REGISTRAR OF COMPANIES

3610855

Sussex Place Ventures Limited (formerly Sussex Place Investment Management Limited)

Report and Financial Statements

Year Ended

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31 July 2002





BDO Stoy Hayward Chartered Accountants REGISTRANS OF COMPANIES

Annual report and financial statements for the year ended 31 July 2002

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Secretary and registered office

M J Hallala, Sussex Place, Regents Park, London, NW1 4SA.

Notes forming part of the financial statements

Company number

3610855

Auditors

BDO Stoy Hayward, 8 Baker Street, London, W1U 3LL.

Bankers

Barclays Bank plc, 50 Pall Mall, London, SW1A 1QB.

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Directors

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- M C Stoddart, formerly Chairman of Electra Investment Trust plc and Joint Chief Executive of Singer and Friedlander. Chairman of Bamboo Investments plc and Elderstreet Millenium Trust plc and a director of a number of public and private companies including Pillar Properties plc. He is also a member of the Development Board and Chairman of the Foundation for Entrepreneurial Management at London Business School ('LBS') and a senior Advisor to Fleming Family & Partners.
- A J Bates, Managing Director and part-time Teaching Fellow at London Business School ('LBS'). He is the Executive Director of the Foundation for Entrepreneurial Management. Formerly the founder of Datapaq Limited and a faculty member at Harvard Business School. He is a founder Director of Cambridge Management Group.
- M C Williams, Chief Investment Director and part-time Teaching Fellow at LBS. Formerly Managing Director of Bailey Newspaper Group and an investment manager at 3i plc.
- **P D Atherton**, formerly founder and MD of Queensgate. He is also Vice President of euspen (European Society for Precision Engineering and Nanotechnology), visiting professor in Nanotechnology at Cranfield University, a director of Sulis Innovation (Bristol, Bath and Southampton University Challenge Seed Fund), and a Governor of the London Business School.
- I M Laing, Chairman of MEPC Milton Park Limited which he founded in 1984. He was also a founding shareholder and a non-executive director of a series of high-tech start-up businesses including Oxford Semiconductor Limited, Oxagen Limited and Doctors.net.uk Limited. He is a Governor of London Business School.
- K J Willey, Chief Operating Officer and part-time Teaching Fellow at LBS. Formerly a Director of Siddall & Co and the founding Chief Executive Officer of The Centre for Scientific Enterprise.

Report of the directors for the year ended 31 July 2002

The directors present their report together with the audited financial statements for the year ended 31 July 2002. The company changed its name from Sussex Place Investment Management Limited on 23 May 2002.

Results and dividends

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The consolidated profit and loss account is set out on page 6 and shows the profit for the year.

The directors do not recommend payment of a dividend.

The directors intend to apply profits not required for working capital to charitable purposes.

Principal activities

The group provides investment management services to venture capital funds, investing mainly in the United Kingdom.

The funds are constituted as limited partnerships with investors having the status of limited partners. The general partners of these limited partnerships are limited companies and subsidiaries of Sussex Place Ventures Limited. Under the partnership agreements of the funds, the general partners have appointed Sussex Place Ventures Limited as investment manager with control over investment decisions.

Directors

The directors of the company during the year were:

M C Stoddart (Chairman) (resigned 29 January 2002 and re-appointed 10 July 2002)

A J Bates (Executive)
M C Williams (Executive)

M I Cameron (resigned 29 January 2002)

P D Atherton I M Laing

E C S Macpherson (resigned 28 May 2002)

K J Willey (Executive)

P F Traynor (appointed 9 April 2002, resigned 27 May 2002)

Each of the first four-named directors has a beneficial interest in 1,250 ordinary shares. Arrangements are underway to place these shares in a trust in which the London Business School will be a potential beneficiary.

Report of the directors for the year ended 31 July 2002 (Continued)

Directors' responsibilities

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Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departure disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

BDO Stoy Hayward have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed at the annual general meeting.

