# BINOMIAL GROUP LIMITED REPORT AND FINANCIAL STATEMENTS 31 DECEMBER 2006

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# BINOMIAL GROUP LIMITED FINANCIAL STATEMENTS

# YEAR ENDED 31 DECEMBER 2006

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# BINOMIAL GROUP LIMITED OFFICERS AND PROFESSIONAL ADVISERS

## YEAR ENDED 31 DECEMBER 2006

**DIRECTORS** 

Mr A Ball

Mr K Morris

**COMPANY SECRETARY** 

Mr K Morris

**REGISTERED OFFICE** 

Sabre House

150 South Street

Dorking Surrey RH4 2YY

**AUDITORS** 

Smith & Williamson Solomon Hare Audit LLP

Registered Auditors Chartered Accountants

Oakfield House Oakfield Grove

Clifton

**Bristol BS8 2BN** 

**SOLICITORS** 

DLA

3 Noble Street London EC2V 7EE

# BINOMIAL GROUP LIMITED DIRECTORS' REPORT

#### YEAR ENDED 31 DECEMBER 2006

The directors present their report and the consolidated financial statements for the year ended 31 December 2006

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

#### **Principal Activities**

The principal activity of the company during the year was that of a holding company. Its wholly owned subsidiary, Sabre Insurance Company Limited, provides motor underwriting capacity and has particular skills in underwriting risks that are normally difficult to insure

#### **Business Review**

2006 was another excellent year for the group with Sabre returning a pre-tax profit of £19 652 million on Gross Written Premium of £67 277 million. With a combined ratio of 77%, we expect to have comfortably outperformed most insurers in our sector. Sabre recorded both record income and profit and ended the year with our highest ever level of net assets. This was against the background of a difficult market with rates still not keeping pace with inflation for much of the year, albeit with the final quarter showing some welcome signs of improvement.

Although it is by no means certain that we have turned the corner, the rate increases announced by both Norwich Union and by RBSI may indicate that we have passed the bottom of the insurance cycle in private motor. However, this could yet prove to be a false dawn and we will not be confident that we are operating in a more rational rating environment until we have seen further premium rises in the first half of 2007.

The main risks to the group are irrational competitor activity, volatility in claims, adverse developments in claims reserves, a fall in asset values and credit risk in relation to reinsurers and other counterparties

We mitigate the risk of competitor activity through our rigorous attitude towards controlling our pricing. The main Key Performance Indicator we use in our business tracks the strength of our current pricing and predicts the loss ratio outcome of business written. Additionally our underwriting department carefully vets incoming business to ensure that it adheres to our underwriting guidelines.

Volatility in claims is controlled through the purchase of reinsurance. Significant contribution is made by our claims department, the focus of which is on rapid settlement of valid claims and active vigilance against fraud.

The risk of adverse developments in claims reserves are minimised by the long term stability of our claims management philosophy and regular actuarial reviews of claims development

The composition of our investment portfolio has been designed to minimise risks of adverse movements in asset values. Only 4.2% of total cash and investments were in equities at the balance sheet date, most of the remaining investments were cash or short term government bonds. As a result of the portfolio composition we also consider liquidity risk to be negligible

To minimise credit risk we monitor the financial strength of our reinsurers and other material counterparties to whom we are exposed

Additionally we have developed an internal capital model that satisfies the FSA requirements and assists us in business planning and risk control

# BINOMIAL GROUP LIMITED DIRECTORS' REPORT (continued)

#### YEAR ENDED 31 DECEMBER 2006

#### CREDITOR PAYMENT POLICY

It is the group's policy to pay creditors when they fall due for payment. Terms of payment are agreed with suppliers when negotiating each transaction and the policy is to abide by those terms, provided that the suppliers also comply with all relevant terms and conditions. The amounts due to trade creditors at 31 December 2006 represented approximately 1 day of average daily purchases through the year (2005 - 0 days)

#### RISK MANAGEMENT

#### **Financial Instruments**

The financial risk management objectives of the company and the group in relation to financial instruments are set by the board of directors with a view to maintaining low volatility in investment performance. The majority of the financial instruments held by the group are short term UK government bonds which are not considered subject to material credit risk, liquidity risk or cash flow risk. The composition of the investment portfolio by class of investment is designed to minimise price risk. Derivative instruments have been used in the year to mitigate risks and enhance returns, subject to strict control of exposures. Call option contracts, covered by shares within the investment portfolio, with a value of £185,192 (2005 - £nil) were sold in the year. Put options with a value of £40,400 (2005 - £nil) were sold in the year on shares which filled the normal investment criteria and the option strike price. There were no derivatives held by the company at the year end

#### RESULTS AND DIVIDENDS

The trading results for the year, and the group's financial position at the end of the year are shown in the attached financial statements

The company has paid the following dividends during the year		
	2006	2005
	£000	£000
Dividends paid on ordinary shares	3,000	6,519

#### DIRECTORS AND THEIR INTERESTS IN SHARES OF THE COMPANY

The directors who served the company during the year together with their beneficial interests in the shares of the company were as follows

