# SPREADEX LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2004

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## **COMPANY INFORMATION**

**Directors** C D R Allen

T W Harris J G Hufford D J Trusselle D R Whitelam

Secretary J G Hufford

Company number 03720378

Registered office Icknield House

Dunstable Bedfordshire LU6 1TA

Auditors Hillier Hopkins LLP

Charter Court Midland Road Hemel Hempstead Hertfordshire, HP2 5GE

Business address Icknield House

Dunstable Bedfordshire LU6 1TA

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# DIRECTORS' REPORT FOR THE YEAR ENDED 31 MAY 2004

The directors present their report and financial statements for the year ended 31 May 2004.

## Principal activities and review of the business

The principal activity of the company continued to be that of spread betting services.

The company is regulated by the Financial Services Authority.

The results for the year and the financial position at the year end were considered satisfactory by the directors.

#### Results and dividends

The results for the year are set out on page 4.

An interim ordinary dividend was paid amounting to £275,000. The directors do not recommend payment of a final dividend.

#### **Directors**

The following directors have held office since 1 June 2003:

C D R Allen

T W Harris

J G Hufford

D J Trusselle

D R Whitelam

#### **Directors' interests**

The directors' interests in the shares of the company were as stated below:

|               | Ordinary Shares of £ 1 each |             |  |
|---------------|-----------------------------|-------------|--|
|               | 31 May 2004                 | 1 June 2003 |  |
| C D R Allen   | -                           | -           |  |
| T W Harris    | -                           | -           |  |
| J G Hufford   | -                           | -           |  |
| D J Trusselle | -                           | -           |  |
| D R Whitelam  | -                           | -           |  |

#### Auditors

In accordance with section 385 of the Companies Act 1985, a resolution proposing that Hillier Hopkins LLP (previously Hillier Hopkins) be reappointed as auditors of the company will be put to the Annual General Meeting.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MAY 2004

## **Directors' responsibilities**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- -select suitable accounting policies and then apply them consistently;
- -make judgements and estimates that are reasonable and prudent;
- -state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

J G Hufford

Director

30 June 2004

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SPREADEX LIMITED

We have audited the financial statements of Spreadex Limited on pages 4 to 12 for the year ended 31 May 2004. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 May 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Hillier Hopkins LLP
Chartered Accountants

**Registered Auditor** 

14 July 2004 Charter Court Midland Road Hemel Hempstead Hertfordshire, HP2 5GE

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MAY 2004

|   | Notes  | 2004<br>£           | 2003<br>£          |
|---|--------|---------------------|--------------------|
| Turnover  | 2      | 7,875,480           | 4,869,216          |
| Cost of sales   |        | (664,076)           | (406,282)          |
| Gross profit  |        | 7,211,404           | 4,462,934          |
| Administrative expenses   |        | (4,883,137)         | (3,474,233)        |
| Operating profit  | 3      | 2,328,267           | 988,701            |
| Other interest receivable and similar income Interest payable and similar charges | 4<br>5 | 196,582<br>(76,482) | 81,920<br>(27,070) |
| Profit on ordinary activities before taxation                                     | 1      | 2,448,367           | 1,043,551          |
| Tax on profit on ordinary activities  | 6      | (478,500)           | 21,346             |
| Profit on ordinary activities after taxation                                      |        | 1,969,867           | 1,064,897          |
| Dividends   | 7      | (275,000)           | -                  |
| Retained profit for the year  | 12     | 1,694,867           | 1,064,897          |

