## SEI Interconnect Products (Europe) Limited

Directors' report and financial statements Registered number 3639819 Year ended 31 March 2015

**COMPANIES HOUSE** 

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## Strategic report

The principal activity of the SEI Interconnect Products (Europe) Limited group continues to be the distribution of electronic wire and cable, semiconductors, fine polymer products and the manufacture of cable identification systems and accessories.

The SEI Interconnect Products (Europe) Limited group is owned by Sumitomo Electric Industries (SEI), a public company registered in Japan. The SEI Interconnect Products (Europe) Limited group is responsible for the marketing the electronic wire and cable, semiconductors and fine polymer products, manufactured by SEI group subsidiaries throughout the world to the European market.

Revenue for the year was  $\in$  44,883,959, a decrease of 6.97% compared with last year's figure of  $\in$  48,246,468. The decrease was mainly a result of a difficult market for a few products within the group's portfolio. Certain product groups have performed in line, if not improved on expectations, however the main product groups still continue to struggle in their market places, the issue with these product groups being the slow markets rather than any loss of business. It is anticipated that the difficult trading conditions experienced during the year will continue into the following year.

Profit before tax was  $\in$  459,122 (1.023% of sales) compared to  $\in$  138,205 (0.286% of sales) for the year ended 31<sup>st</sup> March 2015. The main cause of the increase in profit was a positive FX situation this year which was improved on the previous year's figure giving an overall improvement of  $\in$  375k on last year's figure. The conditions highlighted last year are still prevalent - difficult market conditions for a number of higher margin products and the 'product mix' becoming biased towards lower margin product. Increased price competition from Asian as well as European competitors is continuing to affect gross margin. Having said that, the group has done well in price negotiations with suppliers to hold the gross margin at last year's level and manage a very slight improvement. A programme of cost control has enabled us to keep operating costs to below last year's levels.

The group has continued to work at the extension of its market activities to incorporate further products from the Sumitomo Electric Industries portfolio into its European business and in particular targeting what it considers to be industry sectors for future sustainable growth, i.e. automotive, rail and aerospace. It is the nature of these industry sectors that the results of marketing activities will not see positive results in respect of actual sales for a number of years, however it is felt that the work in attaining business in these key areas has progressed during the year, with the results of these activities coming closer to fruition and expected to play a large role in the future development of the business.

The plan for the coming year continues to be to strengthen the company's existing business by developing this with existing and targeted customers' as well introducing new products and working on long term projects in key business sectors. The target being a well balanced portfolio of products and customers across all our businesses, providing a strong base for future development and continued growth. The group will continue to focus on cost control in order to ensure that the company is operating as effectively as possible.

By order of the board

D Gillett Secretary -Caret

10 Axis Court Mallard Way Riverside Business Park Swansea SA7 OAJ

215h October 2015

## Directors' report

#### Principal risks and uncertainties

The directors believe the significant financial risks facing the group are foreign exchange risk and the potential risk of bad debts.

#### Foreign currency risk

In order to develop the business sales are made in non-base currencies such as USD, Sterling and Yen. Where it is possible the group will try to optimise natural hedging by the purchase of product for such business in the currency of sale. Where it is not possible to eliminate exposure under this method monthly forward currency contracts are taken out where appropriate to reduce exchange rate fluctuations.

#### Credit risk

With the level of sales achieved comes the increased risk of bad debt. The group rigorously check the financial strengthen of any new customers as well as regularly monitoring the financial wellbeing of existing customer base. Strong internal procedures exist to monitor the recoverability of debt in accordance with its terms, while credit risk insurance is in place to cover any possibility of a failure to collect a large debt. The European market in general is still facing difficult trading conditions and the Directors are fully aware of the high level of company failures and have taken every measure to prevent failures affecting the group financial position.

#### Liquidity and cash flow

The SEI Interconnect Products (Europe) Limited Group has the security of being a wholly owned subsidiary of Sumitomo Electric Industries Ltd, a public company registered in Japan. The holding company plays a very important role in the development of the business by working with European management and continually monitoring all aspects of the company's activities including its financial position and provides adequate funding when required to cover its needs.

