

SEI Interconnect Products (Europe) Limited

Directors' report and financial statements

Registered number 3639819

Year ended 31 March 2020



Contents

Strategic report	1
Directors' report	5
Statement of directors' responsibilities in respect of the Strategic Report, the Directors' Report and the financial statements	9
Independent auditor's report to the members of SEI Interconnect Products (Europe) Limited	10
Consolidated Profit and Loss Account and Other Comprehensive Income	13
Consolidated Balance Sheet	14
Company Balance Sheet	15
Consolidated Statement of Changes in Equity	16
Company Statement of Changes in Equity	17
Notes	18

Strategic Report

The principal activity of the SEI Interconnect Products (Europe) Limited group continues to be the distribution of electronic wire and cable, semiconductors, fine polymer products and the manufacture of cable identification systems and accessories.

The SEI Interconnect Products (Europe) Limited group is owned by Sumitomo Electric Industries (SEI), a public company registered in Japan. The SEI Interconnect Products (Europe) Limited group is responsible for the marketing the electronic wire and cable, semiconductors and fine polymer products, manufactured by SEI group subsidiaries throughout the world to the European market.

Review of business

Revenue for the year was € 64,121,334, a decrease of 2.73% compared with last year's figure of € 65,917,596. The market for many of the products within the SEI Interconnect Products (Europe) Limited Group portfolio have been positive for the majority of the year with a slow-down in one of the key markets – Automotive experienced during the second half of the financial year. This slow-down was the main factor in the company's inability to achieve turnover figures in line, if not improved on those of last year. It was mentioned last year that a slow-down in the automotive market was expected and this would impact on sales, however, given the stable nature of many of the other products within the portfolio and the positive nature of some products – in particular semi-conductors, sales levels were improved on expectations and just fell short of previous year's levels. Given the Coronavirus pandemic, which started to affect global business from around March 2020 onwards it is anticipated that sales for the coming year will be significantly reduced on those of the current financial year. The Group continues to face increased competition in key markets from Asian/US suppliers and this together with market factors outside the company's control will impact the Group's ability to achieve sales results in line with levels of the previous year. The Group acknowledges these difficult trading conditions will prevail and are taking measures to improve the performance in areas of particular concern where possible to bring these more in line with reasonable expectations.

Profit before tax was € 584,839 (0.9% of sales) compared to € 2,080,994 (3.1% of sales) for the year ended 31st March 2019. Profit before tax has decreased by € 1,496,155. It can be seen that even though sales levels have fallen, this has brought about a disproportional decline in profitability. This, higher than suggested fall in profitability has been driven by product mix and a movement towards sales in lower margin products together with an increased level of costs, being a result of increasing levels of staffing to improve presence in and develop key markets in which we currently operate and wish to operate in the near future. The control of costs is a priority and will be a focus going forward. The Group is aware that with increasing market share within each of its product groups there comes increased competition and are aware of the risks to the business of increased price competition and will endeavour to continually strongly negotiate with suppliers to hold the gross margin at current levels. The programme of cost control which has enabled us to keep operating costs to acceptable levels will be continued to be pursued.

Net Current Assets were €3,941,908 compared to €3,989,604 for the year ended 31st March 2019. The balance remaining roughly in line (slightly decreased) from previous year € 47,696 reduction. The positive reduction in stock holding, due to improved stock management has been offset by increases in balances for trade debtors and Indirect taxes. It should be noted that the cash position has improved with an increase level of cash over previous year and also a reduction in the loan balance.

Strategic Report (*continued*)

COVID 19

The Company is fully aware of the impact COVID-19 is having on not only the Global markets but also that of the European market in which the company operates. As at the date of this report its impact is subject to uncertainty. The business has been impacted by some delivery delays as well as customers 'putting back' their delivery requests. The company does however have a range of alternative suppliers worldwide so the impact e this has so far been minimised.

The majority of the group operations continued throughout the COVID-19 pandemic without any shutdown of business, with the exception of SEI Identification Solutions Ltd where the production business was shutdown for a period of three weeks. Operations in all other branches continued with the introduction of short time working to mitigate the financial impact of the pandemic. However, customer orders continue to be 'sluggish' due to the uncertainty within the markets in which we operate with the Aerospace market being particularly affected by Covid19. It is difficult to predict when our market will return to 'normal', however we have seen an improvement in orders received which suggests the markets are beginning to recover with a full recovery not anticipated within the coming financial year. Business is difficult with results to date still being positive, but not at the levels we would like to see. Extra safety precautions have been implemented for employees to be able to continue work.

Even with the challenge of COVID19 the group will continue to work at the extension of its market activities to incorporate further products from the Sumitomo Electric Industries portfolio into its European business and in particular targeting what it considers to be industry sectors with potential future sustainable growth, i.e. automotive, rail and medical. It is the nature of these industry sectors that the results of marketing activities will not see positive results in respect of actual sales for a number of years, however it is felt that the work in attaining business in these key areas has progressed well during the year. Having stated the above, it is understood that with the intervention of COVID19 the benefits of this work are likely to take longer to come to fruition.

There has been no real change to the Group's plans for the coming year which continues to be to strengthen the company's existing business by developing this with existing and targeted customers as well introducing new products and working on long term projects in key business sectors. Again, it is appreciated that with the presence of COVID19 this exercise will become more difficult and take longer to achieve. The ultimate goal being a well-balanced portfolio of products and customers across all our businesses, providing a strong base for future development and continued growth. The group will continue to focus on cost control in order to ensure that the company is operating as effectively as possible.

Principle risks and uncertainties

The directors believe the principal financial risks facing the group are foreign exchange risk and the potential risk of bad debts

Foreign currency risk

In order to develop the business sales are made in non-base currencies such as Usd, Stg and Yen. Where it is possible the group will try to optimise natural hedging by the purchase of product for such business in the currency of sale. Where it is not possible to eliminate exposure under this method monthly forward currency contracts are taken out where appropriate to reduce exchange rate fluctuations

Strategic Report (*continued*)

Credit risk

With the current difficult financial situation currently being experienced with regards to COVID19 the company appreciates that more than the usual number of companies will be facing financial difficulties and the company is taking additional precautions to make sure we mitigate any effects of increased risk of bad debt. The group rigorously check the financial strength of any new customers as well as regularly monitoring the financial wellbeing of its existing customer base. Strong internal procedures exist to monitor the recoverability of debt in accordance with its terms, while credit risk insurance is in place to cover any possibility of a failure to collect a large debt. The European market, prior to COVID19 was facing difficult trading conditions with the Directors being fully aware of the high level of company failures and have taken every measure to prevent failures affecting the group financial position.

