

**GREATER LONDON FUND FOR THE BLIND
CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2011**

Company No 03693002

WEDNESDAY



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GREATER LONDON FUND FOR THE BLIND

CONTENTS

	Page
Reference and Administrative Details	1
Report of the Trustees	2 - 7
Independent Auditor's Report	8
Consolidated Statement of Financial Activities	9
Consolidated and Charity Balance Sheets	10
Consolidated Cash Flow Statement	11
Notes to the Consolidated Financial Statements	12 - 20

Greater London Fund for the Blind

Reference and Administrative Details

Patron	HRH The Countess of Wessex
Trustees	D Hawkins (Chair) S Jack (Treasurer) L Clarke J Harris V Jarman F Hibbert G Prentice D Scott-Ralphs
Chief Executive	R E (Cass) Edwards
Charity Registration Number	1074958
Company Registration Number	03693002
Registered Office	Sir John Mills House 12 Whitehorse Mews 37 Westminster Bridge Road London SE1 7QD
Auditors	Wilkins Kennedy Bridge House London Bridge London SE1 9QR
Bankers	National Westminster Bank plc 91 Westminster Bridge Road London SE1 7HW
Solicitors	Gregory, Rowcliffe & Milners 1 Bedford Row London WC1R 4BZ

Greater London Fund for the Blind

Report of The Trustees

The Trustees, who are also directors for the purposes of the Companies Act 2006, present their report and their financial statements for the year ended 31 March 2011, which have been prepared in accordance with that Act, the Charities Act 2006 and the governing instrument

Structure, Governance And Management

Governing Instrument

The Greater London Fund for the Blind ('the Fund' or 'the Charity') is a registered charity, number 1074958, and a company limited by guarantee under company number 03693002

The Charity's objects and regulations are determined by the Memorandum and Articles of Association dated 8 January 1999 which replace the constitution of the original unincorporated charity inaugurated in 1923 and last amended on 21 April 1997. On 8 November 2005 the Charity formally adopted a new Memorandum and Articles of Association which replaced those previously adopted

Recruitment and Appointment of Trustees

The Governing Body is made up of four trustees who are appointed from amongst the Member Societies, all of which provide services for people who are visually impaired, two Honorary Officers and up to three independent trustees. Each trustee also holds the office of Director of the Company and is subject to re-election by rotation as set out in the revised constitution by the Membership

Member Trustees are appointed for a period of three years

The trustees who served during the year were as follows

D Hawkins - Chairman
S Jack – Treasurer
L Clarke
J Harris
F Hibbert
V Jarman (previously V Cole)
G Prentice
D Scott-Ralphs

The Company Secretary is Mrs J Laidler

Induction and Training of Trustees

Potential trustees are invited to attend meetings of the Board in advance of their proposal as trustees. In addition the Chief Executive arranges a phased programme of induction and meetings, as appropriate to the needs of each individual appointment

Organisational Structure

The Board of Directors is responsible for the strategic management and planning of the charity, and the approval of budgets, allocations, retentions and any movement of the special funds held. The Board meets at least four times a year

A Special Projects Advisory Group meets to consider applications from member societies and relevant external charitable organisations for funds in support of work with people with a visual impairment and to propose the awarding of grants to the Board of Directors. This Group is currently made up of the Honorary Officers and the Chief Executive

The day-to-day management of the charity is delegated to the Chief Executive

Greater London Fund for the Blind

Report of The Trustees

Structure, Governance and Management (continued)

Risk Management

The trustees recognise their responsibilities with regard to risk management and to this end have endeavored to ensure that the Fund has adequate procedures and strategies that can monitor, eliminate or mitigate, as appropriate, the risks faced by the organisation. In particular those related to the operations and financial management of the Fund and are satisfied that the Fund has appropriate systems of control, which manage exposure to the key risks that it faces. The senior management team continually review the key risks to which the Fund might be exposed, and these are presented to the Board on a regular basis.

Objectives and Activities for the Public Benefit

Principal Activity

The Charity's objects are to support the provision of welfare services for blind and partially sighted people, primarily but not exclusively, within the area bounded by the M25 motorway. The principal activity of the Charity is fundraising.

Governance

In 2005 a number of Special Resolutions were passed the most significant being the revisions to the Memorandum and Articles of Association. After approval of the Resolutions these documents were lodged with the Charity Commission. These Resolutions brought to a successful conclusion several years work to reform the charity's corporate governance arrangements and the appointment of further independent trustees to enhance its core work of fund acquisition.

A Members' Contingency Reserve Fund is maintained to enable the Charity to meet funding required for core services in the event of an unforeseen reduction in the funds available for distribution to member organisations.