By order of the Board

K J Willey

Director

Date

8 November 2002

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Report of the independent auditors

To the shareholders of Sussex Place Ventures Limited

We have audited the financial statements of Sussex Place Ventures Limited for the year ended 31 July 2002 on pages 6 to 20 which have been prepared under the accounting policies set out on page 11.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the group has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the group is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Report of the independent auditors (Continued)

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group at 31 July 2002 and of the profits of the company and the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

BDO STOY HAYWARD

Chartered Accountants and Registered Auditors London

Date 3/11/02

SUSSEX PLACE VENTURES LIMITED

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Consolidated profit and loss account for the year ended 31 July 2002

989,388
(855 677)
(855,677)
133,711
3,944
137,655
(32,020)
105,635
15,839
121,474

The notes on pages 11 to 20 form part of these financial statements.

All amounts relate to continuing activities.
All recognised gains and losses are included in the profit and loss account.

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Company profit and loss account for the year ended 31 July 2002

	Note	2002 £	2001 £
Turnover	2	1,070,581	989,388
Administrative expenses		(991,467)	(855,674)
Operating profit		79,114	133,714
Interest receivable		5,512	3,941
Profit on ordinary activities before taxation	3	84,626	137,655
Tax on profit on ordinary activities	6	(33,647)	(32,020)
Profit on ordinary activities after taxation	13	50,979	105,635
Retained profit at beginning of the year		121,474	15,839
Retained profit at end of year	13	172,453	121,474

The notes on pages 11 to 20 form part of these financial statements.

All amounts relate to continuing activities.
All recognised gains and losses are included in the profit and loss account.

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Consolidated balance sheet at 31 July 2002

	Note	2002 £	2001 £
Fixed assets	0	7.770	20.744
Tangible assets	8	7,772	20,744
Current assets			· · · ·
Debtors	9	44,987	51,372
Cash at bank		389,013	298,664
Charles and Calling Inc.		434,000	350,036
Creditors: amounts falling due within one year	10	193,508	216,376
Net current assets		240,492	133,660
Total assets less current liabilities		248,264	154,404
Provisions for liabilities and charges	11	(70,801)	(27,926)
Net assets		177,463	126,478
Capital and reserves			
Called up share capital	12	5,000	5,000
Profit and loss account	13	172,459	121,474
Shareholders' funds - equity		177,459	126,474
Minority interests		4	4
_		177,463	126,478

The financial statements were approved by the Board on 8 NO VEMBER 2002

A J Bates **Director**

The notes on pages 1 to 20 form part of these financial statements.

Company balance sheet at 31 July 2002

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	Note	2002 £	2001 £
Fixed assets			
Investments Tangible assets	7 8	7 7,772	8 20,744
		7,779	20,752
Current assets		<u> </u>	<u> </u>
Debtors Cash at bank	9	45,055 388,836	51,475 298,456
Con Planta and the College And		433,891	349,931
Creditors: amounts falling due within one year	10	264,217	240,513
Net current assets		169,674	109,418
Provision for liabilities and charges	11	-	(3,696)
Net assets		177,453	126,474
Capital and reserves			
Called up share capital	12	5,000	5,000
Profit and loss account	13	172,453	121,474
Shareholders' funds - equity	14	177,453	126,474

The financial/statements were approved by the Board on & November 2002

A J Bates Director

The notes on pages 11 to 20 form part of these financial statements.

SUSSEX PLACE VENTURES LIMITED

Consolidated cash flow statement for the year ended 31 July 2002

	Note	2002 €	2002 £	2001 £	2001 £
Net cash inflow from operating activities	17		87,172		303,325
Returns on investment and servicing of finance Interest received		5,512		3,944	
Net cash inflow from returns on investments and services of finance			5,512		3,944
Capital expenditure and financial investment Purchase of tangible fixed assets Proceeds from disposal of tangible fixed assets		(2,335)		(22,734) 4,051	
Net cash outflow from capital expenditure and financial investment			(2,335)		(18,683)
Increase in cash	18		90,349		288,586

The notes on pages 11 to 20 form part of these financial statements.

