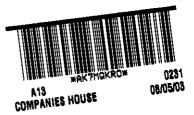
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# **Masterfix Products UK Limited**

Report and Financial Statements

Year Ended

31 December 2002





# Annual report and financial statements for the year ended 31 December 2002

#### **Contents**

## Page:

- 1 Report of the directors
- 3 Report of the independent auditors
- 5 Profit and loss account
- 6 Balance sheet
- 7 Notes forming part of the financial statements

### **Directors**

K A Troman J M E L Aarts

# Secretary and registered office

K A Troman, Units 201 - 204 Anglesey Business Park, Littleworth Road, Hednesford, Cannock, Staffordshire, WS12 5NR

# Company number

03649805

### **Auditors**

BDO Stoy Hayward, Tameway Tower, PO Box 30 Bridge Street, Walsall West Midlands, WS1 1QX

## Report of the directors for the year ended 31 December 2002

The directors present their report together with the audited financial statements for the year ended 31 December 2002.

### Results and dividends

The profit and loss account is set out on page 5 and shows the profit for the year.

Interim dividends of £1,000 per share were paid on the ordinary shares during the year. The directors do not recommend the payment of a final dividend.

## Principal activities, review of business and future developments

The company's principal activity during the year was the distribution of specialist fasteners and associated tools.

The directors are satisfied with the result for the year and the company's position at the year end. They anticipate continued profitability in the year to 31 December 2003.

#### **Directors**

The directors of the company during the year were:

		31 December 2002	1 January 2002
K A Troman		-	-
JMELAarts RSEdgar	(Resigned 12 September 2002)	-	- -

The directors have no interests in the ultimate parent company, Van Herk Groep K.N.G. B.V., or any other group undertaking.

#### Euro

The company is managing the impact of the single currency and has reviewed its commercial and accounting transactions.

#### Report of the directors for the year ended 31 December 2002 (Continued)

## Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

BDO Stoy Hayward have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

On behalf of the board

Director

K A Troman

Date:

## Report of the independent auditors

#### To the shareholders of Masterfix Products UK Limited

We have audited the financial statements of Masterfix Products UK Limited for the year ended 31 December 2002 on pages 5 to 14 which have been prepared under the accounting policies set out on pages 7 to 8.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Our report has been prepared pursuant to the requirements of the Companies Act 1985 and for no other purpose. No person is entitled to rely on this report unless such a person is a person entitled to rely upon this report by virtue of and for the purpose of the Companies Act 1985 or has been expressly authorised to do so by our prior written consent. Save as above, we do not accept responsibility for this report to any other person or for any other purpose and we hereby expressly disclaim any and all such liability.

## Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## Report of the independent auditors (Continued)

# Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2002 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

**BDO STOY HAYWARD** 

Chartered Accountants and Registered Auditors Walsall

Date: 17 April 2003

BDO Stan Haymun

# Profit and loss account for the year ended 31 December 2002

	Note	2002 £	2001 £
Turnover	2	3,600,024	3,253,005
Cost of sales		2,297,224	2,022,945
Gross profit		1,302,800	1,230,060
Distribution costs Administrative expenses		170,889 754,486	135,160 645,384
Operating profit	3	377,425	449,516
Other interest receivable and similar income Interest payable and similar charges	6	(2,026)	571 (15,914)
Profit on ordinary activities before taxation		375,399	434,173
Taxation on profit on ordinary activities	7	78,095	139,934
Profit on ordinary activities after taxation		297,304	294,239
Dividends	8	100,000	-
Retained profit		197,304	294,239
Retained profit brought forward		915,961	621,722
Retained profit carried forward		1,113,265	915,961

All amounts relate to continuing activities.

All recognised gains and losses in the current and prior year are included in the profit and loss account.

## Balance sheet at 31 December 2002

	Note	2002 £	2002 £	2001 £	2001 £
Fixed assets		L	T.	r	r
Tangible assets	9		22,967		135,143
Current assets					
Stocks	10	474,420		511,569	
Debtors	11	1,024,083		1,208,666	
Cash at bank and in hand		42,295		194,456	
		1,540,798		1,914,691	
Creditors: amounts falling due withi					
one year	12	450,400		1,045,493	
Net current assets		<del></del>	1,090,398		869,198
			*************		
Total assets less current liabilities			1,113,365		1,004,341
Creditors: amounts falling due after					
more than one year	13		-		88,280
			1,113,365		916,061
Conital and pagenting			2		
Called un share conital	15		100		100
Called up share capital	13				100
Profit and loss account			1,113,265		915,961
Equity shareholders' funds			1,113,365	-	916,061

The financial statements were approved by the Board on 14 April 2003

K A Troman **Director** 

The notes on pages 7 to 14 form part of these financial statements.