#### Dividends

The directors do not propose the declaration of a dividend (2014: Nil).

#### Policy and practice on payment of creditors

Payments made to the suppliers of product are mainly to SEI group companies and have agreed payment terms. It is SEI Group policy that all payments are made in line with these payment terms. Payments for expense items are paid 30 days end of months, with strict compliance to these terms.

#### **Directors**

The directors who served throughout the year were:

H Akiyama Y Miyata

#### Overseas branches

The group had overseas operations located in France, Germany, Italy, and Hungary throughout the period. It also had an office in Finland.

## Directors' report (continued)

#### Political and charitable donations

The company made no political or charitable donations during the period (2014: Nil).

#### Disclosure of information to the auditor

The directors who held office at the date of approval of the directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditor is unaware, and each director has taken all the steps he ought to have taken as a director to make himself aware of any relevant audit information and to establish the company's auditor is aware of this information.

#### Auditor

Pursuant to section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office.

By order of the board

D Gillett Secretary

- Cirlet

10 Axis Court Mallard Way Riverside Business Park Swansea SA7 OAJ

2.15h October 2015

# Statement of directors' responsibilities in respect of the Strategic Report, the Directors' Report and the financial statements

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the group and parent company financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the parent company and of their profit or loss for that year. In preparing each of the group and parent company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.



#### KPMG LLP

Britannia Quay Cardiff CF10 4AX United Kingdom

# Independent auditor's report to the members of SEI Interconnect Products (Europe) Limited

We have audited the financial statements of SEI Interconnect Products (Europe) Limited for the year ended 31 March 2015 set out on pages 7 to 25. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at <a href="https://www.frc.org.uk/auditscopeukprivate">www.frc.org.uk/auditscopeukprivate</a>

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 March 2015 and of the group's profit for the year then ended;
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# Independent auditor's report to the members of SEI Interconnect Products (Europe) Limited (continued)

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Ian Pennington (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor

**Chartered Accountants** 

3 Assembly Square Britannia Quay Cardiff CF10 4AX 22 N October 2015

# Consolidated Profit and Loss Account

for the year ended 31 March 2015	•		
	Note	2015 €	2014 €
	•	_	_
Turnover		44,883,959	48,246,468
Cost of sales		(39,276,491)	(42,382,241)
Gross profit		5,607,468	5,864,227
Administrative expenses	•	(5,520,012)	(5,669,617)
Other operating income		190,874	155,706
Group operating profit		278,330	350,316
	•		
Share of operating profit in associates		30,430	8,780
Total operating profit		308,760	359,096
Interest receivable and similar income - Group Interest payable and similar charges - Group	. б 7	217,019 (66,657)	(220,891)
interest payable and similar charges - Group	,	(00,037)	(220,691)
Profit on ordinary activities before taxation	2-7	459,122	138,205
Tax on profit on ordinary activities		(350,433)	(360,710)
Profit/(loss) on ordinary activities after taxation being	•	<del></del> .	
profit/(loss) for the financial year	17	108,689	(222,505)
Profit/(loss) on ordinary activities after taxation being profit/(loss) for the financial year		108,689	(222,505)

Consolidated	Balance	Sheet

at 31 March 2015		•	•		
at 51 March 2015	Note	2015 ·€	2015 €	2014 €	2014 €
Fixed assets		.€	E	E	€.
Intangible assets	_			•	
Goodwill	9		5,208,057		5,642,058
Tangible assets Investments	10 11		. 658,642	•	605,954
Investments in associates	11	138,972		78,977	
Other investments		38,000		38,000	•
			176,972		116,977
		i	1/0,9/2		
			6,043,671		6,364,989
Current assets Stocks	.12	2 711 200		3,591,186	
Debtors	13	3,711,398 10,926,932		10,337,561	
Cash at bank and in hand	75	573,823		497,762	
	•	15,212,153		14,426,509	•
Creditors: amounts falling due within one year	14	(16,601,725)		(16,277,222)	
Net current liabilities		······	(1,389,572)		(1,850,713)
· · · · ·			<u></u>		
Total assets less current liabilities being net assets			4,654,099		4,514,276
•					
Capital and reserves	•				
Called up share capital	16		4,215,900		4,215,900
Profit and loss account	17		438,199	•	298,376
,				•	
Shareholders' funds		,	4,654,099		4,514,276
	•	`			<del>`</del>