Notes forming part of the financial statements for the year ended 31 July 2002

1 Accounting policies

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The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards. The following principal accounting policies have been applied:

Basis of consolidation

The consolidated financial statements incorporate the results of the company and all its subsidiary undertakings at 31 July 2002 using the acquisition method of accounting.

Turnover

Turnover comprises the value (excluding value added tax) of services provided in the normal course of business and the revenues from participation in the assets of limited partnerships in the form of non-recourse loans, which will be satisfied by allocation against the companies' share of future income of the partnerships. This income is recognised in the profit and loss account in the year to which its guaranteed receipt relates.

Tax

Corporation tax payable is provided on taxable profits at the current rate.

Partnership income, included in turnover, may carry associated tax credits. The benefits arising out of such credits are paid to the partnership and the related cost included in the tax charge for the year.

Deferred taxation

Following the introduction of FRS 19, deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except that the recognition of deferred tax assets is limited to the extent that the company anticipates to make sufficient taxable profits in the future to absorb the reversal of the underlying timing differences. Deferred tax balances are not discounted.

Leases

Rentals under operating leases are charged on a straight-line basis over the lease term.

Valuation of investments

Investments held as fixed assets are stated at cost less provision for any permanent diminution in value.

Depreciation

Depreciation is provided to write off the cost or valuation, less estimated residual values, of all fixed assets evenly over their expected useful lives. It is calculated at the following rates:

Office equipment – 331/3%

Notes forming part of the financial statements for the year ended 31 July 2002 (Continued)

2 Turnover

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All turnover arises from the conduct of investment management services and related corporate finance services in the United Kingdom.

3	Profit on ordinary activities before taxation	2002 £	2001 £
	Group and company	~	~
	This has been arrived at after charging:		
	Depreciation Loss on disposal Rentals payable under operating leases - property Auditors' remuneration - audit services - non-audit services	15,307 53,790 16,095 9,850	13,038 3,909 57,500 13,379 3,203
4	Staff costs	2002 £	2001 £
	Group and company		
	Particulars of employee costs (including executive directors) are shown below:		
	Employee costs during the year amounted to: Wages and salaries Social security costs	591,467 65,694	503,449 50,217
		657,161	553,666
	The average number of persons (including executive directors) employed by the company and group during the year was as follows:	Number	Number
	Investment advice and analysis Administration	6 2	6 1
		8	7

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Notes forming part of the financial statements for the year ended 31 July 2002 (Continued)

5	Directors' remuneration		
	Group and company	2002 £	2001 £
	Remuneration for the services of directors	317,050	307,969
	Emoluments of highest paid director:		
	Emoluments	160,000	140,000
			

F Bailey & Sons Limited, a company of which M Williams is a director, made a charge of £37,050 (2001 - £72,969) for the services of M Williams.

Sussex Place (Founder Partner) Limited is a limited partner in Combined London Colleges University Challenge LP, Sussex Place Partners LP and Sussex Place Partners II LP which entitles it to a share in any income and gains of the partnerships over the preferred return defined in the relevant Partnership Deed. Its share in Combined London Colleges University Challenge LP, and a proportion of its share in Sussex Place Partners LP and Sussex Place Partners II LP, have been assigned to J Bates and M Williams. A proportion of the share in Sussex Place Partners II LP has also been assigned to K Willey.