	Class of share	At 31 December 2006	At 31 December 2005
Mr A Ball	Ordinary	81,003	81,003
Mr K Morris	Ordinary	81,003	81,003

# BINOMIAL GROUP LIMITED DIRECTORS' REPORT (continued)

#### YEAR ENDED 31 DECEMBER 2006

#### **DIRECTORS' RESPONSIBILITIES**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company at the end of the year and of the profit or loss for the year then ended In preparing those financial statements, the directors are required to

- select suitable accounting policies, as described on pages 15 to 17, and then apply them consistently,
- make judgements and estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditors in connection with preparing this report, of which the auditor is unaware. Having made enquiries of fellow directors each director has taken all the steps that he/she is obliged to take as a director in order to have made himself/herself aware of any relevant audit information and to establish that the auditor is aware of that information

#### **AUDITORS**

From 2 April 2007 Solomon Hare Audit LLP changed its name to Smith & Williamson Solomon Hare Audit LLP

In accordance with the provisions of Section 386 of the Companies Act 1985 the company has dispensed with the obligation to appoint auditors annually Smith & Williamson Solomon Hare Audit LLP have expressed their willingness to continue in office

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Signed by order of the board

Mr K Morris
Company Secretary

Date alvo

# BINOMIAL GROUP LIMITED INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS

#### YEAR ENDED 31 DECEMBER 2006

We have audited group and parent company Financial Statements ('the Financial Statements') of Binomial Group Limited for the year ended 31 December 2006, which comprise the Consolidated Profit and Loss Account, the Consolidated and Company Balance Sheets, the Consolidated Cash Flow Statement, and the related notes 1 to 28 These Financial Statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the Financial Statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the Financial Statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the Financial Statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We report to you whether in our opinion the information given in the Directors' Report is consistent with the Financial Statements. We also report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if the information specified by law regarding directors' remuneration and transactions with the company is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the Financial Statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the Financial Statements, and of whether the accounting policies are appropriate to the company's and group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Financial Statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the Financial Statements.

# BINOMIAL GROUP LIMITED INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS (continued)

### YEAR ENDED 31 DECEMBER 2006

#### **Opinion**

### In our opinion

- the Financial Statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the group's and parent company's affairs as at 31 December 2006 and of the group's profit for the year then ended,
- the Financial Statements have been properly prepared in accordance with the Companies Act 1985, and

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• the information given in the Directors' Report is consistent with the Financial Statements

SMITH & WILLIAMSON SOLOMON HARE AUDIT LLP

Chartered Accountants Registered Auditors

Bristol

Date 4 7 (27)

# BINOMIAL GROUP LIMITED CONSOLIDATED PROFIT AND LOSS ACCOUNT

### TECHNICAL ACCOUNT

## YEAR ENDED 31 DECEMBER 2006

	Note	Year ended 31 December 2006 £000	Year ended 31 December 2005 £000
Gross premiums written	2	67,277	55,490
Outwards reinsurance premiums	_	(5,782)	(6,532)
<b>Can</b>		61,495	48,958
		01,475	40,230
Change in the gross and net provision			
for unearned premiums		(8,806)	6,480
Earned premiums, net of reinsurance		52,689	55,438
Claims paid			
- Gross amount		(35,462)	(41,677)
- Reinsurer's share		2,856	2,501
		(32,606)	(39,176)
Change in the provision for claims			
- Gross amount		13,927	1,170
- Reinsurer's share		(9,189)	(185)
		4,738	985
Claims incurred, net of reinsurance	7	(27,868)	(38,191)
Net operating expenses	3	(12,704)	(12,880)
Total technical charges		(40,572)	(51,071)
Balance on technical account		12,117	4,367

All the activities of the group with regard to the technical account are classed as continuing

# BINOMIAL GROUP LIMITED CONSOLIDATED PROFIT AND LOSS ACCOUNT (continued)

## NON-TECHNICAL ACCOUNT

## YEAR ENDED 31 DECEMBER 2006

	Note	Continuing operations		ear ended nber 2006 Total	Continuing operations	_	ear ended nber 2005 Total
Balance on technical account		£000 12,117		<b>£000</b> 12,117	<b>£000</b> 4,367	£000	<b>£000</b> 4,367
Investment income Unrealised (losses)/gains on investments	4	9,056 (1,469)	-	9,056 (1,469)	11,370 10,737	-	11,370 10,737
Realised (losses) on investments Investment expenses and charges	4	(32)	-	(322)	(11,414)	<u>-</u>	(11,414)
		7,233	-	7,233	9,321	-	9,321
Other income Other charges Exceptional item	8 9 10	(12,376)	- -	8 (12,376)	(2,251)	9,522 (8,186) 18,234	9,522 (10,437) 18,234
PROFIT ON ORDINARY ACTIVITIES BEFORE TAX	11	6,982	-	6,982	11,437	19,570	31,007
Tax on profit on ordinary activities	12	(2,547)	•	(2,547)	(3,658)	(426)	(4,084)
RETAINED PROFIT		4,435	-	4,435	7,779	19,144	26,923