These financial statements were approved by the board of directors on 2/14 October 2015 and were signed on its behalf by:

H Akiyama Director

Company registered number: 3639819

Company	Balance	Sheet

at 31 March 2015		•			
	Note	2015 €	2015 €	2014 €	2014 €
Fixed assets	•			C	C
Intangible assets			•	,	
Goodwill	9		1,617,263		1,758,063
Tangible assets	10		340,416		412,522
Investments	11		5,742,186		5,742,186
			7,699,865		7,912,771
Current assets	•				
Stocks	12	2,755,023		2,733,033	
Debtors	13	10,212,805	•	9,808,491	
Cash at bank and in hand		418,098		- 273,440	
Creditors: amounts falling due within one year	14	13,385,926 (15,799,207)		12,814,964 (15,653,350)	
Net current liabilities		<del></del> .	(2,413,281)	• • •	(2,838,386)
Total assets less current liabilities being net assets	. •		5,286,584		5,074,385
Capital and reserves		•			
Called up share capital	16		4,215,900		4,215,900
Profit and loss account	17		1,070,684		858,485
Shareholders' funds			5,286,584		5,074,385
<b>y</b>		•	-		

These financial statements were approved by the board of directors on its behalf by:

A Akiyama Director

Company registered number: 3639819

# Consolidated Statement of Total Recognised Gains and Losses for the year ended 31 March 2015

for the year ended 31 March 2013	2015 €	2014 €
Profit/(Loss) for the financial year		
Group	78,259	(231,285)
Share of operating profits of associate	30,430	8,780
	108,689	(222,505)
Net exchange differences on the retranslation of net investments and related borrowings	(117,693)	19,428
Total recognised gains/(losses) relating to the financial year	236,771	(203,077)
Total recognised gams/(1055es) relating to the infancial year		

## Notes

(forming part of the financial statements)

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Company's financial statements.

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

The financial statements have been prepared on the going concern basis. The Company has the security of being a wholly owned subsidiary of Sumitomo Electric Industries Ltd, a public company registered in Japan, from which it receives the majority of its funding to meet its working capital requirements and its net current liabilities.

#### Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiary undertakings made up to 31 March 2015. The acquisition method of accounting has been adopted. Under this method, the results of subsidiary undertakings acquired or disposed of in the year are included in the consolidated profit and loss account from the date of acquisition or up to the date of disposal.

The Group's share of the profits less losses of associates is included in the consolidated profit and loss account and its interest in their net assets is included in investments in the consolidated balance sheet.

Under Section 408 of the Companies Act 2006 the Company is exempt from the requirement to present its own profit and loss account.

#### Acquisitions, disposals and goodwill

On the acquisition of a business, including an interest in an associated undertaking, fair values are attributed to the Company's share of separable assets and liabilities acquired. Where the cost of acquisition exceeds the values attributable to such assets and liabilities, the difference is treated as purchased goodwill and capitalised within fixed assets.

Goodwill is amortised by equal instalments over its expected useful economic life of 15 to 20 years. Provision is made for any impairment.

The profit or loss on the disposal of a previously acquired business includes the attributable amount of any purchased goodwill relating to that business.

#### Related party transactions

The Company has taken advantage of the exemption available under Financial Reporting Standard 8 from the requirement to disclose transactions with entities that are part of the group headed by the Company's ultimate parent undertaking or investees of that group qualifying as related parties, on the grounds that it is a wholly owned subsidiary and that the Company's ultimate parent undertaking, Sumitomo Electric Industries Ltd, includes the Company in its own published consolidated financial statements and these financial statements are publicly available.

## Cash flow statements

The Company is exempt from the requirement to prepare a cash flow statement on the grounds that it is a wholly owned subsidiary and the Company's ultimate parent undertaking, Sumitomo Electric Industries Ltd, includes the Company in its own published consolidated financial statements which are publicly available.

