REGISTERED NUMBER. 03721777 (England and Wales)

ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 2016 FOR DH FOODS LIMITED

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SPE 29/11/2016 #81

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DH FOODS LIMITED

COMPANY INFORMATION FOR THE YEAR ENDED 31ST MARCH 2016

DIRECTOR.

T Hale

SECRETARY:

G Yeadon

REGISTERED OFFICE:

Unit 1 Kingfisher House Trinity Business Park Trinity Way

Trinity Way London E4 8TD

REGISTERED NUMBER.

03721777 (England and Wales)

AUDITORS:

Goldwyns Limited Statutory Auditors Chartered Accountants Rutland House

90-92 Baxter Avenue Southend on Sea

Essex SS2 6HZ

STRATEGIC REPORT FOR THE YEAR ENDED 31ST MARCH 2016

The director presents his strategic report for the year ended 31st March 2016

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements

We have channelled a lot of energy and time into the Asia markets, attending exhibitions in several Asian countries and have an approved factory working closely with us for the documentation process. This commitment has led to increased sales turnover and profit

Our business in Asia has continued to grow as this is a key market for us we are putting a lot of effort into developing this area

The Pork market is so large in China and there seems to be a shortage of raw material because of government policy trying to eradicate disease and also some severe flooding which has lifted demand further

This will take 6 months to a year to recover from and whilst turnover should grow further at some stage it will settle down and may come back a little

We expect the business to continue in the same light and our aim is always to increase profitability

We have retained our reserves in the company to maintain liquidity and to ensure we have funds readily available to pay our creditors when they fall due

STRATEGIC REPORT FOR THE YEAR ENDED 31ST MARCH 2016

PRINCIPAL RISKS AND UNCERTAINTIES

The company is subject to the normal commercial risks that arise in the ordinary course of business. These risks are reviewed by the Board of Directors as part of ongoing Corporate Governance procedures.

Bad debts

The company has credit insurance in place in order to limit exposure to bad debts

Customer base

The company has a large number of customers that they deal with on a regular basis. The Director believes it is important to maintain a large customer base to prevent the company becoming overly reliant on one or more particular customers.

Foreign currency

A significant quantity of the company's transactions are in foreign currencies. The company trades in Sterling, Euros and US Dollars. In order to reduce exposure to foreign currency fluctuations, the company uses forward exchange contracts.

Exposure to credit, liquidity and cash flow risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to fulfil their obligation. The company aim to minimise such losses by securing instruments with a reputable bank.

Liquidity risk is the risk that the company will encounter difficulty in meeting obligations as they fall due. The company aims to reduce this risk by managing cash operations and considering future cash obligations before any material cash flows are undertaken.

Cash flow risk is the risk of exposure to variability in cash flows that is attributable to a particular risk associated with a recognised asset or liability. The company manages this risk, where significant, by use of forward exchange contracts as explained above.

KEY PERFORMANCE INDICATORS

The company uses the following key performance indicators to monitor the performance of the business

| | 2016 | 2015 |
|--------------------------|-------------|-------------|
| Turnover | £41,063,079 | £32,877,802 |
| Profit/(loss) before tax | £717,794 | £240,088 |
| Gross profit margin | 2 6% | 1 6% |
| Debtor days | 44 days | 52 days |

ON BEHALF OF THE BOARD.

G Yeadon - Secretary

2nd November 2016

REPORT OF THE DIRECTOR FOR THE YEAR ENDED 31ST MARCH 2016

The director presents his report with the accounts of the company for the year ended 31st March 2016

DIVIDENDS

No dividends will be distributed for the year ended 31st March 2016

FUTURE DEVELOPMENTS

The company intends to continue to develop its customer base and to increase its market share in Asia Where demand is anticipated, the company's product range will be expanded to suit

DIRECTOR

T Hale held office during the whole of the period from 1st April 2015 to the date of this report

FINANCIAL INSTRUMENTS

Details of financial instruments are provided in the strategic report on page 3

STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Report of the Director and the financial statements in accordance with applicable law and regulations

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

AUDITORS

The auditors, Goldwyns Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD:

G Yeadon - Secretary

2nd November 2016

REPORT OF THE INDEPENDENT AUDITORS TO DH FOODS LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages six to sixteen, together with the full financial statements of DH Foods Limited for the year ended 31st March 2016 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of director and auditors

The director is responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section

Ian Pessell PCA (Senior Statutory Auditor) for and on behalf of Goldwyns Limited

Statutory Auditors
Chartered Accountants
Rutland House
90-92 Baxter Avenue
Southend on Sea

