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**REGISTRAR OF COMPANIES** 

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**CQS Management Limited** 

Report and Financial Statements

Year Ended

31 December 2001





#### Annual report and financial statements for the year ended 31 December 2001

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#### **Directors**

M Hintze

P N Barbour

N Buhl

#### Secretary and registered office

P N Barbour, 20 Columbus Courtyard, Canary Wharf, London, E14 4DA

#### Company number

3691917

#### Auditors

BDO Stoy Hayward, 8 Baker Street, London, W1U 3LL

#### Report of the directors for the year ended 31 December 2001

The directors present their report together with the audited financial statements for the year ended 31 December 2001.

#### Results and dividends

The profit and loss account is set out on page 5 and shows the loss for the year.

The directors are unable to recommend the payment of an ordinary or a preference dividend under Section 263 of the Companies Act 1985.

#### Principal activities, review of business and future developments

The company's principal activity during the year was the management of third party monies using a broad range of financial instruments.

The directors are satisfied with the results for the year.

There have been no events since the balance sheet date which materially affect the position of the company.

#### **Directors**

The directors of the company during the year and their interests in the ordinary share capital of the company were:

	Ordinary shar 31 December 2001	
M Hintze	170	170
P N Barbour	-	-
N Buhl	-	-

At 31 December 2001, M Hintze also had an interest in the entire preference share capital of the company of £250,000 (2000 - £250,000).

#### Report of the directors for the year ended 31 December 2001 (Continued)

#### Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

BDO Stoy Hayward have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

By order of the board

P N Barbour

Secretary

Date 26-3-2002

#### Report of the independent auditors

#### To the shareholders of CQS Management Limited

We have audited the financial statements of CQS Management Limited for the year ended 31 December 2001 on pages 5 to 16 which have been prepared under the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Report of the independent auditors (Continued)

### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2001 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

BDO STOY HAYWARD Chartered Accountants

and Registered Auditors

London

26 March 2002

## Profit and loss account for the year ended 31 December 2001

	Note	2001 £	2000 £
Turnover Administrative expenses	2	19,206,712 19,663,055	9,349,468 9,503,372
Operating loss	3	(456,343)	(153,904)
Interest receivable Interest payable and similar charges	6	106,804 (32,696)	42,859 (28,257)
Loss on ordinary activities before and after taxation for the financial year		(382,235)	(139,302)
Accumulated loss brought forward		(1,473,479)	(1,334,177)
Accumulated loss carried forward		(1,855,714)	(1,473,479)

All amounts relate to continuing activities.

All recognised gains and losses in the current and prior year are included in the profit and loss account.

#### Balance sheet at 31 December 2001

	Note	2001 £	2001 £	2000 £	2000 £
Fixed assets		æ.	æ.	T-	T.
Tangible assets	8		28,998		275,896
Current assets					
Debtors	9	15,804,378		5,495,391	
Cash at bank and in hand		3,165,734		1,609,916	
				<del></del>	
6 N		18,970,112		7,105,307	
Creditors: amounts falling due within one year	n 10	17,780,840		5,780,698	
·				******	
Net current assets			1,189,272		1,324,609
Total assets less current liabilities			1,218,270		1,600,505
Creditors: amounts falling due after					
more than one year	11		500,000		500,000
					<del></del>
			718,270		1,100,505
Capital and reserves					
Called up share capital	12		250,200		250,200
Other reserves - capital reserve	13		2,323,784		2,323,784
Profit and loss account	13		(1,855,714)		(1,473,479)
Shareholders' funds			718,270		1,100,505

Included within shareholders' funds is an amount of £250,000 (2000 - £250,000) in respect of non-equity interests.

The financial statements were approved by the Board on 26-3-2002

P N Barbour

Director

The notes on pages 8 to 16 form part of these financial statements.