#### 1 Accounting policies (continued)

#### Fixed assets and depreciation

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Plant and machinery - 5 to 7 years
Fixtures and fittings - 3 to 5 years
Motor vehicles - 4 to 5 years

#### Fixed asset investments

Investments are stated at cost less any provision for impairment losses.

#### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the contracted rate or the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

The assets and liabilities of non-Euro subsidiary undertakings and associated undertakings are translated at the closing exchange rates. Profit and loss accounts of such undertakings are consolidated at the average rates of exchange during the year. Gains and losses arising on these translations are taken to profit and loss, except on consolidation where they are taken to reserves, net of exchange differences arising on related foreign currency borrowings.

In the group consolidated accounts only, exchange differences arising on the retranslation of foreign currency borrowings used to finance or provide a hedge against equity investments in foreign enterprises are taken to the Statement of Total Recognised Gains and Losses.

#### Pensions

Where companies in the Group provide a defined contribution pension scheme, the assets of which are held separately from those of the Group in an independently administered fund, contributions to the scheme are charged to the profit and loss account as they become payable.

#### Stocks

Stocks are stated at the lower of cost and net realisable value. Net realisable value is the price at which stocks can be sold in the normal course of business after allowing for the costs of realisation and, where appropriate, the cost of conversion from their existing state to a finished condition.

#### Leases

Where the Company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a 'finance lease'. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over its estimated useful life or the term of the lease, whichever is the shorter. Future instalments under such leases, net of finance charges, are included within creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account, and the capital element which reduces the outstanding obligation for future instalments.

All other leases are accounted for as 'operating leases' and the rental charges are charged to the profit and loss account on a straight line basis over the life of the lease.

## 1 Accounting policies (continued)

#### **Taxation**

The charge for taxation is based on the result for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19.

Deferred tax assets are recognised to the extent that they are regarded as recoverable. They are regarded as recoverable to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

#### Turnover

Turnover represents the amounts (excluding value added tax) derived from the provision of goods and services to customers. Income is recognised when the goods are dispatched to the customer except for goods delivered directly from the supplier to the customer which are invoiced upon delivery.

#### 2 Analysis of turnover

All turnover is derived from one class of business. Turnover is split geographically as follows:

•							
•						Year ended 31 March 2015	Year ended 31 March 2014
•	,	•				€	€
Europe			,			43,352,753	46,476,705
South America		•				288,831	19,240
North America	•				-	215,841	271,956
Asia					•	210,157	252,879
Africa					•	816,377	1,225,688
						·	•
		•				44,883,959	48,246,468

3	Notes to	the	profit	and	loss	account
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	2015	2014
	$oldsymbol{\epsilon}$	€
Profit on ordinary activities before taxation is stated after		
charging/(crediting)	•	
Amounts receivable by the auditors and their associates in respect of:		
- audit of these financial statements	38,962	34,232
- audit of the financial statements of subsidiaries of the Company	10,249	9,072
- tax compliance	24,354	59,627
- other tax advisory services	4,196	8,246
- all other services	28,323	99,471
Depreciation	.304,105	283,058
Amortisation of goodwill	434,001	442,541
Operating lease rentals		
- other	400,276	363,122
Operating lease income	(209,324)	(209,324)
(Profit)/loss on disposal of assets	-	(1,181)
		<del></del>
	•	
4 Remuneration of directors		
	2015	2014
	$\epsilon$	€
Directors' emoluments	76,646	86,131

## 5 Staff numbers and costs

The average number of persons employed by the Company (including directors) during the period was as follows:

			Number of 6 2015	employees 2014
Distribution/office staff	•		81	82
	• •			
	, .		2015 €	Restated 2014 €
Wages and salaries Social security costs Other pension costs (note 20)			2,950,501 492,033 70,482	3,038,597 511,808 55,377
		. •	3,513,016	3,605,782

The directors have revised the 2014 staff costs disclosure in order to make the disclosure more comparable with 2015 costs. This revision impacts on the disclosure note only with no impact on the overall profit and loss account.