Liquidity and cash flow

The SEI Interconnect Products (Europe) Limited Group has the security of being a wholly owned subsidiary of Sumitomo Electric Industries Ltd, a public company registered in Japan. The holding company plays a very important role in the development of the business by working with European management and continually monitoring all aspects of the company's activities including its financial position and provides adequate funding when required to cover its needs.

Section 172 Statement

The directors, when making decisions will always act in good faith and in a manner that is in the interest of the overall success of the company and for the benefit of its members as a whole and the stakeholders who interact with and are impacted by our business. This statement sets out how the directors have regard to the matters set out in Section 172 of the Companies Act 2006 whilst undertaking their roles, including, but not limited to the:

- a) likely consequences of any decisions in the long term
- b) interests of the company's employees
- c) Need to foster the company's business relationships with suppliers, customers and others.
- d) Impact of the company's operations on the community and the environment
- e) Desirability of the company maintaining a reputation for high standards of business conduct and
- f) Need to act fairly as between members of the company.

In discharging their duties under S172 the directors pay special attention to the above as well as any other factors that are relevant to the decision-making process. The Board fully understands that every decision made will not result in a positive outcome for all relevant stakeholders but strives to ensure that all decisions made are consistent, in line with our strategic direction and with the desire to promote the long-term success of the company.

- **Employees:** The company focuses on people and understands that true success is only achievable through a fully engaged and motivated workforce. It is believed that employees will influence the direction of the business and by supporting and developing their initiatives employees will feel valued through their contribution to the business. Employees are provided with the platform to express their voice, while the company provides regular updates to keep the staff informed of matters of importance.
- **Suppliers, customers and others:** The directors fully understand and acknowledge that the delivering of a reliable service, being responsive to changing customer behaviour and the developing of next generation products underpin the continued success of the business. The engaging with customers in its many forms, the receipt of customer feedback etc allows us to understand our customers view of our business to enable us to modify our behaviours and strengthen our performance to provide the high-quality service our customers should expect. The building of long-term sustainable relationships with suppliers is essential for the accessing of products for the needs of our customers which allows for the smooth running of our business.
- **Community and environment:** The directors recognise the environmental impact of the company's operations and feel it is important to establish and promote green behaviours, i.e., the promoting of the use of electric/hybrid cars, installing charging points on site etc. The company also considers travel between

Strategic Report (*continued*)

sites and always considers the use of video facilities where possible. The company and employees are always willing to engage with the local communities, charities to successfully support any initiatives.

- **High standards of business conduct:** The directors' intention is to ensure that the company operates in an ethical and responsible manner. It is acknowledged that a healthy corporate culture ensures high standards of business conduct and governance which in turn supports strong business dealings with stakeholders outside the company. Our company is guided by the Sumitomo Spirits with its teachings being fundamental contributors to the long-term success of the company.

In response to the COVID-19 pandemic the company has worked tirelessly with the key stakeholder groups to ensure safety is always the priority.

By order of the board

D Gillett
Secretary



10 Axis Court
Mallard Way
Riverside Business Park
Swansea
SA7 0AJ

8th April 2021

Directors' Report

Dividends

The directors propose a dividend for the year of €506,000 (2019: €540,000)

R&D Activities

SEI Interconnect Products (Europe) Limited are the Sumitomo Groups sales company in Europe for the Electronics division products. As such, SEI Interconnect Products (Europe) Limited do not engage in R&D activities, with this being undertaken by the Electronics divisions factories in order to establish the next generation of products for sale to the European marketplace.

Financial Instruments

SEI Interconnect Products (Europe) Limited attempt to mitigate any exposure to foreign exchange in their trading activities by taking out monthly forward exchange contracts in the appropriate currencies. Forward contracts are 'settled' at the end of each month with a new monthly contract taken out to reflect updated trading situation on the date the previous contract was settled. All contracts due for settlement were settled on the 31st March 2020 with only open contracts being those taken out for settlement on 30th April 2020 on the 31st March 2020. SEI Interconnect Products (Europe) Limited have not entered into any other transactions of a financial instrument nature. The fair value of the derivatives entered into as at 31 March 2020 are immaterial, therefore no entries have been made within the financial statements to reflect them.

Policy and practice on payment of creditors

Payments made to the suppliers of product are mainly to SEI group companies and have agreed payment terms. It is SEI Group policy that all payments are made in line with these payment terms. Payments for expense items are paid 30 days end of months, with strict compliance to these terms.

Directors

The directors who served throughout the year were:

Y Miyata
S Konishi

Overseas branches

The group had overseas operations located in France, Germany, Italy, and Hungary throughout the period.

Political and charitable donations

The company made a charitable donation of £Nil in the year (2019: £200).

Going Concern

The Company's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic Report on page 1.

The financial statements have been prepared on a going concern basis which the directors consider to be appropriate for the following reasons.

The directors have prepared cash flow forecasts for a period of 12 months from the date of approval of these financial statements which indicate that, taking account of reasonably possible downsides, the company will have sufficient funds, through its funding from its fellow subsidiary company, Sumitomo Electric Finance Limited and in downside cases, funding from its ultimate parent company Sumitomo Electric Industries Ltd, to meet its liabilities as they fall due for that period.

In preparing these forecasts, the Directors have considered a severe but plausible scenario of a continuation of the impact of COVID-19 on the Group. The key assumptions used in this scenario included a further period of lockdown equivalent to that seen in spring 2020; and despite recent results showing the start of a recovery to pre-COVID levels of trading, no growth over that seen in the year to 31 March 2021.

Those forecasts are dependent on Sumitomo Electric Industries Ltd providing financial support during that period. Sumitomo Electric Industries Ltd has indicated its intention to continue to make available such funds as are needed by the company for the period covered by the forecasts. As with any company placing reliance on other group entities for financial support, the directors acknowledge that there can be no certainty that this support will continue although, at the date of approval of these financial statements, they have no reason to believe that it will not do so.

Consequently, the directors are confident that the company will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements and therefore have prepared the financial statements on a going concern basis.

Directors' Report *(continued)*

Disclosure of information to the auditors

The directors who held office at the date of approval of the directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditors are unaware, and each director has taken all the steps he ought to have taken as a director to make himself aware of any relevant audit information and to establish the company's auditors are aware of this information.