6	Tax on profit on ordinary activities		
	Group	2002 £	2001 £
	a) Analysis of charge in period		
	UK corporation tax	-	9,234
	Overprovision in respect of prior years	(9,234)	-
	Transfer to deferred tax provision	42,875	22,786
		33,641	32,020
	Company		
	UK corporation tax	-	8,323
	Overprovision in respect of prior years	(8,323)	· -
	Payment to subsidiaries for group relief	41,970	21,307
	Transfer to deferred tax provision	-	2,390
		33,647	32,020
		=====	J2,0

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Notes forming part of the financial statements for the year ended 31 July 2002 (Continued)

6 Tax on profit on ordinary activities (Continued)

b) Factors affecting tax charge for period

The tax charge for the period is higher than the standard rate of corporation tax in the UK of 30% (2001 - 30%). The differences are explained below:

	Group 2002 £	Group 2001 £
Profit on ordinary activities before taxation	84,626	137,655
Expected tax charge at a standard rate of UK corporation tax of 30% (2001 – 30%)	25,388	41,297
Effects of: Excess management expenses Transfer to deferred taxation account Overprovision in prior years	(25,388) 42,875 (9,234)	(32,063) 22,786
Tax charge	33,641	32,020

7 Fixed asset investments

Company	Subsidiary undertakings £
Cost and net book value At 1 August 2001 Disposal	8 (1)
At 31 July 2002	7

The following were subsidiary undertakings at the end of the year and have all been included in the consolidated financial statements.

Name	Proportion of ordinary share capital held	Nature of business
Sussex Place (General Partner) Limited Combined London Colleges	100% 100%	General partner of venture capital fund General partner of venture capital fund
(General Partner)Limited Sussex Place (Founder Partner) Limited Sussex Place II (General Partner) Limited	100% 100%	Dormant General partner of venture capital fund

In addition to the above investments in subsidiaries the company holds warrants to purchase 125,000 ordinary £1 shares in Bamboo Investments Limited at a subscription price of £1 per share. These were acquired at no cost to the company. They can be exercised at any time up to 8 August 2005.

M Stoddart is Chairman of Bamboo Investments Limited and I Laing and M Williams are directors.

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8	Tangible assets	
		Office equipment £
	Cost	
	At 1 August 2001	40,313
	Additions in the year Disposals	2,335
	At 31 July 2002	42,648
	Depreciation	· · · · · · · · · · · · · · · · · · ·
	At 1 August 2001	19,569
	Provided in the year Disposals	15,307
	At 31 July 2002	34,876
	Net book value	
	At 31 July 2002	7,772
	At 31 July 2001	20,744

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	Debtors	2002	2001
	Group	£	£
	Trade debtors	36,558	47,586
	Other debtors	8,429	2,153
	Amounts owed by investment funds	-	1,633
		44,987	51,372
	Company		
	Trade debtors	36,558	47,586
	Other debtors	8,429	2,235
	Amounts owed by investment funds	-	1,633
	Amounts owed by group undertakings	48	21
		45,055	51,475
10	Creditors: amounts falling due within one year	2002	2001
	Group	£	£
	Trade creditors	12,665	8,662
	Creditors for taxation and social security	28,867	25,819
	Corporation tax	-	9,234
	Accruals and deferred income Amount owed to investment funds	149,011 2,965	172,661 -
		193,508	216,376
	Company		
	Trade creditors	12,665	8,662
	Amounts owing to group undertakings	70,709	25,048
	Amounts owed to investment funds	2,965	-
	Creditors for taxation and social security	28,867	25,819
	Corporation tax Accruals and deferred income	149,011	8,323 172,661

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	abilities and charges	2002	2001
Group		£	£
Deferred tax			
Provided			
	rofit and loss account	42,875	22,786
Balance broug	gnt forward	27,926	5,140
Balance carri	ed forward	70,801	27,926
Unprovided		•	-
Company			
Provided			
	rofit and loss account	(3,696)	2,390
Balance brou	ight forward	3,696	1,306
Balance carr	ied forward		3,696
Unprovided		==== -	
Deferred tax	ation is provided at 30% (2001 - 20%) analys	sed over the following timing diffe	erences:
Group			
		2002 £	2001 £
Unrealised p	profits	70,801	24,230
Accelerated	capital allowances	-	3,696
		70,801	27,926
		,	4:,740
Company		, 	=====