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# BALANCE SHEET AS AT 31 MAY 2004

|   |       | 20          | 104       | 20          | 003       |
|---|-------|-------------|-----------|-------------|-----------|
|   | Notes | £           | £         | £           | £         |
| Fixed assets                            |       |             |           |             |           |
| Tangible assets                         | 8     |             | 149,792   |             | 393,591   |
| Current assets                          |       |             |           |             |           |
| Debtors                                 | 9     | 8,114,591   |           | 3,786,966   |           |
| Cash at bank and in hand                |       | 94,917      |           | 1,032,046   |           |
| Cash at bank and in hand - client money |       | 3,757,129   |           | 1,772,283   |           |
|   |       | 11,966,637  |           | 6,591,295   |           |
| Creditors: amounts falling due          |       |             |           |             |           |
| within one year                         | 10    | (5,905,613) |           | (2,468,937) |           |
| Net current assets                      |       |             | 6,061,024 |             | 4,122,358 |
| Total assets less current liabilities   |       |             | 6,210,816 |             | 4,515,949 |
| Capital and reserves                    |       |             |           |             |           |
| Called up share capital                 | 11    |             | 5,500,000 |             | 5,500,000 |
| Profit and loss account                 | 12    |             | 710,816   |             | (984,051) |
| Shareholders' funds - equity interests  | 13    |             | 6,210,816 |             | 4,515,949 |

The financial statements were approved by the Board on 30 June 2004

J G Hufford Director

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MAY 2004

|  | <del></del> | • |                          |             |
|--|-------------|---|--------------------------|-------------|
|  | £           | 2004<br>£                               | £                        | 2003<br>£   |
| Net cash inflow from operating activities                              |             | 1,287,052                               |                          | 879,011     |
| Returns on investments and servicing of finance                        |             |   |                          |             |
| Interest received  | 143,338     |   | 71,723                   |             |
| Interest paid  | (69,321)    |   | (27,070)                 |             |
| Net cash inflow for returns on investments and servicing of finance    |             | 74,017                                  |                          | 44,653      |
| Taxation   |             | (10,210)                                |                          | (426)       |
| Capital expenditure  |             |   |                          |             |
| Payments to acquire tangible assets                                    | (28,142)    |   | (59,623)                 |             |
| Receipts from sales of tangible assets                                 | -           |   | 4,050                    |             |
| Net cash outflow for capital expenditure                               |             | (28,142)                                |                          | (55,573)    |
| Equity dividends paid  |             | (275,000)                               |                          | -           |
| Net cash inflow before management of liquid resources and financing    |             | 1,047,717                               |                          | 867,665     |
| Financing  |             |   | (1 000 000)              |             |
| Repayment of other long term loans Repayment of other short term loans | -           |   | (1,000,000)<br>(435,000) |             |
| Net cash outflow from financing  |             |   |                          | (1,435,000) |
| Increase/(decrease) in cash in the year                                |             | 1,047,717                               |                          | (567,335)   |
| -  |             | . ,                                     |                          |             |

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MAY 2004

| 1 | Reconciliation of operating profit to net of operating activities  | ash inflow from   | l         | 2004                                     | 2003                   |
|---|--|-------------------|-----------|--|------------------------|
|   |  |                   |           | £  | £                      |
|   | Operating profit Depreciation of tangible assets Profit on disposal of tangible assets Increase in debtors Increase in creditors within one year |                   |           | 2,328,267<br>271,941<br>-<br>(4,274,381) |                        |
|   | increase in creditors within one year  |                   |           | 2,961,225<br>————                        | 375,583                |
|   | Net cash inflow from operating activities  |                   |           | 1,287,052                                | 879,011                |
| 2 | Analysis of net funds  | 1 June 2003       | Cash flow | Other non-<br>cash changes               | 31 May 2004            |
|   |  | £                 | £         | £  | £                      |
|   | Net cash:<br>Cash at bank and in hand  | 2,804,329         | 1,047,717 | -  | 3,852,046              |
|   | Net funds  | 2,804,329         | 1,047,717 | -  | 3,852,046              |
| 3 | Reconciliation of net cash flow to movem   | nent in net fund: | 5         | 2004<br>£                                | 2003<br>£              |
|   | Increase/(decrease) in cash in the year<br>Cash (inflow)/outflow from (increase)/decrease  | e in debt         |           | 1,047,717<br>-                           | (567,335)<br>1,435,000 |
|   | <b>Movement in net funds in the year</b> Opening net funds   |                   |           | 1,047,717<br>2,804,329                   | 867,665<br>1,936,664   |
|   | Closing net funds  |                   |           | 3,852,046                                | 2,804,329              |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2004

## 1 Accounting policies

### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable accounting standards.