The Charity acts in full compliance with the Code of Fundraising Practice as laid down by the Fundraising Standards Board. In addition, the charity has its own procedures to record and quickly respond to public complaints against its fundraising activities, management or staff.

Strategy

At a meeting of the Board on 15th February, 2011 the directors adopted a new Fund Raising Business Plan 2011-2014 which set out a broad range of strategic objectives and aims designed to meet the Fund's primary mission.

The implementation of this full Business Plan is being actively monitored by the Board to ensure that it achieves its two key strategic objectives – firstly, raising more funds to provide services to visually impaired people, and, secondly, reaching out to and supporting more blind and partially sighted people.

New staffing, the creation of operational plans, the updating of systems, the establishment of procedures databases accompanied by a complete revamp of the web site are all matters that have been implemented to date as part of the Business Plan.

In addition to work on the Strategic Plan the retention and recruitment of supporters to further enlarge our database of committed donors - an area which in the recent past has been subject to a very substantial investment programme - is an immediate priority. At the same time income raised from other core fundraising activities such as static media, public collections, legacies and our trading operation, will be rigorously reviewed to ensure they continue to make an effective contribution.

Greater London Fund for the Blind

Report of The Trustees

Objectives and Activities for the Public Benefit (continued)

Public benefit

The Trustees confirm that they have referred to the guidance contained in the Chantry Commission general guidance on public benefit when reviewing the charity's aims and objectives and in planning future activities

Blindness can strike at any time and this is why the Fund was particularly proud to have supported a number of member societies who set up 'point of diagnosis' services in various London eye hospitals so that immediately after an individual has been seen by an ophthalmologist they can be counselled by staff and volunteers who offer information, help, and advice

The Greater London Fund for the Blind ("GLFB") is rightly proud that for almost a century it has successfully raised the necessary level of resources required to meet the special and changing needs of those who are blind or visually impaired. The Fund remit will continue to focus on resourcing a diverse range of vital general welfare services through its member charities. Without the funds raised by the GLFB many key services would be lost or considerably reduced at a time of enhanced need.

Distributions and Special Grants

Funds raised are regularly distributed to members. In addition, special project funding is awarded each year to members and to non-member charities that provide services in line with the Charity's objectives.

For the year ended 31 March 2011 core grants to members and special grants for projects of members and non-members totalled £969,216, with grants ranging from £1,000 to £30,000. Some of the organisations which received funding were the Disability Action Waltham Forest, a charity run by disabled people, in order to provide a forum for the development of visually impaired people, who would otherwise be isolated or excluded from opportunities, the Royal London Society for the Blind for the support to and for carers for newly diagnosed visually impaired children and their families, and the National Blind Children's Society to enable this charity to increase the number blind children it is currently supporting by 10%. Some new charities also received funding for their projects including The Southwark Pensioners Centre in order to run activities for visually impaired older people and the Baluji Music Foundation for the training of visually impaired musicians towards performing in an orchestra.

Achievements and Performance

The 90th anniversary celebrations got off to an excellent start with the arrival of a major donation of £100,000, from a most generous Vice President.

The 90th Geranium Day launch was later performed by the Prime Minister at Downing Street. On this occasion the PM was joined by Vice President Sir Stirling Moss, and following in her father's footsteps Hayley Mills. Stephen Fry also "tweeted" a goodwill message on the morning of City Geranium Day inviting some of his 2.3 million of 'followers' to support the GLFB's Flag Day appeal.

The Prime Minister has agreed to give a Reception party at No 10 to bring our 90th year to a close in 2012.

In May 2011, Vice President Sir Rocco Forte hosted a 90th year launch Reception at Browns attended by our Royal Patron, The Countess of Wessex, and Vice Presidents Cherie Blair and Sir Donald Gosling. This event and our Geranium Day launch were featured in OK! magazine.

Finally, during the coming year we have plans for further events to commemorate the 90th anniversary with a private dinner at the Lanesborough at which Vice President Sir John Major has confirmed that he will speak on matters 'global'. This will be followed by a gathering at City Hall and an evening with our President, The Lord Mayor of London, at the Mansion House.

All of the above special events are meaningless unless we can ameliorate the loss of key services which government and local authority cuts have imposed. The fact remains that whilst promoting a series of high profile events, the Fund must also seek to highlight the severe hardships that will fall on those it ultimately supports with these reductions in service provision. The sector has a history of overcoming adversity with resilience, and a high level of commitment from volunteers who ensure that those in need or isolation receive a visit from a friendly face who can give emotional comfort and support as and when required. Long may this continue!

Greater London Fund for the Blind

Report of The Trustees

Fundraising

During the last year our main source of revenue was derived from various past Face to Face fundraising campaigns. This programme has to date generated net income in excess of £2.2m with gross revenues in the 2010/11 year a very healthy £563,369.