The company has no recognised gains or losses other than the results for the year as set out above

# BINOMIAL GROUP LIMITED CONSOLIDATED BALANCE SHEET

# **31 DECEMBER 2006**

	Note	200		2005	£000
ASSETS		£000	£000	£000	£000
Investments: Land and buildings Other financial investments	14	11,275 130,426		11,275 125,177	126.460
			141,701		136,452
Reinsurers' share of technical provi	sions:				
Claims outstanding			14,403		23,592
Debtors:					
Debtors arising out of direct insurance operations – intermediaries	:	5,293		4,142	
Debtors arising out of outwards reinsurance operations		-		257	
Other debtors	17	224		470	
			5,517		4,869
Other assets					
Tangible fixed assets Cash at bank and in hand	18	263 10,202		302 7,518	
			10,465		7,820
Prepayments & accrued income:					
Accrued interest and rent Deferred acquisition costs Other prepayments and accrued incom	ıe	1,431 5,974 94		694 4,940 93	
			7,499		5,727
TOTAL ASSETS			179,585		178,460

# **BINOMIAL GROUP LIMITED CONSOLIDATED BALANCE SHEET** (continued)

## **31 DECEMBER 2006**

	Note	2006		2005	
		£000	£000	£000	£000
LIABILITIES					
Share capital and reserves	10	105		198	
Called up share capital Profit and loss account	19 20	195 23,776		22,956	
Capital redemption reserve	20	23,770		22,930	
				<del>_</del>	
Equity Shareholders' funds	21		24,191		23,371
Technical provisions					
Provision for unearned premiums		36,240		27,434	
Claims outstanding		94,018		107,945	
			130,258		135,379
Provisions for other risks and					
charges	22		106		1.65
Deferred tax	22		186		165
Creditors: amounts falling due					
within one year					
Creditors arising out of direct insurance operations		32		32	
Creditors arising out of reinsurance		32		32	
operations		8,463		6,949	
Other creditors including taxation and		,		,	
social security	23	3,313		1,985	
			11,808		8,966
Creditors: amounts falling due after			,000		0,200
more than one year					
Other creditors	24		5,878		7,348
Accruals and deferred income	25		7,264		3,231
TOTAL LIABILITIES			179,585		178,460
These financial statements were approve	ved by th	e directors on	alika	and are signed	on their

behalf by

Mr A Ball

Director

Mr K Morris Director

# **BINOMIAL GROUP LIMITED BALANCE SHEET**

# **31 DECEMBER 2006**

	Note	2006		2005		
		£000	£000	£000	£000	
FIXED ASSETS Investments	15		13,669		13,669	
CURRENT ASSETS Debtors Cash at bank and in hand	17	1,012		973 47		
		1,020		1,020		
CREDITORS: Amounts falling due within one year	23	(5,813)		(758)		
NET CURRENT ASSETS/ (LIABILITIES)			(4,793)		262	
TOTAL ASSETS LESS CURRENT LIABILITIES			8,876		13,931	
CREDITORS: Amounts falling due after more than one year	24		5,878		7,348	
CAPITAL AND RESERVES Called-up share capital Profit and loss account Capital redemption reserve	19 20 20	195 2,583 220		198 6,168 217		
SHAREHOLDERS' FUNDS	21		2,998		6,583	
			8,876		13,931	
•	_		<u> </u>			

These financial statements were approved by the directors on their behalf by

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Mr A Ball Director

Mr K Morris Director

# BINOMIAL GROUP LIMITED CONSOLIDATED CASH FLOW STATEMENT

# YEAR ENDED 31 DECEMBER 2006

	2006 <b>£000</b>	£000	2005 <b>£000</b>	£000
Net cash inflow from operating activities		16,202		7,805
Returns on investments and servicing of finance Interest paid Interest receivable Finance raising costs	(312) 10		(1,159) - (18)	
Net cash outflow from returns on investments and servicing of finance Taxation Corporation tax paid	(2,765)	(302)	(4,740)	(1,177)
Taxation paid Capital expenditure Purchase of tangible fixed assets Sale of tangible fixed assets	(87)	(2,765)	(480) 78	(4,740)
Net cash outflow from capital expenditure Acquisition and disposals Bank and cash (sold)/acquired with subsidiaries Part acquisition of subsidiary Disposal of subsidiaries	- - -	(87)	(8,742) (122) 25,420	(402)
Net cash inflow/(outflow) from acquisitions and disposals		-		16,556
Net cash inflow before financing		13,048		18,042
Equity dividends		(3,000)		(6,519)
Financing Capital element of HP payments Repurchase of equity shares Net cash (outflow)/inflow of bank loans	- (615) -		(3) (16,088) (9,500)	
Net cash outflow from financing		(615)	<del></del>	(25,591)
Increase/(decrease) in cash in the year		9,433		(14,068)

# BINOMIAL GROUP LIMITED (FORMERLY BDML GROUP LIMITED) NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT (continued)