Auditors

Pursuant to section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and KPMG LLP will therefore continue in office.

Environmental Policy

Energy Efficiency Actions

The company recognises the environmental impact of its operations and remains committed to promoting activities and behaviours to reduce this impact. With regards to energy generated through business mileage, the company policy states that only employees with a minimum business mileage of 10,000 miles per annum are entitled to a company car. This policy ensures that company cars are kept to a minimum, thereby reducing emissions as far as possible. The company also operates a cycle to work scheme which promotes the well-being aspect as well as the use of non-emission transport.

Smart meters have been installed to improve the monitoring of electricity and gas usage. Employees are encouraged to consider their daily activities in terms of the environmental policy and adopt a system of continuous review and improvement in line with the company's objectives. A target has also been set to replace existing lights with LED to further improve energy efficiency.

Streamlined Energy and Carbon Reporting

	2020
Energy Use from UK Operations	
Combustion of Natural Gas	6,090
Electricity Consumed	4,738
Combustion of fuel in company vehicles	75,168
Total kWh Scope 1 + Scope 2 Activities	85,996
Greenhouse Gas Emissions	
Scope 1 Activities	18,637
Scope 2 Activities	1,559
Total CO₂ emissions	20,196
Intensity Ratio (Scopes 1 & 2)	
Emissions per €'000 of turnover	3.17

Director' Report (*continued*)

Intensity Metric

We have chosen the turnover of the UK based operations during the year as this allows comparable measurement of our principal activities.

Methodology

A market-based calculation of CO2 equivalent emissions was made using energy data collected from energy suppliers. Energy and carbon from transport were modelled using an average UK vehicle. Emissions factors used were 2020 UK Government conversion factors for company reporting.

D Gillett
Secretary



10 Axis Court
Mallard Way
Riverside Business Park
Swansea
SA7 0AJ

21m April 2021

Statement of directors' responsibilities in respect of the Strategic Report, the Directors' Report and the financial statements

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the group and parent company financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the parent company and of their profit or loss for that year. In preparing each of the group and parent company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the group and parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent company's transactions and disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that its financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.



Independent auditor's report to the members of SEI Interconnect Products (Europe) Limited

Opinion

We have audited the financial statements of SEI Interconnect Products (Europe) Limited ("the company") for the year ended 31 March 2020 which comprise the Consolidated Profit and Loss Account and Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 March 2020 and of the group's profit for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the group in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

Going concern

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the group or the company or to cease their operations, and as they have concluded that the group and the company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over their ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least a year from the date of approval of the financial statements. In our evaluation of the directors' conclusions, we considered the inherent risks to the group's business model, and analysed how those risks might affect the group and company's financial resources or ability to continue operations over the going concern period. We have nothing to report in these respects.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not a guarantee that the group or the company will continue in operation.

Independent auditor's report to the members of SEI Interconnect Products (Europe) Limited (Continued)

Strategic report and directors' report

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

Matters on which we are required to report by exception

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

Directors' responsibilities

As explained more fully in their statement set out on page 9, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the group and parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website, at www.frc.org.uk/auditorsresponsibilities.

Independent auditor's report to the members of SEI Interconnect Products (Europe) Limited (Continued)

The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.



Richard Lomax (Senior Statutory Auditor)
for and on behalf of KPMG LLP, Statutory Auditor
Chartered Accountants
3 Assembly Square
Britannia Quay
Cardiff
CF10 4AX

8 April 2021

Consolidated Profit and Loss Account and Other Comprehensive Income
for the year ended 31 March 2020

	Note	2020 €	2019 €
Turnover	2	64,121,334	65,917,596
Cost of sales		(56,757,861)	(57,322,020)
Gross profit		<u>7,363,473</u>	<u>8,595,576</u>
Administrative expenses		(6,911,428)	(6,548,698)
Other operating income		46,149	109,383
Group operating profit		<u>498,194</u>	<u>2,156,261</u>
Share of operating profit in associates		54,114	61,971
Total operating profit		<u>552,308</u>	<u>2,218,232</u>
Interest receivable and similar income	6	70,716	36,277
Interest payable and similar expenses	7	(38,185)	(173,515)
Profit before taxation	2-7	<u>584,839</u>	<u>2,080,994</u>
Tax on profit	8	(436,129)	(915,044)
Profit after taxation		<u>148,710</u>	<u>1,165,950</u>
Other comprehensive income			
Foreign exchange differences on translation of subsidiary undertaking		(56,944)	(5,885)
Total comprehensive income for the year		<u>91,766</u>	<u>1,160,065</u>

The notes on pages 18 to 35 form an integral part of these financial statements.

Consolidated Balance Sheet
at 31 March 2020

	Note	2020 €	2020 €	2019 €	2019 €
Fixed assets					
Intangible assets					
Goodwill	9		3,042,644		3,461,900
Tangible assets	10		572,060		575,028
Investments	11				
Investments in associates		239,157		217,471	
Other investments		38,000		38,000	
			<u>277,157</u>		<u>255,471</u>
			3,891,861		4,292,399
Current assets					
Stocks	12	4,813,137		6,249,173	
Debtors	13	14,230,135		14,116,836	
Cash at bank and in hand		1,369,217		820,502	
		<u>20,412,489</u>		<u>21,186,511</u>	
Creditors: amounts falling due within one year	14	<u>(16,470,581)</u>		<u>(17,196,907)</u>	
Net current assets			3,941,908		3,989,604
Creditors: amounts falling due after one year			-		-
Total assets less total liabilities being net assets			<u>7,833,769</u>		<u>8,282,003</u>
Capital and reserves					
Called up share capital	16		4,215,900		4,215,900
Profit and loss account			3,617,869		4,066,103
Shareholders' funds			<u>7,833,769</u>		<u>8,282,003</u>

The notes on pages 18 to 35 form an integral part of these financial statements.