Essex SS2 6HZ

Date 2/11/16

ABBREVIATED INCOME STATEMENT FOR THE YEAR ENDED 31ST MARCH 2016

| | Notes | 2016 £ | 2015 £ |
|---|-------|--------------|--------------|
| TURNOVER | 2 | 41,063,079 | 32,877,802 |
| Cost of sales and other operating income | | (39,953,110) | (32,318,112) |
| | | 1,109,969 | 559,690 |
| Administrative expenses | | 372,523 | 319,593 |
| OPERATING PROFIT | 4 | 737,446 | 240,097 |
| Interest receivable and similar income | | 545 | 115 |
| | | 737,991 | 240,212 |
| Interest payable and similar charges | 5 | 20,197 | 124 |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | 717,794 | 240,088 |
| Tax on profit on ordinary activities | 6 | 145,888 | 49,609 |
| PROFIT FOR THE FINANCIAL YEAR | | 571,906 | 190,479 |

OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31ST MARCH 2016

| | Notes | 2016 £ | 2015 £ |
|--|-------|-----------|-----------|
| PROFIT FOR THE YEAR | | 571,906 | 190,479 |
| OTHER COMPREHENSIVE INCOM | Ē | <u>.</u> | <u>-</u> |
| TOTAL COMPREHENSIVE INCOME FOR THE YEAR | | 571,906 | 190,479 |

ABBREVIATED BALANCE SHEET 31ST MARCH 2016

| | | 201 | 6 | 201 | 5 |
|--|----------|-----------|--------------------|-----------|--------------------|
| FIXED ASSETS | Notes | £ | £ | £ | £ |
| Tangible assets Investments | 7 8 | | 9,616 18,174 | | 11,465 18,019 |
| | | | 27,790 | | 29,484 |
| CURRENT ASSETS Debtors | 9 | 4,920,117 | | 4,740,183 | |
| Cash at bank and in hand | | 1,729,575 | | 472,431 | |
| CREDITORS | | 6,649,692 | | 5,212,614 | |
| Amounts falling due within one year | 10 | 4,815,912 | | 3,802,098 | |
| NET CURRENT ASSETS | | | 1,833,780 | | 1,410,516 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 1,861,570 | | 1,440,000 |
| CREDITORS Amounts falling due after more than one year | 11 | | _ | | (150,000) |
| PROVISIONS FOR LIABILITIES | 14 | | (1,770) | | (2,106) |
| | 17 | | (1,770) | | |
| NET ASSETS | | | 1,859,800 | | 1,287,894 |
| CAPITAL AND RESERVES Called up share capital Retained earnings | 15 16 | | 1,000 1,858,800 | | 1,000 1,286,894 |
| SHAREHOLDERS' FUNDS | | | 1,859,800 | | 1,287,894 |

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies

The financial statements were approved by the director on 2nd November 2016 and were signed by

T Hale - Director

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST MARCH 2016

| | Called up share capital £ | Retained earnings | Total equity £ |
|--|------------------------------------|-------------------|----------------------|
| Balance at 1st April 2014 | 1,000 | 1,096,415 | 1,097,415 |
| Changes in equity Total comprehensive income | _ | 190,479 | 190,479 |
| Balance at 31st March 2015 | 1,000 | 1,286,894 | 1,287,894 |
| Changes in equity Total comprehensive income | - | 571,906 | 571,906 |
| Balance at 31st March 2016 | 1,000 | 1,858,800 | 1,859,800 |

CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2016

| ۸. | lotes | 2016 £ | 2015 £ |
|--|-------|-----------------------------------|-------------------------------|
| Cash flows from operating activities | 10103 | | ~ |
| Cash generated from operations Interest paid Tax paid | 1 | 1,787,556 (20,197) (48,088) | (39,373) (124) (54,500) |
| Net cash from operating activities | | 1,719,271 | (93,997) |
| Cash flows from investing activities Purchase of tangible fixed assets | | (3,150) | (9,382) |
| Purchase of fixed asset investments Interest received | | (3,130) (155) 545 | (2,598) 115 |
| Net cash from investing activities | | (2,760) | (11,865) |
| Cash flows from financing activities Amount introduced by directors | | _ | 272,000 |
| Amount withdrawn by directors | | (459,367) | |
| Net cash from financing activities | | (459,367) | 272,000 |
| | | | |
| Increase in cash and cash equivalents Cash and cash equivalents at | | 1,257,144 | 166,138 |
| beginning of year | 2 | 472,431 | 306,293 |
| Cash and cash equivalents at end of | | | |
| year | 2 | 1,729,575 | 472,431 |

