolidated profit and loss account, the balance sheets, the consolidated cash flow statement, the statement of total recognised gains and losses, the reconciliation of movements in shareholders' funds, and the related notes 1 to 27. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As described in the statement of directors' responsibilities, the company's directors are responsible for the preparation of the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and auditing standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company and other members of the group is not disclosed.

We read the directors' report and the other information contained in the annual report for the above year as described in the contents section and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the circumstances of the company and the group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 30 June 2005 and of the loss of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Deloite 1 Tombre LLP

DELOITTE & TOUCHE LLP

Chartered Accountants and Registered Auditors

Date 4 August 2005

Year ended 30 June 2005

### Consolidated profit and loss account

for the year ended 30 June 2005

|  | Note | 2005<br>£000 | 2004<br>£000 |
|--|------|--------------|--------------|
| Turnover – continuing operations                       | 2    | 11,606       | 7,143        |
| Cost of sales  |      | (10,080)     | (6,624)      |
| Gross profit   |      | 1,526        | 519          |
| Net operating expenses                                 | 3    | (2,251)      | (1,966)      |
| Exceptional operating income                           | 4    | **           | 1,750        |
| Operating (loss) / profit – continuing operations      | 5    | (725)        | 303          |
| Net interest payable                                   | 8    | (169)        | (239)        |
| (Loss) / profit on ordinary activities before taxation |      | (894)        | 64           |
| Tax credit on (loss) / profit on ordinary activities   | 9 _  | 689          | 791          |
| (Loss) / profit for the financial year                 | 20   | (205)        | 855          |

The profit for the financial year of the company is shown below.

There were no recognised gains or losses in the current or prior year other than those reported above.

# Reconciliation of movements in shareholders' funds for the year ended 30 June 2005

|   | Group   |         | Company |      |
|---|---------|---------|---------|------|
|   | 2005    |         |         | 2004 |
|   | £000    | £000    | £000    | £000 |
| (Loss) / profit for the financial year  | (205)   | 855     | (13)    | 16   |
| Opening shareholders' (deficit) / funds | (4,985) | (5,840) | 7       | (9)  |
| Closing shareholders' (deficit) / funds | (5,190) | (4,985) | (6)     | 7    |

Year ended 30 June 2005

Consolidated balance sheet

| Consolidated balance sneet                     | Note |         | 2005<br>£000 |         | 2004<br>£000 |
|--|------|---------|--------------|---------|--------------|
| Fixed assets                                   |      |         |              |         |              |
| Tangible assets                                | 11   |         | 419          |         | 445          |
| Investments                                    | 12   | _       |              | _       |              |
|  |      |         | 419          |         | 445          |
| Current assets                                 |      |         |              |         |              |
| Stocks   | 13   | 931     |              | 853     |              |
| Debtors  | 14   |         |              |         |              |
| - due after more than one year                 |      | 5,000   |              | 1,450   |              |
| - due within one year                          |      | 2,760   | -            | 1,153   |              |
|  |      | 7,760   |              | 2,603   |              |
| Cash at bank and in hand                       |      | 443     |              | 425     |              |
|  |      | 9,134   |              | 3,881   |              |
| Creditors: amounts falling due within one year | 15   | (2,126) |              | (3,632) |              |
| Net current assets                             |      |         | 7,008        |         | 249          |

7,427

(12,617)

(5,190)

(5,190)

693

72

(5,750)

(4,985)

(4,985)

(4,985)

(5,190)Equity shareholders' deficit These financial statements were approved by the board of directors on Huly 2005 and were signed on