## 1 Accounting policies

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

The following principal accounting policies have been applied:

#### Cash flow statement

The company has taken advantage of the exemption conferred by Financial Reporting Standard 1 'Cash Flow Statements (Revised 1996)' not to prepare a cash flow statement on the grounds that at least 90% of the voting rights in the company are controlled within the group headed by Van Herk Groep - K.N.G. B.V. and the company is included in consolidated financial statements.

#### Turnover

Turnover represents sales to external customers at invoiced amounts less value added tax.

#### Depreciation

Depreciation is provided to write off the cost, less estimated residual values, of all tangible fixed assets, over their expected useful lives. It is calculated at the following rates:

Leasehold property improvements

25% reducing balance25% reducing balance

Plant and machinery Motor vehicles

- 25% reducing balance

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Foreign currency

Monetary assets and liabilities in foreign currencies are translated at the rates ruling at the balance sheet date. Transactions in foreign currencies are translated at the rate of exchange ruling at the date of the transaction. Exchange differences arising are written off to the profit and loss account.

### Deferred taxation

Following the introduction of FRS 19 the company has changed its accounting policy in respect of deferred tax.

Previously deferred tax was only provided to the extent that it was probable a liability or asset would crystallise. Now deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date except that the recognition of deferred tax assets is limited to the extent that the company anticipates to make sufficient taxable profits in the future to absorb the reversal of the underlying timing differences. Deferred tax balances are not discounted.

The effect of this change in accounting policy is not material on either the current or previous period's results. Comparative figures have therefore not been restated.

## Notes forming part of the financial statements for the year ended 31 December 2002 (Continued)

### 1 Accounting policies (continued)

#### Leased assets

Where assets are financed by leasing agreements that give rights approximating to ownership (finance leases), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable during the lease term. The corresponding leasing commitments are shown as amounts payable to the lessor. Depreciation on the relevant assets is charged to the profit and loss account.

Lease payments are analysed between capital and interest components. The interest element of the payment is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding. The capital part reduces the amounts payable to the lessor.

All other leases are treated as operating leases. Their annual rentals are charged to the profit and loss account on a straight-line basis over the term of the lease.

## Related party disclosures

The company has taken advantage of the exemption conferred by Financial Reporting Standard 8, 'Related party disclosures', not to disclose transactions with members or investees of the group headed by Van Herk Groep - K.N.G. B.V. on the grounds that at least 90% of the voting rights in the company are controlled within that group and the company is included in consolidated financial statements.

## Group relief

The benefit of any group relief is accounted for within the tax charge of the profit making undertaking. No payment is made between group undertakings.

#### 2 Turnover

	2002 £	2001 £
Analysis by geographical market:	_	-
United Kingdom Europe	3,452,751 147,273	3,190,872 62,133
	3,600,024	3,253,005

Turnover is wholly attributable to the principal activity of the company.

3	Operating profit		
		2002	2001
	This is arrived at after charging:	£	£
	This is unity od at artist oneignig.		
	Depreciation of tangible fixed assets	7,528	43,840
	Loss on disposal of tangible fixed assets	18,256	1,896
	Hire of plant and machinery - operating leases  Hire of other assets - operating leases	10,893 44,195	673 43,112
	Audit services	7,650	7,500
	Exchange differences	73,551	107,456
	<del></del>		
4	Employees		
	Staff costs (including directors) consist of:		
		2002	2001
		£	£
	Wages and salaries	376,157	267,839
	Social security costs	26,903	21,842
		403,060	289,681
		<del></del>	
	The average number of employees (including directors) during the year	was as follows:	
		2002	2001
		Number	Number
	Warehouse staff	6	6
	Administration and sales staff	13	11
		19	17
5	Directors' remuneration		
		2002	2001
		£	£
	Directors' emoluments	97,471	93,794
	Compensation for loss of office	56,000	-