6	Interest receivable and similar income			•				
				٠	2015 €			2014 €
					•		٠	,
	accounts				-			
Net exch	ange gain				217,019			
				_	217,019			
•			)		<del></del>		. =	
		•						
	,							
7	Interest payable and similar charges	•			}			
					2015		·	2014
	ı				2015	•		2014
0.1								(2.021
On loans	from group companies ange loss	•		•	66,657 -		•.	62,821 158,070
,		•		_			_	
,					66,657			220,891
				_ =				
		•						
8.	Taxation							
Analysis	of charge in period							
,		•	2015	_		•	2014	
UK corp	poration tax	$oldsymbol{\epsilon}$ .		€		€		€
	tax on income for the period	37,291				26,289		
					_	· .		
				37,291				26,289
Foreign Current 1	tax on income for the period	277,672			•	303,621		
	ents in respect of prior periods	15,641		•		(7,702)		
Share of	associate's current tax	6,095						
Share of	associate's current tax	0,075						•
•	•			299,408				295,919
Total cur	rent tax			336,699				322,208
D. C:	1 /		-					•
	tax (see note 15) on/reversal of timing differences	13,734				38,502		
					_			• .
Total def	erred tax	•		13,734				38,502
			-			•		<del></del>
Tax on p	rofit on ordinary activities			350,433				360,710

## 8 Taxation (continued)

#### Factors affecting the tax charge for the current period

The tax assessed for the period is higher (2014: higher) than the standard rate of corporation tax in the UK of 21% (2014: 23%). The differences are explained below:

(2014. 2576). The differences are explained below.	2015 €	2014 €
Profit on ordinary activities before tax	459,122	138,205
Profit on ordinary activities multiplied by the standard rate of corporation		
tax in the UK of 21 % (2014: 23%)	96,416	31,787
Effects of		•
Expenses not allowable for tax purposes	73,289	114,669
Difference between accumulated depreciation and capital allowances	20,832	24,892
Provisions	(333)	4,470
Overseas taxes	149,158	177,751
Utilisation of losses	(18,304)	(23,659)
Adjustment relating to the prior year	15,641	(7,702)
v v		
Current tax charge for the period	336,699	322,208

## Factors that may affect future current and total tax charges

Reductions in the UK corporation tax rate from 23% to 21% (effective from 1 April 2014) and 20% (effective from 1 April 2015) were substantively enacted on 2 July 2013. In the Budget on 8 July 2015, the Chancellor announced additional planned reductions to 18% by 2020. This will reduce the company's future current tax charge accordingly. The deferred tax asset at 31 March 2015 has been calculated based on the rate of 20% substantively enacted at the balance sheet date.

## 9 Intangible fixed assets

Group		•		Goodwill - €
Cost At beginning of year			•	6,763,243
•				
At end of year		· · · · · ·		6,763,243
Amortisation and impairment			•	
At beginning of year Charged in year			,	1,121,185 434,001
At end of year				1,555,186
,	·		· .	
Net book value At 31 March 2015				5,208,057
At 31 March 2014				5,642,058

#### 9 Intangible fixed assets (continued)

Company	Goodwill €
Cost At beginning of year	2,365,233
At end of year	2,365,233
Amortisation and impairment At beginning of year Charged in year	607,170
At end of year	747,970
Net book value At 31 March 2015	1,617,263
At 31 March 2014	1,758,063

The directors consider each acquisition separately for the purpose of determining the amortisation period of any goodwill that arises. The following sets out the periods over which goodwill is amortised based on the estimated useful life of the goodwill:

#### Group only .

- Goodwill arising on purchase of Heinrich Thulesius GmbH & Co. KG by the SEI Interconnect Products (Europe) Limited (German branch) in 2013 is amortised over 15 years.
- Goodwill arising on purchase of Siegrist Orel Limited by SEI Interconnect Products (Europe) Limited in 2013 is amortised over 15 years.