These financial statements were approved by the board of directors on 8th April 2021 and were signed on its behalf by:


S Konishi
Director


Company registered number: 3639819

Company Balance Sheet
at 31 March 2020

	Note	2020 €	2020 €	2019 €	2019 €
Fixed assets					
Intangible assets					
Goodwill	9		917,854		1,043,910
Tangible assets	10		107,701		85,316
Investments	11		5,742,186		5,742,186
			<u>6,767,741</u>		<u>6,871,412</u>
Current assets					
Stocks	12	3,363,413		4,867,543	
Debtors	13	13,969,323		14,031,046	
Cash at bank and in hand		913,536		502,681	
		<u>18,246,272</u>		<u>19,401,270</u>	
Creditors: amounts falling due within one year	14	(15,596,187)		(16,937,278)	
Net current assets/(liabilities)			<u>2,650,085</u>		<u>2,463,992</u>
Total assets less current liabilities being net assets			<u>9,417,826</u>		<u>9,335,404</u>
Capital and reserves					
Called up share capital	16		4,215,900		4,215,900
Profit and loss account			5,201,926		5,119,504
Shareholders' funds			<u>9,417,826</u>		<u>9,335,404</u>

The notes on pages 18 to 35 form an integral part of these financial statements.

These financial statements were approved by the board of directors on 8th April 2021 and were signed on its behalf by:


S Konishi
Director

Company registered number: 36398191

Consolidated Statement of Changes in Equity
for the year ended 31 March 2020

	Called up share capital	Profit and loss account	Total equity
	€	€	€
Balance at 1 April 2018	4,215,900	2,906,038	7,121,938
Total comprehensive income for financial year			
Profit for the year	-	1,165,950	1,165,950
Other comprehensive income:			
Foreign exchange differences on translation of subsidiary undertakings	-	(5,885)	(5,885)
	<hr/>	<hr/>	<hr/>
Total comprehensive income for the year	-	1,160,065	1,160,065
	<hr/>	<hr/>	<hr/>
Balance at 31 March 2019	4,215,900	4,066,103	8,282,003
	<hr/>	<hr/>	<hr/>
Balance at 1 April 2019	4,215,900	4,066,103	8,282,003
Total comprehensive income for financial year			
Profit for the year	-	148,710	148,710
Other comprehensive income:			
Foreign exchange differences on translation of subsidiary undertakings	-	(56,944)	(56,944)
	<hr/>	<hr/>	<hr/>
Total comprehensive income for the year	-	91,766	91,766
	<hr/>	<hr/>	<hr/>
Transactions with owners, recorded directly in equity			
Dividends		(540,000)	(540,000)
	<hr/>	<hr/>	<hr/>
Balance at 31 March 2020	4,215,900	3,617,869	7,833,769
	<hr/>	<hr/>	<hr/>

The notes on pages 18 to 35 form an integral part of these financial statements.

Company Statement of Changes in Equity
for the year ended 31 March 2020

	Called up share capital	Profit and loss account	Total equity
	€	€	€
Balance at 1 April 2018	4,215,900	3,773,124	7,989,024
Total comprehensive income for financial year			
Profit for year	-	1,346,380	1,346,380
Balance at 31 March 2019	4,215,900	5,119,504	9,335,404
Balance at 1 April 2019	4,215,900	5,119,504	9,335,404
Total comprehensive income for financial year			
Profit for year	-	622,422	622,422
Transactions with owners, recorded in equity			
Dividends	-	(540,000)	(540,000)
Balance at 31 March 2020	4,215,900	5,201,926	9,417,826

The notes on pages 18 to 35 form an integral part of these financial statements.

Notes

(forming part of the financial statements)

1 Accounting policies

SEI Interconnect Products (Europe) Limited is a company limited by shares and incorporated and domiciled in England & Wales in the UK.

These financial statements were prepared in accordance with Financial Reporting Standard 102 the Financial Reporting Standard applicable in the UK and Republic of Ireland ('FRS 102') as issued in August 2014. The presentation currency of these financial statements is Euro.

The Company's ultimate parent undertaking, Sumitomo Electric Industries Ltd, includes the Company in its consolidated financial statements. The consolidated financial statements of Sumitomo Electric Industries Ltd are available to the public and may be obtained from Sumitomo Electric Industries Ltd, 4-5-33, Kitahama, Chuo-ku, Osaka, Japan. In these financial statements, the company is considered to be a qualifying entity for the purpose of this FRS and has applied the exemptions available under FRS 102 in respect of the following disclosures:

- Reconciliation of the number of shares outstanding from the beginning to end of the period;
- Cash Flow Statement and related notes; and
- Key Management Personnel compensation.

As the consolidated statements of Sumitomo Electric Industries include the relevant disclosures, the Company has also taken the exemptions under FRS 102 available in respect of the following disclosures:

- The disclosures required by FRS 102.11 Basic Financial Instruments and FRS 102.12 Other Financial Instruments in respect of financial instruments not falling within the fair value accounting rules of Paragraph 36(4) of schedule 1.

The accounting policies set out below have, unless otherwise been stated, then applied consistently to all periods presented in these financial statements.

1.1 Measurement Convention

The financial statements are prepared on the historic cost basis, except for derivative financial instruments which are stated at their fair value.

Notes (continued)

1.2 Going Concern

The Company's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic Report on page 1.

The financial statements have been prepared on a going concern basis which the directors consider to be appropriate for the following reasons.

The directors have prepared cash flow forecasts for a period of 12 months from the date of approval of these financial statements which indicate that, taking account of reasonably possible downsides, the company will have sufficient funds, through its funding from its fellow subsidiary company, Sumitomo Electric Finance Limited and in downside cases, funding from its ultimate parent company Sumitomo Electric Industries Ltd, to meet its liabilities as they fall due for that period.

In preparing these forecasts, the Directors have considered a severe but plausible scenario of a continuation of the impact of COVID-19 on the Group. The key assumptions used in this scenario included a further period of lockdown equivalent to that seen in spring 2020; and despite recent results showing the start of a recovery to pre-COVID levels of trading, no growth over that seen in the year to 31 March 2021.

Those forecasts are dependent on Sumitomo Electric Industries Ltd providing financial support during that period. Sumitomo Electric Industries Ltd has indicated its intention to continue to make available such funds as are needed by the company for the period covered by the forecasts. As with any company placing reliance on other group entities for financial support, the directors acknowledge that there can be no certainty that this support will continue although, at the date of approval of these financial statements, they have no reason to believe that it will not do so.

Consequently, the directors are confident that the company will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements and therefore have prepared the financial statements on a going concern basis.

1.3 Basis of Consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiary undertakings made up to 31st March 2020. A subsidiary is an entity that is controlled by the parent. An associate is an entity in which the Group has significant influence, but not control, over the operating and financial policies of the entity. Significant influence is presumed to exist when the investor holds between 20% and 50% of the equity voting rights. Under Section 408 of the Companies Act 2006 the Company is exempt from the requirement to present its own profit and loss account.