# YEAR ENDED 31 DECEMBER 2006

RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM	1
OPERATING ACTIVITIES	

OPERATING ACTIVITIES				
			2006 £000	2005 £000
Operating profit before tax			6,982	31,007
Depreciation			126	242
Amortisation of positive goodwill			-	237
(Profit)/loss on disposal of subsidiary			-	(18,234)
Realised and unrealised loss on other investm	nents		1,501	2,977
Unrealised gain on investment properties			-	(2,300)
Interest payable			312	1,368
Interest receivable			(10)	· -
Decrease in debtors			(1,691)	3,081
Increase in non recourse financing			-	(2,342)
Decrease/(increase) in prepayments			(738)	995
Decrease in technical provisions			(5,121)	(7,650)
Decrease in reinsurer's share of technical pro	visions		9,198	185
(Decrease)/increase in creditors			1,610	(578)
(Decrease)/increase in accruals			4,033	(1,183)
Net cash inflow from operating activities			16,202	7,805
CASH FLOWS WERE INVESTED AS FO	OLLOWS:			
	2006	2006	2005	2005
	£000	£000	£000	£000
Increase/(decrease) in cash holdings		2,684		(15,940)
Net portfolio investment:				
Fixed income securities	10,250		1,947	
Equities	(3,501)		(75)	
		6,749		1,872
Net investment/(decrease) in cash flows		9,433		(14,068)

# BINOMIAL GROUP LIMITED NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT (continued)

### YEAR ENDED 31 DECEMBER 2006

# MOVEMENT IN OPENING AND CLOSING PORTFOLIO INVESTMENTS NET OF FINANCING

	2006 <b>£000</b>	2006 <b>£000</b>	2005 £000	2005 <b>£000</b>
Net cash flow for the year	2,684		(15,940)	
Cash flow Portfolio investments Cash outflow from decreases in debt Cash outflow from decreases in hire	6,749 -		1,872 9,500	
purchase agreements	-		3	
Changes in market value		9,433 (1,500)		(4,565) (678)
Hire purchase agreement sold with subsidiary		7,933		(5,243)
Finance raising costs Portfolio investments net of financing at 1		- -		17 (191)
January 2006		136,622		142,039
Portfolio investments net of financing at 31 December 2006		144,555		136,622

## MOVEMENT IN CASH, PORTFOLIO INVESTMENTS AND FINANCING

				Changes	
	At 1			to	At 31
	January	0.10	Non cash	market	December
	2006	Cashflow	movement	values	2006
	£000	£000	£000	£000	£000
Cash at bank and in hand	7,518	2,684	-	_	10,202
Fixed income securities	117,233	10,250	-	(3,432)	124,051
Equities	7,944	(3,501)	-	1,932	6,375
Investment properties	11,275	-	-	-	11,275
Loans due within one year	-	-	(1,470)	-	(1,470)
Loans due after one year	(7,348)	-	1,470	-	(5,878)
	136,622	9,433		(1,500)	144,555

#### YEAR ENDED 31 DECEMBER 2006

#### 1. ACCOUNTING POLICIES

#### Basis of accounting

The group financial statements, which consolidate the financial statements of the company and its subsidiary undertaking, have been prepared in accordance with the provisions of Section 255 of, and Schedule 9A to, the Companies Act 1985 The balance sheet of the parent company is prepared in accordance with the provisions of Section 226 of, and Schedule 4 to, the Companies Act 1985 The financial statements have also been prepared in accordance with applicable accounting standards and under the historical cost convention, modified to include the revaluation of certain assets, and comply with the Statement of Recommended Practice on Accounting for Insurance Business issued by the Association of British Insurers (the ABI SORP 2006) The accounting policies adopted reflect United Kingdom financial reporting standards and statements of standard accounting practice applicable at 31 December 2006, as considered appropriate for an insurance group

#### Consolidation

The consolidated financial statements incorporate the financial statements of the company and its subsidiary for the year ended 31 December 2006 and exclude all intra-group transactions. No profit and loss account is presented by the parent company as permitted by Section 230 of the Companies Act 1985.

#### Goodwill

Goodwill arising on the acquisition of the company's subsidiary undertakings has been capitalised as an intangible fixed asset and fully amortised through the profit and loss account. In estimating the useful economic life of goodwill arising, account has been taken of the nature of the business acquired, the stability of the industry and the expected future impact of competition.

#### **Investments**

Investments are shown in the balance sheet as follows

- (1) Listed securities and equities at mid market value less accrued interest where applicable
- (ii) Investment properties at open market value valued by qualified external surveyors
- (III) Unlisted shares at cost or valuation less any provision for an impairment in value

#### **Depreciation**

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of the asset as follows

IT equipment

20% straight line

Fixtures and fittings -

20% straight line

#### **Premiums**

Premiums are accounted for in the year the risk commences. An adjustment has been made for the overall effect of new business premiums, mid term adjustments and lapses of renewal premiums not processed in the year of risk inception. All premiums are shown gross of commission payable to intermediaries and are exclusive of taxes, duties and levies thereon. Outwards reinsurance premiums are accounted for in the same accounting period as the premiums for the related direct or indirect reinsurance business being reinsured.