16

18

19

20

DR Shaw Director

Net current assets

Net liabilities

Share capital

Capital and reserves

Profit and loss account

Total assets less current liabilities

Provisions for liabilities & charges

Creditors: amounts falling due

after more than one year

Year ended 30 June 2005

### Company balance sheet

|   | Note     |        | 2005<br>£000 |       | 2004<br>£000 |
|---|----------|--------|--------------|-------|--------------|
| Fixed assets  | * *      |        |              |       |              |
| Tangible assets Investments                             | 11<br>12 |        | 434          |       | 434          |
| nivestinenes  |          |        | 434          |       | 434          |
| Current assets  |          |        | 16 ,         |       |              |
| Debtors - due after more than one year                  | 14       | 12,300 |              | 6,200 |              |
| - due within one year                                   |          | 19     | _            | 98    |              |
|   |          | 12,319 |              | 6,298 |              |
| Cash at bank and in hand                                |          | 91     | _            |       |              |
|   |          | 12,410 |              | 6,298 |              |
| Creditors: amounts falling due within one year          | 15       | (134)_ | -            | (956) |              |
| Net current assets                                      |          |        | 12,276       |       | 5,342        |
| Total assets less current liabilities                   |          |        | 12,710       |       | 5,776        |
| Creditors: amounts falling due after more than one year | 16       |        | (12,716)     |       | (5,841)      |
| Provisions for liabilities & charges                    | 18       |        | -            |       | 72           |
| Net (liabilities) / assets                              |          |        | (6)          |       | 7            |
| Capital and reserves                                    | 10       |        |              |       |              |
| Share capital Profit and loss account                   | 19<br>20 |        | (6)          |       |              |
| Equity shareholders' (deficit) / funds                  |          |        | (6)          |       | 7            |

These financial statements were approved by the board of directors on July 2005 and were signed on its behalf by:-

**D R Shaw** Director

Year ended 30 June 2005

### Consolidated cash flow statement

for the year ended 30 June 2005

|  | Note        | 2005<br>£000 | 2004<br>£000 |
|--|-------------|--------------|--------------|
| Net cash (outflow) / inflow from operating activities                        | 21          | (2,395)      | 2,329        |
| Returns on investments and servicing of finance                              | 22          | (379)        | (38)         |
| Taxation refund  | 22          | (26)         | 353<br>4     |
| Capital expenditure and financial investment                                 | 2.Z         | (20)         | <del></del>  |
| Cash (outflow) / inflow before use of liquid resources                       |             | (2,800)      | 2,648        |
| and financing Financing  | 22          | 3,307        | (227)        |
| Increase in cash in the period   |             | 507          | 2,421        |
| Reconciliation of net cash flow to movement in net for                       | unds        | 2005         | 2004         |
|  |             | £000         | £000         |
| Increase in cash in the period Cash outflow from decrease in lease financing | <del></del> | 507<br>17    | 2,421<br>27  |
| Movement in net funds in the period  |             | 524          | 2,448        |
| Net funds at 1 July  | 23          | (90)         | (2,538)      |
| Net debt at 30 June  | 23          | 434          | (90)         |

Year ended 30 June 2005

#### Notes

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

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#### Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards.

#### Fixed assets and depreciation

Fixed assets are shown at cost less appropriate depreciation. Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives within the following ranges:-

Plant and machinery - 10-20% on reducing balance
Fixtures and fittings - 10-25% on reducing balance
Motor vehicles - 20% on reducing balance

#### Stocks

Stocks and work in progress have been valued at the lower of cost or net realisable value.

#### Taxation

Current tax is provided at amounts expected to be paid, or recovered, using tax rates and laws enacted or substantively enacted at the balance sheet date.

In accordance with FRS 19, deferred taxation is provided in full on timing differences which represent an asset or liability at the balance sheet date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax is not provided on timing differences arising on unremitted earnings of subsidiaries, associates and joint ventures where there is no commitment to remit these earnings. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### Pensions

The Group operates a defined contribution scheme for certain employees. The assets of the scheme are held separately from those of the group in independently administered funds. The amount charged against profits represents the contributions payable to the scheme in respect of the accounting period.

#### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction; or, if hedged forward, at the rate of exchange under the related forward currency contract. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

Year ended 30 June 2005 Notes (continued)

### 1 Accounting policies (continued)

#### Goodwill

Goodwill arising on the acquisition of subsidiary undertakings and unincorporated businesses post 1 January 1998, representing the excess of the fair value of the consideration given over the fair value of the identifiable net assets acquired, is capitalised within fixed assets and amortised on a straight line basis over its estimated useful economic life of 20 years.

#### Leases

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and depreciated over their expected useful lives. The interest element of leasing payments represents a constant proportion of the capital balance outstanding and is charged to the profit and loss account over the period of the lease.

Operating lease rentals payable/receivable are charged/credited to the profit and loss account on a straight line basis over the period of the lease.