CQS Management Limited

Cash flow statement for the year ended 31 December 2001

Note 2001 2000 £ £ Net cash inflow from operating activities 18 1,469,525 405,670 Returns on investment and servicing of finance 19 74,108 15,585 Capital expenditure and financial investment 19 12,185 (286,040)Cash inflow before financing 1,555,818 135,215 Financing 19 1,372,970 Increase in cash 20 1,555,818 1,508,185

The notes on pages 8 to 16 form part of these financial statements.

#### Notes forming part of the financial statements for the year ended 31 December 2001

#### 1 Accounting policies

The financial statements have been prepared under the historical cost conventionand are in accordance with applicable accounting standards.. The following principal accounting policies have been applied:

**Turnover** 

Turnover represents sales to external customers at invoiced amounts less value added tax or local taxes on sales.

Depreciation

Depreciation is provided to write off the cost or valuation, less estimated residual values, of all tangible fixed assets, evenly over their expected useful lives. It is calculated at the following rate:

Computer equipment

2 years straight line

Foreign currency

Foreign currency transactions are translated into sterling at the rates ruling when they occurred. Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet dates. Any differences are taken to the profit and loss account.

Deferred taxation

Provision is made for timing differences between the treatment of certain items for taxation and accounting purposes to the extent that it is probable that a liability or asset will crystallise.

Leased assets

Operating lease rentals are charged to the profit and loss account on a straight line basis over the lease term.

Pensions

Contributions to the company's defined contribution pension scheme are charged to the profit and loss account in the year in which they become payable.

#### 2 Turnover

Turnover is wholly attributable to the principal activity of the company and arises solely within the United Kingdom.

## Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

3	Operating loss		
		2001 £	2000 £
	This is arrived at after charging:		
	Depreciation of tangible fixed assets	234,713	279,365
	Audit services	21,240	9,083
	Operating lease rentals	83,850	55,000
		<del></del>	
4	Employees		
	Staff costs (including directors) consist of:		
		2001	2000
		£	£
	Wages and salaries	18,217,880	7,701,198
	Social security costs	116,843	164,901
	Other pension costs	71,853	80,101
		18,406,576	7,946,200
		<del>-</del>	

The average number of employees (including directors) during the year was 15 (2000 - 11).

#### 5 Directors' remuneration

	2001 £	2000 £
Directoust any alarmonte	45.4.850	720 400
Directors' emoluments Pension contributions	454,752 11,375	738,480 24,839
	466,127	763,319

The total amount payable to the highest paid director in respect of emoluments was £210,916 (2000 - £412,159).

## Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

6	Interest payable and similar charges	2001 £	2000 £
	Bank loans and overdrafts Other loans	28 32,668	50 28,207
		32,696	28,257

## 7 Taxation on loss on ordinary activities

There is no UK corporation tax charge for the year due to the availability of losses brought forward.

## 8 Tangible fixed assets

	Computer equipment £
Cost	ū
At 1 January 2001	623,390
Disposals	(12,185)
At 31 December 2001	611,205
Depreciation	
At 1 January 2001	347,494
Provided for the year	234,713
At 31 December 2001	582,207
Net book value	
At 31 December 2001	28,998
At 31 December 2000	275,896

## Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

9	Debtors		
		2001 £	2000 £
	Other debtors Prepayments and accrued income	15,786,588 17,790	5,307,405 187,986
		15,804,378	5,495,391
	All amounts shown under debtors fall due for payment within one year.		
10	Creditors: amounts falling due within one year		
		2001 £	2000 £
	Trade creditors Taxation and social security	3,162 42,459	31,548 33,167
	Other creditors Accruals and deferred income	17,110,458 624,761	5,156,247 559,736
		17,780,840	5,780,698

#### Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

#### 11 Creditors: amounts falling due after more than one year

	2001 £	2000 £
Subordinated loan	500,000	500,000
		<del></del>
Maturity of debt:		
	Other debt 2001 £	Other debt 2000
In more than two years but not more than five years	500,000	500,000

The loan is from Credit Suisse First Boston (Europe) Limited. The loan is unsecured and interest is payable at a rate of LIBOR plus 1% per annum. The loan is repayable, with the prior consent of the Financial Services Authority, on or after 23 March 2005.