#### YEAR ENDED 31 DECEMBER 2006

#### 1. ACCOUNTING POLICIES (continued)

#### Claims

Claims incurred include all losses occurring during the year, whether reported or not, related handling costs and any adjustments to claims outstanding from previous years. Significant delays are experienced in the notification and settlement of certain claims, particularly in respect of liability business, the ultimate cost of which cannot be known with certainty at the balance sheet date.

### **Technical provisions**

- (1) Unearned premiums are those proportions of the premiums written in a year that relate to the periods of risk subsequent to the balance sheet date. They are computed principally on a daily pro-rata basis
- (11) The provision of claims outstanding includes individual case estimates, an IBNR provision and a provision for related claims handling costs. When claims are initially reported, case estimates are set at fixed levels based on previous average claims settlements. As soon as sufficient information becomes available, the case estimate is amended by a claim handler within the Claims Department to reflect the expected ultimate settlement cost of the claim, including external claims handling costs. The case estimate will be amended throughout the life of a claim as further information emerges. Case estimates generally do not allow for possible reductions in our liability due to contributory negligence, favourable court judgements or settlements until these are known to a high probability.

The IBNR provision includes the estimated cost of claims incurred, but not reported, at the balance sheet date ("pure IBNR") and any difference between the case estimates and the estimated ultimate cost of reported claims ("IBNER"). The IBNR is set after considering the results of various statistical methods based on, inter alia, historical claims development trends, average claims costs and expected inflation rates. The provision for claims handling costs is estimated based on the number of outstanding claims at the balance sheet date and the estimated average internal cost of settling claims.

The provision of claims outstanding is based on information available at the balance sheet date. Significant delays are experienced in the notification and settlement of certain claims, accordingly the ultimate cost of such claims cannot be known with certainty at the balance sheet date. Subsequent information and events may result in the ultimate liability being less than, or greater than, the amount provided. Any differences between provisions and subsequent settlements are dealt with in the technical account - general business of later years.

Provision is made for unexpired risks when, after taking account of an element of attributable investment income, it is anticipated that the unearned premiums will be insufficient to cover future claims and expenses on existing contracts. The expected claims are calculated having regard to events which have occurred prior to the balance sheet date. Unexpired risk surpluses and deficits are offset when business classes are managed together and a provision is made if an aggregate deficit arises.

#### **Deferred acquisition costs**

Deferred acquisition costs represent a proportion of commission and other acquisition costs that relate to policies that are in force at the year end. Deferred acquisition costs are amortised over the period in which the related premiums are earned

#### YEAR ENDED 31 DECEMBER 2006

#### 1. ACCOUNTING POLICIES (continued)

#### Investment income, realised and unrealised investment gains and losses

Investment income consists of interest receivable for the year—Income is credited to the profit and loss account at the amount receivable, with no associated tax credit for income from the United Kingdom—Interest receivable is accounted for on an accruals basis

Net realised gains/losses on investments are calculated as the difference between net sales proceeds and the cost of acquisition

Unrealised gains and losses on investments represent the difference between the carrying value at the year end and the carrying value at the previous year end or purchase value during the year Net movements in the year are taken to the profit and loss account and disclosed as unrealised gains/(losses) on investments

#### Investment expenses and charges

Investment expenses and charges consist of the expenses relating to the management of the investment portfolio and interest payable

#### **Deferred taxation**

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes The deferred taxation balance has not been discounted

#### Pension costs

The group operates a matched contribution group personal pension scheme where the group contributes an amount matching the contribution made by the staff member In addition, the group does fund the pension contributions of some of its senior employees. Accordingly, the contributions are charged to the profit and loss account as they are incurred

#### 2. SEGMENTAL ANALYSIS

(a)	Analysis of direct insurance by geographical segme	nt	
		2006	2005
		£000	£000
	Gross premiums written - United Kingdom	67,277	55,490

(b) Analysis of gross premiums written, gross premiums earned, gross claims incurred, gross operating expenses and the reinsurance balance by class

	2006	2006	2006	2006	2006
	Gross	Gross	Gross	Gross	Re-
	premiums	premiums	ıncurred	operating	ınsurance
	written	earned	clams	expenses	balance
	£000	£000	£000	£000	£000
Motor insurance					
Third Party Liability	2,511	2,105	612	457	344
Other	64,766	56,367	20,922	12,247	11,770
	67,277	58,472	21,534	12,704	12,114

### YEAR ENDED 31 DECEMBER 2006

## 2. SEGMENTAL ANALYSIS (continued)

(b) Analysis of gross premiums written, gross premiums earned, gross claims incurred, gross operating expenses and the reinsurance balance by class (continued)

	2005	2005	2005	2005	2005
	Gross	Gross	Gross	Gross	Re-
	premiums	premiums	ıncurred	operating	insurance
	written	earned	clams	expenses	balance
	£000	£000	£000	£000	£000
Motor insurance					
Third Party Liability	1,880	1,890	678	393	71
Other	53,610	60,080	39,829	12,487	4,145
	55,490	61,970	40,507	12,880	4,216