# Notes forming part of the financial statements for the year ended 31 December 2002 (Continued)

6	Interest payable and similar charges		
		2002 £	2001 £
	Finance leases and hire purchase contracts Other interest	102 1,924	12,661 3,253
		2,026	15,914
7	Taxation on profit on ordinary activities	2002 £	2001 £
	UK Corporation tax Current tax on profits of the year Adjustment in respect of previous periods	80,000 (1,905)	140,000 (66)
	Total current tax	78,095	139,934
	The tax assessed for the period is higher than the standard rate of differences are explained below:	corporation tax in th	e UK. The
		2002 £	2001 £
	Profit on ordinary activities before tax		
	Profit on ordinary activities before tax  Profit on ordinary activities at the standard rate of corporation tax in the UK of 30% (2001 - 30%)  Effect of:  Expenses not deductible for tax purposes  Capital allowances for period in excess of depreciation  Adjustment to tax charge in respect of previous periods  Group relief	£	£
	Profit on ordinary activities at the standard rate of corporation tax in the UK of 30% (2001 - 30%) Effect of: Expenses not deductible for tax purposes Capital allowances for period in excess of depreciation Adjustment to tax charge in respect of previous periods	£ 375,399  112,620  729 (10,538) (1,905)	£ 434,173  130,252 2,794 6,954
8	Profit on ordinary activities at the standard rate of corporation tax in the UK of 30% (2001 - 30%)  Effect of:  Expenses not deductible for tax purposes  Capital allowances for period in excess of depreciation  Adjustment to tax charge in respect of previous periods  Group relief  Current tax charge for period  Dividends	£ 375,399  112,620  729 (10,538) (1,905) (22,811)	£ 434,173  130,252 2,794 6,954 (66)
8	Profit on ordinary activities at the standard rate of corporation tax in the UK of 30% (2001 - 30%)  Effect of:  Expenses not deductible for tax purposes  Capital allowances for period in excess of depreciation  Adjustment to tax charge in respect of previous periods  Group relief  Current tax charge for period	£ 375,399  112,620  729 (10,538) (1,905) (22,811)  78,095	£ 434,173  130,252 2,794 6,954 (66)  139,934  2001

# 9 Tangible fixed assets

	Leasehold property improvements £	Plant and machinery £	Motor vehicles £	Total £
Cost				
At 1 January 2002 Additions	14,316	75,526	182,928	272,770
Disposals	-	1,464	(165,352)	1,464 (165,352)
At 31 December 2002	14,316	76,990	17,576	108,882
Depreciation	#*************************************	*****	•	
At 1 January 2002	11,647	57,311	68,669	137,627
Provided for the year Disposals	667 -	4,667 -	2,194 (59,240)	7,528 (59,240)
At 31 December 2002	12 214	61 079	11 632	95.015
At 31 December 2002	12,314	61,978	11,623	85,915
Net book value At 31 December 2002	2,002	15,012	5,953	22,967
	(text of Challent Continue to the		<del></del>	
At 31 December 2001	2,669	18,215	114,259	135,143

The net book value of tangible fixed assets includes an amount of £NIL (2001 - £114,259) in respect of assets held under finance leases and hire purchase contracts. The related depreciation charge on these assets for the year was £NIL (2001 - £38,016).