#### 12 Share capital

			Allotte	ed, called up
		Authorised	aı	nd fully paid
	2001	2000	2001	2000
	£	£	£	£
Equity share capital				
Ordinary 'A' shares of £1 each	400,000	400,000	200	200
Ordinary 'B' shares of £1 each	600,000	600,000	-	-
Non-equity share capital				
Preference shares of £1 each	250,000	250,000	250,000	250,000
	1,250,000	1,250,000	250,200	250,200
		<del></del>		

The preference shares carry no voting rights and, in the event of the company being wound up, the assets remaining after payment of all debts and liabilities of the company and the costs of the liquidation shall be applied first in repaying the amounts paid up on the preference shares and the amount of any accruals of preferential dividends up to the winding up of the company.

#### Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

#### 13 Reserves

	Capital reserve	Profit and loss account
At 1 January 2001 Loss for the year	2,323,784	(1,473,479) (382,235)
At 31 December 2001	2,323,784	(1,855,714)

The capital contribution was received from Credit Suisse First Boston (Europe) Limited.

#### 14 Reconciliation of movements in shareholders' funds

	2001 £	2000 £
Loss for the year	(382,235)	(139,302)
New share capital subscribed	-	250,199
Capital contribution	-	622,771
Net (deduction from) / addition to shareholders' funds	(382,235)	733,668
Opening shareholders' funds	1,100,505	366,837
Closing shareholders' funds	718,270	1,100,505

#### 15 Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension charge represents contributions payable by the company to the fund and amounted to £71,853 (2000 - £80,101). Contributions amounting to £10,216 (2000 - £6,374) were payable to the fund and are included in other creditors.

#### Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

#### 16 Commitments under operating leases

The company had annual commitments under non-cancellable operating leases as set out below:

	2001 Land and buildings £	2000 Land and buildings £
Operating leases which expire:		
Within one year	90,172	65,625
Within one year	90,172	65,625

#### 17 Related party disclosures

Related party transactions and balances

At 31 December 2001, a balance was due from CQS International Limited, a company owned by M Hintze, amounting to £30,000 (2000 - £3,000). This is included within other debtors.

Loans and transactions concerning directors and officers of the company

During the year a loan was made to N Buhl, a director, amounting to £15,000 (2000 - £7,000). This is included within other debtors at 31 December 2001. The balance was fully repaid by 21 March 2002.

# 18 Reconciliation of operating loss before exceptional items to net cash inflow from operating activities

	2001 £	2000 £
Operating loss before exceptional items Depreciation of tangible fixed assets Increase in debtors Increase in creditors	(456,343) 234,713 (10,308,987) 12,000,142	(153,904) 279,365 (5,069,680) 5,349,889
Net cash inflow from operating activities	1,469,525	405,670

## 19 Analysis of cash flows for headings netted in the cash flow statement

Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

	·		
		2001 £	2000 £
	Returns on investment and servicing of finance Interest received Interest paid	106,804 (32,696)	42,859 (27,274)
		74,108	15,585
	Capital expenditure and financial investment Payments to acquire tangible fixed assets Receipts from softable assets	12,185	(286,040)
	Financing Share capital issued New loans Capital contribution received	- - -	250,199 500,000 622,771
			1,372,970
20	Reconciliation of net cash flow to movement in net funds		
		2001 £	2000 £
	Increase in cash	1,555,818	1,508,185
	Cash inflow from changes in debt		(500,000)
	Movement in net funds	1,555,818	1,008,185
	Opening net funds	1,109,916	101,731
	Closing net funds	2,665,734	1,109,916

Notes forming part of the financial statements for the year ended 31 December 2001 (Continued)

## 21 Analysis of net funds

	At 1 January 2001 €	Cash flow	At 31 December 2001 £
Cash at bank and in hand Debt due after one year	1,609,916 (500,000)	1,555,818	3,165,734 (500,000)
Total	1,109,916	1,555,818	2,665,734

## 22 Ultimate controlling party

The ultimate controlling party is M Hintze, a director and majority shareholder of the company.