#### 3. NET OPERATING EXPENSES

Year ended	Year ended
31 December	31 December
2006	2005
£000	£000
8,344	7,595
3,377	2,994
(1,034)	659
2,017	1,632
12,704	12,880
	31 December 2006 £000 8,344 3,377 (1,034) 2,017

#### 4. INVESTMENT RETURN

	Year ended 31 December 2006 £000	Year ended 31 December 2005 £000
Investment income:		
Income from other investments	9,056	11,370
Unrealised gains/(losses) on investments	(1,469)	10,737
	7,587	22,107
Investment expenses and charges:		
Losses on the realisation of investments	(32)	(11,414)
Bank interest payable	(312)	(1,159)
Amortisation of finance costs	-	(209)
Investment management expenses	(10)	(4)
	(354)	(12,786)
Total investment return	7,233	9,321

### YEAR ENDED 31 DECEMBER 2006

### 5. PARTICULARS OF EMPLOYEES

The average number of staff employed by the group during the financial year amounted to

	2006	2005
	No.	No.
Operations and management	107	258
The aggregate payroll costs of the above were		
	Year ended	Year ended
	31 December	31 December
	2006	2005
	£000	£000
Wages and salaries	13,608	7,135
Social security costs	1,732	764
Other pension costs	472	700
Other staff costs		12
	15,812	8,611

### 6. DIRECTORS' EMOLUMENTS

The directors' aggregate emoluments in respect of qualifying services were

	Year ended 31 December	Year ended 31 December
	2006	2005
	£000	£000
Emoluments receivable	10,854	1,296
Pension contributions	215	17
	11,069	1,313
	Year ended 31	Year ended
	December	31 December
Emoluments of the highest paid director	2006	2005
	£000	£000
Emoluments receivable	5,332	431
Pension contributions	215	17
	5,547	448
	3,347	

The group makes contributions to money purchase pension schemes relating to 1 director (2005 1)

#### YEAR ENDED 31 DECEMBER 2006

#### 7. CLAIMS INCURRED NET OF REINSURANCE

Gross amount         (107,945)         (109,115)           Opening provision         94,018         107,945           Movement in provision         (13,927)         (1,170)           Reinsurance         23,592         23,777           Closing provision         23,592         23,777           Closing provision         (14,403)         (23,592)           Movement in provision         9,189         185           Net claims incurred         27,868         38,191	Claims paid net of reinsurance Change in outstanding claims reserve	Year ended 31 December 2006 £000 32,606	Year ended 31 December 2005 £000 39,176
Closing provision         94,018         107,945           Movement in provision         (13,927)         (1,170)           Reinsurance         23,592         23,777           Closing provision         (14,403)         (23,592)           Movement in provision         9,189         185	<del>_</del>		
Movement in provision         (13,927)         (1,170)           Reinsurance         23,592         23,777           Closing provision         (14,403)         (23,592)           Movement in provision         9,189         185	Opening provision	(107,945)	(109,115)
Reinsurance       23,592       23,777         Closing provision       (14,403)       (23,592)         Movement in provision       9,189       185	Closing provision	94,018	107,945
Opening provision         23,592         23,777           Closing provision         (14,403)         (23,592)           Movement in provision         9,189         185	Movement in provision	(13,927)	(1,170)
Opening provision         23,592         23,777           Closing provision         (14,403)         (23,592)           Movement in provision         9,189         185	Reinsurance		
Closing provision         (14,403)         (23,592)           Movement in provision         9,189         185		23,592	23,777
		· · · · · · · · · · · · · · · · · · ·	•
Net claims incurred 27,868 38,191	Movement in provision	9,189	185
	Net claims incurred	27,868	38,191

The claims incurred figure is reduced by £14,721,000 (2005 £8,553,000) due to the favourable difference between the loss provision made at the beginning of the year for outstanding claims incurred in previous years and the loss provision shown at the end of the year in respect of such outstanding claims, less payments made during the year

#### 8. OTHER INCOME

	Year ended 31	Year ended
	December	31 December
	2006	2005
	£000	£000
Insurance intermediary group income	-	9,522
Other income	8	
	8	9,522

#### 9. OTHER CHARGES

	Year ended	Year ended
	31 December	31 December
	2006	2005
	000£	000£
Insurance intermediary group expenses	•	8,186
Other expenses	12,376	2,251
	12,376	10,437

#### 10. EXCEPTIONAL ITEM

The exceptional item shown for the prior year relates to the profit on disposal in the previous year of the 100% owned subsidiary BDML Connect Limited

### YEAR ENDED 31 DECEMBER 2006

### 11. PROFIT ON ORDINARY ACTIVITIES BEFORE TAX

	Year ended 31 December 2006 £000	Year ended 31 December 2005 £000
Profit on ordinary activities before tax is stated		
after charging/(crediting)		
Amortisation of goodwill	-	237
Depreciation of owned assets	126	238
Depreciation of assets held under hire purchase	-	4
Auditors remuneration - audit services	62	99
- non audit services	24	80
(Profit)on disposal of shares in subsidiary undertaking	-	(18,234)

