# **Esperia Capital Management Limited**

Report and Accounts 30 September 2002

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Rees Pollock Chartered Accountants

# OFFICERS AND PROFESSIONAL ADVISERS

**The Board of Directors** R G Thumann

P E Howard A Marolda A Varma

Company Secretary SLC Registrars Limited

**Registered Office** 32 Dover Street

London W1X 3RA

Auditors Rees Pollock

7 Pilgrim Street

London EC4V 6DR

Bankers The Royal Bank of Scotland

London Drummonds Branch 49 Charing Cross Road

London SW1A 2DX

**Solicitors** Berwin Leighton Paisner

Bouverie House 154 Fleet Street

London EC4A 2JD

**Registered Number** 3684651

# DIRECTORS' REPORT

The directors present their report and accounts of the company for the year ended 30 September 2002.

# Principal activities and business review

The principal activity of the company during the year was investment management. The company will seek to continue to develop this business.

#### Results and dividends

The trading results for the year, and the company's financial position at the end of the year are shown in the attached accounts.

The directors have not recommended a dividend.

#### The directors and their interests

The directors who served the company during the year together with their beneficial interests in the share capital of the company were as follows:

	Ordina	Ordinary Shares of £1 each	
	At	At	
	30 September 2002	1 October 2001	
R G Thumann	_	_	
P E Howard	60,000	60,000	
A Marolda	_	_	
A Varma	_	_	

# Directors' responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company at the end of the year and of the profit or loss for the year then ended.

In preparing those accounts, the directors are required to select suitable accounting policies, as described on page 9, and then apply them on a consistent basis, making judgements and estimates that are prudent and reasonable. The directors must also prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# DIRECTORS' REPORT (continued)

# **Auditors**

A resolution to re-appoint Rees Pollock as auditors for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD

A Marolda Director



Chartered Accountants

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ESPERIA CAPITAL MANAGEMENT LIMITED

7 Pilgrim Street London EC4V 6DR Telephone 020 7329 6404

We have audited the accounts on pages 5 to 13 which have been prepared under the historical cost convention and the accounting policies set out on page 9.

## Respective responsibilities of the directors and the auditors

The directors' responsibilities for preparing the Annual Report and the accounts in accordance with applicable United Kingdom law and Accounting Standards are set out in the Statement of Directors' Responsibilities on page 2.

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the accounts, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it. Our responsibilities do not extend to any other information.

# Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 30 September 2002 and of its profit for the year then ended, and have been properly prepared in accordance with the Companies Act 1985.

We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or in whose hands it may come save where expressly agreed by our prior consent in writing.

Kee Poller Rees Pollock Chartered Accountants Registered Auditors

22 January 2003

# PROFIT AND LOSS ACCOUNT

for the year ended 30 September 2002

	Note	2002 £	2001 £
TURNOVER	2	730,457	2,043,041
Cost of sales		42,363	79,732
GROSS PROFIT		688,094	1,963,309
Administrative expenses		670,428	1,965,210
OPERATING PROFIT/(LOSS)	3	17,666	(1,901)
Interest receivable		10,897	29,051
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		28,563	27,150
Tax on profit on ordinary activities	6	15,004	18,000
RETAINED PROFIT FOR THE FINANCIAL YEAR		13,559	9,150
Balance brought forward Purchase of own shares		(77,563) -	(26,713) (60,000)
Balance carried forward		(64,004)	(77,563)

The company has no recognised gains or losses other than the results for the year as set out above.

All of the activities of the company are classed as continuing.

The notes on pages 9 to 13 form part of these accounts.

# Esperia Capital Management Limited

BALANCE SHEET	<u></u>			
at 30 September 2002				
			2002	2001
	Note	£	£	£
FIXED ASSETS				
Tangible assets	7		12,159	58,604
CURRENT ASSETS				
Debtors	8	57,290		102,097
Cash at bank		530,761		479,698
		588,051		581,795
CREDITORS: amounts falling due within one year	9	64,214		117,962
NET CURRENT ASSETS			523,837	463,833
TOTAL ASSETS LESS CURRENT LIABILITIES			535,996	522,437
CAPITAL AND RESERVES				
Called-up equity share capital	12		540,000	540,000
Capital redemption reserve	13		60,000	60,000
Profit and Loss Account			(64,004)	(77,563)
SHAREHOLDERS' FUNDS	14		535,996	522,437