#### Group and Company

- Goodwill arising on purchase of the Sumitomo Electric Schrumpft Produckte GmbH sales business by the SEI Interconnect Products (Europe) Limited (German branch) in 2013 is amortised over 15 years.
- Goodwill arising on purchase of German branch from Sumitomo Electric Europe Limited in 1998 is amortised over 15 years.
- Goodwill arising on purchase of the flat flexible cable business from SEI Interconnect Products (UK) Ltd in 1998 is amortised over 20 years.

## 10 Tangible fixed assets

10 Taligible fixed	u assets			•	
Group			Plant and machinery	Fixtures, fittings, tools and equipment	Total ·
		•	$\epsilon$	΄ . €	€
Cost					
At beginning of year			1,467,106	638,432	2,105,538
Additions		•	48,564	282,248	330,812
Disposals				(4,923)	(4,923)
Exchange adjustment	,		75,708	41,918	117,626
At end of year			1,591,378	957,675	2,549,053
Depreciation					
At beginning of year		·	1,050,325	449,259	1,499,584
Charge for year.		•	212,388	91,717	304,105
On disposals	•			(3,935)	(3,935)
Exchange adjustment		,	60,287	30,370	90,657
gj			~ .	,	
	•		1 222 000	5/7 411	1 000 411
At end of year			1,323,000	567,411	1,890,411
			<del></del>		<del></del>
Net book value				. :	
At 31 March 2015	. ,	•	268,378	390,264	658,642
•					
At 31 March 2014			416,781	189,173	605,954
At 31 Water 2014	•			105,175	005,55 4
	•	·		<del></del>	
•					
			Plant and	Fixtures, fittings,	Total
	4		Machinery	tools and	
Company	•		·	equipment	
• •			€	€	€
Cost	*				
At beginning of year			1,298,249	542,290	1,840,539
Additions			-	173,282	173,282
Disposals			•	. (1,777)	(1,777)
		•			<del></del>
At end of year	•		1,298,249	713,795	2,012,044
·					
Depreciation					
At beginning of year		•	987,009	441,008	1,428,017
Charge for year		•	181,528	62,927	244,455
On disposals			101,520	(844)	(844)
On disposais				(011)	(011)
At end of year			1,168,537	503,091	1,671,628
* * .		•			
Net book value		•	•		
At 31 March 2015			129,712	210,704	340,416
	•				*
A4 21 March 2014			211 240	101 202	412 522
At 31 March 2014	4		311,240	101,282	412,522

11 Fixed asset investments				
		Interests in associated undertakings	Other investments	Total
Group		under takings €	€	€
Cost		•		
At beginning of year Additions		60,481	38,000	98,481
Exchange adjustment		35,660	-	35,660
At end of year		96,141	38,000	134,141
Share of post-acquisition reserves		10.406		
At beginning of year Retained profits less losses		18,496 24,335	: - -	18,496 24,335
At end of year	•	42,831	-	42,831
Net book value At 31 March 2015		138,972	38,000	176,972
At 31 March 2014		78,977	38,000	116,977
		Shares in group	Other investments	Total
Company		undertakings €	€.	€
Cost At beginning of year Additions	, .	5,704,186	38,000	5,742,186
At end of year		5,704,186	38,000	5,742,186
Mark of all a	· .			·
Net book value At 31 March 2015	·	5,704,186	38,000	5,742,186
At 31 March 2014		5,704,186	38,000	5,742,186
a .				

## 11 Fixed asset investments (continued)

	Country of incorporation	Principal activity	Class and of	percentage shares held
G Tark and L Alexander			Group	Company
Subsidiary undertakings	****		1000/ 0	1000/ 6
Siegrist Orel Ltd	, UK	Manufacture of cable	. 100% of	100% of
·		identification systems and	Ordinary share	Ordinary share
		accessories	capital	capital
Siegrist Orel France SAS	France	<ul> <li>Manufacture of cable</li> </ul>	100% of	-
(shares owned by Siegrist Orel Ltd)		identification systems and	Ordinary share	•
,		accessories	capital	
Heinrich Thulesius GmbH & Co. KG	Germany	Distribution of wire and	General and	Limited partner
	,	cable	Limited partner	with rights to
		Cuoit	Emmios paraior	100% of profits
Thulesius Beteiligungsgesellschaft mbH	Germany	Holding company (general	100% of	100% of
Theresias Determinanting Special Control of the Con	Communy	partner in Heinrich	Ordinary share	Ordinary share
		Thulesius)	•	capital
4 1 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		Thulesius)	capital	Capital
Associated undertakings				
Silpro Extrusions Limited	UK	Manufacture of cable	50%'of Ordinary	-
(shares owned by Siegrist Orel Ltd)	•	sleeving	share capital	•
(shares owned by Siegrist Orel Ltd)	•	sleeving	share capital	