The discontinued activities relate to BDML Connect Limited which was sold in 2005

#### 12. TAX ON PROFIT ON ORDINARY ACTIVITIES

a) Analysis of current period tax charge		
	Year ended	Year ended
	31 December	31 December
	2006	2005
	£000	£000
Current tax		
In respect of the year		
UK corporation tax based on the results for the year		
at 30% (2005 – 30%)	2,516	4,039
Adjustments in respect of previous years	10	(85)
Total current tax	2,526	3,954
Deferred tax		
Increase in deferred tax provision (note 22)		
Capital allowances	21	44
Other timing differences	-	86
Tax on profit on ordinary activities	2,547	4,084

#### YEAR ENDED 31 DECEMBER 2006

# 12. TAX ON PROFIT ON ORDINARY ACTIVITIES (continued)

# b) Factors affecting current year tax charge

The UK standard rate of corporation tax is 30% (2005-30%), whereas the current tax assessed for the year ended 31 December 2006 as a percentage of profit before tax is 36.1% (2005-12.7%) The reasons for this difference are explained below

	2006	2005
	%	%
Current tax on profit on ordinary activities calculated at the standard rate of corporation tax in the UK of		
30%	30 0	30 0
Depreciation for the year in excess of capital		
allowances	(0 2)	(01)
Income not taxable	(16)	(20 6)
Expenses not deductible for tax purposes	0 2	0 1
Timing differences	1 2	0 2
Technical reserve adjustment	6 4	0 8
Consolidation adjustments	-	2 6
UK corporation tax charge for the year	36 0	13 0
Adjustments in respect of previous years	0 1	(03)
Current tax charge in the year	36 1	12 7

#### c) Factors affecting future tax charges

The impact of deferred tax can be seen in note 22

#### 13. DIVIDENDS

The following dividends have been paid in respect of the year

	2006 <b>£000</b>	2005 <b>£000</b>
Dividend paid on ordinary shares	3,000	6,519

## YEAR ENDED 31 DECEMBER 2006

### 14. INVESTMENTS

### LAND AND BUILDINGS

GROUP	Current value		furrent value Historical cost	
	2006	2005	2006	2005
	£000	£000	£000	£000
Land and buildings:				
Properties occupied by the group,				
freehold	2,525	2,525	1,950	1,950
Other investment properties, freehold	8,750	8,750	4,500	4,500
	11,275	11,275	6,450	6,450
OTHER FINANCIAL INVESTMENT	rs			
GROUP				
Other financial investments: Shares and other variable yield securities and units in unit trusts - Listed	6,375	7,944	5,049	6,436
Debt securities and other fixed income securities – Listed - At current value	124,051	117,233	126,062	117,957
Total investment	$\overline{141,701}$	136,452	137,561	130,843

The investment properties were valued at open market value on 25 November 2005 by Hughes Ellard Limited

## 15. INVESTMENTS

COMPANY	Unlisted shares in group
	undertakings £000
Cost	2000
At 1 January 2006 and 31 December 2006	13,669
Impairment in value At 1 January 2006 and 31 December 2006	-
Net Book Value At 31 December 2006	13,669
At 31 December 2005	13,669

#### YEAR ENDED 31 DECEMBER 2006

#### 15. INVESTMENTS (continued)

The company owns the following percentages of the issued share capital of the subsidiary undertaking listed below

Company

Percentage holding Nature of business

Sabre Insurance Company Limited

100%

Insurance company

The above subsidiary undertaking has been included in the consolidated financial statements from the date of acquisition

#### 16. REINSURANCE

Prior to its acquisition by the company, Sabre Insurance Company Limited effected an unlimited aggregate excess of loss reinsurance policy with Norwich Union Insurance Limited, the effect of which is to limit the exposure of Sabre Insurance Company Limited to any possible deterioration in reserves for claims occurring in 2001 and prior years. This reinsurance policy also protects Sabre Insurance Company Limited against any reinsurance bad debts in respect of these claims.

If the development of the 2001 and prior years is favourable and the aggregate losses fall below the attachment point of the reinsurance contract, there is an obligation in respect of this contract to pay an additional reinsurance premium to Norwich Union Insurance Limited

Due to favourable development of claims on these years, an additional reinsurance premium of £8,445,823 (2005 6,949,104) has been accrued (included in "creditors arising out of reinsurance operations") This premium is not due to be paid until all claims in respect of 2001 and prior years are finally settled

#### 17. OTHER DEBTORS

	Group		Company	
	2006	2005	2006	2005
	£000	£000	£000	£000
Amounts due from group undertakings	-	-	1,007	961
Other debtors	224	470	5	_
Prepayments and accrued income	-	-	-	12
	224	470	1,012	973