A Marolda 15/1/03

CASH FLOW STATEMENT			
for the year ended 30 September 2002			
		2002	2001
	£	£	£
NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES		64,183	(37,882)
RETURNS ON INVESTMENTS AND			
SERVICING OF FINANCE			
Interest received	10,897		29,051
NET CASH INFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE		10,897	29,051
TAXATION		(24,017)	_
FINANCING			
Purchase of own equity shares			(60,000)
NET CASH OUTFLOW FROM FINANCING		_	(60,000)
INCREASE/(DECREASE) IN CASH		51,063	(68,831)
INCREASE/(DECREASE) IN CASH		31,003	(00,031)
RECONCILIATION OF OPERATING PROFIT/(LOSS) FROM OPERATING ACTIVITIES	FO NET CASI	INFLOW/(	(OUTFLOW)
	FO NET CASI	1 INFLOW/( 2002	(OUTFLOW)
	FO NET CASI		
FROM OPERATING ACTIVITIES  Operating profit/(loss)	FO NET CASI	2002 £ 17,666	2001 £ (1,901)
FROM OPERATING ACTIVITIES  Operating profit/(loss) Depreciation	FO NET CASI	<b>2002</b> £ 17,666 46,445	2001 £ (1,901) 52,783
Operating profit/(loss) Depreciation Decrease in debtors	FO NET CASI	2002 £ 17,666 46,445 44,807	2001 £ (1,901) 52,783 38,979
FROM OPERATING ACTIVITIES  Operating profit/(loss) Depreciation	FO NET CASI	<b>2002</b> £ 17,666 46,445	2001 £ (1,901) 52,783
Operating profit/(loss) Depreciation Decrease in debtors	FO NET CASI	2002 £ 17,666 46,445 44,807	2001 £ (1,901) 52,783 38,979
Operating profit/(loss) Depreciation Decrease in debtors Decrease in creditors		2002 £ 17,666 46,445 44,807 (44,735) 64,183	2001 £ (1,901) 52,783 38,979 (127,743)
Operating profit/(loss) Depreciation Decrease in debtors Decrease in creditors  Net cash inflow/(outflow) from operating activities		2002 £ 17,666 46,445 44,807 (44,735) 64,183	2001 £ (1,901) 52,783 38,979 (127,743)
Operating profit/(loss) Depreciation Decrease in debtors Decrease in creditors  Net cash inflow/(outflow) from operating activities  RECONCILIATION OF NET CASH FLOW TO MOVEMEN		2002 £ 17,666 46,445 44,807 (44,735) 64,183 es 2002 £	2001 £ (1,901) 52,783 38,979 (127,743) (37,882)
Operating profit/(loss) Depreciation Decrease in debtors Decrease in creditors  Net cash inflow/(outflow) from operating activities		2002 £ 17,666 46,445 44,807 (44,735) 64,183 es	2001 £ (1,901) 52,783 38,979 (127,743) (37,882)
Operating profit/(loss) Depreciation Decrease in debtors Decrease in creditors  Net cash inflow/(outflow) from operating activities  RECONCILIATION OF NET CASH FLOW TO MOVEMEN		2002 £ 17,666 46,445 44,807 (44,735) 64,183 es 2002 £	2001 £ (1,901) 52,783 38,979 (127,743) (37,882)
Operating profit/(loss) Depreciation Decrease in debtors Decrease in creditors  Net cash inflow/(outflow) from operating activities  RECONCILIATION OF NET CASH FLOW TO MOVEMEN  Increase/(Decrease) in cash in the period		2002 £ 17,666 46,445 44,807 (44,735) 64,183 es 2002 £ 51,063	2001 £ (1,901) 52,783 38,979 (127,743) (37,882) 2001 £ (68,831)
Operating profit/(loss) Depreciation Decrease in debtors Decrease in creditors  Net cash inflow/(outflow) from operating activities  RECONCILIATION OF NET CASH FLOW TO MOVEMEN  Increase/(Decrease) in cash in the period  Movement in net funds in the period		2002 £ 17,666 46,445 44,807 (44,735) 64,183 es 2002 £ 51,063 51,063	2001 £ (1,901) 52,783 38,979 (127,743) (37,882) 2001 £ (68,831) (68,831)

The notes on pages 9 to 13 form part of these accounts.

# Esperia Capital Management Limited

# CASH FLOW STATEMENT (continued) for the year ended 30 September 2002 ANALYSIS OF CHANGES IN NET FUNDS

	At 1 Oct 2001 £	Cash flows	At 30 Sep 2002 £
Net cash: Cash in hand and at bank	479,698	51,063	530,761
Net funds	479,698	51,063	530,761

The notes on pages 9 to 13 form part of these accounts.

for the year ended 30 September 2002

#### 1. ACCOUNTING POLICIES

## **Basis of accounting**

The accounts have been prepared under the historical cost convention, and in accordance with applicable accounting standards.

#### **Turnover**

The turnover shown in the profit and loss account represents amounts invoiced during the year.

# Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Plant & Machinery

over three to five years

# Operating lease agreements

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term.

# Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. All exchange differences are taken to the profit and loss account.