Notes (continued)

1 Accounting policies (continued)

1.4 Foreign Currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

The assets and the liabilities of non-Euro subsidiary undertakings and associated undertakings are translated at the closing exchange rates. The revenues and expenses of such undertakings are consolidated at the average rates of exchange during the year. Gains and losses arising on these translations are taken to profit and loss, except on consolidation where they are taken to other comprehensive income, net of exchange differences arising on related foreign currency borrowings (see note 1.6).

In the group consolidation accounts only, exchange differences arising on the retranslation of foreign currency borrowing used to finance or provide a hedge against equity investments in foreign enterprises are taken to the Statement of changes in equity.

1.5 Basic financial instruments

Trade and other debtors/creditors

Trade and other debtors are recognised initially at transaction price less attributable transaction costs. Subsequent to initial recognition they are measured at amortised cost less any impairment losses in the case of trade debtors.

Interest-bearing borrowings classified as basic financial instruments

Interest-bearing borrowings are recognised initially at the present value of future payments discounted at a market rate of interest. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost using the effective interest method, less any impairment losses.

Investments in preference and ordinary shares

Investments in equity instruments are measured initially at fair value, which is normally the transaction price. Transaction costs are excluded if the investments are subsequently measured at fair value through profit and loss. Subsequent to initial recognition investments that can be measured reliably are measured at fair value with changes recognised in profit or loss. Other investments are measured at cost less impairment in profit or loss.

Cash and cash equivalents

Cash and cash equivalents comprise cash balance at the bank and cash in hand.

1.6 Other financial instruments

Other financial instruments not meeting the definition of Basic Financial Instruments are recognised initially at fair value. Subsequent to initial recognition other financial instruments are measured at fair value with changes recognised in profit or loss except for hedging instruments in a designated hedging relationship which are recognised as set out below.

Derivative financial instruments

Derivative financial instruments are recognised at fair value. The gain or loss on the re-measurement to fair value is recognised immediately in the profit and loss.

Notes (continued)

1 Accounting policies (continued)

1.6 Other financial instruments (continued)

Cumulative exchange differences recognised in other comprehensive income relating to a hedge of a net investment in a foreign operation shall not be reclassified to profit or loss on disposal or partial disposal of that foreign operation.

1.7 Tangible Fixed Assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses.

The company assesses at each reporting date whether tangible fixed assets are impaired.

Depreciation of tangible fixed assets is charged to the profit and loss account on a straight line basis over their estimated useful economic lives as follows:

Plant & machinery	5 to 7 years
Fixtures & fittings	3 to 5 years
Motor vehicles	4 to 5 years

Depreciation methods, useful lives and residual values are reviewed if there is any significant change since the last annual reporting date in the pattern by which the company expects to consume an asset's future economic benefit.

1.8 Business Combinations

On the acquisition of a business, including an interest in an associated undertaking, fair values are attributed to the Company's share of separable assets and liabilities acquired. Where the costs of acquisition exceeds the values attributable to such assets and liabilities, the difference is treated as purchased goodwill and capitalised within fixed assets.

The profit or loss on the disposal of a previously acquired business includes the attributable amount of any purchased goodwill relating to that business.

1.9 Intangible Assets

Goodwill

Goodwill is stated at cost less any accumulated amortisation and accumulated impairment loss. Goodwill is allocated to cash-generating units or group of cash-generating units that are expected to benefit from the synergies of the business combination from which it arose.

Amortisation

Amortisation is charged to the profit and loss on a straight line basis over the estimated useful lives of the intangible asset. Intangible assets are amortised from the date they are available for use. The estimated useful lives are:

Goodwill	15 years
----------	----------

Goodwill is amortised on a straight line basis over its useful life. Goodwill has no residual value. The finite useful life is estimated to be 15 years as acquisitions prior to these have been amortised over their expected useful lives of 15 to 20 years with the company still benefiting from the cash flows of the acquisitions.

1.10 Stocks

Stocks are valued at the lower of cost or net realisable value. Cost is determined on a 'first in first out' basis. Net realisable value is the price at which stocks can be sold in the normal course of business after allowing for the cost of realisation and, where appropriate, the cost of conversion from their existing state to a finished condition.

Notes (continued)

1 Accounting policies (continued)

1.11 Pensions

Retirement benefits to employees are funded by the company and employees. Defined contributions are made to individual pension funds which are financially separate from the company and these are charged to the profit and loss account as incurred.

1.12 Provisions

A provision is recognised in the balance sheet when the entity has a present legal or constructive obligation as a result of a past event, that can be reliably measured and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the amount required to settle the obligation at the reporting date.

1.13 Expenditure

Operating Leases

Payments made under operating leases are recognised in the profit and loss account on a straight-line over the term of the lease.

Finance Leases

Minimum lease payments are apportioned between the finance charge and the reduction of the outstanding liability using a rate implicit in the lease. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

1.14 Taxation

Tax on the profit and loss for the year comprises current and deferred tax. Tax is recognised directly in the profit and loss account.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year using tax rates enacted or substantively enacted at the balance sheet date, and any adjustments to tax payable in respect of previous years.

Deferred tax is provided on timing differences which arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in the financial statements. Deferred tax is not recognised on permanent differences arising because certain types of income or expense are non-taxable or are disallowable for tax or because certain changes are greater or smaller than the corresponding income or expense.

Deferred tax is measured at the tax rate that is expected to apply to the reversal of the related differences, using tax rates enacted or substantially enacted at the balance sheet date. Deferred tax balances are not discounted.

Deferred tax assets are recognised as recoverable to the extent that, on the basis of all available evidence, it can be regarded as more likely than not there will be suitable taxable profits from which the future reversal of underlying timing differences can be deducted.

1.15 Turnover

Turnover represents the amounts (excluding any value added tax) derived from the provision of goods and services to customers. Income is recognised when the risk of ownership passes to the customer, i.e. when goods or services are delivered to the customer.

1.16 Related Party Transactions

The company has taken advantage of the exemption under Financial Reporting Standard 102 Section 33.1A from the requirement to disclose transactions entered into between two more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member.