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2016

1 RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

| | 2016 | 2015 |
|---------------------------------------|--------------|-----------|
| | £ | £ |
| Profit before taxation | 717,794 | 240,088 |
| Depreciation charges | 4,998 | 1,985 |
| Finance costs | 20,197 | 124 |
| Finance income | <u>(545)</u> | (115) |
| | 742,444 | 242,082 |
| Increase in trade and other debtors | (179,932) | (934,887) |
| Increase in trade and other creditors | 1,225,044 | 653,432 |
| Cash generated from operations | 1,787,556 | (39,373) |
| | | |

2 CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts

Year ended 31st March 2016

| | 31 3 16 f | 1 4 15 £ |
|--|------------------|-----------------|
| Cash and cash equivalents | 1,729,575 | 472,431 |
| Year ended 31st March 2015 | - | |
| | 31 3 15 £ | 1 4 14 £ |
| Cash and cash equivalents Bank overdrafts | 472,431 | 306,370 (77) |
| | 472,431 ————— | 306,293 |

NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 2016

ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006 The financial statements have been prepared under the historical cost convention

Turnover represents the amount derived from the provision of goods after deduction of trade discounts and value added tax

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Fixtures and fittings

Straight line over 3 years

Computer equipment

- Straight line over 3 years

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate

Investment

The company has made a long term investment in wine which is valued at cost less any impairments

Derivative financial instruments

Derivative financial instruments are recognised at fair value with any gains or losses being charged to profit and loss in the period to which they relate

2 **TURNOVER**

The turnover and profit before taxation are attributable to the one principal activity of the company

An analysis of turnover by geographical market is given below

| | 2016 | 2015 |
|-------------------------------------|------------|------------|
| United Kingdom | 6,635,144 | 6,733,374 |
| Other EU countries Non EU countries | 775,010 | 450,426 |
| | 33,652,925 | 25,694,002 |
| | 41,063,079 | 32,877,802 |
| | | |

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31ST MARCH 2016

| 3 | STAFF COSTS | | |
|---|---|------------------|--|
| | | 2016 £ | 2015 £ |
| | Wages and salaries | 318,362 | 227,556 |
| | Social security costs Other pension costs | 26,649 14,761 | 26,076 16,961 |
| | | 359,772 | 270,593 |
| | | | |
| | The average monthly number of employees during the year was as follows | 2016 | 2015 |
| | Sales & management | 2 | 2 |
| | Administration | <u> </u> | 3 |
| | | 7 | 5 |
| 4 | OPERATING PROFIT | | |
| | The operating profit is stated after charging | | |
| | | 2016 | 2015 |
| | Other operating leases | £ 5,233 | £ 3,840 |
| | Depreciation - owned assets | 4,999 | 1,985 |
| | Auditors' remuneration Operating leases | 6,380 17,400 | 5,460 17,400 |
| | | | |
| | Director's remuneration | 15,000 | 20,000 |
| | Director's pension contributions to money purchase schemes | 12,000 | 12,000 |
| | The number of directors to whom retirement benefits were accruing was as | follows | |
| | Money purchase schemes | 1 | 1 |
| | | | |
| 5 | INTEREST PAYABLE AND SIMILAR CHARGES | 2016 | 2015 |
| | Bank and loan interest | £ | £ |
| | bank and loan interest | <u>20,197</u> | ====================================== |
| 6 | TAXATION | | |
| | Analysis of the tax charge | | |
| | The tax charge on the profit on ordinary activities for the year was as follows | 2016 | 2015 £ |
| | Current tax | £ | |
| | UK corporation tax | 146,225 | 48,088 |
| | Deferred tax | (337) | 1,521 |
| | Tax on profit on ordinary activities | 145,888 | 49,609 |

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31ST MARCH 2016

6 TAXATION - continued

At 31st March 2015

| Reconciliation of total tax charge included in profit and lo | on of total tax charge included in profit an | l loss |
|--|--|--------|
|--|--|--------|