#### 2 Turnover

Turnover represents the invoiced value of sales less trade discounts and allowances, excluding Value Added Tax.

|   | 2005<br>£000          | 2004<br>£000         |
|---|-----------------------|----------------------|
| The analysis of turnover by geographical area                               | is as follows:-       |                      |
| United Kingdom Other European Countries                                     | 10,208<br>1,398       | 6,676<br>467         |
| •   | 11,606                | 7,143                |
| Net operating expenses Net operating expenses are made up a                 | 2005<br>£000          | 2004<br>£000         |
| follows:-   |                       |                      |
| Sales and distribution costs Administrative expenses Other operating income | 1,666<br>705<br>(120) | 1,227<br>749<br>(10) |
|   | 2,251                 | 1,966                |

Year ended 30 June 2005

Notes (continued)

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| 4 Exceptional | items |
|---------------|-------|
|---------------|-------|

|   | <b>***</b>          |                  |
|---|---------------------|------------------|
| Exceptional income Operating income from non-group companies  |                     | 1,750            |
| During the year ended 30 June 2004, exceptional operations companies totalled £1,750,000. The amount related to with the landlord of the warehouse premises, relating building. | a compensation paym | nent, negotiated |
| Operating (loss) / profit   | 2005                | 2004             |
| Operating (loss) / profit is stated after charging/(crediting):-  | £000                | £000             |
| Depreciation - on owned assets  | 49                  | 52               |
| - on assets held under finance leases and hire purchase contracts (Profit) / loss on sale of fixed assets   | 4 -                 | 20<br>(11)       |
| (110111) 1033 Off Safe of Affica account  |                     | •                |

2005

£000

875

28

(120)

119

2004

£000

875

21

131

| Auditors' remuneration ar | nd expenses |      |     |              |
|---------------------------|-------------|------|-----|--------------|
| - for audit work [inc.    |             | £500 |     |              |
| (2004: £2,000)]           |             |      | 11  | 10           |
| - for other services      |             |      | 16_ | <del>_</del> |

### 6 Remuneration of directors

Operating lease rental payable

Operating lease rental receivable

- Land and buildings

- Land and buildings

Research and development

- Other

| Remuneration of directors  | 2005<br>£000 | 2004<br>£000 |
|--|--------------|--------------|
| Directors' remuneration:- Directors' emoluments                  | 3            | 2            |
| Remuneration of highest paid director:-<br>Director's emoluments | 3            | 2            |

During the year, no directors (2004: nil) were members of money purchase pension schemes.

The emoluments of Messrs Topping and Shaw were paid by Relyon Group Ltd, a fellow subsidiary of the Steinhoff International group. It is not practicable to split their remuneration between their services to group companies. Details of their remuneration are included in the financial statements of Relyon Group Ltd.

The emoluments of Messrs Steinhoff and Jooste were paid by Steinhoff International Holdings Ltd. It is not practicable to split their remuneration between their services to group companies. Details of their remuneration are included in the financial statements of Steinhoff International Holdings Ltd.

Year ended 30 June 2005

Notes (continued)

### 7 Staff numbers and costs

The average number of persons employed by the group, (including directors), during the year, analysed by category, was as follows:-

| unanyood oy                 |   | 2005    | 2004   |
|-----------------------------|---|---------|--------|
|                             |   | Number  | Number |
| Selling and                 | distribution  | 26      | 22     |
| Administra                  |   | 9       | 10     |
|                             | <u>-</u>  | 35      | 32     |
|                             |   | £000    | £000   |
| The aggre<br>follows:-      | egate payroll costs of these persons                      | were as |        |
| Wages and                   | salaries  | 728     | 665    |
| Social secu                 |   | 76      | 74     |
| Other pens                  |   | 24      | 22     |
|                             | אינור.  | 828     | 761    |
| 8 Net interest              | t payable   |         |        |
|                             |   | 2005    | 2004   |
|                             |   | £000    | £000   |
| Interest pay                |   | 119     | 98     |
|                             | drafts and loans  | 299     | 195    |
| Interest pay<br>Finance lea | yable to group companies ases and hire purchase contracts | 1       | 3      |
|                             | est payable   | 419     | 296    |
| Interest rec                | ceivable:-  |         |        |
| Interest on                 | deposits at bank  | (2)     | ~      |
| Interest rec                | ceivable from other group companies                       | (248)   | (57)_  |
| Total inter                 | rest receivable   | (250)   | (57)   |
| Net interes                 | st payable  | 169     | 239    |
|                             |   |         |        |

Year ended 30 June 2005

Notes (continued)

#### 9 Taxation

| LAZATION   | 2005<br>£000       | 2004<br>£000 |
|--|--------------------|--------------|
| Analysis of (credit) / charge in period UK Corporation tax Adjustment in respect of prior periods  | (9)<br>(752)       | 69<br>(788)  |
| Total current tax  | (761)              | (719)        |
| UK deferred tax (see note 18) Origination and reversal of timing differences Adjustments to estimated recoverable amounts Adjustment in respect of prior periods | 25<br>(705)<br>752 | (72)         |
| Total deferred tax   | 72                 | (72)         |
| Tax credit on profit on ordinary activities  | (689)              | (791)        |