## Associates and joint ventures

The total of the Group's profit before taxation from interests in associates was €30,430 (2014: €8,780).

## 12 Stocks

• · · · · · · · · · · · · · · · · · · ·			•	
	Gre	oup -	Com	pany
• •	2015	2014 €	2015	2014 €
•	€	₹	$\epsilon$	•
Finished goods and goods for resale	3,711,398	3,591,186	2,755,023	2,733,033
		•		<del></del> .
13 Debtors	•	•		
	G	roup	Com	กลกง
	2015	2014	2015	2014
	€	€	$oldsymbol{\epsilon}$	€
Trade debtors	9,610,791	8,807,025	8,900,580	8,177,584
Amounts owed by group undertakings	560,860	951,283	558,837	948,788
Amounts owed by undertakings in which the			218,135	
Company has a participating interest	-	•		239,083
Deferred tax asset (note 15)	115,281	113,003		-
Other debtors	322,584	290,280	321,635	332,820
Prepayments and accrued income	317,416	175,970	213,618	110,216
	10,926,932	10,337,561	10,212,805	9,808,491
•			· ·	•

## 14 Creditors: amounts falling due within one year

	· G	Group		npany
•	2015	2014	2015	2014
	$oldsymbol{\epsilon}$	€	€	€
Trade creditors	379,495	480,223	210,097	247,809
Amounts owed to group undertakings	6,834,373	5,460,187	6,797,164	5,419,089
Loan from group undertakings	8,735,737	9,462,855	8,313,276	9,241,954
Corporation tax	(20,825)	3,794	(20,825)	3,794
Other taxes and social security	187,593	177,810	122,741	161,215
Other creditors	184,289	257,329	142,855	214,421
Accruals and deferred income	301,063	435,024	233,899	365,068
		·		
	16,601,725	16,277,222	15,799,207	15,653,350
		·		·

The loan from the group undertaking represents an amount of €8,735,737 (2014: €9,462,855) due to Sumitomo Electric Finance UK Limited, and was repayable in full on 25<sup>th</sup> April 2015. The loans from group undertakings within the Company and Group are made up of Euro, Sterling, USD and Japanese Yen and are subject to a varying interest rate per annum between 0.52% and 0.862%.

#### 15 Deferred taxation

	. Group €	Company €
(Asset)/liability at 1 April 2014 (Credit)/Charge to the profit and loss account Revaluation	(113,003) 13,734 (16,012)	- - -
(Asset)/liability at 31 March 2015	(115,281)	

## 15 Deferred taxation (continued)

The elements of deferred taxation are as follows:

Group	31 March 2015 (Asset)/liability €	31 March 2014 (Asset)/liability €
Difference between accumulated depreciation and capital allowances  Tax losses carried forward	amortisation and 16,401 (131,682)	15,402 (128,405)
	(115,281)	(113,003)
Company	31 March 2015 (Asset)/liability €	31 March 2014 (Asset)/liability €
Difference between accumulated depreciation and capital allowances	amortisation and	· · · · · · · · · · · · · · · · · · ·

The unrecognised, potential deferred tax asset of the Company and Group at 20% (2014: 20%) is €83,870 (2014: €57,592). This asset is not recognised due to uncertainty existing as to the level and timing of future profits in SEI Interconnect Products (Europe) Limited within certain tax jurisdictions.