Income from our Public Collections remained positive thanks to the continuing and generous support of the general public even after allowing for strong competition from the major disaster appeals and Help for Heroes. Legacy revenue was above budget expectation with receipts of just over £335,000. On the other hand, revenues from Direct Mail, Static Media, Events and investment were below expectations.

New revenue streams are being positively explored including those available through online platforms and enhanced web site donor capture capability. Money box direct investment programmes, challenge events, community fundraising, local fundraising campaigns coupled with the renewal of a major Face to Face donor acquisition and a rolling upgrade/reactivation programme are also being added to the 'mix' of fundraising activities.

Trading

Our trading subsidiary once again reached a new milestone, generating revenues of £840,000 a 10% improvement over last year's sales of £759,240. The generous donations of quality goods by the public and better training of our staff and volunteers led to this outstanding performance.

The growth in revenues is a remarkable achievement considering the present economic situation, and this led to profit covenanted to the Parent company being a record high of £335,000.

Finally a new Strategic Plan for 2010-14 has been approved by the directors and is being implemented with the intention of sustaining and improving upon the performance of the company in 2010/11.

Financial Review

The directors are pleased to report total revenues for the year ended 31 March 2011 of £2,504,147. This was slightly lower than the £2,609,357 reported for 2010, and the surplus before distributions and grants at £1,307,910 a little under the previous year's £1,395,000.

Donations from individuals at £1,178,622 remained the core income of the Charity. About 50% of this income came from Face to Face fundraising and 40% from Public Collections. This figure was 12.5% lower than the previous year's figure of £1,347,581, mainly on account of the Face to Face income falling from £724,652 to £563,369 due largely to the impact of attrition following on from the recent recession. A re-activation of donors as well as a new contract donor acquisition programme were initiated this year to arrest the decline in this important source of revenues. Public collections on the other hand, despite the adverse economic conditions, remained steady at £469,671, practically the same as last year's £463,040. Legacies were £335,119 compared to £400,007 prior year whilst corporate and trust income more than doubled due to a major trust donation. Income from investments also improved with average interest rates slightly higher than last year's.

The amount distributed to members totaled £829,906 about 18% less than the £1,016,254 distributed in the previous year. Special grants awarded to other charities were lower at £139,310 compared to £242,676 last year. There were fewer grant applications and many projects did not qualify under the criteria set by the Special Project Awards Group (SPAG).

All costs were down compared to previous year, except for Face to Face fundraising costs due to the donor reactivation programme recently initiated.

Funds carried forward as at 31 March 2011 were £3,016,686 with a net inflow in resources of £342,194.

Greater London Fund for the Blind

Report of The Trustees

Financial Review - continued

Reserves Policy

The Trustees recognise the need for the Fund to have a formal reserves policy and have agreed that, whilst making quarterly allocations to the member societies and other non-member organisations which support visually impaired people, the Fund will ensure that it has funds sufficient to cover at least nine months running costs, some £850,000. This is in addition to having sufficient funds in reserve to finance future fundraising initiatives or opportunities through the Development/Members Reserve Fund contingency and funds have also been set aside for the building maintenance reserves, special initiatives through the Sir John Mills Foundation, the Special Projects Advisory Group funding pool, and an appropriate provision for dilapidations. Whilst these reserves will primarily take the form of cash, the Trustees also recognise that should an exceptional event occur that the Fund could have recourse to its fixed assets.

Investment Policy

The investment policy of the Fund is to place all cash in interest bearing accounts with banks with a strong credit rating until distributed to Members at each quarter end, holding back only funds required to finance designated future expenditure. All investment accounts are reviewed on a regular basis to ensure that the Fund gets the best return available on its deposits.

Plans for Future Periods

Looking forward

The Fund fully recognises the challenges and opportunities that lie ahead in its endeavour to generate a sustainable level of income commensurate with the needs and expectations of our member societies and those to whom they provide such valuable assistance. In addition the Fund will seek to support the work of both new and established charities for and of blind people that are able to deliver an inclusive range of services which primarily, but not exclusively, address the changing needs and demographics of blind and partially sighted people within the Greater London area.

During the next twelve months the board will continue to develop and implement its strategic Plan in order to identify and take advantage of new opportunities for fund acquisition and donor development.

The review of allocations and compliance by members in receipt of funds will be matters that will initially be considered by the Independent Trustees for presentation/adoption by the Member Societies at the next AGM. Once agreed these will be ready for implementation from April 2012 when the existing 'Transitional Funding Agreement' expires.