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below

| | | | 2016 | 2015 |
|---|--|-----------------------------|---------------------------|---------------------------|
| | Profit on ordinary activities before tax | | £ 717,794 | £ 240,088 |
| | Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20% (2015 - 20%) | | 143,559 | 48,018 |
| | Effects of Expenses not deductible for tax purposes | | 2,329 | 1,591 |
| | Total tax charge | | 145,888 | 49,609 |
| 7 | TANGIBLE FIXED ASSETS | Fixtures and fittings | Computer equipment | Totals |
| | COST At 1st April 2015 Additions | £ 21,876 3,150 | £ 57,525 - | £ 79,401 3,150 |
| | At 31st March 2016 | 25,026 | 57,525 | 82,551 |
| | DEPRECIATION At 1st April 2015 Charge for year At 31st March 2016 | 20,138 1,620 21,758 | 47,798 3,379 51,177 | 67,936 4,999 72,935 |
| | NET BOOK VALUE At 31st March 2016 | 3,268 | 6,348 | 9,616 |
| | At 31st March 2015 | 1,738 | 9,727 | 11,465 |
| 8 | FIXED ASSET INVESTMENTS | | | Unlisted investments |
| | COST At 1st April 2015 Additions | | | £ 18,019 155 |
| | At 31st March 2016 | | | 18,174 |
| | NET BOOK VALUE At 31st March 2016 | | | 18,174 |

18,019

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31ST MARCH 2016

| 9 | DEBTORS. AMOUNTS FALLING DUE WITHIN ONE YEAR | | |
|----|--|--------------------|------------------|
| Ū | | 2016 | 2015 |
| | Trade debtors | £ 4,893,386 | £ 4,707,091 |
| | Other debtors | 8,447 | 11,556 |
| | Prepayments | 18,284 | 21,536 |
| | | 4,920,117 | 4,740,183 |
| | | | |
| 10 | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | 2016 | 2015 |
| | | £ | £ |
| | Trade creditors | 4,458,934 | 3,125,123 |
| | Tax Social security and other taxes | 146,225 | 48,088 17,570 |
| | Director's current account | 117,060 | 426,427 |
| | Accrued expenses | 93,693 | 184,890 |
| | | 4,815,912 | 3,802,098 |
| | | | |
| 11 | CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR | | |
| | TERIX | 2016 | 2015 |
| | Director's loan account | £ | £ 150,000 |
| | Director's loan account | | 150,000 |
| 12 | LEASING AGREEMENTS | | |
| 12 | | | |
| | Minimum lease payments under non-cancellable operating leases fall due | as follows 2016 | 2015 |
| | • | £ | £ |
| | Within one year | 24,053 | 19,036 |
| | Between one and five years | 89,874 | - |
| | | 113,927 | 19,036 |
| 13 | SECURED DEBTS | | |
| | the de TOD Danie also at Title (I) and a second of the terminate of the te | | .0007 - 1 00 |
| | Lloyds TSB Bank plc and T Hale (the company director) have debenture February 2011 respectively securing all monies due or to become due account whatsoever | | |
| 14 | PROVISIONS FOR LIABILITIES | | |
| | | 2016 | 2015 |
| | Deferred tax | £ 1,770 | £ 2,106 |
| | | | |
| | | | Deferred |
| | | | tax |
| | Balance at 1st April 2015 | | £ 2,106 |
| | Provided during year | | (336) |
| | Balance at 31st March 2016 | | 1 770 |
| | Dalatice at 31st Water 2010 | | 1,770 ====== |

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continued

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 31ST MARCH 2016

15 CALLED UP SHARE CAPITAL

| | Allotted, issued and fully paid Number Class | | Nominal | 2016 | 2015 |
|----|---|----------|-------------|---------------------|----------------------|
| | 1,000 | Ordinary | value £1 | £ 1,000 ===== | £ 1,000 ——— |
| 16 | RESERVES | | | | |
| | At 1st April 20 Profit for the y | | | | 1,286,894 571,906 |
| | At 31st March | 2016 | | | 1,858,800 |

17 PENSION COMMITMENTS

The company operates a defined contribution pension scheme in respect of certain employees. During the year premiums paid by the company amounted to £14,761 (2015 - £16,961). At the balance, sheet date there were no amounts outstanding.

18 RELATED PARTY DISCLOSURES

During the year, the company's total compensation to key management personnel (including directors) amounted to £252,255 (2015 - £247,588) At the balance sheet date, the company owed key management personnel £117,060 (2015 - £576,427)

During the year the company charged £36,321 (2015 - £36,229) in respect of office and management services to a company controlled by key management personnel, and at the balance sheet date, the company was owed £36,321 (2015 - £36,229)

19 ULTIMATE CONTROLLING PARTY

T Hale owns 100% of the issued share capital of the company and is therefore the ultimate controlling party