#### YEAR ENDED 31 DECEMBER 2006

18.	TANGIBLE FIXED ASSETS – GROUP			
		IT Equipment £000	Fixtures & Fittings £000	Total <b>£000</b>
	COST			
	At 1 January 2006 Additions	472 79	347 8	819 87
	At 31 December 2006	551	355	906
	DEPRECIATION		-14	5.0
	At 1 January 2006 Charge for the year	301 84	216 42	517 126
	At 31 December 2006	385	258	643
	NET BOOK VALUE			
	At 31 December 2006	166	97	
	At 31 December 2005	171	131	302
19.	SHARE CAPITAL			
	Authorised, share capital:			
			2006 <b>£000</b>	2005 <b>£000</b>
	Ordinary shares of £1 each		415	415
	Allotted, called up and fully paid:			
			2006 <b>£000</b>	2005 £000
	At 1 January 2006 Purchase of own equity shares		198 (3)	274 (76)
	At 31 December 2006		195	198

During the year the company purchased 2,934 ordinary shares (nominal value of £2,934) for a consideration of £614,767, excluding cost As a result, the issued share capital decreased from £197,950 to £195,016 (1 5%)

The company is also committed to purchase a further 33,010 ordinary shares from Mr A Dunn, Mr J Kavanaugh & Mr A Lancaster for a consideration based on the level of deferred consideration received in respect of the disposal of BDML Connect Limited Should no further consideration be received in respect of this disposal the company will only pay the nominal value of the shares repurchased

### YEAR ENDED 31 DECEMBER 2006

### 20. OTHER RESERVES

Group At 1 January 2006 Profit for the year	Capital redemption reserve £000	Profit and loss account £000 22,956 4,435
Purchase of own shares Dividends paid	3	(615) (3,000)
At 31 December 2006  Company At 1 January 2006	220	6,168
Profit for the year Purchase of own shares Dividends paid	3	30 (615) (3,000)
At 31 December 2006	220	2,583

### 21. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	Group		Company		
	2006	2006 2005	2006 2005 2006	2006	2005
	£000	£000	£000	£000	
Opening shareholders' funds	23,371	19,055	6,583	1,350	
Profit for the year	4,435	26,923	30	27,840	
Purchase of own shares	(615)	(16,088)	(615)	(16,088)	
Dividends paid	(3,000)	(6,519)	(3,000)	(6,519)	
Closing shareholders' funds	24,191	23,371	2,998	6,583	

### YEAR ENDED 31 DECEMBER 2006

## 22. DEFERRED TAXATION

The movement on the deferred taxation provision during the year was

	2006 <b>£000</b>	2005 £000
Provision brought forward	165	45
Increase in provision	21	130
Sold with subsidiary	-	(10)
Provision carried forward	186	165

The provision for deferred taxation consists of the tax effect of timing differences in respect of

Group	Provided		Unprovided	
•	2006	2005	2006	2005
	£000	£000	£000	£000
Accelerated capital allowances	216	201	-	-
Other timing differences	(30)	(36)	(258)	(167)
	186	165	(258)	(167)
Company	Provide	ed	Unprov	ıded
• •	2006	2005	2006	2005
	£000	£000	£000	£000
Other timing differences			(258)	(167)

#### YEAR ENDED 31 DECEMBER 2006

### 23. OTHER CREDITORS: Amounts falling due within one year

	Group		Company	
	2006	2005	2006	2005
	£000	£000	£000	£000
Bank loans	1,470	-	1,470	_
Other taxation and social security	875	659	_	-
Other creditors	19	136	-	-
Corporation tax	949	1,190	-	-
Accruals and deferred income	-	-	4,343	758
	3,313	1,985	5,813	758

Bank borrowings are secured by fixed and floating charges over the assets of the companies to which they relate

## 24. OTHER CREDITORS: Amounts falling due after more than one year

	Gro	Group		Company	
	2006	2005	2006	2005	
	£000	£000	£000	£000	
Bank loans	5,878	7,348	5,878	7,348	
	5,878	7,348	5,878	7,348	

Bank borrowings are secured by fixed and floating charges over the assets of the companies to which they relate

#### 25. ACCRUALS AND DEFERRED INCOME

GROUP	2006 <b>£000</b>	2005 £000
Accruals falling due within one year	7,264	3,231
Total accruals and deferred income	7,264	3,231

#### YEAR ENDED 31 DECEMBER 2006

#### 26. CAPITAL INSTRUMENTS

Loans are repayable as follows

	Group		Company	
	2006	2005	2006	2005
	£000	£000	£000	£000
In one year or less, or on demand	1,470	-	1,470	-
Between one and two years	1,970	1,500	1,970	1,500
Between two and five years	3,908	5,848	3,908	5,848
	7,348	7,348	7,348	7,348

The above liabilities are in respect of a bank loan, which is secured over the assets of the company. The loan is repayable over a 5 year period to 31 December 2010, and bears interest of 15% over LIBOR.

#### 27. RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemption not to disclose any transactions with entities that are part of Binomial Group Limited group which qualify as related parties, due to the preparation of consolidated financial statements by the company

#### 28. ULTIMATE CONTROLLING PARTY

In the opinion of the directors there is no one controlling party