## 16 Called up share capital

Other timing differences Tax losses carried forward

	31 March 2015 £	31 March 2014 £	
Authorised 10,000,000 ordinary shares of £1 each	10,000,000	10,000,000	
Allotted, called up and fully paid 3,000,000 ordinary shares of £1 each	3,000,000	3,000,000	

The Euro equivalent of the issued share capital at the commencement of trading amounted to  $\epsilon 4,215,900$  (2014:  $\epsilon 4,215,900$ ).

## 17 Reconciliation of movements in shareholders' funds

Group	Share capital	Profit & loss account	Total shareholders' funds
	€	. €	$\epsilon$
At beginning of year	,4,215,900	298,376	4,514,276
Profit for the year Exchange adjustments	•	108,689 31,134	108,689 31,134
At end of year	4,215,900	438,199	4,654,099
•		•	

The net amount of exchange gains and losses on foreign currency borrowings designated as hedges of net investments overseas which have been offset in reserves is (£117,693) (2014:£19,428).

Company	•	Share capital	Profit & loss account	Total shareholders' funds
:		· €	$\epsilon$	€
At beginning of year Profit for the year		4,215,900	858,485 212,199	, ,
At end of year		4,215,900	1,070,684	5,286,584

The Company's profit for the financial year was €212,199 (2014: €202,670).

## 18 Contingent liabilities

The Company or the group had no contingent liabilities in either year.

#### 19 Commitments

- (a) The Company had no capital commitments in either year. The group had capital commitments of €nil for the development of software for printers (2014: €35,930).
- (b) Annual commitments under non-cancellable operating leases are as follows:

	20:	15	2014		
· ·	Land and buildings	Other buildings	Land and buildings	Other buildings	
Group Operating leases which expire:	E	E	•	-	
Within one year	278,017	34,978	183,156	24,986	
In the second to fifth years inclusive	68,785	23,329	108,546	41,827	
Over five years	-	20,029	100,540	3,168	
over five years	Ξ.			5,100	
• •	<del></del>				
,	346,802	58,307	291,702	69,981	
	<del></del>				
	201	15	2014		
	Land and	Other	Land and	Other	
	buildings	buildings	buildings	buildings	
Company	€	€	€	€	
Operating leases which expire:	•				
Within one year	224,377	32,495	183,156	20,496	
In the second to fifth years inclusive	-	5,500	48,066	41,198	
Over five years	-	<del>-</del>	<b>-</b>	3,168	
	224,377	37,995	231,222	64,862	

## 20 Pension scheme

#### Defined contribution pension scheme

The Group operates a defined contribution pension scheme within the UK only. The pension cost charge for the period represents contributions payable by the Group to the scheme and amounted to  $\epsilon$ 70,482 (2014:  $\epsilon$ 55,377).

There were no outstanding or prepaid contributions at either the beginning or end of the financial year.

## 21 Related party disclosures

SEI Interconnect Products (Europe) Limited is a subsidiary of Sumitomo Electric Industries Ltd, a company incorporated in Japan.

The largest group in which the results of the company are consolidated is that headed by Sumitomo Electric Industries Ltd. The consolidated financial statements of Sumitomo Electric Industries Ltd are available to the public and can be obtained from Sumitomo Electric Industries Ltd, Osaka, Japan.

During the period, the company had the following transactions with related parties which are not wholly owned.

		•	31 March 2015		31 March 2014	
	Relationship	Transaction	Balance at due		T	Balance at due
			Transaction Value	(to)/from related party	Transaction Value	(to)/from related party
			€	$\dot{f \epsilon}$	$\epsilon$	€
Silpro Extrusions Ltd	Associate	Service fee billed to associate	14,453	4,412	7,470	•
Silpro Extrusions Ltd	Associate	Purchase of goods from associate	(120,702)	12,026	(72,506)	10,819

There were no amounts written off during the period or doubtful debts at the end in relation to related parties.

#### 22 Ultimate parent company and parent undertaking of larger group

The ultimate parent Company is Sumitomo Electric Industries Ltd, a company incorporated in Japan. Copies of the group accounts are available to the public and can be obtained from Sumitomo Electric Industries Ltd, Osaka, Japan.