Notes (continued)

2 Analysis of turnover

All turnover is derived from one class of business. Turnover is split geographically as follows:

	Year ended 31 March 2020 €	Year ended 31 March 2019 €
Europe	58,763,546	57,661,237
South America	147,644	15,900
North America	152,722	222,669
Asia	590,710	1,302,016
Africa	4,466,712	6,715,774
	<u>64,121,334</u>	<u>65,917,596</u>

3 Notes to the profit and loss account

	2020 €	2019 €
<i>Profit before taxation is stated after charging/(crediting)</i>		
Amounts receivable by the auditors and their associates in respect of:		
- audit of these financial statements	42,954	42,768
- audit of the financial statements of subsidiaries of the Company	26,097	13,239
- tax compliance	62,342	15,426
- other tax advisory services	20,663	8,600
- all other services	50,099	24,572
Depreciation	198,587	192,303
Amortisation of goodwill	419,256	436,590
Operating lease rentals		
- other	432,099	432,330
Operating lease income		
Loss/(Profit) on disposal of assets	<u>2,599</u>	<u>(9,000)</u>

4 Remuneration of directors

	2020 €	2019 €
Directors' emoluments	<u>140,040</u>	<u>111,808</u>

Notes (continued)

5 Staff numbers and costs

The average number of persons employed by the Group (including directors) during the period was as follows:

	Number of employees	
	2020	2019
Distribution/office staff	73	70
Manufacturing	24	20
	<u>97</u>	<u>90</u>

	2020	2019
	€	€
Wages and salaries	4,271,735	3,718,330
Social security costs	534,888	548,243
Other pension costs (note 19)	103,906	82,886
	<u>4,910,529</u>	<u>4,349,459</u>

6 Interest receivable and similar income

	2020	2019
	€	€
On bank accounts	34,324	15,622
Net Exchange gain	36,392	20,655
	<u>70,716</u>	<u>36,277</u>

7 Interest payable and similar expenses

	2020	2019
	€	€
On loans from group companies	38,185	53,811
Net exchange loss	-	119,704
	<u>38,185</u>	<u>173,515</u>

Notes (continued)

8 Taxation

Analysis of charge in period

	2020	2019
	€	€
<i>UK corporation tax</i>		
Current tax on income for the period	207,394	470,141
Double tax relief	(200,325)	(424,102)
Adjustments in respect of prior periods	20,881	-
	<u>27,950</u>	<u>46,039</u>
<i>Foreign tax</i>		
Current tax on income for the period	406,781	807,485
Adjustments in respect of prior periods	-	64,409
Share of associate's current tax	10,139	11,775
	<u>416,920</u>	<u>883,669</u>
Total current tax	<u>444,870</u>	<u>929,708</u>
<i>Deferred tax (see note 15)</i>		
Origination/reversal of timing differences	(35,135)	(7,408)
Prior year adjustments	26,394	(7,256)
	<u>(8,741)</u>	<u>(14,664)</u>
Total deferred tax movement	<u>(8,741)</u>	<u>(14,664)</u>
Tax on profit	<u>436,129</u>	<u>915,044</u>

Factors affecting the tax charge for the current period

The tax assessed for the year is higher (2019: higher) than the standard rate of corporation tax in the UK of 19% (2019: 19%). The differences are explained below:

	2020	2019
	€	€
Profit before tax	584,839	2,080,994
Profit multiplied by the standard rate of corporation tax in the UK of 19% (2019: 19%)	111,119	395,389
<i>Effects of</i>		
Expenses not allowable for tax purposes	83,239	102,074
Unrecognised deferred tax assets/(liabilities)	(8,783)	(5,067)
Different tax rates applied in overseas tax jurisdictions	203,278	365,494
Adjustment in respect of prior periods	47,276	57,154
Total tax charge for the period	<u>436,129</u>	<u>915,044</u>

Notes (continued)

8 Taxation (continued)

Factors that may affect future current and total tax charges

The deferred tax asset recognised at 31 March 2020 of €14,130 (2019: €5,020) relates to timing differences primarily consisting of tax losses carried forward and accelerated depreciation. These are recognised to the extent that the realisation of the related tax benefit through future taxable profits from the same trade is probable.

The deferred tax asset has been fully recognised at 31 March 2020 (2019: fully recognised) as it is sufficiently probable that the company will generate sufficient taxable profits against which to offset the carried forward losses.

Finance (No.2) Bill 2016, which was substantively enacted in September 2016, included legislation to reduce the main rate of corporation tax from 20% to 19% from 1 April 2017 with a further reduction to 17% from 1 April 2020. The March 2020 Budget announced that a rate of 19% would continue to apply with effect from 1 April 2020, and this change was substantively enacted on 17 March 2020.

The deferred tax liability at 31 March 2020 has been calculated based on the rate of 19% (2019: 19%) substantively enacted at the balance sheet date.

In the March 2021 Budget it was announced that the main rate of corporation tax will increase to 25% from 1 April 2023 and this will have a consequential impact on the company's future tax charge. If this rate change had been substantively enacted at the balance sheet date, the deferred tax asset recognised at 31 March 2020 would have increased by €4,462.

9 Intangible fixed assets

Group	Goodwill €
<i>Cost</i>	
At beginning of year	6,763,243
At end of year	6,763,243
<i>Amortisation and impairment</i>	
At beginning of year	3,301,343
Charged in year	419,256
At end of year	3,720,599
<i>Net book value</i>	
At 31 March 2020	3,042,644
At 31 March 2019	3,461,900

Notes (continued)

9 Intangible fixed assets (continued)

Company	Goodwill €
<i>Cost</i>	
At beginning of year	2,365,233
At end of year	2,365,233
<i>Amortisation and impairment</i>	
At beginning of year	1,321,323
Charged in year	126,056
At end of year	1,447,379
<i>Net book value</i>	
At 31 March 2020	917,854
At 31 March 2019	1,043,910

The directors consider each acquisition separately for the purpose of determining the amortisation period of any goodwill that arises. The following sets out the periods over which goodwill is amortised based on the estimated useful life of the goodwill:

Group only

- Goodwill arising on purchase of Heinrich Thulesius GmbH & Co. KG by the SEI Interconnect Products (Europe) Limited (German branch) in 2013 is amortised over 15 years.
- Goodwill arising on purchase of SEI Identification Solutions Limited (formally Siegrist - Orel Limited) by SEI Interconnect Products (Europe) Limited in 2013 is amortised over 15 years.