Greater London Fund for the Blind

Report of The Trustees

Trustees' responsibilities in relation to the financial statements

The trustees (who are also directors of Greater London Fund for the Blind for the purposes of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Company law requires the trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for the year. In preparing these financial statements, the trustees are required to

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charities SORP,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware

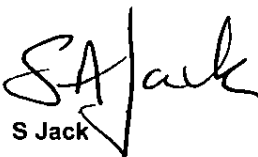
- there is no relevant audit information of which the charitable company's auditor is unaware, and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

Auditors

A resolution for the re-appointment of Wilkins Kennedy as auditors to the company will be submitted to the Annual General Meeting.

This report has been prepared in accordance with the Statement of Recommended Practice 'Accounting and Reporting by Charities' and in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to smaller entities.

By order of the Board


S Jack

Date 26 July 2011

Greater London Fund for the Blind

Independent Auditor's Report

To The Members of Greater London Fund For The Blind

We have audited the financial statements of Greater London Fund for the Blind for the year ended 31 March 2011 which comprise the Consolidated Statement of Financial Activities, the Balance Sheets, the Consolidated Cashflow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditor

As explained more fully in the Trustees' Responsibilities Statement set out on page 7, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the trustees, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Trustees' Annual Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of affairs of the Group and of the charitable company as at 31 March 2011, and of its incoming resources and application of resources, including its income and expenditure, for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (applicable to smaller entities), and
- have been prepared in accordance with the requirements of the Companies Act 2006.

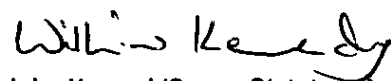
Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Trustees' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of trustees' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.



John Howard (Senior Statutory Auditor)
For and on behalf of Wilkins Kennedy, Statutory Auditor

Bridge House
London Bridge
London SE1 9QR

Date 15 August 2011

Greater London Fund for the Blind
Consolidated Statement of Financial Activities
For The Year Ended 31 March 2011

	Notes	2011 £	2010 £
Incoming resources			
Incoming resources from generated funds			
Voluntary income	2	1,604,512	1,794,731
Activities for generating funds			
Trading company income	8	839,667	759,240
Investment income		59,968	55,386
Total incoming resources		<u>2,504,147</u>	<u>2,609,357</u>
Resources expended			
Cost of generating funds			
Face to face fundraising		110,895	26,952
General fundraising		567,508	589,558
Trading company expenditure		505,170	560,948
Charitable expenditure			
Distribution to member societies	4	829,906	1,016,254
Grants to individual charities	5	139,310	242,676
Governance costs		12,664	36,899
Release of provisions		-	-
Total resources expended	3 – 6	<u>2,165,453</u>	<u>2,473,287</u>
Net incoming/(outgoing)resources before other recognised gains		338,694	136,070
Other recognised gains			
Gains on investment assets		3,500	15,500
Net outgoing resources		342,194	151,570
Total funds brought forward		<u>2,674,492</u>	<u>2,522,922</u>
Total funds carried forward	13	<u>3,016,686</u>	<u>2,674,492</u>

There were no recognised gains or losses other than those shown in the above Statement of Financial Activities

The notes on pages 12 to 20 form part of these financial statements

Greater London Fund for the Blind
Consolidated and Charity Balance Sheets
As at 31 March 2011

	Notes	2011 Group £	2010 Group £	2011 Charity £	2010 Charity £
Fixed assets					
Tangible assets	7	442,050	429,973	398,106	391,487
Investments	8	-	-	100	100
		<u>442,050</u>	<u>429,973</u>	<u>398,206</u>	<u>391,587</u>
Current assets					
Debtors	9	94,514	69,014	134,252	50,880
Investments	10	32,000	28,500	32,000	28,500
Cash at bank and in hand		578,317	1,178,170	440,558	1,080,971
Cash on short term deposit		2,595,000	1,800,194	2,595,000	1,800,194
		<u>3,299,831</u>	<u>3,075,878</u>	<u>3,201,810</u>	<u>2,960,545</u>
Creditors Amounts falling due within one year	11	<u>(594,347)</u>	<u>(700,511)</u>	<u>(584,321)</u>	<u>(678,688)</u>
Net current assets		<u>2,705,484</u>	<u>2,375,367</u>	<u>2,617,489</u>	<u>2,281,857</u>
Total assets less current liabilities		3,147,534	2,805,340	3,015,695	2,673,444
Provision for liabilities	12	<u>(130,848)</u>	<u>(130,848)</u>	-	-
Net assets		<u>£3,016,686</u>	<u>£ 2,674,492</u>	<u>£3,015,695</u>	<u>£ 2,673,444</u>
Funds					
Unrestricted funds					
- Designated funds	13	1,628,982	1,361,772	1,628,982	1,361,772
- General reserve	13	1,387,704	1,312,720	1,386,713	1,311,672
		<u>£3,016,686</u>	<u>£2,674,492</u>	<u>£3,015,695</u>	<u>£2,673,444</u>