Factors affecting the tax charge for the current period

The current tax credit/charge differs from the standard rate of corporation tax in the UK. The differences are explained below:-

| Current tax reconciliation:- (Loss) / profit on ordinary activities before tax                    | (894)        | 64    |
|---|--------------|-------|
| Current tax @ 30% (2004:30%)  | (268)        | 19    |
| Effects of :- Expenses not deductible for tax purposes Capital allowances for period in excess of | 2            | 3     |
| depreciation  | (16)         | (12)  |
| Movement in short term timing differences   | (9)          | 60    |
| Other deferred tax movements  | (4)          | -     |
| Utilisation/carry forward of tax losses   | 286          | (2)   |
| Adjustment in respect of group relief in  | <u>(752)</u> | (787) |
| previous yrs  |              |       |
| Total current tax   | (761)        | (719) |

Factors that may affect future tax charges

The company is not currently aware of any factors which may materially affect the effective rate of tax going forward other than the existing reconciling items.

Year ended 30 June 2005

Notes (continued)

| Goodwill  | £000 |
|---|------|
| Cost<br>At 1 July 2004 and 30 June 2005           | 242  |
| Amortisation<br>At 1 July 2004 and 30 June 2005   | 242  |
| Net book value<br>At 1 July 2004 and 30 June 2005 |      |

11 Tangible fixed assets

| rangaste mice assess | Plant and machinery | Fixtures and fittings £000 | Motor<br>vehicles<br>£000 | Total<br>£000 |
|----------------------|---------------------|----------------------------|---------------------------|---------------|
| _                    | £000                | 2000                       | 2000                      | 2000          |
| Cost                 | 106                 | 722                        | 25                        | 942           |
| At 1 July 2004       | 195                 | 722                        | 23                        |               |
| Additions            | 15                  | 21                         | -                         | 36            |
| Disposals            |                     | (25)                       | (25)                      | (50)          |
| At 30 June 2005      | 210                 | 718                        |                           | 928           |
| Depreciation         |                     |                            |                           |               |
| At 1 July 2004       | 79                  | 404                        | 14                        | 497           |
| Charge for year      | 13                  | 38                         | 2                         | 53            |
| Disposals            |                     | (25)                       | (16)                      | (41)          |
| At 30 June 2005      | 92                  | 417                        | <u>-</u>                  | 509           |
| Net book value       |                     |                            |                           |               |
| At 30 June 2005      | 118                 | 301                        |                           | 419           |
| At 30 June 2004      | 116                 | 318                        | 11                        | 445           |
|                      |                     |                            |                           |               |

Assets held under finance leases originally cost £34,950 (2004: £59,950). Accumulated depreciation at the year end amounted to £16,454 (2004: £26,600) resulting in a net book value of £18,496 (2004: £31,350).

#### 12 Investments

| <b>Company</b> Shares in group undertakings                | £000 |
|--|------|
| Cost and net book value<br>At 1 July 2004 and 30 June 2005 | 434  |

Details of the principal operating subsidiaries are given in note 27.

# **Steinhoff UK Holdings Limited** Year ended 30 June 2005

Notes (continued)

| 13 Stocks                      |   | 2007          | 2004         |
|--------------------------------|---|---------------|--------------|
| Course                         |   | 2005<br>£000  | 2004<br>£000 |
| Group                          |   |               |              |
| Goods for resa                 |   | 931           | 853          |
| 14 Debtors                     |   | 2005          | 2004         |
|                                |   | 2005<br>£000  | 2004<br>£000 |
| Group                          |   | 1000          | ,2000        |
| Due within on<br>Trade debtors | e year:-  | 1,458         | 846          |
| Other debtors                  |   | 6             | 32           |
|                                | d by group undertakings   | 255           | 194          |
| Corporation ta                 |   | 692           | -            |
|                                | nd accrued income   | 349           | 81           |
|                                |   | 2,760         | 1,153        |
|                                | e than one year:-   | 5,000         | 1,450        |
| Amounts owe                    | d by Group undertakings   |               |              |
|                                |   | 7,760         | 2,603        |
| Company                        |   |               |              |
| Due within on                  | e year:-  | 4             | 97           |
| Other debtors                  | d by group undertakings   | 8             | -            |
| Corporation ta                 |   | 6             | -            |
|                                | and accrued income  | 1             | 1            |
| 1 2                            |   | 19            | 98           |
|                                | e than one year:-   | 12,300        | 6,200        |
| Amounts owe                    | d by group undertakings   |               |              |
|                                |   | 12,319        | 6,298        |
| 15 Creditors: am               | ounts falling due within one year   | 2005          | 2004         |
| ~                              |   | £000          | £000         |
| Group                          |   | £000          |              |
| Bank overdra                   |   | -             | 489          |
|                                | under finance leases and hire   | 8             | 17           |
| purchase cont                  |   | 234           | 75           |
| Trade creditor                 | rs<br>ed to group undertakings  | 1,393         | 2,888        |
| Corporation to                 |   | ,<br><u>-</u> | 69           |
|                                | nd social security  | 122           | 18           |
|                                | deferred income   | 369           | 76           |
|                                | water at the same | 2,126         | 3,632        |