#### 1.3 Turnover

Turnover represents the difference between the total value of bets won and the total value of bets lost (including open market positions) by the company during the period.

### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Office equipment and furniture 33% straight line Computer equipment 33% straight line

#### 1.5 Leasing

Lease payments under operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

### 1.6 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes.

#### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

| 3 | Operating profit                            | 2004    | 2003    |
|---|---|---------|---------|
|   |   | £       | £       |
|   | Operating profit is stated after charging:  |         |         |
|   | Depreciation of tangible assets             | 271,941 | 357,944 |
|   | Operating lease rentals                     | 47,000  | 47,000  |
|   | Auditors' remuneration                      | 5,500   | 5,000   |
|   | Remuneration of auditors for non-audit work | 8,936   | 20,348  |
|   | Profit on disposal of tangible assets       | -       | (2,861) |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MAY 2004

| 4 In | vestment income   | 2004             | 2003               |
|------|---|------------------|--------------------|
|      |   | £                | £                  |
| Ba   | ink interest  | 129,662          | 75,0 <del>44</del> |
| Ot   | her interest  | 66,920           | 6,876              |
|      |   | 196,582          | 81,920             |
| 5 In | iterest payable   | 2004             | 2003               |
|      |   | £                | £                  |
| Or   | n bank loans and overdrafts   | 65,536           | 1,509              |
|      | n other loans wholly repayable within 5 years                               | -                | 21,033             |
| Ot   | ther interest   | 10,946           | 4,528<br>————      |
|      |   | 76,482<br>———    | 27,070             |
| 6 Ta | axation   | 2004             | 2003               |
| _    |   | £                | £                  |
|      | omestic current year tax  | 470 500          | 10.210             |
|      | K. corporation tax djustment for prior years                                | 478 <b>,</b> 500 | 10,210<br>(31,556) |
| A    | ajustinent for prior years  | <del></del>      | (31,330)           |
| C    | urrent tax charge   | 478,500          | (21,346)<br>———    |
| Fa   | actors affecting the tax charge for the year                                |                  |                    |
| Pr   | rofit on ordinary activities before taxation                                | 2,448,367        | 1,043,551<br>———   |
|      | rofit on ordinary activities before taxation multiplied by standard rate of | 724 510          | 100 275            |
| Ui   | K corporation tax of 30.00% (2003: 19.00%)                                  | 734,510          | 198,275            |
|      | fects of:   | 24.005           | 4.006              |
|      | on deductible expenses<br>epreciation add back                              | 24,895<br>81,845 | 4,806<br>68,009    |
|      | apital allowances   | (15,997)         | (13,792)           |
|      | ax losses utilised  | (345,967)        | (246,545)          |
|      | djustments to previous periods  | -                | (31,556)           |
|      | ther tax adjustments  | (786)            | (543)              |
|      |   | (256,010)        | (219,621)          |
| С    | urrent tax charge   | 478,500          | (21,346)           |
|      |   | 1,227            |                    |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MAY 2004