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small entities and with the Financial Reporting Standard for Smaller Entities (April 2008)

Approved by the Board of trustees on 26 July 2011 and signed on their behalf by


S Jack

The notes on pages 12 to 20 form part of these financial statements

Greater London Fund for the Blind
Consolidated Cash Flow Statement
For the Year Ended 31 March 2011

Reconciliation of surplus to net cash flow from operations		2011 £	2010 £
Net movement in funds before distributions and grants		1,307,910	1,395,000
Depreciation		38,858	40,554
Loss on disposal		-	-
(Increase)/decrease in debtors		(25,501)	(7,803)
(Decrease)/increase in creditors and provisions		(106,163)	177,867
Net cash inflow from operations before distributions		<u>£1,215,104</u>	<u>£1,605,618</u>
CASH FLOW STATEMENT		£	£
	Note		
Net cash inflow from operations		1,215,104	1,605,618
Distributions paid to member societies		(829,906)	(1,016,254)
Grants to individual charities		(139,310)	(242,676)
		<u>245,888</u>	<u>346,688</u>
Taxation		-	-
Capital expenditure			
Payments to acquire tangible fixed assets		(50,935)	(12,148)
		<u>194,953</u>	<u>334,540</u>
Management of liquid resources			
Net (increase)/decrease in short term deposits		(794,806)	365,299
		<u>£(599,853)</u>	<u>£ 699,839</u>
(Decrease)/increase in cash			
		£	£
Reconciliation of net cash flow to movement in net funds			
		(599,853)	699,839
(Decrease)/increase in cash in the year		794,806	(365,299)
Net cash flow from increase in short term deposits		<u>194,953</u>	<u>334,540</u>
Movement in net funds in the year		<u>2,978,364</u>	<u>2,643,824</u>
Net funds at 31 March 2010		<u>£3,173,317</u>	<u>£2,978,364</u>
Net funds at 31 March 2011	14		

The notes on pages 12 to 20 form part of these financial statements

Greater London Fund for the Blind

Notes To The Consolidated Financial Statements

For the Year Ended 31 March 2011

1 Accounting policies

1.1 Basis of preparation

The financial statements are prepared under the historical cost convention with the exception of listed investments which have been stated at their market value, and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008), applicable UK Accounting Standards and the Statement of Recommended Practice, "Accounting and Reporting by Charities" (SORP 2005), issued in March 2005

The Statement of Financial Activities (SOFA), Balance Sheet and Cashflow Statement consolidate the financial statements of the charity and its subsidiary undertaking. The results of the subsidiary are consolidated on a line by line basis.

A separate statement of financial activities for the charitable company has not been presented as permitted by paragraph 397 of the SORP.

1.2 Incoming resources

All incoming resources are included in the Statement of Financial Activities when the charity is entitled to the income and the amount can be quantified with reasonable accuracy. The following specific policies are applied to particular categories of income:

- Voluntary income including legacies, sponsorship, donations and gifts is included in full in the Statement of Financial Activities when receivable. Legacies are included when the charity is advised by the personal representative of an estate that payment will be made and the amount involved can be quantified with reasonable certainty.
- Investment income is included when receivable.

1.3 Resources expended

Expenditure is accounted for on an accruals basis. The irrecoverable element of VAT is included with the item of expense to which it relates.

- Costs of generating funds are those costs incurred in attracting voluntary income.
- Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs allocated directly to such activities and those costs of an indirect nature necessary to support them.
- Distributions to member societies represent the amount of income of the charity which is distributable to the member societies of the charity in accordance with its objects and constitutions.
- Governance costs include those incurred in the governance of the charity and are primarily associated with constitutional and statutory requirements.

Greater London Fund for the Blind

Notes To The Consolidated Financial Statements

1 Accounting policies (continued)

1.4 Tangible fixed assets

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided on tangible fixed assets, other than freehold land, at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows -

Freehold building -over 50 years
Leasehold improvements -over the life of the lease
Furniture and fittings -over 10 years
Models and collection materials -over 5 years
Office equipment and motor vehicles -over 3 to 5 years

1.5 Investments

Current asset investments are included at market value at the balance sheet date. Any loss or gain on revaluation is taken to the Statement of Financial Activities.

1.6 Operating leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to the Statement of Financial Activities as incurred.

1.7 Pensions

The Fund contributes to defined contribution personal pension schemes for certain employees. The assets of the schemes are held separately from those of the undertaking in independently administered funds. The pension cost charge represents contributions payable by the Fund to the schemes.