Year ended 30 June 2005

Notes (continued)

### 15 Creditors: amounts falling due within one year (continued)

|    |   | 2005                                  | 2004                                |
|----|---|---------------------------------------|-------------------------------------|
|    | Сотрапу   | £000                                  | £000£                               |
|    | Bank overdraft Corporation tax Trade creditors Amounts owed to group undertakings Accruals and deferred income  | -<br>50<br>7<br>77                    | 489<br>69<br>47<br>336<br>15        |
|    | Accident and deterred meeting   | 134                                   | 956                                 |
| 16 | Creditors: amounts falling due after one year  Group Obligations under finance leases and hire purchase contracts Amounts owed to group undertakings  | 2005<br>£000<br>1<br>12,616<br>12,617 | 2004<br>£000<br>9<br>5,741<br>5,750 |
|    | Company Amounts owed to group undertakings  | 12,716                                | 5,841                               |
| 17 | Obligations under finance leases and hire purchase  | contracts 2005 £000                   | 2004<br>£000                        |
|    | Obligations under finance leases and hire purchase contracts are analysed as follows:- Current obligations Obligations due between one and five years | 8 1                                   | 17 9                                |
|    |   | 9                                     | 26                                  |

The amounts outstanding under finance leases and hire purchase contracts are secured on the assets concerned.

Year ended 30 June 2005

Notes (continued)

### 18 Provision for liabilities and charges

| Deferred taxation                                       | 2005         | 2004         |
|---|--------------|--------------|
| Group and company                                       | 2005<br>£000 | 2004<br>£000 |
| At 1 July Charged / (credited) in period                | (72)<br>72   | (72)         |
| At 30 June  | _            | (72)         |
| The elements of deferred taxation are as follows:-      | 2005<br>£000 | 2004<br>£000 |
| Accelerated capital allowances Other timing differences | 30 (30)      | 38<br>(110)  |
|   | _            | (72)         |
| Unrecognised deferred tax asset                         | 2005<br>£000 | 2004<br>£000 |
| Tax losses  | (367)        | (795)        |
| Capital allowances in excess of depreciation            |              |              |
|   | (360)        | (795)        |

As a result of the company's recent trading record taxable losses have arisen which are available for offset against future taxable profits of the company and certain profits of other Steinhoff International Holdings Limited group companies in the UK.

A deferred tax asset has not been recognised in relation to the relief of tax losses as the company does not anticipate taxable profits arising in the short term and the value and availability of group relief is not yet confirmed.

#### 19 Share capital

| •  | 2005 | 2004 |
|--|------|------|
|  | £000 | £000 |
| Authorised: 100 (2004: 100) ordinary shares of £1 each | -    | -    |
| Allotted and fully paid:                               |      |      |
| 100 (2004: 100) ordinary shares of £1 each             |      | _    |