| 7 | Dividends   |                                      | 2004<br>£                                | 2003<br>£                                      |
|---|---|--------------------------------------|--|--|
|   | Ordinary interim paid   |                                      | 275,000                                  | -  |
| 8 | Tangible fixed assets   |                                      | Computer<br>equipment                    | Total  |
|   |   | £                                    | £  | £  |
|   | Cost At 1 June 2003 Additions   | 183,816                              | 970,991<br>28,141                        | 1,154,807<br>28,141                            |
|   | At 31 May 2004  | 183,816                              | 999,132                                  | 1,182,948                                      |
|   | Depreciation At 1 June 2003 Charge for the year At 31 May 2004  Net book value At 31 May 2004 | 173,962<br>5,953<br>179,915<br>3,901 | 587,253<br>265,988<br>853,241<br>145,891 | 761,215<br>271,941<br>1,033,156<br>149,792     |
|   | At 31 May 2003  | 9,853                                | 383,738                                  | 393,591  |
| 9 | Debtors   |                                      | 2004<br>£                                | 2003<br>£                                      |
|   | Trade debtors Other debtors Prepayments and accrued income                                    |                                      | 1,614,448<br>6,380,476<br>119,667<br>    | 1,063,201<br>2,542,132<br>181,633<br>3,786,966 |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MAY 2004

| LO | Creditors: amounts falling due within one year   | 2004<br>£                | 2003<br>£      |
|----|--|--------------------------|----------------|
|    | Trade creditors  | 4,050,058                | 1,850,279      |
|    | Corporation tax  | 478,500                  | 10,210         |
|    | Other taxes and social security costs  | 98,612                   | 138,741        |
|    | Other creditors  | -                        | 5,000          |
|    | Accruals and deferred income   | 1,278,443                | 464,707        |
|    |  | 5,905,613                | 2,468,937      |
|    | Trade creditors include monies owed to clients represented by many closed winning positions. | rgin calls, open winning | positions and  |
| 11 | Share capital  | 2004<br>£                | 2003<br>£      |
|    | Authorised   |                          |                |
|    | 5,500,000 Ordinary Shares of £1 each   | 5,500,000<br><del></del> | 5,500,000      |
|    | Allotted, called up and fully paid   |                          |                |
|    | 5,500,000 Ordinary Shares of £1 each   | 5,500,000<br>————        | 5,500,000      |
| 12 | Statement of movements on profit and loss account  |                          |                |
|    |  |                          | Profit and     |
|    |  |                          | loss           |
|    |  |                          | account<br>£   |
|    | Balance at 1 June 2003   |                          | (984,051)      |
|    | Retained profit for the year   |                          | 1,694,867      |
|    | Balance at 31 May 2004   |                          | 710,816        |
| 13 | Reconciliation of movements in shareholders' funds   | 2004<br>£                | 2003<br>£      |
|    | Profit for the financial year<br>Dividends   | 1,969,867<br>(275,000)   | 1,064,897<br>- |
|    | Net addition to shareholders' funds  | 1,694,867                | 1,064,897      |
|    | Opening shareholders' funds  | 4,515,949                | 3,451,052      |
|    |  |                          |                |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MAY 2004

## 14 Financial commitments

At 31 May 2004 the company had annual commitments under non-cancellable operating leases as follows:

|    |  | Land an<br>2004<br>£ | d buildings<br>2003<br>£ |
|----|--|----------------------|--------------------------|
|    | Expiry date:   | -                    | L                        |
|    | In over five years   | 47,000               | 47,000<br>————           |
| 15 | Directors' emoluments  | 2004<br>£            | 2003<br>£                |
|    | Emoluments for qualifying services   | 588,464              | 332,621                  |
|    | Emoluments disclosed above include the following amounts paid to the highest paid director:            |                      |                          |
|    | Emoluments for qualifying services   | 324,834              | 184,355                  |
| 16 | Employees  |                      |                          |
|    | Number of employees The average monthly number of employees (including directors) during the year was: |                      |                          |
|    |  | 2004<br>Number       | 2003<br>Number           |
|    | Management and administration  | 44                   | 44                       |
|    | Employment costs   | £                    | £                        |
|    |  | _                    | _                        |
|    | Wages and salaries   | 2,119,123            | 1,584,899                |
|    | Social security costs  | 228,733              | 164,090                  |
|    |  | 2,347,856            | 1,748,989                |

## 17 Control

The ultimate parent company is Spreadex.com Limited, a company registered in England and Wales.