1.8 Dilapidations provision

Provision is made for dilapidations on leasehold properties where the group has a contractual obligation to bear such costs. The provision for these costs is based on the results of an external Chartered Surveyor's report. Provision is made for the expected cost of such dilapidations, in accordance with Financial Reporting Standard No 12, over the term of the lease and is reviewed annually.

1.9 Funds accounting

Restricted funds – these are funds that can only be used for specific restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Designated funds – these are funds set aside by the trustees out of unrestricted general funds for specific future purposes or projects.

Unrestricted general funds – these are funds which can be used in accordance with the charitable objects at the discretion of the trustees.

1.10 Taxation

The company is a registered charity and is therefore entitled to the exemptions from corporation tax afforded by section 505 of the Income and Corporation Taxes Act 1988. Accordingly, there is no corporation tax charge in these financial statements.

Greater London Fund for the Blind

Notes To The Consolidated Financial Statements

2	Voluntary income	2011 £	2010 £
	Legacies	335,119	400,007
	Donations from individuals	1,178,622	1,347,581
	Corporate and trust donors	61,048	16,931
	Special events income	29,723	30,212
		<u>£1,604,512</u>	<u>£1,794,731</u>

The Charity has been notified of certain legacies which have not been accrued due to uncertainty as to the amount receivable. The estimated value of these legacies is £10,000.

3	Total Resources Expended	Distributions and grants £	Staff costs £	Support costs £	Total £
	Cost of generating funds.				
	Face to face fundraising	-	-	110,895	110,895
	General fundraising	-	398,653	168,855	567,508
	Trading company expenditure	-	161,256	343,914	505,170
	Charitable activities:				
	Distribution to member societies (note 4)	829,906	-	-	829,906
	Grants to individual charities (note 5)	139,310	-	-	139,310
	Governance costs	-	9,534	3,130	12,664
		<u>969,216</u>	<u>569,443</u>	<u>626,794</u>	<u>2,165,453</u>

All costs are allocated between the expenditure categories noted above on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly, others are apportioned on an appropriate basis, for example, time spent, per capita or floor area.

	2011 £	2010 £
Support costs include		
Auditors' remuneration		
For audit (Charity £3,800)	8,125	7,500
For other services	-	-
Depreciation of owned assets	38,860	40,554
Operating lease rentals	<u>182,764</u>	<u>178,819</u>

Greater London Fund for the Blind

Notes To The Consolidated Financial Statements

4	Distribution To Member Societies	2011 £	2010 £
	Croydon Voluntary Association for the Blind	70,000	83,100
	Clarity – Employment for Blind People	98,000	116,400
	Kingston upon Thames Association for the Blind	70,000	83,100
	Merton Vision	70,000	83,100
	Metropolitan Society for the Blind	140,000	182,800
	The Middlesex Association for the Blind	98,000	116,400
	SeeAbility	140,000	182,800
	Surrey Association for Visual Impairment	70,000	83,100
	Sutton Association for the Blind	70,000	83,100
		<hr/>	<hr/>
		826,000	1,013,900
	Additional "Geranium Day" funds raised for distribution to Local Associations and Clubs for the Blind	3,906	2,354
		<hr/>	<hr/>
	Total Distributions	£829,906	£1,016,254
		<hr/>	<hr/>
5	Grants to Individual Charities	£	
	Croydon Association for the Blind	15,000	
	SeeAbility	12,500	
	Surrey Association for Visual Impairment	12,500	
	Sutton Association for the Blind	16,500	
	Royal London Society for the Blind	20,000	
	National Blind Children Society	25,000	
	Visually Impaired Camden	7,500	
	Extant Youth Theatre	5,000	
	Blind Independence Greenwich (BIG)	25,000	
	Vocal Eyes	5,000	
	Talking News Islington	1,000	
	Club4the Blind	7,000	
	Disability Action Waltham Forest	20,000	
	Baluji Music Foundation	2,500	
	Cricket for Change	10,000	
	Southwark Pensioners	3,500	
		<hr/>	
		188,000	
	Committed grants awaiting release	-	
		<hr/>	
	Grants previously awarded but not utilised	(48,690)	
		<hr/>	
		£139,310	
		<hr/>	

Greater London Fund for the Blind

Notes To The Consolidated Financial Statements

6	Staff Costs	2011 £	2010 £
	Wages and salaries	508,375	519,777
	Social security costs	46,533	48,248
	Other pension costs	14,535	13,853
		<u>£569,443</u>	<u>£581,878</u>

The trustees received no remuneration or reimbursement of expenses during the year under review (2010 £Nil). There was one employee whose emoluments exceeded £60,000 during the year and whose emoluments fell in the band £90,001 to £100,000 (2010 one).