## 10 Stocks

	2002 £	2001 £
Finished goods and goods for resale	474,420	511,569

# Notes forming part of the financial statements for the year ended 31 December 2002 (Continued)

11	Debtors	2002 £	2001 £
	Trade debtors	906 424	1 127 000
	Amounts owed by related undertaking	896,434 22,942	1,137,800 19,800
	Directors' loan accounts	1,444	1,444
	Other debtors	96,687	43,641
	Prepayments and accrued income	6,576	5,981
		1,024,083	1,208,666
	All amounts shown under debtors fall due for payment within one y	ear.	
		•41.	
	The directors' loan account represents the maximum overdrawn bala		
12		ance during the year.	2001
2	The directors' loan account represents the maximum overdrawn bala		2001 £
2	The directors' loan account represents the maximum overdrawn bala	ance during the year.  2002 £	£
2	The directors' loan account represents the maximum overdrawn bala  Creditors: amounts falling due within one year  Trade creditors	2002 £ 127,132	£ 423,143
2	The directors' loan account represents the maximum overdrawn bala.  Creditors: amounts falling due within one year	ance during the year.  2002 £	£
2	The directors' loan account represents the maximum overdrawn bala  Creditors: amounts falling due within one year  Trade creditors  Amounts owed to group undertakings  Amounts owed to related undertaking  Corporation tax	2002 £ 127,132 200,304 9,283 28,046	£ 423,143 355,445
12	The directors' loan account represents the maximum overdrawn bala  Creditors: amounts falling due within one year  Trade creditors  Amounts owed to group undertakings  Amounts owed to related undertaking  Corporation tax  Other taxation and social security	2002 £ 127,132 200,304 9,283	£ 423,143 355,445 11,194 146,587 64,325
2	The directors' loan account represents the maximum overdrawn bala  Creditors: amounts falling due within one year  Trade creditors  Amounts owed to group undertakings  Amounts owed to related undertaking  Corporation tax  Other taxation and social security  Obligations under finance lease and hire purchase contracts	2002 £ 127,132 200,304 9,283 28,046 69,215	£ 423,143 355,445 11,194 146,587 64,325 22,972
2	The directors' loan account represents the maximum overdrawn bala  Creditors: amounts falling due within one year  Trade creditors  Amounts owed to group undertakings  Amounts owed to related undertaking  Corporation tax  Other taxation and social security	2002 £ 127,132 200,304 9,283 28,046	£ 423,143 355,445 11,194 146,587 64,325
12	The directors' loan account represents the maximum overdrawn bala  Creditors: amounts falling due within one year  Trade creditors  Amounts owed to group undertakings  Amounts owed to related undertaking  Corporation tax  Other taxation and social security  Obligations under finance lease and hire purchase contracts	2002 £ 127,132 200,304 9,283 28,046 69,215	£ 423,143 355,445 11,194 146,587 64,325 22,972
12	The directors' loan account represents the maximum overdrawn bala  Creditors: amounts falling due within one year  Trade creditors  Amounts owed to group undertakings  Amounts owed to related undertaking  Corporation tax  Other taxation and social security  Obligations under finance lease and hire purchase contracts	2002 £ 127,132 200,304 9,283 28,046 69,215 - 16,420	423,14 355,44 11,15 146,58 64,32 22,97 21,82

Obligations under finance lease and hire purchase contracts

2002

£

2001

88,280

# 13 Creditors: amounts falling due after more than one year (Continued)

Maturity of debt:

		Finance leases 2002 £	Finance leases 2001
	In one year or less, or on demand	-	22,972
	In more than one year but not more than two years	_	22,888
	In more than two years but not more than five years	-	65,392
		-	88,280
			-
14	Provision for liabilities and charges		
	Deferred taxation asset		
		2002	2001
		£	£
	Accelerated capital allowances	-	(10,457)
	The deferred tax asset was not provided in 2001.		
15	Shows conital		

# 15 Share capital

			Allotted	, called up
-	A	uthorised	and	fully paid
•	2002	2001	2002	2001
	£	£	£	£
Equity share capital				
Ordinary shares of £1 each	100	100	100	100
	-			

Notes forming part of the financial statements for the year ended 31 December 2002 (Continued)

### 16 Reconciliation of movements in shareholders' funds

	2002 £	2001 £
Profit for the year Dividends	297,304 (100,000)	294,239
	197,304	294,239
Opening shareholders' funds	916,061	621,822
Closing shareholders' funds	1,113,365	916,061

## 17 Commitments under operating leases

The company had annual commitments under non-cancellable operating leases as set out below:

	2002 Land and buildings	2002 Other	2001 Land and buildings	2001 Other
Operating leases which expire:	£	£	£	£
Within one year	22,314	-	_	_
In two to five years	-	12,693	44,195	-
	<b>**</b>			

#### 18 Related party disclosures

During the year the company made sales of £58,042 (2001 £107,561) to, and purchases of £54,660 (2001 £74,351) from, Fastener Pack Systems Limited, a company controlled by K A Troman and R S Edgar. K A Troman is a director of the company and R S Edgar was a director until 12 September 2002. At the year end the company owed £9,283 (2001 £11,194) to, and was owed £22,942 (2001 £19,800) by, Fastener Pack Systems Limited.

During the year the company sold motor vehicles with net book values of £51,277 to R S Edgar for £40,000 and sold a further motor vehicle with a net book value of £41,563 to K A Troman for £37,656.

## 19 Parent undertaking and ultimate parent undertaking and controlling party

The company's parent undertaking is Interfast UK Limited and its ultimate parent undertaking is Van Herk Groep K.N.G. B.V., incorporated in The Netherlands. Van Herk Groep K.N.G. B.V. prepares consolidated accounts which are available to the public and may be obtained from Adriaan Goekooplaan 3, Postbus 85818, 2508CM The Hague, The Netherlands. Van Herk Groep K.N.G. B.V. is not controlled by any single party.