# **Steinhoff UK Holdings Limited** Year ended 30 June 2005

Notes (continued)

| 20 | Reserves   | 2005     | 2004         |
|----|--|----------|--------------|
|    |  | 2005     | 2004<br>£000 |
|    | Group  | £000     | £000         |
|    | Profit and loss account                              | (4.005)  | (5,840)      |
|    | At 1 July  | (4,985)  | (3,840)      |
|    | Retained (loss) / profit for the financial year      | (205)    | 033          |
|    | As at 30 June  | (5,190)  | (4,985)      |
|    | Company  |          |              |
|    | Profit and loss account                              |          |              |
|    | At ! July  | 7        | (9)          |
|    | Retained (loss) / profit for the financial year      | (13)     | 16           |
|    | As at 30 June  | (6)      | 7            |
| 21 | Reconciliation of operating profit to operating cash | ı flows  |              |
|    |  | 2005     | 2004         |
|    |  | £000     | £000         |
|    | Operating (loss) / profit                            | (725)    | 303          |
|    | Depreciation   | 53       | 73           |
|    | Profit / (loss) on sale of tangible fixed assets     | <u>-</u> | (11)         |
|    | Increase in stocks                                   | (78)     | (175)        |
|    | (Increase) / decrease in debtors                     | (917)    | 1,458        |
|    | (Decrease) / increase in creditors                   | (727)    | 681          |
|    | Net cash (outflow) / inflow from operating           |          |              |
|    | activities   | (2,395)  | 2,329        |

Year ended 30 June 2005

Notes (continued)

| 22 | Analysis of cash | flows for headin | gs netted in th | e cash flow statement |
|----|------------------|------------------|-----------------|-----------------------|
|----|------------------|------------------|-----------------|-----------------------|

| 22 | Analysis of Cash nows for headings needed in th  |                          | 2005<br>£000     | 2004<br>£000             |
|----|--|--------------------------|------------------|--------------------------|
|    | Returns on investments and servicing of finance - interest paid - interest element of finance lease rental payments  | (631)<br>(1)             |                  | (89)<br>(2)              |
|    |  |                          | (632)            | (91)                     |
|    | - interest received  |                          | 253              | 53_                      |
|    | Net cash outflow from returns on investments and servicing of finance  |                          | (379)            | (38)                     |
|    | Capital expenditure and financial investment - purchase of tangible fixed assets - sale of tangible fixed assets Net cash (outflow) / inflow for capital expenditure and financial investment  Financing - advance of loan to fellow group undertaking - draw-down of loan from parent company - capital element of finance leases |                          | (35)             | (11)<br>15               |
|    |  |                          | (26)             | 4                        |
|    |  | (3,550)<br>6,874<br>(17) |                  | (1,450)<br>1,250<br>(27) |
|    | •  | 3,307                    |                  | (227)                    |
| 23 | Analysis of changes in net funds   | 2004<br>£000             | Cashflow<br>£000 | 2005<br>£000             |
|    | Cash at bank and in hand Overdrafts  | 425<br>(489)             | 18<br>489        | 443                      |
|    |  | (64)                     | 507              | 443                      |
|    | Finance leases   | (26)                     | 17               | (9)                      |
|    |  | (90)                     | 524              | 434                      |

#### 24 Pension scheme

The group operates a defined contribution pension scheme. The assets of the scheme are held in separately administered funds independent from those of the company.

The total pension cost for the company during the year was £24,284 (2004: £22,422).

Year ended 30 June 2005

Notes (continued)

#### 25 Lease commitments

At 30 June 2005 the company had annual commitments under non-cancellable operating leases as set out below:-

|                            | 2005 | 2004 |
|----------------------------|------|------|
|                            | £000 | £000 |
| Land and buildings         |      |      |
| Leases expiring:           |      |      |
| After five years           | 875  | 875  |
| Other assets               |      |      |
| Leases expiring:           |      |      |
| Within one year            | 2    | 3    |
| Between two and five years | 22   | 15   |
|                            | 24   | 18   |

#### 26 Ultimate holding company and controlling party

The company is controlled by Steinhoff Europe AG, the intermediate holding company. The ultimate controlling party is Steinhoff International Holdings Limited, the ultimate holding company. Steinhoff International Holdings Limited is a company incorporated in The Republic of South Africa.

The largest group in which the results of the company are consolidated is that headed by Steinhoff International Holdings Limited. The consolidated accounts of this company are available to the public and may be obtained from Steinhoff International Holdings Limited, 28, Sixth Street, Wynberg, Sandton 2090, Republic of South Africa, a company incorporated in The Republic of South Africa.

27 Principal operating subsidiaries

| Name of company                   | County of incorporation | Details of investments           | Share<br>capital<br>held | Principal<br>activities                 |
|-----------------------------------|-------------------------|----------------------------------|--------------------------|---|
| Steinhoff UK<br>Furniture Limited | England                 | 200 ordinary<br>£1 shares        | 100%                     | Importers and distributors of furniture |
| Spearhead Upholstery<br>Limited   | England                 | 100,000<br>ordinary £1<br>shares | 100%                     | Dormant                                 |