The average number of employees during the year was as follows

Office and management	10	9
Fund raising, publicity and collections	12	12
Trading activities	19	19
	<u>41</u>	<u>40</u>

The charitable company contributes to defined contribution personal pension schemes for certain employees. The assets of the schemes are held separately from those of the undertaking in independently administered funds. The pension cost charge of £13,543 (2010 £13,293) represents contributions payable by Greater London Fund for the Blind to those schemes.

7	Tangible Fixed Assets	Freehold Building	Motor Vehicle	Improvements to leasehold properties	Furniture & office equipment	Models and collection materials	Total
	Group	£	£	£	£	£	£
	Cost						
	At 1 April 2010	453,098	12,895	159,746	300,029	20,905	946,673
	Additions	-	12,400	3,605	34,930	-	50,935
	Disposals	-	(12,895)	-	-	-	(12,895)
	At 31 March 2011	<u>453,098</u>	<u>12,400</u>	<u>163,351</u>	<u>334,959</u>	<u>20,905</u>	<u>984,713</u>
	Depreciation						
	At 1 April 2010	97,582	12,895	129,731	255,587	20,905	516,700
	Charge for the year	9,481	-	7,994	21,384	-	38,858
	Disposals	-	(12,895)	-	-	-	(12,895)
	At 31 March 2011	<u>107,063</u>	<u>-</u>	<u>137,725</u>	<u>276,970</u>	<u>20,905</u>	<u>542,663</u>
	Net book value						
	At 31 March 2011	<u>£346,035</u>	<u>£12,400</u>	<u>£25,626</u>	<u>£57,989</u>	<u>£ -</u>	<u>£442,050</u>
	At 31 March 2010	<u>£355,516</u>	<u>£ -</u>	<u>£30,015</u>	<u>£44,442</u>	<u>£ -</u>	<u>£429,973</u>

Greater London Fund for the Blind

Notes To The Consolidated Financial Statements

7.	Tangible Fixed Assets (continued)	Freehold Building	Furniture & office equipment	Models & collection materials	Total
	The Charity	£	£	£	£
	Cost				
	At 1 April 2010	453,098	211,154	20,905	685,157
	Additions	-	34,930	-	34,930
	At 31 March 2011	453,098	246,084	20,905	720,087
	Depreciation				
	At 1 April 2010	97,582	175,183	20,905	293,670
	Charge for the year	9,481	18,830	-	28,311
	At 31 March 2011	107,063	194,013	20,905	321,981
	Net book value				
	At 31 March 2011	£346,035	£52,071	£ -	£398,106
	At 31 March 2010	£355,516	£35,971	£ -	£391,487

Freehold buildings, consisting of 12 Whitehorse Mews, were valued on 21 June 2008 by Ernest Owers & Williams, at a market value of £795,000

8	Investments	2011 £	2010 £
	Shares in wholly owned subsidiary undertaking at cost	£100	£100

The subsidiary undertaking incorporated in the United Kingdom is G L F Charitable Purposes Trading Company Limited, the principal activity of which is the operation of charity shops selling donated goods. The available profits for the year can be distributed by way of gift aid payments to the Greater London Fund for the Blind. A summary of the results of the trading company is shown below. Audited accounts will be filed with the Registrar of Companies.

Profit and loss account	2011 £	2010 £
Turnover	839,667	759,240
Direct costs	(490,653)	(530,144)
Gross profit	349,014	229,096
Administrative expenses	(14,517)	(30,804)
Bank interest received	447	742
Profit before tax	334,944	199,034
Taxation	-	-
Net profit	334,944	199,034
Amount paid under gift aid	335,000	(200,000)
Retained in subsidiary	£(56)	£(966)