Group and Company

- Goodwill arising on purchase of the Sumitomo Electric Schrumpft Produkte GmbH sales business by the SEI Interconnect Products (Europe) Limited (German branch) in 2013 is amortised over 15 years.
- Goodwill arising on purchase of the flat flexible cable business from SEI Interconnect Products (UK) Limited in 1998 was amortised over 20 years and is now fully amortised.
- Goodwill arising on purchase of the German branch from Sumitomo Electric Europe Limited in 1998 was amortised over 15 years and is now fully amortised.

Notes (continued)

10 Tangible fixed assets

<i>Group</i>	Motor Vehicles	Plant and machinery	Fixtures, fittings, tools and equipment	Total
	€	€	€	€
Cost				
At beginning of year	261,381	666,903	956,595	1,884,879
Additions	87,331	70,230	69,369	226,930
Disposals	(57,297)	(5,235)	(4,510)	(67,042)
Foreign exchange adjustment	(2,234)	-	-	(2,234)
At end of year	289,181	731,898	1,021,454	2,042,533
Depreciation				
At beginning of year	137,538	472,555	699,758	1,309,851
Charge for year	47,367	47,064	104,156	198,587
On disposals	(28,220)	(5,235)	(4,510)	(37,965)
Exchange adjustment	-	-	-	-
At end of year	156,685	514,384	799,404	1,470,473
Net book value				
At 31 March 2020	132,496	217,514	222,050	572,060
At 31 March 2019	123,843	194,348	256,837	575,028

<i>Company</i>	Motor Vehicles	Plant and Machinery	Fixtures, fittings, tools and equipment	Total
	€	€	€	€
Cost				
At beginning of year	73,404	277,901	600,525	951,830
Additions	27,786	-	34,102	61,888
Disposals	-	-	-	-
At end of year	101,190	277,901	634,627	1,013,718
Depreciation				
At beginning of year	29,615	277,901	558,998	866,514
Charge for year	20,820	-	18,683	39,503
On disposals	-	-	-	-
At end of year	50,435	277,901	577,681	906,017
Net book value				
At 31 March 2020	50,755	-	56,946	107,701
At 31 March 2019	43,789	-	41,527	85,316

Notes (continued)

11 Fixed asset investments

Group	Interests in associated undertakings €	Other investments €	Total €
<i>Cost</i>			
At beginning of year	58,439	38,000	96,439
Foreign exchange adjustment	(2,196)	-	(2,196)
At end of year	56,243	38,000	94,243
<i>Share of post-acquisition reserves</i>			
At beginning of year	159,032	-	159,032
Retained profits less losses	54,114	-	54,114
Dividends Paid	(30,232)	-	(30,232)
At end of year	182,914	-	182,914
<i>Net book value</i>			
At 31 March 2020	239,157	38,000	277,157
At 31 March 2019	217,471	38,000	255,471
Company	Shares in group undertakings €	Other investments €	Total €
<i>Cost</i>			
At beginning of year	5,704,186	38,000	5,742,186
At end of year	5,704,186	38,000	5,742,186
<i>Net book value</i>			
At 31 March 2020	5,704,186	38,000	5,742,186
At 31 March 2019	5,704,186	38,000	5,742,186

Notes (continued)

11 Fixed asset investments (continued)

	Registered Office	Principal Activity	Class and percentage of shares held	
Subsidiary undertakings			Group	Company
SEI Identification Solutions Limited	Pysons Road Industrial Estate, Broadstairs, Kent, CT10 2LQ UK	Manufacture of cable identification systems and accessories	100% of Ordinary share capital	100% of Ordinary share capital
SEI Identification Solutions France SAS *	Burolines-Partner, 2bis rue Marcel Doret, 31700 Blagnac, France	Manufacture of cable identification systems and accessories	100% of Ordinary share capital	-
Heinrich Thulesius GmbH & Co. KG	Zum Panrepel 15, 28307 Bremen, Germany	Distribution of wire and cable	General and Limited partner	Limited partner with rights to 100% of profits
Thulesius Beteiligungsgesellschaft mbH	Zum Panrepel 15 28307 Bremen, Germany	Holding company (general partner in Heinrich Thulesius)	100% of Ordinary share capital	100% of Ordinary share capital
Associated undertakings				
Silpro Extrusions Limited*	Pysons Road Industrial Estate, Broadstairs, Kent, CT10 2LQ UK	Manufacture of cable sleeving	50% of Ordinary share capital	-

*shares owned by SEI Identification Solutions Limited

Associates and joint ventures

The total of the Group's profit before taxation from interests in associates was €54,114 (2019: €61,971).

12 Stocks

	Group		Company	
	2020	2019	2020	2019
	€	€	€	€
Finished goods and goods for resale	4,211,652	5,611,398	3,336,312	4,861,984
Work in progress	27,101	5,559	27,101	5,559
Raw Materials	574,384	632,216	-	-
	<u>4,813,137</u>	<u>6,249,173</u>	<u>3,363,413</u>	<u>4,867,543</u>

13 Debtors

	Group		Company	
	2020	2019	2020	2019
	€	€	€	€
Trade debtors	11,707,409	10,753,719	11,114,050	10,434,335
Amounts owed by group undertakings	1,427,704	2,887,091	1,427,704	2,892,074
Amounts owed by undertakings in which the Company has a participating interest	-	-	539,814	396,858
Value added tax	434,053	78,429	496,588	112,168
Other debtors	333,636	144,368	214,973	144,368
Prepayments and accrued income	313,203	248,209	170,265	46,223
Deferred Tax Asset (note 15)	14,130	5,020	5,929	5,020
	<u>14,230,135</u>	<u>14,116,836</u>	<u>13,969,323</u>	<u>14,031,046</u>

Notes (continued)

14 Creditors: amounts falling due within one year

	Group		Company	
	2020	2019	2020	2019
	€	€	€	€
Trade creditors	1,284,341	1,928,905	862,015	1,625,453
Amounts owed to group undertakings	13,416,238	13,394,578	13,199,341	13,649,453
Corporation tax	828,568	837,741	829,229	849,560
Other taxes and social security	123,175	158,183	65,930	82,974
Other creditors	56,801	215,427	26,354	67,546
Accruals and deferred income	761,458	662,073	613,318	662,292
	<u>16,470,581</u>	<u>17,196,907</u>	<u>15,596,187</u>	<u>16,937,278</u>

The loans from group undertakings within the Company and Group were made up of Euro and Sterling and were subject to a varying interest rate per annum between 0.52% and 0.862%. The amounts owed to group undertakings contains an amount of €3,617,848 (2019: €4,350,817) due to Sumitomo Electric Finance UK Limited relating to a cash pooling facility, and is re-payable on demand. These cash pooling balances are subject to a varying interest rate per annum between 0.30% and 0.47%.