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12	Share capital			2002	2001
	Group and company			2002 £	2001 £
	Authorised 100,000 ordinary shares of £1 each			100,000	100,000
	Allotted and fully paid up 5,000 ordinary shares of £1 each			5,000	5,000
13	Profit and loss account			Group £	Company £
	Balance at beginning of year Profit for the year			121,474 50,985	121,474 50,979
	Balance at end of year			172,459	172,453
14	Reconciliation of movements in share	holders' funds			
		Group 2002 £	Group 2001 £	Company 2002 £	Company 2001 £
	Profit for the year Opening shareholders' funds	50,985 126,474	105,635 20,839	50,979 126,474	105,635 20,839
	Closing shareholders' funds	177,459	126,474	177,453	126,474

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Notes forming part of the financial statements for the year ended 31 July 2002 (Continued)

15 Commitments under operating leases

As at 31 July 2002, the company had annual commitments under non-cancellable operating leases for land and buildings as set out below:

	2002 £	2001 £
Operating leases which expire:		
Within one year In one to two years	60,500	53,790

16 Revenues from the partnerships and contingent liabilities

The subsidiaries of the company are general partners in limited partnerships operating as venture capital investment funds. They are entitled to a guaranteed income from the partnerships, but do not otherwise participate in partnership assets. If, upon the winding up of the partnerships, the liabilities of the partnership exceed the limited partners' outstanding capital and loans, the subsidiaries are liable for the shortfall of assets. The directors are of the opinion that no liability is likely to arise in this respect.

17 Reconciliation of operating profit to net cash inflow from operating activities

	2002 £	2001 £
Operating profit	79,114	133,711
Depreciation	15,307	13,038
Decrease in debtors	6,385	68,692
(Decrease)/increase in creditors	(13,634)	88,027
Profit on disposal	· <u>-</u>	(143)
	87,172	303,325
18 Reconciliation of net cash flow to movement in net funds	2002 €	2001 £
Increase in cash in the year	90,349	288,586
Net funds brought forward	298,664	10,078
Net funds carried forward	389,013	298,664
Net funds carried forward	389,013	29

Notes forming part of the financial statements for the year ended 31 July 2002 (Continued)

19 Related party transactions

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The company has taken advantage of the exemption under Financial Reporting Standard No 8, 'Related Party Transactions', not to disclose transactions with other group companies.

Balances with group companies at 31 July 2002 were:

Amounts owed to group undertakings:	2002 £	2001 £
Sussex Place (General Partner) Limited	-	818
Combined London Colleges (General Partner) Limited	-	-
Sussex Place II (General Partner) Limited	70,709	24,230
		

Of the £48 owed by group undertakings £22 (2001 - £21) is due from Combined London Colleges (General Partner) Limited and £26 (2001 - £nil) is due from Sussex Place (General Partner) Limited.

The company's subsidiaries are the general partners of venture capital funds, Sussex Place Partners LP, Sussex Place Partners II (SPIM) LP, Sussex Place Partners II (FEM) LP and Combined London Colleges University Challenge LP. Income included in the consolidated profit and loss account for the year relating to participation in these funds, which is in the form of a non-recourse loan which will be satisfied by allocation against the companies' share of future income of the partnerships, was as follows:

	2002 £	2001 £
	a .	*
Sussex Place Partners II LP	479,165	424,178
Sussex Place Partners II (SPIM) LP	28,095	15,377
Sussex Place Partners II (FEM) LP	47,342	25,910
Sussex Place Partners LP	53,314	52,144
Combined London Colleges LP	105,214	103,637
Amounts owed by the funds at 31 July 2002 were as follows:		
Sussex Place Partners LP	-	196
Combined London Colleges LP	-	1,437
		
	-	1,633
	 _	
Amounts owed to the funds at 31 July 2002 were as follows:		
Combined London Colleges LP	2,965	-
		