Greater London Fund for the Blind

Notes To The Consolidated Financial Statements

9	Debtors	Group		Charity	
		2011 £	2010 £	2011 £	2010 £
	Amounts due from subsidiary undertaking	-	-	3,310	872
	Payments under gift aid due from subsidiary	-	-	85,000	30,000
	Other debtors	10,568	10,729	4,948	4,360
	Prepayments and accrued income	83,946	58,285	40,994	15,648
		<u>£94,514</u>	<u>£69,014</u>	<u>£134,252</u>	<u>£50,880</u>
10	Current Asset Investments	Group		Charity	
		£	£	£	£
	Listed investments				
	Market value at 1 April 2010	28,500	13,000	28,500	13,000
	Unrealised gain (loss) on investments	3,500	15,500	3,500	15,500
	Market value at 31 March 2011	<u>£32,000</u>	<u>£28,500</u>	<u>£32,000</u>	<u>£28,500</u>
11	Creditors Amounts falling due within one year	Group		Charity	
		£	£	£	£
	Trade creditors	17,985	15,836	16,804	14,900
	Tax and social security	12,390	12,352	10,605	9,965
	Sundry creditors and accruals	43,472	83,547	36,412	65,047
	Balance awaiting distribution	520,500	588,776	520,500	588,776
		<u>£594,347</u>	<u>£700,511</u>	<u>£584,321</u>	<u>£678,688</u>
12.	Provision for Liabilities Group	2011 £		2010 £	
	Dilapidation provision	<u>£130,848</u>		<u>£130,848</u>	
12 1	Dilapidation Provision	2011 £		2010 £	
	Balance brought forward	130,848		130,848	
	Provided in year	-		-	
	Utilised	-		-	
	Balance carried forward	<u>£130,848</u>		<u>£130,848</u>	

Greater London Fund for the Blind

Notes To The Consolidated Financial Statements

13. Unrestricted Funds	Balance 1 April 2010 £	Incoming Resources £	Resources Expended £	Gains/ Transfers £	Balance 31 March 2011 £
Designated funds					
- Dilapidation reserve	130,848	-	-	-	130,848
- Premises reserve	221,078	-	(9,480)	-	211,598
- Special project awards fund	23,346	476,000	(188,000)	48,690	360,036
- Face to Face fundraising	386,500	-	(60,000)	-	326,500
- Fundraising development fund	500,000	-	-	-	500,000
- Sir John Mills fund	100,000	-	-	-	100,000
General reserve					
- The Charity	1,311,673	1,191,533	(1,067,803)	(48,690)	1,386,713
- Subsidiary undertaking	1,047	840,114	(840,170)	-	991
	£2,674,492	£2,507,647	£(2,165,453)	£ -	£3,016,686

The trustees have designated funds for dilapidation costs which may be required under the terms of leases on properties in the subsidiary company

The premises reserve represents an amount previously designated by the trustees towards the costs of extending and refurbishing the Fund's head offices. In November 2006 this property was renamed Sir John Mills House. This reserve fund will be subject to depreciation reducing over the next 50 years.

The trustees designated, after transfers, a net amount of £427,310 to the Special Project Awards Fund, to which external charities working in the field of blind welfare and member societies have applied and successfully received additional financial support. The amount of £100,000 in the name of the Sir John Mills Foundation which was previously held within the Special Projects reserve, was placed under a separate reserve, Sir John Mills fund to be used for projects honouring his memory and the work he had done for the Charity.

The Fundraising Development Fund has been established primarily to provide a designated pool of resource to enable any future fundraising initiative to be underwritten without serious impact on those funds that would normally be available for distribution to recipient charities during the financial year. In addition, this reserve, might be applied in exceptional circumstances to help the Fund maintain a consistent policy of grant making, regardless of market conditions, with the proviso that the Board retain the right to 'undesignate' this Fund whenever it is deemed prudent or appropriate to do so.

Greater London Fund for the Blind

Notes To The Consolidated Financial Statements

14	Analysis of Net Funds	At 1 April 2010 £	Cash flow £	Non-cash changes £	At 31 March 2011 £
	Cash at bank and in hand	1,178,170	194,952	(794,806)	578,316
	Cash on short term deposit	1,800,194	-	794,806	2,595,000
		<u>£2,978,364</u>	<u>£194,952</u>	<u>£ -</u>	<u>£3,173,316</u>

15 Financial Commitments

At 31 March 2011 the group has annual commitments under non-cancellable operating leases as follows -

	Group		Charity	
Leasehold properties	2011 £	2010 £	2011 £	2010 £
Leases which expire				
Within one year	256,000	7,500	-	-
Between two and five years	114,580	210,330	-	82,000
After five years	40,500	40,500	-	-

16 Capital Commitments

There were no capital commitments as at 31 March 2011

17 Related Party Transactions

All trustees of the Greater London Fund for the Blind except Messrs D Hawkins, S Jack and G Prentice are employees or officers of the charity's member societies to whom amounts totalling £445,000 (2010 £1,016,254) have been allocated in respect of distributions, of which £160,000 (2010 £325,900) remained unpaid at the year end. All trustees who are officers/beneficiaries of member societies are required to declare any interest and sign the Register of Interests to avoid any possible conflict of interests.

18 Allocation of Net Assets between Funds

The funds of the group are represented by the following assets

	Total £
Tangible fixed assets	442,050
Current assets	3,299,831
Current liabilities	(594,347)
Long term liabilities and provisions	(130,848)
	<u>£3,016,686</u>