#### 2. TURNOVER

Turnover represents the amounts derived from the provision of services which fall within the company's ordinary activities, stated net of value added tax. The company's turnover is derived entirely from outside the UK.

#### 3. OPERATING PROFIT/(LOSS)

Operating profit/(loss) is stated after charging/(crediting):

	2002 £	2001 £
Depreciation	46,445	52,783
Auditors' remuneration - as auditors	8,000	8,000
Operating lease costs - land and buildings	60,000	60,000
Net profit on foreign currency translation	<u>(15,976)</u>	(10,975)

for the year ended 30 September 2002

# 4. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to:

		2002 No.	2001 No.
	Number of professional staff	No. 4	6
	Number of administrative staff	1	1
		5	7
	The aggregate payroll costs of the above were:		
		2002 £	2001 £
	Wages and salaries	277,235	1,312,566
	Social security costs	24,917	105,632
		302,152	1,418,198
5.	DIRECTORS' EMOLUMENTS		
		2002	2001
		£	£
	Emoluments	170,551	266,606
	Emoluments of highest paid director:		
	•	2002	2001
	Total emoluments (excluding pension contributions):	£ 100,552	147,406
6.	TAX ON PROFIT ON ORDINARY ACTIVITIES		
	(a) Taxation		
		2002	2001
		£	£
	Current tax:		
	UK Corporation tax based on the results for the year at 19% (2001 - 20%)	15,004	18,000
	Total current tax	15,004	18,000

for the year ended 30 September 2002

# 6. TAX ON PROFIT ON ORDINARY ACTIVITIES (continued)

# (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 19% (2001 - 20%).

, ( = ====,	2002 £	2001 £
Profit on ordinary activities before taxation	28,563	27,150
Profit on ordinary activities multiplied by standard rate of		
corporation tax	5,427	5,430
Expenses not deductible for tax purposes	3,264	10,041
Depreciation for the period in excess of capital allowances	5,941	6,510
Utilisation of tax losses brought forward	<del>-</del>	(3,981)
Effect of change in taxation rate	372	_
Total current tax (note 6(a))	15,004	18,000

#### 7. TANGIBLE FIXED ASSETS

	Plant & Machinery £
Cost	
At 1 October 2001 and 30 September 2002	176,936
Danmagiation	
Depreciation At 1 October 2001	118,332
Charge for the year	46,445
<del>-</del>	
At 30 September 2002	164,777
Not hade welve	
Net book value	12.150
At 30 September 2002	12,159
At 30 September 2001	58,604
-	<u> </u>

# 8. DEBTORS

	2002	2001
	£	£
Other debtors	33,360	60,867
Prepayments and accrued income	23,930	41,230
	57,290	102,097

The debtors above include the following amounts falling due after more than one year:

	2002	2001
	£	£
Other debtors	30,000	30,000

for the year ended 30 September 2002

# 9. CREDITORS: amounts falling due within one year

	2002	2001
	£	£
Trade creditors	10,296	54,537
Taxation and social security	16,918	28,375
Accruals and deferred income	37,000	35,050
	64,214	117,962

# 10. COMMITMENTS UNDER OPERATING LEASES

At 30 September 2002 the company had annual commitments under non-cancellable operating leases as set out below.

	Land & B	Land & Buildings	
	2002	2001	
	£	£	
Operating leases which expire:			
Within 2 to 5 years	60,000	60,000	

# 11. RELATED PARTY TRANSACTIONS

During the year Esperia Capital Management Limited received £44,988 in respect of marketing services provided to Esperia Distribution Limited, a company owned by Point Break Trust. A Marolda has an interest under this trust. No amounts remain unpaid at the year-end.

#### 12. SHARE CAPITAL

Authorised share capital:

£
0,000
2001
£
0,000
0,000)
0,000

# 13. CAPITAL REDEMPTION RESERVE

2002	2001
£	£
Capital redemption reserve 60,000	60,000
<u></u>	

for the year ended 30 September 2002

#### 14. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	£	2002 £	2001 £
Profit for the financial year		13,559	9,150
Purchase of own equity shares		***	(60,000)
Net addition/(reduction) to funds Opening equity shareholders' funds		13,559 522,437	(50,850) 573,287
Closing equity shareholders' funds		535,996	522,437

#### 15. PARENT UNDERTAKING AND CONTROLLING PARTY

The immediate parent undertaking is Roldan Holdings Limited, a company incorporated in the British Virgin Islands, which holds 480,000 shares.

In the directors' opinion the ultimate controlling party is the Roldan Trust, established under the law of Jersey.

A Marolda has an interest under this trust.

## 16. SUBSIDIARY UNDERTAKING

Esperia Capital Management Limited owns 100% of the issued share capital of Esperia General Partner Limited, a dormant company, registered in the United Kingdom. The investment was made for £1 in the year ended 30 September 2001.