15 Deferred taxation

	Group	Company
	€	€
Asset at 1 April 2019	(5,020)	(5,020)
(Credit)/Charge to the profit and loss account	(35,135)	(909)
Foreign exchange adjustment	(369)	-
Adjustments in respect of prior periods	26,394	-
	<u>(14,130)</u>	<u>(5,929)</u>
Asset at 31 March 2020	(14,130)	(5,929)

Notes (continued)

15 Deferred taxation (continued)

The elements of deferred taxation are as follows:

Group	31 March 2020 (Asset)/liability €	31 March 2019 (Asset)/liability €
Difference between accumulated depreciation and amortisation and capital allowances	(11,277)	5,020
Tax losses	23,852	-
Pensions and other timing differences	1,555	-
	<u>14,130</u>	<u>5,020</u>
Company		
Difference between accumulated depreciation and amortisation and capital allowances	4,374	5,020
Pensions and other timing differences	1,555	-
	<u>5,929</u>	<u>5,020</u>

16 Share capital and reserves

	31 March 2020 £	31 March 2019 £
<i>Allotted, called up and fully paid</i>		
3,000,000 ordinary shares of £1 each	<u>3,000,000</u>	<u>3,000,000</u>

The Euro equivalent of the issued share capital at the commencement of trading amounted to €4,215,900 (2019: €4,215,900).

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company.

Within the profit and loss account reserves balance there is an amount of €264,944 relating to foreign exchange differences on the translation of subsidiary balances (2019: €208,000)

17 Contingent liabilities and capital commitments

The Company or the group had no contingent liabilities or capital commitments authorised and not contracted at the end of the year €nil (2019: €nil).

Notes (continued)

18 Operating leases

Non-cancellable operating lease rentals are payable as follows:

	2020 €	2019 €
Group		
Less than one year	384,472	337,327
Between one and five years	270,441	250,692
More than five years	-	-
	<u>654,913</u>	<u>588,019</u>
	<u><u>654,913</u></u>	<u><u>588,019</u></u>
	2020	2019
Company	€	€
Less than one year	255,657	287,942
Between one and five years	141,914	217,722
More than five years	-	-
	<u>397,570</u>	<u>505,664</u>
	<u><u>397,570</u></u>	<u><u>505,664</u></u>

During the year, €432,099 (2019: €432,330) was recognised as an expense.

19 Pension scheme

Defined contribution pension scheme

The Group operates a defined contribution pension scheme within the UK only. The pension cost charge for the period represents contributions payable by the Group to the scheme and amounted to €103,906 (2019: €82,886).

There were no outstanding or prepaid contributions at either the beginning or end of the financial year.

Notes (continued)

20 Related party disclosures

SEI Interconnect Products (Europe) Limited is a subsidiary of Sumitomo Electric Industries Ltd, a company incorporated in Japan.

The largest group in which the results of the company are consolidated is that headed by Sumitomo Electric Industries Ltd. The consolidated financial statements of Sumitomo Electric Industries Ltd are available to the public and can be obtained from Sumitomo Electric Industries Ltd, 4-5-33, Kitahama, Chuo-ku, Osaka, Japan.

During the period, the company had the following transactions with related parties which are not wholly owned.

	Relationship	Transaction	31 March 2020		31 March 2019	
			Transaction Value €	Balance at due (to)/from related party €	Transaction Value €	Balance at due (to)/from related party €
Silpro Extrusions Ltd	Associate	Service fee billed to associate	54,123	3,595	22,451	3,612
Silpro Extrusions Ltd	Associate	Purchase of goods from associate	106,866	(19,294)	113,924	(29,010)

There were no amounts written off during the period or doubtful debts at the end in relation to related parties.

21 Ultimate parent company and parent undertaking of larger group

The ultimate parent Company is Sumitomo Electric Industries Ltd, a company incorporated in Japan. Copies of the group accounts are available to the public and can be obtained from Sumitomo Electric Industries Ltd, 4-5-33, Kitahama, Chuo-ku, Osaka, Japan.

22 Accounting estimates and judgements

Key sources of estimation uncertainty

There are no significant areas of estimation uncertainty that may cause material adjustment to the carrying values of assets or liabilities within the next financial year to the group or company's accounts, other than the estimates set out below.

Critical accounting estimates in applying the group/company's accounting policies

Provisions over stock and trade debtors

The group and company have made provisions against the book value of stock and trade debtors. These provisions at 31 March 2020 were group €769,344 (2019: €477,941) and company €518,800 (2019: €212,230). These provisions are reviewed regularly and adjustments made as required.

Goodwill and Investments

The group and company have considered the necessity to make any provisions against the recoverability of any investments or goodwill held at historic cost values in these financial statements and consider any such provisions are not required as the future benefits deriving from the use of these assets are in excess of their current historic cost values. The company has considered the forecast of the businesses in which it holds investments and the sensitivity of these forecasts with reference to achievement of expected sales, discount rates applied to these calculations and are satisfied any future benefits are in excess of the investments values shown.

Notes (continued)

22 Accounting estimates and judgements (continued)

In the preparation of the above forecasts the company has had to make a number of assumptions on which the results are dependent. The main assumption is the estimate of future revenues, which have been based on historical data, the discussing of anticipated future business levels with customers as well as the timing of the return of key markets currently experiencing difficulties with reference to COVID 19 to previous levels. In the case of major customers confirmation of future business levels has been attained where possible and sensitivities have been applied to consider the impact of not achieving these forecasts sales volumes.

It is anticipated that the operating costs of all companies will remain at current levels, increasing with the RPI where appropriate and flexed as required for any additional business needs. The above flows have been discounted at 7%, which is the SEI Group's weighted average cost of capital adjusted as necessary to reflect any additional risk profile of the company.

23 Post Balance Sheet Events

The COVID-19 pandemic is having a material adverse effect on the global economy. During 2021 these factors began having a material adverse impact on our operations and financial performance, as well as on the operations of our customers and suppliers. While the effects of these events cannot be estimated at the time of finalising these financial statements, we anticipate many of these impacts related to demand, profitability and cash flows will continue in the foreseeable future, depending on the severity and duration of the pandemic. Such effects and the required mitigating actions will continue to be monitored and evaluated by management during the 2021 and 2022 financial year.